

UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

WASHINGTON, D.C. 20580

CC. Chairman Commissioner Div. Dix

January 20, 2004

The Honorable James E. Newsome Chairman **Commodity Futures Trading Commission** Three Lafayette Centre 1155 21st Street, NW Washington, DC 20581

Dear Chairman Newsome:

I am forwarding a courtesy copy of the letter that the Federal Trade Commission recently sent to the Commodity Futures Trading Commission regarding the application of U.S. Futures Exchange, L.L.C. (USFE) for contract market designation. USFE, a subsidiary of the European firm Eurex, seeks to establish a U.S.-registered futures exchange on which contracts involving U.S. Treasury securities could be traded.

The letter addresses the likely impact of new entry on consumers, but does not address the regulatory issues relating to the application. The letter argues that new entry would likely benefit consumers; it also discounts concerns raised by the incumbents, including the possibility that a new entrant could engage in successful predatory pricing. In addition, the letter criticizes public restraints, such as regulatory barriers, that impede competition, and notes that such regulatory barriers can prevent the entry of new competitors, thereby stifling innovation and allowing firms to charge higher prices.

Enclosure