

UNITED STATES OF AMERICA  
COMMODITY FUTURES TRADING COMMISSION

GLOBAL MARKETS ADVISORY COMMITTEE MEETING

Washington, D.C.  
Thursday, October 9, 2014

1 PARTICIPANTS:

2 Commission Members:

3 CHAIRMAN TED SERAFINI

4 COMMISSIONER MARK WETJEN

5 CHAIRMAN TIM MASSAD

6 COMMISSIONER SHARON BOWEN

7 COMMISSIONER CHRISTOPHER GIANCARLO

8 For CFTC:

9 BRIAN O'KEEFE  
10 Deputy Director, Division of Clearing and Risk

11 DAVID BAILEY  
12 Director, Financial Market Infrastructure  
13 Bank of England

14 RODRIGO BUENAVENTURA  
15 European Securities and Markets Authority

16 DAVID VAN WAGNER  
17 Chief Counsel, Division of Market Oversight

18 THOMAS LEAHY  
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20 JERRY BRITO  
21 Executive Director, Coin Center

22 HOUMAN SHADAB  
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1 PARTICIPANTS (CONT'D):

2 Other Participants:

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4 STEVEN CHO, Kings Peat Asset Management, LP

5 CLIVE CHRISTISON, BP

6 SAMARA COHEN, Goldman Sachs

7 ADAM COOPER, Citadel

8 MICHAEL DAWLEY, Futures Industry Association

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12 GEORGE HARINGTON, Bloomberg, LP

13 DOUG HEPWORTH, Gresham Investment Management LLC

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15 RICHARD KERSCHNER, EBS

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## 1 P R O C E E D I N G S

2 (1:38 p.m.)

3 CHARIMAN SERAFINI: I am the Designated  
4 Federal Officer and Temporary Chair of this  
5 Committee, it's my pleasure to call to order the  
6 17th Meeting of the GMAC.

7 Thank you, everyone, for coming today.  
8 As a quick reminder I know we have a lot of  
9 veterans here at these meetings, and we have some  
10 new faces, just remember when you want to talk  
11 into the mic to press the red button. Talk into  
12 the mic, and then press the red button to turn it  
13 off when you are done speaking. I want to also  
14 remind you, this is being webcast and recorded, so  
15 just and FYI there. With that, I'll turn it over  
16 to Commissioner Wetjen, the Sponsor of the GMAC.

17 COMMISSIONER WETJEN: Thank you, Ted.  
18 Thanks, everyone, for being here today. It should  
19 be an interesting meeting; we've got a couple of  
20 good topics today, the unifying theme being  
21 currency. The first instance, the more  
22 traditional bond issue, related to more

1 traditional fiat currencies, and then on a second  
2 topic, something a little more novel, related to  
3 some developments in the derivative space,  
4 reaction, what's been going on in the crypto  
5 currency space; so, looking forward to the second  
6 Panel, as well as the first Panel, as we dive into  
7 this.

8 I also have a full, written statement  
9 that will be on the website shortly, and I don't  
10 want to read that here, but I just want to say  
11 real quickly before we turn it over to the other  
12 Commissioners and the Chairman; Chairman Massad, I  
13 want thank our special guests from abroad, from  
14 both ESMA and the Bank of England. We've got  
15 Rodrigo here with us, so it's a real pleasure to  
16 have you, and we have David Bailey, from the Bank  
17 of England.

18 David and I were joking earlier, this is  
19 his third GMAC Meeting, so he's going three for  
20 three this year, so we are about to make him an  
21 Honorary Member. But we appreciate, as always,  
22 his contributions, and glad he could be with us

1 today.

2 I want to thank Chairman Massad for his  
3 help on developing the agenda for today. I want  
4 to thank him for being here, and I want to thank  
5 Commissioner Bowen for being here as well; both of  
6 their first GMAC meetings. And with that I will  
7 turn it over to Chairman Massad, and look forward  
8 to the discussions. Thanks.

9 CHAIRMAN MASSAD: Thank you very much,  
10 Mark. And I want to thank you and all of your  
11 staff as well as all of our professional staff,  
12 for the tremendous amount of work that goes into a  
13 meeting like this. One often doesn't see it from  
14 the outside, but I know how much it takes to pull  
15 something like this together, and you've done it  
16 in very short order. And I also want to thank all  
17 of the participants, your presence and input is  
18 very much valued, as well as all of our special  
19 guests, and all of the members of the public who  
20 are here.

21 Our Advisory Committee has provided a  
22 valuable forum for discussion of complex and

1       evolving market issues, that are relevant to our  
2       work here, and it is very, very valuable to us to  
3       listen to a broad variety of viewpoints as we  
4       consider these. The advisory committees of course  
5       are only one way that we get input, but they are a  
6       very important way.

7                 The topics that we will discuss today  
8       are both timely and important. The first session  
9       on non-deliverable forward, should be very helpful  
10      to us as we consider whether to propose mandatory  
11      clearing for NDFs. Now, as probably most of you  
12      know, under the law, pertaining to swaps clearing,  
13      the Commission must consider several factors to  
14      determine whether it should mandate clearing for a  
15      swap. And those include, whether there is  
16      sufficient liquidity to support clearing, whether  
17      the necessary rules and infrastructure are in  
18      place, and what are the effects on the mitigation  
19      of systemic risk, and on competition?

20                Now, the meeting we are having today is  
21      not a formal process to do consider those factors,  
22      it's really just an opportunity for us to learn

1 more about the NDF market, so that we can consider  
2 whether to go forward with the rule. If we decide  
3 to propose a rule, then of course there will be  
4 opportunity for everyone in the public to give  
5 their views.

6           Considering whether to propose a rule  
7 for further clearing mandates, just also  
8 underscores the importance of working out the  
9 cross-border issues on clearinghouse recognition  
10 -- regulation and supervision. And I also welcome  
11 our colleagues from ESMA and others who are here.  
12 Europe has not yet recognized our clearinghouses  
13 as equivalent. I believe they should because our  
14 clearinghouses meet international standards.

15           They believe, and they've asked that we  
16 look at whether we can make some changes to our  
17 regulatory approach to clearinghouses that are  
18 located in Europe, but also are registered with  
19 the U.S. To my mind the existing dual  
20 registration regime has worked very well for  
21 years, and I kind of believe this is the situation  
22 of, if ain't broke don't fix it, but we have

1       agreed to look at whether there are ways that we  
2       can further harmonize our rules, and our  
3       regulatory approach. That is a complicated  
4       undertaking, it takes a little time, but I think  
5       we are both working on it in good faith.

6                   And I'm also very pleased that I believe  
7       that they've decided to postpone the imposition of  
8       higher capital charges on European banks  
9       participating in clearinghouses that aren't yet  
10      recognized, that pertains not only clearinghouses  
11      in the U.S. but elsewhere. I think that was  
12      threatening to create fragmentation in the  
13      markets, and so it's a good thing that that's been  
14      postponed. My own view is dual registration has  
15      actually been source of the growth of the global  
16      markets. It's been a foundation on which we've  
17      grown these markets for many years.

18                   The second topic pertains to Bitcoin,  
19      and while the development of digital payment  
20      systems raises many issues outside our  
21      jurisdiction, on area within our responsibility is  
22      derivative contracts traded on our designated

1 markets or SEFs that are based on Bitcoin. And  
2 today we have an opportunity to hear about that  
3 and related issues.

4           And I kind of approach this subject in  
5 the following way. You know, innovation is a very  
6 vital part of our markets, and our regulatory  
7 framework is designed to encourage it. At the  
8 same time, our regulatory framework is intended to  
9 prevent manipulation and fraud, and to make sure  
10 our markets operate with transparency and  
11 integrity. And our responsibilities at the  
12 Commission are ongoing in that regard. The fact  
13 that a contract may be traded on a market does not  
14 mean that we have endorsed it, as the staff will  
15 explain more, later today.

16           And as with all new developments we must  
17 remain vigilant, and we'll continue to evaluate  
18 contracts and trading activity over time. And we  
19 will, of course, coordinate with our colleagues  
20 and other regulatory authorities as appropriate.  
21 So I think it's helpful to keep all that in mind  
22 as we talk about these issues.

1           So, again, thank you all for being here.  
2           Thank you, again, Commissioner Wetjen, and we look  
3           forward to a productive discussion.

4           COMMISSIONER WETJEN: Commissioner  
5           Bowen?

6           COMMISSIONER BOWEN: Great. Thank you;  
7           and good afternoon, everyone. First I'd like to  
8           commend Commissioner Wetjen and GMAC members for  
9           the time and thought that you devoted for today's  
10          timely discussion, and of NFDs and Bitcoin. I  
11          look forward to hearing the Committee's views  
12          about the Commission's jurisdiction over Bitcoin,  
13          the clearing of NDFs, and the risk involved that  
14          the Commission should consider. Clearing is a  
15          central piece of financial reform.

16          As I listen today, my focus will be  
17          mainly on two things; taking a commonsense,  
18          practical approach to ensure that American  
19          businesses remain competitive in a global  
20          marketplace, or also assuring that we analyze risk  
21          thoughtfully in order to protect the American  
22          public. Thank you all for attending today, and I

1 look forward to meeting most of you.

2 COMMISSIONER WETJEN: Thank you,  
3 Commissioner Bowen. Commissioner Giancarlo I  
4 believe is on his way. I received an email from  
5 him earlier; he's in-transit, so hopefully he'll  
6 arrive in time for the -- before the meeting ends.  
7 One other thing, by way of introduction, I  
8 should have said this earlier, we have with us  
9 today, some new Sub- Committee Members. After  
10 consultation with some of the other GMAC members,  
11 and recognizing that both GMAC and the Commission  
12 could probably benefit from additional specific  
13 expertise in foreign exchange, we decided it would  
14 be sensible to form a sub-committee of FX experts.

15 And so we have those folks with us  
16 today, and as we work through the questions during  
17 this first session, I think we'll direct a lot of  
18 them, at least initially, to those Subcommittee  
19 Members so they can rely on their expertise, and  
20 help us work through these issues today, as well  
21 as after today.

22 The other thing I would mention is that

1 I've asked the Sub-Committee in consultation with  
2 Chairman Massad, I've asked the Sub-Committee to  
3 produce a written recommendation. I think,  
4 technically, it goes to the GMAC, but obviously it  
5 will be something referred to by the Commission,  
6 and we are asking them to provide a recommendation  
7 in response to some of the key questions that  
8 we've included in the agenda today, and look  
9 forward to having the results of that work, and as  
10 I said, I expect it will be guided by it quite  
11 significantly.

12 So, looking forward to continue the  
13 dialogues after today, but for now, I think we  
14 should get started on the first session, the NDF  
15 Clearing Mandate. We don't have a specific  
16 recommendation in front of us, but I think it's a  
17 terribly-kept secret that there has been some  
18 staff work done on this, and so, without going  
19 into all the details of the recommendation,  
20 because it's subject to change, I think one of the  
21 first questions we have to think about with this  
22 mandate, is which currency pairs should we be

1 focusing on?

2                   There are a number of -- there's a  
3 number of trading activity in a variety of  
4 different pairs, but the liquidity characteristics  
5 are different depending on the pair; and also  
6 depending on the tenure. But starting first with  
7 the -- with the topic of -- what the appropriate  
8 currency pair is going to be, maybe that's  
9 something that we can tee up as the first  
10 question.

11                   But before that, Ted is reminding me, we  
12 should probably hear from The CFTC Staff who has a  
13 presentation to deliver to us. Brian, do you want  
14 to start?

15                   MR. O'KEEFE: Good. Thank you. And  
16 thank you to all the GMAC members who are here  
17 today, is sort of a unique opportunity for staff  
18 to get your feedback, as we think about, perhaps,  
19 you know, putting a proposal together for a new  
20 asset class. So this is -- this is certainly a  
21 unique opportunity and we very much value that  
22 feedback. And I guess the other thing is we are

1 thinking about creating a clearing requirement in  
2 this new asset class to also think back, what's  
3 some of the issues may have been with regard to  
4 the implementation of interest rates, or CDS and,  
5 you know, how do we avoid some of those issues as  
6 we think about putting this proposal together.  
7 So, very much look forward to your feedback.

8 COMMISSIONER WETJEN: Thank you, Brian.

9 MR. O'KEEFE: Here we go. I just -- I  
10 have a very brief presentation to just run  
11 through, you know, sort of, what we are thinking  
12 about and why we are thinking about it at this  
13 point. So, NDF's foreign exchange, forward  
14 contracts, unlike physically sell the FX forwards,  
15 the parties don't actually exchange or deliver the  
16 two currencies. Instead, these are cash-settled  
17 contracts, generally, done in U.S. dollars by  
18 comparing the exchange rate that was established  
19 on the date of the contract, with the spot rate on  
20 the fixing date, and then you have a cash- settled  
21 payment, as I said, generally in U.S. dollars.

22 These contracts can be used to hedge or

1 speculate risks, and they are generally done on  
2 currencies that for -- that have restrictions that  
3 do not allow for the offshore delivery of these  
4 currencies. NDFs are explicitly included within  
5 the Commission swap definition. Unlike the FX  
6 swaps, and FX forwards that were subject to the  
7 Treasury exemption, NDFs remain part of our swap  
8 definition.

9           The Chairman touched upon, you know, how  
10 our analysis works, and 2H of the Commodity  
11 Exchange Act, sets forth the five factors that we  
12 need to look at when we are considering a  
13 determination for mandatory clearing. Those  
14 included outstanding notional amounts, the trading  
15 liquidity, makes sure that there's adequate  
16 pricing data. Do the DCOs have a rule framework,  
17 capacity and the operational expertise to clear  
18 these products? What the effect on the mitigation  
19 of systemic risk would be? The effect of  
20 competition, to the extent we would define these  
21 products to be subject to a mandatory clearing  
22 requirement, and then legal certainty with regard

1 to the insolvency of either the DCO or a clearing  
2 member.

3 So to give you an idea, our CFTC  
4 regulations require DCOs that want to clear new  
5 swaps to file a 39.5B Filing with us, indicating  
6 the swaps that they would like to clear, and they  
7 discuss those five factors. This chart that I'm  
8 presenting here; shows clearinghouses which have  
9 presented 39.5 Filings to us, and the various  
10 currency pairs which they have provided  
11 information on.

12 The boxes that are -- the Xs that  
13 highlighted in yellow show ones where we currently  
14 see clearing activity. With regard to the ones  
15 that are not highlighted in yellow, the capacity,  
16 the operational framework is all there, they are  
17 just not actively clearing these swaps at this  
18 point.

19 How the proposal, as we are thinking  
20 about it now, would work? Would be sort of  
21 similar to the way, I guess, the prior clearing  
22 requirements work, but it's good to think about,

1 sort of the interest rate clearing requirement, I  
2 guess. Essentially the proposed class would have  
3 12 reference currencies, and those 12 represent  
4 the ones that have been submitted to us. And they  
5 have been submitted to us, the settlement currency  
6 would be U.S. dollars and the tenure would be  
7 three years -- three days to two years.

8           Again, that represents what was proposed  
9 to us, you know, I think there are issues and we  
10 are doing our analysis with regard to the  
11 liquidity around that, but that's what has been  
12 submitted to us, and I think that sort of forms  
13 the basis for a proposal to try and get some  
14 feedback on that.

15           And I guess, to the extent -- and I draw  
16 the link to the interest rate clearing, I think  
17 our view is, to the extent these are standardized  
18 contracts, excepted for clearing at a clearing  
19 house, then those would be subject to the clearing  
20 requirement, to the extent you had a situation  
21 where there was some sort of non-standard term  
22 included in the contract, and it could not be

1 cleared for that reason, well then, you would have  
2 a situation where it's -- it's not subject to the  
3 clearing requirements.

4 So the swap has to be accepted for  
5 clearing at the clearinghouse. So, it would -- it  
6 should eliminate any non- standard bespoke terms  
7 that a clearinghouse can't handle. We did an  
8 initial analysis using the part 33 real time  
9 reporting data at the end of '13 and to the spring  
10 of 2014, that showed us that there was  
11 approximately 7.4 trillion in NDF activity among  
12 the 12 currencies that we are considering here.

13 One of the striking facts that, you  
14 know, we need to address is that 99 percent of  
15 that is unclear transactions. So, you know,  
16 that's one of the things in terms of the five  
17 factors, is making sure we are comfortable with  
18 the capacity, to the extent you were to include  
19 the clearing requirement, the ability of the  
20 clearinghouses to take on that additional volumes.

21 The next set of slides there talks to  
22 LCH -- can you just go back one? Yeah, to the LCH

1 slide? So we note there that LCH has filed some  
2 supplemented data, speaking about the number of  
3 transactions that they cleared, their original  
4 filing have been some time ago, so they  
5 supplemented that to indicate the number of new  
6 trades that they have cleared through the  
7 beginning of this year. I supposed Gavin can talk  
8 to the volumes that LCH has seen more currently.

9           The most recent data from the swap  
10 execution facility is the FIA SEF Tracker has  
11 shown over the course of a month, a 61 percent  
12 increase in the clearing of NDFs, so we are seeing  
13 growth with regard to the activity on the SEFs.

14           I think it's important to highlight two  
15 things, these last two slides here, Commission  
16 Regulation 50.25 sets forth an implementation  
17 schedule that we can use. The rule itself  
18 indicates that the implementation schedule is  
19 discretionary. I think to the extent that we are,  
20 you know, considering a new asset class, I think  
21 staff would very much support using the  
22 implementation schedule that we have. And if

1 people don't recall how that works, it's category  
2 one entities would need to begin clearing within  
3 90 days. Those are swap dealers, major swap  
4 participants and active funds, those active funds  
5 are funds that have more than 200 swap trades per  
6 month.

7 Category two entities are, generally  
8 speaking, all other financial entities with the  
9 exclusion of ERISA plans and certain third-party  
10 sub accounts. And then all other entities fall  
11 into the 270-day window for implementation.

12 The last slide, is just to mention that  
13 our expectation -- they are not expectation, but  
14 the fact of the matter is, is that, you know, the  
15 exemptions and exceptions that have been put out  
16 by the Commission would apply to this. So whether  
17 it's the exceptions under the CEA for end users  
18 and captive finance entities, they would certainly  
19 apply. And then the exemptions really created by  
20 the Commission in other instances for an -- in our  
21 affiliates collapse, treasury affiliates, and  
22 then, you know, to the extent sovereign nations,

1 certain Federal Government Agencies, international  
2 financial institutions have been found to, you  
3 know, not be subject clearing, that would all  
4 apply in this case as well.

5 So, you know, in terms of implementation  
6 and in terms of exceptions and exemptions, very  
7 similar to what we are seeing right now, with  
8 regard to, you know, interest rate and CDS.  
9 That's all. Thank you.

10 COMMISSIONER WETJEN: Thank you, Brian.  
11 And next we'll turn to Rodrigo, as a presentation.

12 MR. BUENAVENTURA: Yes. Good afternoon.  
13 First let me thank the CFTC, and especially  
14 Commissioner Wetjen for the invitation to be here  
15 with you. I'm going to present, maximum in 10  
16 minutes, the approach that we have taken in the  
17 European Union for clearing off NDFs. You cannot  
18 hear me well?

19 And that's a -- this is the third  
20 clearing mandate that we could use. The approach  
21 in the EU for the clearing obligation is, in most  
22 cases, what we call the bottom-up approach, which

1 is, it starts, or it's triggered by the  
2 notification that a certain CCP has been  
3 authorized to clear a particular class of  
4 derivatives, that notification needs to be  
5 transmitted to ESMA, and ESMA has six months to  
6 decided whether or not to propose mandatory  
7 clearing for that type of derivative.

8           The first clearing mandate that we  
9 should -- was the one on interest rate  
10 derivatives; that was sent to the European  
11 Commission on the 1st of October. The second  
12 clearing mandate is the one on CDSs, that is  
13 currently ongoing, and we expect to deliver that  
14 around the end of November, by the end of  
15 November. And the third, clearing mandate is this  
16 one that we are discussing today, the one on NDFs.

17           In the process for the determination of  
18 the clearing obligation, as I said, starts with  
19 the notification of the authorization of a CCP,  
20 and that's what we call an Article 5 notification;  
21 I think that is similar to the submissions that  
22 you can receive from clearinghouses under the CEA.

1 I'm not going to comment on the part related to  
2 the authorization process of the CCP, and how the  
3 risk management is conducted at each CCP, and is  
4 supervised, because there is a competence of the  
5 National Competent Authorities. In this case, for  
6 LCH, it's the Bank of England that will -- David  
7 will deal with a bit later.

8 So I'm going to concentrate only my  
9 comments on the analysis as to whether the  
10 particular class should, or should not be subject  
11 to compulsory clearing. So we have six months to  
12 do what is on the top right part that slide which  
13 is the analysis of the derivative class, the cost  
14 benefit analysis; the launch of a consultation  
15 paper, analysis of responses and then, final rules  
16 to be submitted to the European Commission. ESMA  
17 drafts the rule, and that is, you can find in the  
18 public consultation that we have published on the  
19 1st of October, and that we'll be open until the  
20 6th of November.

21 You can find a proposed regulation,  
22 European Regulation in draft form. But then the

1 Commission is the one that has the power to  
2 endorse that technical standard and convert that  
3 into EU law. And there is also, that's signaled  
4 as point number eight, a non-objection period for  
5 the European Parliament and the Council to decide  
6 eventually, to object to the rule, if that could  
7 contravene the level 1 regulation, in this case,  
8 EMEA. That has not happened so far in the last  
9 three years, but that's a possibility, and it's a  
10 period that we need to respect.

11 And then you have the dates for when the  
12 obligation applies to the different participants.  
13 We, in Europe have defined four categories, which  
14 is clearing members, large financials, smaller  
15 financials, and non- financials, with different  
16 dates of application of that obligation.

17 In terms of the currencies that we are  
18 consulting on, it's 11 currencies. I think it's  
19 all the -- that Brian mentioned before, except, if  
20 I'm not wrong, the Peruvian nuevo sol, yes. They  
21 are all -- the currency pressure all against the  
22 U.S. dollar which, as you know, is 94 percent of

1 the NDF market. And the maturities that we are  
2 proposing to subject to the clearing obligation,  
3 are between three days and two years.

4 In terms of the criteria of the  
5 products, we need to assess three elements, which  
6 is standardization, availability of pricing and  
7 liquidity. And when it comes to standardization,  
8 what we found is that the level of standardization  
9 of NDFs is very high and comparable to credit and  
10 interest rate swaps. This is thanks to industry  
11 initiative, not thanks to regulations in the case  
12 of this market. But the level of -- or the  
13 percentage of transactions eligible for the  
14 electronic processing, is close to 100 percent,  
15 it's above 94-95 percent, which gives a good proof  
16 of the level of standardization. In terms of  
17 liquidity, we have volumes between 5 and 17  
18 billion per currency per day exchanged.

19 Probably the peculiarity of this market  
20 is that the clear volumes are low comparative to  
21 the traded volumes, as Brian was saying before.  
22 They go between 0.5 and 4 percent of the traded

1 volume, in the case of the CCP, that is authorized  
2 in Europe, which is LCH Limited, for clearing  
3 these products. And that's one of the elements  
4 that we are watching more closely in terms of the  
5 availability of clearing offer, and also of  
6 clearing members.

7           Currently there are 20 clearing members  
8 of which, if I'm not wrong, two offer client  
9 clearing at this stage. And that's also an  
10 element that we are watching closely because it's  
11 related to how easy will be the access to the CCP  
12 when the clearing obligation is mandated.

13           There are some peculiarities also of the  
14 NDFs which is the maturity of most maturities are  
15 -- most trades are below three months, which is a  
16 very short-term market, 90 percent is below three  
17 months, 30 percent below 30 days, and 10 percent  
18 with maturities of less than 7 days. And it's  
19 also true that in these markets, the offering of  
20 the clearing was much more recent than on interest  
21 rate swaps and CDSs. And you can see the  
22 percentages of cleared values according to BIS and

1 ISDA data, it really makes a difference in terms  
2 of the other two classes that configured the first  
3 two clearing determinations in the case of the  
4 European Union.

5           Just to conclude, we think that the main  
6 three factors that are required to be assessed by  
7 ESMA on assessing the clearing mandate are met in  
8 terms of standardization liquidity, and  
9 availability of pricing. We are assessing  
10 closely, as I said, the number of CCPs that are  
11 authorized. We expect to have more CCPs  
12 authorized in European Union, by the time then  
13 clearing obligation date arrives, and hopefully,  
14 following the works of Chairman Massad, there are  
15 also more internationally-recognized CCPs, which  
16 would add, of course, to the robustness of the  
17 network.

18           We are -- yet to see the results and the  
19 comments of the public consultation that is  
20 running for five weeks, and to check whether the  
21 ESMA approach is the right one or not. And of  
22 course we are fully committed to continue to

1       liaise with the CFTC at staff level as we have  
2       done in the commitments for mutual consultation  
3       that we have put into place every time that a  
4       clearing obligation is proposed. Thank you very  
5       much.

6                   COMMISSIONER WETJEN: Thank you,  
7       Rodrigo. David?

8                   MR. BAILEY: Thank you. Chairman,  
9       Commissioners, Committee Members, thank you very  
10      much for inviting me to participate into today's  
11      discussion. Chairman Wetjen was -- sorry --  
12      Commissioner Wetjen was very kind to mention that  
13      this is not the first time that I've spoken to the  
14      Committee, and I've always valued the open and  
15      frank dialogue that we've had at previous  
16      meetings. And I hope today's discussion will be  
17      of a similar nature.

18                   We've already benefited from the  
19      insightful presentations of both Brian and  
20      Rodrigo, and from a European perspective Rodrigo  
21      has given a very thorough overview of the process  
22      and considerations that ESMA follow when

1 determining whether a clearing mandate is merited  
2 in the EU in order to further the G20 goal of  
3 reducing systemic risks.

4           Whilst I share that goal of reducing  
5 systemic risk, and therefore have a strong  
6 interest in ESMA's work, I've learned from past  
7 experiences, speaking after Rodrigo, that he  
8 always steals the important points, and therefore  
9 I thought I'd -- it would probably be helpful if I  
10 offered the Committee a slightly different  
11 perspective, which is the perspective of the  
12 supervisor of the clearinghouses clearing the  
13 products, on which a mandate is being considered.

14           So from that supervisory perspective,  
15 when considering a clearing mandate, focuses  
16 predominantly on the capacity of the CCP to manage  
17 the expected volumes that may come into clearing,  
18 which is largely a question of operational  
19 capacity. And importantly, the ability of the  
20 clearinghouse to manage defaults of clearing  
21 members, should they occur.

22           Now, was that something we obviously

1 consider when authorizing a CCP to clear a  
2 product? I think it's very important that we  
3 refresh our analysis when a clearing mandate is  
4 being considered, especially if, as referred from  
5 the preceding presentations, with NDFs the bulk of  
6 the market is currently un-cleared and may result  
7 in a major change to the way a specific market  
8 worked if we therefore implement a clearing  
9 mandate.

10 So from a CCP, supervisory perspective,  
11 specifically we think about issues such as the  
12 size and scale of positions that exist in the  
13 market, and therefore may need to be closed out,  
14 in the case of a member default. We asses that by  
15 looking at factors such as the profile of  
16 positions, market wide net -- net positions, for  
17 example.

18 We also think about the liquidity  
19 available within the market which might be needed  
20 if a position needs to be closed out, and you can  
21 -- we assess that by looking at factors such as  
22 average daily volumes, the number of active

1 dealers in the market, and position  
2 concentrations. And we also think about the  
3 potential loss that could be incurred if a  
4 significant position is being liquidated or wound  
5 down. And the cost for doing that might be  
6 incurred by market moves, or it might incurred by  
7 transaction costs.

8 So we are looking at the NDF market, as  
9 Rodrigo has already mentioned, from a European  
10 perspective we are thinking about 11 currency  
11 pairs, and opposed to the 12 that Brian put on the  
12 screen from a CFTC perspective. And one thing I  
13 would note about the NDF market, is that the data  
14 available is not as extensive currently, as with  
15 other asset classes we've looked previously, like  
16 the interest rates and CDS asset classes.

17 And in looking at this, we've relied  
18 primarily on data from treasury repositories from  
19 a European perspective. So when we've -- when  
20 we've looked at those factors, what has our  
21 analysis indicated to date? Well, I think as a  
22 broad point from our perspective, the market

1 conditions and the structure are broadly  
2 supportive of considering clearing mandates across  
3 all of the 11 currency pairs that Rodrigo  
4 mentioned. But also, as Rodrigo mentioned, the  
5 indicators become less strong as the maturities  
6 extend. So whilst all currency pairs have  
7 liquidity and volume with shorter maturities, this  
8 begins to drop off in other currency pairs, as you  
9 move out in maturity terms.

10           And that varies on a currency pair by  
11 currency pair basis. So notably you'll see in  
12 some currency pairs, such as the dollar against  
13 the Columbian peso, or the Indonesian rupiah, the  
14 drop-off in liquidity is quicker and more marked  
15 to shorter maturities. So just to give some  
16 examples; and here I'm very much generalizing  
17 across the currency pairs; most of the currency  
18 pairs we are discussing see several thousand  
19 trades a day -- the maturity is up to -- the  
20 maturity is up to three months, but this drops off  
21 as you move out, and when you get out to  
22 maturities greater than a year, often you can see

1 less than 100 trades a day taking place. And in  
2 some currencies the average daily volumes can be  
3 measured in single digits. Positions in these  
4 markets are more concentrated in longer maturities  
5 than in shorter ones. And bid-offer spreads,  
6 typically, for the longer maturities, can be  
7 multiples of what they are for the short  
8 maturities.

9           So these are all factors you need to  
10 think about if you are considering a clearing  
11 mandate and you are looking at it from a  
12 perspective of a supervisor of the CCPs. They  
13 might make the task of the clearinghouse closing  
14 out positions at longer maturities more  
15 complicated, but on the flip side, I would note  
16 that the outstanding positions are typically  
17 smaller at the longer maturities, potentially  
18 making it easier to close out.

19           And I also accept that if a clearing  
20 mandate is placed on shorter maturities then  
21 market participants might choose to clear longer  
22 maturities on the basis that they want to benefit

1 from netting sets from their positions within the  
2 clearinghouse. So I'm deliberately not drawing  
3 conclusions at this stage about exactly what the  
4 clearing mandate should look like. From a  
5 European perspective, we want to see what the  
6 results of the consultation that Rodrigo mentioned  
7 yield, but very much from the perspective of a  
8 clearinghouse supervisor, especially in the  
9 product where the majority of volumes are  
10 currently not being cleared. I would highlight  
11 that we need to think very carefully about the  
12 implications of mandatory clearing from a  
13 clearinghouse perspective.

14 To that end, I very much support the  
15 thoughtful approach that both ESMA and the CFTC  
16 are looking to follow in this regard. So that's  
17 what I wanted to highlight to the Committee, and I  
18 very much look forward to questions in the  
19 discussion that follows.

20 COMMISSIONER WETJEN: Thank you very  
21 much, David. Very helpful. With that, I think we  
22 can start opening up questions to the rest of the

1 membership here today. It might be worth,  
2 although it's addressed in some ways, by going  
3 through the different factors, under a statute for  
4 a clearing mandate, but I wondered if any of the  
5 participants might be willing to speak to what  
6 some of the general benefits might be of imposing  
7 a mandate. Apart from the technicalities about  
8 whether it would fit within the statute, it be  
9 just useful to review for the benefit of the  
10 public, if nothing else, why a clearing mandate  
11 will be considered in the first instance?

12           So what is it about clearing that's a  
13 positive, as far as the public is concerned, and  
14 as far as then financial markets, more generally,  
15 are concerned, and how does the mandate fit into  
16 that for NDFs? I don't know if any of the new  
17 Sub-Committee members might be willing to speak to  
18 that, it might be helpful.

19           MR. WELLS: Commissioner, I am Gavin  
20 Wells, from LCH Clearnet. It would seem rather  
21 odd if I didn't take that question as the  
22 Clearinghouse. So, thank you to my fellow

1 Sub-Committee members for avoiding it.

2 In the summer of '08, the clearinghouse  
3 was approached by a group of members to look at  
4 providing a clearing service for the FX forwards  
5 product. We looked at this in 2003 and at the  
6 time the focus of FX Markets had been less on the  
7 mitigation of counterparty risk, and more on the  
8 mitigation of settlement risk. And thus the  
9 settlement service CLS, was born around that time,  
10 and the clearinghouse stopped it's analysis of FX  
11 clearing. It was asked to relook at it in '08,  
12 that's why the clearinghouse hired me, I've been  
13 working at Citigroup in the currency markets, and  
14 two months later, September '08 came, and we are  
15 familiar with the events of that.

16 So, the market asked us to looking at  
17 clearing effects because they wanted counterparty  
18 credit risk mitigation, and they also say, look at  
19 the biggest asset class first. What is now a \$2.5  
20 trillion a day market, the FX forwards are swaps.  
21 With the advent of the Dodd-Frank Act in 2009, in  
22 August, we moved our attention from swaps and

1 forwards as the market believed, and they may not  
2 be included within the mandate. Two options, and  
3 we built an FX options service.

4           Throughout 2009, 2010, right up until  
5 the beginning of 2011, when the truly systemic  
6 importance of the FX asset class became clear to  
7 all, indeed there is a -- it is used for payments,  
8 it is the liquidity of all the markets, and for  
9 the product sets that, contrary to how Brian  
10 described NDFs earlier, for the rest of the  
11 products to have a transfer of notional at  
12 settlement, a full transfer which included  
13 options, it was decided that that warranted much  
14 greater, more robust analysis, before any  
15 clearinghouse should look to clear those.

16           And thus, the members of the  
17 clearinghouse asked us to look at developing a  
18 service for NDFs, the product which they still  
19 felt would fall within the mandate. So, there was  
20 a perception that counterparty credit risk  
21 mitigation was needed, we've built a service for  
22 NDFs. Now that perception has changed a little,

1       whilst there is still a feeling that the  
2       clearinghouse offers security in removing that  
3       counterparty risk, it offers some operational  
4       efficiency, and certainly the benefits of  
5       multilateral versus bilateral netting.

6               The other benefit that's being seen by  
7       the members and clients of the clearinghouse, is  
8       the impact that capital will have on many market  
9       participants starting from December 2015, but  
10      margin is to be posted on unclear derivatives.  
11      And that's added impetus, not only to the clearing  
12      of NDFs, one has seen in the press recently that  
13      the volumes of NDFs both in the clearinghouse and  
14      on SEFs has increased, but also that impetus has  
15      added to the development of solutions to allow the  
16      clearing of other FX products, because the  
17      clearinghouse will be commercially more  
18      advantageous after those capital rules are passed  
19      in December 15, for market users.

20             So, to summarize, the market wanted  
21      counterparty credit risk mitigation that's been  
22      delivered for the asset class that we can

1 currently clear, the one that is cash- settled  
2 only, NDFs, and with capital looming in December  
3 of 2015, we are working with the existing  
4 infrastructure of the market to understand how to  
5 manage intraday liquidity risks, and thus deliver  
6 a clearing service for the other FX product, FX  
7 options, in time or that deadline in some 14  
8 months' time.

9 COMMISSIONER WETJEN: Without  
10 disagreeing with soon-to-be very sensible points,  
11 I'm just wondering, based on the presentations,  
12 there still remains a very small share of the  
13 market that's clear, so it might be helpful that  
14 if you could explain why that might be the case.

15 MR. WELLS: As an ex banker, I'm  
16 familiar with seeking efficiency. And I think  
17 that until a mandate is passed, the reason one  
18 clears early, in this instance, is to prove the  
19 operational readiness. So our members have done  
20 that to some degree, not all 20, but about 10 of  
21 them. And a number of them, have prepared those  
22 operational pipes for their clients, but beyond

1 the 20 members we currently have, we have a  
2 further four, who are ready in all aspects to  
3 clear less for their default fund contributions  
4 because they are waiting for the mandate.

5 So until the mandate comes, until they  
6 can see that they need to clear, there is no  
7 impetus for them to clear, because the capital,  
8 the commercial impetus doesn't arrive for another  
9 14 months. So whether it's the mandate or the  
10 capital, it will be by December of next year, that  
11 clearing -- that that FX, NDFs move into the CCPs.

12 COMMISSIONER WETJEN: Any other members  
13 willing to add to that?

14 MR. VITALE: Sure.

15 COMMISSIONER WETJEN: Agree with that,  
16 or disagree with that?

17 MR. VITALE: Yeah. I think, to your  
18 question, of why hasn't the market started to  
19 clear faster? I think there's a different dynamic  
20 here, that we need to be cognizant of in NDFs  
21 that, in some ways didn't present itself through  
22 both the rates and credit in our implementation of

1 central clearing. And before I go into that, I  
2 think you'll find from the industry, over the  
3 last, what is now five years, considerable amount  
4 of effort has been put into, be prepared for  
5 centralized clearing.

6 A considerable amount of effort has been  
7 put into self-execution both here and in Europe,  
8 but as you suggested, small amounts are being  
9 cleared, it also is -- it's also related that NDFs  
10 represent a very small portion of the overall FX  
11 market, roughly 2.5 percent based on most data  
12 points. And there's a reason why. Because inside  
13 the micro structure of the NDF market, and when we  
14 look at our -- you know, our client business as an  
15 industry, a different phenomenon that persists,  
16 and it's what is in rates and credit, in that  
17 roughly 70 percent of underlying client flow  
18 happens -- in terms of price creation -- happens  
19 outside of the two jurisdictions that we are  
20 referring here today. And that's both the U.S.  
21 markets and European markets.

22 Why? For the most part, in the NDF

1 market you have a handful of currency pairs,  
2 predominantly China, India, and Korea, where the  
3 actual price creation is made, and the price  
4 creation is made from exporters and importers  
5 there locally, or individuals investing into those  
6 respective -- those respective countries. And so  
7 you have the phenomenon where price creation is  
8 made there. And by starting a clearing mandate  
9 here, we need to be cognizant for U.S. investors,  
10 that the most important thing for them to access  
11 that liquidity pool, is that they can actually go  
12 out and access that Asia liquidity pool in some  
13 sort of meaningful way.

14           And from the numbers that we see, and  
15 again, this is industry trying a number of  
16 different surveys, the U.S. Represents about 10  
17 percent of clients for NDFs. So you have probably  
18 some apprehension, there's a number of clients  
19 here today, who would be concerned to make sure  
20 that the liquidity that they are seeing now on a  
21 global basis, where the foreign exchange market  
22 has been for the last 20 years, a global business,

1 if they can make sure they are accessing that  
2 liquidity once you move you into a cleared world.

3 And so I don't suggest, as I lay out  
4 that challenge, that I'm suggesting that we debate  
5 whether a clearing mandate is needed, I'm  
6 suggesting when we think about implementation, we  
7 ensure that U.S.-based investors are able to  
8 access that liquidity from day one. And that can  
9 come by way of finding a convenient way that the  
10 clearing mandate is at least in line with other  
11 jurisdictions in terms of timing, relative  
12 timings. Or, we can make sure that at least the  
13 currency pairs that we are discussing are globally  
14 consistent.

15 COMMISSIONER WETJEN: Kim?

16 MS. TAYLOR: I think one thing to  
17 potentially add to the discussion is select --  
18 deciding to clear has to be driven by something.  
19 It can be driven by regulatory mandate, it can be  
20 driven by customer demand, it can be driven by  
21 commercial realities of capital cost or risk  
22 management concerns. And in the case of the FX, I

1 think it probably also contributes to the lack of  
2 significant adaptation on a voluntary basis, the  
3 fact that the clearing offerings that are  
4 available are only servicing a portion of the risk  
5 pool as opposed to a broader set of the risk pool.

6 So, it can actually be risk-increasing,  
7 or margin, or capital increasing to split up a  
8 portfolio, and only clear a part of it. And so I  
9 think I think that is probably also contributing  
10 to the lack of voluntary adoption ahead of any  
11 mandate.

12 COMMISSIONER WETJEN: So to avoid that,  
13 is the solution or answer just to marry up the  
14 implementation schedules assuming both  
15 jurisdictions want to go forward with the clearing  
16 mandate?

17 MS. TAYLOR: I think there certainly are  
18 benefits to having the jurisdictions, the major  
19 jurisdictions move in a closer time alignment than  
20 has been the case so far. But I think probably  
21 even more important than creating a lock step on  
22 the timing of a clearing mandate would probably be

1 not imposing a trading mandate in one jurisdiction  
2 as opposed to another jurisdiction because that  
3 seems to have been the piece of the U.S. mandate  
4 that has been -- that had the most impact on the  
5 market's ability to access liquidity in all of the  
6 ways that they normally could.

7 So I think there's probably more  
8 sensitivity to the timing of any trading mandate  
9 than there is to the lock- step timing of any  
10 clearing mandate.

11 MR. VITALE: I would, you know, further  
12 to my previous points, I think, you know, it is  
13 something that probably should be, you know,  
14 considered. When you think about the  
15 implementation timelines that both the CFTC would  
16 potentially now then turn to, and what our  
17 colleagues in Europe have proposed by way of their  
18 consultation, we are not too far away from each  
19 other, and from at least the beginnings of that,  
20 so if in any thoughtful we could find a way to do  
21 so, would be very prudent.

22 You know, further to that, I mentioned

1 the 10 percent of U.S. client flow -- you know,  
2 NDF flow comes from clients from what we can see,  
3 there's a really key -- you know, point of that  
4 that I probably didn't mention, which was, you  
5 know, for the most part, clients tend to be price  
6 takers in this market -- U.S. investors, excuse  
7 me, and it's a slightly different phenomenon that  
8 we saw with the rates mandate where, you know,  
9 Asia in, or Europe in, into the dollar rates  
10 market was there as, you know, having to enter  
11 that market for price-taking.

12 Here it's, slightly skewed the other  
13 way, and you know, as I said, it would be  
14 extremely important that we make sure that the  
15 U.S., you know, entities are able to access from a  
16 price-taking perspective as much liquidity as  
17 possible.

18 MR. WEISBERG: I have one comment to add  
19 on just the liquidity function while --

20 CHARIMAN SERAFINI: Move closer to the  
21 mic.

22 MR. WEISBERG: I'm sorry -- while there

1 can be concerns that the liquidity might be  
2 bifurcated, the Commission should also consider  
3 the fact of -- the potential benefits, so when the  
4 markets become clear there may be additional  
5 markets makers who -- or currently find it  
6 difficult to participate in the market, that would  
7 be able to participate if clearing did take place.  
8 And one of the areas that you may want to consider  
9 researching is, NDFs aren't necessarily a primary  
10 market where risk is exchanged. So in a lot of  
11 cases the NDF market is exporting liquidity from  
12 other primary markets, and I would note several of  
13 the primary markets that may be inaccessible to  
14 foreign participants are themselves cleared.

15           So, you know, if you look at the  
16 underlying price function for dollar Brazil, a lot  
17 of that is taking place on the BM&F and there are  
18 other currencies in the list. The ruble where you  
19 have Molex is a very successful vertically  
20 integrated clearing and execution system, so while  
21 we are talking about an export function that makes  
22 these markets accessible, some of the underlying

1 markets that are driving them are, themselves,  
2 cleared.

3 CHARIMAN SERAFINI: Chris?

4 MR. ALLEN: Thank you. Just to  
5 supplement some of the points that have already  
6 been made, I think the very short date in nature  
7 of this market, is one of the reasons why you  
8 haven't seen, to date, the same kind of alignments  
9 of the capital incentive to my migrate to a  
10 cleared market that you would see in, say, rates  
11 or credit. Particularly where you -- when you  
12 bear in mind that if you've got entities, for  
13 example, trading in option product, and then  
14 hedging some delta NDF, the inefficiency of some  
15 of that going into clearing; and another part of  
16 it, not -- is potentially, unattractive.

17 And the capital efficiency derived from  
18 the position nonetheless being cleared, has not,  
19 as I say, been comparable to the one you would see  
20 as an incentive for rates and credit products. So  
21 I think the comments ought to be made that that is  
22 going to change over the course of the next year,

1 18 months, particularly as we move into an  
2 environment of mandatory non-cleared margin, and  
3 so on and so forth, so the economics of the status  
4 quo are not set to continue. But I do think it's  
5 just an observation as to one of the factors that  
6 probably sits behind the relative low level of  
7 clearing that we see today.

8 I think that point which I've mentioned  
9 in terms of potentially how the NDF market could  
10 be used a hedge in respect of alternative product  
11 sets, which people are trading, is going to be  
12 more important, I think, in the context of  
13 mandatory execution obligations around the SEF.  
14 Perhaps more so than it will be ultimately in  
15 terms of where we land with clearing.

16 CHARIMAN SERAFINI: Adam?

17 MR. COOPER: Thank you. Thank you,  
18 Commissioner Wetjen for convening this; and thank  
19 you Chairman Massad and Commissioner Bowen. I'll  
20 just add, I guess, my voice to support for the  
21 implementation along, you know, parallel lines.

22 I think -- there was a lot of talk about

1 alignment and harmonization across different  
2 jurisdictions. I think one of Chairman Massad's  
3 most important points in the intro was, we are  
4 here to facilitate competition, and innovation.  
5 We have an opportunity now to implement a mandate  
6 in parallel between two jurisdictions, which I  
7 think would facilitate. One, it would avoid  
8 splitting liquidity in the product, and I think it  
9 would very, powerfully, facilitate competition  
10 that would go ultimately to the benefit of the  
11 development of the market, and the development of  
12 liquidity, that we are all recognizing is key to  
13 success.

14 COMMISSIONER WETJEN: Lets move on to  
15 some -- to some of the next questions. And I'm  
16 just working from -- largely working from the  
17 agenda, but are there any views about whether the  
18 NDF class has been sufficiently defined as laid  
19 out by Brian, or even by Rodrigo for that matter;  
20 have the right pairs been chosen?

21 MR. WELLS: I can understand, as with  
22 the interest rate and credit asset classes, that

1       there is a -- one could say that to ease into the  
2       obligation to start with a smaller group of  
3       currencies and then extend it, is one way,  
4       certainly, to approach a mandate. One of the  
5       benefits, in clearing FX, is the portfolio  
6       correlation; the benefits that are achieved by  
7       bringing different currencies together within one  
8       risk management framework. And the benefits are  
9       two-fold. The user of the market has the margins  
10      they post, reduced with the increased number of  
11      currencies, because of the correlation between and  
12      within the portfolio.

13                 And from a risk management perspective,  
14      the clearinghouse is better able to manage its  
15      risk because it has that correlation between the  
16      different currencies, and so concentrations in one  
17      are offset by another. So on a purely risk  
18      management, and efficiency of margin, then I would  
19      suggest that both the proposal that's here today,  
20      and that from ESMA would be correct in including  
21      the 11 or 12, as it may be, currencies.

22                 MR. WEISBERG: Ah, yes. One of the

1 things that we'd like to comment on is, we've  
2 already gone through a process where, you know,  
3 the clearinghouses themselves have selected which  
4 ones that they believe should be eligible and have  
5 authorizations for them, and it seems arbitrary  
6 to, you know, bifurcate that list to us. One of  
7 the things that could be examined is the very  
8 small differences between, let's say, the sixth  
9 currency on the list, and the seventh or eighth  
10 currency on the list, they seem to us to be, you  
11 know, very, very similar in terms of liquidity  
12 characteristics.

13           And the nature of this market is that  
14 the liquidity in each of these currencies is, you  
15 know, subject to change, over time, depending on  
16 what the market conditions are; so we think  
17 picking a much narrower subset of the currencies,  
18 it might be tough for that to be an objective  
19 determination, especially in light of a moving  
20 liquidity target.

21           COMMISSIONER WETJEN: Jason, any views  
22 on that?

1                   MR.VITALE: I would further both  
2                   comments; and I have a slightly different  
3                   reasoning. I think getting back to the size of  
4                   this market and that, again, it's roughly 2.5  
5                   percent of global FX volumes, limiting the scope  
6                   from day one, given the centralizing of risk into,  
7                   you know, let's say a handful of CCPs. And the  
8                   fact of the underlying products themselves, or  
9                   emerging markets, hence, you know, open to higher  
10                  volatility than you would expect, and an element  
11                  that we should touch on today which is, how do we  
12                  deal with disruption events in those particular  
13                  markets.

14                 It would mean if you started with a  
15                 smaller number of currencies, we are just as an  
16                 industry and as an ecosystem, we are setting our  
17                 risk even further. So, you know, you can make a  
18                 statement there, that if we don't have core size  
19                 to this market in a relative sense, then you are  
20                 really starting, the classic swapping,  
21                 counterparty risk mitigation for increased  
22                 liquidity risk. And so I would encourage that if

1 -- again, if the conversation is, how do we  
2 implement, as opposed to should we, then I would  
3 encourage more initially to ensure that this is  
4 stable.

5 CHAIRMAN MASSAD: Can I follow up on a  
6 couple points that have been made? Maybe I'll ask  
7 Adam, and any others to comment. Adam, you talked  
8 about the advantages of having mandates that  
9 essentially kick in concurrently. What happens if  
10 that doesn't occur, if the European mandate takes  
11 effect and we are not there yet, and particularly,  
12 you know, thinking about -- well, let me ask you  
13 that first, and then I'll ask Phil.

14 MR. COOPER: It's conjecture, but I  
15 think, as I say, that the driver is the  
16 competition between the competing CCPs in the  
17 different venues. When there is a mandate and  
18 they are both competing for the same pool of  
19 trades of transactions. I think it's ultimately  
20 beneficial. It gives me more choices, it  
21 provides, I think, more impetus, you know, for the  
22 marketplace to find the -- you know, best -- the

1 best solution. That's not so say that where they  
2 don't come into place at the same time, that  
3 there's a huge disparity, because certainly that  
4 competitive incentive would still be there for the  
5 one who is not subject to the mandate, but I just  
6 think I'm unbalanced --

7 CHAIRMAN MASSAD: Is there any -- is  
8 there a market fracturing risk in terms of?

9 MR. COOPER: I don't think so.

10 CHAIRMAN MASSAD: Okay. I mean, even if  
11 we are -- later, for whatever reason?

12 MR. COOPER: In theory, possibly.

13 CHAIRMAN MASSAD: Yeah.

14 MR. COOPER: But I don't necessarily  
15 think so.

16 CHAIRMAN MASSAD: How about, take it the  
17 other way then, and let's say we go forward,  
18 pretty much on the same time table, or not long  
19 behind them, but recognizing that then, under our  
20 trading mandate, there could easily be a MAT  
21 determination, European trading mandates don't  
22 kick in for a while, then what happens?

1                   MR. COOPER: Well, I mean, then you have  
2 the mandate here and not there is what you are  
3 saying?

4                   CHAIRMAN MASSAD: Right.

5                   MR. COOPER: Yeah. But then I -- you  
6 know, then, it potentially creates a little bit of  
7 a liquidity risk, a little bit of a fragmentation,  
8 but I mean, I think right now, if everybody  
9 preceded in parallel, we are going to be -- if  
10 CFTC would have the mandate in place, if again we  
11 assume that there is a mandate, much quicker, and  
12 --

13                   CHAIRMAN MASSAD: But does it create a  
14 risk that business, you know, moves so -- where  
15 there isn't a trading mandate. You know, we both  
16 have clearing mandates but only one of us has a  
17 trading mandate?

18                   MR. COOPER: Oh, so a trading mandate?

19                   CHAIRMAN MASSAD: Yeah. If we have  
20 both.

21                   MR. COOPER: I'm sorry, I thought that  
22 was (inaudible).

1                   CHAIRMAN MASSAD: In other words, if we  
2 do the clearing mandate, then there is --

3                   MR. COOPER: I think that's certainly a  
4 possibility, that's certainly a possibility. And  
5 it's something to be avoided, I think.

6                   CHAIRMAN MASSAD: Yeah.

7                   MR. ROHRBAUGH: Hi. I'm Troy Rohrbaugh,  
8 from J.P. Morgan. So, to answer your question  
9 from my perspective, I think the clearing mandate,  
10 while certainly ideal to be joint, I think is much  
11 --

12                  CHAIRMAN MASSAD: Could you speak up, I  
13 can't hear.

14                  MR. ROHRBAUGH: Sure. I think while  
15 obviously the clearing mandate, would be ideal to  
16 do in a similar timeframe, I think it would be  
17 less disruptive from that perspective, if it  
18 wasn't the exact timing. I think the key is your  
19 question around the trading mandate and while,  
20 obviously, no one would know, and maybe Phil is  
21 right that, you know, the clearing mandate would  
22 bring in new market participants, that would be,

1 in my opinion, a medium- to long-term outcome. I  
2 think in the very short term, to Jason's view,  
3 that you could have a bifurcation on liquidity  
4 which would definitely be adverse to U.S.-based  
5 investors.

6 And I do believe that would be  
7 disruptive, and I think in the short term we are  
8 clearly not sure on the exact outcome, but it  
9 would be highly probably to assume that if there  
10 was a bifurcation on liquidity on the beginning  
11 and that would be challenging for some market  
12 participants.

13 CHAIRMAN MASSAD: Sorry. Just to make  
14 sure I understood you, there will be a bifurcation  
15 in the event that we have both a clearing and a  
16 trading mandate?

17 MR. ROHRBAUGH: Correct. And there's  
18 only --

19 CHAIRMAN MASSAD: And a clearing mandate  
20 for a while in Europe?

21 MR. ROHRBAUGH: Exactly.

22 CHAIRMAN MASSAD: Right.

1                   COMMISSIONER WETJEN: Chris?

2                   MR. ALLEN: My point was going to be  
3 very similar to the one that's just been made  
4 actually, which is, I think, that the risk here,  
5 if we want to call it that, is when you get MAT  
6 determination following the introduction of  
7 clearing. If you bear in mind as well, the  
8 phasing approach to clearing you could conceivably  
9 have the added complication that you've got  
10 certain participants in the market required to  
11 clear, but not others, and MAT determination being  
12 made in the context of that phasing.

13                   And therefore certain participants in  
14 the market are required not just to be subject to  
15 the obligation's trade on SEF and (inaudible), but  
16 a situation even within the context of U.S.  
17 markets, where that obligation's trade on venue is  
18 not uniformly applied because of the phasing of  
19 the clearing side of the dimension. So I think  
20 the fragmentation risk is a real one, and I think  
21 it's more to do with the introduction of the MAT  
22 determination of the back more so than the

1 clearing.

2 COMMISSIONER WETJEN: Just to follow up  
3 on that, so there's a variety of things we can do  
4 in response to that concern, to the degree the  
5 Commission believed it was a -- was a concern that  
6 had to be responded to. One option, obviously,  
7 would be just to delay the clearing mandate. The  
8 second option would be to somehow, prevent, if you  
9 would, a trading executing mandate from going into  
10 effect. Or I suppose, even revisiting the trading  
11 mandate policy of the Commission.

12 So, just sticking with those two very  
13 basic options, in a way that some of the benefits  
14 that could come from a clearing mandate as  
15 articulated earlier, interested in the views of  
16 anyone who thinks, either one of those options  
17 might be preferred. Your placards up, so --

18 SPEAKER: I think David Goone has been  
19 wanting to get in for a second, and then David  
20 Bailey.

21 MR. GOONE: So, it's an interesting  
22 discussion, I mean, to address the mandatory

1 trading issue. I think capital becomes an  
2 interesting observation here, because in the U.S.,  
3 depending on how you mandate your clearing, what  
4 happened to us in the energy industry is when  
5 Dodd-Frank came into effect as you -- many of you  
6 know, we ended up converting all our cleared  
7 products to futures. A lot of that was due to  
8 capital issues from the end users pushing it here.

9           So an interesting by-product of  
10 potentially moving mandatory trading and clearing  
11 in the U.S. might be that it moves towards futures  
12 market. I mean, actually NDFs really just  
13 cash-settled contracts, which changes like  
14 ourselves, and the CME have been doing for 30  
15 years, I guess, or more. So these aren't new  
16 notions. I think the issue will be, if you are  
17 going to bring in new participants, they'll  
18 probably move potentially more on a mandated  
19 environment towards more of a futures type  
20 environment, potentially.

21           I do think that depending on the holding  
22 period, we look at two or five-day -- one, two or

1 five-day, I guess, in case of all the  
2 jurisdictions, may have also a driving function on  
3 whether these go. I would also just want to  
4 comment earlier, which I wanted to add, was I'm  
5 doing the products that I do tend to agree you  
6 should do a wider breadth of products, not a  
7 narrowing breadth. I think the liquidity issues  
8 in the other markets we've looked at, we've seen a  
9 lot less liquid markets go towards the mandated  
10 clearing, and not have much of an issue. So, in  
11 comparison to the NDFs, I think, under discussion.

12 COMMISSIONER WETJEN: David Bailey?

13 MR. BAILEY: Thank you. Just two quick  
14 points; I think in answer to the question on  
15 trading mandates versus clearing mandates, I think  
16 trading mandates do introduce new considerations  
17 and perhaps the MAT determinations we've already  
18 got in place, are instructive in some of the  
19 markets where trading mandates are already in  
20 place. We do see, based on feedback we get from  
21 market participants, I'd be interested in thoughts  
22 around the table, we have seen a fragmentation of

1 liquidity between different -- between different  
2 markets and that's something to consider.

3 My second point is, liquidity  
4 fragmentation, looking at it from a systemic risk  
5 and market resilience perspective, liquidity  
6 fragmentation has some detrimental consequences  
7 if, in times of crisis, liquidity is fragmented,  
8 it will not be as resilient. So I think there are  
9 a separate set of considerations around the  
10 trading mandate that we do need to think about, if  
11 that is to be question that follows on after a  
12 clearing mandate.

13 MR. KLEIN: I want to agree with that,  
14 and I think it's -- I think it's -- you are asking  
15 the right questions, Commissioner Wetjen. You are  
16 asking the right questions, because I think given  
17 the way the Commission's rules are structured,  
18 it's sort of difficult to talk about a clearing  
19 mandate with also -- without also talking about  
20 the potential for a nearly simultaneous MAT  
21 determination, at least that's the feasibility,  
22 and I think -- I think the mandatory trading

1 raises a lot more issues, potentially than the  
2 mandatory clearing.

3           And I also want to hearken back to the  
4 Chairman's opening remarks. I think moving NDFs  
5 into a mandatorily cleared -- mandatorily SEF  
6 trading environment, also is going to have the  
7 effect of highlighting some of the fissures and  
8 unresolved issues around some of the other  
9 Commission rules, particularly the cross-border  
10 guidance. I do think that given the way the  
11 cross-border guidance has been applied and is  
12 functioning, there's a very real possibility for  
13 fragmenting liquidity if there is a mandatory  
14 trading determination.

15           I think, you know, we've seen that in  
16 rates and credits, and given the existing  
17 structure of the NDF market, I would think that it  
18 would be even more susceptible to that kind of  
19 fragmentation. One other thing I wanted to note  
20 in comment -- in response to some of the earlier  
21 discussion is, you've asked about the right NDFs,  
22 whether they were looking at the right pairs. And



1 markets are not going to be price discovery  
2 markets, once -- even when they are clear, they  
3 are not going to be price discovery markets, they  
4 are effectively going to be slave markets, much as  
5 the CME, FX, futures are now. That's not  
6 necessarily a bad thing, then clearing will  
7 increase participation and the clearing will also  
8 increase price transparency.

9           The addition of mandatory trading, just  
10 adds an extra element to veer out the participants  
11 what will be there, will be their acts. Will they  
12 have a tendency to be more long, or a tendency to  
13 be more short, this is resolvable by arbitrage,  
14 but we would just need to make sure that the  
15 process of the arbitrage is straightforward and we  
16 know who is going to make the money from the  
17 arbitrage.

18           COMMISSIONER WETJEN: Supurna?

19           MS. VEDBRAT: You know, sir, I think  
20 that, you know, we discussed the currency pairs,  
21 you know, so what we would like to see actually is  
22 the more liquid currency pairs being the first

1 phase of. You know, some of the currency pairs  
2 there are concerns about, you know, will there be  
3 sufficient liquidity? That being said, a clearing  
4 -- a clearinghouse can offer them on a voluntary  
5 basis. And I think, you know, Jason mentioned  
6 from an infrastructure perspective we have to  
7 ensure that we have the ability to trade, you  
8 know, some of these currency pairs, in the time  
9 zone and the region in which they are the most  
10 liquid.

11 That's one of the lessons we learned  
12 actually with the -- with rates and credit in the  
13 initial phases. There was non-availability to  
14 trade and clear some of those contracts, so if you  
15 were in the Non-U.S. time zone. So you know, that  
16 was a little bit of a concern for us. You know,  
17 from a voluntary clearing perspective, or trading  
18 perspective, the driver for NDFs has been the  
19 mandate or the potential of the mandate. You  
20 know, I recognize all the benefits that we have  
21 from clearing, but given, you know, the size of  
22 book as well as -- the size of the market as well

1 as all the other mandates that you have.

2           You know, what our experience has been  
3 that (inaudible) allocation is driven more by, you  
4 know, when is the potential mandate going to take  
5 effect? Versus like any other benefit that anyone  
6 may see in the NDF market. And you know I -- you  
7 know, when we think about SEF trading and  
8 clearing, I'd like to think of SEF trading more as  
9 electronic trading, and we would actually like to  
10 see the ability for the SEFs to allow us to trade  
11 NDFs electronically, closely aligned with the time  
12 the clearing mandate, you know, comes into effect.

13           Just because otherwise you are working  
14 out a completely different workflow, for a short  
15 period of time, and it also helps, to some extent,  
16 you know, the NDF market traded a lot more  
17 electronically before the SEF mandate. It  
18 actually allows us to go back to trading at a lot  
19 -- a lot more electronically. So we don't  
20 necessarily have to have a trading mandate, but  
21 some encouragement that the SEFs are -- you know,  
22 are working towards electronic trading solution.

1                   COMMISSIONER WETJEN: Rodrigo, you've  
2 had your placard up for a while.

3                   MR. BUENAVENTURA: Thank you. Just an  
4 element of the information to make things a bit  
5 more complicated, because I fully see the easy  
6 issue of the timing, and the alignment of the  
7 timing of the trading obligation, but as somebody  
8 said before, there are some constraints in the  
9 regulatory regime, both here and in Europe. And  
10 our constraint is that, ESMA needs to -- ESMA has  
11 a limited time which is six months for determining  
12 the trading obligation, after then adoption of the  
13 clearing obligation.

14                   So let's assume that we deliver the NDF  
15 clearing proposal by the end of this year, and the  
16 Commission adopts around March, that means that by  
17 September next year, we have to decide whether to  
18 propose or not, the trading obligation on NDFs.  
19 Now, we could decide not to propose it, but if we  
20 decide to propose it, it would not be effective  
21 before January 2017, which is the earliest date  
22 that the trading obligation can take place.

1                   Which, from a purely year perspective  
2                   makes sense because it would be also exactly the  
3                   same date in which all counterparties would have  
4                   to be clearing already by then, early 2017. So  
5                   even the small financials in the phasing, but  
6                   that, I guess, adds to the complexity of the  
7                   synchronization.

8                   COMMISSIONER WETJEN: So no case before  
9                   2017, you said, Rodrigo, would receive the  
10                  mandate?

11                  MR. BUENAVENTURA: For the trading  
12                  obligation, we will have to propose a trading  
13                  obligation, or not, but by let's say fall next  
14                  year, the date of effectiveness of applicability  
15                  of that obligation would be January 2017, although  
16                  it would be written in the official journal, you  
17                  know, a year-and-a-half before.

18                  COMMISSIONER WETJEN: Kim.

19                  MS. TAYLOR: The other issue that I just  
20                  want to bring out attention back to briefly is the  
21                  regulatory landscape issue. If there is a  
22                  clearing mandate in the U.S. That requires U.S.

1 parties to clear transactions, and we've had a lot  
2 of discussion about how fragmentation of liquidity  
3 associated with that is a bad thing, so you want  
4 the U.S. Participants to be able to continue to  
5 access all available liquidity in the market. But  
6 if European persons are not allowed to clear at  
7 third country CCPs, then that is a further risk, I  
8 think, in having a clearing mandate that goes into  
9 effect before there has been a determination  
10 around equivalents, even in the absence of a  
11 mistimed trading mandate.

12 COMMISSIONER WETJEN: Jason?

13 MR. VITALE: So I found it interesting,  
14 Supurna's comments regarding the incentives, and I  
15 tied that to David's comments around capital, and  
16 it would be remiss that I didn't mention, leading  
17 up to this, this day, we had a number of different  
18 clients asking, you know, a number of us to  
19 provide feedback, and again, I think there's two  
20 main concerns.

21 Yes, one is liquidity being a U.S.  
22 person, clients tend to do know that as far as

1       executing with a U.S. person, when you run your  
2       order book from an execution perspective, we tend  
3       to have to work a lot of those orders into Asia  
4       hours, and you working that even into European  
5       hours, because that's where liquidity is most  
6       available. To that end, I would probably,  
7       personally, deemphasize the importance of the  
8       execution mandate relative to getting core  
9       liquidity, so I'll leave it at that.

10               The second one, to David's comment, I  
11       think, David, you probably are referring to a  
12       beneficial capital from listed by way of  
13       margining, but the other one that I know a number  
14       of clients, and to be frank, a number of providers  
15       here, are very concerned with, and it's not  
16       obviously the jurisdiction of CFTC directly, but  
17       the treatment of derivatives exposure under Basel  
18       III, and the amount of then, capital we have to  
19       hold against that exposure, is a concern.

20               And it's a concern from clients, and  
21       it's a concern for providers in that there aren't  
22       benefits, to Supurna's suggestion; there are no

1 benefits, per se, to clear relative to holding  
2 exposure bilaterally. And this is in the leverage  
3 ratio, calculation of exposure. So you add the  
4 potential for U.S. having a liquidity crunch, and  
5 I hate to use that word, lack of another word.  
6 Yes, there are higher transaction costs which the  
7 industry can get comfortable with over time to pay  
8 for that credit provision, but the reality is, the  
9 amount capital we have to hold against this  
10 business is ever growing, and the benefits of  
11 netting are falling apart.

12 So that comes back to the size of this  
13 part of the market is relatively small, and it  
14 wouldn't be clear to me, as the -- you know, costs  
15 across the board go up, what the actually  
16 inevitable situation will be, (a) as someone  
17 suggested, potentially look to list it, but in  
18 some ways, I think you can make a case that some  
19 of these markets would just become too expensive  
20 for people to transact.

21 COMMISSIONER WETJEN: Phil?

22 MR. WEISBERG: One of the things that I

1 think people should consider is the distance in  
2 time if we go all the way out till January 17,  
3 between when there was a mandate for SEFs to  
4 register, which happened last October, and when  
5 people would be obligated to use the SEFs. So,  
6 you know, if things play as being discussed, that  
7 would be three-plus years, and I think, the  
8 original intent was to have clearing all sorted  
9 out before obligating people to trade with  
10 particular execution rules.

11 So right now we have a situation where  
12 no one has to trade on SEFs on this particular  
13 asset class, but if you want to offer a  
14 multilateral, you know, trading ability to the  
15 clients, you have to do that as a SEF, but no one  
16 has to use a SEF. And I think, you know, back to  
17 cost, I mean the cost of SEFs providing the  
18 services are, you know, pretty high, and I don't  
19 really see it possible for them to, you know,  
20 break even on providing those services until we  
21 get to the point where at least it's clear in  
22 people's heads, that they are going to have to use

1       them.

2                   COMMISSIONER WETJEN:  What are you  
3       suggesting, Phil?

4                   MR. WEISBERG:  Well, I guess what I'm  
5       suggesting is somehow we reconcile the rule -- the  
6       Footnote 88, which last summer -- or two summers  
7       ago, surprised everybody with any kind of delay in  
8       made available -- potential, being made available  
9       for trading until January 17.  It's just -- it  
10      just seems like it's incongruent with, you know,  
11      how this was all supposed to have taken place.

12                   COMMISSIONER WETJEN:  Anyone else?  
13      Turning to the next topic; so, again, referring to  
14      the agenda, give us a handle -- the give the  
15      Commission a handle on what kinds of packaged  
16      transaction is involved in an NDF contract.  And  
17      some suggestions, or at least some issues that  
18      you'd like to identify, that we need to be aware  
19      of.  Thanks, Jason.

20                   MR. VITALE:  As it relates to NDFs I  
21      don't see that being an issue day one.  Of course  
22      we'll have logistical challenges around adding

1 bunch orders or blocks, but packaged trades,  
2 essentially, aren't an issue here. Should -- we  
3 start to tackle FX options, and if non-  
4 deliverable options are included, I think that  
5 that is something as a group here, we would tackle  
6 down the road. But I can't foresee packages being  
7 relevant in the initial go-live for NDFs.

8 MR. WEISBERG: I was just going to say  
9 there might be a risk if there's a mandate for the  
10 hedge, and not the NDO. So we may want to have  
11 relief in that area, and then --

12 COMMISSIONER WETJEN: Can you speak up?

13 MR. WEISBERG: Sure. NDOs are  
14 frequently traded with delta hedges, so if the  
15 delta has to be cleared in the NDO, it doesn't  
16 have to be cleared, that that could potentially be  
17 a problem. And I think when -- as you select the  
18 optimal tenors, you want to make sure that there  
19 is a healthy NDF swap market. Because in a lot of  
20 these currencies, people want to move their fixing  
21 risk out, so we want to make sure that you are  
22 going to be able to include the shortest date NDFs

1 within the mandate.

2 And, you know, where you draw the line,  
3 obviously, if people are trying to roll trades  
4 from something near the end of the mandate -- near  
5 the end of the time period, further, those would  
6 all be potential package issues for the Commission  
7 to consider.

8 COMMISSIONER WETJEN: Yasushi?

9 MR. TAKAYAMA: You know, what we see in  
10 the -- what we see at Nomura, example the Pakistan  
11 election, is a kind of option, that Nomura sells  
12 to the counterparty in emerging currencies, and  
13 the other hedging in the (inaudible), and enters  
14 with that very counterparty through NDF, to offset  
15 some of the risk associated with the option that  
16 first I described. And we show to the clients,  
17 the kind of bounder of the price, for both  
18 products. So, actually this is a reality, and I  
19 with a packaged transaction.

20 So, if the trading mandate is following  
21 the clearing mandate, then we will have, you know,  
22 a kind of difficult situation that, you know,

1 options side, does not have to be that, you know,  
2 going through the sales, but NDF side, that has to  
3 go through the SEFs. Not really our issue, I  
4 think. Thank you.

5 COMMISSIONER WETJEN: I think Chris  
6 wanted to weigh in.

7 MR. ALLEN: For the second time this  
8 happened, that the previous speaker just made the  
9 point I was going to make which is, that I think  
10 that the -- not so much thinking of the package  
11 transaction as such but just going back to the  
12 option that may well have NDF delta hedge, to the  
13 extent that we roll forward, and you have the  
14 potential for made available straight to  
15 termination, which would apply just to the NDF,  
16 and not the option. That's, potentially, a fairly  
17 challenging situation we have to deal with.

18 COMMISSIONER WETJEN: Sami?

19 MS. COHEN: So, call me an optimist, but  
20 I'm of the hope that by the time the trading --  
21 the execution mandate attaches to NDFs, the  
22 package issue for options without the hedges will

1 be solved, because certainly that's something that  
2 we need for the interest rate market by November  
3 15th. And I think that the -- some of the  
4 solutions that the industry has been talking about  
5 with the Commission, such as treating the MAT leg  
6 of a packaged trade, and a permitted -- or a  
7 blocked transactions, for example. That's one of  
8 them, there are others, but I think that that this  
9 option on a MAT product, plus delta hedge package  
10 issue, is a broad one that applies to many  
11 products including NDFs, and I'm certainly hopeful  
12 that we can solve that long before this mandate  
13 attaches.

14 COMMISSIONER WETJEN: Bob?

15 MR. KLEIN: Yeah, I just wanted to know  
16 that we do see some packages that involve emerging  
17 market bonds and associated NDFs, and that's just  
18 another type of package that we'll have to work  
19 through.

20 COMMISSIONER WETJEN: Sorry about that,  
21 I didn't catch that, can you --

22 MR. KLEIN: It was packages involving

1 emerging market bonds and NDFs and the associated  
2 currency?

3 COMMISSIONER WETJEN: Gavin?

4 MR. WELLS: We have the great good  
5 fortune to speak to 12 of the world's largest NDF  
6 market makers, the reason we don't clear NDOs in  
7 the clearinghouse is that they are about a tenth  
8 of the volume of NDFs. There aren't that many  
9 banks who make NDA prices, or as many clients who  
10 would like to clear them, but the volumes are very  
11 small.

12 It's entirely appropriate that NDFs  
13 should be used as a delta hedge to NDO and I do  
14 not doubt that there is the ability within the  
15 regulation to recognize that, to keep that risk  
16 package together. With regards to other packages,  
17 the estimate of our members is at around 97  
18 percent of the market are not packages but the  
19 ones that are or are not standardized, are  
20 typically the G10 currencies crossed with the  
21 NDFs, so the euro against a Korean NDF.

22 But that these are predominantly used

1 with non- financials, not in the inter-dealer  
2 market, or with other financial entities. So I  
3 hear the comments about wishing to manage risk  
4 appropriately on the trading desk, and fully  
5 support those, but the issue is of relatively  
6 small scale compared to the total volume of the  
7 NDF market.

8 COMMISSIONER WETJEN: Going to the next  
9 topic. Is there anything unique about the NDF  
10 space that would make the reporting obligations go  
11 along with clearing especially difficult, or  
12 uniquely difficult?

13 MS. SIGELBAUM: I can respond to that.  
14 So we've been working with the industry for a  
15 couple of years to prepare --

16 COMMISSIONER WETJEN: Jill, since you  
17 are also new, why don't you introduce yourself?

18 MS. SIGELBAUM: Oh, sorry. I run  
19 foreign exchange for Triana. Triana is a big part  
20 of the infrastructure for foreign exchange today.  
21 We are connected to all of the top banks and prime  
22 brokers and FCMs, and so we are the pipes that,

1 say, behind the scenes that the banks use to move  
2 trades from institution to institution. We are --  
3 we've spent the last tow years working with the  
4 banks and the clearinghouses to certify  
5 connectivity, so we are technically ready, and I  
6 believe that the top -- the top percentage of the  
7 industry is also technically ready, so I don't  
8 think reporting from an infrastructure perspective  
9 is the issue.

10 There may be some issues down the road,  
11 with some of the regional banks, but nothing that  
12 can't be accommodated in a short period of time.

13 COMMISSIONER WETJEN: Anything else for  
14 reporting; Sub-Committee members? Oh, Mike?

15 MR. LESAGE: I'd have to disagree with  
16 that last comment. I don't think that the  
17 infrastructure is ready. I do feel it's important  
18 for the Commission to realize that there are  
19 market structure issues that exist with both rates  
20 and credit that need to be sorted, you know,  
21 there's a lot of unfinished business, that needs  
22 to be addressed, and we should be very thoughtful

1 about adding any additional asset classes. You  
2 can take Rule 173 as a starting point, that's  
3 something that has got issues, that still exists,  
4 it makes the process unworkable and block trade,  
5 so I think you need to take that into account.

6 You know, speaking from the FCM side, I  
7 think there's a whole host of other issues that  
8 you need to think about, one of which is the  
9 current capital issues that FCMs are facing, right  
10 now due to the Basel Rules and some of the SLR  
11 requirements, FCMs are having to post a lot of  
12 capital, and if you add another asset class into  
13 that mix, it could -- it could cause some  
14 additional problems.

15 So until those issues are sorted out, I  
16 think we should be very cautious about adding  
17 additional products that could drive further -- or  
18 accelerate further consolidation amongst FCMs. So  
19 as far as being ready, our clients aren't ready,  
20 and a lot of the FCMs aren't ready, so I think  
21 it's important to define ready.

22 COMMISSIONER WETJEN: Would anyone else

1       like to speak to that? Whether it's reporting, or  
2       other connectivity issues, any other reactions  
3       from both Mike's and Jill's comments?

4                   MR. KLEIN: I'd like to follow up on  
5       Mike's comments about FCM connectivity and 1.73 in  
6       particular. Without commenting on clearing, per  
7       se, if you go back to the issue of the potential  
8       for a very rapid MAT determination, I think the  
9       current state of affairs is that none of the SEFs  
10      that currently offer NDF trading, currently have  
11      the ability to connect to FCMs versus, a central  
12      limit hub. And some of them don't offer any limit  
13      checking capability whatsoever. So that's  
14      something that would have to be addressed in the  
15      context of SEF trading.

16                   COMMISSIONER WETJEN: George?

17                   MR. HARRINGTON: So I think, to Jill's  
18      comment, I absolutely agree on that. Right now we  
19      are -- hence the SEFs are offering NDF trading,  
20      the FCMs are not generally set up for clearing  
21      even though we've seen a few clear trades go  
22      through the NDF space. But you do have this

1 timing mismatch, where we had this sort of longer  
2 runway with rates and credits, where first we went  
3 to clearing, then we got to October 2nd, and then  
4 you the MATs come in, in February and March, so  
5 there was actually -- there was some time to allow  
6 four people to get set up with their FCMS than  
7 (inaudible) for SEF to get turned on, and get  
8 ready to go. If you had a clearing mandate let's,  
9 you know, call it, sometime in the first quarter,  
10 and then there was an immediate MAT right on top  
11 of it, I think that creates a real squeeze point.  
12 And obviously, you guys were thinking about it,  
13 but you need some separation of those two, just  
14 because people won't be able to move that quickly,  
15 I would think.

16 COMMISSIONER WETJEN: Based on your  
17 experience, George, what would be a reasonable  
18 amount of time, between the mandate becoming  
19 effective and a trading mandate?

20 MR. HARRINGTON: I think -- I mean, I  
21 think 12 to months of separation between the two,  
22 to really get set up, I think is fair. I'm like,

1       you know, to Jill's point, the trial is playing a  
2       sort of essential role in that credit checking  
3       facility, and that's not what's set up right now,  
4       because there's no credit mandate. So, yes, you  
5       have to trade them on SEFs, but you are still  
6       settling OTC under ISDA contracts, and you are not  
7       doing any of the things that are happening in  
8       credit rates. My estimate would be 12 to 18  
9       months.

10                   COMMISSIONER WETJEN: Paul?

11                   MR. HAMIL: Thanks. It was just groovy  
12       to follow through on the theme of the unfinished  
13       business, on the rates and credit side. I think  
14       there's been a lot of focus on access and customer  
15       access, and fragmentation, and I think we are in  
16       danger here of talking about SEFs as is if they  
17       are a mature thing, and we can just apply them to  
18       different products in particular.

19                   I mean, what we see is, there remains  
20       meaningful non-compliance by the SEFs, or many  
21       SEFs, with the rules, which in the area of access  
22       for customers, and if we are truly concerned about

1 complexity there and fragmentation, then I think  
2 there needs to be some real focus on resolving the  
3 fragmentation that exist just within the SEF  
4 world, as a result of the way that some SEFs have  
5 chosen to apply their impartial access standards.

6 COMMISSIONER WETJEN: Kim?

7 MR. DAWLEY: A couple more comments.  
8 You know, one of the most frustrating -- one of  
9 the most frustrating things, I think, both we and  
10 our clients have experienced, is really the lack  
11 of clarity around the mandate. You know, I just  
12 -- I need folks to appreciate --

13 COMMISSIONER WETJEN: Mike, we are  
14 having trouble hearing you. I'm sorry.

15 MR. DAWLEY: I need the Commission and  
16 staff and all the regulators to appreciate the  
17 fact that the build out for an FCM to connect all  
18 these CCPs out there is a pretty big deal,  
19 assuring that margining methodologies work, and  
20 that risk management procedures are sound, and  
21 that default procedures are sound, and you have to  
22 understand that we are dealing with a

1 resource-draining tsunami right now.

2           With Australia, and Germany, and the  
3 U.K., and the U.S., and Japan, it's a lot of work  
4 right now to get ready to connect to these  
5 clearinghouses, so I think we just need to be  
6 thoughtful around the timing of all this, and  
7 that's from the FMC perspective. Our clients are  
8 facing the same thing, they have tech build outs  
9 and infrastructure changes that they need to make  
10 also, and I just really can't stress enough how  
11 important it is to try and help clarify the  
12 timing, so people can plan out how they are going  
13 to build out to all these changes.

14           And the other thing, I just want to  
15 stress one more time, is the fact that there is a  
16 lot of unfinished business out there, and I think  
17 we've got to deal with some of these huge issues  
18 that relate to client clearing. One being 173,  
19 and the other being the capital issues that really  
20 affect the client's ability to clear. They are  
21 just limited FCMs left out there, and if any of  
22 these start to get out of the business, it can

1 just create a chain reaction where you could  
2 really add to systemic risk, so.

3 COMMISSIONER WETJEN: Kim?

4 MS. TAYLOR: I wanted to follow up on  
5 some of Mike's comments around the capital  
6 requirements. I do hear a lot these days about  
7 the impact of the supplemental leverage ratio, the  
8 SLR, and the way that it imposes higher  
9 requirements on trades that are cleared versus  
10 trades that are not cleared, and higher  
11 requirements on trades that have collateral held  
12 against the exposures, versus trades that don't  
13 have collateral held against the exposure.

14 So I do think there are some serious  
15 inconsistencies in the way that those requirements  
16 have emerged, and the way that they are being  
17 imposed in the U.S., in particular, with higher,  
18 kind of percentage coverage standards, higher  
19 ratios, that are working against the benefits of  
20 clearing from a capital perspective, so I can't  
21 agree more with what Mike is saying in that  
22 regard.

1                   COMMISSIONER WETJEN:   Supurna?

2                   MS. VEDBRAT:  I just want to, you know,  
3                   second what Michael said on the readiness.  You  
4                   know, we wanted to be able to voluntarily stop to  
5                   clear NDFs in the January timeframe, probably  
6                   because of -- in anticipation that bilateral  
7                   trades may become much more expensive, because if  
8                   the capital requirements for the dealers, you  
9                   know, but our observation has been that they are  
10                  very, very FCMs that are willing to -- or are  
11                  ready to be able to clear NDFs and, you know, from  
12                  a client's perspective it's very difficult for us  
13                  to like, clear a few trades, and not look at our  
14                  entire book of business.

15                  And then just, you know, one point that  
16                  hasn't been raised, is around determination of  
17                  your positions, I think, you know, David had  
18                  highlighted, like the need to be able to have  
19                  orderly online, currently, you know, my  
20                  understanding from NDF, or clearly NDFs is that if  
21                  you want to terminate a position, you know, prior  
22                  to maturity, your line items actually don't

1 disappear. So if you had a situation where, for  
2 some reason, an underlying client wanted to, you  
3 know, liquidate the position, either like, you  
4 know, move to another asset manager, or what have  
5 you, those positions would continue to exist.

6 You could mitigate the risk, but you  
7 can't actually eliminate the trades, so that to  
8 us, you know, is a little bit concerning, but we'd  
9 like -- especially if you have time, we'd like  
10 that resolved ahead of a mandate.

11 COMMISSIONER WETJEN: Gavin?

12 MR. WELLS: Thank you. I heard  
13 Supurna's comments. As you can appreciate having  
14 run an FX NDF clearinghouse for two-and-a-half  
15 years, funds are tight to develop new things.  
16 Many end users can be very helpful in defining  
17 what they need for compression, and that is ready  
18 and easy to build, we've learnt that with the  
19 interest rates swaps market, and we know how to do  
20 it in the NDF market. So there were an awful lot  
21 of people watching today and the coming weeks to  
22 decide whether money should be spent to develop

1 those things, but it is a short delivery timeline.

2 With regards to connectivity for the end  
3 users, I also heard Supurna's concerns about the  
4 choice and ability of clients to access the CCPs.  
5 I think a lot of FCMS hide their light under a  
6 bushel, we have three FCMS live, as Rodrigo  
7 alluded to earlier, a fourth FCM goes live next  
8 week. We have two FCMS who are live but haven't  
9 posted yet a full fund contribution, and thus  
10 don't show on our website. So that's six.

11 We have eight members in testing, of  
12 which three are FCMS, that takes it to nine, and  
13 we have seven members with letters of intent, of  
14 which four are FCMS, taking it to 30. The  
15 view from them is -- or it used to be, we are  
16 waiting for the mandate after the 1st of October,  
17 and the 9th of October, they are sort of waiting  
18 to see the outcome, to see whether they should  
19 step out and show their light from their bushel,  
20 post the full funds and provide the full choice to  
21 the end user.

22 So I'm confident that in a very short

1 space of time, the functionality for packages and  
2 compression, and the breadth and depth of choice  
3 required by the end user to access the CCPs will  
4 be in place, certainly before the end of Q1 next  
5 year.

6 COMMISSIONER WETJEN: Anyone else? Mr.  
7 Chairman, you are on.

8 CHAIRMAN MASSAD: We are close to the  
9 end of the scheduled -- end of the first session,  
10 if there are no other questions, around NDFs, let  
11 me just maybe circle back to any of Brian or  
12 David, or Rodrigo, having heard all this, you  
13 know, have any further, you all want to add, or  
14 advise us on.

15 MR. O'KEEFE: You know, I think from  
16 staff's perspective here at the CFTC as I said,  
17 this is sort of a unique opportunity for staff, to  
18 understand these issues as we are trying to  
19 formulate our proposal. You know, anything that  
20 I've mentioned here, this is purely what staff is  
21 thinking at this point, putting together a  
22 proposal that makes sense, and being able to get

1       this feedback today has been extremely useful, so  
2       we very much appreciate it.

3               MR. BAILEY:  Just two points from my  
4       perspective, first I'm very interested in  
5       Supurna's last comment actually about the  
6       complexities of unwinding positions, and something  
7       that I think it should be teased out a little bit  
8       more.  And the second point is, I guess one point  
9       we haven't really discussed is the appropriate  
10      maturity to which to apply clearing mandates, and  
11      that's something very interested in not --  
12      encourage as there are public consultations, I  
13      know Rodrigo loves fan mail, so please get some  
14      consultation responses in, that talk to the  
15      appropriate maturities, because I definitely think  
16      we need to get that right, and therefore we need  
17      to some evidence to back up the maturities that  
18      are subject to the mandate.

19              COMMISSIONER WETJEN:  Rodrigo?

20              MR. BUENAVENTURA:  Oh.  Nothing much to  
21      add; it was a very illustrative for me the  
22      discussion I picked up a couple of points that I

1 think we should also follow up like one -- about  
2 defamiliarization of product definition that was  
3 mentioned before, and I'm interested on learning a  
4 bit more about that, but it was a very useful and  
5 interesting discussion for us. Yeah.

6 COMMISSIONER WETJEN: Okay. Well, thank  
7 you very much. And once again, thank you to both  
8 Rodrigo and David, as well as the new FX  
9 Sub-Committee Members, very helpful to have you  
10 here. And looking forward to continue discussions  
11 with the Sub-Committee, and also looking forward  
12 to the work product that we mentioned before. So,  
13 Ted?

14 CHARIMAN SERAFINI: Yeah. I guess we  
15 are going to adjourn now for the break and we'll  
16 reconvene at 3:34 for the Bitcoin discussion.

17 (Recess)

18 CHARIMAN SERAFINI: I'd like to call the  
19 GMAC Meeting back to order, and turn to  
20 Commissioner Wetjen to introduce the speaker that  
21 we have here today to talk about Bitcoin and the  
22 derivatives market.

1                   COMMISSIONER WETJEN: Thank you, Ted. I  
2 think we'll just wait a few more seconds; we've  
3 people still sitting down.

4                   CHARIMAN MASSAD: While we are waiting,  
5 I just want to say thanks to the folks who are  
6 going to be participating in the next Panel.  
7 Unfortunately I'm going to have to go in about 10  
8 minutes, but really appreciate everyone's  
9 participation on this issue, and I look forward to  
10 hearing what I can hear today, and getting  
11 informed later, as to what was said, thanks. And  
12 thanks, again, Commissioner Wetjen, for organizing  
13 this.

14                   COMMISSIONER WETJEN: Thank you, Mr.  
15 Chairman. We have our next panel here to discuss  
16 the topic of crypto- currency derivatives, and  
17 here to help us with that we have Jerry Brito from  
18 the Coin Center, the newly traded Coin Center, I  
19 believe. Professor Houman Shadab -- I hope I'm  
20 saying that right -- from New York Law School; Tim  
21 Byun from BitPay; and Leonard Nuara from  
22 TeraExchange; and Thomas Leahy from the CFTC

1 Staff.

2 So welcome to each of you. Thanks again  
3 for coming today, and I think we'll start with Tom  
4 who can go through some of the new and novel  
5 issues or challenges that have been raised by the  
6 filing, by TeraExchange, as well as through  
7 discussions with other platforms who appear to be  
8 poised to also try and submit a contract for  
9 listing. So, Tom?

10 MR. LEAHY: Thank you, Commissioner  
11 Wetjen. The agenda says I'm going to discuss the  
12 process for self- certifying --

13 CHAIRMAN MASSAD: Tom, can you speak up?  
14 And can I ask every -- it may just be me that's  
15 hard of hearing, but I'd appreciate if everyone  
16 can speak up.

17 COMMISSIONER WETJEN: It's not.

18 MR. LEAHY: Okay. So the agenda says  
19 I'm going to be speaking about the process for  
20 self-certifying Bitcoin derivatives, and I'm going  
21 to use our experience with TeraExchange as a case  
22 study, if you wish. So TeraExchange had

1 self-certified a Bitcoin non-deliverable forward  
2 contract, subsequently listed that contract for  
3 trading on the following business day, in  
4 accordance with the self- certification procedures  
5 of Commission Regulation 40.2. It should be noted  
6 that any contracted listed, that is self-  
7 certified and listed for trading, pursuant to 40.2  
8 has not been approved by the Commission.

9 Normally, staff conducts an in-depth  
10 review of a new contract after receiving the  
11 self-certification filing, to verify compliance  
12 with the Commodity Exchange Act. However, given  
13 the limited review time for a new product  
14 certification provided by the Commodity Exchange  
15 Act, Commission staff generally encourages DCMs  
16 and SEFs to send draft filings for innovative  
17 contracts prior to self- certification. This  
18 allows staff to raise issues or express concerns,  
19 to ask questions before the contract is listed for  
20 trading. TeraExchange provided the draft filings  
21 to Commission staff.

22 With any new contract, staff assesses

1 the contract terms and conditions to determine its  
2 compliance with core principle three, that is, is  
3 the contract not readily susceptible to  
4 manipulation. Appendix C to Part 38 of the  
5 Commission's regulations is referenced as an  
6 acceptable practice for core principle three.

7 For cash settled contracts such as the  
8 Bitcoin's swap, self-certified and listed by  
9 TeraExchange, the cash settlement price should be  
10 not readily susceptible to manipulation, it should  
11 be reflective of the underlying market for that  
12 commodity. In addition, it should be a reliable  
13 indicator of the cash market price, and acceptable  
14 for hedging.

15 Staff raised questions about the Bitcoin  
16 index that TeraExchange initially proposed to use,  
17 to cash settle its contract. In this respect,  
18 there are very few prices used to calculate that  
19 index, and the calculation methodology might  
20 result in an index that is not robust. So  
21 TeraExchange responded to staff's questions by  
22 developing a proprietary index that addressed

1 those questions. TeraExchange -- the Tera Index  
2 uses inputs from several Bitcoin exchanges, and it  
3 is calculated using a volume- weighted methodology  
4 that also trends outliers.

5 Back testing of the index showed that  
6 the index consistently reflected prevailing  
7 Bitcoin prices, and that the index was not  
8 influenced by outlier prices. Staff also raised  
9 questions with respect to core principles 4 and 5,  
10 which are, monitoring of trading, and the ability  
11 to obtain information respectively.

12 Core principle 4 requires for SEF to be  
13 able to monitor for price abnormalities in the  
14 index, and requires methodologies to resolve the  
15 threat of manipulation or distortion. Core  
16 principle 5 requires of SEF to have the capacity  
17 to carry out international information sharing  
18 agreements that the Commission may require; so  
19 TeraExchange provided a demonstration to  
20 Commission staff concerning how they would monitor  
21 trading activity in the Bitcoin market, and that  
22 they had contracted with the -- a third party for

1 regulatory services including market surveillance.

2 In addition, TeraExchange entered into  
3 an information sharing agreement with each Bitcoin  
4 exchange that provides prices for the calculation  
5 of the Tera Bitcoin Index. And Tera made signing  
6 information -- and information sharing agreement a  
7 precondition for inclusion in the Tera Index.  
8 Having largely addressed staff questions during  
9 the draft review process, Tera Exchange  
10 self-certified their Bitcoin non-deliverable  
11 forward swap contract, and is currently listed for  
12 trading. Thank you.

13 COMMISSIONER WETJEN: Thank you, Tom.  
14 We are going to go a little bit outside of the  
15 order of the agenda, I think it might be more  
16 natural to have Lenny speak next, just because he  
17 represents TeraExchange, who obviously is listed,  
18 and designed a contract. So, Lenny, do you want  
19 to go with your presentation?

20 MR. NUARA: Sure. Thank you,  
21 Commissioner. I'm Lenny Nuara from TeraExchange.  
22 I just want to first thank Commissioner Wetjen for

1 this opportunity to speak. It's been a number of  
2 months that we've been working with the staff  
3 here, and as Tom just spoke about. We originally  
4 started this back in March, and it's been a great  
5 process, that involves a lot of people, and we'd  
6 like to recognize the staff for the amount of time  
7 that they gave us in working through this. So  
8 today --

9 COMMISSIONER WETJEN: Lenny, a little  
10 closer to the mic, please?

11 MR. NUARA: Sure. Today we are going to  
12 speak about the demand for this instrument, why we  
13 created it, the process, the self-certify I'll  
14 touch on briefly because, Tom Leahy just did a  
15 great job at that. I'll talk about how the  
16 contract actually operates, and then how it's  
17 traded on TeraExchange, so we can just go to those  
18 four things, and then we can get off to the other  
19 speakers.

20 So we have some slide that they might  
21 want to turn on. Look at that. Thank you, in the  
22 backroom. So first off, the demand for the U.S.

1 dollar Bitcoin nondeliverble forward. The Bitcoin  
2 community which you are going to hear a little bit  
3 about from my fellow speakers here, is much large  
4 and much broader than most people realize, there  
5 are merchants accepting bitcoin as a method of  
6 payment. There are payment processors, one of  
7 which is here today, that has 40,000 merchants  
8 worldwide accepting payments in bitcoin.

9           There are miners, these are miners not  
10 with hats and picks, but nonetheless that's the  
11 phrase in the marketplace. For those that are  
12 generating the bitcoins, and there will be a  
13 little technical conversation about how that  
14 happens. There are wallets, places that store  
15 your digital commodity, you'll hear that phrase in  
16 a little while as well from some of my colleagues.  
17 And there are investors in the bitcoin industry  
18 itself, that are investing in the infrastructure  
19 of bitcoin technology, as well as those that are  
20 investing in the bitcoin themselves, similar to  
21 investing in gold, or platinum or silver.

22           The point to be made here is that

1 trading of bitcoin, I mean, there are various  
2 exchanges that TeraExchange connects to, and is  
3 rather volatile. There is that volatile  
4 calculation of 3.57, if you fancy that or you can  
5 say that bitcoin, on average can -- the trading  
6 can be 3 percent difference every day; 3 percent  
7 market change on a daily basis, sometimes more  
8 sometimes less.

9           Because of that, because it is being  
10 accepted widely, because it is being used by the  
11 diversity of players that you spoke about; because  
12 it is a payment mechanism, again, that Jerry and  
13 Houman will speak to, our payment mechanism, it  
14 doesn't have the same friction that, let's say,  
15 using regular banking channels or otherwise,  
16 there's a greater acceptance for electronic and  
17 e-commerce platforms.

18           There's a great demand for some regulate  
19 type of risk transfer solution, namely swaps or  
20 other futures products, or otherwise, and  
21 regulated because institutions are utilizing these  
22 products. This is not a platform or a product --

1 TeraExchange is not a platform or a product for  
2 the trading by retail customers, it is an  
3 institutional- level swap, execution platform.  
4 Institutions are the user of the product, and  
5 institutions are looking for a way to hedge the  
6 volatility that currently exists, or take a view  
7 of -- with regard to the direction of where  
8 bitcoin price is going.

9           So the process that Tom so neatly just  
10 described, for us started back in March. We did  
11 provide drafts; is the phrase that Tom mentioned,  
12 and we've had numerous discussions with the staff  
13 over the ensuing months from March until this,  
14 September 11th. And the key features of those  
15 conversations were to make sure that TeraExchange,  
16 the product, the underlying or otherwise met all  
17 the core principles that a swap execution facility  
18 must satisfy. In particular the reference rate  
19 which is the rate that Tera Bitcoin price index is  
20 not readily susceptible to manipulation.

21           And in particular, neither is our swap  
22 market, so both need ongoing oversight and

1 surveillance. We utilize the NFA for some of  
2 those services. We utilize the information  
3 sharing Agreement that Tom mentioned with our  
4 contributing execution -- excuse me -- Bitcoin  
5 execution venues to provide us information. We  
6 self-certified on September 11th, which was not  
7 that long ago. And our first trades actually were  
8 yesterday. The market is going to lift off slowly  
9 as most new markets do.

10 We are on boarding customers and clients  
11 daily, as we speak, that want to start to trade in  
12 the space. The contract itself is a bilateral,  
13 non-cleared, different from this morning, so it's  
14 not -- not an issue of clearing, but it's a  
15 bilateral, an un-cleared trade that has credit  
16 support, annex to support the collateral, of  
17 delivery by either side to support the trade.  
18 It's non-deliverable.

19 Now Bitcoin Exchange, this is U.S. cash  
20 settled forward. The forward contract is executed  
21 in initial amount, similar to as described this  
22 morning, and it follows the track of what would

1 ordinarily be a non-deliverable forward or another  
2 type of forward contract. Dollars are exchanged,  
3 the contract maturity to settle the difference  
4 between the contract forwarded rate, and then  
5 ultimately the settlement rate which is determined  
6 by the Tera Bitcoin Price Index, which I described  
7 earlier, and I'll provide a little bit more detail  
8 in a minute.

9           So it follows or tracks traditional non-  
10 deliverable forward. Again, this one is a  
11 non-cleared instrument. The Bitcoin Price Index,  
12 the Tera Bitcoin Price Index is something that,  
13 well, we spent a lot of time working with the  
14 staff here, to firm up. We originally had some  
15 ideas back in March, and they were not as firm and  
16 as robust as they could have been, and so we  
17 proceeded to build our own. And we proceeded to  
18 connect to the variety of venues worldwide that  
19 are trading bitcoin (inaudible) the underlying,  
20 and we started to build a tool that would pull  
21 that data in, and normalize that data to  
22 essentially neutralize anomalous data or outliers.

1 And also to limit the influence of divergent  
2 numbers -- divergent prices coming through from  
3 other Bitcoin Exchanges, mainly to mute the  
4 possibility that there could be manipulation in  
5 another exchange, and that manipulation  
6 essentially affecting the index, which will in  
7 turn, affect the contracts on our marketplace.

8 That took quite some time, and including  
9 back testing numerous times, in both internally,  
10 and also submission of that back-testing data to  
11 the CFTC. And the staff has the full data to  
12 analyze that. The index ultimately becomes, what  
13 is the fair value of Bitcoin's spot price without  
14 having specific reliance on one exchange or  
15 another, where essentially is a composite. And it  
16 leads to a mark-to-market price, and it leads to  
17 the ability of the Escrow agents and the  
18 custodians as well as others, to have that number  
19 for margin and collateral purposes on the trades.

20 And then finally, how is it traded?  
21 Because this is a bilateral contract it's traded  
22 as a request for quote with the option for

1 liquidity providers to provide indications of  
2 interest, so that would light up the screen,  
3 obviously none of you can read this from a  
4 distance, that it currently is, but on the screen  
5 there will be prices posted by liquidity  
6 providers, and when someone hits one of those  
7 prices, it essentially turns up a request for  
8 quote to the counterparty, because there's  
9 counterparties involved there's a risk transfer  
10 issue there. That's show the collateral comes  
11 into place.

12           There are pre-trade credit similar  
13 what's required the clearing we adopted that  
14 concept, and there credit checks based upon the  
15 amount of deposit that the participant has for  
16 their margin account. Tenors range from one day  
17 all the way out to two years, that's not different  
18 that's what in normal NDFs. And then settlement  
19 at maturity uses the index that I just spoke  
20 before, and in the CME, it's actually the SDR, for  
21 the SDR reporting. So actually the trades that  
22 happened yesterday were reported to the CME after

1 the trades were completed, and ultimately the  
2 files are dumped over to the NFA for their  
3 constant surveillance.

4 And so that's a quick summary of where  
5 we sit, and there's more slides by another  
6 presenter, I just don't know who is next. So,  
7 thank very much for the time, Mark.

8 COMMISSIONER WETJEN: Thanks, Lenny.  
9 Jerry?

10 MS. BRITO: Thank you, Commissioner  
11 Wetjen, for having me here today; and thank you to  
12 members of the GMAC. My name is Jerry Brito, and  
13 I'm the Executive Director of Coin Center, a  
14 recently-launched nonprofit research and advocacy  
15 center, that's focused on the public policy issues  
16 facing digital currencies. I would like to  
17 provide some background on the technology that we  
18 are discussing, explain some of the demand for the  
19 derivative products, and answer any technical  
20 questions that you might have.

21 So bitcoin is frequently described as a  
22 digital currency and, you know, while the

1 description is accurate, it can be misleading  
2 because it's at once too broad and too narrow.  
3 It's too broad because bitcoin is a very  
4 particular kind of digital currency, it's a  
5 cryptography-based currency. Indeed it's the  
6 first of its kind. The description is also too  
7 narrow, because although currency is one aspect of  
8 the Bitcoin system, Bitcoin is more broadly an  
9 Internet protocol with many applications beyond  
10 payment or money transfer.

11           You can think of it like email or the  
12 Web, it's an open network to which anyone can  
13 connect without permission from a central  
14 authority. Anyone can send a message to anyone  
15 else, and on top of it, you can freely build any  
16 number of different kinds of applications, and so  
17 in that way it's like the Web, it's like email.

18           Online virtual currencies are nothing  
19 new. They have existed for decades, from World of  
20 Warcraft Gold, to Facebook Credits, they've been  
21 around for a long time, and neither are online  
22 payment systems new. We've had PayPal, Visa,

1 Western Union Pay for a long time. So what is it  
2 about bitcoin and similar cryptography-based  
3 currencies that makes them unique?

4 Well, bitcoin is the world's first  
5 completely decentralized digital currency, and  
6 it's the decentralized part that makes it unique.  
7 Prior to Bitcoin's invention in 2009, online  
8 currency or payment systems had to be managed by a  
9 central authority. So for example, you could have  
10 had Facebook issuing Facebook points, or you could  
11 have PayPal ensuring that transactions between  
12 customers are reconciled. They provided that  
13 central authority. However, by solving a  
14 long-standing conundrum in computer science known  
15 as double-spending bitcoin, for the first time,  
16 makes possible transactions online that are  
17 person-to-person, without the need for  
18 intermediary between them. Just like cash.

19 Comparing bitcoin to traditional  
20 payments and money transfer systems, helps explain  
21 the distinction. So, before bitcoin, all  
22 transactions always require third-party

1 intermediary. For example, if Alice wanted to  
2 send \$100 to Bob over the Internet, she would have  
3 had to rely on a third-party service like PayPal  
4 or Bank of America. Intermediaries like PayPal,  
5 essentially, they keep ledger of account holders  
6 balances, when Alice sends Bob \$100 PayPal deducts  
7 the amount from her account and adds to Bob's  
8 account.

9           Without such intermediaries digital  
10 money could be spent twice, right? Alice could  
11 send \$100 to Bob by attaching a money file to a  
12 message, but just like with email, sending an  
13 attachment does not remove it from one's computer.  
14 Right, Alice would retain a perfect copy of that  
15 money file, after she had sent it, so she could  
16 have easily spent it a second time, sending it --  
17 the same \$100 to Charlie.

18           So Bitcoin's invention is revolutionary,  
19 because for the first time, the double-spending  
20 problem can be solved without the need for a third  
21 party. Bitcoin does this by distributing the  
22 necessary ledger, among all the users of the

1 system via a peer-to-peer network. Every  
2 transaction that occurs in the Bitcoin network, is  
3 registered in the distributed public ledger, which  
4 is called the block chain. New transactions are  
5 checked against the block chain to ensure that the  
6 same bitcoins have not been previously spent; thus  
7 eliminating this double-spending problem.

8           The global peer-to-peer network composed  
9 of thousands of users takes the place of the  
10 intermediary. Alice and Bob can now transact  
11 online without a third-party intermediary. And so  
12 how is this possible? Well, with bitcoin  
13 transactions are verified and double spending is  
14 prevented through the clever use of public key  
15 cryptography. Public key cryptography requires  
16 that each user be assigned two keys. One private  
17 key, that's kept secret like a password, and one  
18 public key that can be shared with the world.

19           When Alice decides to transfer bitcoins  
20 to Bob, she creates a message, and it's called a  
21 transaction, which contains Bob's public key, and  
22 how many coins she is sending. She then signs it,

1 with her private key, and broadcasts this message  
2 over the entire network. By looking at Alice's  
3 public key, anyone can verify that the transaction  
4 was indeed signed with her private key, that is an  
5 authentic exchange, and that Bob is the new owner  
6 of the funds.

7           The transaction, and thus the transfer  
8 of ownership of the bitcoins is recorded,  
9 time-stamped, and displayed in one block of the  
10 block chain. Public key cryptography ensures that  
11 all computers in the network have a constantly  
12 updated and verified record of all transactions  
13 within the Bitcoin network, which prevents double  
14 spending and fraud. Out of technical necessity,  
15 transactions on the Bitcoin network are  
16 denominated -- are not denominated in dollars or  
17 euros or yen as they are on PayPal, but are  
18 instead denominated in bitcoins.

19           This makes bitcoin a virtual currency in  
20 addition to a decentralized ledger. The value of  
21 the currency is not arrived from gold or  
22 government fiat, but from the value that people

1 assign to it. The dollar value of bitcoin is  
2 determined on open market, just as the exchange  
3 rate between two different world currencies. The  
4 total number of bitcoins that will ever be issued,  
5 as well as the rate at which they are  
6 algorithmically released into the ecosystem is not  
7 determined by any person, company or central bank.  
8 But has, instead, been predetermined at a time the  
9 protocol was established.

10 To date, bitcoins have represented money  
11 out of floating exchange rate, and the Bitcoin  
12 network has been employed as a fast and  
13 inexpensive means of money transfer or payments.  
14 But there is no reason why particular bitcoins  
15 could not represent something besides money. If  
16 we conceive of bitcoins simply as tokens, then  
17 other applications become apparent. For example,  
18 we could agree that a particular bitcoin, or  
19 indeed an infinitesimally small fraction of a  
20 bitcoin so as to allow for many tokens. We could,  
21 you know, we could all agree that a particular  
22 bitcoin represents a house, a car, a share of

1 stock, a futures contract, or an ounce of gold.  
2 Conceived of in this way, the bitcoin block chain  
3 then becomes more than just a payment system.

4           It can be a completely decentralized and  
5 perfectly reconciled property registry. Bitcoin  
6 is therefore an open platform for innovation, just  
7 like the internet itself. In fact, Bitcoin looks  
8 today very much like the Internet did in 1995.  
9 Some dismissed the Internet then at a curiosity,  
10 but many could see that such an open platform for  
11 innovation would allow for world-changing  
12 applications to be built on top of it. Few in  
13 1995 could have foreseen Facebook or Skype or  
14 Netflix, but they could see that all the building  
15 blocks were there for some amazing innovations.

16           Bitcoin is like that today. We can't  
17 conceive yet what will be the killer applications,  
18 but it's pretty obvious that they will come.  
19 Bitcoin faces some challenges however, and chief  
20 among them is regulatory uncertainty, if we think  
21 back again to the early Internet, it was not until  
22 the government made it clear that it would pursue

1 a light- touch regulatory approach, that Internet  
2 innovation really took off. Bitcoin today is in  
3 need of similar commitment from government. In  
4 the case of financial regulations specifically,  
5 bitcoin would benefit from the development of  
6 hedging instruments.

7           As I explained earlier, bitcoin's values  
8 are determined on open market, that market is  
9 still developing, and it's not very liquid, and as  
10 a result it has been historically volatile.  
11 Merchants and merchant process and services,  
12 exchanges, and many other businesses and  
13 institutions who want to build on top of the  
14 Bitcoin platform are in search of good hedging  
15 instruments. Additionally, as Bitcoin matures,  
16 it's root technology, a cryptographically,  
17 verifiable distributed ledge system, could be  
18 employed as a clearing mechanism in financial  
19 markets and other applications.

20           While unprecedented, such a use of the  
21 technology could lead to important new  
22 efficiencies and innovations. As regulators begin

1 to consider these developments, they should do so  
2 with an open mind, and avoid undue restrictions  
3 that could have unintended consequences, including  
4 limiting innovation. So, thank you for your time,  
5 and I look forward to your questions.

6 COMMISSIONER WETJEN: Thank you, Jerry.  
7 Houman?

8 MR. SHADAB: Okay. Thank you so much  
9 for having me here, Commissioner Wetjen. It's  
10 really a pleasure and an honor to be with all the  
11 panelists and the guests in this room. And thanks  
12 to GMAC for organizing this hearing as well.

13 So my name is Houman Shadab, I'm  
14 Professor of Law, in New York Law School, and my  
15 research happens to focus primarily on  
16 derivatives, and more recently crypto coins such  
17 as -- crypto currencies such as bitcoins. So it's  
18 so serendipitous to be here today.

19 I as asked to speak about the regulatory  
20 challenges from CFTC's perspective, facing  
21 Bitcoin. Basically I see them as three, one sort  
22 of, what is Bitcoin from the Commission's

1 perspective. What's the nature of it? Second of  
2 all, what is -- how do we apply the traditional  
3 distinction between futures and forwards to  
4 Bitcoin derivatives, where in cases where it could  
5 be ambiguous? And finally, how do we regulate,  
6 not derivatives that reference Bitcoin, but  
7 derivatives that are executed and cleared and  
8 traded, and settled and so forth, through the  
9 block chain, through the Bitcoin network or  
10 protocol.

11           So the first point I want to make is  
12 that, Bitcoin is best understood, not actually as  
13 digital currency, but as a digital commodity.  
14 Okay, certainly the primary application or use  
15 right now of bitcoins, perhaps besides investment  
16 or speculative purposes, that only needing itself,  
17 are for payments and there are a growing number of  
18 merchants that accept Bitcoin, and that certainly  
19 is an important aspect of what it's used for.

20           But Bitcoin fundamentally, as a Jerry  
21 Brito just noted, is the method of transmitting  
22 messages over a block chain just to -- what's also

1 called a distributed ledger network. And because  
2 of that, many software developers right now are  
3 currently developing applications that go beyond  
4 payments, including things that are called sort of  
5 smart contracts, which essentially allow two  
6 parties to trade in an automated fashion, which is  
7 also decentralized, secure, and sort of basically,  
8 publicly verifiable, through the block chain.

9 So, because of all that, I think that  
10 it's best to view bitcoins as essentially an  
11 exempt commodity, more like gold and silver, and  
12 less like excluded commodities under the Commodity  
13 Exchange Act, such currencies or other financial  
14 interests. I think to think of bitcoin as just a  
15 currency would be to think of the Internet just  
16 like a network for sending email. It's true, but  
17 it's just too narrow, and perhaps --

18 COMMISSIONER WETJEN: Houman, I don't  
19 mean to throw you off, but you made that  
20 distinction between excluded versus exempt, help  
21 understand a little bit more why that might  
22 matter.

1           MR. SHADAB: Yeah. I think it might  
2 matter from the perspective of regulators because,  
3 first of all, it wouldn't bring into the equation  
4 sort of regulators, including banking regulators,  
5 and monetary authorities that may be more  
6 concerned about currency type issues. Second of  
7 all for the more nitty-gritty details with respect  
8 to the Commodity Exchange Act, being an exempt  
9 commodity pretty much means that bitcoin would  
10 fall and look more like a intangible commodity  
11 that can be physically delivered, as opposed to,  
12 let's say, a currency.

13           So we wouldn't think -- when we think  
14 about regulating many bitcoin swaps, or bitcoin's  
15 futures versus forwards, I think what we think  
16 about are the deliverability aspects of it, and  
17 not so much whether, for example, a bitcoin swap  
18 falls under something that looks like the NDF  
19 classification. Or something that looks like the  
20 Treasury exemptions for physically-delivered FX --  
21 certain FX futures and forwards.

22           So, it's subtle, at the end of the day

1       it might not matter too much for how the  
2       regulatory structure wraps around it -- wraps  
3       around Bitcoin, but I think that for a  
4       bigger-picture idea, it is sort of important to  
5       classify. I think you should get that conception  
6       right about what exactly Bitcoin looks like from  
7       your Commission's perspective.

8                   And so given that's the case, the sort  
9       of second challenge is, how do we apply that  
10      traditional distinction between futures and  
11      forwards, to this digital commodity, Bitcoin, and  
12      often we'd distinguish our (inaudible), and the  
13      Commission distinguishes between futures and  
14      forwards based upon whether or not they are  
15      deliverable, physically deliverable or cash  
16      settled. Whether or not the contracts were  
17      standardized, whether or not the platform is a  
18      source of a central counterparty, and whether or  
19      not maybe the contracts are fungible as well.

20                   And that's important, of course, with  
21      respect to futures and forwards, because forwards  
22      are basically not -- do not fall within the

1 jurisdiction of the CFTC, certainly not like  
2 futures contracts; and if you look at some of the  
3 platforms that are currently being developed with  
4 respect to trading bitcoin derivatives, some of  
5 them sort of fall in between, and it's hard to  
6 determine, I think whether or not certain  
7 contracts are futures for bitcoin, or maybe  
8 forwards.

9           And for example, so maybe one case study  
10 here, setting jurisdictional questions aside, is  
11 that ICBIT, or ICBIT platform, which calls itself  
12 a futures exchange, which says it's selling  
13 bitcoin futures, and under that -- and the  
14 contracts are relatively fungible, but basically  
15 one, two, three months standardized futures  
16 contracts, of everything bitcoin. On the other  
17 hand, the platform doesn't serve as a central  
18 counterparty and it entails physical delivery.

19           So maybe that kind of contract -- that  
20 kind of platform, again, setting aside  
21 jurisdictional issues, it may or may not fall  
22 under the scope of jurisdiction of the Commission.

1 And something to think a little bit more deeply  
2 about, recognizing though that even though Bitcoin  
3 is digital, and to that extent may be intangible,  
4 it can still be physically delivered just for the  
5 same reason that the Commission recognizes  
6 physical delivery in a sense of other intangible  
7 commodities, such as pollution rights, for  
8 example.

9           So, that is my second general,  
10 regulatory challenge. And finally, all the  
11 foregoing that I've talked about really applies to  
12 derivatives written on bitcoin; whether it's a  
13 bitcoin futures, or bitcoin swaps, or bitcoin  
14 forwards or option, but there's another type of --  
15 sort of, bitcoin derivative, and that's really a  
16 smart contract. A derivative that's enabled and  
17 basically that goes through the Bitcoin block  
18 chain system.

19           And what's interesting about these  
20 contracts is that, like many other aspects the  
21 financial markets are sort of programmable ahead  
22 of time. So maybe if you had a bitcoin -- or

1       excuse me, a block chain futures, or a smart  
2       futures contract, you could program, because the  
3       futures are already sort of by definition, sort of  
4       standardized, all of the terms of the agreement  
5       except for the price, so the quantity of the  
6       maturity and so forth, and then maybe the  
7       international processes, of the software  
8       application that applies to the block chain, could  
9       help determine the price.

10               And although many of these smart  
11       contracts, platforms and applications are  
12       currently works in progress, many companies,  
13       organizations are developing underlying codes to  
14       implement these types of agreements. Two, sort  
15       of, aspects of these, or two or three aspects of  
16       these that are -- that programmers or developers  
17       are starting to identify as being important are  
18       one, multi-signature authentication. Just sort of  
19       verify and authenticate different aspects of the  
20       agreement, or different types of their performance  
21       as the contract proceeds.

22               Escrow services as well, to sort of

1 segregate and safeguard the party's capital or  
2 other assets, and sort of -- and Oracle -- what's  
3 called an Oracle, which is basically a part of the  
4 application or a separate one, that sort of  
5 interacts with the outside world to essentially  
6 incorporate or provide the data feed to the  
7 agreement, so that it sort of operates properly.  
8 And certainly in the financial instrument space we  
9 could see how interacting with the outside world,  
10 including prices and so forth would be important  
11 to execute that.

12           Certainly the derivatives markets are  
13 very -- already use a lot of software and are very  
14 tech-enabled to begin with, but nonetheless I do  
15 think that the Bitcoin block chain could provide  
16 sort of unique functionality, unique advantages  
17 that currently are not fully being utilized or  
18 even available through traditional, technological  
19 means if that's not a bit of a oxymoron. One is  
20 maybe because the block chain doesn't use  
21 intermediaries, maybe fewer intermediaries, at  
22 least, the transactions could be traded, cleared

1 and settled much quicker, and maybe at a cheaper  
2 cost as well.

3           Furthermore, you could probably build  
4 in, let's say, the 23 core principles that Futures  
5 Exchanges are required to abide by into the very  
6 code itself. And if you embed those types of  
7 rules into the agreement ahead of time, one  
8 question is, well, maybe that these types of  
9 transactions should qualify for an exemption under  
10 traditional rules that would, otherwise be  
11 applicable to a contract that essentially provided  
12 for, say, future delivery of a commodity, whether  
13 it's actually physically-delivered or cash.

14           Finally another potential advantage of a  
15 bitcoin futures -- of block chain futures is that  
16 it could actually allow for integration with other  
17 markets better than current futures markets too,  
18 in the sense that if there is sort of one  
19 universal block chain, or block chains interact  
20 with each other on a global basis, it can allow  
21 for futures markets to be more intricate with,  
22 lets say, securities markets, and even for futures

1 markets maybe be more integrated with commercial  
2 markets, and you can imagine at some point that a  
3 producer -- a physical producer of agriculture,  
4 would automatically purchase, in a sense, or be  
5 entered into, in order for a futures agreement, if  
6 the projected price of the commodity goes below a  
7 certain point in the future.

8           So, my last sort of just conclusion here  
9 is that given that it may be possible, and  
10 certainly many of these concepts are, sort of  
11 potentials and projections about what technology  
12 may look like in the future which is always sort  
13 inherently difficult to doo. But given that it  
14 may be possible for regulatory policy objectives  
15 to be achieved through the block chain, to be  
16 achieved through software, through code, and  
17 embedded into the contract rules themselves, the  
18 Commission may want to think about or consider  
19 exempting these types of agreements from the full  
20 scope of the regulations to sort of balance  
21 consumer protection from market stability and  
22 systemic risk with innovation and progress.

1                   So thank you so much for hearing my  
2                   remarks, and I really look forward to the  
3                   discussion.

4                   COMMISSIONER WETJEN: Thank you,  
5                   Professor. Tim?

6                   MR. BYUN:: Yes. Good afternoon,  
7                   everyone. Thank you for inviting me. My name is  
8                   Tim Byun, Chief Compliance Officer of BitPay.  
9                   Thank you, Commissioner, and members of GMAC for  
10                  this opportunity.

11                  I have just maybe five minutes of a  
12                  prepared comments, and also to address your two  
13                  initial questions, but I would love to address any  
14                  further questions that you may have, and I think  
15                  based on your look, with the distinguished  
16                  panelists here, there's going to be quite a few  
17                  questions.

18                  But let me please start off with the  
19                  next slide, please. I just wanted to give you a  
20                  short introduction of myself, because you know, I  
21                  think I'm very fortunate to be sharing some  
22                  remarks to you today. As I mentioned, I serve as

1 the Chief Compliance Officer, but I also spent  
2 five years at Visa Inc., as their Anti-Money  
3 Laundering Officer, and Head of Credit Settlement  
4 Risk. Publicly disclosed under 10-Q, Visa has  
5 about \$50 billion of credit risks on any given  
6 day. Prior to that, I was a regulator for the  
7 Federal Reserve Bank, and the FDIC for about 15  
8 years plus. I also worked for a commercial bank  
9 in their Credit Corporate Underwriting Department.  
10 So I hope my background can shed a little more  
11 light, specifically on the next slide.

12 I want to get into your first question  
13 of, how is the adoption of bitcoins going in the  
14 marketplace. And we have some visibility of that  
15 because we are a merchant processor out there. In  
16 short, as on the next slide, as a merchant  
17 processor, I want to let you know that we were  
18 founded in May 2011. Bitcoins were, the  
19 whitepaper was conceived in 2008, bitcoins or the  
20 first version, or first block of bitcoins came out  
21 in 2009, so by that standard we are actually a  
22 veteran out there, but we are a very small

1 startup. We have 40,000 merchants worldwide, on  
2 the next slide we have about \$32 million of  
3 investment capital from our venture capitalist,  
4 and we have just a few of those names out there  
5 that you can see.

6 Index Ventures from the U.K., Founders  
7 Fund led by Peter Thiel. Horizons Ventures  
8 supported by Li Ka-Shing; RRE associated with  
9 prior CEO of American Express and Felicis  
10 Ventures. We have about 75 employees worldwide,  
11 BitPay is headquartered in Atlanta, and we have  
12 colleagues all over world as you can see.

13 On the next slide, is the adoption  
14 slide. Here is a glimpse of, as up-to-date to  
15 August 2014, how many transactions we do per  
16 month, and as you can see we've been hovering  
17 about 40,000 but from a year ago, it has  
18 significantly or exponentially increased. And so  
19 we see adoption from our point of view being very  
20 robust.

21 I want to also present you this public  
22 chart from Block chain where they measure or

1 provide charts on the entire Bitcoin system, and  
2 you could see the total transactions there  
3 steadily increasing over time. This is a two-year  
4 look-back chart. So I think the adoption is  
5 great. Is it in the Main Street? No. Is it in  
6 Wall Street? It will get there, but currently,  
7 no. So it is very experimental currently, I think  
8 you are seeing significant start-up capital being  
9 invested in the marketplace.

10 I believe year-to-date 2014, there is  
11 about \$300 million dedicated or invested in  
12 Bitcoin ecosystem startups such as ourselves. And  
13 so it is progressing very nicely, or very  
14 robustly. Your second question asked to start,  
15 what is the possible use of derivatives or Bitcoin  
16 instruments? And I see it in kind of three  
17 categories, for Wall Street, for your market  
18 makers, or even ecosystem exchangers that need to  
19 build the infrastructure and idea of how to use  
20 bitcoins. And I think they will build up the  
21 ecosystem.

22 It could also be used by -- in Wall

1 Street for trading purposes. As a principle or an  
2 agent, it could be used as an alternative asset  
3 class for your money managers on the buy side.  
4 Corporations such a BitPay could use to hedge our  
5 Treasury operations, as we need to pay on the  
6 merchant side, or settle their transactions which  
7 we see every day.

8 For individual or sophisticated  
9 investors, they could diversity their holdings or  
10 even speculate, on bitcoins -- the prices itself.  
11 So I'm sure, especially in this conference room,  
12 you have a better perspective of what's possible  
13 on a derivative scale. And with that, I'll leave  
14 it up to -- open for Q&A.

15 COMMISSIONER WETJEN: Thank you very  
16 much, Tim. We are now joined by Commissioner  
17 Giancarlo. I don't know, Chris, whether you would  
18 like to make a few remarks at this point?

19 COMMISSIONER GIANCARLO: (Inaudible).

20 COMMISSIONER WETJEN: Okay. First of  
21 all I open up to the group, I don't know whether  
22 any of the members have questions of panelists.

1 We could start there. I have a couple of my own.  
2 Mike?

3 MR. LESAGE: I just had a question, as  
4 far as, you know, and we had some pre-read that  
5 was from George Mason University, and the  
6 reference that was all, it kept referring to, it  
7 is a digital currency, and so I'm trying to get my  
8 head around, and it kind of made sense, I think it  
9 was a digital currency, but then as you were  
10 discussing -- looking at it, as opposed to swap,  
11 and changing that, the nuances around that.

12 So what I could see is, you know, a  
13 digital currency in how the valuation and using it  
14 to purchase goods, linked in there, but I -- if  
15 you could speak a little bit more, because it  
16 wasn't clear to me, you know, as you referred to  
17 it being a digital commodity instead.

18 MR. BRITO: Well, let me answer first,  
19 and I'm sure Houman would address that. So, it's  
20 obviously a digital currency in the sense that you  
21 know, there are things that are denominated either  
22 in Bitcoin prices or more likely, it's going to be

1       denominated in dollars and thence can have a  
2       conversion, and you can use it to pay, and the  
3       first mostly-widely-used application of Bitcoin is  
4       payments. And so it definitely is a digital  
5       currency.

6                 I think you can't stop but thinking of  
7       it as a digital currency. At the end of the day  
8       it's a token. You can use this token as currency,  
9       but there's no reason why you couldn't use that  
10      token as something else. You could use it to  
11      represent any number of things. And I think what  
12      Houman was getting at, and you can confirm this or  
13      not, it's that, because it is digital, these  
14      tokens are digital, this currency is digital, is  
15      programmable. So we could have a chance to --  
16      normally, if I give you a \$100, I just take the  
17      \$100-bill give it to you, now you have it, now I  
18      don't.

19                With Bitcoin we can accomplish that for  
20      the first time online. I can now think of bitcoin  
21      without an intermediary between us, I give it to  
22      you, now you have it, now I don't. But we can

1       introduce complexity into that kind of  
2       transaction, so it's not a simple transfer, we can  
3       do something that says, give this bitcoin to Mike  
4       only if the price of Google is over X tomorrow.  
5       And only if that happens does it get transferred.  
6       So that's a possibility that is available to  
7       Bitcoin.

8                 MR. SHADAB: And just to elaborate, it  
9       certainly, it is a digital currency which is a lot  
10      more, and this is no doubt unique -- bitcoin is  
11      unique, it's hard to classify whether it's under a  
12      particular body of regulations, or just maybe be  
13      conceptually. But certainly in commercial  
14      transactions, financial transactions, I think that  
15      like any sort of software-enable transaction it  
16      can be used to sort of automate a lot of the  
17      processes, but what I think the block chain has,  
18      is that it makes the messages themselves be a type  
19      of contract performance. So lets say you take a  
20      loan through the block chain, then the borrower's  
21      funds could be sort of be automatically deducted  
22      from their account; whether it's monthly or

1       annually or quarterly, or whatever it is.

2                   At the same time, if the borrower were  
3       to say breaches a financial or a loan covenant,  
4       but the loan could be immediately accelerated  
5       which lenders typically have the right to do. In  
6       addition, lets say, the interest rate can change  
7       into a sort of performance pricing contract,  
8       again, sort of automatically, without the parties  
9       to engage in sort of active monitoring of  
10      contracts, legal enforcement, or sort of do any  
11      additional conduct, such as borrowers telling  
12      their lenders, hey, by the way, I just breached a  
13      loan covenant, and what are we going to do about  
14      it.

15                   Now, there is a downside to that. I  
16      don't think contract automation in every case, and  
17      all the way through is the best thing for markets.  
18      Certainly software providers already scale back  
19      and pull back an automation which is even further  
20      possible because human intervention and manual  
21      overrides are -- sometimes are often, in certain  
22      context, better than a completely automated sort

1 of contracts which pre-commit parties to arrange  
2 the scenarios that they may or may not know about  
3 ahead of time. But just to go back to that  
4 question, it's just -- it seems like the block  
5 chain name was more applications or functionality  
6 than transferring payments.

7 COMMISSIONER WETJEN: Lenny.

8 MR. NUARA: Thank you. So Mike, just on  
9 a more basic level as it relates to a swap. The  
10 swap here, or the swap can be pegged to an asset,  
11 and in our instance, the asset is Bitcoin. It's  
12 the Bitcoin that is -- we are getting the pricing  
13 data from a variety of exchanges worldwide, and we  
14 are establishing an index value to that, and so  
15 you could do a forward contract. You are doing  
16 the swap which instance is a forward, a  
17 non-deliverable forward based off that index value  
18 of the bitcoin. So you and I can agree today that  
19 -- you know, Bitcoin is trading today at 3.75, and  
20 you want to lock in at 3.50 because you -- you  
21 know, you have a large contract and you need to  
22 buy -- use a lot of it.

1                   So you and I can lock in at 3.50 and  
2                   then in a week, a month, or whatever, we look at  
3                   the index, and thankfully the price is at 3.20.  
4                   Well, then, you get the benefit of that, and I'll  
5                   pay you the difference. Or if it's at 400, well  
6                   then you are ahead and so you would just pay me  
7                   back the difference. So it operates just like a  
8                   regular NDF, but in this instance, the asset is  
9                   that thing that we call bitcoin, it's the  
10                  underlying asset. And in our application, 40.2,  
11                  we labeled it just an asset.

12                  It's, a digital asset is one way of  
13                  calling it, or -- but the point is that it's an  
14                  asset that we use the index to establish what the  
15                  price is. And that, we put up swap -- structure  
16                  around that, and it's in the very simplest way.

17                  COMMISSIONER WETJEN: Okay. That's  
18                  helpful. Dan?

19                  MR. ROTH: One of the issues discussed  
20                  in the paper involves the degree of anonymity  
21                  available in the Bitcoin Exchanges themselves, and  
22                  the corresponding potential for money laundering

1       resulting from that. And I was just wondering if  
2       you could explain further the response in the  
3       paper to that concern. It didn't -- I wasn't sure  
4       that it was entirely satisfactory. I was just  
5       wondering what your thoughts are on that.

6               MR. BRITO: Sure. So on the Bitcoin --  
7       so on the Bitcoin block chain, payments are  
8       pseudonyms, they are neither identified nor  
9       anonymous. Let me give you an example of that.  
10       So if you think about a cash transaction, a cash  
11       transaction is completely anonymous, alright. So,  
12       you and I can meet at Union Station and I give you  
13       \$100, you give me a bicycle, we part our separate  
14       ways. I don't know your name, you don't know my  
15       name, there's no record of that transaction ever  
16       happening, and the time and place and amount,  
17       completely anonymous, that's cash.

18               Then you have a credit card transaction  
19       that's completely identified. The credit card  
20       issuers know your name, my name, and there's a  
21       record kept of the amount and the date and the  
22       time, sometimes even the purpose of the

1 transaction, perfectly identified. Bitcoin  
2 transactions are in the middle, are between the  
3 two. So every Bitcoin transaction is recorded,  
4 the time, the amounts, and the two Bitcoin  
5 addresses from which, you know, payment went from  
6 address to the other. And that is recorded in the  
7 public ledger known as the block chain, and it's  
8 public.

9           Anybody at any moment can go online and  
10 see all transactions that are happening right now,  
11 that have ever happened, and there's a perfect  
12 record of all transactions, available to you, to  
13 me, to law enforcement, to anybody. Now, these  
14 addresses are simply random -- essentially random  
15 strings of letters and numbers; are basically like  
16 an account number. So it's from account number X,  
17 Y, Z, 1, 2, 3, this amount at this time, to this  
18 other account number.

19           So you have a perfect record, but it's  
20 not tied, necessarily to a particular identity.  
21 Now, you have exchanges, so if I want to acquire  
22 Bitcoin, I have dollars in my bank account, I need

1 to acquire -- I want to acquire Bitcoin so I can  
2 use something of one of BitPay's merchants. What  
3 I'll do, is I'll go to an exchange. I happen to  
4 use something called Coinbase, it's a very popular  
5 service. Coinbase complies with Finsense  
6 Regulations, and so do they AML and KYC so they  
7 identify who I am.

8 At that moment I am tied, my identity is  
9 tied to an address. And so it's actually -- there  
10 are some other folks I could refer you to in the  
11 computer sciences, who are looking at how easy or  
12 difficult it is to de-anonymize Bitcoin  
13 transactions, as it turns out, it's a lot easier  
14 than some folks think it is.

15 MR. BYUN:: Could I add a few comments  
16 to that, and hopefully shed some light. Yes,  
17 Bitcoin transactions are synonymous, or in your  
18 words, anonymous, but it's really, what you are  
19 really seeing is real time, almost like a ticker  
20 that goes across the NYSE ticker. You see IBM  
21 getting crossed 100 shares at \$104, but you don't  
22 see on the ticker who is buying or selling that.

1       When you eventually pull that record and find the  
2       broker-dealer you can see who the broker dealer  
3       was.

4                If you examine the broker dealer you  
5       could see who the ultimate party is.  Similarly,  
6       when Jerry buys something at a merchant, BitPay,  
7       as a merchant processor, conducts the KYC on the  
8       merchant, our customer.  So we want to know what  
9       do they sell, who owns the shop, what's their tax  
10      ID number, so we conduct a KYC on that.

11              Coinbase is a money transmitter defined  
12      by Finsense Virtual Currency Guidelines that came  
13      out in March 2013, as a money service business,  
14      Coinbase as well as other money services  
15      businesses, the more traditional ones being  
16      Western Union, MoneyGram, must conduct KYC on  
17      their customer, which is the consumer or shopper  
18      in this case, Jerry.

19              So I think it's a bit of a misnomer that  
20      it's completely anonymous, but I want to make sure  
21      that the ticker going across that is on the block  
22      chain, that is in real time, you don't know who is

1 on the underling -- who is making that  
2 transaction, underlining it.

3 MR. NUARA: One last point on that, Tom  
4 Leahy mentioned earlier that Tera has to have an  
5 information sharing agreement with every exchange  
6 that provides pricing information to us, to  
7 establish index. Every one of those exchanges in  
8 that agreement has agreed to provide us the  
9 details and they all do AML, KYC on all of the  
10 people trading on each exchange. Exchanges that  
11 do not provide that information to us, cannot feed  
12 us information. So, we are not ascribing to  
13 anonymous trades that are happening out in the  
14 market place.

15 COMMISSIONER WETJEN: Supurna?

16 MS. VEDBRAT: I have just, you know, a  
17 basic question on the mining component of Bitcoin.  
18 Like, you know, if you could just, like, explain a  
19 little bit like what happens there, because it  
20 seems like from the pre- reading, you know,  
21 there's a limited number of bitcoins there, and  
22 then over the next like, you know, 120-odd years,

1     you know, they'll get unlocked based on computing  
2     power. Or, you know, for whatever transaction  
3     verification. So, I was interested to hear like,  
4     is there -- is that public information? And are  
5     you taking on variability of like -- you know,  
6     your bitcoin currency being devalued or diluted,  
7     unexpectedly? Because it's somewhat random, at  
8     least in the paper, that it's basically driven --  
9     you know, it's incentive-driven, so how many  
10    people are going to be, you know, trying to unlock  
11    these bitcoins.

12                   MR. BRITO: That's a great question.  
13    So, it's sort of a -- there's this idea that the  
14    processing power necessary to mine bitcoin is ever  
15    increasing. That's not actually the case, it's  
16    variable. And I'll tell you what the variability  
17    is. The Bitcoin network essentially looks to see  
18    how many bitcoins are being issued in a given time  
19    period. Usually it's two weeks. Every two weeks  
20    it looks, and this is -- when say it, it's very  
21    difficult because there's no central servers, it  
22    is all of the machines, collectively, connected

1 following a protocol.

2           They look to see how many bitcoins have  
3 been issued. If it's more than should have been  
4 issued, the math problem that must be solved  
5 becomes harder. If less bitcoins have been issued  
6 than should, the math problem gets easier. But  
7 what ends up happening is that on average, a new  
8 block is mined every 10 minutes, and every 10  
9 minutes 25 new bitcoins are introduced into the  
10 money supply. And that is predictable.

11           And so it's algorithmically  
12 self-regulated. You could -- if you had many more  
13 miners come in to the ecosystem, maybe for a few  
14 days you might get a bit more bitcoins than you --  
15 than average, but it would soon revert to 25  
16 bitcoins every 10 minutes. So it's  
17 self-regulating in that way. And if miners leave  
18 the space, the problem will get easier and, again,  
19 it would always revert to that predetermined  
20 algorithmic grade.

21           MS. VEDBRAT: So who owns that protocol?

22           MR. BRITO: It's open source, so it is

1 -- nobody owns it, it's an open source protocol  
2 anybody can use. I know, it's --

3 MS. VEDBRAT: I mean, it just seems  
4 like, you know, you mentioned that, you know,  
5 there's a dependency of everyone being -- all  
6 these, you know, bitcoins being -- in a sense is  
7 being connected via this protocol, so just like I  
8 was trying to understand like somebody could join,  
9 how is that regulated?

10 MR. BRITO: Yes.

11 MS. VEDBRAT: If it's all open source,  
12 and nobody owns it.

13 MR. BRITO: Great question, so --

14 MS. VEDBRAT: And you kind of need some  
15 -- you know, some sort of validation or  
16 verification before you can join in.

17 MR. BRITO: Very good question. So it  
18 is consensus-based, so if I try to join the  
19 network, and I set my -- I rewrite -- since it's  
20 open source, I can rewrite it say, I'm going to  
21 generate a bitcoin a minute. You know, a lot of  
22 bitcoins, and I join the network. The first thing

1       that -- so it's a peer-to-peer network, you join,  
2       first one pair next to you, one-to-one then you  
3       join other pairs; the first pair I join is going  
4       to shake my hand, look at me, look at -- that I am  
5       trying to do that, and is going to reject me.

6                 And so it's consensus-based. If you are  
7       not following the rules, the first thing that a  
8       Bitcoin client does, is look at the pair it's  
9       connecting to and see, are they following the same  
10      rules I am, if not, it's rejected. If they are  
11      following the same rules, you get to join in the  
12      peer-to-peer fashion.

13                COMMISSIONER WETJEN: Doug?

14                MR. HEPWORTH: Two questions. The first  
15      is, how do you know there is no fraud or back  
16      doors built into the initial code? And then the  
17      second is, if all the goody is coming from the  
18      block chain, why not just put dollars on the block  
19      chain?

20                MR. BYUN:: Good questions. So how do  
21      you know that there isn't some secret back door?  
22      You know that the way -- so I presume that many of

1       these TVs that we are using here to day, and this  
2       projector, run on open source software, they run  
3       on Linux probably. So how do we know that Linux  
4       doesn't have a back door? The answer is, that all  
5       open source software by definition is open and  
6       public to scrutiny and review by anybody who wants  
7       to look at them.

8                 So, there are a couple ways that you  
9       could do this. In a completely trustless manner,  
10      what you do is, download the source code yourself,  
11      review it and verify for yourself there are no  
12      back doors. Now I'm not a computer programmer, I  
13      have to trust some of the world's, you know,  
14      foremost cryptographers who have looked at it, and  
15      have given it a thumbs up. But essentially it's  
16      open, and verifiable to anybody, so that's how you  
17      can -- it's actually probably -- I trust it more  
18      than I would trust a proprietary software systems,  
19      where you have to trust the company; that is the  
20      (inaudible), and there's no way to peek inside.

21                 Your question is, why not dollars? I  
22      would sort of turn it around and say, how would

1       you do that with dollars? You can imagine -- so  
2       you have to have a token that can be transferred  
3       between two different parties, right? That token,  
4       we call it a bitcoin, because there's a limited  
5       amount of them, the value floats, relative to the  
6       dollar; you could imagine the U.S. Government  
7       pegging the dollar to bitcoin, I doubt that will  
8       happen. And so that's how you would accomplish  
9       it, but there's no technical way, really, that you  
10      could technically peg it to a dollar without  
11      having some third party be the guarantor of that  
12      peg.

13                    But I think that's an excellent  
14      question, and I think it is possible, and we have  
15      a live example of Ecuador starting to do that now.  
16      So they actually want to tie their national  
17      currency using the Bitcoin protocol, and the  
18      validation system, and as you know -- as you may  
19      know, the Federal Reserve is looking to modernize  
20      their financial system ACH Fedwire, and I think it  
21      could be very feasible.

22                    I see it as -- you know, just like

1 Bitcoin itself, we are in the experimental stage.  
2 The Fed could do a small experiment, tie a few  
3 U.S. Treasuries to the Bitcoin protocol, tie it as  
4 a U.S. Treasury, and let that be exchanged and  
5 validated; because the core of Bitcoin is really  
6 just a validation system. The real power of the  
7 Bitcoin is to say that I no longer have that one  
8 bitcoin, I sent it to you, and now you have it.  
9 And all the miners are putting their power, and  
10 it's actually not a peer-to-peer, I think it's a  
11 competitive peer mining ecosystem.

12           They are all trying to first calculate  
13 the winning formula, or output so that they can  
14 get the 25 bitcoin reward. So there's a lot of  
15 losing miners out there, that spend a lot of  
16 expensive electricity, but they don't win that  
17 reward, and they hurry up and try and win the next  
18 reward. So, you know, as some are unsuccessful,  
19 they are going to drop out. Some are going to be  
20 more successful, because they have more computing  
21 power, maybe they set up shop in Seattle where the  
22 electricity is cheaper. You know, it's a very

1 open market. But I think your question is a  
2 possible future use of bitcoins.

3 MR. HEPWORTH: I think I was just asking  
4 if -- it seems to like it's a -- it's just a  
5 distributed ledger that disintermediates.

6 SPEAKER: That's right.

7 MR. HEPWORTH: So if you can have a  
8 token that represents the bitcoin, couldn't you  
9 have a token that represents the dollar on yet a  
10 separate block chain.

11 MR. BRITO: And that is what Ecuador is  
12 doing, yes.

13 MR. HEPWORTH: Okay. But it's not -- it  
14 sounded to me like they were tying it to the  
15 bitcoin. Did I mistake that?

16 MR. BRITO: No. There are --

17 MR. HEPWORTH: It's just a separate --  
18 it's a separate block chain?

19 MR. BRITO: Yes. It's a separate copied  
20 or mimicked Bitcoin protocol because it's a free  
21 source -- it's a free open source code out there.  
22 Yeah.

1 MR. HEPWORTH: Thank you.

2 CHARIMAN SERAFINI: David?

3 MR. WEISBROD: So, the material that we  
4 were reading distinguishes -- talks about the  
5 market being unregulated or subject to existing  
6 regulation. Where do you see this between those  
7 two, and what are the differences between the  
8 American perspective and that of Europe, or are  
9 there any differences?

10 MR. BRITO: That's a good question. So  
11 I think there's a misconception that Bitcoin is  
12 unregulated. I think since its invention, since  
13 day one, it's been regulated because it's subject  
14 to existing money transmission regulations and  
15 other consumer protection regulations, et cetera.  
16 So, it's definitely regulated in many different  
17 ways. I could go into detail about money  
18 transmission or consumer protection; if you'd like  
19 me to; or I won't.

20 Vis-à-vis other countries, it varies.  
21 There are some countries that are friendlier,  
22 there are some countries that are more hostile, so

1 take for example, Russia is -- seems to be -- have  
2 a law preceding through its process that might  
3 make digital currencies legal. And I think that's  
4 largely because you are concerned about their  
5 capital controls.

6 You have other countries, such as -- I'm  
7 blanking now -- Amsterdam, that's the city -- The  
8 Netherlands, thank you very much, that have been  
9 especially friendly. The U.K. Recently, the  
10 Chancellor of the Exchequer, announced that he  
11 wants -- you know, he wants the U.K. and London to  
12 be the capital of Bitcoin Finance, and he wants to  
13 initiate the proceeding to figure out how to open  
14 up that regulatory space there. So there seems to  
15 be a bit of competition right now to attract the  
16 investment and attract that innovation.

17 MR. SHADAB: And I also think that from  
18 a regulatory perspective you have to think about  
19 different U.S., or whatever country regulators are  
20 going to view Bitcoin from their own perspective,  
21 from their wheelhouse, and they'll look at things  
22 that they are concerned about, in particular. So

1 maybe the Consumer Financial Protection Bureau  
2 that thinks specifically about consumer issues,  
3 the Security Exchange Commission will think about  
4 investment issues.

5           So certainly from the SEC's perspective,  
6 whether you raise capital with dollars or dog  
7 biscuits, or bitcoin, you still have to abide by  
8 Securities' regulation, and we've seen a couple of  
9 relatively prominent, sort of frauds and Ponzi  
10 schemes that happen with bitcoin. And so coming  
11 back to the sort the Commission here, I think  
12 that, you know, I think that bitcoin is  
13 (inaudible) in a good way, that can still achieve  
14 the policy objectives while fostering really  
15 important innovations, in the marketplace through  
16 contract structure, and market structure as well.

17           And I think on some level that  
18 regulators need to let Bitcoin developers sort of  
19 put their money or their bit coins where their  
20 mouth is. And say, listen, if you think -- if  
21 there is a system that you think then can sort of  
22 revolutionize or open financed, by making

1 disintermediated and decentralized, and cheaper  
2 and so forth, and faster, you should try it and  
3 see what sort of policy objectives in terms of  
4 consumer and investor protection and market  
5 protection you can achieve as well.

6 MR. NUARA: Just one more point on that,  
7 the question of regulate or not. It's usually  
8 with regard to the underlying activity, to say do  
9 you regulate Bitcoin is like saying do we regulate  
10 the internet. It's what you do on the internet,  
11 or how you use that for some process and  
12 procedures, some money transfer, some buying of an  
13 asset, some e-commerce or otherwise. They don't  
14 just regulate the Internet, no one does, and the  
15 Internet is a protocol. Most people probably  
16 don't know it, but it's TCP/IP, it's the transport  
17 control protocol or Internet protocol.

18 It's a protocol. Nobody in the room  
19 really cares about analyzing what the protocol is  
20 or who wrote it or otherwise, but it's long  
21 existed from -- original developed with government  
22 research money, and it's used reliably for a very

1 long time. Well, Bitcoin is another protocol, and  
2 so what do you regulate? Well, you might regulate  
3 an activity utilizing the protocol called Bitcoin.  
4 And then if it's for money transfer, well then,  
5 Finsense gets involved, it's for something else.

6 If it's for swaps, it's regulation that  
7 CFTC has of a swap that utilizes it as an index  
8 that has a Bitcoin asset beneath it. So you can't  
9 say regulate Bitcoin so much as you say regulate  
10 activity that touches utilize, or otherwise is  
11 involved in the use of that protocol.

12 COMMISSIONER WETJEN: Commissioner  
13 Giancarlo?

14 COMMISSIONER GIANCARLO: So from the  
15 perspective of this regulator, to what extent  
16 would markets and swaps for bitcoin be susceptible  
17 to manipulation?

18 MR. NUARA: So with regard to what we've  
19 at least established in the filing that we  
20 presented to the CFTC, we built a swap, that swap  
21 relies on an index of a series of underlying  
22 markets. Those underlying markets could

1 potentially be susceptible to manipulation, what  
2 we had to establish with the staff and ultimately  
3 in our self- certification, was that the numbers  
4 that we are pulling from these various exchanges  
5 will ultimately be curated, filtered. Take out  
6 anonymous behavior to prevent somebody from,  
7 essentially attempting to manipulate; either  
8 attempting and essentially meeting the requirement  
9 that it's not susceptible to manipulation.

10 At two levels. First, is our market  
11 susceptible to manipulation? Every participant in  
12 our market governed by CFTC Rules, and Tera  
13 Exchange Rules, and we have our own surveillance,  
14 and we also have the surveillance of the NFA, to  
15 back us up with regard to market participants. We  
16 also survey the underlying markets that feed the  
17 prices into the index, and as I mentioned before,  
18 we have information sharing agreements with each  
19 of those markets.

20 Those locations that we pull data from  
21 provide us access to individual traders if  
22 necessary, in positions that those traders may

1 hold to determine whether there is going to be  
2 manipulation taking place. As a matter of fact,  
3 the exchanges that we connect to are proud of the  
4 fact that they are following AML and KYC, and want  
5 robust marketplaces to address the very question,  
6 the question that you are asking which is, is  
7 there manipulation happening?

8 They want a sounder marketplace. They  
9 are actually achieving it in their marketplaces,  
10 and then we can take that data and build the swaps  
11 off of that.

12 COMMISSIONER WETJEN: So you have these  
13 information sharing agreements between the SEF,  
14 TeraExchange and the cash markets, that are  
15 feeding the prices?

16 MR. NUARA: Correct.

17 COMMISSIONER WETJEN: But what other  
18 surveillance- type functions do you, the SEF,  
19 actually perform? So you are getting reported  
20 information, you are getting a right of access of  
21 some sort, but how, otherwise, are you surveilling  
22 these individual cash markets around the globe?

1                   MR. NUARA: We surveille those feeds and  
2 then watch the prices on the feeds, we use  
3 technology to watch the price action, and when we  
4 find anonymous behavior it's filtered out in the  
5 index automatically, but it also prompts the phone  
6 call for us to make inquiries. During the  
7 analysis period between March and when we  
8 ultimately filed, there was activity on one of the  
9 exchanges, for example, that essentially looked  
10 like someone could be doing something. It  
11 triggered flares -- you know, flags on our system,  
12 to advise us, hey, lookout, go look at this  
13 behavior, which we did. We made the phone calls,  
14 spoke to the technology personnel and also spoke  
15 to the underlying controllers of the accounts.

16                   They said, no, this is -- you know, we  
17 know these players, there's nobody moving the  
18 market in a particular way, there's no wash  
19 trades, no this, no that, so we have that  
20 information at our disposal so that we can  
21 constantly monitor.

22                   COMMISSIONER WETJEN: Commissioner

1       Giancarlo, anything else? I think that's going to  
2       bring the meeting to a close. We've gone over  
3       time. Thank you, again, very, very much. Just  
4       one last point I'd like to make on Bitcoin.  
5       Obviously there's relevancy here in taking up this  
6       topic today, in light of TeraExchange's filing as  
7       you mentioned before, we expect that we are going  
8       to receive other filings from other platforms as  
9       well, in the very, very near future.

10               I was interested to hear in some of the  
11       -- interested to hear some of the remarks by the  
12       Professor about these applications, that could be  
13       made of this technology, in a way that's actually  
14       useful to our space, the derivatives space. And  
15       it just seems like based on what I've learned some  
16       of those applications could be so compelling that,  
17       you know, it would be a real mistake for us as a  
18       Commission to not make sure we are staying on top  
19       of these developments.

20               Not because we want to do other things  
21       -- anything than understand the developments,  
22       because it seems like this protocol, the Bitcoin

1 protocol or something like it, is very, very  
2 likely here to stay. So, the more information and  
3 education we can do on this now, in trying to stay  
4 somewhere, an appropriate spot on the curve, the  
5 learning curve, it seems to be -- seems to be a  
6 very sensible thing to do.

7 So I thank all the Panelists for being  
8 here today; very, very helpful, very useful. Tom,  
9 thank you for representing the CFTC Staff; and  
10 I'll turn it back over to Ted.

11 CHARIMAN SERAFINI: No. I think we are  
12 good. I want to thank everybody for coming. I  
13 want to give a special thanks to our staff, Margie  
14 Yates and her team, for doing all this work that  
15 goes on behind the scenes. It's a big lift for  
16 us, but I appreciate everyone coming today, and as  
17 the DFO and Temporary Chair, I now adjourn the  
18 meeting.

19 (Whereupon, at 5:05 p.m., the  
20 PROCEEDINGS were adjourned.)

21 CERTIFICATE OF NOTARY PUBLIC

22 DISTRICT OF COLUMBIA

1                   I, Stephen K. Garland, notary public in  
2                   and for the District of Columbia, do hereby certify  
3                   that the forgoing PROCEEDING was duly recorded and  
4                   thereafter reduced to print under my direction;  
5                   that the witnesses were sworn to tell the truth  
6                   under penalty of perjury; that said transcript is a  
7                   true record of the testimony given by witnesses;  
8                   that I am neither counsel for, related to, nor  
9                   employed by any of the parties to the action in  
10                  which this proceeding was called; and, furthermore,  
11                  that I am not a relative or employee of any  
12                  attorney or counsel employed by the parties hereto,  
13                  nor financially or otherwise interested in the  
14                  outcome of this action.

15

16

17                  (Signature and Seal on File)

18                  -----

19                  Notary Public, in and for the District of Columbia

20                  My Commission Expires: May 31, 2018

21

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