

UNITED STATES OF AMERICA
COMMODITY FUTURES TRADING COMMISSION

MARKET RISK ADVISORY COMMITTEE MEETING

Washington, D.C.

Tuesday, April 25, 2017

1 PARTICIPANTS:

2 Commissioners:

3 ACTING CHAIRMAN J. CHRISTOPHER GIANCARLO

4 COMMISSIONER PETAL WALKER

5 COMMISSIONER SHARON Y. BOWEN

6 Other Participants:

7 SUSAN O'FLYNN (Morgan Stanley)

8 DENNIS McLAUGHLIN (LCH Clearnet)

9 JOHN NIXON (NEX)

10 STEVE CHABINSKY (White & Chase)

11 JOHN LAWTON (DCR Acting Director, CFTC)

12 SAYEE SRINIVASAN (Chief Economist, CFTC)

13 KARL SCHIMMECK (Morgan Stanley)

14 ROBERT WASSERMAN (DCR Chief Counsel, CFTC)

15 SCOTT MIXON (OCE Associate Director, CFTC)

16 GIL VEGA (CME Group)

17 KATE MEYER (Risk Analyst, DCR)

18 NHAN NGUYEN (DMO Special Counsel, CFTC)

19 ANAT ADMATI (Better Markets)

20 BISWARUP CHATTERJEE (Citigroup)

21 SUNIL CUTINHO (CME Group)

22 JERRY JESKE (Commodity Markets Council)

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1 P R O C E E D I N G S

2 (10:01 a.m.)

3 MS. WALKER: Good morning. As the MRAC
4 designated federal officer, it is my pleasure to
5 call this meeting to order. Before we begin this
6 morning's panels, I would like to turn to
7 Commissioner Sharon Bowen, the MRAC sponsor, for
8 the welcome. Acting Chairman Giancarlo and
9 Commissioner Bowen will then give their opening
10 remarks.

11 COMMISSIONER BOWEN: Good morning,
12 everyone. I'm going to try to keep us on
13 schedule. It's a pretty long agenda this morning,
14 so I'm going to turn it over to the Acting
15 Chairman.

16 CHAIRMAN GIANCARLO: Thank you,
17 Commissioner Bowen. Thank you all for being here
18 today, coming to

19 drizzly Washington for three hours of
20 your very important, very valuable time.

21 Today's meeting has three of the most
22 important ingredients I think for a great meeting.

1 It has a really terrific and well-prepared agenda,
2 compliments to Commissioner Bowen and her team.
3 It has a great program, important topics to
4 discuss, and then, most importantly, it has really
5 great participants -- all of you who have put in
6 the time to be prepared for this presentation
7 today. So, thank you all for coming, and I'll
8 hand it back to Commissioner Bowen.

9 COMMISSIONER BOWEN: Great. It's a
10 great pleasure to welcome you guys here to our
11 first meeting of the Market Risk Advisory
12 Committee of 2017.

13 I would first like to thank Acting
14 Chairman Giancarlo for being here today and for
15 his longstanding support for the work of this
16 committee. Acting Chairman Giancarlo and I were
17 confirmed together, and we've always worked well
18 together. So, I look forward to continuing in our
19 shared endeavor to provide for a safer, stronger
20 financial system for the American people.

21 Thank you as well to the staffs of the
22 Office of the Chief Economist, the Division of

1 Clearing and Risk Management, and the Division of
2 Market Oversight for providing technical support
3 for this meeting.

4 And last but not least, thank you to the
5 logistical staff who worked behind the scenes to
6 put everything together today.

7 Before turning to today's meeting, I
8 have the happy task of welcoming three new
9 members. I never tire of praising this committee,
10 which has worked with passionate diligence to
11 provide excellent advice and insight. I'm
12 confident that these three new members, who are
13 well known and respected in the industry, will
14 only augment the effectiveness of our committee.
15 They are Biz Chatterjee, Global Head of
16 Electronics Trading and New Business Development
17 and Credit Market, Citigroup; Dale Michaels,
18 Executive Vice President of Financial Risk
19 Management at the Options Clearing Corporation;
20 and Marnie Rosenberg, Global Head of Clearing
21 House Risk and Strategy at J.P. Morgan.

22 Welcome, Biz, Dale, and Marnie. Now,

1 turning to today's topics, I'm greatly looking
2 forward to our first panel, in which DCR
3 staff will discuss their reaction to the MRAC's
4 CCP risk management recommendations that were
5 voted on last November. I personally believe that
6 these are incredibly helpful recommendations, and
7 I want to thank the members of the committee who
8 worked so hard in developing and preparing these
9 recommendations.

10 I've heard that market participants have
11 similarly found these recommendations to be
12 helpful, and given the importance that CCPs play
13 in our markets, it is imperative that we stay ever
14 vigilant on CCP risk management. Thus, I look
15 forward to the staff's presentation.

16 I think our other two topics --
17 Cybersecurity and the Evolving Market Structure --
18 are also of great importance. In fact
19 cybersecurity is probably the most important
20 market risk issue of our decade. I look forward
21 to hearing from our experienced panel on the
22 current trends in this ever-changing threat to our

1 markets.

2 Now, I'm eager to get market
3 intelligence from our MRAC members on our last
4 panel. It's become an MRAC tradition to start the
5 year by first looking at the state of the market.
6 Our diverse markets are changing at such a rapid
7 pace that it is invaluable to hear about that
8 evolution, and in fact sometimes revolution, from
9 a broad cross-section of market participants. It
10 really informs our oversight as an agency. To
11 that end, this panel will focus on how well our
12 derivatives markets are functioning, including
13 discussions on volatility, liquidity, the impact
14 of the leverage ratio, the repo market, and the
15 impact of rising interest rates.

16 I think this will prove to be one of the
17 most substantive and informative meetings yet,
18 which is a very high bar to set. So, thank you
19 all, and with that I'll now turn over the
20 proceedings to our designated federal officer,
21 Petal Walker.

22 MS. WALKER: Thank you for your opening

1 remarks. As noted in today's agenda, our first
2 panel

3 discussion will be on the staff response
4 to the CCP Risk Management Subcommittee's
5 recommendations for CCP default management. I
6 would like to introduce Ms. Susan O'Flynn,
7 Managing Director and Global Head of CCP Strategy,
8 Governance and Optimization at Morgan Stanley, who
9 will facilitate and help shape the discussions
10 during this first panel.

11 Ms. O'Flynn: Good morning. Firstly,
12 thanks to Commissioner Bowen for sponsoring the
13 MRAC and getting this group -- the same group
14 together. And also welcome to our new members.
15 Also, thanks to Commissioner Giancarlo for being
16 here today and presiding over the proceedings.
17 And last but definitely not least, thanks to Petal
18 Walker for working tirelessly to get us to where
19 we are today.

20 We, the industry participants, look
21 forward to hearing the CFTC's responses to our
22 recommendations on CCP default management and the

1 roles and the responsibilities that market
2 participants, from both a client and clearing
3 member perspective, may play in the future.

4 The timing of today's meeting is very
5 interesting. Yesterday we saw the commencement of
6 the largest coordination drill globally from both
7 a product scope -- rates, FX, repo and listed
8 derivatives, among others -- and number of CCPs
9 involved -- LCH, Eurex, and CME -- that I have
10 seen in the last several years at a time of
11 increased market volumes and potential volatility
12 following Sunday's votes in France. This clearly
13 addresses and acknowledges some of the final
14 recommendations and will test both CCPs and market
15 participants' capacity in a more realistic
16 environment -- maybe one for the next MRAC for
17 review.

18 With that, I'm going to hand it over to
19 Kate, Bob, and John for their responses.

20 Just from a logistical perspective,
21 Kate, Bob, and John will speak for roughly 10
22 minutes. There will be a Q&A session afterwards.

1 If you would like to speak, raise your card, and
2 press the button to speak.

3 With that, I turn it over to Kate Myer,
4 who's going to make the introductions. Thank you.

5 MS. MEYER: Thank you. Good morning,
6 all. I'm here with my colleagues Bob Wasserman
7 and John Lawton, and we have reviewed the
8 recommendations from the CCP Risk Management
9 Subcommittee, and we'd like to provide a few
10 comments. We have a very short deck here, a
11 PowerPoint that kind of highlights each of the
12 recommendations, and we'll discuss them in turn.

13 So, as most of you are aware, the CCP
14 Risk Management Subcommittee developed
15 recommendations related to CCP default management.
16 DCR staff has reviewed the recommendations. We
17 find the recommendations to be thoughtful and
18 useful and consistent in large part with CFTC
19 regulations. DCR staff supports the
20 recommendations, and we are ready to work with the
21 community to the extent that further progress
22 needs to be made in some of the recommendations.

1 I think we can say some of them have already been
2 achieved, and so we'll go over them.

3 At a high level, there were two broad
4 categories of recommendations, the first related
5 to coordination, harmonization, and enhancement.
6 There were five topics under that broad category,
7 which we will go through in the slide
8 presentation. And then the second broad category
9 is porting. Key issues have been identified and,
10 as I think everyone is aware, that is probably the
11 stickiest wicket. The most difficult task still
12 remaining is how best to manage porting,
13 particularly since -- you know, credit to all the
14 CCPs -- there have been very few defaults in the
15 history of our industry, So, there has not been a
16 lot of practice with this. The last one that we
17 all know of -- at least the most significant, one
18 on October 31st of 2011 was MF Global. And so the
19 CCPs have done a fine job -- as well as the
20 clearing members themselves -- to ensure that we
21 do not end up with systemic risk problems.

22 And with that, I'll turn it over to the

1 first -- well, first I'm going to describe how it
2 is that these recommendations are consistent with
3 the CFTC regulations.

4 The CEA -- Part 39 of the Commodity
5 Exchange Act has two regulations related to
6 default. There's 39.16 in subpart B and then
7 39.35 in subpart C. The 39.16 default regulations
8 have been part of DCR's examination program for
9 the past five years. So, as some of the CCPs can
10 attest to those that are here, we have gone in and
11 we have evaluated CCPs' compliance with this
12 regulation.

13 Now, keep in mind that the core
14 principles do allow for reasonable discretion.
15 The CCPs have reasonable discretion in how they
16 implement and comply with these regulations. So,
17 with that being considered, each CCP may have
18 procedures that are somewhat different from
19 another CCP. They're not required to have
20 identical procedures. But the rules and the
21 procedures right now require all of these, that
22 the CCPs' written default management plan

1 incorporates all of these concepts.

2 The first is that they conduct an annual
3 test, a fire drill, a simulation. We require also
4 that they vary the scenarios that they use in
5 their default management drills each year so that
6 they're not just testing one aspect of it -- for
7 example, the auction process. We have found that
8 the CCPs have the auction process down pretty
9 well, particularly with respect to swaps, but
10 there are a lot more things to consider in a
11 default, including the magnitude of the default
12 and liquidity issues and things like that.

13 So, our CCPs now do vary their default
14 management script each year. The scenarios do
15 include testing all the procedures that affect
16 clearing members and customers. It's not a
17 requirement every year, but we do ask that the
18 CCPs default. If last year they didn't include a
19 shortfall or a default in customer origin, then
20 next year they should consider that.

21 The rules must be disclosed. The CCP
22 must disclose to the public its rules in terms of

1 how it will manage a default, including its
2 default waterfall and any obligations imposed on
3 the clearing members.

4 The first recommendation is related to
5 communication. As we saw during the MF global
6 situation, there was a lot of good communication
7 that took place, but also some people, I think,
8 felt communication could have been better,
9 particularly at the customer's side. At times it
10 wasn't exactly clear which positions had been
11 transferred or were going to be transferred, or
12 where they were going to be transferred to, and
13 Bob will be addressing that concept a little bit
14 later.

15 But the subcommittee did a great job,
16 and the very first, I think, significant
17 accomplishment is they created this -- am I
18 skipping ahead of myself? -- they created a
19 contact -- a list of global -- no, that's it, the
20 directory of contacts has been created. I'm not
21 sure how widely circulated it has been, because I
22 don't have a copy of it, but apparently if it's

1 confidential information and it's the key
2 decision- makers at each of the CCPs, so each CCP
3 knows who -- has the phone number and the name of
4 who to contact in the event that there is a
5 default of a significant clearing member that has
6 clearing relationships at multiple CCPs.

7 Anyway, the minutes of the
8 recommendations say that this directory has been
9 created. So, presumably the CCPs do have it,
10 which was a great idea, and the fact that they've
11 already achieved it is also an excellent
12 accomplishment. So, that directory does contain
13 this detailed information that CCPs would need to
14 enhance communication as they're managing a
15 default.

16 The other recommendation is a great
17 idea, and this has to do with establishing a
18 mechanism so that CCPs can communicate to clearing
19 members and customers of clearing members the
20 exact status of their positions for nondefaulting
21 customers, whether they're being transferred,
22 whether they have to be liquidated. I am not

1 certain what the status is of that initiative, so
2 maybe someone on the subcommittee that's worked on
3 it could provide the group a status, but we
4 wholeheartedly support that initiative and think
5 it's a great idea.

6 Okay, next -- the next recommendation is
7 related to the Default Management Committees. All
8 CCPs have Default Management Committees. They
9 have a variety of responsibilities, again given
10 that CCPs have reasonable discretion in how they
11 plan to manage a default.

12 The first responsibility, and what many
13 consider to be the most important, is the seconded
14 trader's aspect, that CCP regulations in many
15 cases require that clearing members have traders
16 available to participate, to go off in a secure
17 room, and assist the CCP in managing a defaulted
18 portfolio or a defaulted situation, which,
19 depending on whether it's customer or house,
20 whether it's futures or swaps, you know, the
21 requirements and the things that these seconded
22 traders have to do may vary. But the concern

1 that's been highlighted over time is that if there
2 was to be a default of a major clearing member who
3 clears at eight different CCPs and they happen to
4 have the same trader names on each CCP's seconded
5 trader list, well, then, there's going to be a
6 shortfall in terms of traders available. So, the
7 recommendation is that, first of all, the CCPs
8 need to communicate amongst each other to try and
9 avoid having overlap.

10 Most CCPs will change out the names of
11 the seconded traders quarterly or semiannually --
12 and so the recommendation, which we support and
13 think is a good idea that the CCPs communicate
14 with each other about which names are on their
15 list to be seconded at which period of time.
16 Furthermore, there is an obligation on the part of
17 the clearing members to notify the CCP if any of
18 those traders leave the firm or may otherwise not
19 be available. So, we thought that that was a
20 great recommendation as well.

21 Okay, next I'm going to turn it over to
22 John Lawton, who's going to talk about -- fire

1 drill was the next recommendation.

2 MR. LAWTON: Thanks, Kate. Good
3 morning. As Susan mentioned, this is very timely,
4 because in

5 fact a fire drill was commenced
6 yesterday, so I'm going to give you a little bit
7 -- in the middle of it -- a little bit of an
8 update.

9 So, the MRAC did recommend that the CCPs
10 conduct coordinated exercises. The one that's
11 going on right now includes three very big
12 clearing organizations -- CME, Eurex, and LCH --
13 hitting a number of markets including IRS and
14 Equity Index and repos. The regulators that have
15 been participating include the CFTC, the Bank of
16 England, BaFin, and Bundesbank.

17 I can't give a lessons learned yet,
18 because the auction portion actually hasn't been
19 completed, but I can provide some flavor of how
20 things have progressed so far in the exercise.

21 Our staff was onsite at the CME offices
22 in New York yesterday. Similarly, Bank of England

1 staff was onsite at LCH, my understanding is, and
2 Bundesbank and Bafin staff were onsite at Eurex in
3 Germany.

4 At the CME the default that was declared
5 yesterday was in a large interest rate swap
6 portfolio. CME had eight traders from seven firms
7 seconded at the CME office. The exercise started
8 about 8 a.m. yesterday. The traders were divided
9 up by currency, so there were two for dollars, two
10 for pounds, two for euros, and two for pesos.

11 Our staff observed and asked questions
12 as the traders designed a series of trades that
13 would hedge the defaulted portfolio. Essentially,
14 they divided it into two steps: macrohedge and
15 then later microhedge. And so they would send out
16 the requests for bids to clearing member firms.

17 The clearing member firms responded.
18 The traders in consultation with the CME chose
19 which bids to accept. They basically got the
20 positions hedged by approximately -- shortly after
21 noon yesterday. Then in the afternoon, there was
22 valuation done of what is the value of -- well,

1 what is the new position once you incorporate into
2 it the hedged positions that were executed as part
3 of the exercise. And there was valuation; there
4 was mark to market -- what's the current value of
5 this hedged position now? Later in the day the
6 CME then sent out the position to firms for
7 bidding. The firms will have two days to analyze
8 the position. The actual auction will take place
9 on Thursday.

10 Our staff has received written reports
11 of -- again, they're marking the position to
12 market in the meantime as they would in a real
13 default situation and then checking what is the
14 margin erosion of the position against the margin
15 that they're holding. Again, I can't go into the
16 details of how the LCH and Eurex auctions are
17 proceeding, but essentially they're very similar.
18 The procedures aren't precisely the same, but
19 they're very similar. Our staff has a conference
20 call for later this morning, in fact, with the
21 Bank of England and German regulators to compare
22 notes on what we've observed so far and what we're

1 expecting for the later part of the exercise on
2 Thursday. We will do that again after the auction
3 once we see what's happened with the auctions on
4 Thursday and possibly going into Friday at the
5 other clearinghouses. We'll again speak with the
6 representatives of the other regulators.

7 We also plan to have discussions with
8 each of the CCPs and with the clearing firms that
9 participated in the exercise. We're going to try
10 to get everybody's views on what worked well, what
11 didn't work so well, what suggestions for
12 improvement there might be -- for example, along
13 the lines of setting up portfolios in similar
14 formats or additional coordination among the CCPs
15 or among the regulators in the course of such an
16 event.

17 After we've gone through sort of our due
18 diligence with the various participants, we will
19 prepare a briefing for the Commission. I'm
20 expecting we'll probably have some
21 recommendations. I can't say what they are at
22 this moment, but our staff is already thinking

1 about stuff that they've observed. And, again, we
2 want to consult with our other regulatory
3 colleagues and with the participants to get
4 everybody's ideas before we put together a
5 briefing and be probably some recommendations.

6 Thank you.

7 COMMISSIONER BOWEN: So, John, just a
8 quick question on the fire drill. Was it just
9 limited to the clearing members, or did we try to
10 include non-clearing members?

11 MR. LAWTON: I think that it's sort of
12 broken up into a couple of pieces, and with regard
13 to the auction of the CME equity index positions,
14 I think there are some non-clearing members if
15 they would like to participate in the auction.
16 That was put off for a day, because there was some
17 concern, as everyone knows, about the French
18 elections. So, it ended up not -- that part of
19 the exercise didn't take place yesterday. But,
20 yes, so there will be some participation, because
21 that's, again, something people are interested in:
22 How well will it work? There are complications if

1 you have end users, but again there is an interest
2 in ensuring as much liquidity as possible in an
3 auction process.

4 MR. LAWTON: I think -- is it back to
5 Bob or back to Kate?

6 MS. MEYER: Okay, with that the next
7 recommendation is related to the auction process.
8 The two key themes here are communication and
9 harmonization consistency. We applaud these
10 recommendations. In large part, they're on the
11 CCPs to engage in the communication, and to the
12 extent that they can and choose to harmonize their
13 procedures and their plans and then publicly
14 communicate them, you know, that would be a
15 laudable goal.

16 Also, applause should go out to the
17 Default Risk Management Working Group, who
18 developed this document, "The Uniform CCP
19 Terminology for Default Management Auctions." I
20 don't know if the author wants to stand up and
21 take a bow, but it's very well written. It's a
22 primer on how auctions work, and there's a lot of

1 good information in this, so this is in the public
2 domain. This is on the CFTC website.

3 And with that, I'll turn it over to Bob
4 Wasserman.

5 MR. WASSERMAN: Thanks. I'm going to
6 talk very briefly about customer
7 participation in auctions. At bottom as
8 Kate and Don were saying, we very much want
9 auctions to succeed. It's much better to have a
10 voluntary market-based tool, because the
11 alternatives are very unpalatable things like
12 mandatory tools such as partial tear-up. And so
13 to enhance the likelihood that the auction
14 succeeds, it's, frankly, other things equal,
15 better to have additional participants in the
16 auction and having qualified non-clearing members
17 participate than increases in the likelihood of
18 success by expanding the scope of bids. So, I
19 think the recommendation, which I think is a very
20 good one, is that CCP should be encouraged to
21 consider permitting non-clearing members to bid.

22 Obviously, you need to have appropriate

1 policies and procedures around that. You need to
2 make sure that all of this participation is
3 supported by a clearing member in good standing,
4 because they have to ultimately guarantee those
5 bids if the bids are winning ones. And, as well,
6 there are some interesting issues around front
7 running and confidentiality that need to be taken
8 into account.

9 Turning to porting, which was discussed
10 before, this is something that personally is very
11 near and dear to my heart, because when we have a
12 failure of an FCM, it is critical to take the
13 clients -- and particularly if it's a client-led
14 default -- the non-defaulting clients and port
15 them to safe harbor. And that has always been a
16 goal of the Commission and staff and indeed 764(b)
17 of the Bankruptcy Code protects this. It is
18 directly encouraged in the Commission's part 190
19 regulations as well. Doing that, a successful
20 port protects both the customers, who do not have
21 to reestablish their positions, but as well the
22 markets, because if you cannot successfully port,

1 the alternative is all of these customers are
2 going to get liquidated, and that is just simply
3 not good for the markets and it's most assuredly
4 not good for the clients.

5 Historically, we have in fact taken a
6 very practical approach towards fostering
7 transfers both for bankruptcy when clearing
8 members get into trouble and for looking at
9 certain possibilities under our Part 1
10 regulations. But, as well, staff have basically
11 spent quite a few all-nighters trying,

12 and along of course with folks at the
13 clearinghouses and the SROs, trying to find ways
14 to successfully port customers as quickly as
15 possible, again, to avoid having to liquidate all
16 of those customer positions.

17 I can also say -- I know there was some
18 mention, some concerns around bankruptcy court
19 approval -- my experience has been that bankruptcy
20 court approval has been quite prompt, quite
21 reliable. You have bankruptcy court judges
22 scheduling hearings on hours' notice. You have

1 hearings being held outside of normal court hours.
2 I think, again, bankruptcy court judges I've
3 appeared before have been very, very practical in
4 their approaches. So, we've been very successful
5 to this point. Indeed, I recall -- but the trend
6 line is not necessarily good. I recall in the
7 case of Refco the privilege of being the
8 transferee was auctioned off, and indeed the bids
9 went from 80 to 200 million dollars. So,
10 basically \$200 million was paid for the privilege
11 of taking those customer positions.

12 In the case of Lehman, you had one
13 entity, and really I don't think they paid
14 anything for it. And in the case of MF Global I
15 think there were ultimately 10 transferees that
16 were -- and homes were found for all the
17 customers. But now of course, remember, in order
18 to have transfer, in order to have porting, you
19 need to have willing and able transferees. As we
20 see, the trend line's been going in, I think, the
21 wrong direction. Now you have FCMS who are not
22 looking for customer business but who are, because

1 of the leverage ratio, pushing it away during
2 normal times. So, I will say that I am personally
3 quite concerned that during a crisis time, during
4 a time of market stress, the ability to find homes
5 for these customers, to find firms that are
6 willing and able to take these customer positions
7 on, is much less sure, frankly much less likely
8 than I personally would like, and that concerns me
9 a great deal.

10 And I know you're going to be talking
11 more about the arbitration later. Thank you very
12 much.

13 MS. O'FLYNN: Okay, so I'm going open it
14 to the -- for the group for any questions,
15 observations, or comments.

16 Marnie.

17 MS. ROSENBERG: Thanks, Susan. The
18 first thing I would say is congratulations to
19 the subcommittee on putting these
20 together, you know, led by Susan. I think these
21 are really excellent, and J.P. Morgan has been
22 really supportive of all of these recommendations

1 and obviously, as both a dealer and a clearing
2 member, very involved in all of the fire drills
3 and the work that's been done in the market.

4 More questions for the clearinghouses in
5 terms of implementation on some of these
6 recommendations, so one question I have is on the
7 harmonization of auction procedures and for
8 specific asset classes, meaning those that
9 obviously clear interest rate swaps, is there work
10 being done to harmonize some of those procedures?
11 I think that would really work to reduce potential
12 operational risk in a crisis and cause less
13 confusion in the markets.

14 And then the second point I can't
15 emphasize enough is the coordination and sort of
16 standards on frequency and rotation on trader
17 secondment. You know, we continue to see in the
18 market, with more and more electronic trading,
19 less traders. So, I think there's a careful
20 balance between members being able to have
21 sufficient resources on the desks to manage our
22 own internal risks, obviously, as our own

1 regulators need us and as from an internal risk
2 management we need to do. So, I think the more we
3 can kind of streamline the dependency across the
4 market on the secondment would be a really good
5 outcome, and I think having a sort of more
6 structured process in terms of rotations would be
7 very helpful.

8 And the final point I would make to what
9 Bob was just saying is, you know, we are very
10 supportive of broader participation at auctions,
11 and I think it really is about how to implement
12 that, because there are different ways of doing
13 that, and so I'm very happy to see that there's a
14 lot of support across the clearing member
15 community on that.

16 Thank you.

17 MS. O'FLYNN: Sunil, do you want to
18 respond?

19 MR. CUTINHO: Yes, definitely. Thank
20 you very much, Susan.

21 A few things, though. First is: I echo
22 Marnie's comments. We CCPs appreciate that. We

1 really want to establish a system where we
2 coordinate, you know, the resources that we tap
3 into during a default, because this is a time of
4 stress and our goal is not to deplete our members
5 or resources that they need to manage their own
6 risk.

7 So, we're working towards that. I think
8 this coordinated drill is actually a test of that,
9 and we'll see how it worked out. But as a group
10 we've been working on that.

11 On the second item, in terms of auction
12 harmonization for like products -- I think that's
13 what you were pointing to -- I think the CCPs work
14 together to put that framework together so that we
15 could get to a good place, to a good starting
16 point. Of course we have different mechanisms for
17 communicating right now. We do share with OCC an
18 infrastructure for auction participants. Dale,
19 when he was at CME, started that process, so we
20 have taken that to the next level, so we continue
21 to use that. We'd like to invite other CCPs to
22 also participate in that same infrastructure so it

1 makes it simpler. I think the objective is to
2 reduce as much operational risk as possible. So,
3 we agree with that.

4 I think the last thing I was going to
5 point out is there was some question from Kate and
6 others on progress in communication in relation to
7 porting. So, here what we've done is -- you know,
8 especially for the futures world, a CCP doesn't
9 have end customer information as a matter of a
10 normal course of business. So, what we have done
11 is we passed a rule requiring information about
12 end customers from firms to be used exactly in the
13 instance that we pointed out. This is one of the
14 biggest lessons that we learned from 2011, and MF
15 Global is having access to end customers so we can
16 communicate with them when their clearing firm has
17 an issue during the porting process.

18 So, that process is underway. There are
19 firms already submitting information. We still
20 have some work to do. We have to complete that.
21 For the over-the-counter markets customers
22 register with us directly, so we do have contact

1 information. But for futures markets we are going
2 through that process. That is step one.

3 Step two is coming up with a harmonized
4 process to actually communicate. Here, too,
5 importing -- it makes sense to coordinate. We
6 CCPs agree that it makes sense to coordinate
7 amongst ourselves, because customers typically use
8 a single firm across CCPs and they net settle.
9 So, we would - - when you port these customers to
10 another clearing firm, you know, you don't want to
11 break that netting set for them, so that will
12 result in a liquidity demand on them. We are very
13 cognizant of that, and that's an important part of
14 our coordination exercise. But for this exercise
15 we avoided porting. We avoided customer porting
16 as one of the scenarios in order to further
17 develop this process.

18 So, I thought it would be useful for
19 everybody to hear where we are so far.

20 MS. O'FLYNN: Richard?

21 MR. MILLER: Thank you, Susan. I think
22 that we're on a good course here, and I had

1 a couple of follow-up questions maybe
2 for you, John, concerning the coordinated fire
3 drill that you're engaging in. You know, as end
4 users, we're, you know, very -- everyone here is
5 concerned, end users are of course concerned and
6 don't have as much transparency as other market
7 participants have -- you know, the clearing
8 members and the CCPs -- so, just a couple of
9 follow-up questions.

10 In the current fire drill that you're
11 doing, what's the severity that you're assuming of
12 the default? Are you assuming two largest
13 clearing members? I'm curious.

14 And I guess on looking forward, what
15 kind of transparency can we expect in the way of
16 feedback to the market participants in the market
17 in general as to the results of the fire drill and
18 what we can expect and when?

19 MR. LAWTON: On the first one, it's just
20 a single firm at each CCP in this exercise.

21 Feedback -- I guess we haven't really
22 focused on that, but I think we're very open. I

1 think that's a very good suggestion that, as I
2 mentioned earlier, we're going to talk to people
3 who participated in it. I think it probably would
4 make sense to, after we've sort of pulled together
5 those thoughts, talked to people who didn't
6 participate, and talk to them about what do you
7 think, sort of explain how it went and some of the
8 lessons learned that we thought and perhaps get
9 some feedback from other market participants who
10 are not participants. I think that's a very good
11 suggestion.

12 MS. O'FLYNN: Dale.

13 MR. MICHAELS: Thanks, Susan. Just to
14 echo a little bit what Sunil mentioned about
15 the standardization of the member
16 auction process. This has been something that's
17 been going on for quite a while. It was several
18 years ago where OCC first started using a
19 third-party platform, showed it to the colleagues
20 at CME. They started using the same platform, so
21 they were using one infrastructure. Members bid
22 in that same platform, so they don't have to learn

1 the different procedures for the different CCPs.
2 When we do joint drills with CME, which we've done
3 for several years now on the exchange trade
4 products, it's used with the platform and able to
5 have folks bid fairly aggressively. Since they
6 already know what that platform looks like, they
7 don't have to ask questions. It basically fills
8 some of the operational holes that could come up.

9 As far as the broader participation,
10 having gone through a number of real-life events,
11 one thing we have found out is that we very much
12 endeavor to have more than just clearing members
13 participate. We want to see the end users
14 participate in a drill. They tend to be very
15 aggressive when they are participating in the
16 auction process. For some career members, when we
17 have gone to them for certain portfolios, a lot of
18 times it takes -- they have to get approval to
19 take in certain products, and getting that
20 approval in a very short period of time for some
21 very large broker dealers is just not possible.
22 When you're having end users, prop shops, and

1 other types of end users, they could react very
2 quickly. They could look at the portfolio and
3 come up with bids and come up with their
4 assessment of where their portfolio might be going
5 very quickly and come up with some very aggressive
6 bids. So, one thing we found out is that we very
7 much want to bring other folks into the business
8 of doing the auction process. In fact, at OCC we
9 now put in our rules that all members are required
10 to test with us so that we know that we have a
11 full bench of possible participants in our auction
12 process.

13 The last thing I want to address is
14 Bob's comments and concerns on portability. We
15 very much share those as well. With the leverage
16 ratio, what has happened is that even in
17 peacetime, what we are seeing with members is that
18 there're asking business to -- there's no longer a
19 theoretical issue. I just received some
20 information from a member this week that said they
21 had to let two members -- two clients, I should
22 say -- go to another firm.

1 They asked them to leave because of the
2 leverage ratio, not because of the credit
3 concerns, not because of their risk at a
4 portfolio, just because of the size of the option
5 port fill as compared to the risk. It was
6 impacting the leverage ratios. So, this is,
7 again, no longer theoretical, and this is in peace
8 time. We go into a stressful situation, one thing
9 that does concern us -- and I think the CFTC, Bob
10 mentioned has been very practical in their
11 approach during those stress times, and I could
12 not agree more. But we would like to see other
13 regulators also take that type of approach so that
14 we have some type of temporary restraint and
15 things such as leverage ratio or other capital
16 issue so that we could ensure that we have
17 portability of your clients in these stress times.
18 If we're seeing clients being pushed away now in a
19 peacetime because of the leverage ratio, I think
20 you're going to see even more of that come. When
21 it's a stress time, we won't be able to have
22 clients move over very successfully. The last one

1 with MF Global -- it was not easy to move them
2 over to more than 10 clearing members. It was a
3 struggle to find the 10 clearing members, but
4 eventually it worked out during that week. But
5 that was without the regulatory issues that we
6 have now with the leverage ratio and other
7 concerns.

8 Thanks.

9 MS. O'FLYNN: Dennis.

10 MR. McLAUGHLIN: Yes, thanks, Susan. I
11 just wanted to respond to Richard's question about
12 the fire drill that's going on at the moment --
13 some more color if you like, and to John's
14 comments about it.

15 The proof of the pudding is in the
16 eating, in my view, and here we wanted to be a
17 little bit more extreme. So, yes, we're assuming
18 that one member goes into default. But in our
19 CCP, that member was not put in default until
20 afternoon, so that late-in-the-day problem for
21 investing cash really comes up. It was a member
22 with significant PPS relationships. So then we

1 were testing the pipes, if you like, for how money
2 gets to the CCP through intermediary means. It
3 also provided a settlement function, and it was
4 also a large counterparty for our treasury
5 function. So, we were hitting a lot of points
6 here. It wasn't just the normal test the auction,
7 so to speak.

8 It also -- the market stress was
9 Brexit-like, so it was fairly significant stress,
10 and this member also had a lot of client positions
11 so that we're in the process now of porting them.
12 It was of the order of 400 client positions that
13 we needed to figure out how to port.

14 MS. O'FLYNN: Okay, before we wrap this
15 up, I just think I want to make a comment. So far
16 in the drill, yesterday was a very busy day, and I
17 think what I really appreciate is the clearing
18 members -- the cross-product nature of this. I
19 think we have been so much -- too focused on
20 looking at OTC IRS in kind of -- without looking
21 at the broader, overall impact in communication to
22 clearing members when you're talking about

1 multi-products. Some clearing houses clear, you
2 know, three to seven different types of product
3 ranges, and the communication that comes from, you
4 know, those clearing houses can be quite
5 different, depending on the product side. So, I
6 think it's going to be a great asset test for both
7 clearing members' participation on a cross-product
8 basis but also the CCP communication and
9 coordination around all of those products. But,
10 you know, we're only into day two, and we have
11 another eight days to go. So, with that, I'm just
12 going to wrap it up and turn it to Petal.

13 MS. WALKER: Thank you, Susan. We'll
14 have a five-minute break before we start
15 Panel 2. Thank you.

16 (Recess)

17 MS. WALKER: It is a pleasure to call
18 this meeting back to order. As noted in today's
19 agenda, our second panel discussion will be on
20 cybersecurity. I would like to introduce Mr.
21 Dennis McLaughlin, Group Chief, Chief Risk
22 Officer, at LCH, who will facilitate and help

1 shape the discussions during this second panel.

2 MR. McLAUGHLIN: Thank you, Petal. And
3 thanks to the commissioners for facilitating
4 what promises to be a very, very
5 interesting discussion on cyber risk.

6 We are privileged to have three
7 well-known industry experts in this area. Steve
8 Chabinsky is a partner at White and Case; Karl
9 Schimmeck is the global head of vulnerability
10 management at Morgan Stanley; and Gil Vega is the
11 chief information security officer at CME Group.

12 So, to begin this, as a CRO it was quite
13 useful to me when I first read the paper, the
14 framework written by the National Institute of
15 Standards and Technology, NIST, on how to think
16 about cyber risk, because it's an issue which is
17 very concerning to risk officers all over the
18 world, and the framework basically has four
19 components.

20 The first thing you have to do is
21 identify the key assets in your organization, so
22 be it data, be it money, be it securities wherever

1 it is, but you have to know where they are. You
2 then have to, of course, put in strategies to
3 protect such key assets. You must have a strategy
4 to detect any threats to those key assets, and you
5 must be able to respond and recover to any threats
6 that you perceive.

7 So, there are lots of interesting
8 questions around this. Having assumed that we've
9 identified the key assets, the Commission has laid
10 down three very important questions, which fall
11 into the other three categories: so, around
12 protection, protecting the assets, and responding
13 and recovery.

14 I'll just ask the first key question,
15 which is: What are the current cybersecurity
16 considerations in the application of emerging
17 technologies in the swaps and futures market --
18 for example, cloud computing, FinTech, distributed
19 ledger technology, automated algorithmic trading.
20 I'll start with -- Gill, if you wouldn't mind
21 responding to that.

22 MR. VEGA: Sure. I'll respond briefly

1 and allow my fellow panelists to jump in as well.

2 Thank you for having me here today.

3 I would categorize these into truly
4 emerging technologies, such as internet of things,
5 such as distributed ledger, such as digital
6 currencies, and technologies that have been around
7 a while that actually started to make an impact in
8 the financial sector including things like cloud
9 security, cloud applications, and the security
10 implications around that.

11 I would say that some of the things --
12 some of the considerations that we take into
13 account in partnership with our peer firms and our
14 competitors, because we talk to them all the time,
15 are making sure that not only do we have the staff
16 available that have the requisite knowledge of
17 these new technologies, but we also make sure that
18 we do a lot of research into potential
19 vulnerabilities around these emerging technologies
20 but also try to understand how the vulnerabilities
21 will be leveraged from a threat actor perspective.

22 The CME group is not unique in our

1 ability to really understand our threat landscape
2 and understand some of the actors that focus on
3 our industry but also our company, and having the
4 ability to do that can help us anticipate some of
5 the threat actors and their motivations as they
6 target some of these new technologies.

7 MR. McLAUGHLIN: Thank you.

8 MR. SCHIMMECK: Just to add, I think, a
9 couple of points to that one.

10 MR. McLAUGHLIN: Sorry.

11 MR. SCHIMMECK: For a third party, I
12 think it's a really large consideration and very
13 much just trying to go hand in hand when we talk
14 about cybersecurity, talk about third-party risk
15 management. When you look at cloud vendors, you
16 know, you look at distributed ledger, you're
17 talking about pushing a lot of your key technology
18 points outside of your, you know, your four walls.
19 And then how do you gain transparency and have
20 oversight to that and doing it in a controlled way
21 that will allow you to make sure you're managing
22 the risks and you're also -- you've outsourced

1 those things for a reason. So, making sure that
2 those firms in many cases that are concentrated as
3 we look at our client service providers -- you
4 know, how are they managing the risks and what is
5 the oversight that is being put on those, because
6 in many cases those are not financial services
7 firms; they are pure technology providers.

8 I think one other piece under
9 consideration as you look at some of the emerging
10 tech is just, you know, kind of what the -- we
11 want to promote innovation. I think that's a
12 really core component to financial services, and
13 it helps us, you know, from a business sense. But
14 how do we do that in a controlled way? How do we
15 do that with, you know, making sure security is
16 baked in from the beginning, doesn't become a bolt
17 on afterwards.

18 But that is that key consideration,
19 because, you know, the evolution the last 20-30
20 years -- we've gotten to a point now where
21 technology is not something that's -- you know,
22 it's not an enabler to our business, it's actually

1 a key component. There is no ability to go manual
2 anymore; there's no ability to do anything without
3 technology. So, how do we make sure that anything
4 that we're bringing in is being brought in, in a
5 safe way; it's being thoughtful, the incentives
6 are in the right place and security is baked in;
7 and then, you know, how do we make sure we do
8 those for those firms that may not ever have
9 mandatory oversight.

10 MR. CHABINSKY: I wanted to first start
11 by thanking the Commission for having us here, and
12 the members as well. This is an extremely
13 important topic to all of us.

14 And I think I would start by briefly
15 discussing the NIST framework that you mentioned,
16 because I think it has added a lot of clarity and
17 harmony to cybersecurity, at least the way we talk
18 about it, and also to commend the Commission and,
19 in fact, other federal regulators for seeking the
20 harmonization of cybersecurity rules that we spoke
21 about earlier today, which is extremely important.

22 That said, I think it's extremely

1 important for us to realize that cybersecurity
2 frameworks are perhaps more easily said than
3 accomplished. And the NIST framework -- before
4 you get to the appendix, it's only 17 pages long.
5 If someone here has not read it, I recommend it.
6 At least for me -- I confess to being a geek or a
7 nerd or whatever -- I found it to be a good read.
8 But in very many ways, because it's so easy to
9 read, it belies the difficulty underneath the
10 hood, and when you get to the appendix in the
11 back, you recognize that these five simple
12 functions break down into a group of almost two
13 dozen categories, which further break down into
14 almost a hundred subcategories, each of which
15 would give any professional a battle behind it.

16 And that's not even to mention all of
17 the third parties that we're discussing now that
18 we've grown reliant upon both directly and
19 indirectly. Directly -- when I say directly,
20 there are the products and services that we
21 ourselves run in our businesses and those that we
22 contract for, and I consider both of those direct.

1 We have some sort of control, whether it's through
2 audit or understanding certifications or, more
3 directly, actually providing the security features
4 that we need in order to contract.

5 But indirectly we are relying upon an
6 ecosystem now that impacts all of our businesses
7 in ways I think best demonstrated by the recent
8 DDoSattack where we see simple IOT devices already
9 mentioned at least in the hundreds of thousands
10 that were taken over in people's houses turn into
11 a massive attack that included what I would say is
12 the underlying infrastructure for the Internet
13 that all businesses rely upon and then become
14 victims of.

15 To put that in perspective as we talk
16 today, we all remember the DDoS attacks that
17 harmed the financial services industry over four
18 years ago, widely attributed to Iran. The attack
19 at that time was claimed to be in the nature of
20 billion bits per second flooding
21 computers. That sounds like a lot, and it is a
22 lot, and it was massively larger at the time than

1 other attacks before it. The IOT attack that we
2 just witnessed that affected this DNS service was
3 reported to have been at 1.2 trillion bits per
4 second. So, that's my way of saying that the
5 Internet that we have grown reliant upon and that
6 we regulate and that we try internally to control
7 has become increasingly out of any individual
8 organization's control, and it fundamentally
9 relies upon frameworks that may appear simpler
10 than they actually are to achieve.

11 That said, the increase in technologies
12 that we're discussing today are steps in the right
13 direction. Mr. Vega mentioned cloud security as
14 one example when we talk about cost systems,
15 oftentimes we forget to talk about how the cloud
16 has actually been used to advance security in ways
17 that otherwise we really would not be able to
18 achieve security objectives. This includes, for
19 example, DDoS mitigation which without cloud
20 resources would not be possible. It includes end
21 point detection monitoring where each end point is
22 providing information in a cloud environment

1 that's sharing information automatically with one
2 another and, in fact, able now to update and
3 operate systems and reporting in a way that almost
4 starts to look like a self-healing network.

5 So, I think a closing comment for just
6 this part when we talk about the cloud is to
7 recognize that cloud resources are being used both
8 as an innovator and as a security measure.

9 MR. McLAUGHLIN: Thanks, Steve. You're
10 actually talking a little bit -- beginning to
11 speak to question two as well, which is the
12 emerging threat environment. So, if I could move
13 on, it's a good segue.

14 What do you think -- the current
15 cybersecurity threat environment risk exposure to
16 the financial sector, ransomware, and other cyber
17 crime, recent attacks on financial institutions
18 and networks? So, what are your thoughts on that
19 current "evolution," if you like? So, maybe Gil?

20 MR. VEGA: Sure. We've seen this evolve
21 very rapidly over the last decade or so, and it
22 continues to evolve to the point that major

1 financial services companies like CME and the
2 large banks have teams dedicated to really getting
3 an understanding of what that current threat is,
4 which could change very dynamically. It could
5 change in days based on a new vulnerability, based
6 on a change in geopolitical situation globally;
7 and it could change based on the capabilities of
8 these actors that seek to do us some harm.

9 Going back to the CSF -- the Cyber
10 Security Framework -- I just want to say that, you
11 know, we'll get to this a bit later as we talk
12 about some of the interactions we've had as a
13 community, but those last two components of the
14 CSF, which are respondent and recover, that's been
15 a key focus for us, because as a community, as a
16 financial services community, we know we're going
17 to be attacked.

18 There was a British study of businesses
19 that was released last week that said 46 percent
20 of all businesses in the UK had been attacked,
21 which left me wondering what the other 54 percent
22 were thinking about, quite frankly.

1 So, having the awareness and the
2 recognition that you're going to be attacked as a
3 company we're attacked hundreds of thousands of
4 times per month. That equates to about a couple
5 of dozen incidents per month. Understanding that
6 you're going to be attacked, there's heavy
7 motivation to attack companies like CME and Morgan
8 Stanley, but having the ability to quickly detect
9 those attacks at a very granular level, being able
10 to respond effectively to those attacks, and then
11 making sure that you have resiliency programs
12 built in so that you can recover from those, what
13 I call inevitable attacks.

14 MR. SCHIMMECK: Sure, and I think the
15 one thing we wanted to add when we talk about the
16 threat, and this goes to what we're seeing in
17 these studies and such as that, it's becoming a
18 more dangerous landscape out there. We're already
19 a target. There are increasing, I think,
20 situations where we are becoming more of a target.
21 You know, we've always been one because of,
22 naturally, the criminal element. The banks are

1 where the money is, that's where theft occurs.
2 But then you also see the evolution of
3 geopolitical means in regards to, you know, is the
4 financial services sector a proxy because of
5 critical infrastructure? You know, where do we
6 stand on that? And this goes into a lot of
7 discussions we've had with the current
8 administration, with DHS, with FBI in regards to
9 protection of critical infrastructure and the need
10 for kind of, you know, U.S. government as well as
11 other world governance to really look at this and
12 say, you know, how do you protect those critical
13 assets that really underlie the entire global
14 economy, their ability to operate, and safety
15 soundness, all those sorts of things.

16 So, this is -- you know, we're seeing
17 the firms are taking this very, very seriously.
18 This is a board- level issue at almost every firm
19 out there. Firms are spending money, adding
20 teams, adding technology in order to make sure
21 that they're taking risk mitigation very
22 seriously. Also looking at the underlying

1 infrastructure to ensure that we're looking at
2 what vulnerabilities we have and how do we make
3 sure we are not providing any kind of easy targets
4 out there for attackers. So, you have that
5 combination --

6 MR. McLAUGHLIN: Karl, could you move
7 closer to the microphone.

8 MR. SCHIMMECK: Sorry, it goes back to
9 the framework of looking at it across the whole
10 spectrum of, you know, looking at our
11 infrastructure; how do we protect, detect; and
12 then if something were to happen how do we make
13 sure we mitigate the impacts.

14 MR. CHABINSKY: The typical way we
15 consider harms in our cybersecurity world for any
16 industry is breaking it down into harms against
17 confidentiality, integrity, and availability. And
18 I think there has been a change in the dynamics of
19 what we're seeing from the threat landscape.
20 Initially, we saw much more in terms of harms to
21 confidentiality -- credentials, for example, being
22 stolen in order to commit fraud. We still see

1 that, of course. In fact, some of the more recent
2 large-scale intrusions that have occurred in the
3 financial services sector remain exactly for that
4 reason, because that's where the money is, and
5 credential harvesting still occurs and typically
6 is focused against the consumer, not the better
7 protected institution.

8 Integrity is an area of concern when
9 records might be altered, and the institutions
10 certainly have spent a lot of time and attention
11 being able to what I would call roll back
12 transactions, understanding log records,
13 understanding how the money is moving, which is
14 increasingly important.

15 I don't have to remind anybody here that
16 our financial system is based on zeros and ones,
17 but not zeros as in no money and ones as in dollar
18 bills. I heard someone express it this way to a
19 group that was not as sophisticated in finance.
20 They said: We all know that there's no longer a
21 gold standard for our financial system, meaning
22 there's no bar of gold somewhere that represents

1 all of our dollars. What most people don't
2 recognize is there's no dollar that represents
3 every one of our dollars. And that shows the
4 issue of integrity that the institutions have
5 taken quite seriously.

6 And the last is this notion of access
7 and availability, the ability to bring down
8 systems for a certain period of time. We see the
9 bank and finance sector focused on each of these
10 and each of these as a focus not merely of low-
11 level hackers -- that's another area that I think
12 has changed in the threat landscape.

13 At the beginning, we were always
14 concerned about the single, individual hacker. I
15 think to some extent that may have been fostered
16 by movies like War Games where you think it's one
17 person in a basement somewhere. But that quickly
18 emerged that organized crime in this area became
19 not only big business but logistically incredibly
20 sophisticated. And I would point to the ATM hacks
21 that we've seen on a number of occasions moving in
22 excess of \$40 million in a 24-hour period by

1 breaking into banks; by altering fraud detection
2 schemes; allowing transactions to occur in excess
3 of otherwise controlled limits; making sure money
4 still remains in accounts so that the limit of the
5 amount of money that could be taken out in an ATM
6 is really just the amount of money in the ATM.
7 But seeing that take place in 12 countries and
8 over a hundred cities at once with tens of
9 thousands of transactions where individuals on the
10 ground are reporting money backup, going through
11 no fewer than 10 different organizational
12 capability sets, right? This is big business.

13 And more recently when we're talking
14 about Bangladesh and the SWIFT incident there and
15 reports that that was nation state sponsored, that
16 we have nations that are robbing banks is
17 something I believe nobody in this room that
18 represents the private sector ever signed up for,
19 which does bring us to an important question,
20 especially from a regulatory perspective, which I
21 hope we can get more into today, which is whether
22 the notion of regulating institutions to try to

1 defend and protect themselves continuously against
2 nation-level threats and organized crime groups is
3 really ultimately a fool's errand that we could
4 afford to continue with.

5 No doubt enterprises have to provide
6 modest and reasonable protections, but we really
7 do have to question our strategy whether a
8 vulnerability mitigation scheme rather than the
9 country itself protecting against advanced threat
10 actors; rather than figuring out if we could
11 mitigate some of these harms at a much higher
12 level in the Internet ecosystem before they ever
13 reach the banks; whether we can talk about the
14 design of the equipment -- software, hardware,
15 firmware -- that's more transparent in the
16 security rules that they apply to make security
17 easier; whether metrics can be driven across
18 industry with the help of the government. These
19 are areas that it would do well for us to look at
20 so that we don't keep putting the burden of
21 cybersecurity on the private sector and the end
22 users.

1 MR. McLAUGHLIN: Very interesting
2 comment, Steve. It brings us to the last
3 question, because it's
4 obviously something that we all share
5 regardless of who you are in the financial
6 services. We all share a concern in this area.
7 How is the industry collaborating in order to
8 respond to cyber threats?

9 MR. SCHIMMECK: Sure. The industry's
10 got a -- we have a long history of working with
11 each other and working with the government to look
12 at not only cyber security but physical risks to
13 the sector. So, really, the two main entities
14 that we've formed -- and they've been around for
15 about 15 years -- is the FS-ISAC, which is the
16 Financial Services Information Sharing and
17 Analysis Center and the FSSCC, which is the
18 Financial Services Sector Coordinating Council.
19 So, those two entities working hand in hand with
20 their government partners -- this would be the
21 FIBBIC which the CFTC is a member of -- this is
22 really kind of the underpinning of how we work and

1 collaborate not only with each other but with the
2 government.

3 We work, you know, we are in
4 collaboration with our partners and with other
5 firms on a daily basis sharing information,
6 understanding what's going on, what sort of
7 intelligence they're seeing, what is going on,
8 like Steven had said, in an increasingly dangerous
9 world out there.

10 We also collaborate extensively with
11 FBI, Department of Homeland Security, Secret
12 Service -- in our sector, a specific agency, the
13 Treasury Department. So, kind of with that we
14 find that the ability to share information rapidly
15 is an absolute essential piece to understanding
16 where we need to focus our energies, focus our
17 resources, and make sure that we're protecting our
18 friends and our clients as adequately as possible.

19 This is also an area that is a
20 noncompetitive one. You know, every firm looks at
21 it as, you know, this was an attack against the
22 sector. It affects the trust that underlies

1 financial services. Hence, we do everything in
2 our powers to make sure that firms are protected
3 overall and the sectors are protected overall,
4 and, you know, that extends, obviously, into all
5 of our financial utilities and all of our
6 partners.

7 So, that's kind of been the history.
8 Where we've gotten to more recently over the last
9 couple of months is the standing up a new entity
10 called the FSARC. This is the Financial Systemic
11 Analysis and Resiliency Center. This is focused
12 at critical infrastructure, so via Executive Order
13 13636, any firm -- we have a set of firms that
14 have been designated by DHS and the U.S.
15 government as critical infrastructure within
16 financial services as well as other sectors, and
17 we've been working together to make sure that kind
18 of the entities that control the critical
19 infrastructure of financial services or kind of
20 going that extra mile to make sure they're
21 protected, sharing information, and doing some
22 advanced collaboration. So, that's an entity

1 that's just kind of getting out of the gate here
2 recently. We can expect much more of that in this
3 coming year, but, you know, sharing is absolutely,
4 again, the underpinning and essential to what we
5 do.

6 MR. VEGA: If I could just jump in here
7 about the FSARC, we're excited as a community to
8 have the ability to collaborate but to collaborate
9 in a way that brings those that have more skin in
10 the game together. The FS-ISAC is an organization
11 that allows I think it's more than 5,000 financial
12 organizations globally to come together and share
13 information sometimes in an automated way. The
14 FSARC, the Financial Systemic Analysis and
15 Resiliency Center, allows the eight global
16 systemically important banks and the systemically
17 important market financial utilities like CME and
18 DTCC and ICE to come together in a smaller group
19 to talk about cyber as it relates to systemic
20 risk. And I think this is really kind of the leap
21 forward in our community that allows us to start
22 identifying those systemic vulnerabilities across

1 finance, working with Treasury and other
2 regulators to -- I'm an Army veteran, so I believe
3 that you fight like you train, and our training is
4 these national-level exercises, the Hamilton
5 series of exercises that are continuing, that
6 allow us to really examine what's vulnerable in
7 our ecosystem and how we would collectively
8 respond to it, not on a firm basis but on a
9 community basis, and I think the FSARC is going to
10 be key as that stands up to pushing our
11 capabilities forward in that regard.

12 MR. CHABINSKY: I wanted to echo the
13 view of the importance of the FSARC in light of
14 the incredible work that the FS-ISAC has done to
15 this point. There is no doubt in my mind -- based
16 on my prior experience, which includes over
17 15 years of service with the FBI where I
18 had actually built
19 and lead the FBI Cyber Intelligence
20 Program and later served as deputy of the FBI
21 Cyber Division -- financial services does
22 information sharing better than any industry group

1 out there. What I think the FSARC is bringing to
2 this is an additional layer of strategy that
3 otherwise can be eaten up by the day-to-day
4 tactics that are involved in cyber security.

5 And to put a finer point on that, I
6 think that a lot of times we talk about
7 information sharing as though it were, in and of
8 itself, a worthy goal: How's information sharing?
9 What is information sharing? And I've spoken with
10 other sector groups that I think are not as
11 sophisticated as the financial services sector in
12 this regard, some who require their members to
13 provide information in order to get information,
14 for example. And really at the end of the day we
15 should be looking to see if there are any barriers
16 to information sharing.

17 But ultimately we're trying to solve
18 problems, and it's a lot better to say: What are
19 the biggest problems that the industry is facing?
20 And then: What is least amount of information and
21 the fewest number of members that would be needed
22 to be able to analyze and come up with an answer

1 that could be used for the benefit of a sector as
2 a whole? And to the extent there's a free rider
3 problem in that, which I greatly admit there would
4 be, then some people would just have to pay for
5 the solution.

6 But the answer is not otherwise let's
7 see how much information we could push around from
8 one group to the other, and I find it discouraging
9 when I hear groups -- including the government --
10 just ask for more information to be shared
11 without, really, an understanding of what the end
12 goal is of that. Information sharing is one
13 means, and there are other means of course, as
14 well, to understanding how to make the environment
15 more secure, more resilient and to make sure that
16 threat actors ultimately are deterred from trying
17 these actions in the first place.

18 MR. McLAUGHLIN: Thank you, Steve.
19 Well, there's a lot to digest here, so I'd like to
20 throw it open for questions. If you
21 have a question, please move your card.

22 Well, I have one question. What would

1 you expect -- what would you look for from
2 regulators like the CFTC to help in this effort?

3 MR. VEGA: A few things. We are very
4 appreciative with regard to the new rulemaking and
5 regulation that came out late last year with
6 regard to system safeguard testing. We agree
7 that, and we've commented on this heavily, we
8 agree that the approach -- the principles-based
9 approach to regulation is really the approach that
10 supports true risk-managed and risk-informed
11 success in this area. What we see globally is
12 sort of a drifting away of those principles-based
13 approaches to regulations. Some of the regulation
14 that's pending is very prescriptive, which may not
15 drive risk in the direction that we all want it to
16 go. So, the continued focus on principles-based
17 regulation in this area I think is going to be
18 helpful for the quite different, large firms and
19 financial services to manage the risk.

20 MR. SCHIMMECK: An item I'd add to that
21 I think is, as we talk about information sharing,
22 collaboration, you know, we do across the private

1 side, I think having at least the U.S. regulators
2 collaborate with each other I think is really
3 important. You know, we have this notion and
4 we're starting to champion out there through,
5 again, FSIC and FS-ISAC of regulatory
6 harmonization the idea that in many cases
7 regulators are asking, not only in the U.S. but
8 globally, for a lot of same things but just in
9 slightly different ways. So, just finding ways
10 that we can do that in a really efficient process
11 would be incredibly helpful, because at the end of
12 the day compliances is kind of table stakes here
13 -- that's just for kind of getting in the game and
14 our expectations. But risk management is
15 ultimately where we want to get to, and so how do
16 we, you know, going to Gil's point, using
17 principles that underlie, allow really a one-size
18 approach not to occur and then also working I
19 think through bodies like IOSCO, from a global
20 standpoint, that we can say, you know, kind of how
21 do we pull together all of the -- you know, in
22 that case, the security regulators to maybe take

1 one or maybe a few approaches versus many, many,
2 many approaches to this situation.

3 MR. CHABINSKY: Well, I would add one
4 thing and echo a second. The point I would like
5 to add is that it may in fact be time for the
6 regulators to question whether the strategy is
7 actually correct that the U.S. is pursuing, which
8 was pursuant to my earlier comment. Ultimately, I
9 think it is a fail strategy to believe that the
10 end users, including critical infrastructure
11 owners and operators in the financial
12 institutions, have a sustainable plan, from a risk
13 management point of view, that will protect our
14 country and the bank and finance system included
15 within that. I think we have to move this away
16 from the end users, and I think that the
17 regulators can actually step up and actually kind
18 of look down on what we're all doing. This is not
19 in any way a critique of what the regulators are
20 doing. In fact, the CFTC and the federal
21 regulators have done a better job regulating and
22 looking towards risk management principles than

1 many others.

2 Still, the question remains whether or
3 not that approach, no matter how well pursued, is
4 actually the right approach, and I would urge the
5 Commission to become part of a larger debate of
6 whether there is room for a greater threat
7 deterrence and for more involvement by the
8 Internet ecosystem to get rid of threats and
9 vulnerabilities at a higher level; to move towards
10 better metrics involved in what's working as
11 against the threat; and to be involved in more
12 transparency and the creation design of software
13 and hardware that we are all reliant upon. So, I
14 think there's actually another strategy, that the
15 Commission can be part of another broader dialog
16 that ultimately is important.

17 The second is although the federal
18 regulators have actually done a very good job of
19 looking towards harmonization, we now see New York
20 State and the Department of Financial Services
21 getting into the mix in a way that is not
22 consistent with what is otherwise being done. And

1 in fact, in recent comments by New York State,
2 they actually said that in their view a risk
3 assessment should not include a cost benefit
4 analysis when it comes to accepting or mitigating
5 cyber security risk. That does not seem to
6 comport with basic concepts of enterprise risk
7 management.

8 And the possibility that other states
9 will take suit and will also become a federated
10 view of cybersecurity similar to what we're seeing
11 in the data breach notification realm would not be
12 beneficial to consumers in the end run.

13 Businesses need consistency and an understanding
14 of where to focus their resources. We need to
15 move forward in concept and in terms of tactics
16 and strategies. So, I do believe that this
17 Commission as well as other regulators need to, as
18 has been discussed, think of harmonization
19 unfortunately even broader than the federal
20 regulators.

21 MR. McLAUGHLIN: Unfortunately, we only
22 have time for one question, I've just been told.

1 So, Anat.

2 DR. ADMATI: DR. ADMATI: I find this a
3 very interesting discussion, because I do think
4 cybersecurity is an enormous risk, but I
5 particularly found fascinating the question of
6 who's problem exactly it is and whether it's
7 through the private sector or public sector. So,
8 a couple of comments.

9 First of all, there have been a lot of
10 mergers in banking, and I hear from sources within
11 that IT systems have not been really streamlined
12 and that, you know, IT is kind of, in some of the
13 ones that have had lots and lots of mergers over
14 the years, vulcanized and hard to find
15 information. So, those are things at that level.
16 So, that's question one.

17 And question two, and comment, has to do
18 with your comment, Steve, about how it's a broader
19 problem, it's a public -- it's a sort of
20 collective action problem and all these
21 jurisdictions and all these public sector and
22 private sector actors. And so I think it is

1 ironic right here in CFTC -- which is probably the
2 poorest of regulators -- to throw it at other
3 people without all of us here lobbying for some
4 federal government or somebody to take this on as
5 opposed to passing it on from one party to the
6 other. I would say that the private sector often
7 has more resources than the public sector or
8 somebodies in the public sector to do stuff. So,
9 obviously collaboration is critical, but just
10 that.

11 MR. CHABINSKY: I'd comment on your
12 second point, although not the first, because I
13 wouldn't be aware of the vulcanization issue that
14 companies are seeing. I might agree with you
15 entirely that if we're going to get this right,
16 it's going to require the private sector and
17 indeed an international effort to understand how
18 best to resolve this, and I do think that with the
19 resources that the private sector has, certainly
20 in terms of strategy and will, that a lot could be
21 advanced on where we should recommend our next
22 steps in coordination with the government.

1 MR. McLAUGHLIN: I'm afraid we'll have
2 to leave that very interesting discussion. Thank
3 you, everybody.

4 MR. CHABINSKY: Thank you.

5 MS. WALKER: Thank you, Dennis. We'll
6 take a 10- minute break and start again about
7 11:35.

8 (Recess)

9 MS. WALKER: It is my pleasure to call
10 this meeting back to order. As noted in today's
11 agenda, our third panel discussion will be on the
12 state of the market. I would like to introduce
13 Mr. John Nixon, Senior Advisor for NEX who will
14 facilitate and help shape the discussions during
15 this third panel.

16 MR NIXON: Thank you. Welcome all back.
17 I'd also like to offer my thanks to Acting
18 Chairman Giancarlo and Commissioner Bowen as well
19 as to Petal, for all the work that they've done in
20 putting this together and many thanks to all of
21 the MRAC committee members who have taken the time
22 to be here today. We don't have any speakers for

1 the session today. We've asked a few people who
2 are members to help initiate some of the
3 discussion on each of the topics but obviously all
4 of you are welcome to join and any of the topics
5 just please raise your name card and we will call
6 you out. We'll speak for probably about 15
7 minutes on each of the topics leaving some time
8 for any closing remarks and any other topics that
9 the MRAC members might want to bring up.

10 The questions today all of you have
11 them. Just to let you know these are the
12 questions that were submitted to the MRAC
13 committee by the CFTC. They are their areas of
14 interest. They are topics that they would like to
15 hear from the MRAC committee so if you don't like
16 any of the questions don't blame the facilitator
17 because I didn't come up with them.

18 Let's start with the first question on
19 volatility events. How did the markets cope with
20 the recent volatility events particularly around
21 Brexit and the U.S. election. What are some of
22 the concerns that your organizations have about

1 the potential short term and long term
2 consequences of these volatility events. How are
3 you preparing, how are we coping. If you don't
4 mind I'd like to call on Kristen Walters to start
5 us off and then we'll open it up to everybody else
6 to join in on the discussion.

7 MS. WALTERS: Sure. Can everyone hear
8 me okay? So, I would say from a short term
9 perspective particularly with regard to liquidity,
10 both recent events, the U.S. election as well as
11 Brexit were addressed effectively by markets. We
12 were surprised by the outcome but certainly
13 markets were able to adapt and address. I would
14 say more broadly, there has been a very
15 significant change in market volatility and how it
16 presents itself in financial markets. At least
17 from my perspective for many, many years before
18 the financial crisis, developed market behavior,
19 economic policy in developed markets was highly
20 homogenous. Unlike emerging markets where there
21 was lots of heterogeneity and market shocks caused
22 by economic policy, we just didn't see that in

1 developed markets. In general, from a risk
2 management perspective statistical models and
3 stress testing could be used to reasonably
4 estimate the impact on P&L and portfolios and
5 alpha in adverse market conditions.

6 I think starting with the financial
7 crisis, post financial crisis with very
8 significant monetary policy intervention for many
9 years, structurally the nature of markets has
10 changed and they appear to be structurally much
11 more susceptible to economic policy shocks. So,
12 in today's markets particularly with the rise of
13 populism in the UK, the U.S. and continental
14 Europe, what you tend to see are economies and
15 markets that are quite heterogeneous from an
16 economic policy perspective which I think has
17 resulted in the markets appearing to be benign for
18 very long periods of time. So, you'll see
19 situations where volatility has been very, very
20 low. In fact, encouraged by monetary policy and
21 real negative rates for a prolonged period of
22 time, but the markets are very susceptible to

1 economic policy shocks and large movements to the
2 downsize on economic policy surprises.

3 So, as a risk manager, what I do and
4 what my team does globally, is we spend a lot of
5 time working with economists and investors across
6 the firm talking about what events could
7 potentially occur. Instead of defining a single
8 event in a set of outcomes such as Brexit, what
9 we'll do is we'll look at varying permutations of
10 an event that could unfold. Currently, I think,
11 recently it is looking more and more like a hard
12 Brexit might occur but we run models against our
13 portfolios to look at the impact of varying
14 outcomes as the UK starts to separate from the
15 European Union. What it means is it is more
16 difficult to measure risk and there are a lot more
17 surprises that are significant, multiple standard
18 deviation moves that we've never seen in the past.

19 I guess the last comment on Brexit, in
20 particular, is that appear that the market reacted
21 quite significantly on the downside. UK equities,
22 property and the currency itself, I think,

1 potentially there could be more volatility on a
2 hard Brexit but the real concern that we have is
3 the long term impact on the UK economy. There
4 have been some, I think, her Majesty's Treasury
5 did a study before Brexit and there was a view
6 that GDP could fall between 6 and 7.5 percent in
7 the event of Brexit which would make the UK a
8 poorer country in that event. So, I think, that
9 is our concern specifically with regard to Brexit.

10 CHAIRMAN GIANCARLO: Kristen,
11 traditionally, in the markets that we oversee at
12 the CFTC, futures and swaps, there is a fair
13 amount of correlation: heightened activity levels
14 say in interest rate futures would also see
15 heightened activity levels in swaps. We watched
16 the Brexit event from our perspective here in
17 Washington, very carefully. One of the things
18 that was actually somewhat remarkable was the
19 activity levels in futures, including interest
20 rate futures which were heightened in the wake of
21 Brexit, activities in the correlated swaps were
22 actually fairly quiet. Does that activity cause

1 us to question whether market participants, in the
2 wake of the new information provided by the Brexit
3 vote in reassessing their portfolios, perhaps may
4 have been reluctant to engage in products that had
5 been subject to reg reform, in particular, Dodd
6 Frank, and chose to participate in markets that
7 were subject to more longstanding traditional
8 regulation like the futures market, or are
9 unregulated, such as the currency markets. Is
10 there something about the quietness we saw in the
11 swaps markets following Brexit that may actually,
12 say something about the markets' comfort level
13 with some of the changes that have been made.

14 MS. WALTERS: I mean from my personal
15 perspective, I don't think so, but you definitely
16 raise an interesting point. We definitely see, in
17 times of market stress, much more activity in the
18 most liquid instruments. Certainly, you'll see
19 lots of flows in ETF's, for instance, in adverse
20 market environments on the equity and fixed income
21 side and it's not surprising that you would see
22 increased futures activity with many market

1 participants taking views on the rate side via
2 futures. Why the lack of activity in swaps, I
3 don't know. From Black Rock's perspective, I
4 think, we nearly at 97ish percent of any
5 derivatives that we transacted on behalf of our
6 clients' accounts are either in futures markets or
7 centrally cleared. We have viewed clearing of
8 swaps to be a very significant plus for financial
9 markets and as a risk reduction tool overall. The
10 only point I would make about liquidity is I
11 certainly share Bob Wasserman's and other's
12 concerns about liquidity issues and portability
13 given regulatory capital requirements and
14 leverage. So, I do view that particular issue as
15 an added risk from a liquidity market perspective
16 to markets. I guess I would leave it and see if
17 others have comments on swaps versus futures post
18 Brexit.

19 MR. NIXON: Jerry, do you have something
20 you might want to add?

21 MR. BEESON: Well, I think in a similar
22 comment in terms of thinking about the swaps

1 versus futures point, from our vantage point, I
2 think, one of the primary concerns have been,
3 would you see iteration terms of the liquidity
4 available across the different SEFs in a way
5 either leading into Brexit or post Brexit. From
6 our standpoint, I think we saw a very resilient
7 liquidity available on the SEFs that for those
8 that wanted to trade the swap market that they
9 were able to do so very resiliently.

10 MR. NIXON: Sunil?

11 MR. CUTINHO: I think I wouldn't be
12 answering the Chairman's question but I will just
13 be acknowledging a few things. One is for both
14 those events, what we noticed was very high
15 liquidity during the Asian and the European time
16 zones. These were well anticipated events. I
17 think at least for Brexit, we were quite aware of
18 the fact that a lot of traders, in even the
19 European time zone, had positioned themselves to
20 participate during the Asian time zone.
21 Immediately post the results were published. So,
22 that is one factor. The second is we saw

1 significant volatility in the Asian time zone,
2 especially in the Nikkei contract. We saw a lot
3 of activity in safe assets, gold and treasury
4 futures, FX especially the sterling and the Euro
5 moving and then finally, treasuries rallying
6 significantly.

7 So, as Kristen pointed out, I think,
8 liquidity is basically an evolving thing
9 throughout the 24 hour time zone and we noticed
10 that a lot of traders were actively participating
11 in the futures markets at that time.

12 From a risk perspective, that is a
13 CCP's, that's how we look at things from a risk
14 perspective, these were anticipated events that we
15 could prepare for just like Kristen pointed out.
16 I think, CCPs across the board were preparing for
17 them well in advance. It holds true for this year
18 as well. We have a lot of elections that can to
19 Kristen's point, create or inject more volatility
20 into the market. I think from a risk manager's
21 perspective, you cannot bias your views on one or
22 another outcome, you have to prepare yourself for

1 any outcome. That has been the focus for us CCPs.

2 The second focus for us as CCPs is to
3 make sure that we don't create unanticipated
4 demands on our clearing members as well as our
5 clients in terms of liquidity. That's a very
6 important thing to keep in mind because a CCP
7 cannot think of itself but it has to think of the
8 entire ecosystem. I think the markets performed
9 very well throughout both those events. I think
10 the CCP actions were very measured throughout both
11 those events. And as CCPs, we stand prepared for
12 the events to come as well and that is what we
13 have to look forward to for the rest of this year
14 until September.

15 MR. NIXON: Dennis.

16 MR. MCLAUGHLIN: Thank you. I'd just
17 like to add where do we go now from where we are.
18 So, Brexit has happened. The CCPs all managed to
19 get through it, the market got through it but
20 there is increasing noise especially in Europe
21 about clearing Euro products on the continent.
22 From a risk management perspective, that raises a

1 lot of concerns. The biggest concern I have is
2 that once you artificially fracture a global
3 liquidity pool, for example, as we have in swaps.
4 You then have less members to bid on a defaulted
5 members portfolio. You have less members to which
6 you could actually port a client's portfolio. You
7 have less members who are involved in the
8 assessments that could happen. You have less
9 members around which to share the losses from
10 variation margin and gains haircutting and you
11 have less members to basically at every step of
12 the waterfall as you move down, you have a worse
13 position than you had before. So, that increases
14 the systemic risk and this is one of the big
15 concerns that I have.

16 MR. NIXON: Before we go onto the next
17 question can I open it up to a couple of the other
18 members. Maybe one of the banks could give their
19 view.

20 MR. CHATTERJEE: So, John, thank you.
21 To kind of directly address the Acting Chair's
22 question, I'd like to pick up on something that

1 Sunil was eluding to. Which is the fact that there
2 are fragmentations in anticipated in futures while
3 there is a whole lot between futures participants
4 and interest rate swap participants. I think the
5 timing of when the event occurs is very relevant
6 as to who can react to it. For example, Brexit,
7 the final news came out pretty much very late
8 night during U.S. hours. Most of the market
9 participants while they may have staff that is
10 overnight which is usually a normal event, the
11 markets in Asia were open. Because we do see a
12 concentration of let's say swaps, trading based on
13 regional and kind of SEF rules, the swap market
14 wasn't really up and alive at like 2 a.m. New York
15 time whereas the futures market was open for
16 business in Asia. That being in the middle of the
17 day, you kind of started seeing the activity.

18 The same thing happened with the U.S.
19 election results. The results were coming around
20 3 a.m., 4 a.m., and while again desks were usually
21 staffed to prepare for such an event. Markets in
22 Asia and markets in Europe were already opening.

1 So, by the time the regional focus on the U.S.
2 dollar swap markets starts to happen whether it is
3 U.S. dollar swaps or CDX, the markets in Asia have
4 already led the processing on the event and the
5 volatilities kind of dampened as the market
6 opened. So, these may be some of the reasons why
7 sitting at a market maker or bank, we see these
8 events already playing out and people's
9 expectations or their concerns around these events
10 dampened a little bit already.

11 MR. NIXON: Maybe we could use that as a
12 segway into the second topic around which has
13 already really been talked a little bit about,
14 around liquidity. Liquidity on the SEF's or
15 liquidity on any of the venues. I would just like
16 to hear some comments from the MRAC members about
17 the liquidity issues that they may have faced
18 either during times of stress or are there any
19 liquidity issues now that you are concerned about
20 that you'd like to share with the CFTC. There is
21 one thing that I think I would note that during
22 the Brexit situation, the markets obviously,

1 particularly the currency markets around sterling
2 were extremely volatile for a day and then that
3 volatility subsided pretty quickly. It seems to
4 me that a lot of these liquidity stress events
5 seemed to happen in a very short window and the
6 markets have a tendency to calm down very quickly.
7 But I'd just like to open that up and get some
8 more views from the MRAC members on the state of
9 liquidity in the marketplace both on a regular
10 basis but also in times of stress. Bis, do you
11 want to take one more crack at that?

12 MR. CHATTERJEE: Sure. So, John thank
13 you again for the opportunity and thank you Acting
14 Chair Commissioner and Petal for setting up the
15 discussion. I think I wouldn't want to blame
16 anyone. I think these are very excellent topics
17 that have been chosen. As we at Citi look at the
18 SEF market and the liquidity available, we
19 approach the market as principle market makers
20 looking to satisfy the risk needs and our end
21 users, some of who are here around the table might
22 have. In our experience over the last two to

1 three years as we look at the SEF regime mostly
2 across the interest rate swap and the credit
3 default swap markets, we think it is working
4 satisfactorily. When I mention satisfactorily, I
5 think from a normal day to day functioning, people
6 seem to be able to meet their needs around their
7 liquidity, their risk whether that is standardized
8 or non standardized.

9 We do see the SEF regime as a
10 marketplace where many SEF options do exist but
11 liquidity or the actual trading volume seems to
12 call us around a few venues. It is a little more
13 concentrated in the credit default swap market
14 with one or two venues whereas in the interest
15 rate swap market, that is probably spread out more
16 over three to four venues. And that seems to be a
17 consistent trend and not changing.

18 Why is it the fact that you see this
19 kind of construct and this concentration of SEF's
20 versus something like equities which is a much
21 more widely traded product across multiple venues.
22 I think that goes back to the comment I mentioned

1 earlier on the Brexit is, the more concentration
2 of participants in a product class the tendency
3 for it to trade on fewer venues. So, for example,
4 if you compare the asset classes of credit default
5 swaps and interest rate swaps, you clearly see it
6 is a smaller marketplace in terms of number of
7 participants and the volume that has transacted.
8 Hence, the fragmentation across venues is much
9 lesser. And that number grows as you move from
10 the least concentrated asset classes to the more
11 concentrated asset classes.

12 We do acknowledge and accept and, I
13 think, Kristen eluded to it, that stress market
14 conditions will occur. Stress market conditions
15 will occur and I think the market, looking at the
16 SEF construct has been living with the comfort
17 that these have been rare and when they're rare,
18 as John mentioned, the volatility and the stress
19 conditions seem to be dying out on their own
20 fairly quickly. They're not lasting over multiple
21 days or weeks. However, we do think that the SEF
22 rules by themselves or the event that happens

1 --how soon the volatility dies out I don't think
2 is aided by the SEF rules. That probably points
3 more to the construct of who are the nature of the
4 market participants and to the extent that there
5 are people that can warehouse the risk and have
6 the incentive to be the end user or the end
7 provider risk. That seems to me more, in their
8 capacity, seems to be the larger reason why some
9 of these events die out much faster. So, that is
10 our observations that the SEF construct and the
11 rules said as itself, doesn't help or hurt to
12 dampen the liquidity of the volatility.

13 As I said, we see flexibility in the
14 availability of SEF regimes, we welcome that.
15 However, we should understand that having multiple
16 venues connected to multiple SDR's connected to
17 multiple CCP's, does create kind of a complex web.
18 If everybody's ability to access these markets,
19 everybody's ability to have equal resources to be
20 available to connect to these markets, if that
21 were truly a level playing field, then you
22 probably see more trading and flexibility across

1 these venues. However, we know that every market
2 participant is different and to the extent that
3 market participants have varying amount of
4 resources to be able to support all these
5 platforms, all of these connectivity venues, you
6 definitely see them focusing around fewer venues.
7 Because there is a cost to be able to trade on
8 every venue, to be able to connect it to every
9 venue.

10 So, that kind of takes me down the path
11 as we look at the SEF construct, is there room for
12 improvement, can something be done. I think the
13 first area we'd like to point to which is
14 something, I think, the commission in the past has
15 looked at, is to make sure we have certain basic
16 guidelines for robustness and operational
17 capabilities that the SEF support. One of the
18 other areas of concern is that the SEF just has
19 one method of connecting to a part of the chain
20 which is a clearing house or maybe an SDR. We
21 welcome SEF's and some of them are around the
22 table to reflect on the fact that they do have

1 backup systems of connectivity and processing and
2 operational standards that would allow them in the
3 case of a failure in one of these connectivity
4 components to be able to process the trades and
5 not bring the markets to a standstill.

6 The other area which is again, been a
7 big area of focus is cross border harmonization
8 and we welcome the commission's efforts to reach
9 out to other jurisdictions. Case in point it was
10 very evident when the SEF rules went into place a
11 few years ago. We immediately saw bifurcation of
12 the market between U.S. SEF's and non SEF's. It
13 certainly is a concern for us and it is certainly
14 a concern for our customers. To the extent that
15 people don't have either the ability or the
16 resources to immediately connect to different
17 regimes and support regimes or there are political
18 irregular boundaries that prevent and we
19 certainly saw that. We had the experience that
20 there were certain non SEF markets that prevented
21 U.S. participants from joining them. I think the
22 commission should definitely work to ensure that

1 that doesn't happen.

2 And finally, we do welcome a continuous
3 evaluation of the SEF regime because it is not
4 like these rules are set in stone. So, we welcome
5 the opportunity for the market to be involved with
6 the commission and looking at SEF rules expanding
7 product requirements, bringing more products to
8 it. But we think any changes or modifications
9 certainly places a large burden on the market to
10 adapt to new products and new rules should be done
11 in the light of harming or helping liquidity and
12 should definitely have a cost benefit analysis
13 associated with it.

14 MR. NIXON: Jerry can I turn to you
15 there?

16 MR. JESKE: For the sake of
17 compartmentalizing, I'll defer to Richard because
18 my comments relate to the commodities market as
19 opposed to rates and CDS. So, it's up to you,
20 John.

21 MR. NIXON: Go ahead.

22 MR. JESKE: All right. I prepared some

1 remarks which are my own remarks reflecting on it
2 from a non-banking perspective and related
3 specifically to the commodities market. That
4 being eggs, energy and non-interest rate, non- CDS
5 to give a little bit different vantage point.

6 From a liquidity standpoint, the market
7 remains in a state of non SEF, still an OTC
8 marketplace in the commodity space. And to that
9 end, the number one item on the list that is
10 impacting liquidity is the \$8 billion de minimus
11 ratchet down to the \$3 billion. Continues to
12 reduce liquidity in the commodity space. Lack of
13 action on the part of the commission to affirm the
14 \$8 billion as an appropriate threshold level for
15 non-bank dealers, is keeping market activity to a
16 minimum and is hurting commercial end users. We
17 continue to see the result through bankruptcies.
18 Sighting the Westinghouse bankruptcy here, \$8
19 billion bankruptcy as well as many of the
20 bankruptcies occurring in the upstream oil area.
21 Both due to lack of hedging in connection with
22 lower prices in those commodity sectors.

1 The policy objectives of the commission
2 is to participation and competition in the
3 markets. It regulates without fear of
4 participants occurring cost of registration and
5 regulation, sighting the CFTC staff report from
6 2015 relating to the preliminary report on swap
7 dealing threshold. There is a need for legal
8 certainty and maintaining that \$8 billion threshold
9 according to that preliminary report would create
10 some legal certainty. Moreover, the report refers
11 to the registration goal has already been met. 80
12 percent of the commodity swaps markets already
13 deal with a dealer on one side or another. The
14 report goes on to state, over 3400 non financial,
15 non registered entities traded swaps between Q2
16 '14 and Q1 '15. The vast majority of the dealers
17 are financial entities. Only 12 unregistered
18 entities traded over 5000 swaps in that same year.
19 The commission in action and having a negative
20 impact on the material percentage of that 3400 non
21 financial swap users from transacting swaps of any
22 size or frequency.

1 I ask the commission; does it make sense
2 for the commission to continue to impose a ratchet
3 down to capture nearly 12 non financial firms that
4 traded in excess of 5000 swaps annually. Why not
5 approach the 12 entities and simply ask them why
6 they are not registered and save the other 3400
7 perspective swap end users, non-financial
8 businesses, from the cost associated with being a
9 dealer. Those costs are registration, business
10 conduct compliance, recording, recordkeeping, risk
11 management requirements, legal compliance
12 requirements, legal disclosures, for CCO
13 employment and material capital set asides, or
14 face the prospect of leaving the commodities swap
15 markets or artificially capping its activity.

16 Before this special entity threshold was
17 fixed a few years ago, there was a special entity
18 that testified at the APPA testimony in front of
19 the House Ag Committee in March 2013 that
20 two-thirds of its counterparties had diminished or
21 had otherwise gone away mitigating any ability to
22 hedge its risk. Commissioner Bowen recently gave

1 a speech at the Euro High Level seminar in
2 Amsterdam. Quoting from her speech quite
3 eloquently here, "we can better achieve our
4 purposes as regulators to incentivize the
5 formation of efficient, transparent, well
6 collateralized markets that are safe for
7 counterparties. To do less is to fail to do our
8 jobs". I assert that a failure to maintain the
9 legal or regulatory certainty of an \$8 billion
10 threshold is a failure of the commission to do its
11 jobs for the commodities swaps markets. I'm sure
12 that the current commissioners and its staff have
13 no interest in failing the commodity swaps
14 markets.

15 However, just to maintain the \$8 billion
16 threshold is not enough. The commission has also
17 proposed a capital rule for non swap bank dealers.
18 So, those non-banks who might want to be a dealer
19 that is due for comment in mid-May so, I think,
20 this is a very timely panel to talk about
21 liquidity which the number one issue is obviously
22 capital set aside.

1 The former capital rule along with the
2 regulatory threat of the \$8 billion ratchet down,
3 now have been the largest farce to entry in the
4 commodity swap dealing space. New capital rules
5 now that have been proposed are very welcomed
6 additions. For those who haven't read them, it's
7 a draft that has been out there for probably three
8 or four months, but the former rule was from 2012.
9 The new rule was introduced what has never been
10 introduced before which is a tangible net worth
11 test for non-bank dealers. Very insightful and
12 welcomed addition but there are questions that
13 remain. There is a three part test to the
14 tangible net worth. \$20 million plus market risk
15 charges and/or credit risk charges. Or, 8 percent
16 of uncleared swap margin plus initial margin for
17 cleared futures. Or the deferment to the
18 registered Futures Association which is the NFA.

19 The questions are as follows: Is it up
20 to the industry to define the best practice or
21 will the commission provide some type of guidance
22 with regard to credit and market risk charges. The

1 draft rule refers to a standard deduction under
2 reg 1.17, however, that standard rule is not clear
3 from an end user or commodity market participant
4 standpoint. So, the process for approval of an
5 internal capital model is another question. Will
6 there be really a process or is that something
7 that the firms can use their own business
8 judgement to render. Alternatively, one can turn
9 to 8 percent of swap margin calculation but is
10 that determined off the gross notional of swaps or
11 is it related to any letters of credit or parent
12 guarantees. Many of the folks in the commodity
13 space deal with LC's or PG's and is 8 percent
14 calculation off of those posted letters of credit
15 sufficient. Does the 8 percent have a
16 subordinated debt sufficiency in it one way or
17 another. Some of these questions aren't answered
18 in the draft rule but hopefully over time we're
19 able to get at them to get some legal clarity for
20 those that might want to get involved in the swaps
21 commodities market.

22 As also noted by Commissioner Bowen

1 earlier in her speech, financial stability by
2 applying a capital penalty is counterproductive
3 and risk driving transactions back into the
4 darkness of the markets. Surely the new capital
5 rule cannot be met to be a penalty or perspective
6 non-bank commodity dealers. Presently, there's
7 very few based on the study that staff has put
8 forth. Without more clarity, the capital rule and
9 the commodity firms that might choose to become
10 dealers are unable to grow in a productive or
11 create any sort of liquidity in what is otherwise
12 a shrinking market.

13 One other point being is the 3400
14 non-bank commodity participants were in no way
15 part of the making of the 2008 financial housing
16 crisis and should not now be penalized by a forced
17 regulatory cost or forced registration due to a
18 failure of the commission to maintain the \$8
19 billion threshold or establish clear capital rules
20 for non-bank dealers. Thank you.

21 MR. NIXON: Thanks Jerry. Sebastian,
22 can I call on you for a second.

1 MR. KOELING: Sure. I was focused more
2 on answering the Chairman's question with regards
3 to the liquidity in the markets especially during
4 the distress events. So, I will confirm what I
5 heard a couple of people say already. Indeed,
6 we've prepared to provide liquidity throughout the
7 night from our U.S. operations as well as from our
8 Asian and European operations. And because of the
9 fact that futures markets are open pretty much 24
10 hours, I feel the markets are able to absorb
11 whatever the volatility is coming from these
12 events pretty fast. We do, indeed, notice that
13 the liquidity typically sits in the most liquid
14 products so looking at the ten

15 year treasury and the S&P options if we
16 look at the index options. Looking at the smaller
17 says the liquidity there is a lot smaller. We try
18 to provide liquidity but the necessity for that
19 seems to be a lot lower during the first couple of
20 hours after events with unexpected outcomes have
21 happened.

22 So, looking at the liquidity, I actually

1 think the markets work really well being able to
2 get these volatile events priced in relatively
3 fast. I know I will have some more things to say
4 because it has already been mentioned a couple of
5 times, one of the biggest problems that we see
6 with regards to liquidity is the leverage ratio
7 problem that keeps coming up more and more. It is
8 actively impacting competitors. We have a lot of
9 talk about that because it becomes harder and
10 harder to actually provide liquidity. Not just
11 from the bank side but also from propriety of
12 trading firms and market makers like ourselves
13 that use clearing at different banks because it is
14 virtually impossible to get more room on their
15 balance sheet which just means we either have to
16 widen prices or we're less able to provide
17 liquidity in all the months that are out there.

18 MR. NIXON: Thanks, Sebastian. We are
19 going to come back to the leverage ratio and I'm
20 sure that there will be a lot of comments in
21 regards to that. Just moving for a second to the
22 interest rate environment. The CFTC has asked

1 what changes you guys might expect to see as the
2 interest rates begin to rise. Do you have any
3 particular concerns around stress in the
4 marketplace as interest rates begin to take a
5 direction that they haven't taken in a long period
6 of time. I open that up. Ed, do you want to take
7 a crack at that?

8 MR. PLA: No.

9 MR. NIXON: Bis:

10 MR. CHATTERJEE: Thank you, John. As we
11 look at the interest rate environment that exists
12 across the world, we like to break it up into
13 three regions. The first being the U.S., then
14 obviously the European zone and then Japan. We do
15 see, in the marketplace, interactions of
16 participants across these three regions. In the
17 U.S., obviously our view is there is the monetary
18 policy in effect. We do see, however, especially
19 election and post-election, a counter effect
20 coming from the proposed or the expected fiscal
21 policy. An assessment currently where it exists
22 in the U.S. right now, the interest rate and the

1 yield curve is trying to balance out the counter
2 effect. If I can elaborate, we see the effect of
3 the monetary policy as laid out by the fed to kind
4 of raising short term interest rates but overall
5 keeping the yield curve on a flatter basis.
6 However, the expectation from the fiscal policy
7 and as the details begin to emerge from the new
8 administration, we kind of see that as kind of
9 steepening the yield curve as the focus seems to
10 be on longer term growth. We've been seeing this
11 effect starting November onwards where
12 post-election and the kind of sudden expectation
13 for fiscal policy jumps, seem to indicate that the
14 yield curve would steepen. However, as details
15 are emerging or have taken time to merge, we kind
16 of see the market policy starting to dominate
17 again. So, we expect this to continue. Overall
18 our expectation from our economists is that the
19 current monetary policy in the U.S. leads to a 4
20 to 6 kind of rate hikes, kind of topping out near
21 the 2.5 percent regime. We think the current
22 growth rate in the U.S. probably supports interest

1 rates up to that level.

2 Moving on to Europe, our view is the ECB
3 has probably reached the maximum of the QE that it
4 was kind of expected. We do see signs of growth
5 emerging from the European regime. However, the
6 bigger issue in Europe seems to be the recent
7 political kind of landscape that is emerging.
8 We've slated for three large elections in Europe
9 and we're in the middle of one right now. I think
10 the policy in Europe will continue and the rate
11 environment in Europe will continue to get
12 effected by the political environment.

13 Moving on to Japan, we observed,
14 obviously historically, very low interest rates
15 there. Our expectation is that the focus on the
16 policy continues to be more on maintaining the
17 exchange rate and focusing on the exchange rate,
18 rather than on the interest rate. As a result, if
19 you are looking at interest rate flows, we do see
20 borrowing in the end being getting converted to
21 dollars and being invested in the U.S. rate
22 market. That was a large trade in the prior

1 couple of years and while there was a little
2 slowing down in that rate, we think that it is
3 picking up again. So, we expect the cycle of
4 borrowing from Japan and investing in the U.S.
5 dollar market to kind of dominate the flows going
6 forward.

7 MR. MILLER: Thank you, John. In the
8 context of interest rates and the yield curve, it
9 is probably appropriate to jump in on the comments
10 I have with respect to the life insurers
11 industries ability to execute hedges in what are
12 in its case, long duration products and the
13 challenges that they're facing finding liquidity
14 in those marketplaces. The aggravating extra
15 factor of the 15 minute delay in reporting that is
16 allowed, which we think is not sufficient because
17 of the liquidity concerns we're facing. Just to
18 be a little bit more specific, life insurers are
19 using the interest rate markets to hedge their
20 long dated risks, so they're often in the
21 swaptions market and forward starting swaps. In
22 the durations that they're trading, these are not

1 very deep in liquid markets and they cannot
2 complete their hedges within the 15 minute
3 reporting period. So, after their trades are
4 posted after 15 minutes, they still have more to
5 do, these are complex hedge activities and the
6 market dries up even further and prices widen.

7 And there is an extra aggravating factor
8 that has become more evident is the ability of the
9 dealers and other market participants to data mine
10 the activity that that is actually occurring in the
11 market within the 15 minute period, to see and
12 discern that there is a block being worked in the
13 marketplace so that they know even within the 15
14 minutes that there is a big trade. The second
15 aggravating factor is that life insurers, unlike
16 many other market participants, have fairly
17 transparent portfolios because they're required by
18 state regulators, to disclose their derivatives
19 positions. The banks can upload that data and
20 with the ability to data mine again, they can see
21 what is going on, perhaps after the fifteen
22 minutes, after the trades are reported.

1 They can actually see who is in the marketplace
2 and that there's trades being done that are
3 reflective of the activities of a particular
4 insurance company.

5 So, you have these two aggravating
6 elements to the situation. I'm mindful of the
7 fact that under the CEA, we're supposed to have a
8 block trading regime that accomplishes two things.
9 The rules of the CFTC should accomplish two things
10 which are to maintain anonymity of the block
11 trader and be capable of maintaining a liquid
12 market, not have a material adverse effect on the
13 liquidity of the market. We question whether the
14 15 minute rule in the light of experience is
15 accomplishing the objectives of the act and it is
16 becoming a more apparent question and we're
17 raising it as a matter of market risk because the
18 life insurers obviously are using these markets to
19 hedge their risks. So, I think it is an
20 appropriate subject for discussion.

21 MR. NIXON: Thanks, Richard. Sunil do
22 you want to?

1 MR. CUTINHO: Yes, I'll be very quick.
2 I think the focus of my comments would be from a
3 risk perspective. So, as we heard from Bis, there
4 are expectations in terms of monetary policy in
5 different environments especially in the U.S.,
6 Europe and Japan. But from a risk perspective, we
7 look at surprises to those expectations. So, we
8 get to see the common trade but we also are
9 cognizant of the fact that there are several other
10 things that are happening in the market that may
11 turn out to be surprises for these normal trends.
12 So, I think to Kristen's point earlier, one thing
13 is for sure volatility is here to stay but it's
14 not constant. It ebbs and flows so in some cases
15 we see markets being far too complacent and then
16 reacting as Kristen point out. So, I think for a
17 CCP, and for a risk manager, that would be our
18 primary focus when it comes interest rate
19 environment and the future.

20 MR. NIXON: Thank you. I think we'll
21 probably want to move on to the next question
22 which seems to be everybody's favorite topic, the

1 leverage ratio. I'd love to hear from the members
2 of the committee, their views on the leverage
3 ratio, and the application and the impact that it
4 has had on market efficiency. Anat, why don't we
5 start with you.

6 DR. ADMATI: Thank you. I've been
7 sitting here waiting patiently. It is all the
8 fault of the leverage ratio we have here, that poor
9 ratio that is jumping on it. So, let me try to
10 put it into perspective about the hated leverage
11 ratio. What is wrong with a lot of things that I
12 see from where I am and I'll make a comment about
13 that later is poorly designed regulations. So, a
14 lot of what I see is that result and it includes
15 the leverage ratio. I have some writing here and
16 I can speak to it for hours because I've been
17 thinking about it for almost a decade about what
18 is wrong with the way we designed capital
19 regulation including leverage ratios. Now I just
20 want to remind us all that the ratios we're
21 talking about are small and that there are many
22 ways to satisfy them. You need room on your

1 balance sheet, I hear, and all these things but
2 there can be an expansion of the balance sheet
3 with retained earnings too. However, every
4 unintended consequence to everything, can often be
5 traced to the way the regulation is implemented.
6 In particular, in my writing, I haven't advocated
7 a ratio at all but more an amount of equity that
8 one plays with. Also, such a wide range to absorb
9 losses that we're not responding to a ratio in
10 being on that margin of that ratio. Because
11 obviously stuff happens, stress happens and you
12 saw about the dynamics and promptly intervening as
13 stress builds up. The problem is that the system
14 is so fragile that we immediately get nervous when
15 there is a little bit of stress and I can
16 elaborate on that.

17 Now a lot of words are thrown around,
18 especially in this committee, there are obviously
19 members of CCPs and others and then there are the
20 CCPs. It is interesting for me to watch when they
21 disagree but we all love liquidity. I was
22 yesterday at Treasury and we all love credit

1 there, love it. All these wonderful words and
2 level playing fields also, can't have enough of
3 all those great things. What my concern is as an
4 academic as a non-interested party except for the
5 public is when markets get distorted, when things
6 are mispriced. So, we could have too much and too
7 little of all these things, credit and liquidity
8 and all those things. They will go boom, they
9 will go bust. So, the question is why are they
10 unstable or why do they get mispriced. Again, it
11 is the distorted incentive and the failure of
12 regulation to control them.

13 I've been on this committee from the
14 start and also in the spirit of the discussion of
15 cyber security in which we kind of came to the
16 insight that is a collective action problem, I
17 should mention maybe why I'm representing Better
18 Markets and just clarify that Better Markets is a
19 non-profit organization, it's not paying me to be
20 here. As Petal knows, I couldn't be here
21 representing the institution that is paying my
22 salary to do this community service and be here

1 because my colleagues are not here and are doing
2 other things to advance their careers. So, I
3 appreciate being here very much but not for myself
4 really.

5 So, let me just say, some rules are
6 costly or inconvenient but these days when we have
7 from the very top, the mantra that regulations are
8 costly, just that word, we have to always remember
9 who's costs. We're talking about where there are
10 all kinds of rules, laws and regulation. I don't
11 want to go as basic to say that it is inconvenient
12 for us, it has happened to me to be caught
13 speeding but we're not going to belaying the speed
14 limit for that ticket and we would not lobby
15 against certain speed limits. Most of them we
16 accept as reasonable so, I think that is a good
17 analogy.

18 To summarize, I think the leverage ratio
19 as implemented is poorly designed. The
20 regulations related to them are inadequate and I
21 know how to improve them. If they have unintended
22 consequences that are bad, then we should discuss

1 it because the intention of people like me is not
2 to constrain all the good stuff that we should
3 have but to get everything working efficiently
4 without transferring risk to the public. That's
5 all.

6 MR. ZUBROD: Thank you. In responding
7 to this question, I offer the perspective as a
8 firm that has historically represented the buy
9 side. The buy side including end users which, in
10 most cases, is not directly subject to capital
11 requirements and doesn't customarily undertake
12 capital calculations. It is not always best
13 position to identify the exact sorts of
14 difficulties they observe in the marketplace.
15 However, the buy side is well positioned to speak
16 to the difficulties themselves and to invite
17 scrutiny about whether those difficulties are
18 proportional to the benefits of a given policy.

19 On this score, we can very comfortably
20 assert that central clearing is expensive. I have
21 spoken to this committee before about those
22 expenses in emphasis on the minimum fees charged

1 by FCMS. Fees that are at least six figures per
2 year. Fees that have risen since the early days of
3 buy side clearing and fees that particularly
4 burden those that transact in small volumes.

5 We are confident that the expenses are,
6 in part, a function of the leverage ratio and
7 appreciate that it is economically reasonable for
8 FCM's to be compensated by the buy side for the
9 costs FCM's bear in providing their services. We
10 understand capital and funding requirements
11 including those that result from the leverage
12 ratio to be among the most material costs FCM's
13 face.

14 However, we did not believe addressing
15 the leverage ratio, whether through recognition of
16 the risk reducing nature of initial margin or via
17 mechanisms like direct clearing to be a silver
18 bullet. Indeed, while direct clearing is at a
19 nescient stage meriting further experience and
20 study, it is our present expectation that direct
21 clearing will not be a game changer for addressing
22 the cost difficulties with clearing for smaller

1 market participants. Of course, we would welcome
2 being proven wrong as the concept and market
3 matures.

4 We believe in FCMs costs to set up and
5 serve clients are high, that a portion of these
6 costs is fixed and that it is not possible to
7 cover these costs absent sizeable minimum fees.
8 Fee difficulties for end users have been further
9 exacerbated as a number of FCMs have determined to
10 leave the business. The leverage ratio no doubt
11 contributed to these market exits. In some cases,
12 these FCMs were among those offering more
13 aggressive fee schedules. As a result of
14 diminished competition from those pricing more
15 aggressively, remaining FCM's have had greater
16 latitude to raise prices and numerous of our
17 clients are now subject to higher fees than
18 existed at the beginning of their FCM
19 relationships.

20 These difficulties are among the reasons
21 we believe the end user exception from clearing
22 and margin requirement should be expanded. We're

1 certain financial end users do not meaningfully
2 contribute to systemic risk because of the
3 relatively minimal quantity of derivatives
4 activity they undertake and because they use
5 derivatives to reduce risk, we believe it
6 appropriate and beneficial to scope them out of
7 such requirements. In essence, such an approach
8 would limit the universe of market participants to
9 whom the high cost of clearing whether resulting
10 from the leverage ratio or from other costs would
11 directly apply. If appropriately tailored, such
12 an approach could be undertaken without
13 undermining the objectives of Dodd Frank.

14 While we appreciate the limits of the
15 CFTC's authority to narrow the scope of
16 legislative mandates or to address regulatory
17 burdens imposed by prudential regulators, we
18 believe an open dialogue on whether to revisit the
19 scope of Dodd Frank mandates is timely and
20 consistent with the CFTC's aim of fostering safe
21 and healthy markets.

22 MR. NIXON: Thanks, Luke. Kristen.

1 MS. WALTERS: So, I would just say that
2 as a risk manager, it certainly makes sense to
3 limit leverage in some way. Certainly, leverage
4 was not anyone's friend during the financial
5 crisis. Given that I currently do risk management
6 at a buy side firm, I can't speak to this
7 specifically to the impact of leverage on the
8 markets regulated by the CFTC. But what I can say
9 is that there have been structural changes in
10 liquidity risk in both the bond markets and the
11 futures and centrally cleared markets. In the
12 bond markets, there has been an ability to adapt
13 and shift. So, principally the bond markets have
14 been OTC in nature for many years. Post financial
15 crisis they've shifted, in part, as a result of
16 regulation and potentially due to reduced dealer
17 inventory and the impact of regulatory capital on
18 the ability of dealers to kind of intermediate
19 markets. As a result, the markets have shifted
20 more from purely principle to more of a hybrid,
21 principle agent market and large asset managers
22 like Black Rock have changed the way that they

1 interact and engage in markets. So, we don't act
2 as principals in markets but we're certainly
3 acting as price makers on both sides in a way that
4 we never have and markets are less liquid in that
5 large blocks now get broken up quite regularly and
6 so on.

7 The reason for pointing this out is that
8 the bond markets have been able to adapt and
9 change in addition to the way asset managers now
10 engage directly in markets. There has also been
11 proliferation of more electronic trading venues,
12 anonymous, non-anonymous partly lit or dark and
13 this has changed or shifted liquidity. So, in the
14 bond markets we don't think that liquidity has
15 been adversely impacted, we just think the nature
16 of liquidity and its sources has changed. I think
17 my question with regard to markets that are
18 regulated by the CFTC is that the same entity, the
19 same broker dealers that have changed the nature
20 of how they engage in bond markets, are still the
21 clearing members that sit behind all of the
22 futures and centrally cleared swap activities that

1 go through your markets. Certainly, the number of
2 participants has decreased. We've heard CM,
3 Clearing Members, talk about some of the
4 difficulties and from our perspective, there has
5 been increased interconnected risk, more
6 concentration risk and concerns about portability
7 in the instance of default. I don't think have an
8 answer but I think clearly the challenge is a
9 little bit greater for the CFTC given the fact
10 that you just have a small number of market
11 participants that are acting as clearing members.
12 I'm curious to get others thoughts on that.

13 MR. NIXON: Thank you. Before I come
14 back I just want to take a couple comments over
15 here.

16 MR. WASSERMAN: So, this is Bob
17 Wasserman. I spoke a little bit earlier about
18 some of the concerns I had about our ability to
19 port in the event of a crisis and I'm not going to
20 come back to that. Rather I want to talk about
21 two other points. One is we speak about things
22 like perhaps direct clearing memberships and other

1 solutions. They might work for some of the very
2 large entities but I think we all know for the
3 small hedgers, farmers and ranchers who actually,
4 this commission was originally formed to help,
5 those solutions are completely irrelevant. I get
6 very concerned about the impact on those guys of
7 the basically losing available clearing members,
8 increases in prices and nothing that we're talking
9 about is going to help them and that, I think, is
10 a very real concern and should be for all of us.

11 The second is that I hear my learned
12 friends at the prudential regulators talk about
13 the importance of bank capital. Bank capital is
14 important and covering risks is important. Having
15 a business that doesn't cover its risk, is indeed,
16 a bad thing. But the thing to remember is that
17 the leverage ratio is deliberately designed, not
18 to be risk sensitive. So, if indeed, the biggest
19 part of this battle is over the refusal to
20 recognize the risk reducing elements of margin.
21 And so, if we had a risk sensitive leverage ratio,
22 then it would cause less market distortion. So,

1 it strikes me that that's a large part of the
2 problem here.

3 The other thing is in talking to my
4 friends and some of the bank regulators, many of
5 them are economists and very concerned around
6 incentives. Well, oddly enough, the leverage
7 ratio creates incentive effects. And it is those
8 incentive effects that, I think, are causing the
9 problem here and thus it seems to me would be very
10 helpful. At this point, all I have I fear is hope
11 that eventually there is some recognition of the
12 importance of recognizing a more risk sensitive
13 leverage ratio. Thank you.

14 MR. STANLEY: Yes, I guess responding to
15 that, a leverage ratio that was oriented toward
16 being risk sensitive would no longer be a leverage
17 ratio. Because the point of a leverage ratio is
18 precisely that it is a back stop to the risk
19 calculations that are being made by regulators. A
20 back stop that ensures that there is a minimal
21 level of capital and loss absorption in the
22 system. The leverage ratio as it applies to

1 derivatives, of course, is not simply the 5
2 percent leverage ratio, the 20/1 leverage ratio
3 generally. But that 5 percent is applied to
4 credit exposure metrics that are in turn, a very
5 small fraction of the very all notional value of
6 derivatives in the system. I think at commercial
7 banks when you look at leverage capital as a
8 fraction of notional value, it is something like
9 three basis points. And we know that there were
10 very large increases and non-predicted increases
11 in netted credit exposure of derivatives soon
12 before the crisis. And I think what the leverage
13 ratio in the derivatives context is really about
14 is making sure that we have some kind of secure
15 back stop for those unexpected swings that are not
16 predicted by regulators risk models. I don't want
17 to go down the rabbit hole of the whole margin
18 debate, but margin is money that is owed by people
19 in the system whether that is banks or clearing
20 houses to their members or to their end users. If
21 that is in a completely segregated lock box
22 somewhere, that's one thing that we can discuss

1 but this is money that is owed.

2 I think just to go back on the liquidity
3 discussion that was being discussed before, Anat
4 brought this up. But liquidity is not an
5 unalloyed good. There can be an inverse
6 relationship between liquidity in more ordinary
7 market circumstances and the liquidity that is
8 available in more extreme circumstances. That is
9 particularly true if the mechanism for supporting
10 liquidity in more normal times is permitting
11 excessive leverage of liquidity providers. In
12 that circumstance, liquidity providers are going
13 to come under stress in those extreme
14 circumstances and they are going to pull back.

15 Anat made reference to changes that
16 could be made in the leverage ratio rules and how
17 leverage ratios are designed. I think where
18 people are open to that but I think people have a
19 very great concern about what the total capital is
20 in the system under pinning people's potential
21 exposures in stress periods. That capital is what
22 is protecting the broader public, people who are

1 not intermediaries in the financial system from
2 potentially disastrous outcomes in very extreme
3 circumstances. I do think that if one views this
4 only from the perspective of people who are
5 intermediaries in the financial system, one will
6 get a somewhat skewed perspective. Because it is
7 inconvenient for market participants to have to
8 spend additional time finding a buyer when there
9 is unexpected news that maybe a stressful
10 experience for them. That is part of the natural
11 process of markets. Market volatility is part of
12 the natural process of markets in the face of
13 unexpected news. Some of that additional
14 inconvenience or stress for market participants
15 might be the cost of protecting the broader
16 public.

17 MR. NIXON: Thank you. I know we're
18 going slightly over the time that we allotted for
19 this topic but it is an important topic, I know,
20 for everybody here on the committee. I Can I go
21 to Sebastian and then Ed?

22 MR. KOELING: Thank you. I will

1 definitely agree that I can see that there is a
2 need to look at what the leverage is in the
3 financial system. However, I'm definitely going
4 to agree with the fact that the way the
5 calculations are done right now make not a lot of
6 sense at all. Essentially, there is no
7 calculation method whatsoever to look at any
8 offsets and derivatives that are 99.5, 99.9
9 percent correlated. And it's leading to first and
10 foremost also parties like ourselves that are
11 trying to provide liquidity through centrally
12 cleared markets so that the banks that we clear
13 through are held to these leverage ratios. We are
14 going to get excessive fees from them as well,
15 which at the end of the day, the only thing we can
16 do is incorporate them in the prices for the end
17 users. It also, interestingly enough, actually
18 leads to a lot of markets trying to steer clear
19 from having products cleared through financial
20 institutions which is actually counter to what
21 we're trying to accomplish in the last five, six,
22 seven years.

1 Thirdly, I think, this what we've talked
2 about, I think, a year and a half ago, this was on
3 the agenda the fact that there are less and less
4 clearing members out there. Again, this is going
5 to lead to more parties actually pulling out of
6 this business. I know from the options
7 perspective, obviously, the effect of these 99.5,
8 99.9 correlations are a lot bigger than some of
9 the other parts of the industry. But we've seen
10 it quite a bit where the actual competitors in
11 this space has dwindled down to pretty much three
12 that have a cross margin possibility between the
13 equities and the futures space which in index
14 options is a very large part of the markets.

15 And then finally, one of our clearing
16 firms actually talked to me about this and they
17 mentioned exactly what Bob said this morning. The
18 portability of clients, is one of these three
19 parties goes down, they will not be able to take
20 any new people on board. So, the portability
21 test that we're doing, I would hope that this is
22 part of the test because quite frankly, I don't

1 see how some of the clearing members will take
2 anyone. That doesn't sound like what we try to
3 accomplish.

4 MR. PLA: Thank you. So, I heard the
5 phrase, capital is a loss absorbing mechanism.
6 That's exactly what initial margin is. Clearing
7 members are willing to guarantee a client's
8 exposure to a clearing house because that
9 potential future exposure has been prepaid heavily
10 through initial margin and then supplemented
11 through daily mark to market variation margin
12 payments. So, the residual risk associated with
13 guaranteeing a client's trades is the conditional
14 portability of a move that is bigger than all that
15 margin collected, times a simultaneous and
16 solvency of the client. It is relatively low and
17 imperially we know it is relatively low.

18 A couple of other thoughts. I think
19 three things have changed in the market since the
20 last time we've had to deal with a large scale
21 porting of risk. We've seen continued
22 consolidation, it is well documented, it has been

1 flight for years. It is particularly acute in OTC
2 swaps where I think there is a significant amount
3 of notional. The second thing that has changed is
4 exactly that, that we're clearing as an industry,
5 dozens and dozens of trillions of notional more
6 than we did back when we were dealing with the
7 last porting under, let's say Lehman or MF Global.
8 And the third thing that has changed is the
9 beginning of the implementation of the Basil 3
10 leverage ratio.

11 So, the confluence of fewer
12 participants, a greater concentration of
13 participants especially among within that segment
14 of the market with acute notional sizes. Capital
15 rules that are maybe over taxing or over
16 collateralizing or over capitalizing some of these
17 exposures doesn't feel like a great outcome. So,
18 I do think that it might sound alarmist to talk
19 about porting being a risk but I think it is
20 untested. I think it is very untested in this
21 current regime where you've got those three
22 confluences of indicators.

1 MR. CUTINHO: So, Bob left me speechless
2 and then Marcus brought speech back to me, so,
3 thank you, Marcus. I'd like to address some of
4 the things that you raised as comments, very
5 directly. I think there is a confusion when it
6 comes to leverage ratio. You have to understand
7 that we are not, when we are talking here, we're
8 not talking about the clearing firm as a
9 principle, we're talking about a clearing firm as
10 an agent. I think that was clearly articulated by
11 Ed. There is a difference. Nobody here is going
12 to argue against good capital, well capitalized
13 firms, we all share that goal. That's just not
14 trying to flatter somebody but it is being a safer
15 market trade for us.

16 As a clearing house for us, the way we
17 look at resources is how Ed pointed out. Our
18 margin and gross margin, client by client gross
19 margin, is the first level of resource. So, a
20 defaulter's margin is the first tier of resource.
21 So, you called it an obligation, actually it is an
22 asset, it's actually paid in. And it is remote

1 from the agent and it is sitting at the clearing
2 house. So, at the end of the day, the problem we
3 have is a flawed understanding of clearing when it
4 comes to thinking about leverage ratio. So, we
5 are not arguing against the concept of leverage
6 being in back stop, it is just that when you
7 compute resources, you have to take into account
8 the fact that resources have been collected. So,
9 for an agent, the agent is collecting resources
10 from their clients and actually posting it to a
11 CCP.

12 Now let's talk about the implications.
13 The implications are here as such. If our goal is
14 a diversified set of clearing members, a
15 diversified set of market participants and less
16 concentration and less too big to fail or too
17 important to fail. Then you should be on the same
18 page as us in terms of recognizing the fact that
19 we need as many participants as possible to have
20 access to markets. Now, as Bob pointed out very,
21 very clearly, futures markets or derivative
22 markets are used as hedging tools. You have a lot

1 of end users here around the table. They need
2 access to these markets and they do not want to
3 face the clearing house directly because they
4 cannot. There are clearing firms that perform an
5 important role from a risk perspective in
6 monitoring the risk and making sure that on top of
7 our margin, they collect more margin. That margin
8 is credit sensitive margin and all of that asset
9 according to CFTC rules, is segregated, is
10 completely segregated from the propriety funds.

11 So, at the end of the day, when you look
12 at the concept of leverage, it has no bearing,
13 there is no relationship between that and a
14 cleared market. So, there is a complete
15 misunderstanding of client clearing when designing
16 supplemental leverage ratio as it applies to bank
17 affiliated clearing members. So, thanks for
18 bringing my speech back.

19 MR. NIXON: All right. We're going to
20 move on to the repo topic. I know the leverage
21 ratio is near and dear to everybody's heart and we
22 can perhaps circle back here at the end if we have

1 time. The repo markets are obviously a critical
2 source of short term liquidity that fuels the
3 derivatives market and the CFTC has asked what is
4 the state of the repo market both from a liquidity
5 and a functioning perspective. I'd like to get
6 some of the views from the MRAC members about the
7 repo market. If I could, I might start off with
8 Susan.

9 MS. O'FLYNN: I promise not to mention
10 leverage ratio in this particular topic but I
11 think it is influencing some of the changes we've
12 seen in the repo markets. I think with regards to
13 the functioning of the markets today, I think,
14 interdealer things continue to function well. I
15 think collateral has responded well. Since money
16 market reform, we continue to see collateral being
17 well bid and obviously a richening of collateral
18 driven by the move of money market investors to
19 govie funds as well as broader market requirements
20 for collateral itself. If you think about
21 institutionally banks requirements for margin both
22 from a UMR and clearing perspective.

1 What I'd like to focus on is the client
2 impact. I think to quote Dickens, it's a tale of
3 two clients. We have those who want leverage and
4 we have those who are liquidity providers. There
5 are three core issues that continue to me to be
6 the core ones. It is very simple. It is
7 capacity, access and pricing. How have these
8 changed. If we just look at capacity first and
9 let's look at our leverage takes, their the
10 leverage ratio has either seen dealers cut balance
11 sheets entirely or reduced balance sheets for
12 smaller market participants. Or you have seen
13 kind of an intra-month provision of balance sheet
14 which effectively disappears at month and quarter
15 ends. So, I think it is either gone for good or
16 it is available -- it is not available probably at
17 times when it is most important.

18 When I think about the capacity for
19 liquidity providers, there is increased liquidity
20 in the system but less places to deploy that
21 liquidity because it comes back to the dealer
22 capacity to be able to provide that short term

1 treasure repo and because of the ratio that we've
2 just continually debated about.

3 So, what has the market done and what is
4 the response. Well, we see the evolution of peer
5 to peer platforms and they continue to grow. It
6 is where effectively liquidity providers will face
7 leverage takers directly. Now, I think there is
8 still somewhat in establishment versus growth
9 phase but I don't think they will solve the
10 mismatch and maturity issue between those two
11 types of market participants. But it definitely
12 solves potential capacity issue. It also
13 potentially creates some type of access to better
14 pricing. Then the other option is obviously
15 clearing. That's very topical here given the
16 number of clearing houses here. Obviously,
17 everyone is working on a solution to try to bring
18 those clients into clearing.

19 Now, we've been very supportive of
20 expansion of memberships for clients in repo for
21 probably now three to four years. From a
22 sequencing perspective, I think we've always felt

1 liquidity providers should come into the clearing
2 house first to be able to get the liquidity in
3 there so it can be deployed to the institutions
4 who seek liquidity. Now obviously not to call out
5 on anyone, but obviously, FICC have filed with the
6 SEC a membership solution for treasury tri party
7 repo called, CCIT. This will allow non-RIC
8 institutions to be able to trade reverse repo on
9 treasuries with dealers. Which effectively will
10 give a new trading environment where they can
11 deploy this liquidity and be able to capture some
12 of the pricing benefits that you see trading on
13 GCF repo versus where the funds are actually
14 paying on a return basis.

15 Now with regards to, so, that's kind of
16 solving the capacity issue. Now, I think, there
17 are other clearing houses working on similar type
18 solutions but it is just the next step to be able
19 to addressing those issues. Now, it also
20 obviously will feed into the broader discussions
21 that we've been talking about around CCP default
22 management but I'm not going to focus on those

1 there.

2 Now if you think about the other side of
3 the coin, the leverage takers, how do you
4 establish a clearing membership for institutions
5 who seek leverage. Does the traditional FCM model
6 work in repo. It actually doesn't. So, a number
7 of clearing houses have been working to establish
8 an FCM light model to be able to facilitate access
9 of these institutions who are seeking liquidity
10 into these clearing houses. Now many of those
11 esteemed clearing houses are sitting around this
12 table and I think we should see a solution, I
13 would say, in the next 12 to 18 months' subject to
14 regulatory approval. However, there are, I would
15 say, different regulatory impacts for U.S. banks
16 versus European institutions as to what the
17 potential regulatory capital costs of actually
18 offering that service to institutions who are
19 seeking leverage and financing assets such as
20 treasuries or bonds or gilts. So, I think that is
21 one asymmetric regulatory impact we've observed
22 and I think the clearing houses are trying to

1 solve to that issue.

2 Now where does this get us all. I think
3 with regards to we think about the three core
4 issues, capacity, access and pricing, we've seen
5 access disappear for clients because of dealers
6 being constrained from a resource perspective and
7 therefore, capacity has also been constrained. If
8 we think about clearing being the solution, it
9 definitely solves a capacity issue for our clients
10 because we do believe and dealers do believe that
11 they can provide that intermediation capacity in
12 clearing in a way that is more resource efficient
13 and to be able to redeploy that capacity to
14 clients. Access will be solved by clearing houses
15 establishing appropriate memberships for both
16 types of clients which we all look forward to
17 seeing.

18 And then pricing. So, we have observed
19 the basis in pricing between cleared versus
20 uncleared in many markets. I think that will
21 probably emerge in repo too because ultimately it
22 will come back to dealers pricing in their

1 resources and clients being able to benefit from
2 potentially those resource savings be it SLR or
3 RWA capital by looking to execute those
4 transactions in a cleared environment. So, it
5 almost solves all three. There will be increased
6 capacity in a clearing house that you don't see
7 today in the uncleared markets and also in theory,
8 pricing may be more attractive. So, I think it
9 solves a lot of the current issues that clients
10 are facing in the markets today. I'll stop there.

11 MR. NIXON: Sunil, do you want to?

12 MR. CUTINHO: That was a very nice set
13 up by Susan, thank you for that. I think I would
14 add two other things that clearing achieves. The
15 federal reserve and thinking about reforms for the
16 repo market was concerned about two risks. One
17 was the run risk and the other is a fire sale
18 risk. I think clearing is meant to solve those
19 two as well. So, any clearing solution that is
20 out there will have to address those two. We know
21 from clearing and the way it manages defaults, is
22 to actually solve for the run risk and the fire

1 sale risk is to actually provision for liquidity
2 during the period where the asset is being
3 liquidated in the open market. So, I think in
4 addition to what Susan pointed out was two
5 additional benefits that clearing would bring to
6 the repo market.

7 MR. NIXON: Tom.

8 MR. COYLE: Well, I represent the grain
9 handlers, processors, feed mill so, my comments
10 are really more granular. I'm going to make a
11 comment about repos and actually on interest rate
12 environment. A little bit of Susan's comment
13 about the fact that there is a lot of liquidity in
14 trying to find a place to go. I would say that as
15 it comes to a grain handler, our use of capital is
16 either from futures, derivatives, hedging margin
17 calls or inventories. In this country, we've got
18 growing inventories of all commodities, corn,
19 beans, wheat, that requires more capital.
20 Answering the question the interest rate
21 environment, interest rates are creeping higher,
22 doesn't really have an impact on our industry

1 right now because prices are so low. Also get to
2 the repo where unlike derivatives in repos, really
3 we use repos to fund inventories. With such large
4 inventories in this country it ends up being quite
5 a big deal. At this point, I would say that there
6 is ample capacity. It seems like we get a call a
7 day from someone that wants to fund inventories
8 and not using as much capital as they would
9 normally use. Changes when we get prices a lot
10 higher so, it is just kind of a heads up, at some
11 point, it changes.

12 The other thing we've noticed in the
13 industry with prices lower, we're starting to see
14 an interest rate issue maybe on the farm
15 community. Where you actually have farmers, who
16 are struggling because prices are lower.
17 Therefore, they have a harder time getting a
18 return. The result of that is that margins in the
19 grain industry have actually declined over the
20 last couple of years. I would say after ten years
21 of quite attractive margins and a lot of liquidity
22 what we're seeing right now in the environment is

1 that margins are shrinking. That does have an
2 impact. It doesn't have an impact to today, but
3 go through a period of time where you have lower
4 margins and get a spike in prices, all of the
5 sudden the liquidity changes quite a bit. So,
6 again it's maybe even off topic because everything
7 we're talking about here are futures, derivatives
8 and hedging and what is regulated by the
9 commission. But there is another side of funding
10 and liquidity that relates to grain handlers.

11 MR. NIXON: Anymore comments on the repo
12 markets?

13 MR. STANLEY: I just wanted to respond
14 to Sunil before, so this is not about repo.

15 MR. NIXON: It's not about leverage
16 ratio either is it?

17 MR. STANLEY: It is about the leverage
18 ratio. Just a quick response to Sunil. I think
19 the question that continually comes up with this
20 is that if the margin is truly simply an asset
21 that is held by the clearing house, then why does
22 it appear on the banks' balance sheet. And why do

1 we have prudential regulators consistently saying
2 to us that in many cases, the banks do have
3 control over investment of that margin and do
4 receive revenue from the investment of that
5 margin. That's number one and number two, I think
6 all of this sort of indirectly relates to these
7 debates over clearing house resolution. When you
8 look at the clearing house default fund, it
9 becomes very clear that the level of capital and
10 the financial stability of the clearing members is
11 something that very much could come into play in
12 terms of where are the other sources of private
13 sector loss absorbency once you get past margin if
14 they are not going to be in the solvency of the
15 clearing members. Now, I realize that clearing is
16 a different risk management method and it relies
17 on the exchange of margin based on market prices.
18 It is capital only comes into play when clearing
19 has failed in some sense or when that risk
20 management mechanism has failed. But I think it
21 just continues to be a really important question.
22 How much private sector back stop do we have

1 including through the clearing members.

2 MR. NIXON: Okay I know you want to
3 answer that but we're going to go on to the last
4 topic that the CFTC asked that you guys would talk
5 about and that was uncleared margin. They are
6 asking, why was there a surge in clearing of NDF's
7 and inflation swaps after the margin rules were
8 implemented and what was the impact on liquidity
9 if any. Have the margin rules caused market
10 participants to shift to other lower cost products
11 to do their hedging. Luke, do you want to start?

12 MR. ZUBROD: So, Chatham serves a broad
13 range of end users including non-financial end
14 users such as multinational corporations and even
15 professional football teams. Financial end users
16 such as regional and community banks. We also
17 serve those that uncomfortably straddle the line
18 including real estate funds which fundamentally
19 invest in non-financial assets through entities
20 that are, themselves, non-financial but do so with
21 an ownership structure that includes collective
22 investment vehicles that are deemed financial as a

1 matter of U.S. law.

2 The margin rules implemented for these
3 entities on March 1, have been among the most
4 consequential of the Dodd Frank reforms for the
5 markets broadly and for many of our clients,
6 especially those with financial affiliates. Of
7 course, margin rules are the most germane to the
8 issues that arose with AIG's derivatives positions
9 which because of their illiquid nature are not of
10 a type that would have been appropriate for
11 clearing houses.

12 It is worth noting that margin and
13 clearing rules represent a public policy wager.
14 They were purposed to attack credit risk in the
15 system, but they did so at the expense of
16 increased liquidity risk. By liquidity risk, I
17 mean that sharp market movements give rise to
18 margin calls which, in turn, necessitate that a
19 firm have access to liquid resources to meet those
20 calls. In the event of insufficient liquid
21 resources, a firm will fail and while the
22 consequences of the failure may not be felt within

1 the derivatives market eco system, because the
2 firm's positions are collateralized, the
3 derivatives market eco system will be complicit in
4 the pain the firm's failure causes in the economy.
5 This is not to say that I think the wager was
6 wrong, time will tell, but I do believe we should
7 not look at margin requirements as an unmitigated
8 good. For example, and as previously stated, I
9 believe margin requirements for financial end
10 users whose positions are not systemically
11 significant and that use derivatives for risk
12 management purposes were established without
13 sufficient evidence as to the potential for harm
14 to the financial system.

15 The imposition of costly requirements on
16 those undertaking societally valuable business
17 practices, that is risk reduction activity. Which
18 bring no harm to others, has created adverse
19 consequences. In particular, it has increased
20 incentives for market participants to use products
21 or strategies that imperfectly address their risk
22 management objectives or that address their

1 objectives at significant costs.

2 In some cases, these costs can be
3 prohibitive. For example, market participants may
4 undertake a series of responses to these high
5 costs associated with these requirements. They
6 may substitute fixed rate loans for swapped
7 floating rate loans, even though the pricing and
8 prepayment characteristics of the floating rate
9 loan are superior. They may substitute options
10 for swaps or swaps for options due to the economic
11 or administrative impacts of each of the products.
12 They may use standardized exchange traded futures
13 instead of customized OTC derivatives to satisfy
14 their risk management needs generally taking on
15 some basis risk in the process. Or they may use
16 exempt effects forward as a substitute hedge for
17 effects options or collars, or worse, they may
18 choose not to hedge.

19 While each of these distortions and
20 market activities suggest that market participants
21 are, in most cases, finding ways to hedge their
22 risks, the manner in which they hedge them, has in

1 some cases, changed. These kinds of changes
2 afford little or no benefit to society, even while
3 they cause harm to the risk management disciplines
4 of individual companies.

5 MR. NIXON: Do we have any other members
6 who would like to comment on the uncleared margin
7 situation? Susan.

8 MS. O'FLYNN: So, I'm just going to
9 comment predominantly on the clearing of NDF's.
10 So, it is a product that Morgan Stanley started
11 clearing in 2015 so, I think, we were one of the
12 first three. I think we've seen a migration of
13 dealers to clear NDF's. I think some institutions
14 probably wanted to do beforehand but, I think,
15 it's a general sense of let's understand what the
16 pricing of resources around both options. I
17 think, from our perspective, I think the
18 centralization of liquidity in a clearing house is
19 an appropriate venue for this but also as well, it
20 then establishes effectively a sense as to trading
21 the product under clearing house rules and margin
22 versus under UMR from a resource perspective. I

1 think that ultimately gets us back to the original
2 aim here was to essentially clear as many products
3 as possible which are appropriate from a liquidity
4 and risk management perspective.

5 I think it accelerated what a lot of
6 institutions were planning to do but then when you
7 think about the broader kind of currency
8 portfolio, if you look forward you will see cross
9 currency swaps and FX forwards are all in many
10 clearing houses kind of plans for this year to
11 establish essential clearing venue and environment
12 for those types of products.

13 I do think it is probably more expensive
14 to clear NDF at the moment then it is to trade
15 under SIMM because a lot of dealers are executing
16 their hedging activity there. So, when your
17 direction on the clearing house, it tends to be
18 more expensive. I don't think it necessarily a
19 cheaper option for dealers yet. We see and expect
20 clients to actually start clearing NDF's towards
21 the end of this year. So, I think that will
22 balance the members within that particular

1 clearing house and also potentially make those
2 margin costs more balanced. But I don't think it
3 was a cheaper option for many dealers despite when
4 you run the numbers on a comparable basis because
5 it is something that we obviously look and monitor
6 as part of our broader resource management view.
7 I think it was a collective, I think UMR was an
8 influence, but I don't necessarily think it
9 resulted in cheaper margins for dealers because of
10 who's actually clearing at the clearing house and
11 also the risk that those dealers are bringing into
12 the clearing house.

13 MR. NIXON: We have one more minute.
14 Jerry, do you have a comment?

15 MR. JESKE: Sure, it relates to the
16 commodities market. Luke mentioned the March 1
17 requirement for margin which actually the
18 commission provided relief out to September. It
19 has created some strife in connection with those
20 that are end users that do transaction swaps that
21 transact with a bank is. ISDA put out a protocol
22 yet again that essentially forced folks to either

1 opt out characterizing themselves as a
2 non-financial entity which on a its face, one
3 would think is a rather easy analysis to make. But
4 when you actually look at the definition of what a
5 financial entity is under CFTC regs and other
6 prudential regulators, dictate a litany of various
7 types of entities that fall under a financial
8 entity. So, I would suggest that definition be
9 readdressed because it is certainly not fit for
10 purpose for many. And has caused those that are
11 offering swaps as dealers that are non-margined,
12 non-cleared, to make that determination between
13 themselves. So, in other words, the relationship
14 has been stressed. It is something that, although
15 it has been mitigated by the relief, it is going
16 to come about again in September.

17 MR. NIXON: Thank you. I think we've
18 come to end of this session so, let me just make
19 one or two quick closing remarks before handing
20 the microphone over to Petal and to the Acting
21 Chairman and Commissioner Bowen.

22 First of all, I want to thank all of the

1 MRAC members for coming here today. It has been
2 an insightful discussion, I'm sure, for the CFTC.
3 All of you have taken the time to leave your day
4 jobs and come here and participate, and I'm sure
5 that they appreciate it. One thing that I find
6 absolutely refreshing, is the fact that all of you
7 come here with your views and not all of them are
8 the same. People bring different perspectives to
9 the marketplace and a marketplace is about
10 different perspectives. It is great to have all
11 of you come here and share those with the CFTC.

12 So, before I hand that over, I just
13 wanted to let you guys know one thing that just
14 happened to come across, I just happened to find
15 out recently and he's going to get very
16 embarrassed. Our Acting Chairman here happens to
17 be a very, very accomplished musician. He is a
18 very good guitarist who plays in a band and he is,
19 I'm pretty sure is at the FIA in Boca next year
20 when he does the Chairman's remarks, he is going
21 to show up there with the guitar and he's going to
22 be singing to all of you, a very famous song by

1 the Rolling Stones called, You Can't Always Get
2 What You Want. On that note, I'll hand it back
3 over to Petal.

4 MS. WALKER: Thank you, John. It is now
5 time for closing remarks.

6 CHAIRMAN GIANCARLO: I don't know how to
7 respond to "you can't always get what you want,"
8 but we've certainly heard a lot of both short and
9 long term concerns that the commission has been
10 asked to take into account as we look at some
11 things that are coming up in the next few months,
12 but also some longer term concerns about the
13 health and the stability and the durability of the
14 markets that we oversee. The perspective that, as
15 I listened to the remarks, all of which I found
16 very helpful across the board, all well based,
17 well argued. At the end of the day, the concern
18 that I have is that our markets continue to serve
19 healthy risk transfer, which is essential to
20 economic growth. Which has been something that
21 I've been talking about since I came to this
22 commission and will continue to talk about for so

1 long as I serve on this commission. So, when I
2 view the issues, I think about them in terms of
3 are they supportive of the strength, vitality and
4 durability of the markets that are necessary for
5 risk transfer. Because without risk transfer, you
6 can't have healthy investment. Healthy investment
7 is necessary for economic growth, which is
8 certainly something that we've had a public
9 discussion on in the past few months here in this
10 country, and I think that the emphasis certainly,
11 of the new administration, is toward generating
12 healthy, strong, sustainable and broad-based
13 economic growth. So, those are the things I'll
14 bear in mind as I reflect on some of the things
15 we've heard today. Over to our sponsor.

16 COMMISSIONER BOWEN: Great, thank you so
17 much. I really wanted to thank our facilitators
18 today who did a fantastic job. Susan O'Flynn,
19 Dennis McLaughlin and John Nixon, really tough
20 questions. All three panels were extremely
21 substantive. I think I said at the beginning that
22 I thought that this would be one of the most

1 interesting and informative discussions we've had
2 which was a pretty high bar. Well, you guys
3 actually met that today so I have no idea what
4 we're going to do in our June meeting but it is a
5 pretty high bar. I also want to thank our key
6 speakers who provided important insight for our
7 commission to consider and I finally want to thank
8 our logistical staff, my staff, Acting Chairman
9 Giancarlo and his staff for participating today.
10 Thanks so much everyone.

11 MS. WALKER: The meeting is adjourned.
12 For those MRAC members who are joining us for
13 lunch, we're going to meet at the door and try to
14 leave at 1:25. Thank you.

15 (Whereupon, at 1:18 p.m., the
16 PROCEEDINGS were adjourned.)

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CERTIFICATE OF NOTARY PUBLIC
DISTRICT OF COLUMBIA

I, Carleton J. Anderson, III, notary public in and for the District of Columbia, do hereby certify that the forgoing PROCEEDING was duly recorded and thereafter reduced to print under my direction; that the witnesses were sworn to tell the truth under penalty of perjury; that said transcript is a true record of the testimony given by witnesses; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this proceeding was called; and, furthermore, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of this action.

(Signature and Seal on File)

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My Commission Expires: March 31, 2021