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U.S. COMMODITY FUTURES TRADING COMMISSION (CFTC)

MARKET RISK ADVISORY COMMITTEE (MRAC)

Tuesday, February 23, 2021

9:30 a.m.

Meeting

BEFORE:

- Rostin Behnam, MRAC Sponsor and CFTC Acting Chair
- Brian D. Quintenz, Commissioner, CFTC
- Dawn DeBerry Stump, Commissioner, CFTC
- Dan M. Berkovitz, Commissioner, CFTC
- Nadia Zakir, MRAC Chair

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P R O C E E D I N G S

MS. LEWIS: Good morning, everyone. I hope that everyone is well and safe. As the MRAC Federal Designated Officer, it is my pleasure to call this meeting to order.

Before we begin this morning's discussion, I would like to turn to the members of the Commission and the MRAC chair for opening remarks. We will start with Acting Chairman Rostin Behnam, MRAC's sponsor; followed by Commissioner Quintenz; then Commissioner Stump; followed by Commissioner Berkovitz; and, finally, Nadia Zakir, the MRAC chair. Now we will have remarks from Acting Chairman Behnam.

ACTING CFTC CHAIRMAN BEHNAM: Thank you, Alicia. And good morning to everybody. I hope everyone is doing well and staying safe.

I want to welcome you to the first virtual meeting of the CFTC's Market Risk Advisory Committee of 2021. I also want to thank and acknowledge my colleagues, Commissioners Quintenz, Stump, and Berkovitz, for joining today's meeting. And, finally, I want to thank the MRAC members, the subcommittee chairs,

1 and the speakers who will be participating in today's  
2 panel.

3 I would like to extend my gratitude to Nadia  
4 Zakir, the MRAC chair, for her leadership; Alicia Lewis,  
5 who we just heard from, the committee's designated  
6 Federal officer, for her lasting commitment to making  
7 the MRAC and its subcommittees a success; and David  
8 Gillers, my chief of staff and also the committee's  
9 alternate designated Federal officer, for his dedicated  
10 support of the Climate-Related Market Risk Subcommittee.  
11 I would also like to welcome our new members today:  
12 Angie Karna, Managing Director at Nomura Securities;  
13 Chris Dickens, Managing Director and Chief Operating  
14 Officer at HSBC.

15 Before we begin, I would like to take a moment  
16 to comment on recent market dynamics. With respect to  
17 precious metals, I want to reiterate that we are closely  
18 monitoring recent activity in markets and on social  
19 media. We are also closely following the tragic loss of  
20 life, limited clean water, and power outages in Texas.  
21 We are monitoring irregularities in the Texas energy  
22 markets following last week's freeze, specifically where

1 there is a Federal nexus with CFTC regulated markets and  
2 listed products. We remain prepared to do whatever is  
3 necessary to protect the integrity of our markets. And,  
4 I also want to extend our thoughts and deepest  
5 sympathies to those who have experienced the most tragic  
6 of losses.

7           The full committee last convened in July of  
8 2020. I ended my opening remarks by acknowledging that  
9 2020's challenges and uncertainties do not present  
10 without attendant opportunity. Throughout these last  
11 months, I have been inspired by the MRAC and the  
12 subcommittee members' continuous engagement in their  
13 various workstreams amid the ongoing pandemic; the  
14 trickle-down impacts of regulatory and administrative  
15 change; and, perhaps the most unpredictable of all,  
16 shifting policies, practices, and procedures on the  
17 individual home/work front.

18           Carving out the time and space to focus on  
19 issues like interest rate benchmark reform,  
20 clearinghouse risk management, market structure, and the  
21 overarching impact of climate change on our financial  
22 markets, issues our members have dedicated themselves to

1 for the better part of my three-plus-year tenure as the  
2 MRAC sponsor, may actually serve as a comfortable  
3 respite. However, adding on the various external  
4 stresses and the need to comprehend and incorporate new  
5 variables has certainly augmented the experience of  
6 addressing market structural concerns as we flex forward  
7 into 2021.

8           Indeed, as we have already witnessed these  
9 last few months, with so many inputs, new market  
10 entrants, and means of intermediation, or the absence  
11 thereof, our markets as a system are fragile in the  
12 sense that they are programmatically susceptible to what  
13 seem like implausible reactions to increasingly diverse  
14 externalities. With structural concerns across the  
15 financial markets making headlines, the Commission has  
16 remained ever vigilant in carrying out its mission and  
17 mandate and will absolutely continue to do so under my  
18 leadership.

19           Regarding the most recent events in the  
20 precious metals and energy markets, I am personally,  
21 along with dedicated staff throughout the agency,  
22 communicating with fellow regulators, exchanges, and

1 stakeholders to address any potential threats to the  
2 integrity of the derivatives markets, evaluating in  
3 real-time structural and transparency concerns. And we  
4 at the CFTC continue to employ heightened alertness in  
5 surveilling these markets for fraud and manipulation.

6           Moreover, it can never be repeated too often,  
7 derivatives markets play a critical role in the everyday  
8 lives of all Americans. This is especially true when it  
9 comes to the production and supply of reliable and low-  
10 cost energy. At a time of many challenges across the  
11 country resulting from the COVID-19 pandemic, last  
12 week's extreme weather events in Texas and surrounding  
13 states created unimaginable burdens for millions of  
14 Americans. Though perhaps not at the forefront of  
15 everyone's thoughts when nearly half of Texas's  
16 residents remain without drinkable water, and thousands  
17 remain without electricity, this Arctic blast  
18 highlighted weaknesses in our energy infrastructure that  
19 will likely be challenged and stressed more often in the  
20 future as a result of more frequent and extreme weather  
21 events. As we collectively act to restore normalcy and  
22 stability in our lives and to reignite economic and

1 employment productivity and growth, I commit to taking  
2 any and all actions to ensure the CFTC contributes to  
3 this administration's efforts by ensuring our markets  
4 remain transparent, fair, and efficient, and fulfill  
5 their core responsibilities of price discovery and risk  
6 management to ensure reliable and low-cost energy for  
7 all Americans.

8           Today's meeting is an ambitious endeavor to  
9 hear from all four of the MRAC subcommittees and hold  
10 our first ever panel focused on diversity, equity, and  
11 inclusion in the derivatives industry and related  
12 markets. First off, Tom Wipf, the Chairman of the  
13 MRAC's Interest Rate Benchmark Reform Subcommittee and  
14 also chairman of the Alternative Reference Rate  
15 Committee of the Board of Governors of the Federal  
16 Reserve System will provide an update on the transition  
17 away from LIBOR. This subcommittee demonstrated  
18 exceptional effectiveness through 2020, perhaps most  
19 notably for leading the June 2nd, 2020 tabletop exercise  
20 as a prelude to the PAI/discounting switch for LIBOR  
21 swaps by the clearinghouses. The robust discussions  
22 provided the CCPs valuable feedback on their proposed

1 approaches, raised awareness among market participants  
2 and vendors, and from the CFTC's perspective, helped  
3 highlight critical areas where regulatory relief would  
4 mitigate potential risks associated with the LIBOR  
5 transition.

6 Another milestone the market achieved was the  
7 successful launch of ISDA's 2020 IBOR fallbacks protocol  
8 to introduce robust fallback language for interest rate  
9 swaps. The protocol became effective on January 25th,  
10 2021, and the relevant CCPs simultaneously adopted the  
11 fallback language in their respective rulebooks for  
12 cleared swaps. CME is in the process of adopting  
13 appropriate fallback language into its rulebook for  
14 Eurodollar futures and options, which settle to the  
15 three-month U.S. dollar LIBOR. Based on CFTC staff  
16 analysis of information from ISDA and data from SDRs,  
17 legal entities that account for close to 95 percent of  
18 gross notional outstanding, cleared and uncleared, in  
19 interest rate swaps have adhered to the protocol.  
20 Digging even deeper, 69 percent of notional outstanding  
21 of uncleared IRS now have the updated ISDA fallback  
22 language.

1           There is a long tail of end-users with a small  
2 footprint in the swaps markets. Our expectation is that  
3 many of them will either close their swaps positions or  
4 negotiate appropriate fallback language bilaterally with  
5 their counterparties. But not having a plan just  
6 because the firm has one or two open swaps is not an  
7 option. To the extent there are large, active firms who  
8 have not yet adhered to the protocol, relevant  
9 regulators and counterparties will be apt to take  
10 notice.

11           Authorities have been highlighting the lack of  
12 robust fallback language in swaps contracts as a  
13 financial stability risk factor and for good reason. We  
14 want to make sure that robust contractual language is in  
15 place in case of a cessation of the reference rate.  
16 There is much anticipation that cessation announcements  
17 by ICE Benchmark Administration and the U.K. Financial  
18 Conduct Authority will be made in the near future, and  
19 these definitively put the end-game for U.S. dollar  
20 LIBOR and other IBORs in sight. For all practical  
21 purposes, the markets will most likely be shifting from  
22 U.S. dollar LIBOR to SOFR and other alternate reference

1 rates in the coming months.

2 I am looking forward to hearing from the  
3 Benchmark Subcommittee on how the markets, especially  
4 the derivative markets, will shed the U.S. dollar LIBOR  
5 habit. And, thanks to the close collaborative  
6 partnership with the ARRC and the MRAC subcommittee, the  
7 CFTC has been at the forefront in terms of providing  
8 appropriate regulatory relief to facilitate this  
9 transition. We remain committed to supporting this  
10 effort.

11 Second, Bob Litterman, Chairman of the  
12 Climate-Related Market Risk Subcommittee, will present  
13 on the subcommittee's September release of its report on  
14 managing climate risk in the U.S. financial system. The  
15 climate report is receiving widespread recognition as  
16 the first-of-its-kind effort from a U.S. government  
17 entity to examine and argue for recognition that climate  
18 change poses serious emerging risks to the soundness and  
19 stability of the U.S. financial system and that we need  
20 to move urgently and decisively to measure, understand,  
21 and address these risks.

22 I gave the Climate Subcommittee a broad

1 mandate: provide an analysis and recommendations  
2 regarding the existing and emerging risks and impacts of  
3 climate change on the financial markets. The climate  
4 report has exceeded all expectations in tackling the  
5 challenges of how to safeguard the financial system in  
6 the face of the uniquely complex risks presented by  
7 climate change and how to facilitate the transition to a  
8 low-carbon, climate-resilient economy. Recognizing our  
9 unique circumstances in the U.S., which include a  
10 multifaceted system of financial regulation and myriad  
11 regulators, the climate report will provide a resource  
12 to interested policymakers, regulators, and stakeholders  
13 as our Nation begins the process of taking thoughtful  
14 and intentional steps toward building a climate-  
15 resilient financial system that prepares us for the  
16 decades to come.

17           In speaking about climate change and financial  
18 market risk and what role policymakers should and could  
19 play, I have always highlighted the pioneering efforts  
20 of the Bank of England, the Network for Greening the  
21 Financial System, and the Financial Stability Board,  
22 among others. Their work towards achieving sustainable

1 finance and resilient markets and publicizing climate-  
2 related financial market risks through dialogues among  
3 networks of their nations and members paved our way here  
4 today. And consistent with these attributes, at the  
5 heart of the climate report is the concept of  
6 partnerships.

7           Turning back to our agenda, the Market  
8 Structure Subcommittee, led by Lisa Shemie, Associate  
9 General Counsel and Chief Legal Officer for Cboe FX  
10 Markets and Cboe SEF; and Stephen Berger, Managing  
11 Director and Global Head of Government and Regulatory  
12 Policy at Citadel, will present its final  
13 recommendations regarding the swap dealer landscape and  
14 the Made Available to Trade, or MAT, process for further  
15 consideration by the MRAC.

16           The Commission has focused much of its time  
17 and resources over the last decade on efforts to  
18 effectuate the congressional mandate aimed at addressing  
19 the risks the previously and largely unregulated swaps  
20 market posed to the financial system. Throughout my  
21 tenure at the CFTC, I have considered whether the swap  
22 dealer definition and associated registration regulation

1 calculation encompass too many entities whose activities  
2 are not significant enough to warrant full regulation  
3 under Title VII of the Dodd-Frank Act and alternatively,  
4 whether they result in an undue amount of dealing  
5 activity falling outside of the regulatory framework.  
6 While I remained judicious in my words and stated my  
7 legal interpretations and policy positions clearly on  
8 the matters as they came before me in the past, I remain  
9 neutral when it comes to new data, changing  
10 circumstances, and market evolution that may warrant  
11 reconsideration.

12           Similarly, I have had many years to explore  
13 the designing and functioning of the MAT process. As I  
14 have previously stated, addressing the MAT process could  
15 increase liquidity on SEFs and could do so in concert  
16 with increased pre-trade transparency and without  
17 dismantling aspects of the SEF rules that work well. I  
18 commend the Market Structure Subcommittee for working on  
19 key issues it believes may be impeding liquidity and  
20 diversity among liquidity providers trading on SEFs and  
21 designated contract markets and look forward to its  
22 presentations and submissions.

1           The CCP Risk and Governance Subcommittee will  
2 present the fourth and last briefing by the  
3 subcommittees. Much of the discussion last July focused  
4 on the impact the COVID-19 pandemic was having on market  
5 activity, structure, and elements of central  
6 counterparty clearing. CCPs continue to demonstrate  
7 resilience through episodes of high volumes and  
8 volatility, managing market and operational risks and  
9 mitigating credit and liquidity risks. Most recently,  
10 CCPs proved to be a crucial element in the financial  
11 market infrastructure in controlling the frenzied  
12 trading in GameStop, AMC Entertainment, and other  
13 stocks.

14           However, despite clear evidence demonstrating  
15 the critical importance of central clearing to our  
16 financial markets, a key component of post-crisis  
17 derivatives reforms, there remain sufficient and  
18 credible concerns that extreme liquidity demands during  
19 periods of high market volatility, as we experienced  
20 nearly one year ago, create additional stress to  
21 financial markets and potentially financial stability  
22 risks. These important questions and issues are being

1 debated and discussed across the globe, and I remain  
2 committed to using the MRAC and the key stakeholders  
3 participating on the committee and its subcommittees to  
4 help inform any requisite data-driven policymaking aimed  
5 to reducing such market risk.

6           Today we will receive reports from CCP Risk  
7 Subcommittee Co-Chairs Alicia Crighton, Global Co-Head  
8 of Futures and Head of OTC and Prime Clearing Businesses  
9 at Goldman Sachs and also representing the Futures  
10 Industry Association; and Lee Betsill, Managing Director  
11 and Chief Risk Officer of the CME Group. The first  
12 report sets forth recommendations regarding CCP margin  
13 methodologies across six key elements of a robust margin  
14 framework, many of which, CCPs are following today. The  
15 second report makes recommendations for improving  
16 derivatives clearing organizations' governance  
17 arrangements through further enhancements to the  
18 effectiveness of CFTC governance standards by ensuring  
19 that DCOs' management and their boards of directors have  
20 a formalized process to solicit, consider, and address  
21 input from varied clearing members and end-users before  
22 making decisions that could materially affect the risk

1 profile of the DCO's activities. I am looking forward  
2 to receiving these final reports and fully appreciate  
3 these tremendous efforts. To that end, I wish to  
4 highlight that the CCP Risk Subcommittee is continuing  
5 its work on additional workstreams addressing stress  
6 testing and liquidity, transparency, capital and skin-  
7 in-the-game, and default management. These are all  
8 tremendously difficult issues, core issues that strike  
9 at the heart of market risk. And consequently, they  
10 require careful deliberation, discussion, and ultimately  
11 time. It is my expectation that as the Subcommittee  
12 reaches conclusions and consensus on these issues, they  
13 will also report back to the full MRAC in future  
14 meetings.

15           We will end today's meeting with a panel on  
16 diversity in the derivatives markets. It is time to  
17 start a more fulsome dialogue on how the failure to  
18 incorporate diversity and foster inclusion in our  
19 markets may negatively impact our economic future and  
20 the competitiveness in our domestic and global markets.  
21 As relayed by Congressman David Scott in remarks at a  
22 May 2019 hearing on the state of the CFTC in the House

1 of Representatives, "Diversity is a strength. It will  
2 make your agency stronger not only by the varied  
3 viewpoints and backgrounds that women, LGBTQ employees  
4 and employees of color bring, but also through the  
5 credibility the agency will gain by accurately  
6 reflecting the diversity of our great country."

7           In April 2019, I issued a letter to the Office  
8 of Minority and Women Inclusion, seeking additional  
9 information as to how the underrepresentation of  
10 minorities and women, especially in management  
11 positions, at the CFTC could be addressed and remedied.  
12 I have continued to actively engage internally with our  
13 OMWI and with various affinity groups within the  
14 Commission organized to foster and support employee  
15 engagement, inclusion, and teamwork. I have also  
16 supported legislative fixes necessary to bring our OMWI  
17 in line with our fellow Federal financial regulators and  
18 to establish an internship program for students  
19 attending one of the nineteen 1890s Land-Grant  
20 Institutions and others, providing students at  
21 historically black colleges and universities with the  
22 opportunity to serve a semester-long program within

1 varying divisions of the CFTC. These issues and the  
2 necessary legislative fixes remain a top priority, and I  
3 will continue to advocate for necessary changes in my  
4 new role as acting chair.

5           Earlier this month, the Federal Reserve Bank  
6 of San Francisco published its framework for change  
7 outlining its commitment to taking action towards racial  
8 and ethnic equity internally and in the communities it  
9 serves. The framework recognizes that small,  
10 uncoordinated actions will not be enough. Changes  
11 require many tools and a comprehensive strategy to  
12 create a sustainable, self-reinforcing cycle. The  
13 framework for change will be supported by four pillars  
14 subjected to concrete and measurable actions: evidence,  
15 practice, dialogue, and advocacy. This is just one  
16 movement and one model, but it is a positive sign that  
17 strategies are being implemented at the top.

18           Today's conversation will focus on best  
19 practices for creating a culture of diversity, equity,  
20 and inclusion in the derivatives industry through its  
21 firms. Our distinguished panel will share strategies  
22 and successes in building and working with diverse

1 teams, share approaches to starting dialogues about race  
2 in the workplace, and discuss actionable steps needed to  
3 become more inclusive and maximize a team's potential.

4           Advisory committees like MRAC are vehicles for  
5 change; challenge; and, perhaps most importantly, debate  
6 and consensus. Transitions in our markets should  
7 ideally be market-driven. However, there is a role for  
8 the regulator in ensuring that there is transparency,  
9 equity, and commitment that leads to results. Moreover,  
10 it is the province of regulators to define and support  
11 markets and market participants through comprehensive  
12 legislative and regulatory efforts and to provide a firm  
13 and decisive leadership, especially in times of economic  
14 uncertainty and stress. We as a Nation have an  
15 abundance of existing law and regulation and a corps of  
16 regulators, SROs, advocacy groups, think tanks, and  
17 thought leaders to ensure that we utilize our resources  
18 and capital to the fullest extent. As we continue to  
19 progress through 2021, it is my intention to support the  
20 momentum of the MRAC and its subcommittees towards  
21 addressing, exploring, and resolving the issues we will  
22 consider here today.

1           I want to thank you again, all, for your  
2 participation and your commitment. I hope you are all  
3 doing well, again. And I want to thank Alicia and Nadia  
4 for your leadership and my staff for putting together a  
5 great meeting.

6           And I do want to say, in conclusion, many  
7 months into the COVID pandemic, we're here virtually  
8 meeting. It is an amazing feat of technology, and I  
9 want to give credit to all CFTC staff for making these  
10 meetings able to happen so smoothly during the course of  
11 the day.

12           So, Alicia, I will send it back to you. And I  
13 am looking forward to today's agenda. Thank you.

14           MS. LEWIS: Thank you, Chairman Behnam.

15           Commissioner Quintenz?

16           COMMISSIONER QUINTENZ: Hi. Yes. Good  
17 morning. Thank you very much, Alicia. And thank you  
18 for your leadership in running the Market Risk Advisory  
19 Committee. Thank you to Nadia for her chairmanship.  
20 And, of course, thank you to Acting Chairman Behnam for  
21 his very thoughtful and engaged leadership and guidance  
22 in strategy over some very complicated and complex

1 issues over the last years. Given the agenda, I think  
2 it is absolutely obvious how much thought and effort and  
3 coordination that has gone into the conversations we are  
4 going to have today over not just since the last meeting  
5 but, really, since Acting Chairman Behnam took over the  
6 Market Risk Advisory Committee at the beginning of his  
7 tenure in 2017. And I personally am very much looking  
8 forward to hearing the conversation today.

9           The Interest Rate Benchmark Subcommittee is  
10 something that he formed very early. That has been  
11 incredibly active and incredibly productive and has  
12 played a crucial role in preparing to change out of the  
13 legacy LIBOR structure. The Market Structure and CCP  
14 Subcommittees, while a little newer, I think are also  
15 playing very productive roles. And I am excited to hear  
16 the expertise and engagement there. And the climate  
17 risk report I think has brought forward a number of very  
18 important issues for us to consider, specifically within  
19 the realm of the CFTC. I am interested to hear what  
20 actions the CFTC may consider in further protecting the  
21 derivatives markets as well as ensuring that they can be  
22 efficiently used to mitigate the risks of climate

1 change, as well as other risks that they have so  
2 successfully been used for in the past; and, lastly,  
3 look at the diversity panel, an incredibly important  
4 topic that we have been engaged with ever since I joined  
5 the Commission. I am excited to hear the talk there as  
6 well.

7 I don't have any more official comments given  
8 that my time on the Commission is probably coming to an  
9 end here in the very near future. But, again, my  
10 compliments to Acting Chairman Behnam; to you, Alicia;  
11 and to Nadia for a robust agenda today. Thank you.

12 MS. LEWIS: Thank you, Commissioner Quintenz.  
13 Commissioner Stump?

14 COMMISSIONER STUMP: Thank you, Alicia. And  
15 thanks to Acting Chairman Behnam for holding what I  
16 anticipate will be a very informative meeting with  
17 robust debate around a number of important issues facing  
18 not only the markets that we regulate at the CFTC but  
19 also many very important topics of interest to the  
20 public more generally.

21 I think we can all agree that the work done  
22 through this committee has raised the bar in bringing

1 together thought leaders. And it has also elevated the  
2 profile of the CFTC. I welcome these discussions  
3 because they are an opportunity to highlight the  
4 important work that we do at the CFTC and they also  
5 present opportunity to engage in a much-needed  
6 conversation about the unique focus of the CFTC's  
7 mission.

8           If you will indulge me for just a minute, I  
9 wanted to note that long ago, in 1974, when -- the  
10 Senate Agriculture Committee, where Acting Chairman  
11 Behnam and I both worked at one time, in 1974, the  
12 Senate Ag Committee filed a report that accompanied the  
13 Commodity Futures Trading Commission Act, and the  
14 committee made a keen observation then that still holds  
15 true today about the role of the newly independent CFTC.  
16 The report stated that the proper regulatory function of  
17 an agency which regulates futures trading is to assure  
18 that the market is free of manipulation and other  
19 practices which prevent the market from being a true  
20 reflection of supply and demand. Even as our markets  
21 have grown and our profile has been raised, at the time  
22 when -- and Congress has from time to time expanded our

1 jurisdiction, our role as a regulator has not  
2 fundamentally changed. As Acting Chairman Behnam  
3 already stated, we are here to ensure that the markets  
4 we oversee, the derivatives markets, function properly  
5 for the purpose of price discovery and risk management.

6 I often worry that as the CFTC's public  
7 profile has expanded, that our role may be increasingly  
8 misunderstood. It is a good problem to have a higher  
9 profile, but sometimes there is confusion injected as to  
10 our unique role. And it is a concern that I think has  
11 been recently demonstrated by press accounts and social  
12 media entries suggesting things such as the CFTC is  
13 promoting things such as Bitcoin or carbon emission  
14 controls. The public should understand that the CFTC  
15 simply monitors developments in these areas because they  
16 are important factors in the proper functioning of the  
17 derivatives markets. We do not regulate them, and we  
18 certainly aren't in the business of promoting these  
19 things. Put a different way, the demand and the  
20 development for the products we regulate is driven  
21 largely by the presence of risk. For example, some may  
22 utilize Bitcoin futures to hedge inflationary risks and

1 others will seek to hedge risks stemming from broader  
2 public concerns, such as climate change, by utilizing  
3 the derivatives markets. These are all very positive  
4 things and well-intended functions of our markets.

5           The demand for the products we regulate may be  
6 derived from private forces or even government mandates,  
7 but all of those things are beyond the CFTC's remit and  
8 control. The CFTC's job under the Commodity Exchange  
9 Act is to continue our historic oversight to ensure we  
10 preserve the function and the consequent risk management  
11 tools, just as we do today in regulating thousands of  
12 physical derivatives, physical commodity derivatives;  
13 several new cryptocurrency derivatives; and almost 150  
14 climate-related derivatives contracts already subject to  
15 our regulatory supervision.

16           With that said, I want to thank you again for  
17 the hard work that has been put into all of your reports  
18 and all the subcommittees. I know that there is a  
19 tremendous amount of effort that goes into preparing for  
20 these meetings. So, I wanted to particularly take the  
21 opportunity to particularly thank Alicia. And I look  
22 forward to today's discussion and the opportunity to

1 publicly highlight and clarify the scope of the CFTC's  
2 regulatory interest on a vast array of topics.

3 With that, I will turn it back to you, Alicia.

4 MS. LEWIS: Thank you, Commissioner Stump.

5 And now we will have Commissioner Berkovitz.

6 COMMISSIONER BERKOVITZ: Thank you, Alicia. I  
7 am very pleased to be here for today's meeting. We have  
8 an excellent agenda that is very timely.

9 I would like to begin by thanking the members  
10 of the Market Risk Advisory Committee for their time and  
11 effort. This, as all our advisory committees are, are  
12 purely voluntary committees. I am most impressed with  
13 and grateful for the dedication, commitment of all of  
14 the committee members and all the work they have put  
15 into the committee to making today happen and for all  
16 the reports that they have provided. I would  
17 particularly like to thank you, Alicia; Acting Chairman  
18 Behnam; and Nadia Zakir, for their dedication and  
19 service to the committee and leadership.

20 The ongoing catastrophe in Texas is yet  
21 another illustration of the importance of market design  
22 and structure in enabling us to meet our critical energy

1 and other infrastructure needs. At this moment, our  
2 thoughts are foremost with our fellow citizens who do  
3 not have adequate electricity, heat, or water and for  
4 their health and safety. We also are fully supportive  
5 of the recovery efforts.

6           Going forward, it will be important for us to  
7 examine the causes of our current situation and  
8 incorporate any lessons learned into our financial and  
9 energy markets. We must ensure that our markets  
10 adequately incorporate both short-term and long-term  
11 risks. And we must consider what other actions may be  
12 necessary, where market-based solutions may not be  
13 effective in securing the overall common good.

14           We also have an extremely important panel  
15 today on diversity. I am looking forward to see what  
16 best practices we may be able to incorporate here at the  
17 CFTC, but I am not only looking for us to copy or bring  
18 into the agency the best practices. I am looking  
19 forward to the day when the agency can be a leader in  
20 diversity. I am looking forward to working with my  
21 fellow commissioners and the CFTC staff to make that  
22 happen.

1           So, without further ado, I will conclude my  
2 remarks. And thank you all. And I look forward to  
3 today's discussion. Thank you.

4           MS. LEWIS: Thank you, Commissioner Berkovitz.  
5 Many thanks to the Acting Chairman and the Commissioners  
6 for their opening remarks.

7           Now I would like to turn to Nadia Zakir, the  
8 MRAC Chair, for her remarks and to start today's  
9 discussion.

10           CHAIRPERSON ZAKIR: Thank you, Alicia. Let me  
11 start by thanking Acting Chairman Behnam for his  
12 sponsorship of the MRAC and each of the Commissioners of  
13 the CFTC for their support. A special thanks to Alicia  
14 Lewis for her leadership in organizing today's meeting  
15 and, in particular, for her insightful guidance and  
16 leadership in helping to organize today's diversity  
17 panel.

18           I am honored to serve as the chair of the  
19 MRAC. And I want to thank the members of the MRAC in  
20 particular, including each of the subcommittee chairs,  
21 for all of their hard work over the past several months  
22 in carefully evaluating and drafting recommendations

1 that are intended to enhance the market structure and  
2 risk management of derivatives.

3 As described in the agenda, we have several  
4 reports and important updates from our subcommittees,  
5 and I look forward to these presentations. Today's  
6 meeting will also include a very timely panel on  
7 diversity, equity, and inclusion in the derivatives  
8 industry. And, again, I want to thank each of our guest  
9 panelists. I look forward to moderating this important  
10 discussion.

11 Before we begin, I would like to do a roll  
12 call of the members on WebEx so we have your attendance  
13 on the record. After Alicia says your name, please  
14 unmute your audio by pressing the microphone icon and  
15 indicate that you are present. And then mute your  
16 audio, please.

17 Alicia?

18 MS. LEWIS: MRAC members, please unmute your  
19 audio by clicking the microphone icon after I say your  
20 name. Please indicate that you are present and then  
21 mute your audio, please.

22 Nadia Zakir?

1 CHAIRPERSON ZAKIR: Present.

2 MS. LEWIS: Salman Banaei?

3 MR. BANAEI: Good morning. Present.

4 MS. LEWIS: Stephen Berger?

5 MR. BERGER: I am present.

6 MS. LEWIS: Richard Berner?

7 MR. BERNER: Good morning. Present.

8 MS. LEWIS: Lee Betsill?

9 MR. BETSILL: Present.

10 MS. LEWIS: Peter Borish?

11 (No response.)

12 MS. LEWIS: Peter Borish?

13 MR. BORISH: Present.

14 MS. LEWIS: Bis Chatterjee?

15 (No response.)

16 MS. LEWIS: Bis, you have to use the

17 microphone icon to take yourself off mute.

18 MR. CHATTERJEE: Hey, Alicia. Can you hear

19 me?

20 MS. LEWIS: Thank you. Yes, I can hear you

21 now.

22 MR. CHATTERJEE: Thank you.

1 MS. LEWIS: Alicia Crighton? Alicia  
2 Crighton?  
3 (No response.)  
4 MS. LEWIS: Alicia, I see that you have taken  
5 yourself off mute, but I can't hear you.  
6 MS. CRIGHTON: Can you hear me now?  
7 MS. LEWIS: Yes, I can.  
8 MS. CRIGHTON: Present. Thanks, Alicia.  
9 Sorry.  
10 MS. LEWIS: Thank you.  
11 Chris Dickens?  
12 MR. DICKENS: Present, Alicia.  
13 MS. LEWIS: Morning or I think good  
14 afternoon.  
15 MR. DICKENS: That's correct. Yes. Thank  
16 you.  
17 MS. LEWIS: Shelly Goodwin?  
18 MS. GOODWIN: Good morning, Alicia. Present.  
19 MS. LEWIS: Good morning.  
20 Matthias Graulich? Matthias?  
21 (No response.)  
22 MS. LEWIS: Can someone see if Matthias is on

1 mute? I see Matthias, but I cannot hear him.

2 SPEAKER: I don't see that his audio is  
3 connected.

4 MS. LEWIS: Matthias, we are going to need  
5 you to dial in to the audio. You cannot use your  
6 computer audio. So, use the dial-in number. And then  
7 I will come back to you to get you on the record.

8 Graham Harper?

9 MR. HARPER: Present.

10 MS. LEWIS: Frank Hayden?

11 MR. HAYDEN: Present. Can you hear me?

12 MS. LEWIS: Yes, I can hear you now.

13 MR. HAYDEN: Okay. Great.

14 MS. LEWIS: Lindsay Hopkins?

15 MS. HOPKINS: Present.

16 MS. LEWIS: Annette Hunter?

17 MS. HUNTER: Present. Good morning.

18 MS. LEWIS: Angie Karna?

19 MS. KARNA: Present.

20 MS. LEWIS: Demetri Karousos?

21 MR. KAROUSOS: Present, Alicia. Good  
22 morning.

1 MS. LEWIS: Good morning.  
2 Eileen Kiely?  
3 MS. KIELY: Good morning. Present.  
4 MS. LEWIS: Good morning.  
5 Derek Kleinbauer?  
6 MR. KLEINBAUER: Good morning, Alicia.  
7 MS. LEWIS: Good morning.  
8 Laura Klimpel? Laura Klimpel?  
9 (No response.)  
10 MS. LEWIS: Robert Mangrelli?  
11 MR. MANGRELLI: Good morning, Alicia. I am  
12 present here.  
13 MS. LEWIS: Good morning.  
14 Kevin McClear?  
15 MR. McCLEAR: Good morning. Present.  
16 MS. LEWIS: Dennis McLaughlin? Dennis  
17 McLaughlin?  
18 (No response.)  
19 MS. LEWIS: Let's see. I saw Dennis earlier.  
20 Craig Messinger?  
21 MR. MESSINGER: Good morning, Alicia.  
22 MS. LEWIS: Good morning, Craig.

1 Dennis McLaughlin?  
2 (No response.)  
3 MS. LEWIS: Dennis, I see that you are no  
4 longer muted. So, you can indicate that you are here.  
5 (No response.)  
6 MS. LEWIS: A/V, is his audio not connected?  
7 SPEAKER: Not yet. He is probably dialing in  
8 now.  
9 MS. LEWIS: Okay. So, we will go on to Dale  
10 Michaels.  
11 MR. MICHAELS: Good morning and present.  
12 MS. LEWIS: Good morning.  
13 John Murphy?  
14 MR. MURPHY: Good morning. Present.  
15 MS. LEWIS: Good morning.  
16 Sam Priyadarshi?  
17 MR. PRIYADARSHI: Good morning. Present.  
18 MS. LEWIS: Good morning, Sam.  
19 Marnie Rosenberg?  
20 MS. ROSENBERG: Thanks. I'm present.  
21 MS. LEWIS: James Shanahan?  
22 MR. SHANAHAN: Good morning and present.

1 MS. LEWIS: Lisa Shemie?  
2 MS. SHEMIE: Good morning. Present.  
3 MS. LEWIS: Good morning.  
4 Betty Simkins?  
5 MS. SIMKINS: Good morning, Alicia. Present.  
6 MS. LEWIS: Good morning.  
7 Tyson Slocum?  
8 MR. SLOCUM: Good morning. I am here.  
9 MS. LEWIS: Good morning, Tyson.  
10 Sujatha Srinivasan? Sujatha?  
11 MS. SRINIVASAN: Good morning, Alicia.  
12 Present.  
13 MS. LEWIS: Good morning.  
14 Marcus Stanley?  
15 MR. STANLEY: Good morning, Alicia.  
16 MS. LEWIS: Good morning.  
17 Robert Steigerwald?  
18 MR. STEIGERWALD: Present.  
19 MS. LEWIS: Janine Tramontana?  
20 MS. TRAMONTANA: Hello, Alicia. Present.  
21 MS. LEWIS: Hello.  
22 Scott Zucker?

1 MR. ZUCKER: Good morning.

2 MS. LEWIS: Good morning.

3 And Dennis McLaughlin? Do we have you,  
4 Dennis?

5 (No response.)

6 SPEAKER: I see that his audio is connected  
7 now. Dennis, you are muted. Please unmute.

8 MR. McLAUGHLIN: I am present. Thank you.

9 MS. LEWIS: Yes. Thank you, Dennis.

10 Okay. Subcommittee representatives, please  
11 unmute your audio by clicking on the microphone icon  
12 after I am say your name. Please indicate that you are  
13 present, and then mute your audio, please.

14 Tom Wipf, Interest Rate Benchmark Reform  
15 Subcommittee chair?

16 MR. WIPF: Present, Alicia. Good morning.

17 MS. LEWIS: Good morning. Bob Litterman,  
18 Climate-Related Market Risk Subcommittee chair?

19 (No response.)

20 MS. LEWIS: Bob, we can't hear you. I see  
21 that you are not on mute. Bob?

22 (No response.)

1 MS. LEWIS: A/V, is he connected?

2 SPEAKER: This is Rob, Miss Alicia?

3 MS. LEWIS: Bob Litterman.

4 SPEAKER: Yes, I see that he is here. I will  
5 send him a mute alert.

6 MS. LEWIS: Bob, can you just state that you  
7 are here?

8 MR. LITTERMAN: Yes. I am here. Can you  
9 hear me?

10 MS. LEWIS: Okay. Excellent. Thank you.  
11 And that concludes the roll call. Nadia?

12 CHAIRPERSON ZAKIR: Thank you, Alicia.

13 Just a few logistical reminders. Committee  
14 members and speakers, please mute your audio during the  
15 presentation. And please use either the raised-hand  
16 feature or the chat functionality in WebEx to ask a  
17 question. For those of you dialing in, please refer to  
18 the meeting instructions should you wish to make a  
19 comment or ask a question. I will recognize the  
20 members who wish to speak. If there are follow-up  
21 comments or questions after your initial statement,  
22 please be sure to state your name and firm.

1                   Separately, in anticipation of the diversity  
2 panel, we would like to ask that MRAC members please  
3 take a few moments now to respond to the diversity poll  
4 questions within the WebEx interface. Please note that  
5 the individual poll results are anonymous. The polls  
6 will close promptly at 11:00 a.m. Eastern. We will  
7 display the responses during the diversity panel.

8                   Turning to today's agenda, our first order of  
9 business is a status report from the Interest Rate  
10 Benchmark Reform Subcommittee followed by a briefing  
11 from the Climate-Related Market Risk Subcommittee on  
12 its report managing climate risk in the U.S. financial  
13 system. This will be followed by final reports and  
14 recommendations from the Market Structure Subcommittee  
15 on the "made available to trade" process and the swap  
16 dealer landscape as well as final reports and  
17 recommendations from the CCP Risk and Governance  
18 Subcommittee on CCP margin methodologies and  
19 governance. We will end our time today with the  
20 diversity panel, as described earlier during this  
21 meeting.

22                   MRAC members, I will open the floor to

1 questions after the Interest Rate Benchmark Reform  
2 Subcommittee and the Climate-Related Market Risk  
3 Subcommittee reports.

4 As a reminder, we will be voting on the  
5 market risk and CCP risk and governance reports.  
6 Therefore, questions will be taken after I call for a  
7 discussion on each respective report.

8 With that, we will start with the Interest  
9 Rate Benchmark Reform Subcommittee. Many thanks to the  
10 subcommittee and its chair, Tom Wipf, Vice Chairman,  
11 Institutional Securities at Morgan Stanley and chair of  
12 the Alternative Reference Rate Committee, for the great  
13 work done thus far.

14 Tom, I will turn it over to you to please  
15 provide your report.

16 MR. WIPF: Thank you, Nadia. And good morning  
17 to everyone. It is again an honor to be presenting  
18 again in front of the Market Risk Advisory Committee on  
19 behalf of the Subcommittee on Interest Rate Benchmark  
20 Reform.

21 For those I haven't met, my name is Tom Wipf.  
22 I am Vice Chairman of Institutional Securities at Morgan

1 Stanley. I represent the firm as chairman of the  
2 Alternative Reference Rate Committee and as well serve  
3 as a board member on ISDA.

4 I want to take a moment to thank Acting  
5 Chairman Behnam; Alicia Lewis; Nadia Zakir; this  
6 committee, the MRAC; and the rest of the commissioners  
7 in the CFTC for continuing support of our subcommittee  
8 and for the foresight to have enabled this important  
9 workstream in the transition away from LIBOR onto SOFR.

10 I will first begin by recapping the key  
11 developments in the LIBOR transition that have occurred  
12 since we last spoke in July 2020, when we were  
13 discussing the subcommittee's tabletop exercise.  
14 Following our tabletop exercise and corresponding report  
15 that was approved by the MRAC in July, CME and LCH  
16 successfully executed their respective discounting  
17 transitions in October of 2020. From an operational  
18 perspective, both processes went quite well. And from a  
19 market risk perspective, the potential risks identified  
20 by the subcommittee, including the possibility of a  
21 failed auction, fortunately, did not materialize. In  
22 fact, market participants that exited basis swaps via

1 the auctions may have been able to realize cost savings  
2 relative to where they would have transacted  
3 bilaterally. In other words, the auctions worked quite  
4 well, and both CME and LCH are to be commended for all  
5 the work that went into that seamless execution.

6           Also in October, ISDA launched their IBOR  
7 fallbacks protocol and supplement, marking a major  
8 milestone in the transition away from IBORs globally.  
9 These documents provide fallback language based on a  
10 clear, consistent, and transparent methodology for  
11 derivatives transactions, thereby reducing the risk of  
12 market disruption if and when a key IBOR ceases to exist  
13 or LIBOR is deemed to be non-representative before the  
14 transition efforts are complete.

15           These fallbacks became effective on January  
16 25th and are, therefore, incorporated into any new  
17 trades executed after that date that use ISDA's standard  
18 interest rate definitions as well as any legacy trades  
19 if both counterparties have, in fact, adhered to the  
20 protocol. Over 13,000 entities have adhered to this  
21 protocol, which represents broad adherence among broker  
22 dealers, institutional investors, and other types of

1 market participants.

2           Additionally, both CME and LCH have  
3 incorporated these fallback terms into their rulebooks,  
4 meaning that at this point the entire cleared market,  
5 plus much of the uncleared market, is operating under  
6 the terms of the ISDA fallbacks. This accomplishment is  
7 the result of years of work from ISDA, and I commend  
8 them for their efforts to provide a clear path forward  
9 for derivatives which form the significant majority of  
10 IBOR exposures globally and here in the U.S.

11           In the loan market, which to date has  
12 struggled with adoption of SOFR compared to other  
13 markets, we received clarity from U.S. regulators  
14 towards the end of last year on outstanding questions  
15 related to credit-sensitive benchmark rates and  
16 appropriate benchmarks to be used in loans. The  
17 official sector made it clear that they support  
18 innovation in and development of suitable reference  
19 rates, including those that have credit-sensitive  
20 elements. However, that innovation is best left to the  
21 private sector. The official sector noted that they are  
22 not well-positioned to adjudicate the selection of a

1 reference rate between banks and their commercial  
2 customers. And, thus, they have not convened a group to  
3 recommend a specific credit-sensitive supplement or a  
4 rate for use in commercial lending products.

5           Further, the Federal Reserve Board of  
6 Governors, Federal Deposit Insurance Corporation and the  
7 Office of the Comptroller of the Currency published a  
8 statement regarding reference rates in loans, noting  
9 that banks should select suitable replacement rates for  
10 LIBOR that are most appropriate given their specific  
11 circumstances, giving due consideration to their funding  
12 costs and customer needs. They also confirmed that  
13 examiners will not criticize banks solely for using the  
14 reference rate, including a credit-sensitive rate, other  
15 than SOFR for loans.

16           With these two items combined, the message to  
17 the private sector is clear: Begin engaging in non-  
18 LIBOR lending businesses. This is quite important as we  
19 know derivatives markets serves as the hedge to the  
20 lending products, but these are very much connected.  
21 And we will be following these very closely.

22           The most fundamentally important developments

1 occurred in late November, when IBA, the administrator  
2 of LIBOR, released a consultation proposing cessation  
3 dates for the 35 LIBOR settings that they publish. They  
4 proposed to cease publication of all tenors of sterling,  
5 Euro, Swiss franc and Japanese yen LIBOR as well as one-  
6 week and two-month U.S. dollar LIBOR at the end of this  
7 year, 12/31/21, and to cease publication of the  
8 remaining tenors of USD LIBOR of the overnight, 1, 3, 6  
9 and 12 months on June 30th, 2023.

10           This consultation concluded in January, and we  
11 await the final results. Notification by IBA of the  
12 exact timeline for LIBOR cessation would serve to freeze  
13 the spread adjustments to be utilized in derivatives  
14 that use ISDA's fallbacks as well as cash products that  
15 use ARRC-approved fallbacks.

16           On the same day that IBA published this  
17 consultation, the Federal Reserve Board of Governors,  
18 Federal Deposit Insurance Corporation, and the Office of  
19 the Comptroller of the Currency published clear  
20 supervisory guidance on LIBOR, going forward. They  
21 stated that, "Failure to prepare for disruptions to U.S.  
22 dollar LIBOR, including operating with insufficiently

1 robust fallback language, could undermine financial  
2 stability and banks' safety and soundness. The agencies  
3 believe entering into new contracts that use USD LIBOR  
4 as a reference rate after December 31, 2021 would create  
5 safety and soundness risks, and they will examine bank  
6 practices, accordingly. Therefore, the agencies  
7 encourage banks to cease entering into new contracts  
8 that use USD LIBOR as a reference rate as soon as  
9 practicable and in any event, by December 31st, 2021.  
10 New contracts entered into before December 31st, 2021  
11 should either utilize a reference rate other than LIBOR  
12 or have robust fallback language that includes a clearly  
13 defined alternative reference rate after LIBOR's  
14 discontinuation." The supervisory intentions are clear,  
15 and every firm needs to accelerate their LIBOR  
16 transition plans in order to comply with this guidance.

17 Finally, towards the end of 2020 and earlier  
18 this year, LCH and CME provided indications on how they  
19 would approach a LIBOR cessation event from an  
20 operational and risk management perspective. These  
21 proposals, for which LCH issued a consultation in  
22 December and then published results of that consultation

1 last week, will form the next key workstream for the  
2 MRAC Subcommittee on Interest Rate Benchmark Reform.

3 I don't plan to go into depth on the current  
4 plans for each CCP as they are still in draft form, but  
5 I will share some of the guiding principles discussed in  
6 the public documents and how they have been deliberated  
7 within the subcommittee. So, due to the way fallbacks  
8 in the ISDA protocol and the supplement are constructed,  
9 an IBOR swap under these fallback terms will fall back  
10 to an risk-free reference rate swap that has slightly  
11 different conventions than what one might consider a  
12 standard RFR swap. For instance, ISDA's fallback terms  
13 contemplate a spread adjustment on the floating leg  
14 where typically one would not exist, and also create an  
15 observation shift for interest accruals that would not  
16 typically exist in a newly-executed RFR swap.

17 The overarching goal from the clearinghouses  
18 is to standardize these fallen-back IBOR swaps as much  
19 as practicable. Many market participants agree that  
20 creating two distinct classes of RFR swaps, one for new  
21 activities and one for fallen back IBOR swaps, may be a  
22 sub-optimal outcome for the market. However, different

1 types of market participants have varying views on the  
2 most appropriate way to complete this standardization.  
3 Fortunately, the subcommittee contains an appropriately  
4 diverse set of viewpoints so that our discussion on  
5 these topics has been thorough.

6           To organize the committee's diverse thoughts  
7 in a way that is helpful to the clearinghouses, we are  
8 summarizing each of the views from the relevant market  
9 participant types represented on the subcommittee. And,  
10 ultimately, our goal is to be additive to the  
11 independent consultation processes that both CME and LCH  
12 will complete prior to finalizing their plans. We will  
13 keep this committee, the MRAC, aware of our progress on  
14 this discussion and any next steps that the subcommittee  
15 identifies.

16           Although the conversion processes for USD  
17 LIBOR would not occur until after 2021, due to the 18-  
18 month extension in USD LIBOR's publication, there seems  
19 to be appetite from the clearinghouses and other market  
20 participants for a currency-agnostic approach to this  
21 transition. In other words, as the clearinghouses  
22 finalize their plans over the coming months for

1 sterling, Euro, Swiss franc and yen LIBOR, it is  
2 important for the subcommittee to be plugged into this  
3 process because the outcome will directly impact the  
4 transition for U.S. dollar LIBOR at a later date.

5           So, in conclusion, at this time, we welcome  
6 any feedback or questions from the MRAC on our  
7 workstream to consider the IBOR transitions from the  
8 clearinghouses. We would also be keen to know if the  
9 MRAC has views on other items the subcommittee should  
10 consider. The MRAC and the CFTC's guidance has been  
11 helpful to our work thus far, and we look forward to  
12 further collaboration with this group.

13           So, once again, I would like to thank Acting  
14 Chairman Behnam, Alicia Lewis, Nadia Zakir, and the MRAC  
15 for the opportunity for this public service. And we now  
16 would open the discussion for feedback and questions  
17 relating to that topic.

18           CHAIRPERSON ZAKIR: Thanks, Tom.

19           At this time, let's open the floor to  
20 questions and comments from the MRAC membership on the  
21 subcommittee's report.

22           As a reminder, please use the raised-hand

1 feature or the chat functionality within WebEx to ask a  
2 question. For those of you dialing in, please refer to  
3 the meeting instructions that I think Alicia circulated  
4 should you wish to make a comment or ask a question. We  
5 will give the members a few minutes to respond in case  
6 they have any questions.

7 (Pause.)

8 CHAIRPERSON ZAKIR: Okay. If there are no  
9 questions or comments on the Interest Rate Benchmark  
10 Subcommittee report, we will move on to the briefing by  
11 the Climate-Related Market Risk Subcommittee. Thanks  
12 again, Tom, for your report.

13 As a reminder, we will be taking questions and  
14 comments at the end of the briefing. Bob Litterman is  
15 chair of this subcommittee. Bob, let me turn it over to  
16 you.

17 MR. LITTERMAN: All right. Thank you, Nadia.  
18 Can you hear me now? I trust that you can.

19 CHAIRPERSON ZAKIR: Yes, we can.

20 MR. LITTERMAN: Great. First of all, Chairman  
21 Behnam and members of the Market Risk Advisory  
22 Committee, I want to thank you for giving me the

1 opportunity to chair the Climate-Related Market Risk  
2 Subcommittee and to discuss the subcommittee's report,  
3 "Managing Climate Risk in the U.S. Financial System,"  
4 with you today. The report itself was made public last  
5 fall on September 9th, almost 6 months ago.

6           As you recognized in asking for the report,  
7 the financial sector has an important role to play in  
8 addressing the risks that climate change creates, which  
9 threaten our economy and the well-being of future  
10 generations. The central message of this report is that  
11 U.S. financial regulators must recognize that climate  
12 change poses serious risks to the U.S. financial system,  
13 and they should move urgently and decisively to measure,  
14 understand, and address these risks as well as to help  
15 increase the flow of capital toward building the net-  
16 zero economy of the future.

17           The key recommendations of our report include  
18 the following: U.S. regulators already have wide-  
19 ranging and flexible authorities to start addressing  
20 climate-related risks. They and market participants are  
21 at an early stage in understanding and should be  
22 experimenting with how best to monitor, manage, and

1 disclose climate-related risks.

2           Insufficient data and analytical tools,  
3 including common transition scenarios and agreed upon  
4 decision-useful measures of exposure to climate-related  
5 financial risks, remain a critical constraint.

6           The lack of common definitions and meaningful  
7 standards for climate-related data and financial  
8 products is hindering the ability of market participants  
9 and the regulators to manage climate risk.

10           International engagements by the U.S. could be  
11 significantly more robust.

12           And financial markets would be able to channel  
13 resources efficiently and at the scale needed to  
14 activities that reduce greenhouse gas emissions if, and  
15 only if, an economy-wide price on carbon is in place  
16 that reflects the true social cost of such emissions.

17           I hope you are as pleased with this report as  
18 the subcommittee is. The quality of the content, the  
19 recommendations, the editing, and the production all  
20 certainly exceeded my expectations and reflected the  
21 extremely high caliber of the members of our  
22 subcommittee as well as our ability to reach into the

1 expertise of all of the institutions represented. The  
2 fact that the subcommittee members unanimously endorsed  
3 the report, in a vote on September 8th, gave the  
4 recommendations additional significance.

5           You know, it is one thing if all of us agree  
6 on something, but neither me nor anyone else knows that  
7 we all agree, but it is a different state of the world  
8 if we all know that we agree on something, particularly  
9 if it is something important and we so say publicly.  
10 And that is what this report has done. It has indicated  
11 clearly that this is not a controversial and partisan  
12 issue. We all agree on the fundamental nature of the  
13 problems and the path forward.

14           Credit for this report goes to you, the MRAC,  
15 and Chairman Behnam for giving us the assignment and  
16 structuring our mandate in a manner that sets us up for  
17 success. You began this process to address climate risk  
18 management almost two years ago. I was not present that  
19 day in June 2019 when you heard from experts and  
20 discussed climate risk, but I was able to watch it  
21 later, and I want to congratulate you for following up  
22 that important meeting with the courage to create our

1 subcommittee when many others were afraid to address  
2 what was viewed as a controversial topic.

3           You asked us to examine the risks created by a  
4 changing climate and to create a roadmap for how to  
5 address them. Given the importance and urgency of this  
6 task and the undisputed fact that, as then Commissioner  
7 Behnam put it at the time, "The playing field is empty,"  
8 the subcommittee pushed forward with energy and  
9 enthusiasm. You made sure that we had members with  
10 appropriately diverse perspectives and different  
11 dimensions of expertise, but you also gave us a mandate  
12 to try to reach consensus. And armed with our diverse  
13 members, each of whom no doubt would have written a very  
14 different report if on their own, we were charged with  
15 moving as far as we could together in an effort to reach  
16 common agreement. The committee was asked to write a  
17 high-level report but to include many specific  
18 recommendations. We took our job as a risk committee  
19 seriously, and we had plenty of experience and expertise  
20 in both climate risk management and sustainable finance,  
21 which served us well.

22           I have already mentioned several important

1 aspects of our mandate that contributed to success:  
2 that we were given an appropriate, broad mandate to  
3 address the fundamental cause of climate risk; that we  
4 included members from a remarkably diverse spectrum of  
5 financial market stakeholders, including banks;  
6 insurers; investors; asset owners; an exchange;  
7 agricultural, oil, and data companies; academics; and  
8 environmental NGOs; that we also had an ambitious but  
9 agreed-upon goal to try to reach consensus; but we  
10 should keep the report to a manageable length; and,  
11 finally, that we should include many specific  
12 recommendations.

13           This was very much a team effort, and I want  
14 to highlight especially Chairman Behnam's vision, which  
15 I trust we have fulfilled, and the extraordinary help of  
16 Chairman Behnam's chief of staff, David Gillers, my co-  
17 pilot in this venture. David provided all of the  
18 operational support the subcommittee needed. He kept us  
19 on track. He listened in all of the subcommittee  
20 discussions. And he provided the subcommittee and me  
21 personally, counsel on all of the important decisions.

22           As you may recall from my interim progress

1 report in July, our subcommittee began with two in-  
2 person meetings marked by wide agreement on broad  
3 principles. Early on, the progress was fast. The  
4 meetings led to agreement on an outline, workstreams  
5 with leads and volunteers, and multiple drafts of each  
6 chapter were developed and reviewed. Very able editors  
7 Jesse Keenan, Leo Martinez-Diaz, and Stephen Moch were  
8 chosen from within the committee, and drafts of chapters  
9 with recommendations emerged.

10           With our initial draft ready, we asked the  
11 members to distribute it to relevant people in their  
12 organizations to ask for feedback and suggestions. We  
13 received almost a thousand responses to this initial  
14 draft. The workstream leads, the editors, David, and I  
15 carefully went through every one of those responses and  
16 made decisions of how to incorporate the feedback. Few  
17 paragraphs were untouched.

18           We then focused on areas of disagreement and  
19 red lines that organizations would be unable to cross.  
20 Over the summer, these quickly narrowed to a few areas  
21 of concern and serious negotiations. It was not an easy  
22 task, and there was a period of time when it was not

1 clear that we could get to consensus, but we continued  
2 to push on to try to find wording that all could agree  
3 upon.

4           Ultimately, we were successful, and all  
5 members recorded their votes on behalf of their  
6 organizations to support forwarding the report to this  
7 committee. Since then, it has been widely read and  
8 well-received. For example, Mary Schapiro, former chair  
9 of the SEC, on February 2nd in a Brookings webinar  
10 called the report, "a superb roadmap for financial  
11 regulators to manage climate risk in the financial  
12 system." The Energy Transition Institute called it "a  
13 groundbreaking report."

14           Let me now review each chapter and its main  
15 conclusions. The executive summary lays out key  
16 findings: that Climate change poses a major risk to the  
17 stability of the U.S. financial system and to its  
18 ability to sustain the American economy; policy and  
19 regulatory choices must be flexible, open-ended, and  
20 adaptable to new information about climate change and  
21 its risks, based on close and iterative dialogue with  
22 the private sector; climate policies must ensure that

1 the burden does not fall on low-to-moderate income  
2 households and historically marginalized communities.

3 Chapter 1, "Introduction to Finance in the  
4 Face of Climate Change," highlights the policy context.  
5 The report addresses two interrelated challenges: one,  
6 safeguarding the soundness and stability of the  
7 financial system in the face of climate change; and,  
8 two, helping the financial system to facilitate the  
9 transition to a low-carbon, climate-resilient economy.

10 Incentives to reduce emissions are crucial.  
11 There is one recommendation in this chapter, to  
12 establish a carbon price that is fair, economy-wide, and  
13 effective in reducing emissions consistent with the  
14 Paris Agreement.

15 Chapter 2, "Physical and Transition Risks in  
16 the Context of the United States," digs into the risks  
17 themselves. Climate-related physical and transition  
18 risks are already impacting or are anticipated to impact  
19 nearly every facet of the U.S. economy and if not well-  
20 managed likely will materially impact the valuations of  
21 a range of assets.

22 Chapter 3, "Implications of Climate Change

1 for the U.S. Financial System," introduces the concepts  
2 of acute and chronic impacts, tipping points, and both  
3 systemic and sub-systemic risks.

4           Climate-related financial impacts associated  
5 with physical and transition risks may manifest  
6 throughout the financial system. Climate change could  
7 pose systemic uninsurable risks to the U.S. financial  
8 system. At the same time, regulators should also be  
9 concerned about the risk of climate-related, sub-  
10 systemic risks that could impact entire regions, such as  
11 we just saw last week in Texas.

12           How impacts flow through the financial system  
13 depends on who holds these exposures. Insurance,  
14 reinsurance, and government assistance today provide  
15 shock absorbers. However, these resources could be  
16 exhausted over time.

17           Chapter 4, "Existing Authorities and  
18 Recommendations for Financial Regulators," looks at  
19 their role in managing climate-related risks. Financial  
20 regulators can better protect the U.S. financial system  
21 from climate risk by ensuring emerging risks are  
22 identified, measured, and effectively managed, including

1 through existing legislation which already provides  
2 financial regulators with wide-ranging and flexible  
3 authorities and pragmatic approaches that stress  
4 continuous monitoring, experimentation, and learning.

5           Recommendations in this chapter span systemic  
6 risk oversight, 4.1 to 4.4; international coordination,  
7 4.6; risk management and stress testing, recommendations  
8 4.7 to 4.9; asset purchases, recommendation 4.10;  
9 insurance, 4.5 and 4.12 and 4.13; credit rating  
10 agencies, 4.14; and derivative risk management, 4.11,  
11 4.15, and .16.

12           Chapter 5, "Climate Risk Management and  
13 Data," examines why climate risk analysis is peaked at  
14 an early stage and needs to be further developed.  
15 Financial institutions can undertake climate-related  
16 risk management but need reliable, consistent, and  
17 comparable data and methodologies. Regulators should  
18 support new and existing precompetitive open-source  
19 platforms as well as proprietary efforts to develop new  
20 climate risk datasets and tools.

21           Recommendations are made to support  
22 availability of climate risk data and analysis -- that

1 is recommendation 5.1 -- to standardize definitions  
2 through U.S.-appropriate taxonomies, 5.2; and to build  
3 capacity, 5.3.

4 Chapter 6, "Climate Scenarios," focuses on  
5 how scenario analysis is used to analyze alternative  
6 climate-related future outcomes.

7 Climate-related scenario analysis can be a  
8 useful tool to understand and manage climate-related  
9 risks, on scenario structure, 6.1 through 6.5;  
10 regulators' role in prescribing scenarios, 6.6 through  
11 6.10; capabilities and applications, 6.11 through 6.13;  
12 and risk manager usage, 6.14 through 6.16.

13 Chapter 7, "Climate Risk Disclosure," states  
14 that current climate-related risk disclosure is  
15 inadequate -- improved. Disclosure of material climate  
16 risk information to investors is an essential building  
17 block to ensure it is measured and managed.

18 Recommendations are made to build on TCFD,  
19 the G20-sponsored Taskforce on Climate-related Financial  
20 Disclosures -- that is recommendation 7.1 -- to clarify  
21 the definition of materiality for medium- and long-term  
22 climate risk, which must be disclosed under existing law

1 -- that is recommendation 7.2 -- to update the 2010 SEC  
2 guidance, recommendation 7.5; to find avenues for  
3 disclosure of other substantive climate risks, 7.3; and  
4 with respect to emissions, 7.6; derivatives, 7.7;  
5 accounting standards, 7.8 and 7.9; and municipals, 7.10  
6 through 7.12.

7 Chapter 8, "Financing the Net-Zero  
8 Transition," which is perhaps the most urgent, examines  
9 how financial regulators can accelerate the transition  
10 and the flow of capital to a net-zero, climate-resilient  
11 economy. The chapter begins by highlighting that "A  
12 price on carbon," is the single most important step.  
13 Beyond that, financial regulators can foster effective  
14 and well-functioning markets that allocate capital  
15 efficiently, spur innovation, and create jobs in a  
16 growing net-zero economy.

17 We have recommendations to consider,  
18 including climate risk in fiscal policy, 8.1; catalyzing  
19 climate finance, 8.2 and 8.3; confirming the  
20 appropriateness of climate factors in fiduciary duty  
21 situations, 8.4; and support for climate finance  
22 markets, 8.5.

1           Four of the report's recommendations are  
2 directed specifically to the CFTC, and so I will  
3 highlight those now. Recommendation 4.11 suggests that  
4 the CFTC should undertake a program of research aimed at  
5 understanding how climate-related risks are impacting  
6 and could impact markets and market participants; and,  
7 drawing on the conclusions of the research program  
8 above, review the extent to which existing CFTC rules  
9 are adequate to monitor and manage climate-related  
10 risks; expand its own central counterparty stress  
11 testing to cover the operational continuity and  
12 organization resilience of central counterparties. As  
13 better understanding emerges of the risk-transmission  
14 pathways and of where the material climate risks lie,  
15 consider expanding the CFTC's risk management rules and  
16 related quarterly risk exposure reports to cover  
17 material climate-related risks.

18           In addition, recommendation 4.16 suggests the  
19 CFTC should review the extent to which financial market  
20 infrastructure, including but not limited to  
21 systemically important financial market utilities for  
22 which it is the primary regulator, is resilient against

1 losses that could arise through the physical impacts of  
2 climate change.

3 Recommendation 7.7, from the chapter on  
4 disclosure, suggests:

5 Regarding derivatives, financial regulators  
6 should examine the extent to which climate impacts are  
7 addressed in disclosures required of the entities they  
8 regulate and consider guidance and rulemaking if  
9 disclosure improvements are needed. This could include,  
10 for example, swap dealers registered with the CFTC, risk  
11 management rules that govern risk identification  
12 approaches; quarterly risk exposure reports; and  
13 business conduct rules that govern disclosure of  
14 material information to counterparties prior to entering  
15 into a swap.

16 Recommendation 8.5, regarding financing the  
17 transition to a net-zero economy, suggests the CFTC  
18 should pursue the following activities to further  
19 catalyze climate finance market development: survey  
20 market participants about their use of climate-related  
21 derivatives, the adequacy of product availability and  
22 market infrastructure, and the availability of data to

1 incorporate climate impacts into existing and new  
2 instruments; consider appropriate and targeted  
3 exemptions where needed to help facilitate coordination  
4 with other regulators and promote market development;  
5 support the study and adoption of alternative execution  
6 methods, such as block trading, auction-style markets,  
7 or incentive programs, to attract liquidity providers to  
8 make climate-related markets; and coordinate with other  
9 regulators to support the development of a robust  
10 ecosystem of climate-related risk management products.

11           Many of our recommendations are now being  
12 considered, and some have already been implemented. The  
13 Federal Reserve, for example, recently established a  
14 climate-risk management committee and joined the Network  
15 for Greening the Financial System. The Treasury  
16 Department has established a climate-risk hub with  
17 multiple workstreams focused on climate-risk. The New  
18 York State Department of Financial Services sent a  
19 letter outlining its expectations related to addressing  
20 the financial risks from climate change to all New York-  
21 regulated banking organizations.

22           Business organizations are also evolving in

1 their statements about climate change. The Business  
2 Roundtable, the Chamber of Commerce, the National  
3 Association of Manufacturers, and even the American  
4 Petroleum Institute are all now supporting or moving  
5 toward support for market approaches to reducing  
6 emissions. Hundreds of companies, municipalities,  
7 universities, states, and countries are now making  
8 pledges to reach net-zero by 2050, and many investors  
9 and asset owners are pledging to align their portfolios  
10 with a rapid transition to net-zero.

11           Market valuations of fossil fuel companies  
12 have significantly declined in recent years, even as the  
13 broad market has continued to rise. Meanwhile,  
14 companies focused on clean tech, electric vehicles,  
15 batteries, renewable energy, carbon allowances, and  
16 other assets associated with the clean-energy transition  
17 have seen their relative valuations increase  
18 dramatically, especially in the past six months, as the  
19 prospects for carbon pricing have increased. For  
20 example, since the post-COVID low in March 2020, Tesla  
21 has increased in valuation by over \$600 billion dollars,  
22 while co-valuation of Ford and GM together have today is

1 less than \$120 billion dollars.

2 I would like to focus attention on the urgency  
3 of recommendation 1 in our report, the need to establish  
4 an effective price on carbon. As a risk management  
5 professional focused on climate change, I have been  
6 working for the past decade to highlight the need to  
7 create strong, globally harmonized incentives to reduce  
8 emissions. It is important to understand that this root  
9 cause of climate change is a problem that can be easily  
10 fixed if our leaders have the will to do so. What is  
11 required is simply a small change in the tax code that  
12 will create appropriate incentives to reduce emissions  
13 and significant revenues that governments need to  
14 address climate challenges. European countries have  
15 already created such strong incentives to reduce  
16 emissions. China is in the process of implementing a  
17 nationwide carbon pricing system, and it is long past  
18 time for the United States to move forward. Like a bug  
19 in computer code, not pricing climate risk is a bug in  
20 the United States tax code that needs to be fixed. We  
21 understand how to fix it, and it is critically important  
22 to the safety of future generations that we do so

1 immediately.

2           In closing, I would like to tell you a true  
3 story that may, in part, explain my passion on this  
4 topic. In 2014, my wife, Mary, and I nearly died in a  
5 traffic accident. Mary saw a flaming, out-of-control  
6 gasoline tanker about a quarter of a mile away but  
7 barreling straight at us from across a divided freeway,  
8 and she exclaimed, "Oh my God, Bob. Watch out" just in  
9 time to allow me to slam on the brakes, swerve, and  
10 avoid a head-on crash into a huge gasoline  
11 conflagration, which erupted seconds later right in our  
12 path. It closed the entire freeway and burned for seven  
13 hours. Those five seconds between when Mary saw the  
14 danger and when we passed through the flames and debris  
15 but avoided disaster by a fraction of a second were the  
16 longest five seconds of our lives, and they play over  
17 and over in our memories.

18           Since that experience, I feel in my gut the  
19 parallel of managing climate risk, where we have heard  
20 the warning from science and we have seen the danger.  
21 And yet, even today, while we do not know how much time  
22 we have left and we watch as the risk continues to grow,

1 collectively we have not yet reacted.

2           Because of the long lags in the planetary  
3 system, we must create those strong incentives now in  
4 order to hope to ensure that future generations can  
5 avoid climate disasters decades from now. Pricing  
6 carbon is the only brake with the power and the scale to  
7 guide the required flow of capital toward the net-zero  
8 economy, but our foot, unfortunately, is still on the  
9 accelerator.

10           Thus, when Chairman Behnam asked me to chair  
11 this subcommittee, I was not only honored to do so but  
12 committed to use this risk committee and its report to  
13 make clear that the roadmap to addressing the systemic  
14 risks to the U.S. financial system created by climate  
15 change includes buying insurance for future generations  
16 by pricing carbon.

17           I suspect we all understand how incredibly  
18 efficient the financial markets are in driving capital  
19 toward opportunities to make profits given the  
20 incentives that investors face. Today, unfortunately,  
21 those incentives continue to direct capital in what we  
22 all agree is the wrong direction: toward the existing,

1 fossil-fuel-driven, high-carbon economy. When those  
2 incentives change, there will be a rapid change, a rapid  
3 phase change, in the flow of economic capital toward  
4 opportunities to make profits given the incentives that  
5 we have.

6           The longer we delay in implementing carbon  
7 pricing, however, the more pollution will enter the  
8 atmosphere, the higher will be the ultimate average  
9 temperature change, and the greater will be the risk of  
10 crossing a tipping point leading to the type of non-  
11 linear response that can create irreversible damage to  
12 global ecosystems and human well-being.

13           Let me conclude by summarizing our message  
14 succinctly. It is time to slam on the brakes. Thank  
15 you. I am happy to take any questions.

16           CHAIRPERSON ZAKIR: Thank you, Bob. And  
17 congratulations to you and David, Acting Chair Behnam,  
18 and the entire subcommittee for a report that is so  
19 critical and important and timely and obviously just  
20 reflected a tremendous amount of work.

21           We are now going to open --

22           MS. LEWIS: Nadia, we can't hear you. Make

1 sure your phone is not muted. And use the microphone  
2 icon to mute and unmute.

3 CHAIRPERSON ZAKIR: Can you hear me now?

4 MS. LEWIS: Yes.

5 CHAIRPERSON ZAKIR: Okay. Let me repeat  
6 myself, then.

7 So, thank you, Bob. And thank you for all of  
8 the work that went into this report. Obviously, this  
9 has been a very critical and important and timely report  
10 and is also very insightful. And congratulations to you  
11 and the subcommittee for putting this out.

12 We are now going to open the floor to  
13 questions and comments from the membership on the  
14 briefing. As a reminder, please use the raised-hand  
15 feature or the chat functionality if you would like to  
16 speak.

17 And while we are waiting for members to gather  
18 their questions, I would also like to remind members to  
19 please respond to the poll. If you navigate to the  
20 "Participants" tab in WebEx and then under the "Polling"  
21 tab, you will sort of see the polling questions there.  
22 If you can take a few minutes, please, to respond to

1 that poll, that would be great. And, obviously, the  
2 individual responses to those polls are anonymous.

3 We will turn now to see if we have got some  
4 questions from our MRAC members. Let me turn first to  
5 Salman Banaei. Salman joins us from IHS Markit, where  
6 he is Executive Director, Global Head of Clearance and  
7 Settlement. Salman, you have the floor.

8 MR. BANAEI: Okay. Thank you, Nadia. Thank  
9 you, Chairman Behnam, the Commission, Alicia, for  
10 sponsoring and supporting this important work. I also  
11 want to commend and congratulate my colleagues on the  
12 Climate Risk-Related Subcommittee. I think history is  
13 going to look back on the report as a turning point for  
14 U.S. financial regulators' approach to assessing and  
15 mitigating climate-related risks.

16 I have written some comments, some written  
17 comments, that you can find in the comments file, but I  
18 wanted to give just a summary with the benefit of five  
19 months passing since the publication of the report some  
20 additional policy ideas that I'm suggesting regulators  
21 should think about.

22 First and foremost for the CFTC, that means

1 engaging the cash carbon markets. According to the  
2 Taskforce on Scaling Voluntary Carbon Markets, where  
3 they indicated that voluntary carbon markets need to  
4 grow 15-fold to achieve the Paris Agreement's 1.5  
5 Celsius temperature increase target by 2030, we need to  
6 see 15-fold growth there.

7           The recommendations of the taskforce, many of  
8 them, target market integrity, supporting market  
9 integrity, for the growing voluntary carbon markets.  
10 And that is an area where the CFTC's expertise in  
11 ensuring market integrity can play a valuable role.  
12 Through perhaps the last CFTC, the CFTC and its staff  
13 can engage with innovators in this growing asset class.

14           Now I will have to note that the CFTC has  
15 indirect in many cases oversight over these markets. It  
16 does have direct authority to pursue fraud and  
17 manipulations in the cash carbon markets, but, even  
18 largely symbolic support, I think can help these markets  
19 feel more confident footing.

20           There is also some promise I made in  
21 connection with the SEC's efforts, likely efforts, to  
22 increase disclosures around climate-related risks and

1 create new standards. There, I think there is a couple  
2 of comments I want to highlight. First is making those  
3 disclosures machine-readable and then focusing on  
4 disclosures that make the credibility of climate risk  
5 mitigation efforts more evident to investors, banks, and  
6 others. So, these would be disclosures around things  
7 like net-zero emissions commitments, the use of internal  
8 carbon pricing, participation in voluntary emission-  
9 reduction programs, carbon-credit inventories, cost of  
10 carbon hedging, et cetera.

11           And then the last comment, the last follow-  
12 through suggestion I want to make -- and I am not sure  
13 if the subcommittee thought about this, but the EPA has  
14 authority under Section 115 of the Clean Air Act to  
15 potentially impose emissions targets. That would be  
16 administered at the state level. And Section 115 can be  
17 a really valuable tool, also for financial regulators,  
18 because it would increase -- essentially the demand side  
19 of carbon emissions credits, which can play a critical  
20 role in ensuring price discovery in the growing carbon  
21 markets.

22           Thank you.

1           CHAIRPERSON ZAKIR: Thank you, Salman.

2           We also have a question from Eileen Kiely,  
3 Eileen is Managing Director, Deputy Head of Counterparty  
4 Risk at BlackRock. Eileen, you have the floor.

5           MS. KIELY: Yes. Thank you very much, Nadia.  
6 And thank you, Bob, for such a thorough discussion on  
7 the paper.

8           Though BlackRock was not a member of the  
9 subcommittee, we commend the subcommittee and the  
10 Commission's broader efforts to advance the critical  
11 question of how to address climate risk in our financial  
12 markets. In order to achieve better risk-adjusted  
13 returns, investors need to take into account both sets  
14 of risks and opportunities to taking a company ashore.  
15 And that includes climate-related risks.

16           The report recognizes that assessing  
17 sustainability risks requires access to consistent,  
18 high-quality, and material public information. In fact,  
19 we expect companies to disclose plans for their business  
20 in a net-zero economy. Accordingly, we support moving  
21 to a single global disclosure standard so investors can  
22 better evaluate long-term return potential.

1           The report provides many important  
2 recommendations to advance the standardization of both  
3 the measurement and the disclosure of climate risk. And  
4 we look forward to working with the regulators and the  
5 industry to further these efforts.

6           Thank you very much for the time for those  
7 comments.

8           CHAIRPERSON ZAKIR: Thank you, Eileen.

9           We will now turn to Marnie Rosenberg. Marnie  
10 is Managing Director and Global Head of Clearinghouse  
11 Risk and Strategy at JPMorgan. Marnie, you have the  
12 floor.

13           MS. ROSENBERG: Thank you. Thank you, Nadia.  
14 Thank you, Bob Litterman, for providing us such a  
15 detailed overview of the report that was issued last  
16 September. I think that was really, really helpful.

17           So, I just want to make a couple of comments  
18 today. As we all know, climate change is one of the  
19 most critical issues of our time and as a major bank,  
20 JPMorgan Chase recognizes that business clearly has a  
21 role to play in addressing climate and advancing the  
22 transition to a lower carbon economy.

1           We are using our business expertise and  
2 resources to drive sustainable solutions that help to  
3 protect the environment and grow the economy. As an  
4 example, last year, JPMorgan Chase launched a Paris  
5 Alliance financing commitment and made a commitment to  
6 become carbon-neutral in our operations beginning last  
7 year. We also recognize that policy and business  
8 leaders must work together towards a sustainable future  
9 and have a history of advocating for market-based policy  
10 solutions.

11           As part of these efforts, you know, we were  
12 very happy to be very engaged, Bob, with you and David  
13 through Renee Ramos of JPMorgan in working on this  
14 report, which is very comprehensive and which focused  
15 on, you know, all of climate risk and regulation.

16           So, we look forward to continue engaging with  
17 policy and business makers to really start a sustainable  
18 -- to chart a sustainable path forward. Thank you for  
19 the time.

20           CHAIRPERSON ZAKIR: Thank you, Marnie.

21           I don't think I am seeing any more questions.  
22 Let me just do one last check here.

1 MS. LEWIS: Nadia?

2 CHAIRPERSON ZAKIR: Yes?

3 MS. LEWIS: Commissioner Berkovitz has his  
4 hand raised.

5 CHAIRPERSON ZAKIR: Yes, I see that here.  
6 Commissioner Berkovitz?

7 COMMISSIONER BERKOVITZ: Thank you, Nadia.  
8 Thank you, Bob, for an excellent presentation and an  
9 excellent report. And I want to thank all of the  
10 committee members for such a thorough, comprehensive,  
11 and excellent report. There is really a lot to digest  
12 in there and think about. And I am sure we will be  
13 looking at it in more detail in the weeks and months  
14 ahead. And I look forward to that.

15 My question is just focused on one small part  
16 of this right now -- we have a very long discussion --  
17 but particularly focused on the role of financial market  
18 regulators. And there is significant importance in the  
19 number of recommendations regarding disclosures.

20 And just from a perspective of an agency like  
21 us, the CFTC, what do you foresee as our role in those  
22 disclosures? We could, you know, for example, write a

1 regulation that would say, "Thou shalt disclose" X, Y,  
2 and Z. Do you foresee a role for the agency in judging  
3 those disclosures and setting standards for those  
4 disclosures and the adequacy of the disclosures,  
5 reviewing them, or would that be something just for the  
6 market participants? What would our role be in  
7 implementing that type of disclosure regime?

8 MR. LITTERMAN: Sure. I would say that the  
9 members of the subcommittee felt very strongly that we  
10 are at an early stage here in terms of disclosure. And  
11 disclosures of climate-related risk are different than  
12 typical financial risks. They have a much longer  
13 horizon, time horizon. And we also know that the future  
14 is going to be different than the past. So those are  
15 two important differences.

16 And so, we have to develop -- I think the  
17 feeling of all of the members was that we have to  
18 develop a better understanding of what are the material  
19 climate related risk factors? And they will be  
20 different for different industries.

21 So, the TCFD has given us a good starting  
22 point, but I think what we need is a common working

1 together between the regulators and the regulators  
2 working together but also working with individuals in  
3 the financial system to develop those standards and  
4 those understandings of what are the material risks that  
5 need to be disclosed. So, it is going to be an  
6 iterative process. It is going to take time.

7           We talk about the need to develop a taxonomy  
8 that is understood but one that makes sense for the  
9 United States and we also talk about the fact that, you  
10 know, these are discussions that need to take place  
11 between asset owners and the corporations in terms of  
12 are they on track to be aligned with a net-zero economy  
13 and if so, what are the metrics that make sense for each  
14 industry and, frankly, for each company?

15           COMMISSIONER BERKOVITZ: Thank you. I look  
16 forward to working with you and the other committee  
17 members on these issues going forward. Thank you.

18           MR. LITTERMAN: Thank you.

19           CHAIRPERSON ZAKIR: Thank you again, Bob and  
20 Commissioner Berkovitz. I am just going to do one final  
21 sweep to see if there are any further questions. And  
22 then we will move to our next session here. Okay.

1 (No response.)

2 CHAIRPERSON ZAKIR: Since there are no further  
3 questions or comments on the Climate-Related Market Risk  
4 Subcommittee report, thank you again, Bob, for your  
5 report.

6 We will move on to the report of the Market  
7 Structure Subcommittee. Lisa Shemie and Stephen Berger  
8 are the co-chairs. Lisa and Stephen, I will give you  
9 the floor.

10 MR. BERGER: Thank you, Nadia.

11 This is Stephen Berger here, for the group's  
12 reference. We will be presenting two reports and sets  
13 of recommendations on behalf of the Market Structure  
14 Subcommittee.

15 The first report and recommendations will  
16 relate to changes to the "made available to trade"  
17 process, and the second, which I will be presenting.  
18 And the second relates to the swap dealer landscape,  
19 which Lisa Shemie will be presenting. So, I will start  
20 with the report and recommendations regarding the "made  
21 available to trade" process. We will then have an  
22 opportunity for discussion and then a vote on that

1 report before then moving to the swap dealer landscape  
2 report, where we will follow the same sequence.

3           So, turning to the report and recommendations  
4 on the "made available to trade" process, so many of you  
5 may be familiar with this already, but for background,  
6 the scope of the trade execution requirement in the  
7 swaps market, which is the obligation to trade certain  
8 cleared swaps on swap execution facilities or designated  
9 contract markets -- I will refer to both collectively  
10 going forward as the SEFs -- is currently set through  
11 what is called the "made available to trade," or MAT,  
12 process.

13           Under current Commission rules, SEFs  
14 themselves and alone are provided with authority to make  
15 those MAT determinations and, by extension, determine  
16 the scope of swaps that are subject to the trade  
17 execution requirement and that the overall  
18 appropriateness efficacy and sustainability of the  
19 current MAT process has been examined at length since  
20 its initial adoption. And so, to sort of kind of level  
21 set, we provided in our report an overview of all of the  
22 sort of prior fora in which revisions of the MAT process

1 have been reviewed.

2           So, there was a CFTC roundtable, staff  
3 roundtable, back in 2013. We provided some details  
4 about that in Appendix C of our report. In the  
5 Treasury, Treasury's capital markets report, in October  
6 of 2017, they made some recommendations in this regard  
7 following a pretty significant round of industry  
8 outreach. So, we have highlighted those in Appendix D.  
9 And, then, when the CFTC proposed revisions to its SEF  
10 rules back in November of 2018, though they were  
11 subsequently withdrawn in December of 2020, there were  
12 some proposed changes to how the MAT process worked,  
13 which met with a number of comments from industry. By  
14 our count, there were 25 comment letters at the time  
15 that that weighed in on revisions to the MAT process.  
16 And so we have cited comments at the time and the  
17 details of that proposal in Appendix E.

18           So, we have tried to provide a historical  
19 context for all the discussions that have happened up  
20 until now, but, you know, we concluded as a subcommittee  
21 that, despite all of these past in-depth discussions,  
22 there hasn't been a consensus blueprint among market

1 participants put forward on what changes are warranted.  
2 So, the goal of the subcommittee was to come up with  
3 that consensus blueprint and recommend it for  
4 consideration by the whole Market Risk Advisory  
5 Committee.

6           So, we arrived at four principal  
7 recommendations. The first is to provide the Commission  
8 with the authority through its rulemaking process to  
9 determine that a swap is "made available to trade." So,  
10 this would complement the authority that currently  
11 resides exclusively with SEFs.

12           The second recommendation would be to enhance  
13 the criteria that are used when either the Commission or  
14 SEFs make a MAT determination. We will go into this in  
15 a little bit more detail, but this refers to the six  
16 factors that are evaluated when making a MAT  
17 determination.

18           The third recommendation is to modify the  
19 length of time between when a MAT determination is made  
20 and when the trade execution requirement becomes  
21 effective.

22           And the fourth recommendation is to create

1 additional avenues for certain existing MAT swaps to no  
2 longer be subject to the trade execution requirement.

3 I will discuss each of those in slightly more  
4 detail, but I just wanted to emphasize first that the  
5 subcommittee believes that these proposed  
6 recommendations will help address a range of concerns  
7 that have been expressed since the current MAT framework  
8 was adopted, including the following.

9 First, we are aware that there haven't been  
10 any new MAT determinations made since late 2013. So  
11 that is, you know, seven and a half years where we  
12 haven't seen any new MAT determinations made. I think  
13 market participants are generally more comfortable with  
14 the scope of the initial MAT determinations that were  
15 made and became effective in early 2014, but it does beg  
16 a question why we haven't seen any changes to the  
17 overall scope of the trade execution requirement in the  
18 intervening seven and a half years.

19 Another array, another concern that we think  
20 these recommendations will address is that there is  
21 concerns that a potential conflict of interest may exist  
22 when SEFs have the sole authority to determine the scope

1 of the trade execution requirement, given that they are  
2 then the venues where those products have to be  
3 executed.

4           The next concern we think these  
5 recommendations will address is an inconsistency between  
6 the U.S. approach to setting the scope of the trading  
7 obligation for swaps and how that process works in  
8 foreign jurisdictions and particularly challenges that  
9 may emerge going forward when we want to ensure  
10 continued alignment of the scope of the trading  
11 obligation across borders. I think we exist -- at  
12 present, we have a, fortunately, good alignment for  
13 example between the U.S. and the E.U. in terms of the  
14 scope of the trading obligation, but it is unclear to us  
15 how that would be maintained going forward when in the  
16 E.U., the authority to set the scope of the trading  
17 obligation resides with the regulatory authority and in  
18 the U.S., it does not.

19           And, lastly, a concern that we think this will  
20 help address is making sure that there is a seamless and  
21 straightforward process to update the scope of the  
22 existing MAT determinations, which I think we all

1 realize will at some point in the coming years become  
2 out of date as trading in LIBOR swaps diminishes or  
3 ceases and trading in swaps referencing SOFR and other  
4 new risk-free rates emerges. So right now, the current  
5 MAT determinations all reference LIBOR swaps. So, there  
6 will need to be a process for updating them going  
7 forward.

8           So those are the concerns we believe these  
9 recommendations will address. I will quickly -- I think  
10 I provided a preview already, but, again, the first  
11 recommendation is to provide the Commission with the  
12 authority to determine that a swap is "made available to  
13 trade." And we think, you know, having a Commission-  
14 initiated process alongside the current SEF-initiated  
15 process is warranted. And we note that that Commission  
16 process will consider the same factors that are outlined  
17 in current Commission rules for the process to consider,  
18 though we are obviously proposing modifying those, and  
19 would also allow for a standard public and notice and  
20 comment period. And we think this would more logically  
21 parallel the process that already exists at the  
22 Commission level for setting the scope of the clearing

1 obligation so there would be a more equivalent process  
2 between how the clearing obligation is set and how the  
3 trading obligation is set.

4           The second recommendation, as I noted, was to  
5 enhance the MAT criteria. So right now, there is a six-  
6 factor test. We have provided details of those factors  
7 I think in Appendix A. So, we have proposed some  
8 specific revisions here, including changing the standard  
9 to say that the six criteria must be considered, as  
10 opposed to shall be considered, clarifying that all of  
11 the factors should be reviewed, as opposed to just one  
12 or fewer than all six. We have proposed adding a factor  
13 that at least two SEFs list a given swap before it can  
14 be made subject to the trade execution requirement and  
15 that a minimum amount of trading history, such as 90  
16 days, be required before a swap can be subject to a MAT  
17 determination.

18           So that is our second recommendation to  
19 enhance the MAT criteria. The third is to change the  
20 effective date of when the trade execution requirement  
21 is triggered following a MAT determination. It  
22 currently sits at 30 days. We propose that that be

1 changed to 90 days.

2           And, finally, we propose that there be a  
3 revision of when and how swaps can be removed from the  
4 trade execution requirement, which has been referred to  
5 as de-MATed. Right now, the only process under the  
6 existing rule is that if the swap is no longer listed on  
7 any SEF, then it will be removed from the scope of swaps  
8 that are subject to the trade execution requirement. We  
9 think there should be a more symmetric process where,  
10 you know, following the six-factor test, for example, a  
11 swap if it no longer meets the factors that were  
12 initially met when it was made subject to a MAT  
13 determination, that it could be effectively de-MATed or  
14 have that MAT determination removed.

15           So those are the four core recommendations.  
16 The subcommittee did consider some other areas for  
17 future consideration, though did not go so far as to  
18 make a recommendation. So those are highlighted in the  
19 report as well. There was discussion about whether an  
20 industry advisory body would be a useful addition to  
21 advise on what the correct scope of the trade execution  
22 requirement should be. There is ongoing discussions

1 about how to ensure that MAT determinations are  
2 appropriately tailored in their application between  
3 outright transactions versus package transactions, and  
4 there has been some discussion about under what  
5 circumstances it may be appropriate to have a suspension  
6 of the trade execution requirement due to technical  
7 outages at certain SEFs or other market events. So  
8 those are areas that are identified as worthy of further  
9 consideration but where an affirmative recommendation  
10 was not proposed by the subcommittee.

11           So, with that, I would note that, you know,  
12 the subcommittee -- you know, when we voted on this, we  
13 had of the 18 members who were present for the vote, 16  
14 in support and 2 abstained. So, there was pretty strong  
15 unanimous support for the recommendations that are  
16 contained in this report.

17           And so, with that, I will conclude my  
18 presentation of the report. And, moving to the more  
19 official procedural aspect of this, I will say that, by  
20 direction of the Market Structure Subcommittee, I move  
21 that the subcommittee's report containing  
22 recommendations regarding the "made available to trade"

1 process be adopted by the MRAC and submitted to the  
2 Commission for consideration.

3 CHAIRPERSON ZAKIR: Thanks, Stephen.

4 Since the motion is coming from the  
5 subcommittee, a second is not required. Are there any  
6 questions or comments on the report? I am going to wait  
7 just a few seconds to see if any members have any  
8 questions through the WebEx.

9 (Pause.)

10 CHAIRPERSON ZAKIR: We do have a few member  
11 questions. Marnie Rosenberg from JPMorgan, let me turn  
12 it over to you.

13 MS. ROSENBERG: Thank you, Nadia. And thank  
14 you, Stephen and to Lisa for leading this subcommittee  
15 and having such comprehensive report coming out of it.  
16 We weren't on the subcommittee, but I know that there  
17 was a lot of time and investment made in looking at this  
18 process.

19 So, I just wanted to make a couple of comments  
20 regarding the report and the recommendations. So, first  
21 of all, we support many of the subcommittee's  
22 recommendations on enhancing the "made available to

1 trade" process. Above all, we believe it is critical  
2 for market efficiency and resilience that the trade  
3 execution requirement is only applied to suitable  
4 products. And, for that reason, we support the  
5 recommendations for notice and comment period as part of  
6 the MAT process and enhancement of the MAT criteria.

7           We do believe that if the Commission chooses  
8 to move forward with an enhanced CFTC-initiated MAT  
9 process, that it should actually replace the current  
10 SEF-initiated process. Should the SEF-initiated process  
11 be retained, at a minimum, it should be subject to the  
12 same enhancements being recommended for the CFTC-  
13 initiated process, such as the notice and comment  
14 requirement.

15           And, then finally, many of the recommendations  
16 in the subcommittee report are drawn from the proposals  
17 raised in the CFTC 2018 proposed rule on SEF and trade  
18 execution. We do believe that other aspects of the 2018  
19 proposed rule are also worthy of being revisited. For  
20 example, the proposal will make the methods of execution  
21 more flexible. This would also be consistent with the  
22 approach to the trade execution requirement in non-U.S.

1 loss markets.

2 Thank you.

3 CHAIRPERSON ZAKIR: Thank you, Marnie.

4 I will now turn over to Eileen Kylie, who also  
5 has a question or a comment. Eileen joins us from  
6 BlackRock.

7 MS. KIELY: Thank you very much, Nadia. And  
8 thank you very much for providing BlackRock the  
9 opportunity to provide additional thoughts from the  
10 perspective of the end-user, whose ultimate investment  
11 positions are obtained through the execution of  
12 financial contracts, whether on an exchange or SEF or  
13 otherwise.

14 So, there are two considerations we would like  
15 to raise for the Commission when reviewing the "made  
16 available to trade" process more broadly. The first is  
17 to consider the interplay between the MAT determination  
18 and regulatory-established block size limits. And the  
19 second and more pressing is the interplay between the  
20 MAT determination and the imminent cessation of LIBOR.

21 With respect to block sizes, block sizes are  
22 established to enable the efficient execution of large

1 risk transfers. Non-MAT trades are subject to post-  
2 trade reporting requirements, but once a contract is  
3 subject to MAT, it becomes subject to pre-trade price  
4 transparency. And this pre-trade price transparency  
5 makes efficient execution of large risk transfers more  
6 complex. And the Commission should consider calibrating  
7 block sizes to account for this complexity, especially  
8 during stressed markets like we saw last year at this  
9 time.

10           Finally, with respect to LIBOR cessation, the  
11 imminent cessation of LIBOR will create a real-world  
12 test for how the MAT determination adjusts to market  
13 liquidity. Currently, LIBOR swaps are subject to MAT,  
14 while the alternative reference rate swaps are not. So  
15 as the market transitions away from LIBOR, the  
16 Commission should actively prepare for how to MAT and  
17 de-MAT the relevant contracts.

18           And that is all we had to say. Thank you.

19           CHAIRPERSON ZAKIR: Thank you, Eileen.

20           Just going through here one more time to see  
21 if there are any further questions or comments on the  
22 report.

1 (No response.)

2 CHAIRPERSON ZAKIR: Very well. We will now  
3 take a vote on the motion that the MRAC adopt the  
4 subcommittee's report containing recommendations  
5 regarding the "made available to trade" process and  
6 submit the report to the Commission for consideration.

7 As a point of order, a simple majority is  
8 necessary for the motion to pass. I am going to now  
9 turn it over to Alicia to conduct a roll call vote.  
10 Alicia?

11 MS. LEWIS: Committee members, when I call  
12 your name, please indicate your agreement with "Aye,"  
13 disagreement with "Nay," or indicate "Abstain" if you  
14 are abstaining from the vote. Please remember to unmute  
15 your audio to indicate your vote and to mute your audio  
16 once you have finished voting. Okay.

17 Salman Banaei, IHS Markit?

18 MR. BANAEI: Abstain.

19 MS. LEWIS: Salman Banaei abstains.

20 Stephen Berger, Citadel?

21 MR. BERGER: Aye.

22 MS. LEWIS: Stephen Berger votes aye.

1 Richard Berner?

2 MR. BERNER: Aye.

3 MS. LEWIS: Richard Berner votes aye.

4 Lee Betsill?

5 MR. BETSILL: I also vote aye, Alicia.

6 MS. LEWIS: Lee Betsill votes aye.

7 Peter Borish, Quad Group?

8 MR. BORISH: In favor.

9 MS. LEWIS: Peter Borish votes aye.

10 Bis Chatterjee?

11 MR. CHATTERJEE: This is Bis. I vote aye.

12 MS. LEWIS: Bis Chatterjee votes aye.

13 Alicia Crighton?

14 MS. CRIGHTON: Aye.

15 MS. LEWIS: Alicia Crighton votes aye.

16 Chris Dickens, HSBC?

17 MR. DICKENS: Aye.

18 MS. LEWIS: Chris Dickens votes aye.

19 Shelly Goodwin, BP?

20 MS. GOODWIN: Aye. Thanks, Alicia.

21 MS. LEWIS: Shelly Goodwin votes aye.

22 Matthias Graulich, Eurex Clearing?

1 MR. GRAULICH: Aye.

2 MS. LEWIS: Matthias Graulich votes aye.

3 Graham Harper, FIA - Principal Traders Group?

4 MR. HARPER: Aye.

5 MS. LEWIS: Graham Harper votes aye.

6 Lindsay Hopkins, Minneapolis Grain Exchange?

7 MS. HOPKINS: Aye.

8 MS. LEWIS: Lindsay Hopkins votes aye.

9 Frank Hayden, Calpine Corporation?

10 MR. HAYDEN: I vote aye.

11 MS. LEWIS: Frank Hayden votes aye.

12 Annette Hunter, Federal Home Loan Bank of

13 Atlanta?

14 MS. HUNTER: Aye.

15 MS. LEWIS: Annette Hunter votes aye.

16 Angie Karna, Nomura Global Financial Products,

17 Inc.?

18 MS. KARNA: Aye, Alicia.

19 MS. LEWIS: Angie Karna votes aye.

20 Demetri Karousos, Nodal Exchange?

21 MR. KAROUSOS: Aye.

22 MS. LEWIS: Demetri Karousos votes aye.

1 Eileen Kiely, BlackRock?  
2 MS. KIELY: Aye.  
3 MS. LEWIS: Eileen Kiely votes aye.  
4 Derek Kleinbauer, Bloomberg SEF?  
5 MR. KLEINBAUER: Aye.  
6 MS. LEWIS: Derek Kleinbauer votes aye.  
7 Robert Mangrelli, Chatham Financial?  
8 MR. MANGRELLI: Aye.  
9 MS. LEWIS: Robert Mangrelli votes aye.  
10 Kevin McClear, Intercontinental Exchange?  
11 MR. McCLEAR: Aye.  
12 MS. LEWIS: Kevin McClear votes aye.  
13 Dennis McLaughlin, LCH?  
14 MR. McLAUGHLIN: Aye.  
15 MS. LEWIS: Dennis McLaughlin votes aye.  
16 Craig Messinger, Virtu Financial?  
17 MR. MESSINGER: Aye.  
18 MS. LEWIS: Craig Messinger votes aye.  
19 I'll get to the next page. Dale Michaels, The  
20 Options Clearing Corporation?  
21 MR. MICHAELS: Aye.  
22 MS. LEWIS: Dale Michaels votes aye.

1 John Murphy, Commodity Markets Council?  
2 MR. MURPHY: Aye.  
3 MS. LEWIS: John Murphy votes aye.  
4 Sam Priyadarshi, Vanguard?  
5 MR. PRIYADARSHI: Aye.  
6 MS. LEWIS: Sam Priyadarshi votes aye.  
7 Marnie Rosenberg, JPMorgan?  
8 MS. ROSENBERG: Aye.  
9 MS. LEWIS: Marnie Rosenberg votes aye.  
10 James Shanahan, CoBank?  
11 MR. SHANAHAN: Aye.  
12 MS. LEWIS: James Shanahan votes aye.  
13 Lisa Shemie, Cboe Global Markets?  
14 MS. SHEMIE: Aye.  
15 MS. LEWIS: Lisa Shemie votes aye.  
16 Betty Simkins?  
17 (No response.)  
18 MS. LEWIS: Betty, you have to take yourself  
19 off mute. Use the microphone icon. A/V, can you take  
20 Betty Simkins off?  
21 MS. SIMKINS: Okay.  
22 SPEAKER: Oh, she did. Okay.

1 MS. LEWIS: Go ahead, Betty.

2 MS. SIMKINS: Aye.

3 MS. LEWIS: Betty Simkins votes aye.

4 Tyson Slocum, Public Citizen?

5 MR. SLOCUM: Abstained.

6 MS. LEWIS: Tyson Slocum abstains.

7 Sujatha Srinivasan, Goldman Sachs? Sujatha

8 Srinivasan, Goldman Sachs?

9 MS. SRINIVASAN: Aye.

10 MS. LEWIS: Sujatha Srinivasan votes aye.

11 Marcus Stanley, Americans for Financial

12 Reform?

13 MR. STANLEY: Abstain.

14 MS. LEWIS: Marcus Stanley abstains.

15 Robert Steigerwald? Oh, sorry. Scott Zucker,

16 Tradeweb?

17 MR. ZUCKER: Aye.

18 MS. LEWIS: Scott Zucker votes aye.

19 One moment. Madam Chair, you have 30 yes

20 votes, 0 no votes, and 3 abstentions.

21 CHAIRPERSON ZAKIR: Thank you, Alicia. The

22 ayes have it, and the motion carries. The Market

1 Structure Subcommittee's report containing  
2 recommendations regarding the "made available to trade"  
3 process has been adopted by the MRAC and will be  
4 submitted to the Commission for consideration. Thank  
5 you, everyone.

6 I am now going to turn it over to Lisa to  
7 present her report on the swap dealer landscape. Lisa?

8 MS. SHEMIE: Thank you so much, Nadia.

9 My name is Lisa Shemie, and I currently serve  
10 as Associate General Counsel with Cboe Global Markets  
11 and as Chief Legal Officer of each of Cboe FX's trading  
12 venues: Cboe FX Markets and Cboe SEF.

13 I wanted to start by thanking again Acting  
14 Chairman Benham for giving me the opportunity to serve  
15 as co-chair of the Market Structure Subcommittee of the  
16 MRAC together with my colleague Stephen Berger. It has  
17 been an exciting and intense exercise involving  
18 interesting dialogue with the diverse membership of the  
19 Market Structure Subcommittee to work towards a common  
20 goal.

21 I also wanted to commend the Commission as a  
22 whole for seeking to work so closely with its

1 constituents to explore issues of market risk for the  
2 benefit of the entire market. We are very grateful to  
3 be involved in these important discussions.

4           And, of course, thank you very much to Alicia  
5 Lewis and Nadia Zakir for all of their guidance and  
6 support through this process.

7           Just as a quick reminder, at the last in-  
8 person meeting of the MRAC that was held in December  
9 2019 that feels like it was a million years ago, Stephen  
10 and I presented a list of possible topics for the Market  
11 Structure Subcommittee to consider, as suggested by our  
12 membership. Those topics span several major themes in  
13 the swaps market, involving trading, regulatory  
14 reporting, clearing, cross-border issues, margin, and  
15 even the treatment of foreign exchange. In the past few  
16 months, the subcommittee settled on addressing the MAT  
17 process and the swap dealer landscape as each topic  
18 represented key issues for the majority of our member  
19 firms and, even more importantly, topics where we felt  
20 we could agree on impactful recommendations.

21           Obviously, Stephen has presented the now-  
22 approved report on the MAT process, and I am going to

1 turn now to our report on the swap dealer landscape and  
2 the subcommittee's recommendations.

3           The objective of the work on this side of the  
4 equation of the subcommittee was to consider ways to  
5 seek to encourage liquidity and diversity among  
6 liquidity providers trading on swap execution facilities  
7 and designated contract markets without undermining the  
8 goal of swap dealer regulations. We didn't consider  
9 this objective to be novel or unexpected. Rather, we  
10 sought to continue the many discussions within the  
11 industry on tackling this issue, and we hope to reignite  
12 and accelerate those discussions towards proposed  
13 solutions.

14           To start with the punchline, the Market  
15 Structure Subcommittee's report recommends that the  
16 Commission exempt swaps that are exchange-traded,  
17 meaning traded on a SEF or a DCM, and that are centrally  
18 cleared from the swap dealer registration threshold  
19 calculation; and, further, that the Commission explore  
20 additional potential modification to the swap dealer  
21 regime to encourage additional liquidity without  
22 undermining the objectives, its objectives, or will

1 increase in systemic risk.

2           In order to pursue this discussion, the  
3 subcommittee reviewed the original goals of swap market  
4 reform with a view towards pulling them apart to examine  
5 ways in which the Commission might seek to expand  
6 liquidity in the swaps markets while ensuring that those  
7 key elements of swaps reform were fulfilled. We started  
8 by setting forth an extremely brief recap of the goals  
9 and key elements of swap market reform in our report,  
10 recognizing that the primary objective of that reform  
11 was to address the risks that the previously unregulated  
12 swaps market posed to the financial system following the  
13 crisis.

14           In response to the role the swap markets  
15 played in the crisis itself, the various financial  
16 regulatory agencies proposed two complementary  
17 regulatory regimes. The first was a central clearing  
18 and central trading regime, recognizing that the futures  
19 markets functioned well during the financial crisis and  
20 that certain parts of the swap markets had become  
21 sufficiently standardized to be supported by a centrally  
22 traded and cleared market infrastructure. Congress

1 called for those swaps that were sufficiently  
2 standardized to be centrally cleared and those suitable  
3 for central trading to be traded on a separate DCM.

4           The second regime sought to address bespoke  
5 and other swaps that were not suitable for central  
6 clearing and trading in order to regulate what remained.  
7 And those bespoke and other swaps were to remain in the  
8 OTC market under a specific regime designed to address  
9 the risk to the marketplace by regulating the large  
10 dealers and intermediaries, namely swap dealers.

11           The policy considerations and key elements of  
12 each of the central clearing trading regime, on the one  
13 hand; and the swap dealer regime, on the other, are  
14 essentially the same. Those key elements include  
15 capital margin reporting and business conduct standards.

16           Alongside the implementation of the central  
17 clearing and trading mandates, Congress included  
18 registration and regulation of large dealers as part of  
19 its swap markets reform. Later in this report, we will,  
20 what we tried to do is seek to demonstrate that  
21 exempting certain swaps from the de minimis thresholds  
22 for swap dealer registration won't meaningfully

1     undermine the pillars of swaps regulation.

2                     To start just with a brief recent history of  
3     the fact that the Commission has recognized this lack of  
4     difficulty in attracting certain firms to the swaps  
5     market, to the regulated swaps market, the Commission  
6     has sought to address that lack of new entrance of  
7     liquidity providers in various ways. One of the  
8     principal ways that they thought to do so was through an  
9     alternative regulatory regime, the floor trader  
10    exemption. The floor trader exemption to the swap  
11    dealer definition was intended to allow firms that  
12    registered as floor traders but not as swap dealers to  
13    access the swap markets on DCMs and SEFs.

14                    Following its enactment in 2013, the  
15    Commission received input from market participants over  
16    several years. And the Commission has sought to address  
17    those concerns of market participants by issuing a  
18    series of no-action relief, the last of which was issued  
19    as recently as July 2019. Unfortunately, even following  
20    the issuance of that no-action relief, it appears that  
21    firms have not sought to register as floor traders and  
22    to avail themselves of this exemption.

1           Although it is difficult to understand exactly  
2 why that is, it is very clear that they have not done  
3 so. A couple of comments have been made over the years,  
4 in particular, by some of the Commissioners as to why  
5 that might be and a couple of quotes, as interesting  
6 anecdotal evidence. Commissioner Berkovitz upon the  
7 issuance of the 2019 no-action commented that a  
8 rulemaking to amend the swap dealer definition is the  
9 best way to fix the issues with the current rule.

10           Further, Commissioner Quintenz, in actually  
11 objecting to the issuance of that relief, stated that  
12 the floor trader exception from swap dealer registration  
13 only applies to proprietary trading firms that have  
14 historically never been required to register with the  
15 Commission. These firms, which risk their own capital  
16 and do not have customers or investors, can participate  
17 freely in the futures markets without registering with  
18 the CFTC. And he went on to say that any proprietary  
19 trading firm that takes advantage of this revised floor  
20 trader exception should remember that no-action relief  
21 can be withdrawn at any time and with little notice.

22           Moving on from the floor trader exception, the

1 Commission also sought to further explore the de minimis  
2 exception to the swap dealer definition itself and  
3 issued various reports over the years seeking to  
4 determine whether the threshold was appropriate. As  
5 part of the work culminating in the final rule on the de  
6 minimis exception, the Commission sought comment on the  
7 idea of exempting exchange-traded and/or cleared swaps  
8 from the de minimis threshold as well as exempting non-  
9 deliverable forward exchange floors, NDFs, from the de  
10 minimis.

11           The Commission received a very large number of  
12 comments in response to that final rule and request for  
13 comment. And most commenters supported including an  
14 exception for exchange-traded and/or cleared swaps.  
15 Only two of the comments that were submitted opposed  
16 that idea. Further, most commenters generally supported  
17 including an exemption for NDF. And only one comment  
18 commenter was opposed.

19           So, in light of the general support by the  
20 industry, the Market Structure Subcommittee thought it  
21 made sense to try to pull those threads and see if we  
22 could come back to the ideas that the Commission had

1 already explored. And the Commission did go on to say  
2 that it may actually consider exempting exchange-traded  
3 and/or cleared swaps in response to those comments.  
4 Through the effort, you know, recognizing that the  
5 Commission left open the issue of whether to further  
6 pursue the idea of exempting certain swaps from the de  
7 minimis threshold, we thought it made sense to try to  
8 revisit this in order to seek to enhance liquidity on  
9 the swap markets. And we hope that these  
10 recommendations may allow the Commission to refocus on  
11 these ideas with additional support from the diverse  
12 membership of the Market Structure Subcommittee.

13           Apologies. My computer is frozen, a great  
14 COVID moment. Well, we will continue. I will continue  
15 to move on.

16           The next part of our report continued to  
17 discuss the various elements of swap market reform and  
18 made the argument that all four of the key elements of  
19 swap market regulation were actually fulfilled, even if  
20 firms that were seeking to trade on contract markets  
21 were not registered swap dealers. Namely, if you take  
22 the idea that a swap that is centrally cleared and

1 traded on a SEF, for example, you actually fulfill or we  
2 make the argument that you fulfill those goals in  
3 various ways. First, clearing members of a CCP who  
4 facilitate swap clearing are already subject to  
5 regulatory capital requirements. Further, the approved  
6 margin requirements are met by both counterparties that  
7 are clearing through a CCP. In addition, the reporting  
8 requirements are met by the SEF or the DCM, and business  
9 conduct standard regulations are met by the policies of  
10 the SEFs or DCMs that are governing trading behavior.

11           Given that each of the key elements of swap  
12 dealer regulation is met under this scenario, coupled  
13 with the recognition that parallel futures trading  
14 activity does not carry an analogous entity level  
15 registration regime, the subcommittee urges the  
16 Commission to follow through with the longstanding  
17 suggestion of exempting swaps that are exchange-traded  
18 and centrally cleared from the swap dealer registration  
19 threshold calculation.

20           In conclusion, to reiterate, the  
21 recommendation of the Market Structure Subcommittee's  
22 report is that the Commission consider exempting swaps

1 that are exchange-traded and cleared from the swap  
2 dealer registration threshold calculation. Further, the  
3 subcommittee also recommends that the Commission  
4 consider other solutions to seek to increase liquidity,  
5 such as exempting swaps that are exchange-traded but not  
6 centrally cleared from the swap dealer registration,  
7 such as swaps that are traded through prime brokers who  
8 themselves are registered swap dealers, such as in the  
9 FX market, with the typical regime or pursuing and/or  
10 pursuing additional factfinding to better understand the  
11 reasons why certain firms are reluctant to pursue  
12 registration as floor traders, notwithstanding the no-  
13 action relief that was helpfully issued over the years.

14           The Market Structure Subcommittee  
15 overwhelmingly supported the recommendations set forth  
16 in this report through the vote held on February 10th.  
17 Of the 18 voting members present, 2 members abstained,  
18 and only 1 member voted against the recommendations. We  
19 do believe that the support reflects the recent  
20 discussions and diligent work conducted by the  
21 subcommittee over several months and are proud to have  
22 reached this near consensus on these ideas.

1                   With that, I will go on to the procedural part  
2 of the discussion and state that by direction of the  
3 Market Structure Subcommittee, I move that the  
4 subcommittee's report containing recommendations  
5 regarding the swap dealer landscape be adopted by the  
6 MRAC and submitted to the Commission for consideration.

7                   CHAIRPERSON ZAKIR: Thank you, Lisa.

8                   MS. STEMIE: Thank you.

9                   CHAIRPERSON ZAKIR: Thank you, Lisa.

10                  Since the motion is coming from the  
11 subcommittee, a second is not required. Are there any  
12 questions or comments from the MRAC members on the  
13 report? I see a few comments and questions here. Let  
14 me turn it over to Marcus Stanley. Marcus is Policy  
15 Director at Americans for Financial Reform.

16                  MR. STANLEY: Thank you.

17                  AFR strongly opposes the recommendation. We  
18 were not on the subcommittee, but we strongly oppose  
19 this recommendation to exempt cleared and/or exchange-  
20 traded swaps from being counted toward the de minimis  
21 for swap dealer designation. And we made our opposition  
22 clear in our 2018 comment on this proposal. And we are

1 very pleased that the Commission reconsidered and  
2 dropped that idea from the final rule.

3 I will send to the commissioners our comments  
4 where we lay out in detail our reasons for opposing this  
5 idea, including the great significance of dealers, even  
6 in cleared swaps, to the derivatives ecosystem as CCP  
7 members and the very important risk management role that  
8 they continue to play, even as they interact with SEFs  
9 and CCPs. We really feel it would be an abrogation of  
10 the Commission's responsibilities to exempt the volume,  
11 which, you know, the majority of volume in a lot of very  
12 systemically important derivatives markets is exchange-  
13 traded and/or cleared. It would be an abrogation of the  
14 Commission's regulatory responsibilities to exempt this  
15 from swap dealer designation.

16 And as we also pointed out in our comment, we  
17 believe that Congress would have made that exemption in  
18 in a clear way and Dodd-Frank had such an exemption been  
19 intended.

20 Thank you.

21 CHAIRPERSON ZAKIR: Thank you, Marcus.

22 Bis Chatterjee from Citigroup?

1 MR. CHATTERJEE: Thank you, Nadia.

2 At the onset, you know, we would like to  
3 thank, you know, Acting Chair Behnam and our sponsor  
4 for, you know, including us on the Market Structure  
5 Subcommittee. Thank you to Stephen and Lisa for the  
6 excellent work.

7 At the onset, you know, from Citigroup's side,  
8 you know, we definitely support the Commission's efforts  
9 and the past work it has done in its effort to increase  
10 market liquidity, at the same time, you know, balancing  
11 the risk concerns that exist in the marketplace.

12 When we look at the subcommittee's report, we  
13 at a high level support the concept that, you know,  
14 there could be various cases in which various aspects of  
15 swap dealer registration and the risk mitigation  
16 concepts there are satisfied by some aspects of, you  
17 know, exchange-traded plus cleared swaps. However, you  
18 know, I will not read out our concurring statement that  
19 we put, but we definitely like to think that since a lot  
20 of the focus of the subcommittee and the recommendations  
21 were based on just reviewing past literature, we  
22 certainly support the recommendation that a study be

1 conducted, either by the CFTC or by a third party that  
2 it may kind of empower to conduct a study, to really  
3 identify what kind of firms would take advantage of this  
4 exemption and how much liquidity they would add to the  
5 market. And, then, once we have been able to identify,  
6 then we should be able to understand what are the kind  
7 of risks that these firms would bring to the market and,  
8 therefore, examine whether these risks are truly being  
9 monitored and covered by the roles and responsibilities  
10 of the trading platforms and the clearinghouses.

11           So that is kind of where we stand. Like I  
12 said, we are supportive of the concept at a high level,  
13 but we think careful study and an analysis have to be  
14 done before any recommendations are taken up for  
15 consideration.

16           CHAIRPERSON ZAKIR: Thank you, Bis.

17           Marnie Rosenberg, JPMorgan?

18           MS. ROSENBERG: Thank you, Nadia. I am  
19 getting good at all of these buttons. Okay.

20           So, I wanted to just say that JPMorgan  
21 supports the underlying intent of the subcommittee's  
22 recommendations on swap dealer registration, including

1 the goal of enhancing liquidity on SEFs. However, we  
2 believe further analysis is needed to evidence that  
3 these recommendations will be effective in delivering on  
4 that goal. In particular, further evidence is required  
5 to support the report's central assertion that these  
6 recommendations would increase liquidity and diversity  
7 among liquidity providers on SEFs. Further analysis is  
8 also required, we believe, on the implications of  
9 removing a portion of the CFTC's regulatory framework  
10 for swaps, including entity-level oversight for certain  
11 market participants. This should be considered in the  
12 context of the market's resiliency and integrity.

13           Notwithstanding the aforementioned, JPMorgan  
14 is ready to work with the CFTC and the broader industry  
15 to explore other avenues to increasing liquidity without  
16 impinging on regulatory objectives or increasing  
17 systemic risk.

18           Thank you.

19           CHAIRPERSON ZAKIR: Thank you, Marnie.

20           I am not seeing any further questions or  
21 comments. So, we will now take a vote on the motion  
22 that the MRAC adopt the subcommittee's report containing

1 recommendations regarding the swap dealer landscape in  
2 order to submit the report to the Commission for  
3 consideration.

4 As a point of order, a simple majority vote is  
5 necessary for the motion to pass. I am going to turn it  
6 over to Alicia to conduct the roll call vote.

7 MS. LEWIS: Thank you, Nadia.

8 Committee members, again when I call your  
9 name, please indicate your agreement with "Aye,"  
10 disagreement with "Nay," or indicate "Abstain" if you  
11 are abstaining from the vote. Please remember to unmute  
12 your audio to indicate your vote and to mute your audio  
13 once you are finished voting. Okay.

14 Salman Banaei, IHS Markit?

15 MR. BANAEI: Abstain.

16 MS. LEWIS: Salman Banaei abstains.

17 Stephen Berger, Citadel?

18 MR. BERGER: Aye.

19 MS. LEWIS: Stephen Berger votes aye.

20 Richard Berner?

21 MR. BERNER: Aye.

22 MS. LEWIS: Richard Berner votes aye.

1           Lee Betsill, CME?

2           MR. BETSILL:  Aye.

3           MS. LEWIS:  Lee Betsill votes aye.

4           Peter Borish, Quad Group?

5           (No response.)

6           MS. LEWIS:  Peter Borish, Quad Group?  Peter

7  Borish, Quad Group?

8           MR. BORISH:  In favor.

9           MS. LEWIS:  Okay.  Thank you.  Peter Borish

10  votes aye.

11          Bis Chatterjee, Citigroup?

12          MR. CHATTERJEE:  Aye.

13          MS. LEWIS:  Bis Chatterjee votes aye.

14          Alicia Crighton, FIA?

15          MS. CRIGHTON:  Abstain.

16          MS. LEWIS:  Alicia Crighton abstains.

17          Chris Dickens, HSBC?

18          MR. DICKENS:  Aye.

19          MS. LEWIS:  Chris Dickens votes aye.

20          Shelly Goodwin, BP?

21          MS. GOODWIN:  Aye.

22          MS. LEWIS:  Shelly Goodwin votes aye.

1 Matthias Graulich, Eurex Clearing?  
2 MR. GRAULICH: Aye.  
3 MS. LEWIS: Matthias Graulich votes aye.  
4 Graham Harper, FIA - Principal Traders Group?  
5 MR. HARPER: Aye.  
6 MS. LEWIS: Graham Harper votes aye.  
7 Frank Hayden, Calpine Corporation?  
8 MR. HAYDEN: Aye.  
9 MS. LEWIS: Frank Hayden votes aye.  
10 Lindsay Hopkins, Minneapolis Grain Exchange?  
11 MS. HOPKINS: Aye.  
12 MS. LEWIS: Lindsay Hopkins votes aye.  
13 Annette Hunter, Federal Home Loan Bank of  
14 Atlanta?  
15 MS. HUNTER: Aye.  
16 MS. LEWIS: Annette Hunter votes aye.  
17 Angie Karna, Nomura Global Financial Products?  
18 MS. KARNA: Aye.  
19 MS. LEWIS: Angie Karna votes aye.  
20 Demetri Karousos, Nodal Exchange?  
21 MR. KAROUSOS: Aye.  
22 MS. LEWIS: Demetri Karousos votes aye.

1 Eileen Kiely, BlackRock?  
2 MS. KIELY: Aye.  
3 MS. LEWIS: Eileen Kiely votes aye.  
4 Derek Kleinbauer, Bloomberg SEF?  
5 MR. KLEINBAUER: Aye.  
6 MS. LEWIS: Derek Kleinbauer votes aye.  
7 Robert Mangrelli, Chatham Financial?  
8 MR. MANGRELLI: Aye.  
9 MS. LEWIS: Robert Mangrelli votes aye.  
10 Kevin McClear, ICE?  
11 MR. McCLEAR: Aye.  
12 MS. LEWIS: Kevin McClear votes aye.  
13 Dennis McLaughlin, LCH?  
14 MR. McLAUGHLIN: Aye.  
15 MS. LEWIS: Dennis McLaughlin votes aye.  
16 Craig Messinger, Virtu Financial?  
17 MR. MESSINGER: Aye, Alicia.  
18 MS. LEWIS: Craig Messinger votes aye.  
19 Dale Michaels, The Options Clearing  
20 Corporation?  
21 MR. MICHAELS: Aye.  
22 MS. LEWIS: Dale Michaels votes aye.

1 John Murphy, Commodity Markets Council?  
2 MR. MURPHY: Aye.  
3 MS. LEWIS: John Murphy votes aye.  
4 Sam Priyadarshi, Vanguard?  
5 MR. PRIYADARSHI: Aye.  
6 MS. LEWIS: Sam Priyadarshi votes aye.  
7 Marnie Rosenberg, JPMorgan?  
8 MS. ROSENBERG: Nay.  
9 MS. LEWIS: Marnie Rosenberg votes nay.  
10 Jim Shanahan, CoBank?  
11 (No response.)  
12 MS. LEWIS: Jim Shanahan, CoBank?  
13 MR. SHANAHAN: Aye.  
14 MS. LEWIS: Jim Shanahan votes aye.  
15 Lisa Shemie, Cboe Global Markets?  
16 MS. SHEMIE: Aye.  
17 MS. LEWIS: Lisa Shemie votes aye.  
18 Betty Simkins?  
19 MS. SIMKINS: Aye.  
20 MS. LEWIS: Betty Simkins votes aye.  
21 Tyson Slocum, Public Citizen?  
22 MR. SLOCUM: Nay.

1 MS. LEWIS: Tyson Slocum votes nay.  
2 Sujatha Srinivasan, Goldman Sachs?  
3 MS. SRINIVASAN: Nay.  
4 MS. LEWIS: Sujatha Srinivasan votes nay.  
5 Marcus Stanley, Americans for Financial  
6 Reform?  
7 MR. STANLEY: Nay.  
8 MS. LEWIS: Marcus Stanley votes nay.  
9 Scott Zucker, Tradeweb?  
10 MR. ZUCKER: Aye.  
11 MS. LEWIS: Scott Zucker votes aye.  
12 Madam Chair, you have 28 yes votes. Sorry.  
13 One second. Excuse me. Madam Chair, you have 27 yes  
14 votes, 4 no votes, and 2 abstentions.  
15 CHAIRPERSON ZAKIR: Thank you, Alicia. The  
16 ayes have it, and the motion carries. The Market  
17 Structure Subcommittee's report containing  
18 recommendations regarding the swap dealer landscape have  
19 been adopted by the MRAC and will be submitted to the  
20 Commission for consideration.  
21 Lisa and Stephen, thank you again for your  
22 leadership of this subcommittee. We understand that

1 with the presentation of these reports, this concludes  
2 the immediate work of the Market Structure Subcommittee.  
3 Many thanks for your leadership and hard work, and many  
4 thanks to the subcommittee members for their commitment  
5 and engagement.

6 We will now move on to the report of the CCP  
7 Risk and Governance Subcommittee. Alicia Crighton and  
8 Lee Betsill are the co-chairs. Lee, I will turn it over  
9 to you.

10 MR. BETSILL: Thank you, Nadia. Just checking  
11 that you can hear and see me okay?

12 CHAIRPERSON ZAKIR: That is correct.

13 MR. BETSILL: Thank you. Okay. Good morning,  
14 everyone. I would like to thank the Commission and  
15 particularly Acting Chairman Behnam and his staff for  
16 convening the Market Risk Advisory Committee today. I  
17 have been impressed by the work of each of the MRAC  
18 subcommittees heard so far today and look forward to the  
19 discussion on diversity, equity, and inclusion in the  
20 derivatives industry following our report.

21 As co-chair of the MRAC Subcommittee on  
22 Central Counterparty Risk and Governance, along with my

1 fellow co-chair, Alicia Crighton, I look forward to  
2 sharing the output of the subcommittee's work. Before I  
3 do, I would like to thank all of the participants on the  
4 subcommittee for the significant time and effort that  
5 went into finalizing these reports. These reports have  
6 been produced and have been the product of fulsome and  
7 engaging conversations by all involved.

8 I would also like to thank Acting Chair  
9 Behnam, Alicia Lewis, and Nadia Zakir for their many  
10 insights and guidance. On behalf of the subcommittee,  
11 we are pleased to share with the broader committee the  
12 reports covering CCP governance and CCP margin  
13 methodologies.

14 By way of introduction, I would like to remind  
15 the committee that the primary focus of derivatives  
16 clearing organizations, or DCOs, is on the safety and  
17 soundness of the markets they clear and the stability of  
18 the broader financial system. DCOs and, more broadly,  
19 cleared derivatives markets have a long history of  
20 successfully navigating market stress events, not least  
21 in this past year of economic uncertainty.

22 DCO successes stem in a large part from a

1 culture of strong risk management along with a structure  
2 that incentivizes its participant community to  
3 effectively manage the risks, which are fundamental to a  
4 DCO's design.

5           The reports presented on both CCP governance  
6 and on margin methodologies reflect the commitment to  
7 preserve these risk management incentives while ensuring  
8 that the best practices and risk management evolve to  
9 match an ever-changing market dynamic. Many of the  
10 governance and margining practices and related  
11 recommendations noted in these reports reflect practices  
12 already employed by a number of DCOs. However,  
13 identifying and codifying these practices was a valuable  
14 exercise that we hope will assist the MRAC and the  
15 Commission in formalizing additional standards that are  
16 best practices for DCOs.

17           With that said, I would like to update the  
18 committee briefly on the work carried out by the  
19 subcommittee. Following that, I will present the report  
20 covering CCP governance for the committee's  
21 consideration for adoption. And Co-chair, Alicia  
22 Crighton, will then present the best practices in margin

1 methodology.

2           So, the subcommittee during its work  
3 identified six workstreams to focus on. We identified  
4 then two or more subcommittee members to lead the  
5 discussions and work output on each of these six  
6 workstreams. In addition to the topics on governance  
7 and margining, which we will present today, the  
8 identified workstreams focused on four other areas of  
9 consideration. Those four were default management,  
10 seeking to identify progress made since the adoption of  
11 the 2016 MRAC paper on this topic; and whether further  
12 work in this area was needed.

13           We also focused on CCP capital and skin-in-  
14 the-game with consideration on whether appropriate  
15 minimum standards could be recommended; stress testing  
16 and liquidity, focusing on recommendations for best  
17 practices for CCPs in this area; and, finally, CCP  
18 transparency, where we are seeking to build on the  
19 enhanced standardization and further improvements made  
20 in this area with the adoption of the CPMI IOSCO public  
21 quantitative disclosures in 2015 and identifying whether  
22 there are further areas of consideration which could be

1 of benefit.

2           Laterally, the subcommittee made the decision  
3 to focus its efforts on finalizing the two papers put  
4 forward for your consideration today. However, much  
5 progress was made on the aforementioned four areas of  
6 consideration. And, with that in mind, I look forward  
7 to continuing to work with the participants of the  
8 Subcommittee on CCP Risk and Governance to promote best  
9 practices and risk management and support financial  
10 stability going forward.

11           I will now turn to the paper provided in your  
12 meeting materials. This paper is titled,  
13 "Recommendations on CCP Governance and Summary of  
14 Subcommittee Constituent Perspectives." The  
15 recommendations regarding best practices in CCP  
16 governance reflects the collective work of the  
17 subcommittee. And the report provided recommendations  
18 in two key areas for the committee's consideration. The  
19 subcommittee's discussions focused on the CFTC's DCO  
20 rule -iling process under its part 40 rules, DCO forums,  
21 and processes to solicit participant feedback and  
22 standards governing DCO's risk committees. Perspectives

1 for improving DCO's governance arrangements were  
2 initially drafted by a subset of subcommittee members  
3 representing clearing members and end-users of the  
4 subcommittee, with subcommittee members representing  
5 CCPs responding and providing their own perspectives on  
6 each of the areas of consideration.

7           In addition, I would like to point out that  
8 independent voting members of the subcommittee tended to  
9 agree with the perspectives of the clearing members and  
10 end-user representatives as set out in the paper. A  
11 summary of the subcommittee perspectives noting whether  
12 agreement was reached or not is provided in the body of  
13 the report.

14           So, the first key area of agreement by the  
15 subcommittee includes a recommendation that all CCPs  
16 establish risk forums to obtain input from its market  
17 participants by requiring establishment and regular  
18 scheduling of one or more market participant risk  
19 advisory working groups as a forum to seek risk-based  
20 views from a broad array of market participants and  
21 that, for these purposes, to define market participants  
22 to include at least representatives from clearing

1 members and end-users. These risk advisory working  
2 groups should be used to solicit and obtain risk-based  
3 views of market participants in the early stages of  
4 proposing changes that could materially affect the risk  
5 profile of a DCO's activities.

6           The second area of agreement for  
7 recommendation today is that the standards be  
8 established for the roles and obligations of members of  
9 the CCP's risk management committees. The  
10 recommendation states that in establishing these roles  
11 and responsibilities, a DCO should have governance  
12 arrangements that establish one or more risk management  
13 committees and require that the board of directors  
14 consult with and consider feedback from these committees  
15 on all matters and proposed changes to the DCO's rules,  
16 procedures, or operations that could materially affect  
17 the risk profile of the DCO. This should include any  
18 material changes to the derivatives clearing  
19 organization's risk model default procedures,  
20 participant requirements, and risk-monitoring practices,  
21 as well as the clearing of new products that could  
22 significantly impact the derivatives clearing

1 organization's risk profile.

2           The recommendation also states that a DCO  
3 should establish and enforce appropriate fitness  
4 standards for members of each of its risk management  
5 committees and, further, that a DCO shall maintain  
6 policies to make certain that members of each risk  
7 management committee are able to provide a risk-based  
8 independent, informed opinion in all matters presented  
9 to the risk management committee for consideration and  
10 perform their duties in a manner that supports the  
11 safety efficiency of the DCO and the stability of the  
12 broader financial system and that risk committees  
13 include representatives from market participants, as  
14 mentioned before.

15           The final recommendation in this key area is  
16 that DCOs should maintain policies to make certain that  
17 membership of each risk management committee is  
18 reconstituted on a regular basis.

19           During its February 12th, 2021 meeting, the 17  
20 voting members of the Subcommittee on CCP Risk and  
21 Governance voted unanimously to approve the report  
22 submitted for your consideration today. And so, Nadia,

1 with that, by direction of the CCP Risk and Governance  
2 Subcommittee, I move that the subcommittee's report  
3 containing recommendations regarding CCP governance be  
4 adopted by the MRAC and submitted to the Commission for  
5 consideration.

6 Thank you, Nadia.

7 CHAIRPERSON ZAKIR: Thank you. Thank you,  
8 Lee.

9 Since the motion is coming from the  
10 subcommittee, a second is not required. Are there any  
11 questions or comments on the report? Maybe we will  
12 pause for a few seconds while MRAC members gather  
13 questions, if any. I see there is a question from Sam  
14 Priyadarshi from Vanguard. Sam, you have the floor.

15 MR. PRIYADARSHI: Thank you, Nadia, the  
16 Commission, Alicia, and the CCP Risk and Governance  
17 Subcommittee.

18 Vanguard sees compelling opportunities to  
19 enhance the resiliency of CCPs and to better prepare for  
20 the recovery and the resolution. Especially as non-  
21 defaulting market participants are required to backstop  
22 CCP failures, it is imperative for market participants

1 to have an effective voice in CCP governance and a clear  
2 window into CCP risks, the global CCP rules that must be  
3 enhanced to strengthen the incentives for CCPs to offer  
4 products that they can effectively respond.

5           As the downside of a CCP failure is presently  
6 disproportionately borne by non-defaulting market  
7 participants, including potentially Vanguard mutual  
8 funds and ETFs. Vanguard supports the recommendations  
9 in the papers as being directionally appropriate  
10 improvements to existing practices. The recommendations  
11 should be further expanded through committed efforts on  
12 matters highlighted in the papers which did not receive  
13 CCP support. For example, margin and type  
14 procyclicality measures should be further considered to  
15 mitigate risks so clearly demonstrated in 2020.  
16 Likewise, additional work is required to ensure that  
17 market participants have notice of, and the opportunity  
18 to comment on, matters that materially impact the risk  
19 profile of a CCP.

20           We also recommend that the work of the  
21 subcommittee continue to develop actionable  
22 recommendations in the areas of CCP transparency,

1 incentives, stress testing, and liquidity, and default  
2 management. Vanguard is committed to productively  
3 engage in this meaningful effort to enhance the overall  
4 functional resiliency of CCPs and, thereby, mitigate the  
5 potential systemic risk presented by this now critical  
6 market infrastructure.

7 Thank you for the time for my comments.

8 CHAIRPERSON ZAKIR: Thank you, Sam.

9 Marcus Stanley, AFR?

10 MR. STANLEY: Thank you, Alicia.

11 AFR is voting for both of these reports  
12 because we agree with the direction of the  
13 recommendations that were made and we appreciate the  
14 hard work performed by the committee to reach these  
15 recommendations. However, like Vanguard I would  
16 associate myself, actually, with the comments made by  
17 the gentleman from Vanguard just before me. We also  
18 feel that considerable additional work by regulators and  
19 market actors will be necessary to fully ensure that  
20 there are adequate waterfall resources at derivatives  
21 CCPs, the procyclical volatility and margin demand is  
22 minimized, and that useful transparency is maximized.

1           In our view, key areas for further progress  
2 would include regulatory re-evaluation of minimum margin  
3 requirements and the data and methodologies on which  
4 they are based. And this re-evaluation may support a  
5 more prescriptive approach than is called for in the  
6 margin report approved today. We would support a formal  
7 comment period ahead of new CCP rule filings, allowing  
8 for consultation with clearing members, customers, and  
9 the public. We would support increased transparency for  
10 CCP risk management, particularly margin methodologies.

11           Also, or finally, given the need to fully  
12 align incentives between DCOs and their members as well  
13 as the increased systemic importance of DCOs given the  
14 legal requirement to use their services, AFR supports a  
15 requirement for DCO capital contributions to the default  
16 waterfall. While the subcommittee could not reach  
17 consensus on this issue, we hope that the Commission  
18 will consider it.

19           The failure of a major DCO or even excessive  
20 margin volatility during a crisis could, by itself, lead  
21 to a disastrous financial crisis. The Commission should  
22 not rest in its work to prevent this from happening.

1 Thank you.

2 CHAIRPERSON ZAKIR: Thank you.

3 I am now going to turn to Dick Berner, NYU  
4 Stern School of Business.

5 MR. BERNER: Thank you. I want to start just  
6 by congratulating my fellow subcommittee members for  
7 producing the reports on margin and governance and the  
8 hard work of and leadership of our co-chairs, Lee and  
9 Alicia.

10 Like Marcus and the gentleman from Vanguard, I  
11 do want to raise four points related to our work.  
12 Again, I want to stress the need for regulators  
13 periodically to re-evaluate minimum margin regulatory  
14 requirements and measures to reduce procyclicality in  
15 CCPs and markets.

16 Second, we have made progress on governance,  
17 but I think that the Commission, as Marcus said, should  
18 consider requiring a formal consultation period between  
19 CCPs and their clearing members to have a rule filing.

20 Third, and, as Lee Betsill mentioned, these  
21 two workstreams are only really part of our agreement.  
22 We need to complete the work on capital, stress testing

1 liquidity, default management, and transparency. And  
2 along the way, I think we want to encourage CCPs to be  
3 open to greater transparency on risk management,  
4 including margin methodology, and on stress testing and  
5 liquidity frameworks. This will only benefit the  
6 market.

7           And, fourth, several global issues will  
8 require attention, including resolution and recovery  
9 regimes. The Commission collaborates with global  
10 counterparts on these and other issues. And I think the  
11 world looks to the United States to show leadership to  
12 achieve a level playing field with clear rules of the  
13 game.

14           So, I want to associate myself with Marcus's  
15 comments and those made earlier. Thank you.

16           CHAIRPERSON ZAKIR: Thank you, sir.

17           We will now take a vote on the motion that the  
18 MRAC adopt the subcommittee's report containing  
19 recommendations on CCP governance and a summary of  
20 subcommittee constituent perspective and submit the  
21 report to the Commission for consideration.

22           As a point of order, a simple majority vote is

1 necessary for the motion to pass. I am going to turn it  
2 over to Alicia again to conduct a roll call vote.

3 MS. LEWIS: Thank you, Nadia.

4 Committee members, when I call your name,  
5 indicate your agreement with "Aye," disagreement with  
6 "Nay," or indicate "Abstain" if you are abstaining from  
7 the vote. Please remember to unmute your audio to  
8 indicate your vote and to mute your audio once you have  
9 finished voting.

10 Salman Banaei, IHS Markit?

11 MR. BANAEI: Aye.

12 MS. LEWIS: Salman Banaei votes aye.

13 Stephen Berger, Citadel?

14 MR. BERGER: Aye.

15 MS. LEWIS: Stephen Berger votes aye.

16 Richard Berner?

17 MR. BERNER: Aye.

18 MS. LEWIS: Richard Berner votes aye.

19 Lee Betsill, CME?

20 MR. BETSILL: Aye.

21 MS. LEWIS: Lee Betsill votes aye.

22 Peter Borish, Quad Group?

1 MR. BORISH: Aye.

2 MS. LEWIS: Peter Borish votes aye.

3 Bis Chatterjee, Citigroup?

4 MR. CHATTERJEE: Aye.

5 MS. LEWIS: Bis Chatterjee votes aye.

6 Alicia Crighton, FIA?

7 MS. CRIGHTON: Aye.

8 MS. LEWIS: Alicia Crighton votes aye.

9 Chris Dickens, HSBC?

10 MR. DICKENS: Aye.

11 MS. LEWIS: Chris Dickens votes aye.

12 Shelly Goodwin, BP?

13 MS. GOODWIN: Abstain.

14 MS. LEWIS: Shelly Goodwin abstains.

15 Matthias Graulich, Eurex Clearing?

16 MR. GRAULICH: Aye.

17 MS. LEWIS: Eurex Clearing, Matthias Graulich

18 votes aye.

19 Graham Harper, FIA - PTG?

20 MR. HARPER: Aye.

21 MS. LEWIS: Graham Harper votes aye.

22 Frank Hayden, Calpine?

1 MR. HAYDEN: Aye.

2 MS. LEWIS: Frank Hayden votes aye.

3 Lindsay Hopkins, Minneapolis Grain Exchange?

4 MS. HOPKINS: Aye.

5 MS. LEWIS: Lindsay Hopkins votes aye.

6 Annette Hunter, Federal Home Loan Bank of

7 Atlanta?

8 MS. HUNTER: Aye.

9 MS. LEWIS: Annette Hunter votes aye.

10 Angie Karna, Nomura Global Financial Products?

11 MS. KARNA: Aye.

12 MS. LEWIS: Angie Karna votes aye.

13 Demetri Karousos, Nodal Exchange?

14 MR. KAROUSOS: Aye.

15 MS. LEWIS: Demetri Karousos votes aye.

16 Eileen Kiely, BlackRock?

17 MS. KIELY: Aye.

18 MS. LEWIS: Eileen Kiely votes aye.

19 Derek Kleinbauer, Bloomberg SEF?

20 MR. KLEINBAUER: Aye.

21 MS. LEWIS: Derek Kleinbauer votes aye.

22 Robert Mangrelli, Chatham Financial?

1 MR. MANGRELLI: Aye.

2 MS. LEWIS: Robert Mangrelli votes aye.

3 Kevin McClear, ICE?

4 MR. McCLEAR: Aye.

5 MS. LEWIS: Kevin McClear votes aye.

6 Dennis McLaughlin, LCH?

7 MR. McLAUGHLIN: Aye.

8 MS. LEWIS: Dennis McLaughlin votes aye.

9 Craig Messinger, Virtu?

10 MR. MESSINGER: Aye, Alicia.

11 MS. LEWIS: Craig Messinger votes aye.

12 Dale Michaels, The Options Clearing

13 Corporation?

14 MR. MICHAELS: Aye.

15 MS. LEWIS: Dale Michaels votes aye.

16 John Murphy, Commodity Markets Council?

17 MR. MURPHY: Aye.

18 MS. LEWIS: John Murphy votes aye.

19 Sam Priyadarshi, Vanguard?

20 MR. PRIYADARSHI: Aye.

21 MS. LEWIS: Sam Priyadarshi votes aye.

22 Marnie Rosenberg, JPMorgan?

1 MS. ROSENBERG: Aye.

2 MS. LEWIS: Marnie Rosenberg votes aye.

3 Jim Shanahan, CoBank?

4 MR. SHANAHAN: Aye.

5 MS. LEWIS: Jim Shanahan votes aye.

6 Lisa Shemie, Cboe Global Markets?

7 MS. SHEMIE: Aye.

8 MS. LEWIS: Lisa Shemie votes aye.

9 Betty Simkins?

10 MS. SIMKINS: Aye.

11 MS. LEWIS: Betty Simkins votes aye.

12 Tyson Slocum, Public Citizen?

13 MR. SLOCUM: Aye.

14 MS. LEWIS: Tyson Slocum votes aye.

15 Sujatha Srinivasan, Goldman Sachs? Sujatha

16 Srinivasan, Goldman Sachs?

17 (No response.)

18 MS. LEWIS: Okay. Sujatha is no longer on the

19 call with us.

20 Marcus Stanley, Americans for Financial

21 Reform?

22 MR. STANLEY: Aye.

1 MS. LEWIS: Marcus Stanley votes aye.

2 Scott Zucker, Tradeweb?

3 MR. ZUCKER: Aye.

4 MS. LEWIS: Scott Zucker votes aye.

5 Okay. Madam Chair, you have 31 yes votes, 0  
6 no votes, and 1 abstention.

7 CHAIRPERSON ZAKIR: Thank you, Alicia. The  
8 ayes have it, and the motion carries. The CCP Risk and  
9 Governance Subcommittee's report containing  
10 recommendations on CCP governance and a summary of  
11 subcommittee constituent perspectives has been adopted  
12 by the MRAC and will be submitted to the Commission for  
13 consideration.

14 Alicia Crighton, I am now going to turn it  
15 over to you to discuss the recommendations regarding CCP  
16 margin methodologies.

17 MS. CRIGHTON: Great. Thanks, Nadia.

18 And I apologize. My camera won't connect to  
19 the network. So, apologies for that but good afternoon.  
20 And thank you to Acting Chair Behnam, the commissioners,  
21 Alicia Lewis, Nadia Zakir, as well as the subcommittee  
22 chairs for today's discussion. And I look forward to

1 the upcoming discussion on diversity, equity, and  
2 inclusion.

3           It has been an honor to co-chair on behalf of  
4 FIA the CCP Risk and Governance Subcommittee with Lee  
5 Betsill. Members of this subcommittee from different  
6 sectors of the industry collaborated to produce two  
7 important reports on CCP margin methodologies and CCP  
8 risk governance. With a lot of hard work from  
9 subcommittee members, we found common ground. And where  
10 we didn't, we have laid the groundwork for further  
11 discussions. And many of those areas are included in  
12 the report.

13           Before I walk through the recommendations, I  
14 would also like to thank Dale Michaels from the OCC, who  
15 is co-lead in the margin workstream and was instrumental  
16 in driving this report to conclusion. I will process  
17 the walkthrough of the report with some additional  
18 information that during our February 12th, 2021 meeting,  
19 the 17 members or the 17 voting members of the  
20 Subcommittee on CCP Risk and Governance voted  
21 unanimously to approve the paper submitted for your  
22 consideration today. And we look forward to continuing

1 to work with the MRAC and the CFTC on these  
2 recommendations.

3 I will now turn to providing a brief summary  
4 of the six key elements and associated recommendations  
5 discussed in the paper included in your material. I  
6 will start with recommendations regarding anti-  
7 procyclicality and provide a brief summary of some of  
8 the recommendations we have included.

9 The CFTC should enhance its flexible approach  
10 to supervising how CCPs manage procyclical margin  
11 requirements. That prioritizes the desired outcome of  
12 reducing procyclicality and not the specific means of  
13 reducing it. Supervisory expectations should recognize  
14 that CCPs may employ a range of tools to measure and  
15 manage procyclicality that are uniquely tailored to the  
16 products and markets that they clear. Tools that CCPs  
17 may include to assist with this effort are standard sets  
18 of metrics to measure procyclicality, portfolio or  
19 product level margin floors, and certain seasonality  
20 measures for a subset of products. Importantly, the  
21 tools in the framework should be transparent to market  
22 participants.

1           The subcommittee was not able to, even after  
2 much discussion, to reach full agreement on how that  
3 transparency can be achieved. And we will continue to  
4 review and discuss this as part of the ongoing efforts  
5 for the transparency workstream.

6           We have made recommendations regarding  
7 concentration and liquidity add-ons. CCPs should be  
8 allowed flexibility to apply margin add-ons that  
9 consider the impact of liquidity and portfolio  
10 concentration on expected closeouts. The application of  
11 liquidity and concentration add-ons by CCPs should be  
12 based on market depth and position exposures and may  
13 consider a number of factors, which were detailed in the  
14 report.

15           In this section, the subcommittee, again after  
16 much discussion, could not reach full agreement on  
17 including additional add-ons. And those areas that were  
18 discussed are also included in the report.

19           We will now turn to recommendations regarding  
20 intraday and ad-hoc margin calls. We believe that the  
21 CFTC should promote the use of scheduled, predictable,  
22 event-driven, and routine intraday variation settlement

1 cycles to prevent the accumulation of current exposures  
2 at CCPs as appropriate. In addition, CCPs should be  
3 allowed the discretion to manage intraday exposures with  
4 unscheduled, not predictable, event-driven intraday  
5 margin calls under a series of conditions, also which  
6 are also detailed in this report.

7           Turning to margin period of risk, or MPOR,  
8 again, a more detailed list of recommendations are  
9 included in the report, but the few that I will focus on  
10 for these comments are the MPOR should be commensurate  
11 with the CCPs default management framework. It should  
12 be aligned with the time needed to delta hedge, port the  
13 client positions to a new clearing member, or otherwise  
14 liquidate and/or auction the portfolio to return the CCP  
15 to a matched book, as appropriate to the account type.  
16 CCPs should disclose their general framework for making  
17 MPOR decisions and demonstrate to market participants  
18 that the CCPs overall MPOR is appropriate. The MPOR  
19 should consider longer time periods for less liquid  
20 products, and it should be based on the liquidity  
21 attributes of the product, irrespective of where or how  
22 it is traded, comparing, for example, OTC or on

1 exchange.

2           The subcommittee discussed but, yet, could not  
3 agree on setting MPOR at a two-day minimum, rather than  
4 the one-day gross margin minimum, which is currently the  
5 standard maintained in the United States.

6           Turning to our last two key elements of the  
7 discussion paper, I will focus on pricing and then  
8 transparency, our recommendations regarding pricing.  
9 CCPs should have a robust framework for determining end-  
10 of-day settlement prices and theoretical intraday  
11 pricing, which can incorporate a few principles, which I  
12 will touch on. Broker quotes should be considered to  
13 reflect the current market for less liquid products.  
14 CCPs should consider a modeled price if no information  
15 is available. CCPs should consider modeling underlying  
16 cashflows of an instrument to determine settlements.  
17 And they should consider incorporating an incentive  
18 mechanism, as necessary and appropriate, for clearing  
19 members to submit quotes to determine pricing for OTC  
20 products.

21           And last is recommendations regarding  
22 transparency. CCP margin methodologies should be

1 sufficiently transparent to market participants so they  
2 can understand how models react to certain market  
3 conditions for liquidity planning and risk management  
4 purposes. The subcommittee will continue to discuss  
5 transparency of the workstream and hopes to issue a  
6 final work product during 2021.

7 FIA is proud to present these reports to the  
8 Market Risk Advisory Committee and looks forward to  
9 working with policymakers and regulators to advance its  
10 recommendations to strengthen the safety and soundness  
11 of the cleared derivatives markets.

12 I think now, per the protocol, by direction of  
13 the CCP Risk and Governance Subcommittee, I move that  
14 the subcommittee's report containing recommendations  
15 regarding CCP margin methodologies be adopted by the  
16 MRAC and submitted to the Commission for consideration.

17 Nadia, I will hand it over to you.

18 CHAIRPERSON ZAKIR: Thank you, Alicia.

19 Since the motion is coming from the  
20 subcommittee, a second is not required. Are there any  
21 questions or comments on the report? I see we have a  
22 question from Eileen Kiely, BlackRock. Eileen, you have

1 the floor.

2 MS. KIELY: Thank you very much.

3 So, I will make a brief comment here. And  
4 these comments address both the governance paper and the  
5 margin paper. And BlackRock's comments are made in our  
6 capacity as a fiduciary to our clients, just as a  
7 reminder and our role as an investment advisor. We do  
8 not ourselves take risks to CCPs. And we offer these  
9 comments to help enhance investor protections in cleared  
10 derivatives markets.

11 As is outlined in our concurring statement for  
12 both papers, we support the ideas put forward in the  
13 papers. They represent significant progress on the  
14 issues of governance and margin and are the result of a  
15 concerted effort from CCPs, clearing members, and end-  
16 users to reach consensus.

17 Importantly, and as was stated by my  
18 colleagues at Vanguard, we urge the CFTC and global  
19 regulators to pay careful attention to the areas of  
20 disagreement that were outlined. When markets cannot  
21 agree upon the right outcome, it is often incumbent upon  
22 the regulatory community to step in and communicate a

1 solution.

2           We are eager to continue to work on the  
3 additional and equally critical areas that need to be  
4 advanced. As has already been stated, work has started  
5 on four additional workstreams: default management;  
6 stress testing; CCP capital and incentive alignment;  
7 and, finally, transparency and disclosure. We look  
8 forward to the continued engagement of CCPs, clearing  
9 members, end-users, as well as the independent members  
10 of the subcommittee, who have been very valuable in the  
11 conversation; and, importantly, the continued focus on  
12 CCP risk by the CFTC.

13           Thank you very much.

14           CHAIRPERSON ZAKIR: Thank you, Eileen.

15           Marnie Rosenberg, JPMorgan?

16           (Pause.)

17           CHAIRPERSON ZAKIR: Marnie, I don't think we  
18 can hear you. Are you maybe on mute?

19           MS. LEWIS: Marnie, unmute your --

20           MS. ROSENBERG: Can you hear me now?

21           MS. LEWIS: Yes. Yes, we can.

22           MS. ROSENBERG: Okay. Thank you. So, first,

1 just a big thank you to Acting Chairman Behnam and  
2 Alicia Lewis for establishing the CFTC's CCP Risk and  
3 Governance Subcommittee last year and supporting the  
4 development of actionable recommendations to enhance CCP  
5 risk management and governance. And, also, thank you to  
6 Alicia Crighton and Lee Betsill for their leadership on  
7 this effort over the last year.

8            CCP, really, resilience recovery and  
9 resolution continues to be critically important to  
10 JPMorgan as it is a leading provider of clearing  
11 services to clients at over 16 CCPs across the globe.  
12 In addition, JPMorgan provides custodial and settlement  
13 bank services and as a liquidity provider to CCPs and  
14 their parent companies. Therefore, the views that I am  
15 sharing with you today stem from this multifaceted and  
16 interconnected role that JPMorgan plays within the  
17 central clearing ecosystem.

18            In 2019, JPMorgan, together with a group of  
19 buy-side and sell-side, firms including four other firms  
20 represented on the MRAC, published a white paper, "A  
21 Path Forward for CCP Resilience, Recovery, and  
22 Resolution," which raises issues related to CCP risk and

1 proposes for consideration by policymakers and  
2 regulators 20 recommendations to enhance CCPs  
3 resilience, recovery, and resolution. The paper was  
4 originally published in October, 2019 and now has 20  
5 signatories.

6           We commend the work undertaken by the CCP Risk  
7 and Governance Subcommittee over the last year and see  
8 that the two papers prepared by the subcommittee with  
9 specific recommendations on CCP margin methodologies and  
10 risk governance as an important step forward as they  
11 seek to address several of the issues that we  
12 highlighted in the white paper that I just referenced.  
13 I wanted to share some specific comments, starting with  
14 the CCP margin methodologies paper.

15           We support the six recommendations on margin  
16 methodologies. As highlighted by the COVID-related  
17 market stress we all witnessed almost one year ago  
18 today, it is important for the resilience of the  
19 financial system that margin frameworks address  
20 procyclicality and that margin levels start at adequate  
21 levels going into a period of high-market volatility.  
22 It is also important that concentration and liquidity

1 add-ons are adequate and that the margin period of risk  
2 assumption is aligned with the liquidity of the  
3 contract.

4           We also support the overarching requirement  
5 for greater transparency around margin models to enhance  
6 their predictability and support market participants'  
7 liquidity planning and risk management. However, while  
8 these recommendations are a good starting point, we  
9 welcome further work on margin procyclicality and  
10 related disclosures by regulators.

11           As stated in the subcommittee paper itself,  
12 subcommittee members representing FCMs, buy-side firms,  
13 independent voting members, and one CCP all thought  
14 procyclicality measures, similar to those detailed in  
15 FIA's October 2020 paper, "Revisiting Procyclicality:  
16 The Impact of the COVID Crisis on CCP Margin  
17 Requirements," should be included as recommendation.  
18 This subgroup of subcommittee members also supports the  
19 need to expand CCP disclosure requirements to include  
20 product-level breach disclosures for significant  
21 products and set the minimum margin period of risk  
22 assumption at two days, to align with the time needed to

1 hedge support or liquidate a defaulted portfolio.

2           Moving on to recommendations related to CCP  
3 risk governance, we fully support the recommendation to  
4 require CCPs to solicit, consider, and address market  
5 participant views in the early stages of proposing  
6 changes that could materially affect a CCP's risk  
7 profile; for example, through risk advisory working  
8 groups comprised of clearing members and end-users.

9           Similarly, we are also encouraged by the  
10 recommendation to codify best practices related to CCPs'  
11 risk management committees. However, we would like to  
12 specifically highlight that the requirement for CCPs to  
13 formally consult market participants on any rule change  
14 that can materially affect the risk profile of the CCPs'  
15 activity before filing a rule submission with the CFTC  
16 was not agreed upon by the full subcommittee. We would  
17 encourage the CFTC to, nevertheless, consider this  
18 recommendation as well as the others that were not  
19 agreed upon and revisit them as opportunities present  
20 themselves.

21           So, overall, we support the recommendations in  
22 the subcommittee's papers and encourage the CFTC to

1 pursue rulemaking to implement them. We also endorse  
2 ongoing work by the subcommittee, with support from  
3 Acting Chair Behnam, to continue the development of  
4 recommendations pertaining to issues of CCP transparency  
5 and disclosures as well as CCP capital, including as it  
6 relates to both default and non-default losses. Issues  
7 and recommendations on these specific topics were raised  
8 in the 2019 industry white paper I referenced earlier.  
9 We believe this ongoing work by the subcommittee will  
10 help inform work to be undertaken by regulators on CCP  
11 resilience, recovery, and resolution, both here in the  
12 United States as well as internationally.

13 Thank you.

14 CHAIRPERSON ZAKIR: Thanks, Marnie.

15 Bis Chatterjee, Citigroup?

16 MR. CHATTERJEE: Thank you, Nadia.

17 I would like to commend the CCP subcommittee  
18 in a couple of really excellent papers. You know, some  
19 of these areas and topics have been discussed forever to  
20 be, but to really present, you know, two such really  
21 comprehensive papers and in a manner and format that  
22 clearly not only focuses on the recommendations but also

1 on, you know, highlighting the debate is my point,  
2 really commendable.

3           The couple of things from Citigroup's  
4 perspective, I think having gone through the large  
5 stresses in the marketplace I think we have been as a  
6 market participant and one of the largest for our  
7 clientele is we have been able to be in a very good spot  
8 to see the impact of procyclicality. The one thing we  
9 would like to note is obviously, you know, CCPs come in  
10 various forms and shapes. There are different kinds of  
11 products that are spread all over the world. And, you  
12 know, most of the large CCPs, you know, seem to have  
13 operated and weathered the storm really well, but we  
14 want to make sure that the principles that are being  
15 outlined in this thing apply generally to all the CCPs  
16 across the globe, especially the systemic ones.

17           Procyclicality, you know, continues to be a  
18 area of focus and concern for us we did see, you know,  
19 kind of signs of possible areas where, though the system  
20 did not break down, you know, there were areas where,  
21 you know, cracks possibly could appear had the stresses  
22 continued for a while.

1           On the issue of margin period, MPOR, we think  
2 further study needs to be done to ensure that, rather  
3 than, you know, people focus on targeting specific  
4 numbers for MPOR, you know, adequate time is spent again  
5 and again to ensure that as market conditions change, as  
6 market liquidity change, the MPOR being, you know,  
7 followed by a certain CCP for its risk models is  
8 appropriate for that kind of market condition. So, in  
9 our mind, you know, while it may be important to  
10 establish a certain set of minimums, we think that  
11 because of the changing nature of the marketplace, the  
12 market participants, you know, the MPOR factor needs to  
13 be examined again and again.

14           Finally, we agree with the subcommittee's  
15 recommendation that, you know, greater engagement with  
16 the larger clearing community, especially clearing  
17 members and their clients, can only help in the process.  
18 Several CCPs do a very good job in today's world of  
19 engaging, but we think that is certainly an area where  
20 more is always welcome and better.

21           Thank you.

22           CHAIRPERSON ZAKIR: Thank you, Bis.

1           Lee Betsill, CME Group?

2           MR. BETSILL: Thank you, Nadia.

3           I just wanted to make a comment on the topic  
4 of procyclicality, which has been raised by a number of  
5 committee members and has also been raised generally in  
6 our industry. My comment on procyclicality is that I am  
7 fully supportive of the recommendations that the  
8 subcommittee has made in these papers. In fact, it has  
9 been a goal for a long time of CCPs that their margin  
10 requirements are risk-based and are stable and  
11 conservative. So, the concept of procyclicality is not  
12 new. And CME, like my other CCP colleagues on the  
13 committee, have margin regimes which take into account  
14 procyclicality.

15           The events that we saw during this pandemic a  
16 year ago were really unprecedented. I would even go so  
17 far as to describe them as 1-in-100-year events. No  
18 margin model could capture the market reaction to the  
19 quick realization of the potential economic impacts of  
20 shutting down global economies. The market reaction was  
21 extreme in that regard. And the thing that CCPs need to  
22 focus on in these events is seeking to protect financial

1 stability and its broader ecosystem by ensuring that  
2 their risk appetite and covered standards continue to be  
3 met, even as we saw with these extreme market  
4 conditions. So, reaction to a volatility regime change  
5 like we witnessed last year is and was necessary.

6           For the most part -- and here I will speak on  
7 behalf of CME -- we were very careful, even in these  
8 extreme circumstances, to follow our business-as-usual  
9 practices in assessing margin requirements to meet that  
10 changing volatility regime. That means that it was over  
11 a four-week period that we responded by increasing  
12 margins. We were careful to ensure that we did not  
13 assess large margin increases all at once and that we  
14 gave the market the opportunity to adjust positions or  
15 exposures they had within the clearinghouse before the  
16 margin increases took effect; that is that by way of 24-  
17 hour notice of margin changes.

18           We also stepped in those changes incrementally  
19 so that they weren't hit all at once, causing a  
20 liquidity issue for clearing members or their clients.  
21 In fact, despite all of the volatility, our largest one-  
22 day margin increase, again, with notice, was only on the

1 order of 6 and a half percent of our initial margin  
2 base.

3 I will also say that many of the numbers that  
4 have been quoted as evidence of CCP margin regime being  
5 procyclical were taken as total margin increases that  
6 they saw over this period. However, it should be noted  
7 that in the time of this extreme shift in the volatility  
8 regime, that our market participants used the markets to  
9 manage their risks. And in many cases, the margin  
10 increases were not due to margin parameter changes or  
11 margin model reactions to market changes but were, in  
12 fact, due to increases in exposures that were brought  
13 into the clearinghouse. Just by way of example, in  
14 CME's S&P 500 complex, we saw during the first quarter  
15 of last year, more than 26 percent increase in open  
16 interest.

17 So, I will close there, but I did want to  
18 comment that procyclicality and providing measures to  
19 ensure that margins are stable and conservative are in  
20 place, have been in place, and CCPs do need to react  
21 where there is sudden shifts in the volatility regime of  
22 the products which they clear.

1 Thank you.

2 CHAIRPERSON ZAKIR: Thank you, Lee.

3 Dennis McLaughlin, LCH?

4 MR. McLAUGHLIN: Thank you.

5 I just want to just clarify, LCH just released  
6 a white paper on the topic of procyclicality because we  
7 found there was a lot of confusion as to exactly what  
8 was being talked about.

9 During March of last year, we did not change  
10 our risk parameters at all. Nor did we change the risk  
11 process that we dealt with. So, in other words,  
12 everything stayed exactly the same as normal.

13 What we did notice was that there seemed to be  
14 an increase in margin, but, obviously, that wasn't due  
15 to parameter changes because they didn't change. What  
16 was happening was member positions changed dramatically.  
17 So, if you look at what happens if you froze the  
18 member's portfolio the beginning of March and calculated  
19 that frozen portfolio every day versus what happened to  
20 their actual trade portfolio, there was a 7 percent  
21 difference in the margin of those two. And that showed  
22 that procyclicality was really driven by the volumes

1 that were being traded and the repositioning that went  
2 on to market. So, I think that is worth pointing out.

3 I would recommend that you look at the LCH  
4 white paper on the subject. Thank you.

5 CHAIRPERSON ZAKIR: Thank you, Dennis.

6 Seeing no other questions or comments from the  
7 members, we will now take a vote on the motion that the  
8 MRAC adopt the subcommittee's report containing  
9 recommendations regarding CCP margin methodologies.

10 MS. LEWIS: Nadia? I'm sorry. There is a  
11 question from Commissioner Berkovitz.

12 CHAIRPERSON ZAKIR: Oh. Sorry. I missed  
13 that. Commissioner Berkovitz?

14 COMMISSIONER BERKOVITZ: Yes. Thank you,  
15 Nadia. Sorry.

16 And this is more of an observation than a  
17 question. And, again, this topic the margin models and  
18 their adequacy in times of stress and procyclicality is  
19 incredibly timely. But it was something that Lee said  
20 that struck me in terms of whether this is an issue that  
21 arose in the events of last March and how unusual those  
22 may have been.

1           But in terms of 100-year events, certainly the  
2 pandemic was a 100-year event going back to the pandemic  
3 of 1918. But, then, just last summer, we had the  
4 California fires. The California fires were a 100-year  
5 event. The cold coming through the Midwest and into  
6 Texas was a 100-year event. The pandemic being a 100-  
7 year event, when we had the WTI price issue last April,  
8 that was a 100-year event. We seem to be having 100-  
9 year events with considerable increasing frequency. So,  
10 the procyclicality issues don't appear to be the tail,  
11 the black swan, anymore. They appear to be almost  
12 occurring with regularity. It is absolutely critical  
13 that our markets be able to handle these. And,  
14 unfortunately -- and, then, not the time or the place,  
15 but with the climate change, some of this may be  
16 related. And we may be seeing some of these with  
17 increasing frequency due to that. So, this is very  
18 timely. And, unfortunately, I don't believe it may be  
19 as rare as we would like it that we are going to have  
20 these extreme stressor events.

21           So, that is just more of an observation. So,  
22 thank you.

1                   CHAIRPERSON ZAKIR: Thank you, Commissioner  
2 Berkovitz.

3                   Just checking to see if there are any more  
4 questions or comments. And, not seeing any further,  
5 let's now take a vote on the motion that the MRAC adopt  
6 the subcommittee's report containing recommendations  
7 regarding CCP margin methodologies and submit the report  
8 to the Commission for consideration.

9                   As a point of order, a simple majority vote is  
10 necessary for the motion to pass. I am going to turn it  
11 over back to Alicia to conduct the roll call vote.

12                   MS. LEWIS: Thank you, Nadia.

13                   Committee members, for the last time, when I  
14 call your name, please indicate your agreement with  
15 "Aye," disagreement with "Nay," or indicate "Abstain" if  
16 you are abstaining from the vote. Please remember to  
17 unmute your audio to indicate your vote and to mute your  
18 audio once you are finished voting.

19                   Salman Banaei?

20                   (No response.)

21                   MS. LEWIS: I think Salman is gone.

22                   Stephen Berger, Citadel?

1 MR. BERGER: Abstain.

2 MS. LEWIS: Stephen Berger votes abstain.

3 Richard Berner?

4 MR. BERNER: Aye.

5 MS. LEWIS: Richard Berner votes aye.

6 Lee Betsill, CME?

7 MR. BETSILL: Aye. Aye.

8 MS. LEWIS: Lee Betsill votes aye.

9 Peter Borish, Quad Group?

10 MR. BORISH: Aye.

11 MS. LEWIS: Peter Borish votes aye.

12 Bis Chatterjee, Citigroup?

13 (No response.)

14 MS. LEWIS: Bis Chatterjee, Citigroup? A/V, I

15 see -- okay.

16 MR. CHATTERJEE: Alicia, it's Bis. Sorry

17 about that. I vote aye.

18 MS. LEWIS: Bis Chatterjee votes aye.

19 Alicia Crighton, FIA?

20 MS. CRIGHTON: Aye.

21 MS. LEWIS: Alicia Crighton votes aye.

22 Chris Dickens, HSBC?

1 MR. DICKENS: I vote aye, Alicia.

2 MS. LEWIS: Chris Dickens votes aye.

3 Shelly Goodwin, BP?

4 MS. GOODWIN: Abstain.

5 MS. LEWIS: Shelly Goodwin abstained.

6 Matthias Graulich, Eurex Clearing?

7 MR. GRAULICH: Aye.

8 MS. LEWIS: Matthias Graulich votes aye.

9 Graham Harper, FIA - PTG Group?

10 MR. HARPER: Aye.

11 MS. LEWIS: Graham Harper votes aye.

12 Frank Hayden, Calpine?

13 MR. HAYDEN: Aye.

14 MS. LEWIS: Frank Hayden votes aye.

15 Lindsay Hopkins?

16 MS. HOPKINS: Aye.

17 MS. LEWIS: Lindsay Hopkins votes aye.

18 Annette Hunter, Federal Home Loan Bank of

19 Atlanta?

20 MS. HUNTER: Aye.

21 MS. LEWIS: Annette Hunter votes aye.

22 Angie Karna, Nomura Global Financial Products?

1 MS. KARNA: Aye.

2 MS. LEWIS: Angie Karna votes aye.

3 Demetri Karousos, Nodal Exchange?

4 MR. KAROUSOS: Aye.

5 MS. LEWIS: Demetri Karousos votes aye.

6 Eileen Kiely, BlackRock?

7 MS. KIELY: I vote aye, Alicia.

8 MS. LEWIS: Eileen Kiely votes aye.

9 Derek Kleinbauer, Bloomberg SEF?

10 MR. KLEINBAUER: Aye.

11 MS. LEWIS: Derek Kleinbauer votes aye.

12 Robert Mangrelli, Chatham Financial?

13 MR. MANGRELLI: Aye.

14 MS. LEWIS: Robert Mangrelli votes aye.

15 Kevin McClear, ICE?

16 MR. McCLEAR: Aye.

17 MS. LEWIS: Kevin McClear votes aye.

18 Dennis McLaughlin, LCH?

19 MR. McLAUGHLIN: Aye.

20 MS. LEWIS: Dennis McLaughlin votes aye.

21 Craig Messinger, Virtu?

22 MR. MESSINGER: Aye, Alicia.

1 MS. LEWIS: Craig Messinger votes aye.  
2 Dale Michaels, Options Clearing Corporation?  
3 MR. MICHAELS: Aye.  
4 MS. LEWIS: Dale Michaels votes aye.  
5 John Murphy, Commodity Markets Council?  
6 MR. MURPHY: Aye.  
7 MS. LEWIS: John Murphy votes aye.  
8 Sam Priyadarshi, Vanguard?  
9 MR. PRIYADARSHI: Aye.  
10 MS. LEWIS: Sam Priyadarshi votes aye.  
11 Marnie Rosenberg, JPMorgan?  
12 MS. ROSENBERG: Aye.  
13 MS. LEWIS: Marnie Rosenberg votes aye.  
14 James, Jim, Shanahan, CoBank?  
15 MR. SHANAHAN: Aye.  
16 MS. LEWIS: Jim Shanahan votes aye.  
17 Lisa Shemie, Cboe Global Markets?  
18 MS. SHEMIE: Aye.  
19 MS. LEWIS: Lisa Shemie votes aye.  
20 Tyson -- well, Betty Simkins?  
21 (No response.)  
22 MS. LEWIS: I think Betty has left us.

1 Tyson Slocum, Public Citizen?

2 MR. SLOCUM: Aye.

3 MS. LEWIS: Tyson Slocum votes aye.

4 Sujatha Srinivasan, Goldman Sachs?

5 (No response.)

6 MS. LEWIS: I think Sujatha has left us as

7 well.

8 Marcus Stanley, Americans for Financial

9 Reform?

10 MR. STANLEY: Aye.

11 MS. LEWIS: Marcus Stanley votes aye.

12 Scott Zucker, Tradeweb?

13 MR. ZUCKER: Aye.

14 MS. LEWIS: Scott Zucker votes aye.

15 Madam Chair, you have 28 yes votes, 0 no

16 votes, and 2 abstentions.

17 CHAIRPERSON ZAKIR: Thank you, Alicia. The

18 ayes have it, and the motion carries. The CCP Risk and

19 Governance Subcommittee's report containing

20 recommendations on CCP margin methodologies has been

21 adopted by the MRAC and will be submitted to the

22 Commission for consideration.

1           Many thanks to Alicia and Lee for their work  
2 and leadership as well as the workstream leads; Dale and  
3 Alicia, for margin; Lee Betsill and Marnie Rosenberg for  
4 governance, as well as the subcommittee members. As  
5 Acting Chair Behnam indicated in his remarks, the CCP  
6 Risk and Governance Subcommittee is continuing to work  
7 on a few additional workstreams. And we look forward to  
8 receiving the final reports for those workstreams, which  
9 include stress testing and liquidity, skin-in-the-game,  
10 and capital transparency, and default management, which  
11 we expect will be presented at our next MRAC meeting.

12           I am very pleased now to turn to our next  
13 panel, which will explore and discuss the important  
14 topic of inclusion, diversity, and equity in the  
15 derivatives industry and related financial markets.

16           As many of you know, the Market Risk Advisory  
17 Committee advises the Commission on matters relating to  
18 the derivatives market structure and examines systemic  
19 issues that threaten the stability of the derivatives  
20 market and other financial markets and makes  
21 recommendations on how to improve market structure and  
22 mitigate risk. Given the MRAC's broad advisory mandate,

1 the growing recognition across our industry of the  
2 fundamental value in maintaining an inclusive and  
3 diverse workforce, and in light of recent events, there  
4 is no better time than now, during Black History Month,  
5 for this committee to discuss the importance of  
6 promoting diversity and embedding inclusion into the  
7 culture of our respective businesses and the industry at  
8 large.

9           So why is inclusion and diversity important to  
10 the derivatives industry? While I can't speak for my  
11 fellow MRAC members but invite them to share their views  
12 today, I can share that at PIMCO, we have built our 50-  
13 year investment process around the strength of cognitive  
14 diversity and engaging multiple different perspectives  
15 before making decisions in portfolios. And we believe  
16 this is a critical competitive advantage.

17           We recognize that our different perspectives  
18 come from the multiple identities and experiences of our  
19 employees. Therefore, attracting, developing,  
20 retaining, and engaging a diverse workforce across a  
21 broad range of identity and experience dimensions is  
22 critical to delivering the best business outcomes and

1 ensuring our ongoing competitiveness.

2           In fact, a March 2019 McKinsey report titled,  
3 "Diversity Wins: How Inclusion Matters," found that the  
4 most diverse companies are now more likely than ever to  
5 outperform less diverse peers on profitability and that  
6 the likelihood of outperformance continues to be higher  
7 for diversity and ethnicity than for gender.

8           Unfortunately, but not surprising, the report  
9 concludes that progress overall has been slow. More  
10 than a third of the companies in the report's data stats  
11 still have no women at all on their executive teams, and  
12 the representation of ethnic minorities on U.K. and U.S.  
13 executive teams stood at only 13 percent in 2019. Thus,  
14 while the industry has made some strides when it comes  
15 to gender diversity, racial diversity has generally  
16 lagged. And there is much more work to do with respect  
17 to both.

18           Importantly, while most firms have recognized  
19 the strategic importance of fostering an inclusive and  
20 diverse organization, the question remains, how can we  
21 make better progress, and how do we measure change?  
22 These are some of the questions that our esteemed

1 panelists will discuss today.

2           With that, I am pleased to welcome our  
3 panelists, all of whom as well as their firms are  
4 leaders in the DE&I realm. On our panel today, I would  
5 like to welcome Keisha Bell, Managing Director and head  
6 of Diverse Talent Management and Advancement at DTCC,  
7 where she is responsible for recruiting and retaining  
8 best diverse talent and developing DTCC's next  
9 generation of leaders through focus sponsorship and  
10 talent advancement strategies. Keisha also leads  
11 corporate philanthropy and social responsibility for  
12 DTCC. Welcome, Keisha.

13           Also like to welcome Leslie Shreiner, First  
14 Vice President and Director of Diversity and Inclusion  
15 for Federal Home Loan Bank of Atlanta. Leslie is  
16 responsible for the development, oversight, and  
17 implementation of the bank's strategic diversity and  
18 inclusion goals and is a certified diversity  
19 professional as well as a certified diversity, equity,  
20 and inclusion coach and was a founding member of the  
21 bank's Diversity and Inclusion Council. Welcome,  
22 Leslie.

1           Also joining us is Sacha Thompson, founder of  
2 the Equity Equation, a diversity coaching and consulting  
3 firm based in Washington, D.C. Sacha has nearly 20  
4 years of experience within the education, nonprofit, and  
5 tech industries and helps coach executives and leaders  
6 with making long-term changes that develop institutional  
7 cultures of diversity, equity, and inclusion. Welcome,  
8 Sacha.

9           And we would also like to welcome Yemi  
10 Akisanya, Director and head of Diversity and Inclusion  
11 at OCC. In his role, Yemi focuses on creating short and  
12 long-term plans to help build a more diverse and  
13 inclusive workplace and positive corporate culture.  
14 Yemi led the creation of the OCC's diversity and  
15 inclusion dashboard, which is used to identify areas of  
16 opportunity and measure the impact of initiatives across  
17 the company. He also helped to launch the company's  
18 first employee resource group, designed to increase  
19 employee engagement and align overall objectives with an  
20 enterprise-wide diversity and inclusion strategy.  
21 Welcome, Yemi.

22           And, last, but not least, we would like to

1 welcome Erika Irish Brown, Chief Diversity Officer at  
2 Goldman Sachs. Erika is responsible for global  
3 diversity and inclusion strategy and drives inclusive  
4 culture initiatives and efforts related to the  
5 recruitment, retention, and advancement of diverse  
6 professionals.

7 MRAC members, as a reminder, there will be a  
8 Q&A after the conversation. So please hold your  
9 questions until then. And we will, of course, try to  
10 get as many questions as we can at that time.

11 So, I thought we could start our panel -- and,  
12 again, thanks again to our panelists for your time  
13 today. I thought we could first start with the results  
14 of our first poll question, which asks the question,  
15 "Who is responsible for DE&I?" A/V, please display the  
16 results to poll question number 1. Okay. Thank you.  
17 So, the result here to the question of who is  
18 responsible for DE&I. Eight percent responded, "HR or  
19 form diversity professionals." Eight percent responded,  
20 "The C Suite." And 67 percent responded with, "Everyone  
21 at the Firm." Seventeen percent did not record an  
22 answer.

1           Yemi, I would like to turn to you and see if I  
2 can at least get your thoughts here first on kind of the  
3 results of the question here and, in particular, just  
4 your own thoughts on who is responsible for DE&I.

5           MR. AKISANYA: Thank you, Nadia, for the  
6 question. First, I would like to thank the entire MRAC  
7 members for sponsoring such an important conversation.  
8 So, thank you. I would also like to thank my colleague  
9 at the OCC Dale Michael for soliciting my audience on  
10 this matter.

11           Nadia, that is a great question. And, you  
12 know, I would like to agree with the survey results. I  
13 do think that we are all responsible for DEI with  
14 regards to our firms and our community. However, if  
15 there were a playbook for implementing an effective  
16 diversity and inclusion strategy, the first rule would  
17 be to obtain leadership buy-in.

18           But the term "buy-in" can be misleading.  
19 Right? I think it suggests that leadership merely must  
20 be in agreement when, in fact, to obtain meaningful  
21 progress in diversity, equity, and inclusion, leadership  
22 approval is not enough. Leaders will play the most

1 important role in shaping a company's success in  
2 diversity; equity; and inclusion; and, most importantly,  
3 their culture. And, as we all know, DEI is a culture  
4 initiative. And we have, we as leaders have, to own the  
5 effort. We have to drive the strategy. And, most  
6 importantly, we have to model the action. So, in other  
7 words, we must be inclusive leaders.

8           So, as much as I agree that we are all  
9 responsible for DE&I, I feel like I need to call out  
10 that as leaders, we must hold ourselves accountable to  
11 the outcomes of DE&I.

12

13           CHAIRPERSON ZAKIR: Thank you, Yemi.

14           And, Sacha, let me turn to you. Can you talk  
15 a little bit about what role individual employees can  
16 play in driving success within their organizations,  
17 going back to Yemi's point about the drivers of DE&I?

18           MS. THOMPSON: Yes. I think it is what is  
19 important. And, again I want to want to support what  
20 Yemi was saying in that, you know, thank you for having  
21 us here today.

22           I think what is important in this is there is

1 a lot of internal work that needs to be done. Right?  
2 And so when we start doing diversity, equity, and  
3 inclusion work, we often look at, okay, this is  
4 something for the organization. But organizations are  
5 made of people. And so, none of this work can be done  
6 until some of this internal work has to be done. And  
7 many times, that is, you know, unconscious bias  
8 training.

9 I would say I am not the biggest fan of  
10 unconscious bias training because I always feel that,  
11 okay, now what is the next step after that? Right?  
12 Yes, we know we all have biases. Now what? What do we  
13 do with this information? And so how do you continue to  
14 do that internal work of really understanding why these  
15 things are important or what barriers you are hitting  
16 internally -- right? -- right why are you cringing at  
17 certain things or questioning certain things?

18 And so as leaders, I think it is important  
19 that once we do that work, we challenge each other, we  
20 push each other to move forward. Right? When you hear  
21 something or when you are looking at a particular data  
22 point, you know, why are we seeing this the way that we

1 are seeing it or is there another story to this? Is  
2 there another angle? And so as individuals, we need to  
3 step up and start challenging the status quo, start  
4 challenging what we are seeing or what information we  
5 are receiving as it relates to this space.

6           And so I think those that are in positions of  
7 power have the ability to do that in a way that those  
8 that are in lower positions or kind of the grassroots  
9 efforts, where a lot of these efforts start, can really  
10 push back. Right? We can go beyond just the numbers.  
11 Like, what are these numbers telling us? And how can we  
12 drive change from there?

13           CHAIRPERSON ZAKIR: Great. And I guess just  
14 building on that a little bit, Keisha, I would like to  
15 turn to you and see if maybe you can share in your view  
16 sort of what have been some of the main challenges or  
17 barriers for success for underrepresented employees.  
18 Oh, Keisha, I think you might be on mute.

19           MS. BELL: Can you hear me now?

20           CHAIRPERSON ZAKIR: Yes, we can hear you now.

21 MS. BELL: Thanks. Perfect.

22           MS. BELL: All right. I was rambling on and

1 saying thank you for having me here today. I got to  
2 listen to a few minutes of the MRAC discussion and got  
3 flashbacks from my previous roles when you started  
4 talking about procyclicality and margin models. I miss  
5 the work, but I don't miss that work. So, I commend you  
6 all.

7 I think some of the barriers for  
8 underrepresented employees, there are a number of  
9 things, but I would hone in on sponsorship. I would  
10 hone in on sponsorship at all levels of the organization  
11 but especially when you start talking about getting to  
12 senior levels of the organization. And my definition of  
13 sponsorship versus mentorship would be sponsorship is  
14 about acting and mentorship is about advising. A  
15 mentorship is simply about advising on a specific topic  
16 or how to move forward. Sponsorship is really about  
17 career advocacy and standing up for someone and giving  
18 that person access to your network, giving that person  
19 access to senior individuals in the organization,  
20 advocating for that person to get that stretch  
21 assignment or get that additional assignment. And I  
22 found in my own career and in other underrepresented

1 folks that I have seen in organization and women as  
2 well, that we have lacked sponsorship. We get a lot of  
3 training, a lot of mentorship, but we do not get that  
4 someone pounding the table for us to get those nice,  
5 juicy assignments.

6 CHAIRPERSON ZAKIR: That was very helpful.  
7 And so would you generally agree, Keisha, that  
8 sponsorship sounds like it is more of a sort of  
9 individual initiative, if you will? So, rather than  
10 waiting, for example, for a firm to roll out a more  
11 formal sponsorship program or even a mentorship program,  
12 that individuals, particularly those that are managers  
13 or are in positions of power, you know, as Sacha  
14 indicated, really can take those initiatives themselves,  
15 you know, at any point in time and should do so where at  
16 all possible?

17 MS. BELL: Absolutely. I completely agree. I  
18 think it can be both, I think.

19 I asked my C suite and my senior leaders in my  
20 MD community, "Who are you sponsoring? And if you are  
21 sponsoring one, two, three people, do those people look  
22 like you because if they do, then you need to switch it

1 up.”

2 CHAIRPERSON ZAKIR: That is a great point.

3 That is a great point.

4 Let’s pivot just a minute to talk a little bit  
5 about equity and, in particular, racial equity. In the  
6 aftermath of the death of George Floyd and others, many  
7 of our organizations issued statements regarding their  
8 respective commitments to equity and inclusion.

9 Let’s take a moment first and go to our second  
10 poll question, which asks members the question about  
11 whether their firms issued such statements. A/V, please  
12 display the results of poll question number 2. Okay.  
13 Great. So, the answer here is 66 percent of members’  
14 firms did issue a statement and 17 percent did not and  
15 17 percent were no recorded answer here.

16 So, let me go back here to you, Keisha. Can  
17 you discuss your organization’s internal and/or external  
18 response to the global protest? And, Erika, I may come  
19 to you next on that as well.

20 MS. BELL: Sure. Because we are a bit  
21 different than, say, a Goldman or JPM, where we don’t  
22 necessarily have a consumer focus -- right? -- we focus

1 our efforts internally on our employee population, it  
2 was important for the leaders of our organization, our  
3 chairman, our board, our CEO, to issue internal  
4 statements of support in the fight against racial  
5 injustice.

6           For me, it was important as a black leader in  
7 the organization to give voice to the emotions that we  
8 all were experiencing after George Floyd's murder. I  
9 needed to demonstrate a level of vulnerability, a level  
10 of awareness, a level of empathy, and take that  
11 opportunity to teach my colleagues. I also wanted to  
12 verbalize the feelings in that moment and what most  
13 black people feel on a day-to-day basis of fatigue,  
14 bewilderment, anger. And I took the opportunity to  
15 point out sometimes the emotional gymnastics that we  
16 all, we, black people, go through showing up at work to  
17 be excellent while contending with systemic racism.

18           I wrote a blog post where I talked about  
19 honest, intentional dialogue is required for our country  
20 to address issues of racial injustice. And before we  
21 began the work in our organization to talk about it, I  
22 wanted everyone to have some context. So, we began a

1 series of discussions called perspectives, facilitated  
2 discussions, and it was conversations with black and  
3 brown employees, one set male, one set female, around  
4 their experience with policing, their experience with  
5 having the talk with their children, their experience  
6 around educating their children around systemic racism.  
7 And it was not open for questioning or interjection. It  
8 was really about people sharing their experience and  
9 giving perspective, again before we started the work  
10 around racial injustice.

11           We also did a perspective discussion where we  
12 brought in black and brown police officers, two police  
13 officers, one from Tampa Bay, who had been on the force  
14 20 years, a Latino man; and another, an African American  
15 detective from Westchester. And both of them talked  
16 about how they are trying to personally bridge the  
17 disparity of policing in poor and ethnic communities.

18           And our next topic of discussion that we are  
19 having this year is around the very polarizing topic of  
20 defunding the police. Again, honest, intentional  
21 dialogue about these issues, because they do impact all  
22 of us in the workplace.

1           And, then, also, to take care of the black and  
2 brown employees in our organization, we started small  
3 group conversations where folks can kind of come and  
4 decompress, again in a facilitated way.

5           Those are just some of the things that we did  
6 in our organization.

7           CHAIRPERSON ZAKIR: Fantastic. Erika, let me  
8 turn it over to you. Can you talk a little bit about  
9 your firm's message as well as sort of touch on why it  
10 was important to respond in such a way?

11           MS. IRISH BROWN: Yes, absolutely. So, our  
12 CEO came out with a really strong message in sharing  
13 that racism and discrimination had no place at Goldman  
14 Sachs and, using the word "racism," talking about  
15 senseless acts and murder. And that was atypical from I  
16 think any other time before when you think about CEOs,  
17 and not just my own, speaking out against racism and  
18 discrimination.

19           One of the things that we thought was  
20 important was to start the dialogue, not unlike what  
21 Keisha was saying. And one of the things that our CEO  
22 did was host a global firm-wide townhall with three of

1 our senior-most black partners and had the dialogue with  
2 them directly. It was raw. It was emotional. It was  
3 meant for the entire firm, globally. We did not just  
4 treat this like an American thing or a U.S.-based issue  
5 but, rather, a global issue, an issue about our people.  
6 Our black network did host townhalls in regions, but our  
7 CEO kicked it off up front.

8           You know, of course, we felt the need to  
9 demonstrate a financial commitment. And we set up a  
10 fund for racial equity. And that was on top of all of  
11 the investment in communities and organizations that  
12 Goldman Sachs already had in place.

13           And we created different levels of forums and  
14 through different mediums so that people could connect  
15 and share how they were feeling with different groups of  
16 people in different forums. Some, we created a space on  
17 the intranet, on GS web, where people could share the  
18 emotions through written word. We actually had one of  
19 our managing directors whose written word was shared  
20 more broadly and ended up being shared on Bloomberg and  
21 everything else in terms of how he was feeling. And we  
22 felt that creating a greater understanding of the lived

1 experiences of black people was important and, frankly,  
2 a competency gap for many of our colleagues.

3           We also have the platform talks at GS, which  
4 we developed a very specific racial equity speaker  
5 series to make sure that we were getting multiple  
6 perspectives on racial equity from thought leaders  
7 around the globe. And we also developed a training on  
8 starting the dialogue on race in the workplace. That is  
9 something that most people are not comfortable with and  
10 don't always feel they have the tools.

11           And anything we do in the diversity/inclusion  
12 space at Goldman Sachs, not only are we going to set the  
13 policy or set the standards, but we are going to make  
14 sure we arm our leaders, our colleagues with the tools  
15 in order to execute against that remit.

16           The last few things I will say is that I do  
17 think as an industry, the responses were strong. There  
18 were a lot of goals set. And I feel like that was  
19 important because that meant not only were leaders  
20 talking the talk, but they planned to walk the walk.  
21 Change is not something that happens in an instant but,  
22 rather, over time and through intentional systemic and

1 systematic approaches.

2           So, we were not the only firm that put goals  
3 out. We already had a goals-based approach to entry-  
4 level hiring, which was public, way prior to Memorial  
5 Day weekend. We were on a path to set public goals  
6 around vice president representation, which did come out  
7 post-Memorial Day weekend, but I think those pledges are  
8 important. And it is not just important to make those  
9 pledges to make the statements, but now we all as an  
10 industry have to execute against those public goals and  
11 continue to provide the tools and build the competencies  
12 in order to do so.

13           And, remember, it is not just about diversity.  
14 It is about inclusion. So, it is not just getting the  
15 numbers in if our leaders are not inclusive leaders and  
16 managers. And if that is not part of how they are  
17 evaluated, then that is, you know, shame on us.

18           We also created a guide for allies for racial  
19 equity so that we built the competency, the language,  
20 the comfort. What do you do? What is an upstander?  
21 All of that information is available to our colleagues.  
22 And we are also making it available to our clients.

1           So, I will stop there. Actually, I will  
2 mention one other thing. In terms of building  
3 competency on the lived experiences of our black  
4 employees, while we were very intentional not to make it  
5 the black employees' job to educate all employees on  
6 what it was like to be black in the world, we did feel  
7 as senior leaders, our black MDs could participate in a  
8 reverse mentoring program with our management committee,  
9 not just our global management committee but our  
10 European management committee and certain partners that  
11 are division heads. And through that reverse mentoring  
12 program, our management committee has committed to a  
13 nine-month curriculum in being reverse mentored by black  
14 MDs going through topics and discussing, at length,  
15 different topics and the different perspectives that we  
16 have on systemic racism, microaggression, mentorship and  
17 sponsorship in the workplace, et cetera. It is a guided  
18 journey over nine months but a tremendous commitment on  
19 the part of our senior leaders.

20           Thank you.

21           CHAIRPERSON ZAKIR: Thank you, Erika. No.  
22 That actually leads very nicely into our next question.

1 I mean, it sounds like you have -- you know, obviously  
2 the pledge itself, as you have indicated, is a great  
3 first step, but following up that pledge with a lot of  
4 support in the context of trainings and engaging in  
5 dialogues and mentorship. Obviously, all of those other  
6 tools in the toolkit also become very relevant as sort  
7 of follow-ups to those pledges. Right?

8           And so, I guess maybe I will turn to Leslie  
9 real quick and see if I can, Leslie, get your thoughts  
10 on what are some effective measures that you think  
11 organizations can put in place to address racial  
12 inclusion and equity.

13           MS. SCHREINER: Oh, great. Well, thank you.  
14 Thank you for having me on here.

15           I will just follow up on what Erika said I  
16 thought was really important about it is not about our  
17 black and brown colleagues to educate us. And, you  
18 know, one of the things that we did is -- we are much  
19 smaller organization, but we created a racial awareness  
20 page to help people educate themselves, educate  
21 themselves on the issues at hand and what they need to  
22 know. So that was one step.

1           I think another that I think is really  
2 important to start with, too, for our organization at  
3 least, was defining what equity means and what inclusion  
4 means because that can be different for every  
5 organization. And if you ask, you know, 10 different  
6 people, you are going to get 10 different answers. So  
7 we had to start with, you know, defining what that means  
8 and how we are going to work together and then how we  
9 are going to demonstrate that, how we are going to  
10 demonstrate equity and inclusion, and what are those  
11 behaviors. We had inclusive culture training for all  
12 our employees. And we talked specifically about the  
13 behaviors that were expected, not only from our leaders  
14 but for every member of our teams, and then having those  
15 conversations again at that team level.

16           You talk about understanding perspectives. We  
17 talk about having cultural competency, increasing that  
18 in our colleagues, and having events to help us get to  
19 know our colleagues in a different way and really  
20 appreciating the different perspectives they are  
21 bringing to that table. So, you know, once we have it  
22 defined, we did some training. We did listening. We

1 did cultural competencies, which really create a better  
2 willingness to have those conversations at the team  
3 level on what does equity inclusion look like and how is  
4 it demonstrated and how is that impacted.

5           And, then, lastly, I will just say, too, I  
6 think it is important about accountability, you know,  
7 and how you be intentional about defining accountability  
8 around your equity and inclusion to move forward.

9           CHAIRPERSON ZAKIR: Thank you, Leslie. And  
10 that is very helpful.

11           And I guess when we think about sort of some  
12 of the barriers, you know, that I think organizations  
13 and individuals experience in the workplace, obviously,  
14 you know, some individuals shy away from speaking about  
15 race and racism for fear of making a mistake or sort of  
16 saying the wrong thing. And so, this brings us to our  
17 third poll question, which asks our members essentially  
18 the question of at times, you know -- let me just see  
19 if, A/V, you can pull up that third poll question. It  
20 essentially goes to this question of, you know, "are  
21 there times when you are not sure what to say or do  
22 around issues of race and, as a result, you have a

1 tendency to remain silent?" I am going to wait just a  
2 couple of seconds to see if we can pull up the results.  
3 There we go.

4 And so the answer, that their response is  
5 here, 22 percent agreed, 61 percent disagreed, and 17  
6 percent recorded no answer.

7 Yemi, let me turn back to you here. How  
8 should organizations start dialogues about race in the  
9 workplace and, in particular, get management and  
10 employees to meaningful engage?

11 MR. AKISANYA: Thank you, Nadia, for the  
12 question. And I think both Erika and Keisha talked  
13 about or gave good examples around, you know, how firms  
14 can do this.

15 And, just to add to the context, that moreso  
16 now than ever, the conversations around race and justice  
17 and the like are critically important within our  
18 communities, our firms, in our homes. And, therefore, I  
19 think firms have an opportunity to increase the  
20 investment and resources to insightful training, then  
21 facilitation conversation.

22 You know, a common theme, at least at the OTC,

1 is the fact that we would like to acknowledge that  
2 within the OTC, respective of your gender or your race  
3 or your ethnicity, everybody has experienced exclusion  
4 at some sort or level. We could all own that. So, I  
5 think the idea here is that for some of us and for some  
6 groups of individuals, whether it is by gender or  
7 ethnicity, experience that more often than maybe some  
8 others. And because of such experience, the thought and  
9 the feeling of exclusion is more like up front in your  
10 experience than maybe some others.

11           So, I think the idea here is not necessarily  
12 what are the ways or the avenues to have such  
13 conversations. I think it is, how can we begin to  
14 inspire our colleagues to seek -- right? -- to seek, to  
15 want to have these conversations. Right? It is not a  
16 situation where we are making a mandatory training or  
17 mandatory workshop. It is exactly what Erika said. How  
18 can we have more inclusive leadership? How can we have  
19 more inclusive people leaders?

20           And I think that would trickle down into the  
21 fabric of the culture, where based on the questions, how  
22 -- you know, I think, Keisha, you mentioned the fact

1 that -- and I will share a personal story. You know, in  
2 the tragic death of, you know, George Floyd and Brianna  
3 Taylor and others, I, as a black man, I struggled with  
4 my emotions in how to place that.

5           And I wasn't quiet about it. I did reach out  
6 to our CEO and shared my thoughts with him. And his  
7 reaction was phenomenal. He said, "Hey, listen. I want  
8 to hear what is going on with you and not just you,  
9 Yemi, but with the entire community of African Americans  
10 at the OTC."

11           So, in addition to addressing all colleagues  
12 and -- he also addressed specifically all black  
13 employees. And I can tell you the impact to that was  
14 tremendous because, you know, I think the three things  
15 we must remember or maybe -- should I say four things we  
16 must remember in this situation is the first thing is to  
17 listen. I think, you know, as much as we could get best  
18 practices and we could, you know, go out there and see  
19 what is working for company A versus company B, I think  
20 we truly have to respect the notion and something that  
21 Peter Drucker said that I really appreciated, that  
22 culture eats strategy for breakfast. And, if I may, I

1 will say lunch and dinner as well. Right? So, the  
2 strategy part is great, but I think that within the  
3 organization, how are leaders leading this conversation?

4           And I will pause there, but I think it is more  
5 important to focus more on how we can inspire others to  
6 want to have this conversation, rather than what are the  
7 mechanism and mediums to have them? I think that is  
8 also very, very important, but it starts with the  
9 inspiration of folks 1 and 2.

10           CHAIRPERSON ZAKIR: Thank you. Thank you,  
11 Yemi.

12           And let me -- I mean, Erika, I think you have  
13 talked a little bit about this. Maybe I will turn to  
14 Sacha as well. You know, Sacha, can you share just  
15 based on, obviously, your sort of consulting with a  
16 variety of different organizations across the board,  
17 sort of what are some additional, you know, sort of ways  
18 in which organizations or workplaces can help foster,  
19 you know, those engagements? I think oftentimes as we  
20 go through each of these conversations, I am reminded  
21 again that it comes back to whose job is DE&I. Right?

22           And so it does begin sort of very much at the

1 individual level, but I guess the question here is, you  
2 know, what can sort of organizations and our workplaces  
3 do to help sort of support those engagements and those  
4 conversations, in addition to some of the important  
5 points you have mentioned, Yemi.

6           So, Sacha, let me turn it over to you and see  
7 if maybe you can share with us some of your thoughts  
8 there.

9           MS. THOMPSON: Yes. You know, actually, as  
10 everyone was talking, I was taking notes because there  
11 were questions that were popping up in my mind. Right?  
12 And so, the last thing that I wrote down was -- and it  
13 was in response to Yemi's response -- was around the  
14 importance of intersectionality. And I think what  
15 companies do is they become very singularly focused.  
16 Right? And that is how we got in this mess to begin  
17 with.

18           So, when you are talking about  
19 diversity/inclusion, 9.9 times out of 10, it was focused  
20 on gender and just gender. There was no intersection of  
21 race, disability, any other aspect of who we are in  
22 that.

1                   And so, what you are seeing now, and  
2 especially like the last couple of weeks, what I have  
3 noticed was we are in Black History Month. And so a lot  
4 of these companies are focused on, you know, Black  
5 History Month and focusing on black employees,  
6 especially in light of what happened with George Floyd.

7                   In the midst of this, we have an anti-Asian  
8 sentiment that is going across the country as well, too.  
9 And so what I am seeing is that, hey, we have needs,  
10 too, but it is the squeaky wheel gets the oil. And so  
11 how are you disenfranchising a group that has already  
12 been silenced, so already been marginalized in a way?

13                   And so companies need to be able to step back  
14 and really look at this from an intersectional lens.  
15 How do we really focus our efforts across the board?  
16 What can we do? How can we create dialogues that bring  
17 some of that intersectional conversation together  
18 naturally?

19                   You know, next month is Women's History Month.  
20 How many times are we having conversations about women  
21 of color in the workplace? Very few times that actually  
22 is the conversation that happens. And so I think there

1 is an opportunity there to really expand beyond that  
2 comfort zone.

3           And it goes back again to fear -- right? --  
4 like what are we afraid of saying or doing the wrong  
5 thing. Well, by not doing something, are you still  
6 doing the wrong thing? Right? And so how do you, then,  
7 push past that discomfort? How do you push past and  
8 leverage your employees? Many want to participate.  
9 Many want to support.

10           But, you know, again, the note that I made to  
11 myself here was, yes, let's lean into them, let's tap  
12 into them to help with these efforts, but how are we  
13 compensating them for this because this is above and  
14 beyond what they were hired to do at these jobs? And so  
15 how are you compensating them for this extra work and  
16 this extra time? Because, yes, we are not trying to  
17 exploit them to educate us, but we actually are to some  
18 degree. So, we have to start thinking about, how do we  
19 compensate them for their time and effort?

20           And it goes back to what Leslie was saying  
21 around equity versus equality. Right? And we have to  
22 understand what those two things are. They are not the

1 same. And so when we start looking at equity, how are  
2 we providing support or removing barriers so that we are  
3 now at an equal playing ground. Right? If you are  
4 talking about equality, you are giving everybody the  
5 same thing, but if they are not on the same page to  
6 begin with or not at the same level, that equity means  
7 nothing. I mean, so, yes, that equality means nothing  
8 because they are still at different levels.

9           And so those are the ways that I think  
10 companies can start to evaluate what they are doing.  
11 How are we truly impacting those that are most  
12 marginalized in this space that need extra support or  
13 how can we -- and, again, we talked about this a little  
14 bit earlier around we see these goals around recruiting.  
15 Right? How can we increase the number of leaders X, Y,  
16 and Z, C level? What are we doing to ensure that they  
17 are staying there? Right? At what point in the process  
18 or in the system are they falling out? Are we noticing  
19 at the two-year mark that we are seeing a particular  
20 group fall out? Why is that?

21           And so we need to start evaluating some of  
22 those systems and start figuring out, okay, how do we

1 create a mechanism here or a resource here that can help  
2 capture some of those folks before they fall out of the  
3 pipeline? What are we doing around promotion? You  
4 know, I am noticing quite a few companies saying, "Oh,  
5 we are going to hire," you know, a certain level of C  
6 suite folks in." Well, how? What are you doing to  
7 promote those that are already in your organization that  
8 already know that organization like the back of their  
9 hand to be C suite folks? Right? What are you doing to  
10 help maintain that level of growth within the  
11 organization?

12           And so, again, it is a mindset shift in going  
13 away from these checkbox activities of, "Yep. All  
14 right. We are doing this. We are doing that" to really  
15 evaluating and turning into and looking into where are  
16 we messing up? Right? This isn't on the employees all  
17 the time. Where are our systems broken? And what can  
18 we do in order to fix this so that we can then support  
19 our most marginalized employees?

20           CHAIRPERSON ZAKIR: Yes. Sacha, I think that  
21 that is an excellent point. And, you know, it brings me  
22 to another sort of question, I think, that is important

1 for us to talk about, which is, you know, sort of at  
2 PIMCO, we talk about intersectionality, which,  
3 obviously, is something that you have raised and the  
4 recognition that our people have multiple identities,  
5 which may not align to one group alone. This also,  
6 though, makes quantitative measurement an important but  
7 imperfect tool alone -- right? -- to measure progress,  
8 sort of I think exactly your point. And so we sort of  
9 have believed that a combination of qualitative and  
10 quantitative approaches are more optimal.

11           Can you talk a little bit about how an  
12 organization can measure the impact of their programs  
13 and initiatives that are designed to make progress on  
14 inclusion and equity, in particular?

15           MS. THOMPSON: Yes. I think there are several  
16 different ways to do that. I think that we often look  
17 at numbers as the only data. Anecdotal data is data as  
18 well, too. Right? And so what are people actually  
19 saying? What are they experiencing in your environment?

20           One of the areas that I do a lot of work in is  
21 psychological safety. And the first level of  
22 psychological safety is inclusion. Right? So, if I

1 don't feel included, I am not going to contribute.

2 Like, that is what it boils down to.

3           And so how psychologically safe is your  
4 environment to begin with? You know, are you creating  
5 an atmosphere where people feel included, they feel that  
6 they can learn -- right? -- and without question,  
7 without recourse? And so I think some of the feedback  
8 from that is helpful in this process.

9           And, of course, the numbers help, but, again,  
10 are we looking at the right numbers? And are we looking  
11 at the numbers the right way as well?

12           Again, it goes back to the system. So where  
13 are people falling out of the process? And is it a  
14 particular group that is falling out? Right? Are we  
15 noticing that? You know, when it comes time for a  
16 performance evaluation, is there a particular group that  
17 zing-zings more than others? And what is that? Right?  
18 And so really diving deep into that information I think  
19 is important as we look at this data holistically.

20           CHAIRPERSON ZAKIR: Great. And, Erika, let me  
21 come back to you as well because, obviously, you have  
22 described some very important, you know, sort of

1 practices that I think organizations -- and measures  
2 that organizations can think about taking in this space.  
3 What does success look like, you know, when we think  
4 about the impact of those initiatives and/or programs?

5 MS. IRISH BROWN: Sure. Thanks for that  
6 question.

7 I do think that which gets measured gets done;  
8 right? So, you are tracking success both on the  
9 quantitative and the qualitative. So certain, you know,  
10 hiring stats, promotions, BATs, attrition stats, all of  
11 that, I think speaks to the diversity part of the  
12 equation, but I think you can also measure inclusion  
13 through survey work, through voice of, you know, your  
14 colleagues, the people that are leading your employee  
15 resource groups, and things of that nature.

16 So, one of the things that we have shifted in  
17 our employee listening strategy is not just to do that  
18 standard, you know, one-employee survey every other year  
19 and measure the data and work on it for another year and  
20 then measure it again. That was sort of the typical  
21 approach back in the day, so to speak, but now, employee  
22 listening has to be much more fluid, ongoing pulse

1 surveys, representative samples, and then looking at  
2 that data sliced and diced by race, gender, tenure,  
3 seniority, et cetera, to really understand what our  
4 people are experiencing.

5           So, absolutely, you can use numbers to look at  
6 disproportionate impact. And all of that should be in  
7 place and just part of the system at this point. You  
8 know, diversity/inclusion should be embedded as business  
9 as usual in any human capital process, you know, just up  
10 front.

11           But in terms of really measuring inclusion and  
12 having those dialogues and having senior leaders that  
13 can be the voice of those individuals, you know, in the  
14 C suite, around leadership tables, to, you know, really  
15 share sentiment on how people are feeling is really  
16 important. And what is most important is that if you  
17 are going to solicit the views and experiences of people  
18 and how included they are feeling or not, you have to be  
19 prepared to respond to the answer.

20           And that is another thing. A lot of times,  
21 organizations get a lot of input on sentiments, but  
22 there is really no addressing of that sentiment. At a

1 certain point, people will just stop giving the input.  
2 So, it is very important to say, you know, "You said  
3 this. We heard this. So, we did this. And these are  
4 the results" and make sure that you are both taking it  
5 in and reporting it out and looking at the data across  
6 dimensions which can capture the different sentiment and  
7 people who identify in more than one way.

8           Intersectionality is such an important  
9 concept. And I think, you know, depending on where your  
10 organizations are in the journey, you know, may depend  
11 on what you are or aren't addressing. To Sacha's point,  
12 a lot of organizations start with gender, but hopefully  
13 for a lot of the organizations that are represented  
14 here, there has been an evolution and an acknowledgment  
15 of intersectionality.

16           And if leaders want to understand more about  
17 that, Kimberly Crenshaw is the perfect person to Google  
18 and watch her TED talk and read, you know, her work to  
19 understand intersectionality.

20           The last thing I will say about  
21 intersectionality because I do think it is germane to  
22 the conversation is that you can also encourage that

1 through, you know, the activities of your employee  
2 resource groups. So, even during my tenure at  
3 Bloomberg, we had this, you know, informal rule --  
4 right? -- that no one network could do things in their  
5 own silo. Right? It is like preaching to the choir in  
6 a lot of ways. So there had to be a level of  
7 partnership, whether or not it was with an external  
8 partner; an internal partner; another network; even, you  
9 know, a business of division, a line of business where  
10 you are creating partnership, creating two-way dialogue;  
11 and, you know, education across dimensions and with  
12 different groups so that you are not just in an echo  
13 chamber.

14           So that is where, you know, greater  
15 understanding and that comfort level of having these  
16 discussions that often can be uncomfortable, that is  
17 where you build that capacity and make it okay to say  
18 the wrong things because there is like relationship and  
19 trust that has been built over time and through  
20 different forums that are meant to be safe spaces.

21           CHAIRPERSON ZAKIR: Right. Right. Now, that  
22 is all great points, Erika.

1                   Yemi, just before we move to this topic, I  
2 would like to give you and Keisha both an opportunity to  
3 talk about this as well just given, obviously, how  
4 important both this topic of intersectionality itself  
5 but also sort of how organizations can measure, you  
6 know, progress and sort of how do they take that  
7 internal temperature to see if they are doing a good job  
8 or if they need to be, you know, sort of switching  
9 things up, looking at different types of initiatives or  
10 programs. So, Yemi, why don't I come to you? And then,  
11 Keisha, I will come to you next.

12                   MR. AKISANYA: No. Thank you for the  
13 question. And I will do my best not to be redundant  
14 because I think my colleagues on the panel have really  
15 covered quite a lot.

16                   So, with regards to intersectionality, I think  
17 it is really an important point because we think about  
18 how we collect data. Right? So, typically, when you,  
19 you know, build a diversity dashboard of sorts, you are  
20 looking at demographics that are pretty straightforward.  
21 Right? We are looking at, you know, ethnicity. We are  
22 looking at African Americans; you know, Latinos; X; Y;

1 and Z. You look at gender. And that is really what we  
2 look at. Right? You get the report.

3           And I think something that is interesting -- I  
4 will share a story with you all -- is, you know,  
5 sometimes looking at the data, you see, you know, from a  
6 diversity of ethnic group or should I say, you know,  
7 people of color that kind of combines people of color.  
8 And it might come off that, "Oh, my God. You know, 35  
9 percent, people of color." And you are thinking, "Oh,  
10 we are doing a phenomenal job. We are ethnically  
11 diverse." And it is not wrong to make that statement --  
12 right? -- because the data does tell you that. But I  
13 think an opportunity -- right? -- is to drill down into  
14 that data and look at maybe the different ethnic groups  
15 and now intersectionality. Right? Now let's look at,  
16 you know, not just African Americans or gender with  
17 women. Let's look at, you know, African American women.  
18 Let's look at, you know, Latino/Hispanic women. Right?

19           And I think when you get to that level of data  
20 and you take that data and you now look across your  
21 function, your business functions, and you now look  
22 across your levels, your business levels, you begin to

1 see a completely different picture. Right? And I think  
2 I think that is where you start. I think you start with  
3 that level of data and then you scale up. It doesn't  
4 mean you disregard the progress you are making. I think  
5 that is not what this is about. I think you want to  
6 seek opportunities where you could truly make a  
7 difference and typically happens under that  
8 intersection, marginalized groups of individuals.

9           And then when you do that, the question is,  
10 okay, how do we assess? And how do we get feedback?  
11 You know, we have heard engagement surveys. We have  
12 heard all of this good stuff. I think that works great.  
13 But I think the opportunity -- if you don't already have  
14 ERGs for such groups, I think focus groups are powerful,  
15 is to grab a group of individuals who are at social  
16 equity within a company and say, "Hey, can we talk to  
17 you about this?"; whether you make it anonymous -- I  
18 think a lot of folks seem to be more comfortable when  
19 they don't have to, you know, show up in person or put  
20 their name behind their thoughts -- but to begin to be  
21 more specific, intentional, and targeted about the  
22 feedback that you are collecting -- right? -- again,

1 because the same issue happens on that engagement survey  
2 or even in that ERG group. Right? You sometimes lose  
3 that very important voice. We typically are very quiet.  
4 And that is the voices you want because that is where  
5 you start to make the biggest progress again.

6           So, I think there is power in using the data  
7 and really drilling into the data and identifying those  
8 groups of, you know, community of folks and then talking  
9 with them. Right? Listen to them. And then assess and  
10 then strategize and then act. And it is a repeating  
11 factor. It doesn't end.

12           You know, when you talk about what the success  
13 looks like -- and I am sorry. I have to jump in on this  
14 real quickly. It is such a relative term in this  
15 regard, such a relative term. Right? I think success  
16 looks different from firm to firm, from culture to  
17 culture. I think the closest we can come to truly  
18 answering that question is how we live our values from  
19 day to day. It is truly about employee experience.  
20 Right?

21           And it is not one employee. It is not just  
22 one group of employees. Right? It is all of our

1 employees. Right? I think everyone on the call would  
2 agree that for most of us, our body of employees are our  
3 greatest asset; right? They are the ones who is driving  
4 the work that we do that is so super. But I think that  
5 we need -- and I love who mentioned the fact that so  
6 often, we, talk about, you know, women and ethnicity but  
7 so little, we talk about disability; so little, we talk  
8 about other things like that.

9           And I think that is what success looks like to  
10 me, is when the conversations we are having, it is not  
11 always driven by the DE&I lead. It is when businesses  
12 are the one asking questions about, "Hey, what are we  
13 doing with this regard? What are we doing with that  
14 regard? Hey, I noticed this. I noticed that. Hey, I  
15 am calling this out. I am calling that out." I think  
16 that is what success looks like. And that can only be  
17 measured with -- I am sorry -- with your eyes, with your  
18 experience. What are you experiencing? Surveys cannot  
19 give you that answer.

20           Anyway, my opinion, but thank you for the  
21 question.

22           CHAIRPERSON ZAKIR: No. Thank you, Yemi.

1           I, also again, just given the importance of  
2 this topic -- and I know we have already covered a lot  
3 of ground. I do want to give both Keisha and Leslie an  
4 opportunity in case you would like to add anything  
5 further on this question before we move to the next.

6           MS. BELL: Everyone has been so comprehensive.  
7 There is not a lot to add.

8           But I would just add two things -- right? --  
9 in terms of data and information, intersectional  
10 information. Right? We talked about surveys, however  
11 often we do employee surveys. But I would implore folks  
12 to look at write-in comments. I spend, my data person  
13 spends weeks and weeks going through those comments  
14 because they usually are leading indicators of things  
15 that I could be proactive about -- right? -- that  
16 questions themselves don't necessarily address, but  
17 people have taken the time to write in those comments.  
18 And especially around diversity, equity, inclusion work,  
19 I found them to be an invaluable resource.

20           The second thing I would say is exit-interview  
21 information. Sometimes it is tough looking at that.  
22 You know, you have to take it with a grain of salt.

1 But, especially for underrepresented populations, it is  
2 a key bit of information that I like looking at, again  
3 to help me lead me in the right direction for what I  
4 would need to do next or what I would need to address.

5 That is all I would add.

6 CHAIRPERSON ZAKIR: Okay. Great. And,  
7 Leslie, let me come to you. Any final words on this  
8 particular question before we move.

9 MS. SCHREINER: Well, it is hard to go last.

10 First of all, if you could look at my notes, I  
11 think Yemi just read them off my page because exactly  
12 what he said was exactly what I was going to say about,  
13 you know, it looks different for every place. You have  
14 to ask. It is the intersectionality of the quantitative  
15 and the qualitative data. So, I will let us move on.  
16 But those are excellent comments and 100 percent agree.

17 CHAIRPERSON ZAKIR: Okay. Great, great. That  
18 is fair.

19 I guess, you know, obviously, what we have  
20 covered here -- and we have covered a lot of ground, but  
21 I think, you know, a lot of I think what I hear each of  
22 you saying is that, you know, obviously, a critical part

1 and component of measuring progress is really  
2 understanding, obviously, whether people feel valued.  
3 Right? And so, at PIMCO, for example, we focus on  
4 inclusion and diversity since we believe that it is a  
5 combination of both which leads to the best outcomes.  
6 And inclusion obviously is a lot more intangible and  
7 harder to quantify because it is more about whether  
8 people feel valued and can be their authentic selves in  
9 the workplace.

10           And so I guess one question here that I would  
11 like to throw out to the panel is sort of, what does  
12 authenticity mean in the context of DE&I and why is That  
13 so important? So, I don't know if anyone wanted to go  
14 first here, but I am happy to maybe see if, Sacha, you  
15 want to kick it off. And then we can kind of -- anybody  
16 else who would like to talk about that maybe address it  
17 as well.

18           MS. THOMPSON: Sure. So, I think for me  
19 authenticity is being able to show up as who you are  
20 knowing that there are no repercussions. Right? And I  
21 think that is the key piece. Right? I will not be  
22 punished for being myself.

1           And when I think about it, I think about it in  
2 the context of, you know, we often hear of people having  
3 to code switch or having to put on a mask or, you know,  
4 show up in a way that is approved by the company  
5 culture. Well, you can't have one. You can't have  
6 both. You can't tell me to be my authentic self, but  
7 then I have to fit into your mold. Right? And what is  
8 that mold based upon? And that is a whole other  
9 conversation, probably for another day. But I think,  
10 you know, when you ask people to show up as their full  
11 100 percent authentic selves, that you are also able to  
12 accept that -- right? -- and what comes with that, the  
13 nuances that come with that.

14           Now, that doesn't mean that people need to,  
15 you know, act out or, you know, do something that is,  
16 quote, unquote, not professional, but, again, how are we  
17 defining professionalism? How are we creating these  
18 systems and structures to hold people in this space?  
19 Right? And so, I think once we can get to a point of,  
20 "You know what? We truly do want people to show up as  
21 their authentic selves," we have to know what we are  
22 asking for in that and what is acceptable because what

1 often happens in that case is we say it but then we have  
2 this mindset of this is what authenticity should look  
3 like and if it doesn't fit into that box, then we  
4 penalize that person for doing exactly what we told them  
5 to do.

6 CHAIRPERSON ZAKIR: Super interesting. Yep.  
7 Let me see if maybe others on the panel may have more  
8 thoughts on that.

9 MS. SCHREINER: Well, I think it is really  
10 good point Sacha made about being authentic and not I  
11 guess have any repercussions from that, I would say.  
12 And that can come in different forms.

13 So, I think you also talked about, you know,  
14 creating that safety -- right? -- that safety where we  
15 can have conversations. That doesn't necessarily mean I  
16 have to make everyone comfortable at the table. Do I  
17 have to present it in such a way so everyone feels  
18 comfortable? You know, I don't think that is the goal  
19 in authenticity. You know? We need to be able to share  
20 our story. We need to do it in a real way where there  
21 are not repercussions. But it doesn't mean I am  
22 responsible for making everyone at the table

1 comfortable. I think people have to be -- we have to be  
2 open and listening and sharing those perspectives, so  
3 just something else I would add to that.

4 CHAIRPERSON ZAKIR: Thank you. That is a  
5 great point as well. And maybe this is a good time for  
6 us to go to sort of our fourth poll question, which asks  
7 individuals, "do you consider yourself to be an ally or  
8 an upstander?" And an upstander is essentially defined  
9 as a person who speaks or acts in support of an  
10 individual.

11 And so let's see if we can bring up those  
12 results because I think that is a nice way to kind of  
13 bring together our thoughts on this topic. Let's wait  
14 just a couple minutes for that to load. Okay. Great.  
15 So, the answer is 81 percent say yes, which is great,  
16 and 0 percent no, 19 percent recorded no answer here.  
17 So I think that was obviously just a -- you know, I  
18 again want to thank the panelists for that conversation  
19 because I think that was very, very helpful.

20 And I want to kind of sort of pivot a little  
21 bit to sort of talking a little bit about sponsors and  
22 mentors. The Center on Talent Innovations Research

1 points out the challenges of underrepresented employees  
2 who are looking for executive roles in securing sponsors  
3 or mentors. So, first, what is the difference between a  
4 sponsor and a mentor? Sacha, can you touch on that one  
5 more time before we launch into some of the other  
6 questions, maybe just kind of pointing out how we should  
7 think about those two differently again?

8 MS. THOMPSON: Yes. And I think Keisha did a  
9 great job at the top, you know, talking about that and  
10 the different ways to look at it. I think, again, for  
11 mentors, mentors are the people that you go to that, you  
12 know, like you ask for advice or you ask for support, "I  
13 am dealing with a certain, you know, situation. How  
14 would you handle it?" or "Can give me some  
15 recommendations on how to handle it?"

16 A sponsor, for me I look at sponsorship. I  
17 might not even know who my sponsor is. They are the  
18 people that are going to be at a table where I am not  
19 invited necessarily but will sing my praises at that  
20 table or provide me with opportunities to get access to  
21 that table.

22 And so, you know, what I have noticed or what

1 the data actually shows is that underrepresented groups  
2 are truly over-mentored and under-sponsored. Right?  
3 And so how do we move? And how do we shift to not just  
4 saying, "Oh, I want to mentor" because I think there is  
5 a level of saviorism in that like I do it because I feel  
6 good versus the sponsorship, which I get nothing out of  
7 this, but I am now providing a platform and support for  
8 somebody else to succeed. Right? And so, I think there  
9 is that shift that needs to take place when we talk  
10 about sponsorship.

11           You know, the example that I give was in my  
12 last role in a corporate space, I had a sponsor that  
13 after a conversation with her -- we were in two totally  
14 different departments. I get a phone call from her  
15 admin, then, that following Monday saying, "Hey, this VP  
16 wants to provide you with headcount because she believes  
17 in the work that you are doing," again, not my  
18 department, not my team, but she's using her resources  
19 to support me. Right? And so that was something I had  
20 no clue. Again, it was over a glass of wine that we had  
21 a conversation. Right? But, again, she used her  
22 privilege and her position to be able to support and

1 sponsor me in that way.

2           And so I think we need to start looking at,  
3 how can we lend our privilege or our ability to be at  
4 the table to pull others into positions or roles that  
5 they would never necessarily have access to otherwise.

6           CHAIRPERSON ZAKIR: Okay. Great. Thank you.  
7 And I think thank you for sort of teeing that up. And I  
8 know Keisha talked about this as well and sort of laid  
9 it out very clearly.

10           And, you know, I think at the risk of sounding  
11 a little repetitive on this panel, I think it is  
12 important for us, though, to kind of crystallize some of  
13 these points so that, you know, they are important  
14 takeaways for our MRAC members. Right? And so not only  
15 is it really about, again, you know, what can  
16 organizations do but how can those organizations  
17 continue to support individual employees. Right? And  
18 they are sort of wanting to take on the role of being a  
19 sponsor or a mentor.

20           We talked a little bit about, you know,  
21 executive roles in particular. And I guess one question  
22 I would like to come to here is, just when we think

1 about, you know, how have some of your current or former  
2 organizations addressed the lack of diversity,  
3 particularly at senior levels and senior leadership?  
4 And maybe we can talk a little bit about, you know, kind  
5 of building a diverse pipeline of talented employees,  
6 where to look, and that sort of thing.

7           So, let me start with Keisha there. And maybe  
8 I will kind of go down across the virtual room here and  
9 see if others might want to weigh in on that as well.

10           MS. BELL: Sure. For my firm and to Yemi's  
11 point earlier, every firm is going to be different  
12 because every firm's culture and movement is different  
13 from my firm.

14           We are a 5,000-5,500 global workforce. The  
15 CEO said, "I want to do better" around a representation,  
16 specifically around underrepresented groups. "So, I am  
17 going to pull the DE&I function out of HR. I am going  
18 to have it report directly to me and the board. And I  
19 am going to put you in the role to help me source  
20 diverse talent at senior levels of the organization."

21           And then what I found digging into the data,  
22 not only we had this barbell effect, we weren't doing it

1 at the base level and retaining that talent and we  
2 weren't doing it at the senior level. Right? So, we  
3 never had an opportunity to build the pipeline. So, my  
4 role is to source that talent.

5 I hired someone to do diversity sourcing. She  
6 engages with lots of organizations that have  
7 underrepresented talent. We also engage, not the usual  
8 suspects necessarily in terms of executive search firms,  
9 et cetera, et cetera. We also leverage our own personal  
10 networks and networks of the ERGs in our organization  
11 and their referrals for that hidden talent.

12 But in terms of a secret sauce for where to  
13 look, you look everywhere; right? You look everywhere  
14 there is potentially an opportunity for someone diverse.  
15 And you do it before the role is available -- right? --  
16 because when you are doing it when that job description  
17 is available, it is kind of too late. You are sourcing  
18 people consistently throughout the year, even without a  
19 role, so that when those roles do come up, you can put  
20 that candidate forward and that candidate has also been  
21 prepared and understands what the culture of your  
22 organization looks like so they can kind of get through

1 that hiring process a bit easier.

2 So that is just some of the things that we do  
3 at DTCC.

4 CHAIRPERSON ZAKIR: Very helpful. Erika, let  
5 me turn to you and see if you could maybe share your  
6 thoughts on the same question.

7 MS. IRISH BROWN: Yes, Goldman Sachs has been  
8 really intentional around its leadership pipeline. So,  
9 you know, and even for the fact that 67 percent of our  
10 last partner class started at the firm as analysts, you  
11 know, I don't downplay our entry-level hiring goals and  
12 our vice president representation goals because that is  
13 what is going to keep us on track to our leadership  
14 pipeline.

15 Over the last couple of years, we have been  
16 very intentional and looking at our leadership pipeline,  
17 making sure we were retaining our managing directors,  
18 that they had platforms to become partners, making sure  
19 we were investing in accelerating the leadership  
20 opportunities for our vice presidents. And we have had  
21 record diversity.

22 We alternate classes. So, every other year is

1 a partner year, and every other year is a managing  
2 director year. So, starting in 2018, we had a record  
3 year for partners. 2019, we had a record year for  
4 managing directors. And 2020, we had a record year over  
5 the record here for partners.

6 So, you know, it is a multi-year process. It  
7 is not something that you can say, "Oh. Let's, you  
8 know, tweak the leadership pipeline" or "think about  
9 leadership pipeline this year" and think that the next  
10 year, it is going to show up. So, it takes real  
11 intention. But at this point, the investment that we  
12 put in we sort of expect every year will continue to  
13 grow.

14 And, you know, if I think about our 2019 MD  
15 class, without any double-counting, say, for, you know,  
16 a woman and a person of color, you know, over 50 percent  
17 of that class was diverse. So, really, for each class,  
18 we are looking at 50 percent diversity any way you slice  
19 it, which we feel great about.

20 So we do think setting goals and being  
21 intentional and making sure that you are not in the  
22 position where you are saying that person isn't ready --

1 you know, you have got to plan out 18-24 months what  
2 makes somebody ready, what succession plans are they at,  
3 what skills do they need to build, what visibility do  
4 they need to have, you know, what exposure, et cetera,  
5 so that by the time that time comes, that they are well-  
6 positioned for that next level opportunity. Can their  
7 role be expanded? Do they have broad span of control?  
8 All of those things matter. And we have been on a  
9 journey and doing that over a period of time. And it is  
10 certainly not without mentorship and sponsorship and  
11 allyship.

12           And the one thing I will share -- I know we  
13 talked about the CTI data. And I have spent a lot of  
14 time with CTI. But also take a look at the McKinsey  
15 women in the workplace data because, you know, the  
16 importance of sponsorship and mentorship cannot be  
17 refuted, but if you look at the McKinsey report, when  
18 the question is whether or not senior women and senior  
19 men practice allyship for women of color and only 38  
20 percent of women and 23 percent of the male respondents  
21 actually mentor or sponsor a woman of color. So those  
22 are very low numbers, especially when you think about

1 the fact that you have 63 percent of women and 42  
2 percent of men that believe that they actively listen to  
3 the personal stories of women of color, that they think  
4 about their biases, that they publicly acknowledge women  
5 of color in their work. And, then, so few leaders  
6 actually mentor or sponsor women of color or try to  
7 enlist their peers in racial equity efforts. At that  
8 point, you are under 30 percent.

9 CHAIRPERSON ZAKIR: Thank you, Erika. That is  
10 also very insightful.

11 And yes, I obviously want to be a little bit  
12 cognizant of time here. And I do have a lot more  
13 questions for our panelists, but, obviously, I think we  
14 have covered a lot of ground, which I think has been,  
15 you know, fantastic.

16 And before we go to sort of our last question  
17 here, I did have another question I wanted to pose here,  
18 which is, you know, sort of at PIMCO, we have instituted  
19 five performance criteria against which employees are  
20 rated, regardless of level and tenure, as part of the  
21 performance management process. And one of those five  
22 criteria is living our values. I guess one question

1 here is, you know, "should organizations use diversity  
2 as a performance metric in annual reviews?" And how  
3 should they go about doing so?

4           And so, I don't know if maybe there are any  
5 folks on our panel who would like to jump in first on  
6 that topic? Maybe, Sacha, I will come to you just so  
7 you can tell us a little bit about sort of, you know,  
8 organizations based on sort of some of your work with  
9 them.

10           MS. THOMPSON: Yes. So, I mentioned a little  
11 bit earlier that I do some work around psychological  
12 safety. And what I appreciate about that work and that  
13 assessment is that the onus is on the leader -- right?  
14 -- and so what I am starting to see and having  
15 conversations with clients on is we do this assessment  
16 every six months. And if there is growth in that  
17 process, they are starting to use that as part of their  
18 performance evaluation. Right? How inclusive of a  
19 culture is this? Right? How psychologically safe of an  
20 environment is this for my team? And what work has been  
21 done in this space? And I think it takes the onus off  
22 of the employees, especially those that are most

1 marginalized in this space, and really puts it back on  
2 the leader -- right? -- to ensure that that is an  
3 environment that is worth being a part of. So, I am  
4 starting to see more of that in this space.

5 I am also seeing -- and I think everyone has  
6 kind of touched on it a little bit -- around just  
7 hitting those metrics. Right? As a team, are we  
8 hitting those metrics or are we relying on one part of  
9 the business to pull those metrics in for everyone?  
10 Right? And so, what are we seeing across the board?  
11 And who is responsible for those things? I am seeing  
12 some of that right now.

13 But, again, I think what is interesting is a  
14 lot of the organizations that I work are just now  
15 starting this journey. Right? The folks here have been  
16 doing this work for a while.

17 And so, again, kind of going back to what Yemi  
18 was saying, it is going to look different for everyone.  
19 And so, again, the folks that I am working with are just  
20 now starting off. Like, they still have training wheels  
21 on. And so, what they are starting to evaluate looks  
22 very different than I think what the rest of the

1 panelists are seeing.

2 CHAIRPERSON ZAKIR: Right, right. And I guess  
3 I will kind of -- before we go to the Q&A for our MRAC  
4 members, maybe I will kind of throw out a last question  
5 here for all of the panelists. And maybe, Leslie, I  
6 will start with you. "What sort of final advice do you  
7 have for the MRAC members in their role as team leaders  
8 and managers with respect to DE&I?" I know we have  
9 covered a lot of this already, but if you had sort of,  
10 you know, advice for the top of mind, maybe you can tell  
11 us what that would be? And we can just kind of go round  
12 robin across the virtual room here.

13 MS. THOMPSON: Yes. I think we have kind of  
14 touched on this a little by everyone. And, you know, in  
15 the poll, it said everyone is responsible. And I really  
16 do believe that everybody has a role.

17 And you know MRAC members, they are leaders in  
18 their organizations. And so they have platforms. They  
19 have platforms of influence by their leadership. And  
20 they have to use those platforms of influence and  
21 demonstrating their commitment to diversity/inclusion  
22 and sharing their own self-reflection education growing

1 that they can share with their teams. And so, I think  
2 that personal commitment, that personal dialogue is just  
3 really important. And everyone can be have that  
4 platform of influence.

5 CHAIRPERSON ZAKIR: Thank you. Okay. Great.

6 Yemi, why don't I go to you next?

7 MR. AKISANYA: Thank you, Nadia. It has been  
8 a great conversation.

9 You know, one thing I would leave with the  
10 group is I think that understanding intent versus  
11 impact, it is a very important distinction we must  
12 recognize while discussing sponsorship, mentorship, or  
13 allyship. And as we try to become allies and mentors  
14 and sponsors, we might find ourselves focusing so much  
15 on our good intentions. And in some cases, in my case,  
16 it makes me feel good. It makes me feel better about  
17 who I am. And it reinforced the image I have of myself.  
18 But, as we have heard from today's stories, I think that  
19 unless these good thoughts make it out of our heads and  
20 turn into supportive action, we aren't helping anyone.  
21 Right?

22 And it is true that many of us are unaware

1 that we need to bridge the gap between impact and intent  
2 to make real progress. And I will give you a quick  
3 example here on our part. For example, expressing good  
4 intent sounds something like this, and this is something  
5 I have done over and over. "Oh, I have a daughter. You  
6 know, I understand the struggles of women that they face  
7 in the workplace. And I, too, seek equality for all."  
8 No doubt this is true. Right? But I think the idea  
9 here is that wishing that gender discrimination would  
10 end is not the same as taking an active part in  
11 reporting harassment that you have witnessed in the  
12 workplace and speaking up in a meeting when you witness  
13 mansplaining or microaggression or nominating a woman  
14 for a special recognition or a promotion or maybe even a  
15 mentorship opportunity or actions that can change status  
16 quo.

17           So that is what I would say here, is that I  
18 think it is just critically important to understand that  
19 mentorship and sponsorship, it is about impact and not  
20 just intent.

21           CHAIRPERSON ZAKIR: Thank you, Yemi.

22           Sacha?

1 MS. THOMPSON: Yes. I actually want to just  
2 follow up. I was nodding and writing notes as Yemi was  
3 talking because I often say, you know, allyship. And  
4 now I will add, like, sponsorship and mentorship. Those  
5 are verbs and not now. Right? And I think oftentimes  
6 people, when we saw those survey results just now of  
7 that large number of people that consider themselves  
8 allies, it is not a self-appointed thing. Okay? It is  
9 the folks that are most marginalized, would they  
10 consider you an ally in your actions? And if that was  
11 the case, would the numbers reflect the same way?

12 And so, we need to get out of these positions  
13 of trying to make ourselves feel good. So, it goes back  
14 to what Yemi was saying about intent versus impact.  
15 Right? I intend to be a good person, but what is the  
16 impact of what I am doing? And if I am just saying  
17 something versus doing something, what is the impact in  
18 that? So, I think that there is something that we  
19 really need to think about as we take on these words to  
20 label ourselves. So that is one.

21 The second thing is to take this a step  
22 further in this conversation, especially if we are

1 talking about financial services. A lot of the  
2 conversation around diversity and inclusion has to do  
3 with employees, but how is it impacting the marketplace?  
4 How are you showing up in the communities that you  
5 serve? And I am doing a panel later this week. And  
6 someone brought up the idea of it is the difference  
7 between having a conversation between financial  
8 management and wealth management in communities of  
9 color. Right? One of those conversations happens more  
10 than the other. And why is that? Right? And so how do  
11 you really start taking these conversations and looking  
12 at it externally? And how is it impacting these  
13 organizations in the communities that you are reaching?

14           You know, again, to the point of what are we  
15 doing around disability, is your website even accessible  
16 to your clients? Right? What do you do for those that  
17 may be hard of hearing that are coming into your  
18 offices? And so really thinking about this beyond just  
19 employees, but how can you be a multicultural, diverse  
20 organization and make that a part of your company's DNA?

21           CHAIRPERSON ZAKIR: Great. Thank you.

22           Let me go to Erika next, and then we can we

1 can wrap it up with Keisha. Erika?

2 MS. IRISH BROWN: Thank you so much. And  
3 Sacha took a lot of my material.

4 You know, I do think everybody really is  
5 focused on allyship and even that above and beyond what  
6 we have always talked about when it came to mentorship  
7 and sponsorship in the current environment. And  
8 everybody should feel like racial equity and equity for  
9 all is their struggle. Right? We should take the  
10 struggle on as our own. You know, stand up. Speak out.  
11 Be an upstander. You know, even if you feel intimidated  
12 or you are uncertain, you need to stand up and speak  
13 out. Silence is endorsement.

14 And make sure that you educate yourself  
15 because you might feel uncertain because you don't have  
16 that level of familiarity, but the information is there.  
17 It is easy to Google. You can go to any website and  
18 educate yourself.

19 And just because you educate yourself doesn't  
20 mean that you have to be an expert in diversity and  
21 inclusion like we are and to know everything. You know,  
22 you want to be an active listener. You can acknowledge

1 that the conversation is not about you. And you are not  
2 expected to have all of the answers, but you are  
3 expected to have the conversation and listen.

4           And we all -- there is nobody on this Zoom or  
5 WebEx that doesn't enjoy privilege. And privilege comes  
6 in many forms. And whether or not we are talking about  
7 white privilege, whether or not we are talking about the  
8 privilege of the educations we all have enjoyed, whether  
9 or not we are talking about the privilege of the  
10 organizations we work at, financial privilege, whatever,  
11 we all have privilege. And we need to transfer the  
12 benefits of our privilege to those who lack it. And  
13 that will make a tremendous difference for everyone  
14 involved.

15           CHAIRPERSON ZAKIR: Thank you, Erika. Thank  
16 you.

17           And, Keisha, last word?

18           MS. BELL: I have nothing. I have nothing.

19           CHAIRPERSON ZAKIR: That is fair.

20           MS. BELL: I mean, everything that everyone  
21 said is so relevant and true and honest. And having  
22 access to these types of leaders to give us this

1 information is just, you know, wonderful. Right? It  
2 gets me a little choked up.

3           What I would say to add to all of this, to  
4 wrap this all up, is that if you are starting out your  
5 DE&I journey in your organization or you are just  
6 starting out for yourself, accept the fact that our  
7 workplaces are not meritocracies. We want them to be.  
8 We aspire for them to be. But they are not. They are  
9 absolutely not.

10           To Erika's point, all of us have some sort of  
11 privilege. All of us have stepped up or stepped down  
12 from others. And to begin your work in DE&I, you have  
13 to understand that there are certain headwinds your  
14 population and your workforce is facing that others are  
15 not. And the work of DE&I is figuring out what those  
16 headwinds are and trying to unravel them.

17           CHAIRPERSON ZAKIR: Thank you so much. That  
18 is a great way to sort of close up the question here.

19           And so before I thank the panel, I would like  
20 to first move to see if we have any questions from our  
21 MRAC members. And I would like to now open the floor  
22 for questions from the membership.

1           As a reminder, members, please use the raised-  
2 hand feature to ask a question or use the chat. Angie  
3 Karna, Nomura Global Financial?

4           MS. KARNA: Thank you, Nadia. Acting Chair  
5 Behnam, Nadia, Alicia, I really want to thank you for  
6 putting this on the agenda for the MRAC today. And all  
7 of our panelists, your thoughts and insights were  
8 incredibly valuable. It is amazing to hear what you are  
9 all doing. And I took copious notes for taking back to  
10 my own institution.

11           My question, frankly, for all of the  
12 panelists, we talked about the fact that this is really  
13 important. The issues around diversity and inclusion  
14 are critically important from a business perspective.  
15 They are critically important from a risk perspective to  
16 make sure we have diversity of thought in all of our  
17 institutions. My question for you is, you noted at the  
18 outset that progress is still happening slowly. So, is  
19 there a role for the CFTC, who regulates so many  
20 important financial institutions, and other regulators  
21 in helping to move along progress in this space?

22           CHAIRPERSON ZAKIR: That is a great question.

1 I don't know if, panelists, if you would like to address  
2 that? Leslie, I think you may be on mute if you are  
3 speaking.

4 MS. SCHREINER: No. Can you all hear me?

5 CHAIRPERSON ZAKIR: Thank you. Yep.

6 MS. SCHREINER: Okay. So, as you know, as a  
7 regulator, our actual regulator actually does have  
8 diversity/inclusion regulation. And so, I do think it  
9 is very helpful in that it sets at least a minimum  
10 standard of what organizations should be doing towards  
11 diversity/inclusion.

12 Now, I by no means say that is the end all and  
13 be all this. If this sounds like and feels like  
14 compliance, then that journey gets derailed. Right?  
15 So, it really is about that business case and everything  
16 we just talked about today, but I do think it helps at  
17 least providing a minimum platform and helping, you  
18 know, give some guidance and give some emphasis from a  
19 regulator standpoint.

20 CHAIRPERSON ZAKIR: Thanks, Leslie.

21 I am not seeing any further questions from our  
22 MRAC members. And in the interest of time, what I would

1 like to do is just turn to our final poll question and  
2 would like to ask A/V to please display the results of  
3 that final poll. The question is, "in light of the  
4 events in 2020, are you optimistic that we have a  
5 meaningful opportunity to make real progress around  
6 racial equity and inclusion within our industry?" Okay.  
7 Thank you.

8           And, obviously, we didn't know the answers to  
9 these questions before we put them out there, but it is  
10 always nice to end on a high note. The response here is  
11 that generally, our MRAC members are optimistic. The  
12 answer is yes. Seventy-five percent voted yes. And 6  
13 percent voted no. And 19 percent did not provide a  
14 response.

15           So, with that, I would like to again thank our  
16 esteemed panelists today for your time and very  
17 insightful discussion. I certainly have learned a lot  
18 and have taken a lot of notes. A special thanks to  
19 Alicia Lewis for all of her hard work in helping to  
20 organize this panel and just helping to sort of think  
21 through the questions and the organization. So thank  
22 you, Alicia, for all of your work.

1                   These conversations obviously are just the  
2 beginning, and there is a lot more work that needs to be  
3 done in building a more inclusive workplace in the  
4 industry. But we do hope that each of our members will  
5 continue these conversations at their respective firms  
6 and that our members were able to benefit from some of  
7 the discussion today.

8                   And so, with that, I am going to turn it back  
9 over to Alicia. Thank you again to our panelists.

10                   MS. IRISH BROWN: Thank you for having us.  
11 Bye bye.

12                   MS. LEWIS: Thank you to all our panelists.  
13 That was such a dynamic discussion and, as Nadia said,  
14 is probably the first of many. So, again, thank you for  
15 your participation.

16                   And, well, now it is time for closing remarks.  
17 Commissioner Berkovitz?

18                   COMMISSIONER BERKOVITZ: Thank you, Alicia.  
19 And thank you, all the panelists.

20                   Excellent, excellent last panel on diversity.  
21 I appreciated the various perspectives and experiences  
22 and thoughts, very worthwhile, and gave us so many

1 things to think about. I am looking forward to the  
2 recommendations, digesting the recommendations from the  
3 other panel, discussing it with the members of the  
4 committees and the community at large, and my colleagues  
5 at the, at the CFTC. Thank you again, Alicia, Nadia,  
6 and Acting Chair Behnam, for sponsoring this and  
7 organizing this excellent event. And thank all of the  
8 MRAC participants for their time and attention and  
9 thoughtful discussion and recommendations. So, thank  
10 you very much. Be safe.

11 MS. LEWIS: Thank you, Commissioner Berkovitz.  
12 Commissioner Stump?

13 COMMISSIONER STUMP: Thank you, Alicia.

14 I, too, want to just take a few moments to  
15 speak about the last panel. I took copious notes, and I  
16 learned quite a lot. And just a couple of highlights  
17 for me and takeaways is this concept of distinguishing  
18 mentorship from sponsorship that Keisha recommended or  
19 noted, the real competency gap that we have that I  
20 believe Erika mentioned. I appreciate that Angie  
21 brought up the regulator's role and that Leslie was able  
22 to provide some insight there.

1                   And, then, I learned a new word,  
2 "intersectionality," from Sacha and Yemi. And I think  
3 there are some real lessons to be learned with regard to  
4 intersectionality. Perhaps it can be applied in some of  
5 the progress that we have made thus far with regard to  
6 gender diversity that I have personally experienced  
7 improvements in, in my 25-year career.

8                   And so, I just want to commend Acting Chairman  
9 Behnam and you, Alicia, and also Commissioner Berkovitz  
10 for bringing this up during his last advisory committee  
11 meeting, the opportunity to gather such a group of  
12 leaders. And the financial services world presents a  
13 good forum for this progress. I mean, after all, we are  
14 all problem solvers. And that is why these advisory  
15 committees exist, to help us at the agency solve  
16 problems. So, I think this is a good forum to have  
17 these discussions.

18                   And, with that, again, there was a tremendous  
19 amount of information on some of the other panels. And  
20 there is much work to be done, obviously. And I always  
21 benefit from hearing the diverse viewpoints of all of  
22 our regularly TED and market participants and our

1 registrants and those who have a vested interest in  
2 ensuring that the work we do going forward is adapted to  
3 the current circumstances. So, again, a tremendous debt  
4 of gratitude to everyone who worked to pull this meeting  
5 together. And I appreciate all of the participants who  
6 took time from their busy schedules to be with us today.  
7 Thanks.

8 MS. LEWIS: Thank you, Commissioner Stump.  
9 Commissioner Quintenz?

10 COMMISSIONER QUINTENZ: Yes. Thank you,  
11 Alicia. And thank you to you for organizing such an  
12 exceptional meeting today and again to Nadia for her  
13 stewardship of the committee and the dialogue and, of  
14 course, to Acting Chair Benham for his thoughtful  
15 leadership, too, on so many issues over the course of  
16 the last number of years that seemed to pay a lot of  
17 dividends in the meeting today.

18 I would like to associate myself with  
19 Commissioner Stump's remarks around the last panel and  
20 how thoughtful and impactful some of that discussion was  
21 in terms of providing some time some type of concrete  
22 actions and principles and thinking framework to be able

1 to take in addressing these issues and moving them  
2 forward.

3 All of the presentations today were wonderful.  
4 I would, in particular -- it may seem like a small issue  
5 to everyone else. It has long been something that I  
6 have advocated. I would, in particular, like to  
7 recognize the recommendation that came out around the de  
8 minimis thresholds. I have long called for a full-scale  
9 rationalization of the swap dealer registration and de  
10 minimis dealing framework, including moving away from  
11 notional value as a poor measure of activity and a  
12 meaningless measure of risk, as well as exempting  
13 exchange traded or essentially cleared swaps from that  
14 calculation. These suggestions have always made  
15 intuitive logical and regulatory sense and fit well  
16 within the four corners of the CEA, certainly as much as  
17 anything else that we heard today. And in what I view  
18 as somewhat of a rebuke to the Commission's inability  
19 over the past number of years to make further progress,  
20 even though some progress was made, in rationalizing  
21 that, in my view again unjustifiably designed de minimis  
22 threshold, I was glad to see such overwhelming support

1 of a broad and diverse coalition to recommend those  
2 changes.

3 I have still yet to hear any substantive  
4 thoughtful rebuttals to these proposals, including  
5 today, that are really based on policy outcomes, as  
6 opposed to any implicit bias that exists, either  
7 institutional and situational or political and  
8 philosophical, as opposed to focusing on the policy  
9 outcomes and effects or that further promote sound  
10 regulation and resilient markets.

11 We have studied this issue at length. We have  
12 had four studies on this topic. We don't need another.  
13 We just need action. And I would encourage either the  
14 acting chairman or the next permanent chairman to bring  
15 that before us.

16 But, again, my compliments to Acting Chairman  
17 Benham; Alicia; and you, Nadia, for a great meeting  
18 today. Thank you.

19 MS. LEWIS: Thank you, Commissioner Quintenz.  
20 Chairman Benham?

21 ACTING CHAIR BEHNAM: Thanks, Alicia. And,  
22 first and foremost, Alicia, I want to thank you for your

1 leadership.

2           A really wonderful day and one that took weeks  
3 and weeks and even months to prepare for. As the  
4 members know, we initially planned to meet in December,  
5 but because of the thoughtful work around a few of the  
6 subcommittees and because of some of the challenges of  
7 finding consensus, which is okay, which is right, which  
8 is the appropriate I think strategy, we decided to hold  
9 off until today so that we could put forth a lot of  
10 really fantastic work and ideas that the Commission will  
11 consider in the future.

12           So, Alicia, thank you to you. And especially  
13 with respect to that final panel, that was tremendous;  
14 as I think my colleagues pointed out, I think the sort  
15 of first of its kind for us as an agency and one I think  
16 within the context of an advisory committee that both  
17 helped support ideas and advise not only the Commission  
18 but also the other MRAC members. So, it was really  
19 great to hear from Sacha and Keisha, Yemi, and Leslie  
20 and Erika as well and their expertise. So, Alicia,  
21 thanks to you for putting them together; Nadia, for  
22 asking great questions and moderating a fantastic panel.

1           And to the others all day, it is been a long  
2 day. So, I will wrap up shortly but Tom Wipf; Bob  
3 Litterman; Lisa; and Stephen; and, of course, Lee and  
4 Alicia, for all the great work. Many of you know the  
5 amount of work because you are on the subcommittees, but  
6 for those who are watching, these individuals as  
7 co-chairs and the subcommittee members have devoted and  
8 committed hundreds and hundreds of hours to come up with  
9 these policy ideas, to find consensus, to work through  
10 differences.

11           And there is still more work to be done. As  
12 we heard from a lot of members, as I pointed out in my  
13 opening statement, whether it is around CCP risk or  
14 market structure or climate; and certainly the LIBOR  
15 transition; and, of course, DE&I, we have more work to  
16 do. I certainly will do my part as acting chair now  
17 working with my colleagues to ensure that we continue to  
18 work towards finding solutions, resolutions, and  
19 consensus on these issues.

20           Markets evolve constantly. We see market  
21 dynamics change frequently. And as a market regulator,  
22 we need to address these changes and move quickly and

1 engage both with stakeholders here within the advisory  
2 committee but all market participants.

3           So, thanks again to everyone. We will look  
4 forward to the next meeting later this year, to be  
5 determined at this point, but we will regroup in the  
6 next couple/few weeks and think about future plans for  
7 the committee and the work to be done. But I know we do  
8 have a few workstreams within some of the advisory  
9 committees that have work to complete.

10           And then a special thanks to Commissioner  
11 Berkovitz; Stump; and, of course, Commissioner Quintenz  
12 for your participation and sacrificing the day, which I  
13 think hopefully bore some fruit because it was a great  
14 discussion. We enjoy working with each other, as  
15 always, but also learning from each other in what we  
16 prioritize and what we care about within the context of  
17 our own advisory committee. So, as much as I appreciate  
18 and am grateful for their support, I am always happy to  
19 support them and the work they do within their own  
20 advisory committee.

21           So be well to everyone. Stay safe.  
22 Hopefully, we can look forward to maybe seeing each

1 other soon, maybe at the end of the year or at some  
2 point in the future, but in the meantime be well. And  
3 we are here and available if any issues pop up.

4           And I will hand it back to you, Alicia.

5 Thanks again.

6           MS. LEWIS: Thank you, Chairman Behnam.

7           I want to thank everyone for attending today's  
8 meeting and being so engaged. This meeting is  
9 adjourned. Thank you.

10           (Whereupon, at 2:21 p.m., the meeting was  
11 adjourned.)