Latest in Global Agricultural Markets

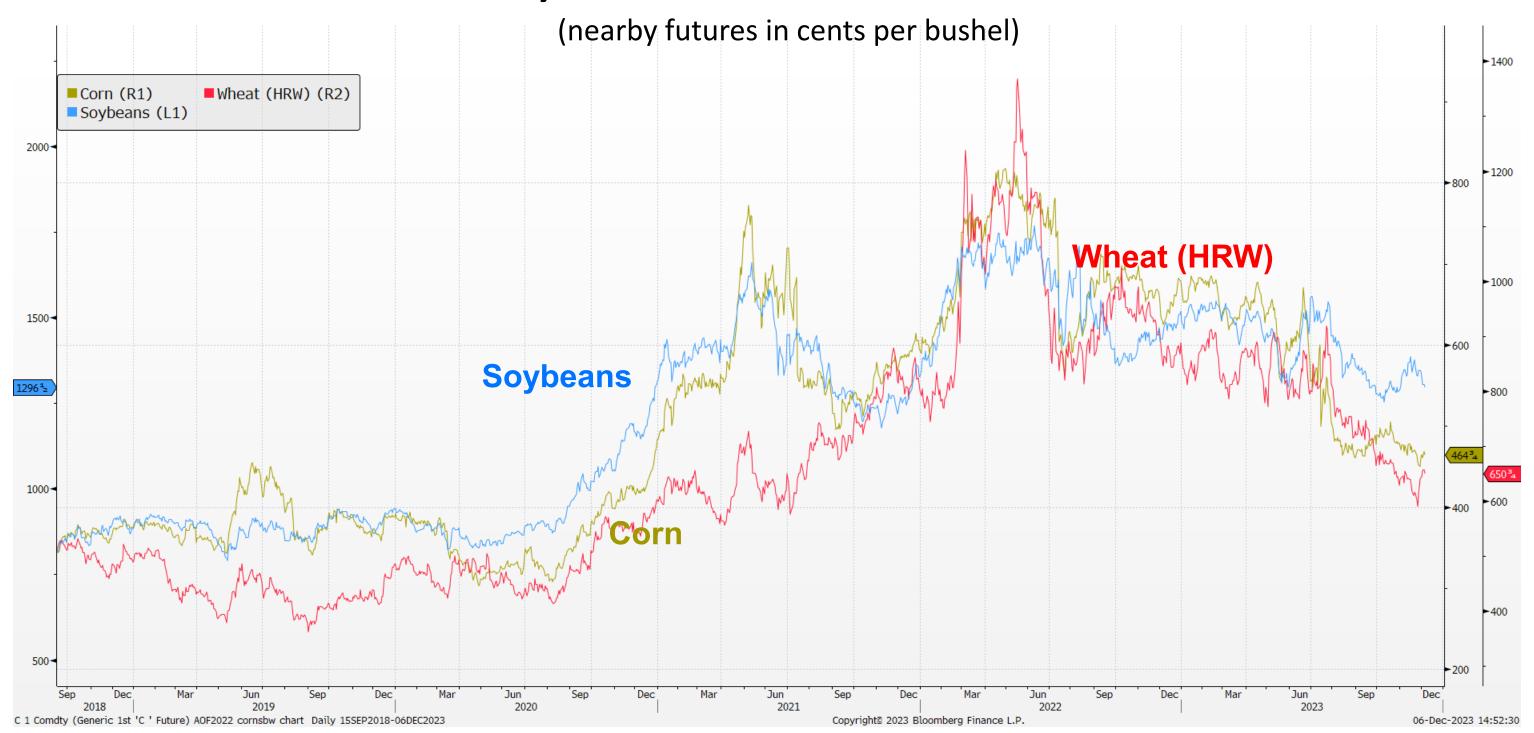


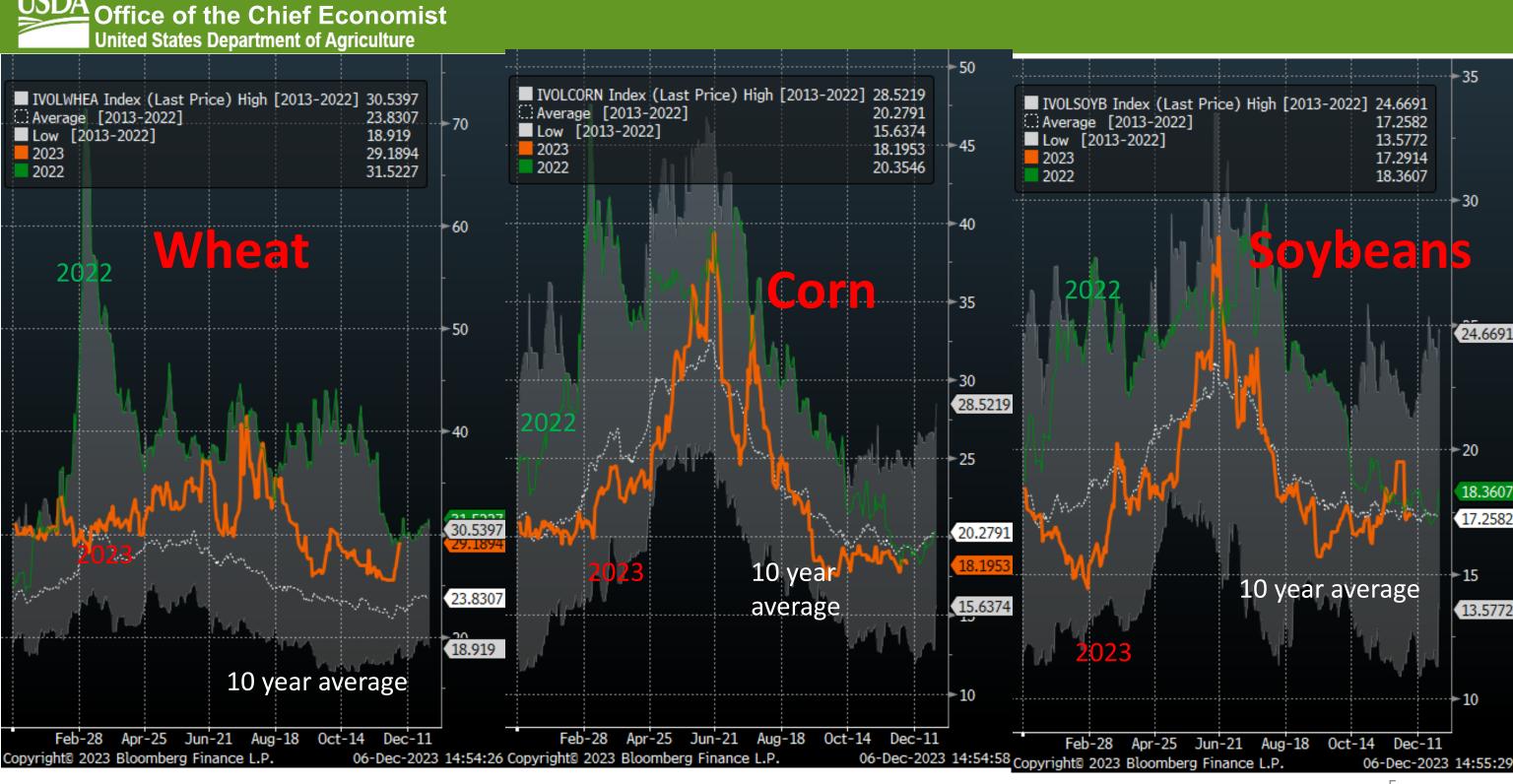
Current hot topics

- Biofuel production and policy
- Grain production and trade from Russia and Ukraine (Grain corridor, export friction, etc)
- Evaluating the 'next' harvest, wherever that may be in the world
- Supply Chain disruptions river, Panama Canal, rail, etc
- Concentration, Competition, Resiliency, they are not the same thing.
- Domestic and international Fertilizer markets
- Climate Smart Commodities program
- Crop Insurance Livestock Risk Protoction (LRP)
- Food price inflation

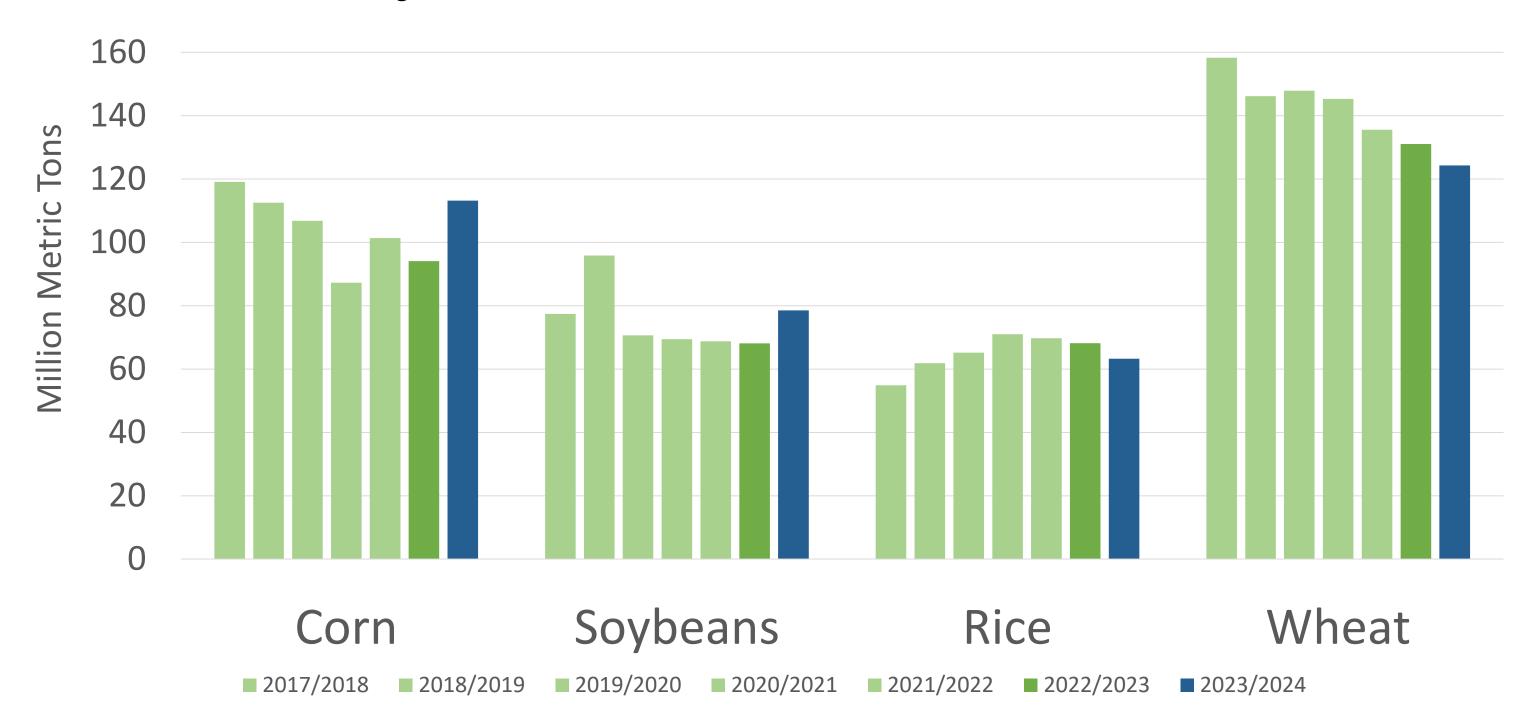
- Endangered Species Act and implications for agriculture
- Farm Bill
- International food security
- Biofuels
- Packers and Stockyards regulation
- Current policy proposals and their intersection with WTO or other trade agreements
- Mexico GMO restrictions
- The CCC (Commodity Credit Corporation).
- Trade with China
- The cattle cycle
- Animal disease pressures

Corn, Soybean, and Wheat Futures

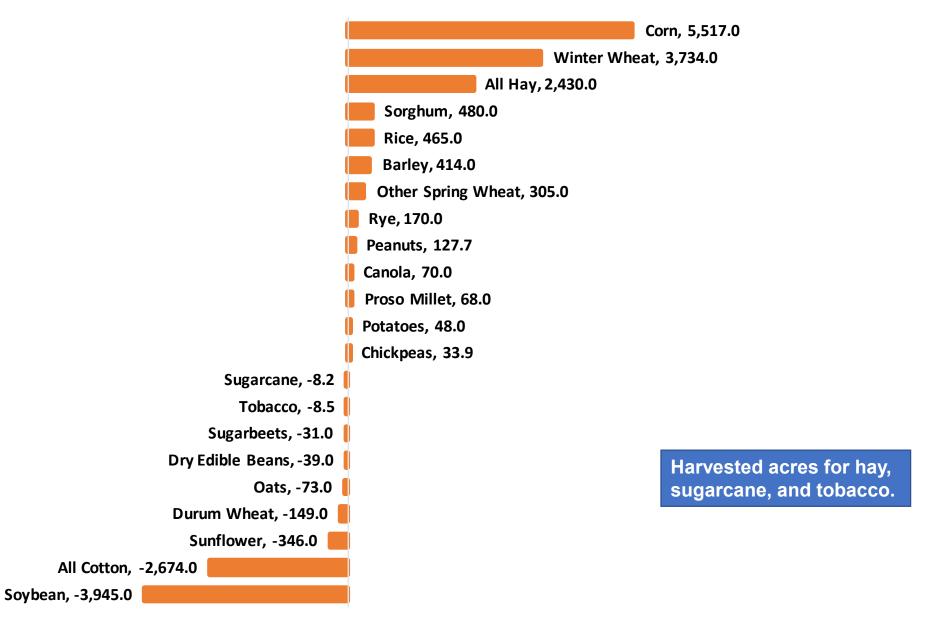




Global Carryout Stocks Less China



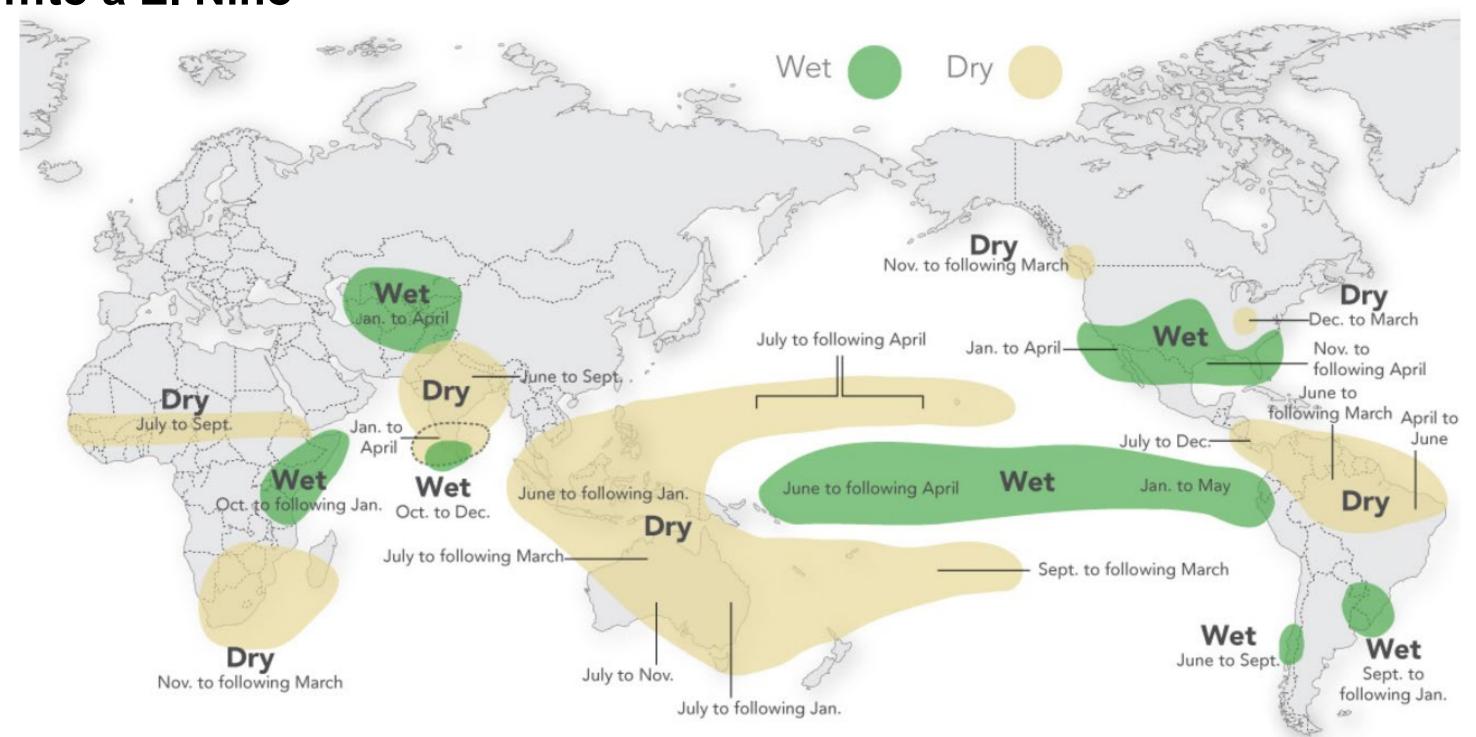
2023 Principal CropsPlanted Acreage Change (000) from 2022

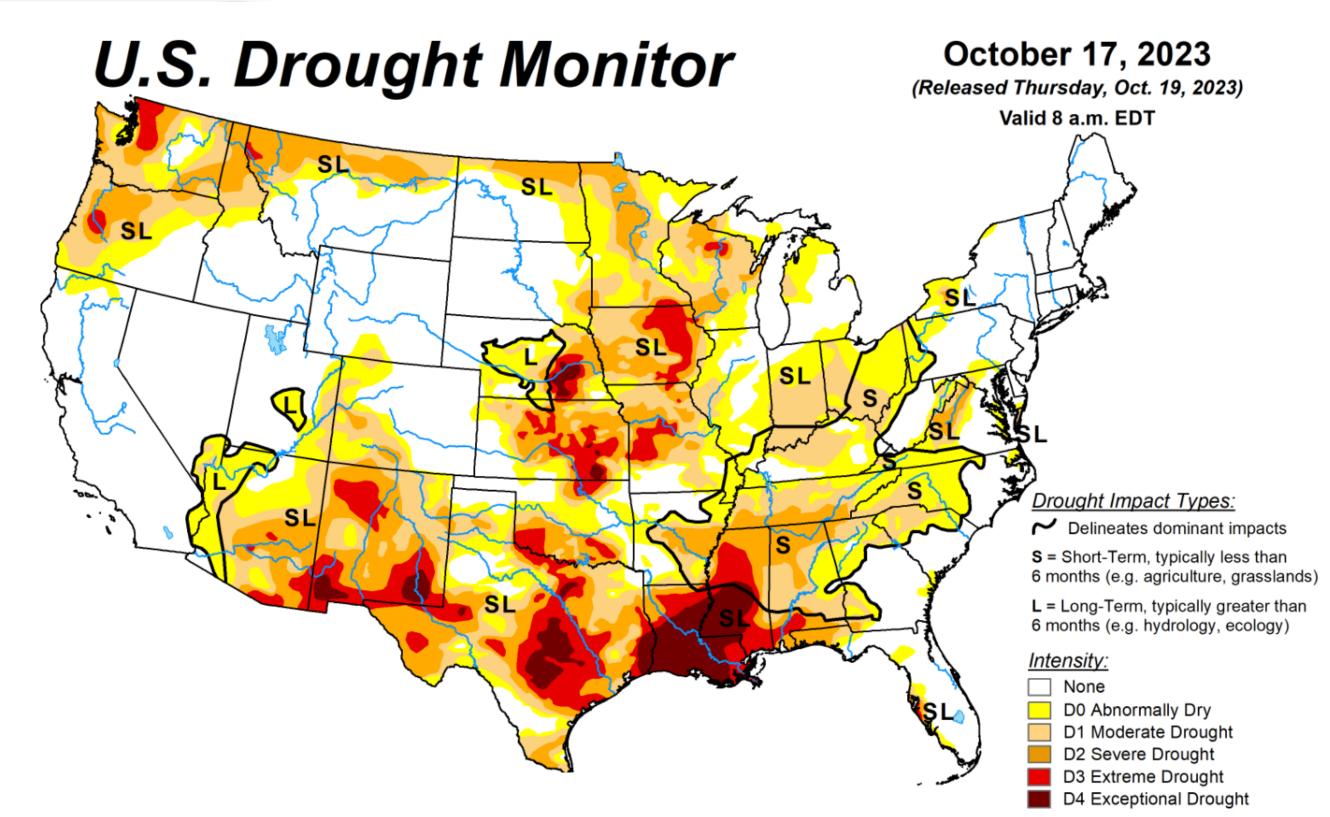


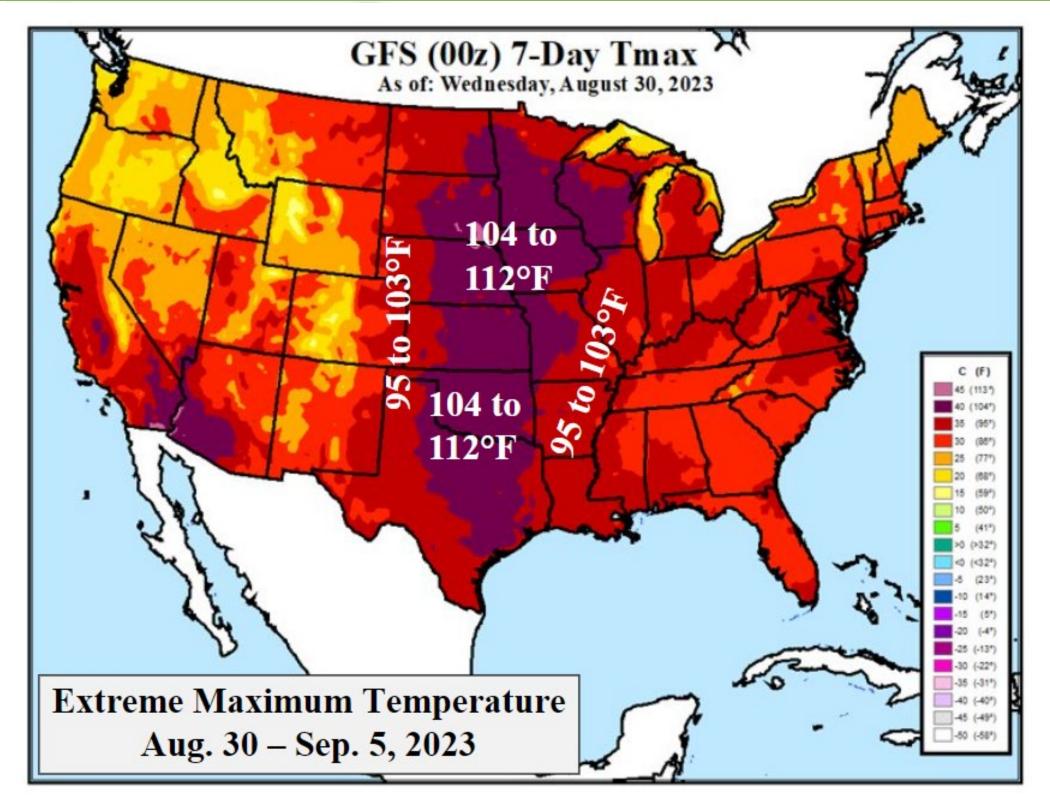
'Triple Dip' La Niña ended.....

La Niña and rainfall patterns Wet Dry Dec-Mar Apr-Jun Dec-Mar Nov-Jan Jan-May Oct-Apr Feb-Jun Jul-Oct Oct Nov-Apr Jun-Sep Jul-Sep Oct-Dec Nov-Mar Jun-Mar Jun-Apr Jun-Dec Aug-Oct Sep-Jan Sep-Mar Nov-Apr May-Feb Jun-Sep International Research Institute for Climate and Society
EARTH INSTITUTE | COLUMBIA UNIVERSITY Aug-Dec Aug-Dec 1 /climatesociety @ @climatesociety

...to a El Nino



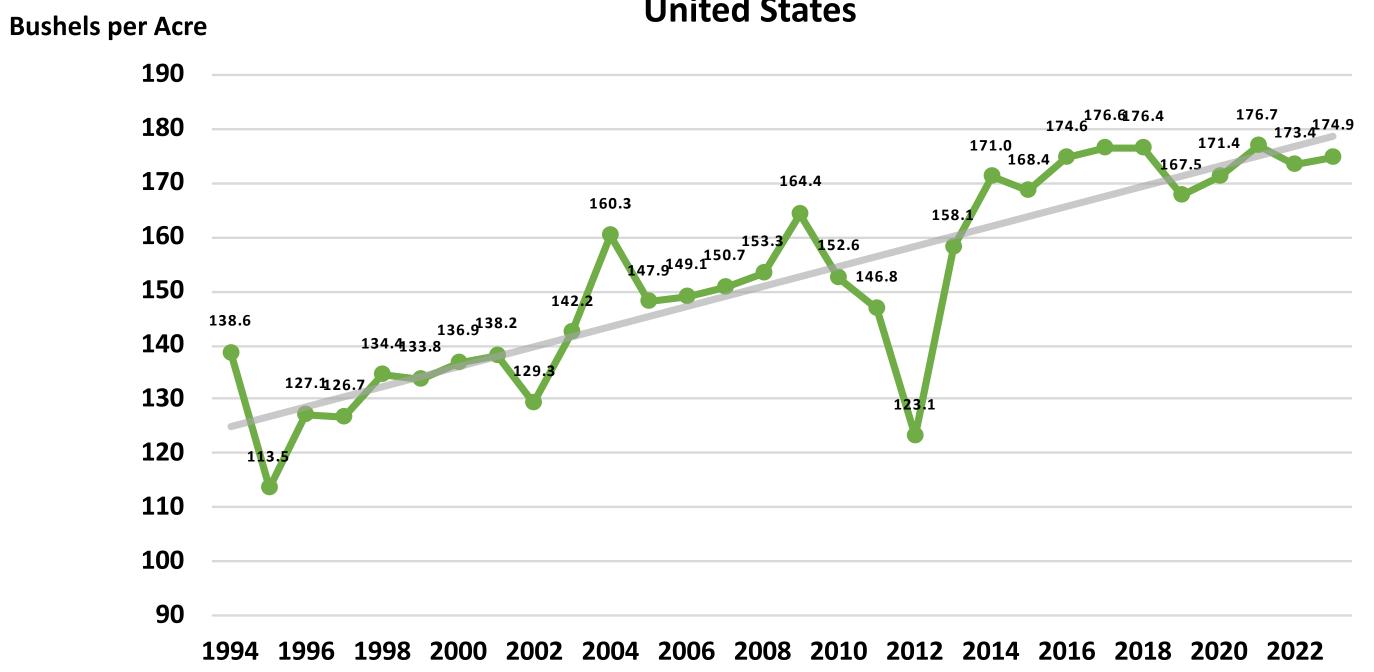




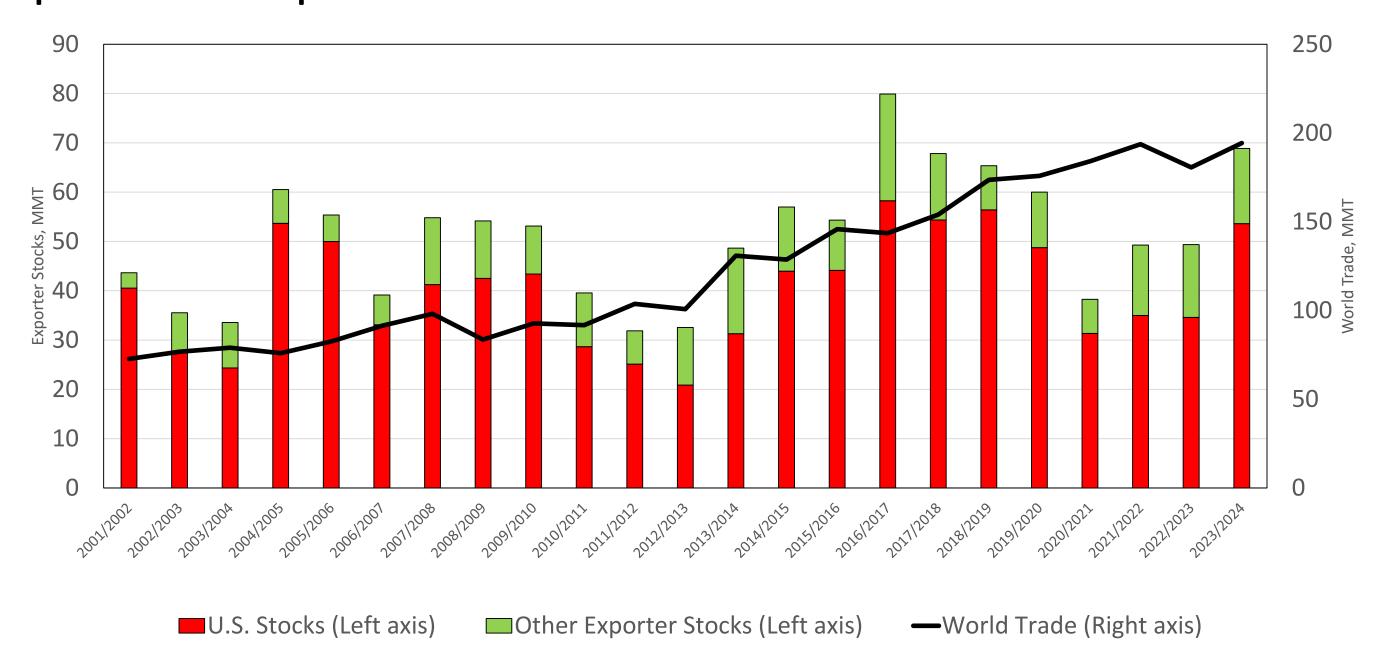
35 to 39.5 Celsius & 39.5 to 44.4 Celsius

November 2023 Corn Yield

United States

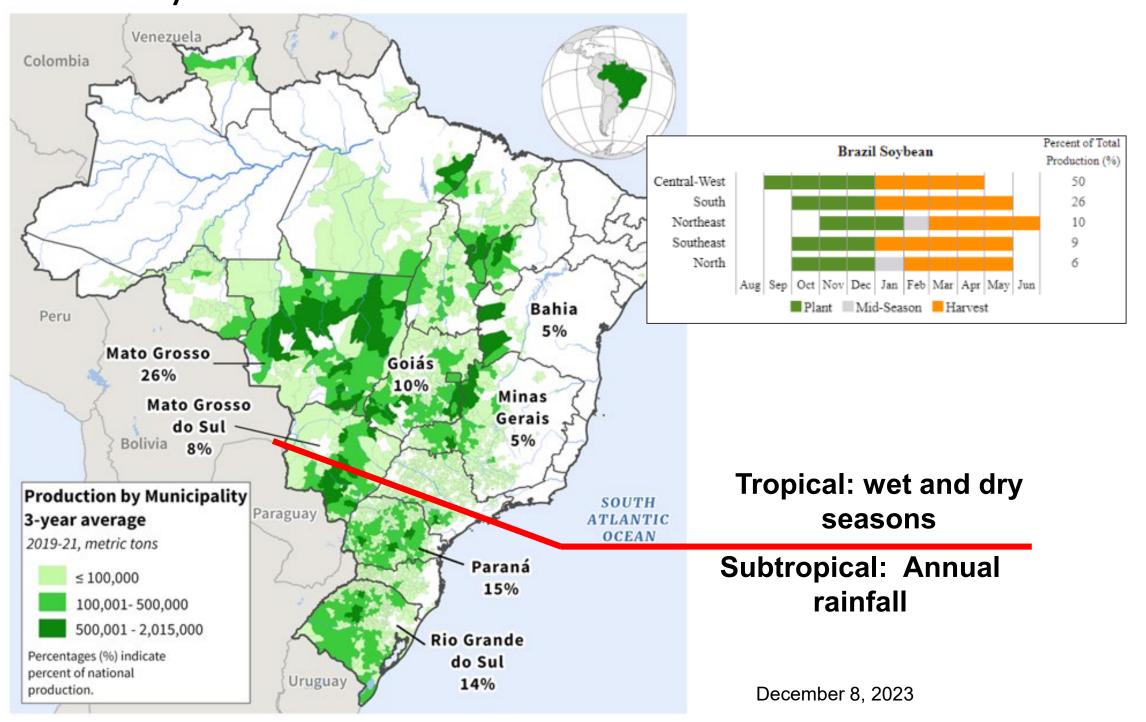


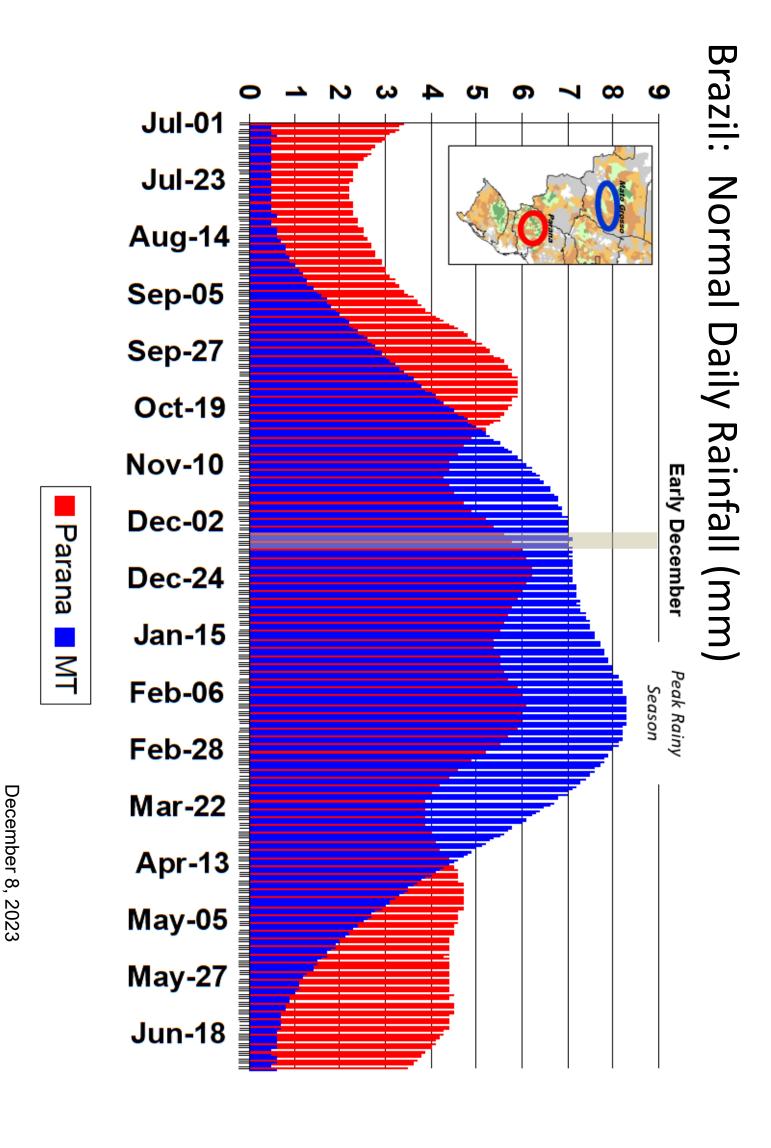
Corn Stocks In Exporting Countries Rebound; Low Prices Expected to Spur Global Demand



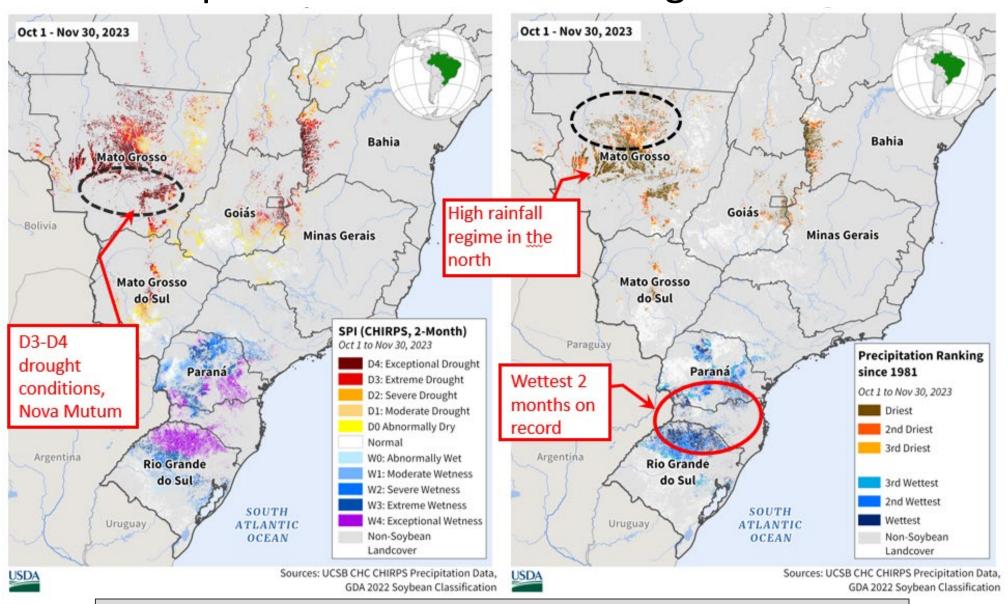
Source: USDA. Other exporters are Argentina, Brazil, Ukraine, and Russia. Trade Year basis.

Brazil Soybeans



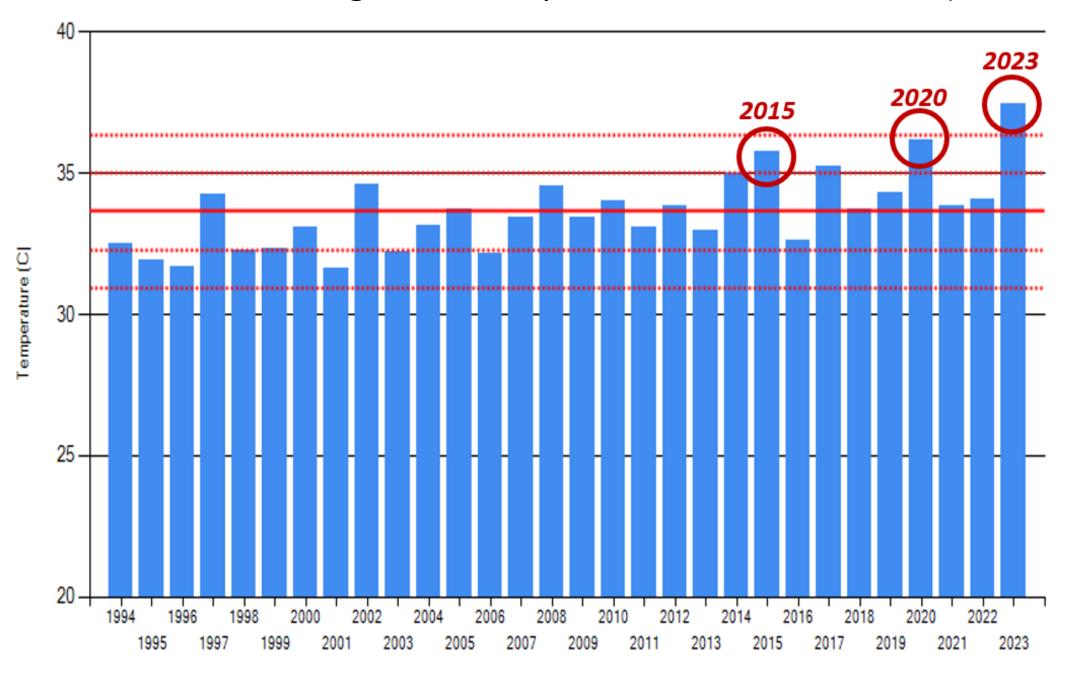


Brazil: Precipitation Index and Ranking

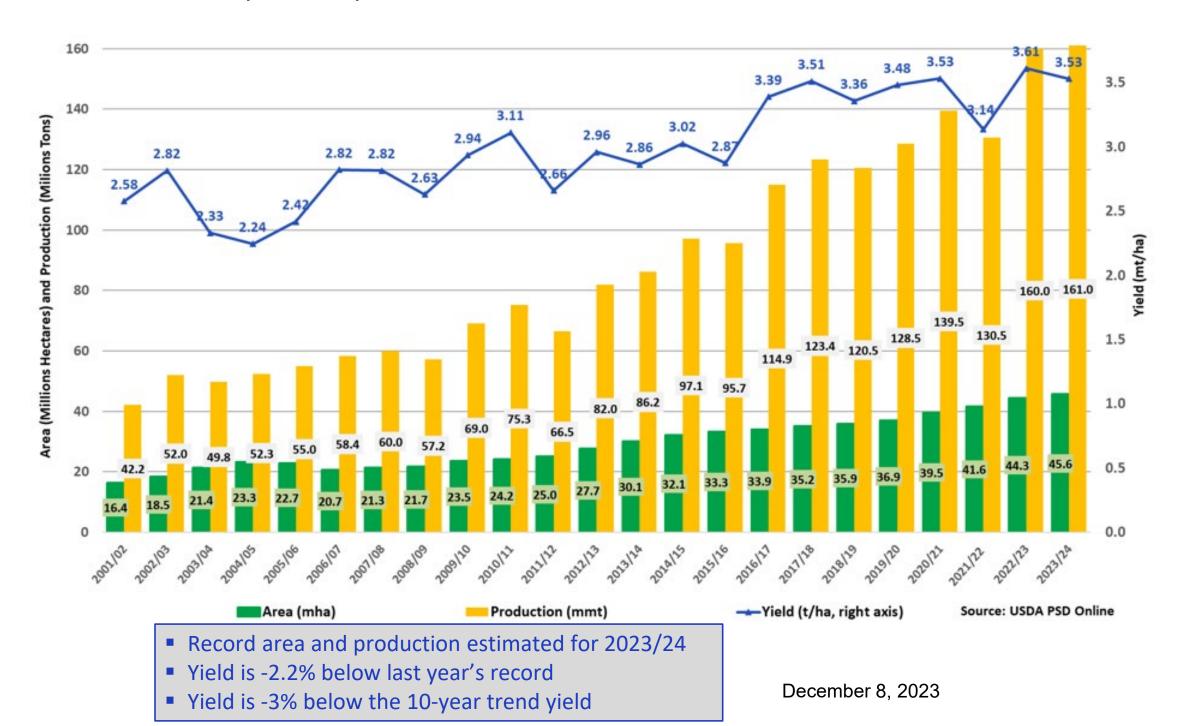


- Lack of rain is a more significant issue in center-west than heavy rains in south.
- IBGE: Nova Mutum (MT) November totals just 40 mm, average is 400 to 450 mm per month, only 10% of what is normal so far. Municipality produces 8th most soy in Brazil, with a harvest of 1.28 mt.

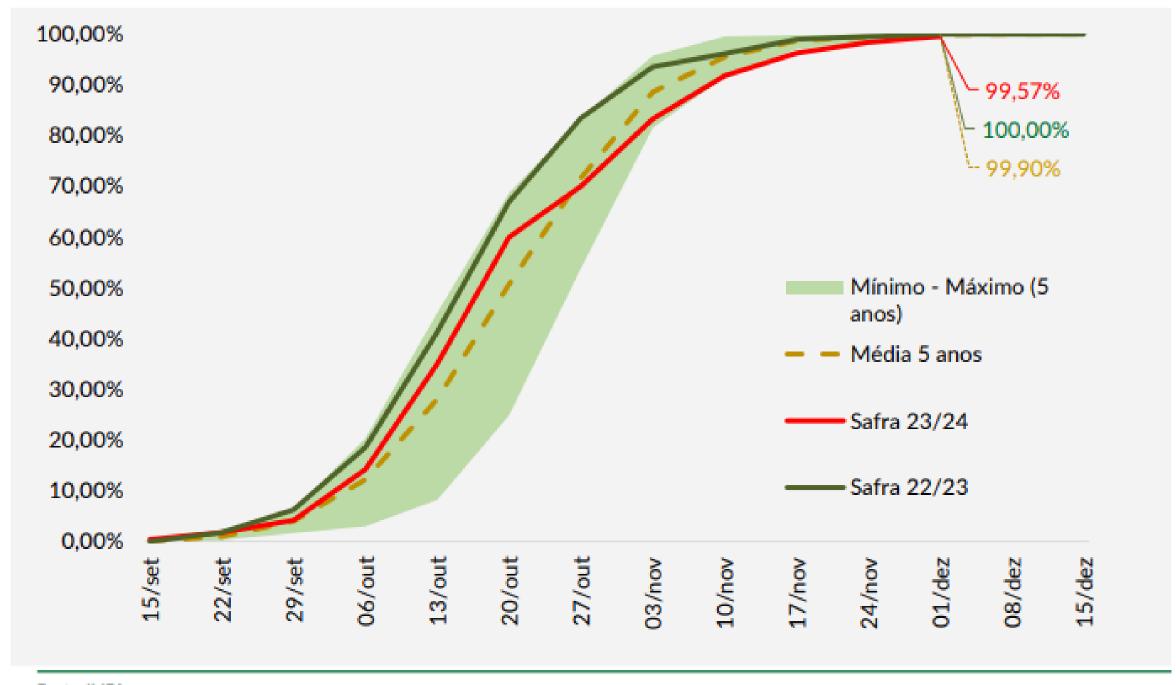
Mato Grosso: Average Max Temperature Oct. 1 – Nov. 30)



Brazil: Area, Yield, and Production

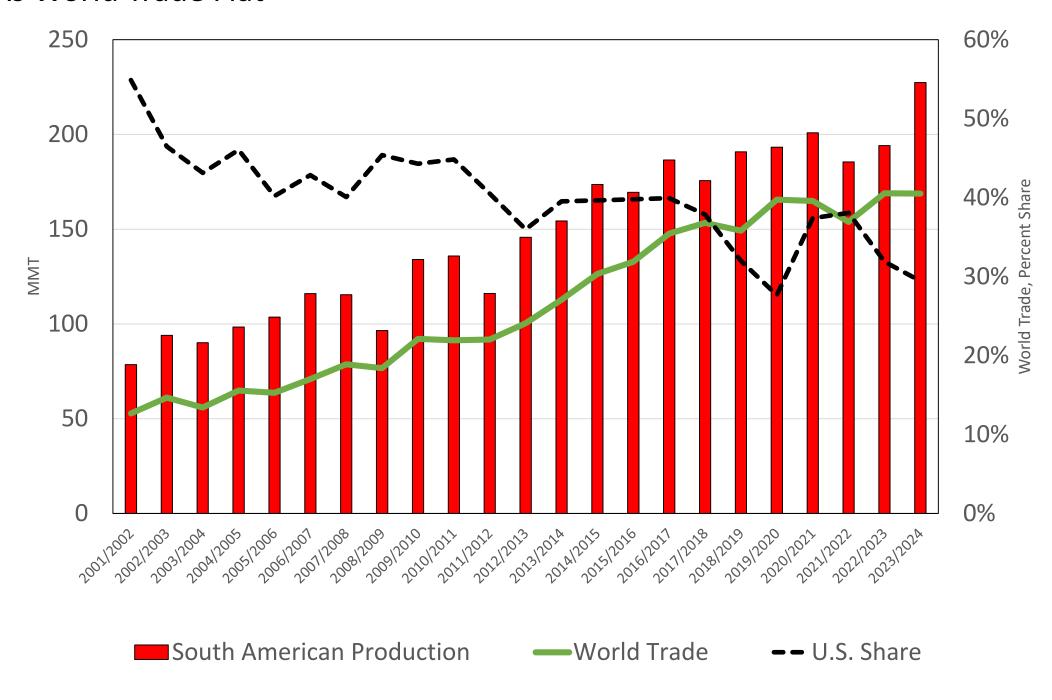


Mato Grosso Soybean Planting Progress



Fonte: IMEA

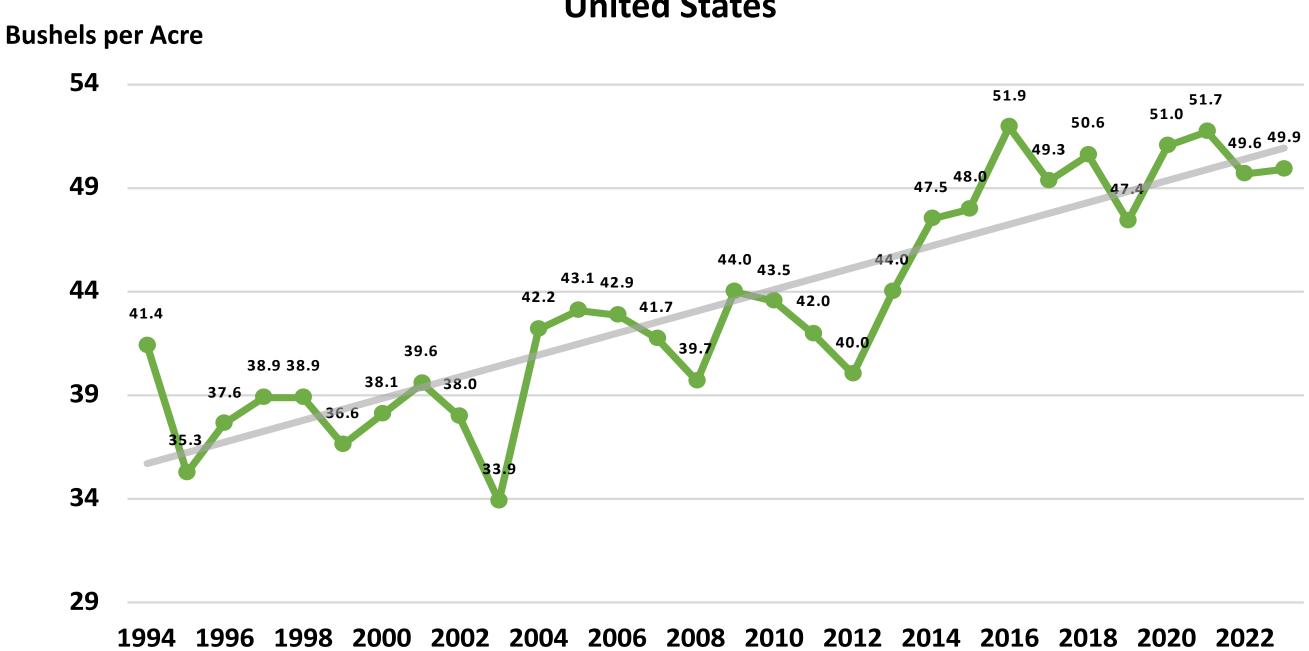
South American Soybean Production Rebounds; U.S. Export Share Declines As World Trade Flat

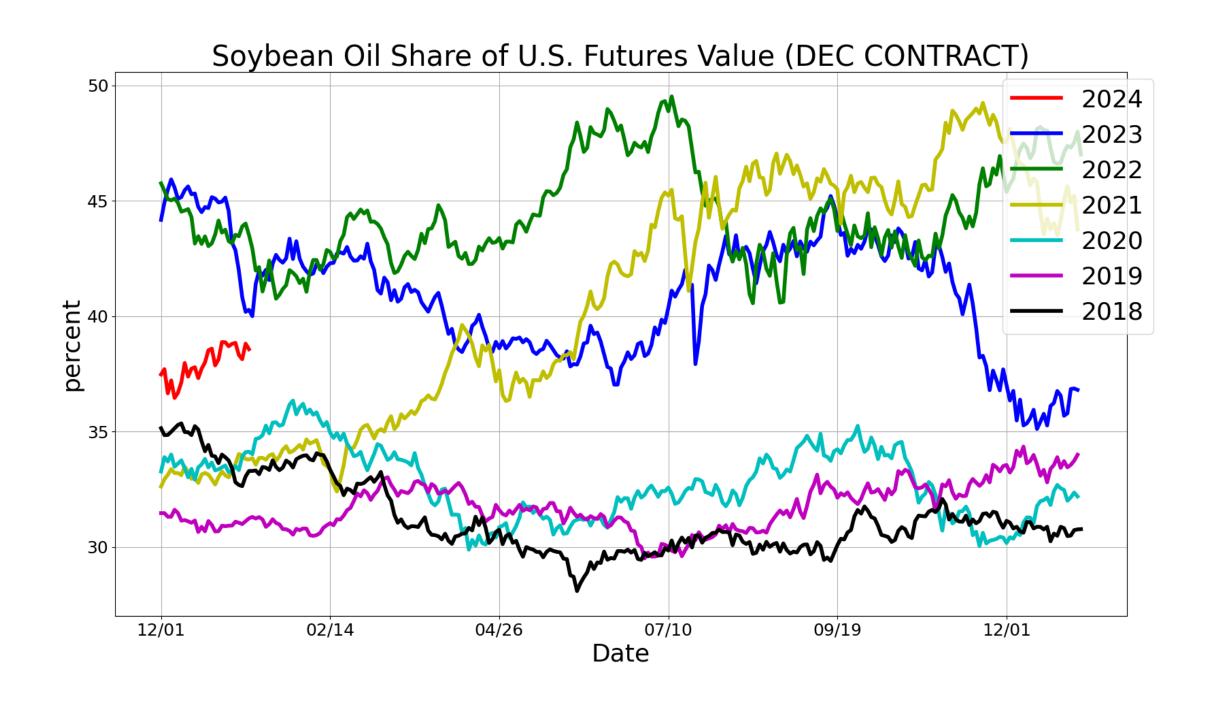


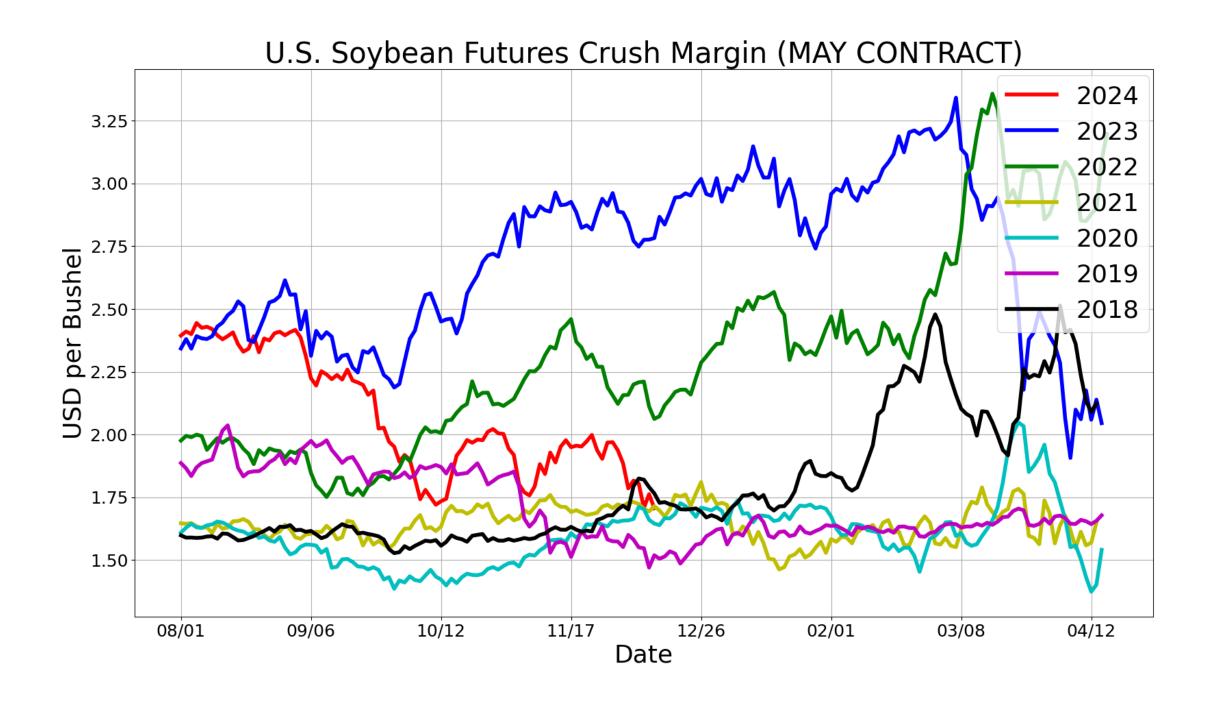
Source: USDA

November 2023 Soybean Yield

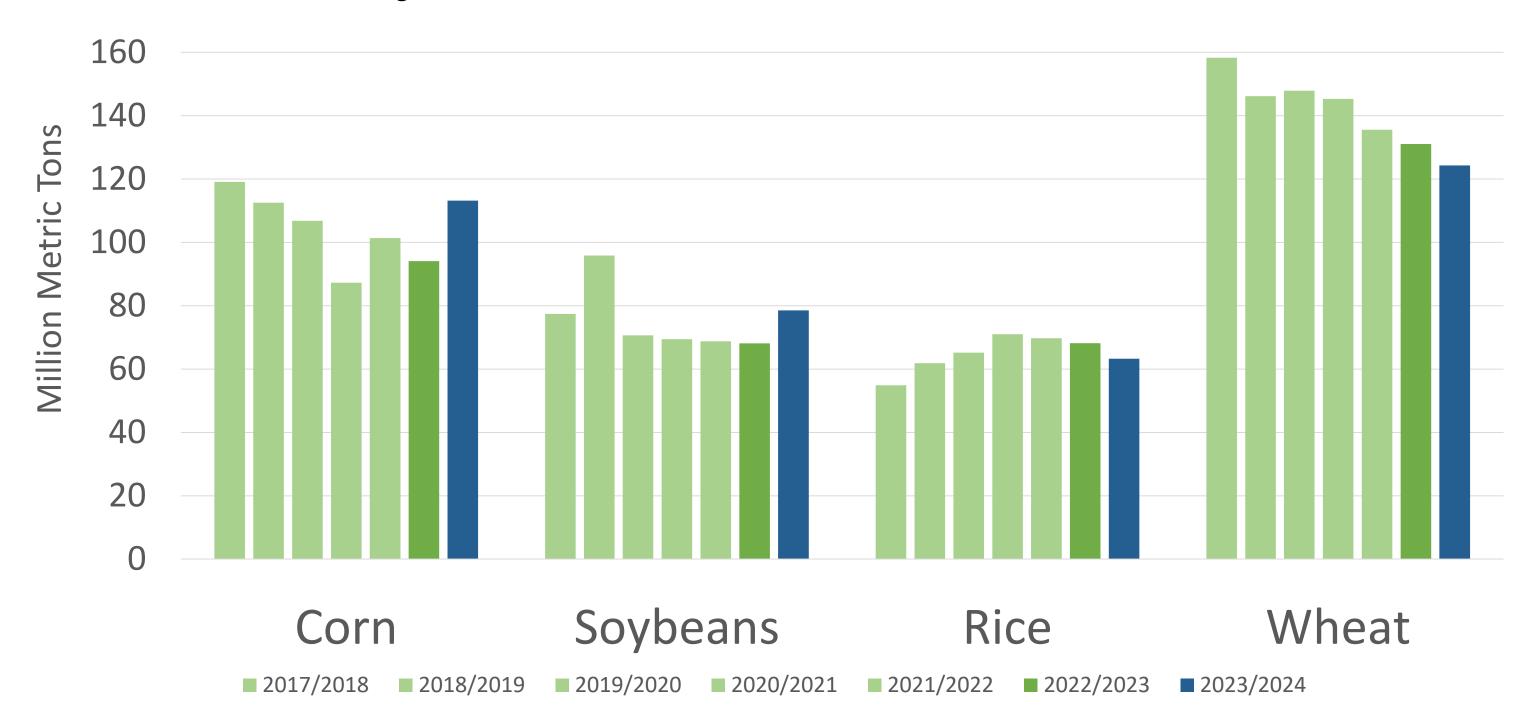
United States



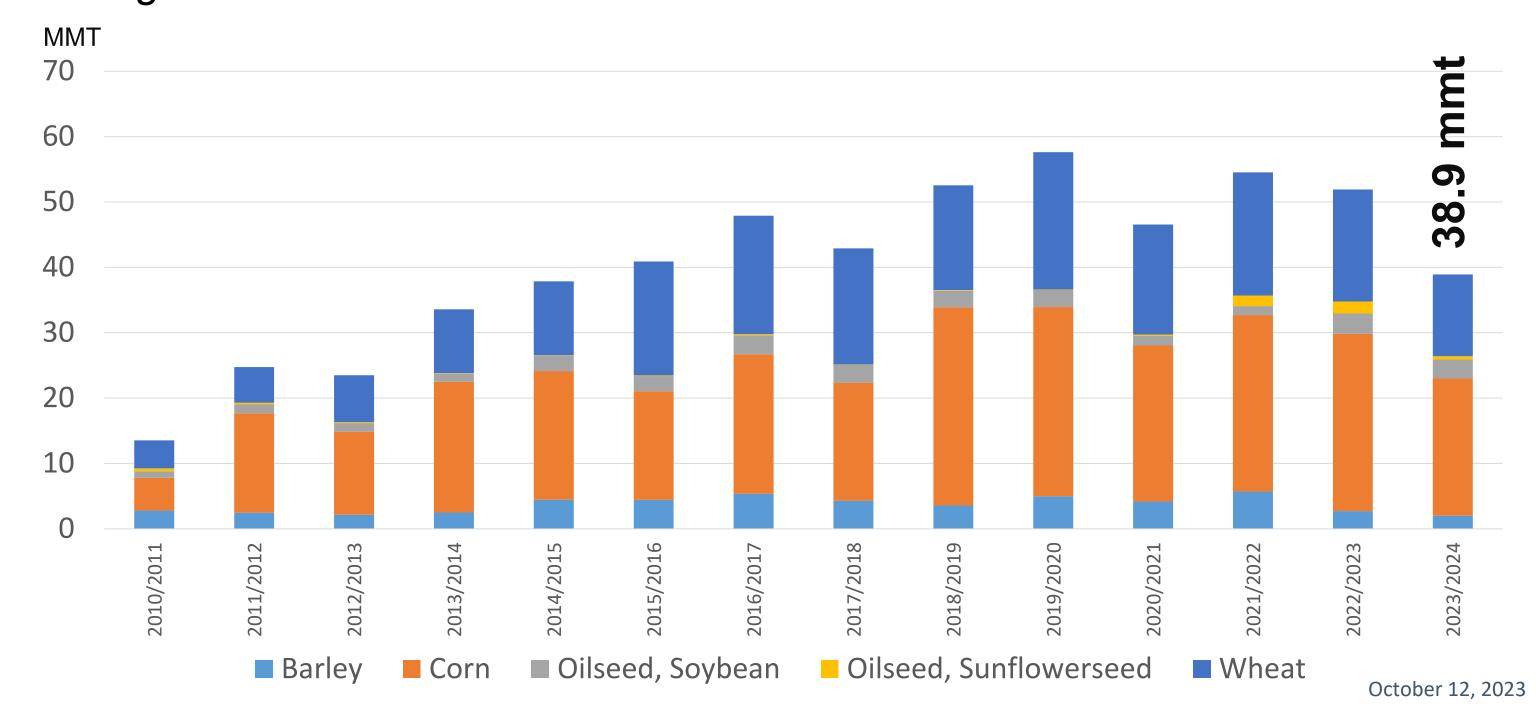




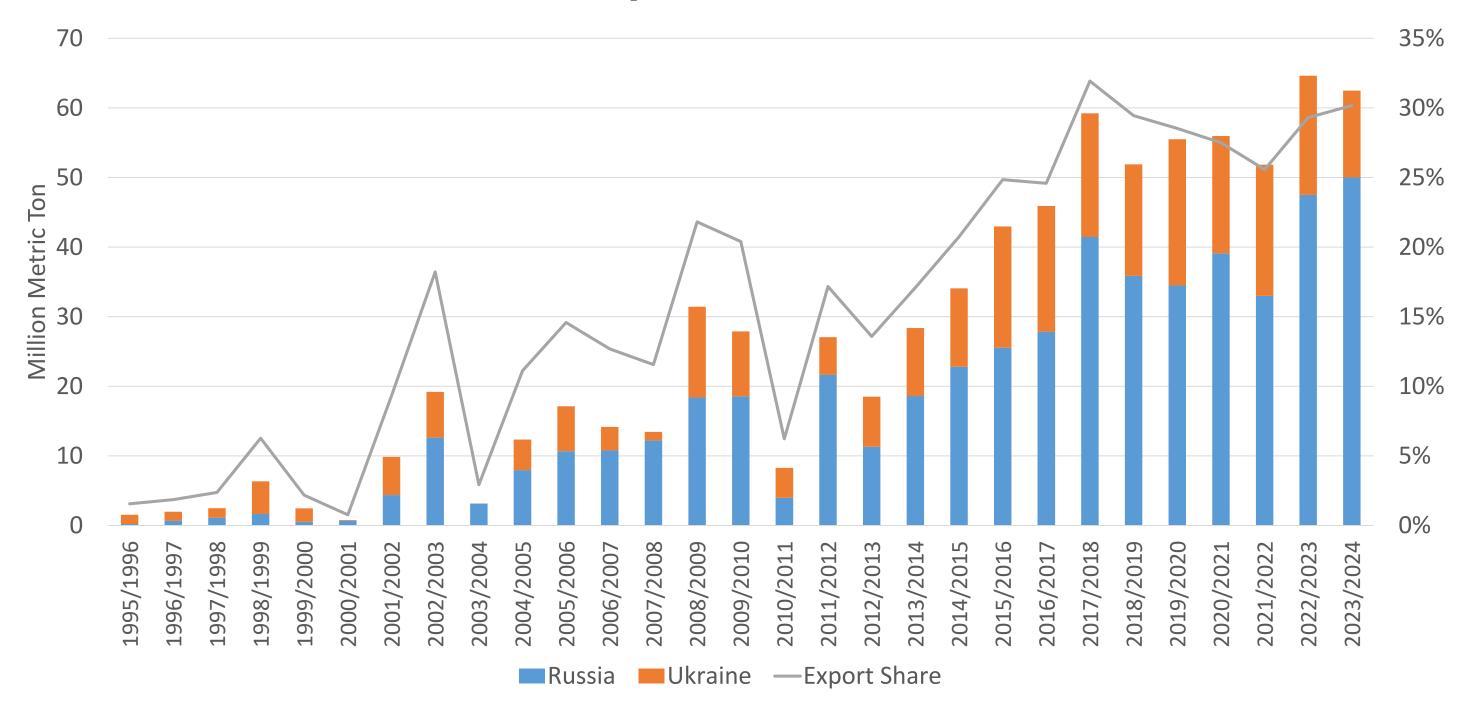
Global Carryout Stocks Less China



Ukraine major commodity export volumes Average ~3.5mmt a month



The Black Sea remains a critical global supply hub for wheat Russia and Ukraine Wheat Exports



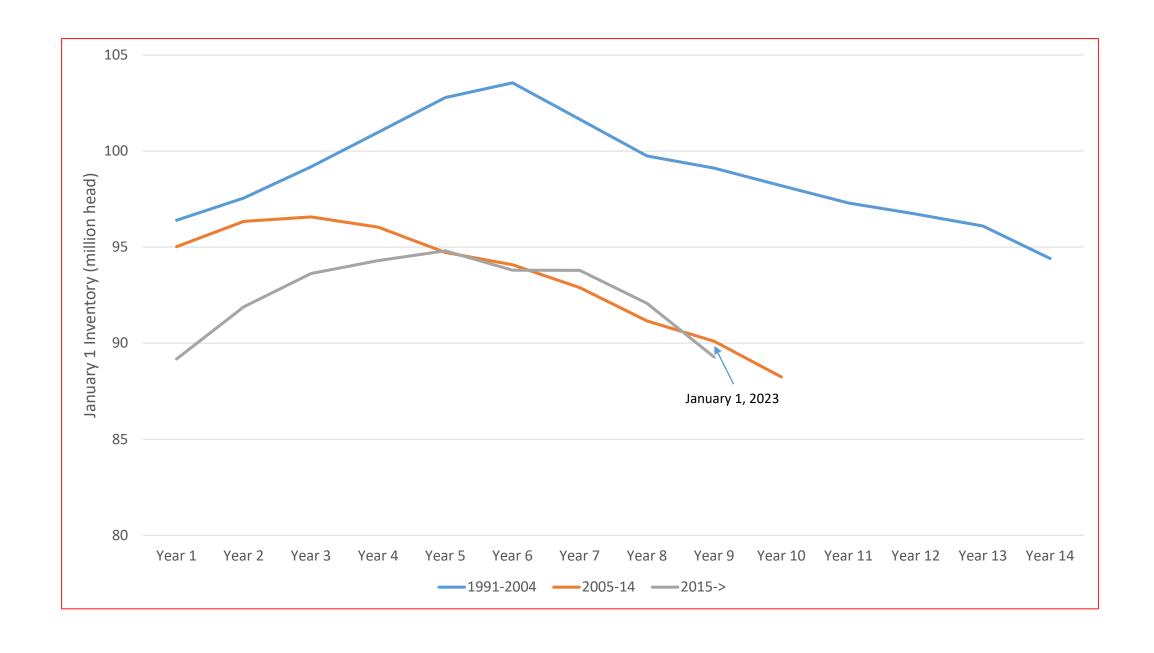
World Rice Supply and Use *India rice exports cut 6.5mmt* since controls Implemented (July).

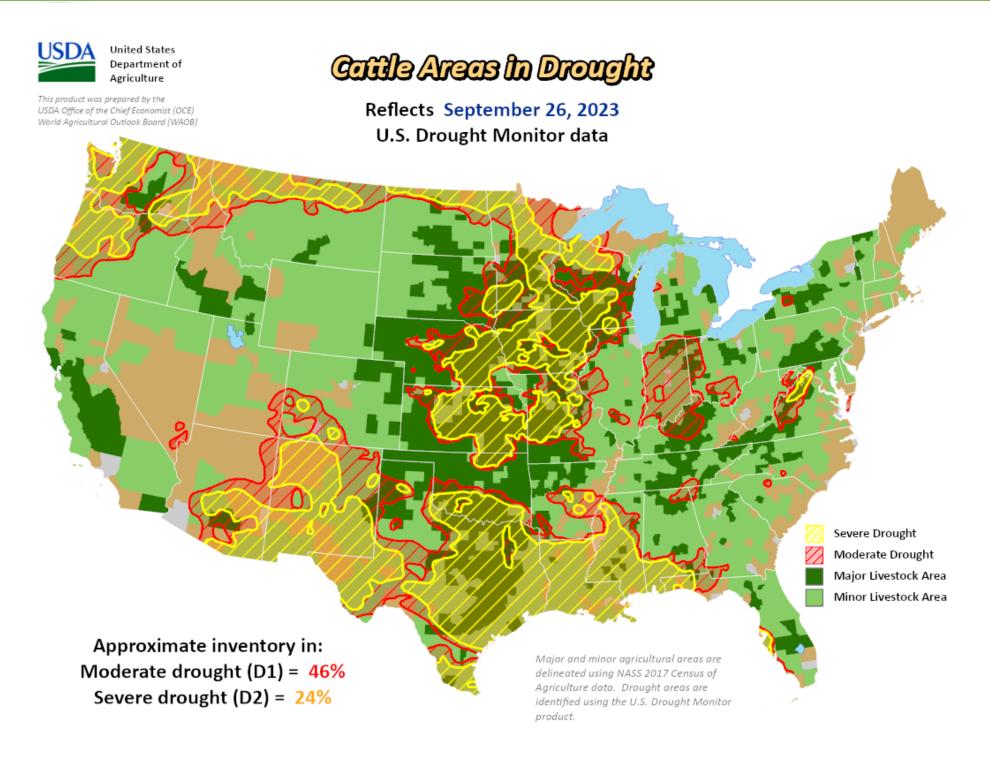
	2022/2023	2023/2024				
Item	estimate	forecast				
	Million Tons					
Beginning stocks	182.7	174.7				
Production	513.0	518.1				
Total Supply	695.7	692.8				
Total use	521.0	525.0				
Trade	54.1	52.0				
Ending Stocks	174.7	167.8				



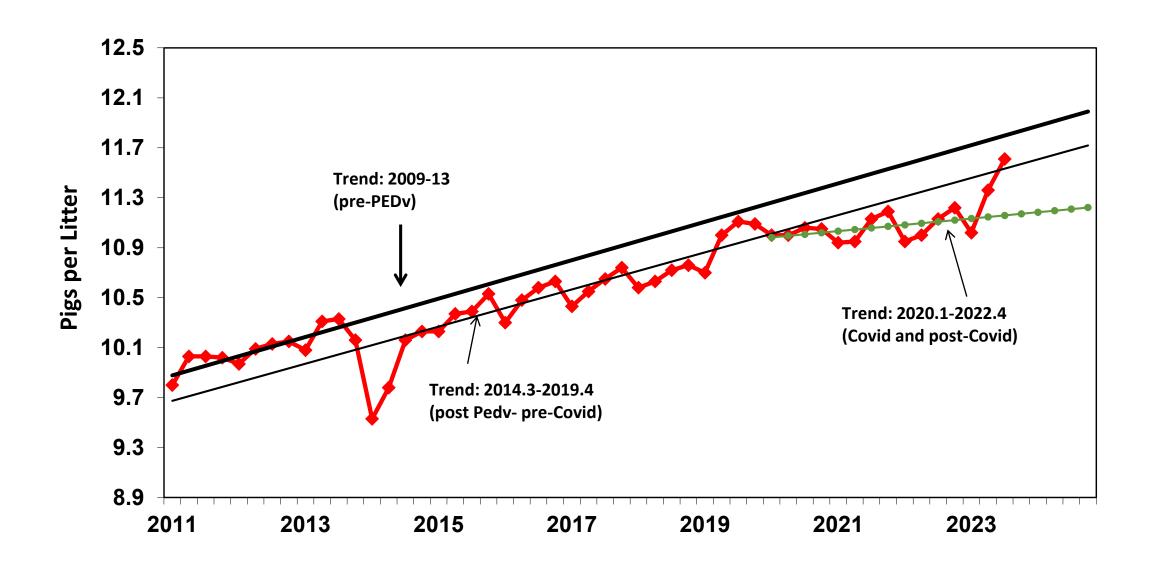
India export controls hit global rice trade

Cattle Inventory Continues to Contract





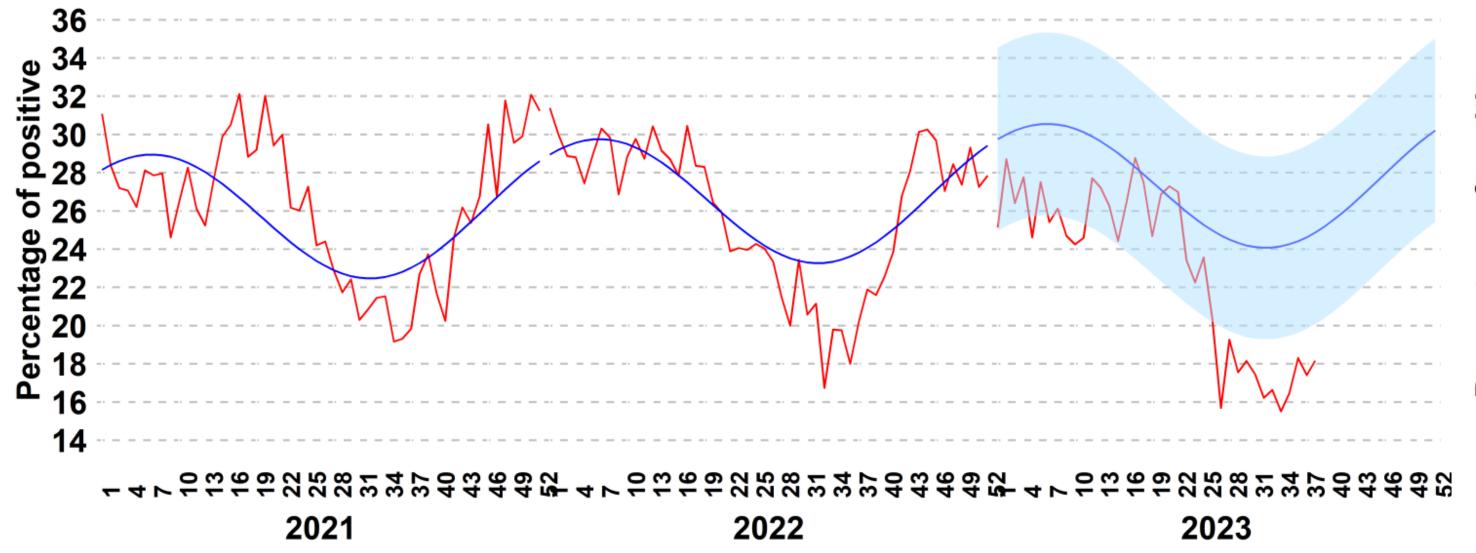
Growth in Quarterly Pigs per Litter has been Variable



Pig disease incidents have declined

PRRSV percentage of positive submissions

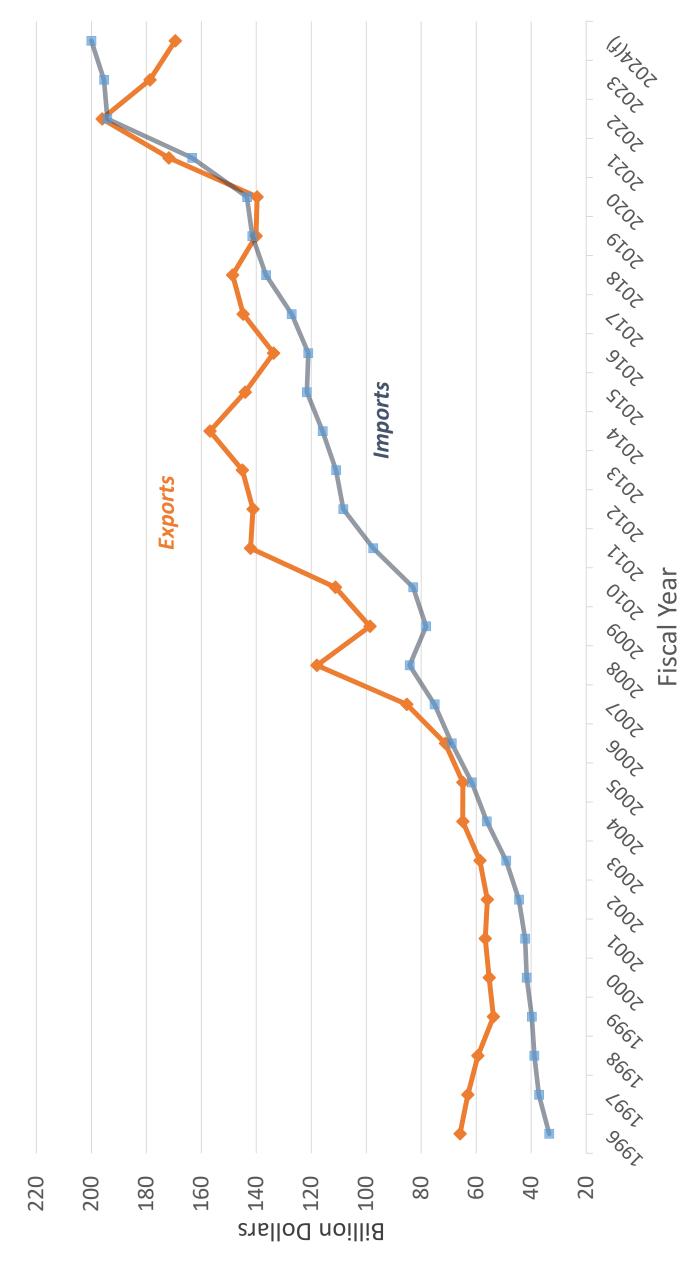
Source: ISU-VDL, UMN-VDL, SDSU-ADRDL, KSU-VDL, OH-ADDL, and Purdue ADDL.



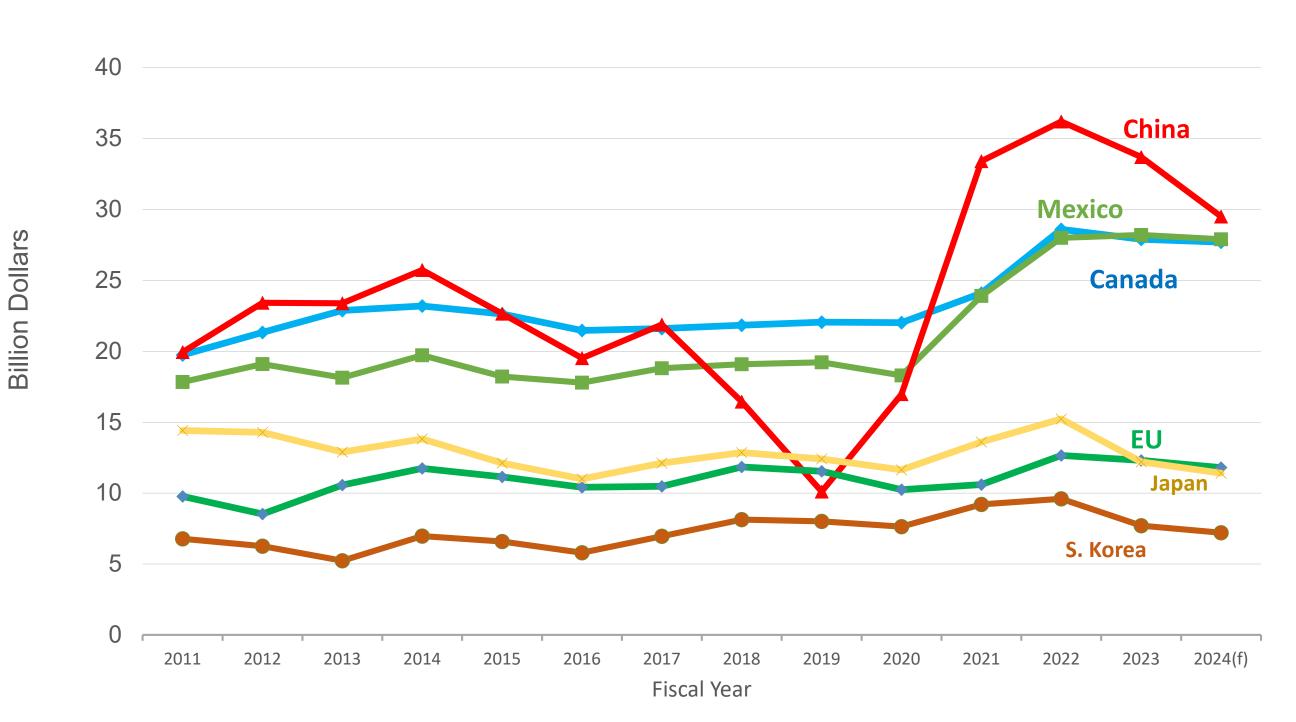
95 % predicted confidence interval

Predicted % of positive
 Observed % positive

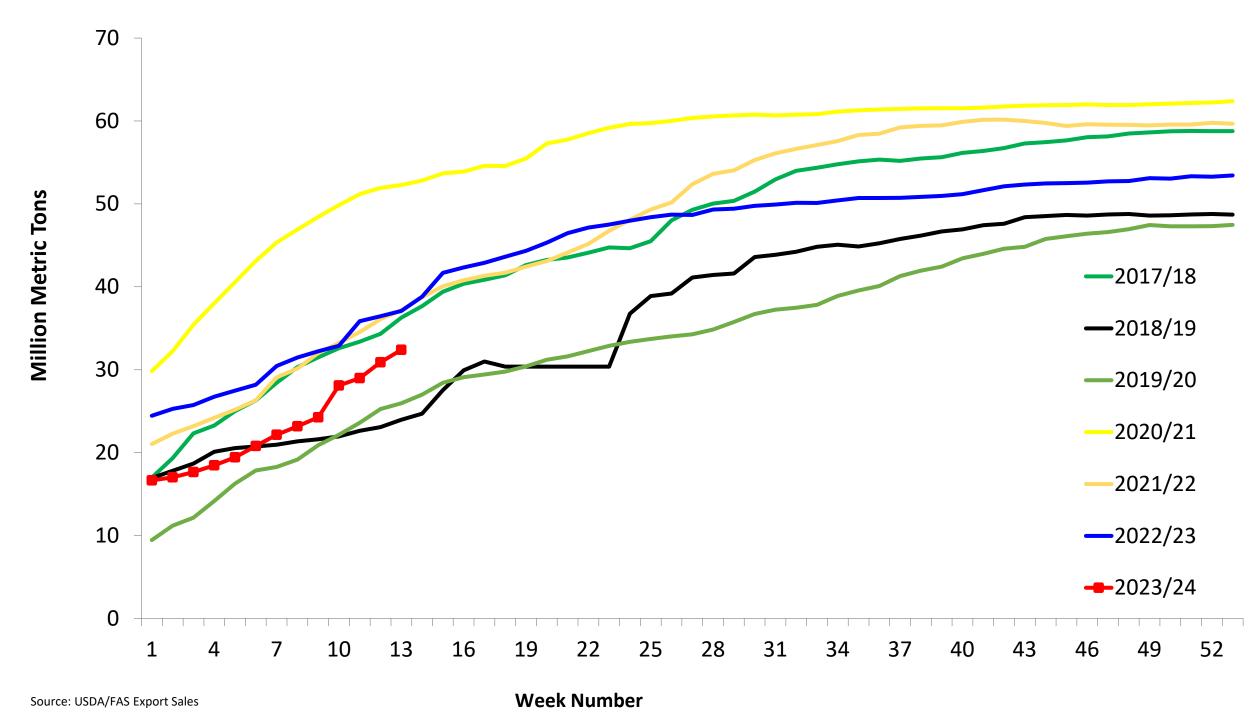
69.5 Billion; Imports at \$200 Billion **Trade Situation** FY 24 Exports at \$1 U.S. Agricultural



Top U.S. Ag Markets



Soybean Total Commitments (outstanding sales + shipments)

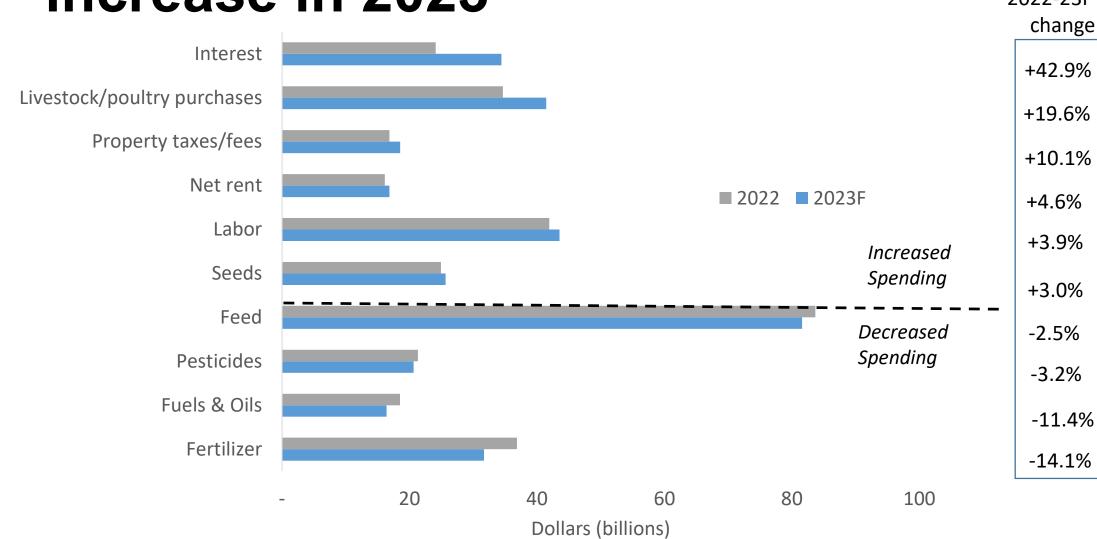


Price Summary

	202	2022/2023		2023/2024		
		Change from		Change from	Change from	
Item	Estimate	November 9	Forecast	November 9	2022/2023	
Crops and products						
Wheat (\$/bu)	8.83		7.30	0.10	-1.53	
Rice (\$/cwt)	19.20		17.80	0.50	-1.40	
Corn (\$/bu)	6.54		4.85		-1.69	
Soybeans (\$/bu)	14.20		12.90		-1.30	
Soybean oil (¢/lb)	65.26		57.00	-4.00	-8.26	
Soybean meal (\$/s.t.)	452		390	10	-62	
Cotton (¢/lb)	84.80		77.00		-7.80	
Livestock						
Steers (\$/cwt)	175.55	-1.75	178.25	-6.50	2.70	
Hogs (\$/cwt)	58.70	-0.25	60.00	-0.25	1.30	
Broilers (¢/lb)	123.5	-0.3	124.0		0.5	
Turkeys (¢/lb)	140.6	-1.8	127.0	-10.3	-13.6	
Dairy products						
Cheese (\$/lb)	1.76	**	1.72	-0.10	-0.04	
Butter (\$/lb)	2.62	-0.03	2.59	**	-0.03	
Nonfat dry milk (\$/lb)	1.18	**	1.17	0.01	-0.01	
Dry whey (\$/lb)	0.36	**	0.40	0.02	0.04	
Milk classes						
Class III (\$/cwt)	17.05	-0.05	16.85	-0.85	-0.20	
Class IV (\$/cwt)	19.10	-0.10	18.90	0.05	-0.20	
All milk (\$/cwt)	20.60	-0.10	20.25	-0.55	-0.35	

⁻⁻ No change. ** Rounds to zero.

Most categories of spending expected to increase in 2023



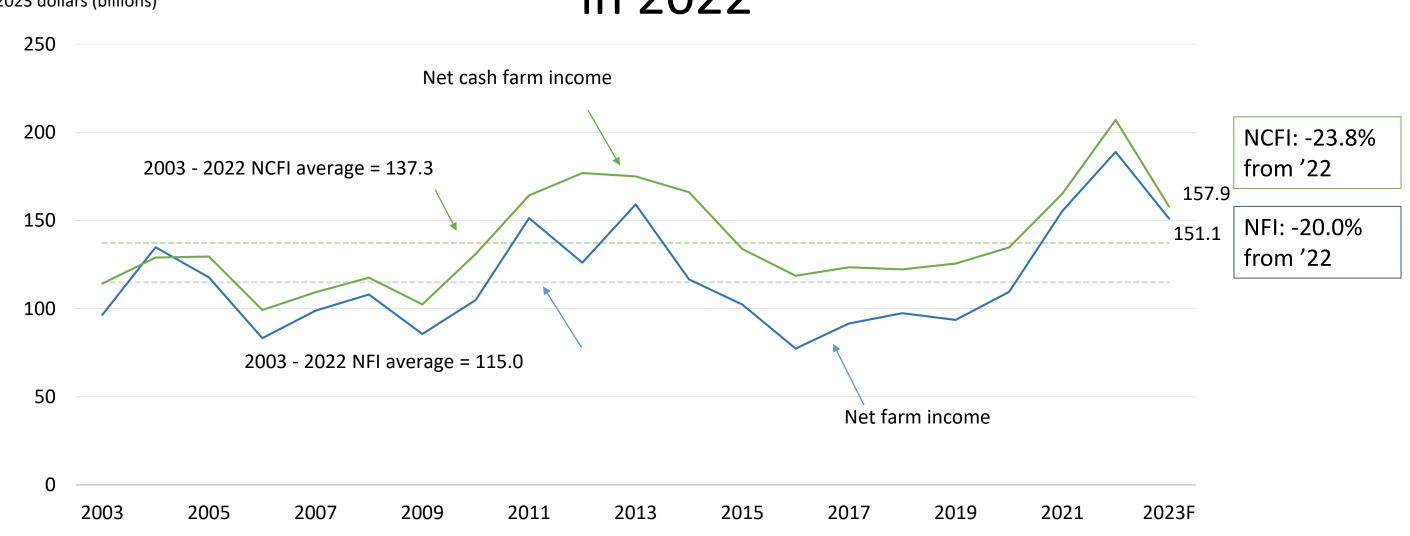
Interest expenses and livestock/poultry purchases are expected to see largest dollar increases in 2023.

Fertilizer and fuels and oils expenses expected to decline the most in 2023.

F= Forecast.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of November 30, 2023.

Farm sector profit forecasts to decline after a record high in 2022



F= Forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2023 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.

Data as of November 30, 2023.

The Usual Suspects (plus a few more)

- Producer concern about the 'next' crop and margins
- Growing global competition, Brazil and a rebounding Argentina?
- Mississippi River, Panama Canal
- Continued poor rangeland conditions for cattle
- Currently reduced disease pressure
- Prop 12 and similar animal welfare legislation impacts
- RFS, SAF and biofuel policies



U.S. DEPARTMENT OF AGRICULTURE



USDA'S 100TH ANNUAL

AGRICULTURAL OUTLOOK FORUM CULTIVATING THE FUTURE



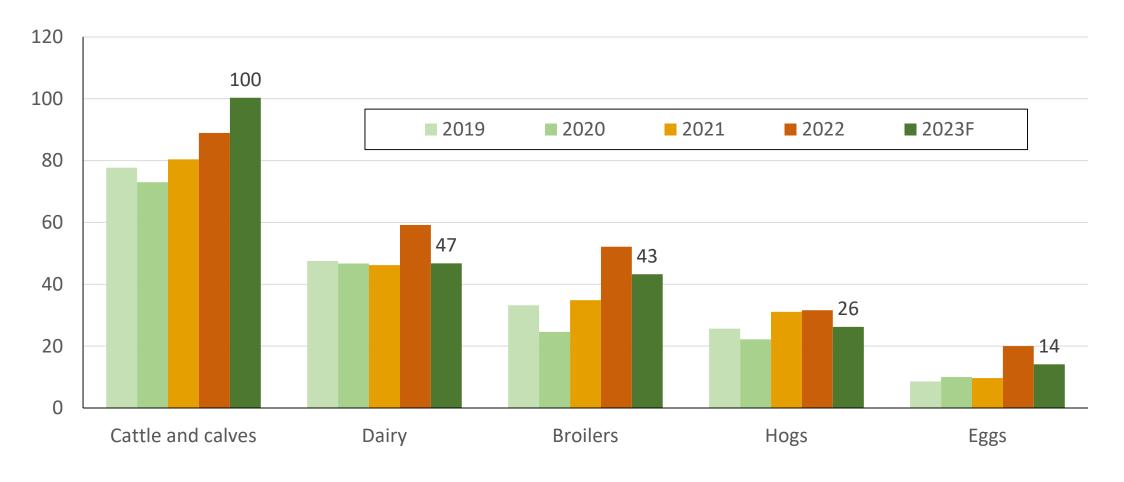




HYBRID EVENT · February 15-16, 2024 · Crystal City Gateway Marriott, Arlington VA

Total animal/animal product cash receipts forecast to decrease in 2023

2023 dollars (billions)



F= Forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2023 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of November 30, 2023.

Receipts are forecast to decline for dairy, broilers, hogs and chicken eggs.

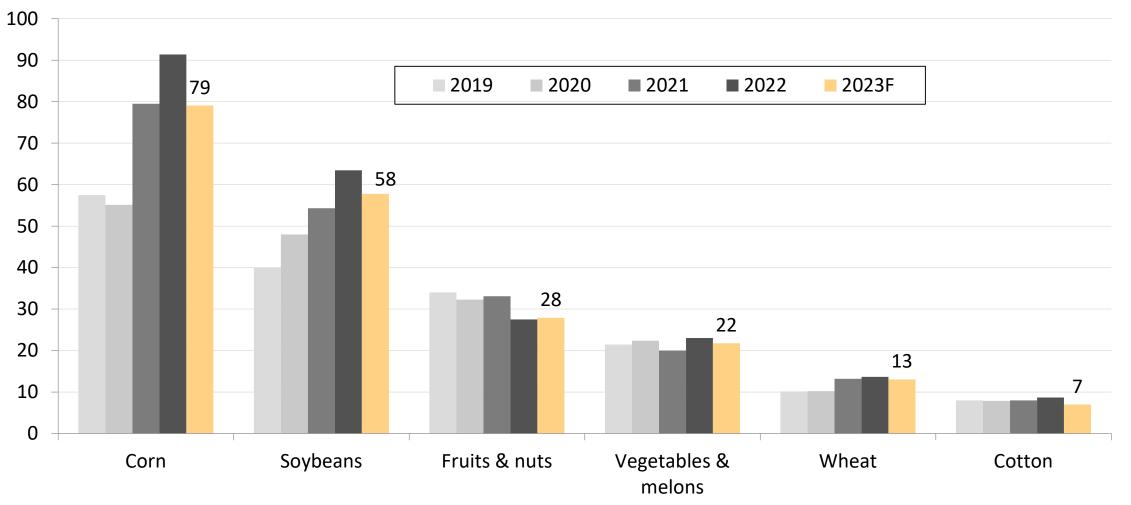
Cattle receipts are forecast to increase.

Change from 2022 Cow/calf +12.8% Dairy -20.9% Broilers -17.1% Hogs -17.0% Eggs -29.3%



Total crop cash receipts forecast to decrease in 2023

2023 dollars (billions)



F= Forecast. Values are adjusted for inflation using the U.S. Bureau of Economic Analysis Gross Domestic Product Price Index (BEA API series code: A191RG) rebased to 2023 by USDA, Economic Research Service.

Source: USDA, Economic Research Service, Farm Income and Wealth Statistics. Data as of November 30, 2023.

cash receipts
expected to
decrease due to
lower prices.
Soybean receipts
forecast lower
following lower
prices and
quantities sold.

Change from 2022
Corn -13.5%
Soybeans -9.0%
Fruits/Nuts +1.3%
Veg/Melons -5.6%
Wheat -4.4%
Cotton -19.6%