UNITED STATES OF AMERICA COMMODITY FUTURES TRADING COMMISSION

PUBLIC MEETING

Washington, D.C.

Monday, November 3, 2014

1	PARTICIPANTS:
2	Commission Members:
3	TIMOTHY G. MASSAD, Chairman
4	MARK P. WETJEN, Commissioner
5	SHARON Y. BOWEN, Commissioner
6	J. CHRISTOPHER GIANCARLO, Commissioner
7	First Staff Presentation: Proposed Rule
8	Residual Interest Deadline for Futures Commission Merchants:
9	THOMAS J. SMITH
10	Division of Swap Dealer and Intermediary Oversight
11	PHYLLIS DIETZ Division of Clearing and Risk
12	M. LAURA ASTRADA
13	Division of Clearing and Risk
14	Second Staff Presentation: Proposed Rule Records of Commodity Interest and Related Cash or Forward Transactions:
15	
16	KATHERINE DRISCOLL Division of Swap Dealer and Intermediary Oversight
17	AUGUST A. IMHOLTZ, III
18	Division of Swap Dealer and Intermediary Oversight
19	LAUREN BENNETT Division of Swap Dealer and Intermediary Oversight
20	Third Staff Presentation: Proposed Interpretation
21	Forward Contracts with Embedded Volumetri Optionality:
22	ELISE PALLAIS

Office of General Counsel

1	ALSO PRESENT:
2	CHRISTOPHER KIRKPATRICK Secretary of the Commission
3	WILLIE CHARLIE
4	Assistant Secretary
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1	PROCEEDINGS
2	(10:33 a.m.)
3	CHAIRMAN MASSAD: Good morning. This
4	meeting will come to order. This is a public
5	meeting of the Commodities Futures Trading
6	Commission. I would like to welcome members of
7	the public, market participants, and members of
8	the media, as well as those listening to the
9	meeting on the phone or watching the webcast.
10	Today we are considering three matters
11	that all involve fine-tuning our rules to make
12	sure they work as intended. These are all
13	adjustments to previously issued rules and they
14	are appropriate to make sure our rules do not
15	impose undue burdens or unintended consequences,
16	particularly for the nonfinancial commercial
17	businesses that use these markets to hedge
18	commercial risks.
19	Now, this is a natural process for any
20	regulatory agency and it is particularly
21	appropriate in our case and that is because our
22	responsibilities were increased dramatically as a

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1 result of the worst financial crisis this country
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- 2 has faced since the Great Depression. We were
- 3 given the responsibility to oversee the
- 4 over-the-counter derivatives market, a \$700
- 5 trillion market that was largely unregulated prior
- 6 to the crisis.
- 7 As we know, excessive risks related to
- 8 this market were one of the causes of the crisis.
- 9 The CFTC developed and published many new rules to
- 10 implement that responsibility and it updated
- 11 certain other related rules in the course of doing
- so. With reforms as significant as these, it is
- inevitable that there will be a need for some
- minor adjustments and that is what we're doing
- 15 today.
- 16 The changes that we are proposing help
- 17 ensure that as we regulate the potential for
- 18 excessive risks in these markets, we makes sure
- 19 that the commercial businesses, whether they are
- farmers, ranchers, manufacturers, or others who
- 21 rely on these markets to hedger routine risks and
- 22 continue to do so efficiently and effectively.

1	The first item we are considering is a
2	proposed amendment to Regulation 1.22. This rule
3	helps ensure that the funds deposited by customers
4	with Futures Commissioned Merchants, or FCMs,
5	remains safe. The rule prohibits and FCM from
6	using customer funds of one customer for the
7	benefit of another customer. Last fall the
8	Commission amended Regulation 1.22 to further
9	enhance the safety of such funds by making sure
10	that customer accounts have sufficient margin.
11	On any day when a customer is required
12	to post additional margin, but has not yet done
13	so, the FCM must maintain its own capital, often
14	referred to as the FCM's residual interest in
15	customer segregated accounts to make up the
16	difference. These amendments provided that the
17	FCM must deposit the additional funds by a
18	specified deadline. Specifically, the amendment
19	said that as of November 14, 2014, the deadline
20	would be 6:00 p.m. Eastern Time on the settlement
21	date. Now the deadline for the FCMs to post their
22	own capital affects the deadline for customers to

- 1 increase their own funds.
- 2 The amendments passed last fall also
- 3 provide that the Commission will conduct a study
- 4 and solicit public comment, including by way of a
- 5 roundtable concerning the practicability for both
- 6 FCMs and their customers, of moving that deadline
- 7 from 6:00 p.m. to the morning daily clearing
- 8 settlement cycle, or the time of settlement. For
- 9 convenience, I will refer to that today as 9:00
- 10 a.m.
- 11 The amendment said the Commission would
- decide within nine months after publication of the
- 13 report whether to move the deadline to 9:00 a.m.
- and, finally, the amendment said that if the
- 15 Commission failed to take any action, the deadline
- would automatically move to 9:00 a.m. As of
- 17 December 31, 2018.
- Today we making a minor, but important
- 19 change. We are proposing to eliminate the
- 20 provision that says the deadline will
- 21 automatically move to 9:00 a.m. as of December 31,
- 22 2018. The deadline will still move to 6:00 p.m.

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as of November 14th of this year and we will still
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       conduct a study of the practicability of making
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       the deadline earlier. An earlier residual
       interest deadline better protects customers from
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       one another, in line with the statute. And we
       want to make sure we move deliberately so that the
      model works best for customers, in light of all of
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       their interests. Since the deadline will affect
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      how much margin customers post, have to post, and
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       when. Today's proposal will make sure that
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       customers will have an opportunity to not only
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       review the study, but give us input when we
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       consider whether to accelerate the deadline.
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                 The second item today consists of
       proposed amendments to Regulation 1.35. This
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       regulation requires various types of market
      participants to keep written and oral records of
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      transactions. This record is very important to
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       our efforts to police the markets and ensure
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       integrity and transparency. Regulation 1.35 has
      been on the books since 1948 and we have updated
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it from time to time, in light of changes in

- 1 marketplace practices, as well as the scope of our
- 2 jurisdiction.
- 3 After the Commission amended the rule in
- 4 December of 2012, and the staff observed
- 5 implementation of those changes, the staff
- 6 determined that the cost of complying with certain
- 7 aspects of the rule for some market participants
- 8 might exceed the potential benefits, and the staff
- 9 granted No Action Relief.
- 10 Specifically, the staff said that
- 11 regarding written records members of DCMs or SEFs
- 12 that are not registered with the Commission do not
- 13 have to keep text messages or store their other
- 14 records in a manner that is identifiable and
- searchable by transaction. Regarding oral
- 16 communications, staff said that commodity trading
- 17 advisors do not have to record oral communications
- 18 regarding their swap transactions. Cost of
- maintaining records, there are rules that require
- 20 market participants to keep, will ultimately be
- 21 reflected in the transaction costs incurred by all
- 22 customers.

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                 So we must always keep the costs in
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       balance with the benefit to market oversight.
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       Today we are simply proposing to revise the rule
       so that it reads consistent with that staff No
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       Action Relief, and to provide a slight expansion
       of some of that relief so that CTAs do not have to
       record oral communications. We are also proposing
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       to clarify one aspect of the rule that has
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       generated confusion, and this pertains to the
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       requirement that records must be identifiable and
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       searchable by transaction, and what identifiable
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       and searchable means.
                 The third item we are considering
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       pertains to forward contracts that have what is
       known as embedded volumetric optionality,
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       generally speaking, contracts to buy or sell a
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       nonfinancial commodity for deferred delivery, that
       provide for variations in delivery amount. In
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       certain situations, commercial parties are unable
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       to predict at the time a contract is entered into
       the exact quantities of the commodity that they
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       may need or be able to supply, and the embedded
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1 volumetric optionality offers them the flexibility

- 2 to vary the quantities delivered accordingly.
- 3 The CFTC put out an interpretation
- 4 consisting of seven factors to provide clarity as
- 5 to when such contracts would fall within the
- 6 forward contract exclusion from the swap
- 7 definition. Some market participants have felt
- 8 that this interpretation, in particular the
- 9 seventh factor, was hard to apply. In some cases,
- 10 two parties would reach different conclusions
- 11 about the same contract.
- Today we are proposing clarifications to
- 13 the interpretation that I believe will alleviate
- 14 this ambiguity and allow contracts with volumetric
- optionality that truly are intended to address
- 16 uncertainty with respect to the party's future
- 17 production capacity or delivery needs and not for
- 18 speculative purposes or as a means to obtain
- one-way price protection to fall within the
- 20 exclusion. I note also that because this proposed
- 21 interpretation pertains to the definition of a
- swap, we are coordinating with the SEC on this.

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                 With respect to all three proposals
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       today, if adopted, there will be an opportunity
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       for public comment before we take any action. I
       want to thank in advance the Commissioners and all
       of the staff for their hard work and contributions
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       on these proposals.
                 And with that I would like to recognize
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       my fellow commissioners for their opening
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       statements, beginning first with Commissioner
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       Wetjen.
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                 COMMISSIONER WETJEN: Thank you. Good
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       morning, Chairman Massad and Commissioners Bowen
       and Giancarlo. I want to thank Chairman Massad
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       for convening this meeting and moving quickly to
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       fine tune the Commission's Dodd-Frank rulemakings
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       and provide needed clarity and relief to the
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       commercial end-user community.
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                 Likewise, I want to thank Commissioners
       Bowen and Giancarlo for their constructive
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       approach and willingness to collaborate on these
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releases. And, of course, the staff deserves

thanks for their continued work on these complex

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- 1 and important matters.
- 2 A few things were clear to me at the
- 3 time that Congress considered Dodd-Frank and the
- 4 view that commercial firms were not responsible
- 5 for the credit crisis. New swaps rules,
- 6 therefore, should not place additional costs and
- 7 compliance burdens on firms operating in the real
- 8 economy unless necessary to achieve the purposes
- 9 of the post-crisis reforms.
- 10 In formulating and supporting Dodd-Frank
- 11 rules since joining the Commission, I've tried to
- 12 keep this principle in mind. Along these lines
- 13 I've strived to move policy in a direction that,
- when implemented, will avoid introducing
- unnecessary complexity to the operation of firms
- and that takes into account practical
- 17 considerations related to compliance.
- Today's releases recalibrate previous
- 19 work by the Commission and generally move its
- 20 policy further in the aforementioned direction.
- 21 I, therefore, intend to support them.
- 22 Today's proposal further clarifying the

definition of forward contracts with embedded

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       volumetric optionality, or EVO, is intended to
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       provide commercial firms the regulatory clarity
       they have sought since the original release of the
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       seven-part test in August of 2012.
                 The definition of a swap in the
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       Commodity Exchange Act includes commodity options,
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       but excludes from that definition forward
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       contracts. There is a policy reason for this and
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       at its route was a desire to ensure that
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       Dodd-Frank captured many swaps and swap-like
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       contracts that were structured to be similar to
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       options, while also ensuring that a new regulatory
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       regime was not inadvertently and inappropriately
       extended into certain physical markets.
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                 The broad definitional language in
       question was designed to ensure that financial, as
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opposed to physical, contracts could not be
structured or recharacterized to avoid the new
market structure. While the swap definition does
not expressly exclude options on energy and
agriculture commodities, it does exclude both

- 1 futures and forwards. I'm confident Congress did
- 2 not intend to pull contracts that have
- 3 historically have been treated as forwards into
- 4 the new swap regime solely because of optionality
- 5 and the amount of the physical commodity delivered
- 6 under the contract.
- As a policy matter, Congress surely
- 8 recognized that the swap definition had to reflect
- 9 a long-held Commission belief that contracts that
- 10 are physically settled and where delivery is
- 11 required do not pose the same systemic threats to
- 12 the financial system as contracts used for
- 13 speculative purposes. Moreover, Congress expanded
- the Commission's fraud and anti-manipulation
- 15 authority over markets where forward contracts are
- 16 traded, and left intact the Commission
- 17 surveillance authority to issue special calls to
- 18 market participants for all positions and
- 19 transactions related to a commodity.
- 20 As mentioned, in resolving to adopt the
- 21 appropriate regulatory treatment of forward
- 22 contracts with EVO, the Commission also must

- 1 weight the operational and compliance consequences
- of that treatment. Indeed, the Commission should
- 3 bring a heightened sensitivity to these
- 4 considerations in the context of the power sector
- 5 because affordable electricity and heat are such
- fundamental needs of modern life.
- The Commission's 2012 interpretation,
- 8 while intended to be helpful, contains certain
- 9 ambiguities in the seven-part test that created
- 10 confusion among commercial end- users. Last
- 11 spring the Commission learned at a public
- 12 roundtable that some market participants may have
- 13 withdrawn from the market due to those
- 14 ambiguities, resulting in inferior execution for
- 15 commercial firms. It is difficult to measure the
- 16 exact impact of this phenomenon, but apparently it
- 17 has not been a positive one for consumers of
- 18 electricity and gas.
- 19 In discussing the seven-part test,
- 20 commentators zeroed in on two primary issues.
- 21 First, many of the roundtable participants noted
- 22 that the exercise or non- exercise of volumetric

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optionality depends on a number of factors, some
of which will be outside of the control of the
parties and some that will not. Many also noted
that parties could reasonably disagree on whether,
and the degree to which, a factor is outside of
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6 the control of the parties.

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For example, having choice among more 8 than one source of supply or selecting from those 9 sources the lowest priced contract, to some 10 commercial firms cause the contract to fail the 11 seventh prong. This ambiguity contributed to a 12 second issue. Market participants stated that 13 they often do not know the exact reasons that 14 optionality will be exercised until the time of exercise. In other words, parties are uncertain 15 16 about how to characterize contracts at the time of execution and intent, at the time of exercise or 17 non-exercise, might affect that analysis. 18

The seventh factor's ambiguity has caused a host of problems. For instance, parties have been asked to provide vague and possibly unenforceable representations and agreements.

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1 Parties also often disagree about the proper
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- 2 categorization of a transaction, resulting in them
- 3 "agreeing to disagree" and considering the same
- 4 transaction to be, at the same time, a swap, trade
- 5 option, or a forward with EVO.
- This has had the unintended consequence
- 7 of distorting transaction data reported to the
- 8 Commission. The bottom line is that such
- 9 uncertainty in the seven-part test increased
- 10 transaction costs for commercial firms and limited
- 11 their access to an effective risk management tool.
- 12 Today's proposal appropriately modifies
- and clarifies the interpretation of the seventh
- 14 prong. First, it clarifies that concluding
- whether the seventh prong is met should be
- determined by looking to the intent of the parties
- 17 at the outset of contract initiation.
- 18 Second, the new proposal also deletes
- 19 language dealing with physical or regulatory
- 20 factors being outside of the control of the
- 21 parties. Deleting this ambiguous language helps
- 22 clarify that parties having some influence over

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1 factors affecting their demand for a nonfinancial
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- 2 commodity will not, per se, cause a contract to
- 3 fail the seventh prong.
- In that vein, the proposal also notes
- 5 that parties may take a variety of factors into
- 6 consideration when determining whether to exercise
- 7 volumetric optionality so long as the intended
- 8 purpose was to address physical factors or
- 9 regulatory requirements influencing the demand for
- or supply of the commodity.
- 11 Prongs one through six of the test are
- also appropriately crafted to ensure that the EVO
- does not undermine the four contracts overall
- 14 purpose. Prongs two and three help achieve those
- 15 purposes by requiring the predominant factor to be
- 16 actual delivery and prohibiting the embedded
- 17 optionality from being severed and marketed
- 18 separately from the overall agreement. Prongs
- 19 four and five also helped to deter the potential
- 20 for abuse of these contracts by requiring that the
- 21 seller under the contracts intends to deliver and
- 22 the buyer intends to receive the underlying

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1 commodity. Today's proposal should go a long way
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- 2 towards providing commercial firms adequate
- 3 quidance, but I look forward to comments on
- 4 whether it is adequate enough.
- 5 Today's rulemakings also include an
- 6 amendment to the phase implementation schedule for
- 7 the Residual Interest Rule that was promulgated
- 8 one year ago. I supported the rule last year
- 9 because the implementation schedule would provide
- 10 the Commission an appropriate amount of time to
- investigate and consider the practicability of
- moving the deadline to the time of settlement.
- 13 Meanwhile, the automatic nature of such a move
- would incentives FCMs to improve their margin
- 15 collection and risk management processes.
- 16 Today's amendment would provide that the
- 17 residual interest deadline will remain at 6:00
- 18 p.m. on the date of settlement, absent a
- 19 Commission rulemaking. This has the effect of
- 20 increasing certainty to FCMs that any further
- 21 change to the deadline would occur only following
- 22 the robust procedures associated with a

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1 rulemaking, in addition to the already required
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- 2 study and roundtable, which is an outcome I
- 3 support. The resulting certainty provided to the
- 4 FCM community outweighs the potential value of
- 5 incentivizing FCMs to improve their margin
- 6 collection practices to comply with a future-time
- 7 settlement deadline.
- This release does, however, highlight a
- 9 continued policy tension concerning the need to
- 10 balance risk management incentives for FCMs
- 11 against considerations related to appropriate
- 12 accessibility to the derivatives markets.
- 13 Clearly, while the Commission must weigh the cost
- 14 to FCMS of its risk management requirements, it
- 15 need not scope them to ensure that every FCM that
- 16 exists today has systems and practices in place to
- 17 comply with them.
- 18 Going forward, the Commission should
- 19 strive to ensure adequate accessibility to the
- 20 marketplace, knowing its importance to market
- 21 liquidity, but remain vigilant in enforcing
- 22 current FCM requirements under its rules.

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1 Finally, I'm also supporting today's
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- 2 proposal amending the recordkeeping requirements
- 3 under Regulation 1.35. The same staff roundtable
- 4 mentioned earlier also addressed this topic,
- 5 particularly the technological challenges and cost
- 6 associated with complying with the rule.
- 7 Similar to the residual interest
- 8 release, this proposal tries to balance certain
- 9 Commission regulatory prerogatives -- in this case
- 10 the need to efficiently monitor the derivatives
- 11 markets and enforce or rules -- against
- 12 considerations related to accessibility to the
- derivatives markets, more generally, and certain
- trading venues, more specifically.
- I look forward to comments on these
- 16 proposed changes. In closing, I want to reiterate
- my thanks to Chairman Massad, to Commissioners
- Bowen and Giancarlo, and the staff for their
- 19 constructive work on all three of these proposals.
- Thank you very much.
- 21 CHAIRMAN MASSAD: Thank you. Let me
- turn to Commissioner Bowen.

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                 COMMISSIONER BOWEN: Good morning.
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       want to echo the chairman's remarks and offer my
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       thanks and appreciation to my fellow commissioners
       and to the staff for working on these two proposed
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       rules, and the proposed interpretation on
       volumetric options.
                 Let me first talk about these two rules.
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       They are tweaks to past Commission actions, but
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       they are important all the same. I firmly believe
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       that we need to get the little things right to get
       the big things right. And I feel that we've
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      gotten these small changes right today. I'm proud
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      to vote in favor of these two proposed rules.
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                 One of the rules in front of us today is
       a proposed revision of the very important
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       recordkeeping rule, Rule 1.35. The current
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      proposal is in response to a request from a number
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       of parties. First, many affected market
      participants, including non-registrants, requested
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      clarity on the meaning of searchable and
       identifiable in the context of free execution
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trades. Second, non-registrants sought relief

- from the obligation to collect text messages.
- 2 Third, CTAs asked for relief from the oral
- 3 recordkeeping requirements.
- In our proposed rule, the staff ably
- 5 attempts to provide relief to market participants,
- 6 including small end- users from burdensome
- 7 requirements, while also ensuring that our
- 8 enforcement staff is able to perform it vital
- 9 function. We invite comment on the degree to
- 10 which the proposal accomplishes this goal.
- 11 About the residual interest deadline, I
- 12 understand that the market is now adjusting to the
- 13 6:00 p.m. deadline that goes into effect in two
- 14 weeks. The staff study about that deadline and
- any further changes to it are a couple of years in
- the future, so today's proposal would remove the
- December 2018 endpoint to this process. I look
- forward to hearing from the public about whether
- it makes sense to remove this endpoint in the
- 20 context of this particular rule.
- 21 Following, I want to talk briefly about
- 22 the proposed interpretation on embedded volumetric

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optionality. I appreciate that a number of our
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- 2 participants and end-users want clarity regarding
- 3 which options qualify for it and, therefore,
- 4 exclude it from our jurisdiction. I am
- 5 sympathetic to these concerns and agree that we
- 6 should try to make guidance on this point clearer.
- 7 Yet, I worry that the current proposal
- 8 as written goes to far and would cause too many
- 9 options to be incorrectly regarded as forwards. I
- 10 think the trade option exemption provides a much
- 11 clearer and cleaner approach to address the issues
- 12 raised regarding volumetic optionality. I hope
- 13 the Commission can revise our trade option
- 14 regulation soon.
- With regards to the proposed
- interpretation before us today, however, I firmly
- 17 believe that we need to receive public comment and
- 18 whether this potential change makes sense. In my
- 19 concurring statement I will lay out my concerns in
- 20 more detail.
- I also want to note that the Federal
- 22 Register notice contains several questions. I

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1 hope that the public will consider and respond to
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- 2 these questions. I believe that your responses
- 3 will provide some critical guidance about whether
- 4 the Commission should make changes to our propose
- 5 guidance on this subject. Thank you.
- 6 CHAIRMAN MASSAD: Thank you.
- 7 Commissioner Giancarlo?
- 8 COMMISSIONER GIANCARLO: Thank you,
- 9 Chairman, for calling today's meeting. We are
- 10 addressing three rule set that have been
- 11 particularly problematic for participants in
- markets over seen by this Commission. I thank you
- for making these issues a priority of the
- 14 Commission and of its staff.
- I thank my fellow Commissioners, their
- staffs, my own staff, and the CFTC staff for the
- hard work in preparing today's proposals. With
- 18 your consent, Mr. Chairman, I'd like to hold off
- making specific comments on each of the three rule
- 20 proposals until we begin each discussion, at which
- 21 point I'll give my particular remarks.
- 22 CHAIRMAN MASSAD: Thank you. For each

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of the items on today's agenda, the staff will
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- 2 make presentations to the Commission. After each
- 3 presentation the floor will be open for questions
- 4 and comments from each of the commissioners.
- 5 Following these discussions, the Commission may
- take votes on the recommendations as presented.
- 7 All final votes conducted in this public meeting
- 8 shall be recorded votes and the results of those
- 9 votes will be included in their relevant Federal
- 10 Register releases.
- 11 At this point, I ask unanimous consent
- 12 to allow staff to make technical corrections to
- 13 the documents voted on today prior to sending them
- 14 to the Federal Register?
- 15 Without objection, it is so ordered. At
- this time I would like to welcome Thomas J.
- 17 Smith from the Division of Swap Dealer
- and Intermediary Oversight and Phyllis Dietz and
- 19 Laura Astrada from the Division of Clearing and
- 20 Risk to present the proposal on the residual
- 21 interest deadline for Futures Commission
- 22 merchants.

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                 MR. SMITH: Thank you and good morning.
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       The Divisions of Clearing and Risk and Swap Dealer
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       and Intermediary Oversight recommend that the
       Commission publish for public comment a proposed
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       amendment to Regulation 1.22. Regulation 1.22
       provides, in relevant part, that an FCM may not
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       use the funds of one customer to margin the
 8
       positions of another person. In order to comply
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       with this restriction, each FCM is required
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       compute the total aggregate under- margin amount
       for customer accounts as of the close of business
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12
       each day.
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                 Each FCM is further required to ensure
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       that it deposits its own capital, otherwise known
       as the FCM's residual interest in customer
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       segregated accounts in an amount sufficient to
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       cover the full under-margin amount by the residual
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       interest deadline. Regulation 1.22 defines the
       residual interest deadline as the time of the
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       clearinghouse settlement on the next business day.
                 In adopting the residual interest
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       requirement the Commission established a phased-in
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- 1 compliance period for the residual interest
- deadline. Commencing November 14, 2013, the
- 3 residual interest deadline will be 6:00 p.m.
- 4 Eastern Time the next business day. The
- 5 regulation further requires staff, by May 16,
- 6 2016, to publish for public comment a report
- 7 addressing to the extent is reasonably available.
- 8 The practicability for both the FCM and its
- 9 customers of moving the residual interest deadline
- from 6:00 p.m. to the time of the clearinghouse
- 11 settlement or another point in time.
- 12 The regulation also requires staff to
- 13 host a public roundtable and to solicit comments
- 14 regarding specific issues to be covered by the
- 15 report. If the Commission takes no further action
- after publication of the report, the regulation
- 17 provides that the residual interest deadline will
- 18 change from 6:00 p.m. to the time of settlement on
- 19 December 31, 2018.
- 20 Staff recommends that the Commission
- amend Regulation 1.22 to remove the December 31,
- 22 2018, automatic termination date. Instead, under

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the proposal, the residual interest deadline would

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       remain 6:00 p.m. Eastern Time on the next business
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       day, pending a Commission rulemaking to alter the
       timeframe. The regulation would continue to
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       require staff to publish a report to solicit
       public comment and host a public roundtable on the
       residual interest deadline. Staff believes that
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       the amendment is appropriate in order to provide
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       the Commission with a greater degree of
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       flexibility to access the issues and all relevant
       data associated with revising the residual
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       interest deadline, including information obtained
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       from the report, without the constraints of an
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       established regulatory deadline for Commission
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       action.
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                 The proposed amendment would also ensure
       that the public would have an opportunity to
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       review and comment on any future proposal to
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       revise the residual interest deadline. Prior to
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20
       concluding, I would just like to acknowledge the
       significant contributions of our colleagues in the
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Office of the General Counsel and the Office of

- 1 Chief Economist.
- Thank you and we'll be happy to answer
- 3 any of your questions.
- 4 CHAIRMAN MASSAD: Thank you. To begin
- 5 the Commission's consideration of this rulemaking,
- 6 I will now entertain a motion to adopt the
- 7 proposed rule as presented by the staff.
- 8 COMMISSIONER WETJEN: So moved.
- 9 COMMISSIONER BOWEN: Second.
- 10 CHAIRMAN MASSAD: Thank you. With that
- I will ask for the Commissioners if they have any
- 12 questions or comments? I'll start with
- 13 Commissioner Wetjen.
- 14 COMMISSIONER WETJEN: Just one quick
- 15 question, Mr. Chairman, thank you. And thank you
- 16 to the staff for presenting today and being with
- 17 us.
- 18 Tom, I presume you might be in the best
- 19 position to speak to this, although maybe I
- shouldn't presume, but I'm just kind of curious,
- in the last year now, if you can say, what would
- you predict would be the sorts of impediments that

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1 might make a time of data settlement, i.e., 9:00
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- 2 a.m. data settlement residual interest
- 3 requirement, difficult to pull off, even several
- 4 years down the road? Just give the public and the
- 5 Commission some sense of what the key challenges
- 6 there might be.
- 7 MR. SMITH: It's always hard to predict,
- 8 but in our discussions with some of the FCMs and
- 9 market participants to date, some of the issues
- 10 that we're hearing, particularly from the
- 11 agricultural community and smaller customers, is
- the ability that they have to move funds. Many of
- 13 these entities do not want to maintain a
- 14 sufficient amount of excess margin funds with
- 15 FCMs. They sort of use more of a real-time
- 16 financing of their margin positions and they also
- 17 do not -- as we learned with our recent
- interpretation for automated clearinghouse
- 19 transactions -- they do not monitor the markets on
- 20 a real-time, moment-to- moment basis because of
- 21 the nature of their own personal businesses.
- So, in order to meet this deadline they

- 1 would have to -- certainly after 6:00 p.m., they
- 2 would have to make sure that they have access to
- 3 liquidity from whoever their financial
- 4 institutions are -- banking entities -- and be
- 5 able to move that money within the period of time
- 6 specified.
- 7 COMMISSIONER WETJEN: But there have
- 8 also been some concerns raised about time zone
- 9 changes and the fact that you've got customers
- 10 located in different parts of the globe with FCM
- operations in another part of the globe, so give
- 12 us a sense of what kinds of challenges that
- 13 situation poses.
- MR. SMITH: Yeah, there could be issues
- for non- U.S.-based customers who would have to
- meet a margin call by a U.S.-based FCM.
- 17 Oftentimes those margin calls will go out at the
- 18 end of the day or overnight. They would be
- 19 received by the customers in Asia particularly
- 20 later the next business day. If they issue
- instructions to their bank to move funds to the
- 22 U.S. there could be a delay in those funds

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1 arriving. It may take more than one business day
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- 2 for those funds to be moved.
- 3 COMMISSIONER WETJEN: I'll just end by
- 4 making one comment, there has been such
- 5 considerable innovation in recent months and years
- 6 concerning the payment system and how money moves
- 7 from one place to another. Perhaps the most
- 8 recent example is Apple's product that they offer
- 9 on their smartphones. I'm not suggesting that
- 10 margin calls would be made with an Apple phone,
- per se, but the point is that there are all sorts
- of technological advancement in this area. And so
- I continue to believe today as I did a year ago,
- 14 the notion that the solution to this, whether it's
- a 6:00 p.m. date of settlement deadline or even
- 9:00 a.m., if we get to that point somewhere down
- the road, that the solution would be pre-funding
- 18 with the FCM by the customer.
- 19 That doesn't seem necessary in light of
- 20 what we're seeing by way of these innovations that
- 21 I mentioned. And I would expect and hope -- and
- 22 maybe I won't predict, either, Tom -- but I would

- 1 expect and hope those sorts of innovations will be
- 2 brought to this space, as well, and help solve
- 3 this issue around getting collateral and making
- 4 margin calls in a timely basis, but, at the same
- 5 time, making sure we've got the proper risk
- 6 management processes at these FCMs. So, thank you
- 7 very much.
- 8 CHAIRMAN MASSAD: Commissioner Bowen?
- 9 COMMISSIONER BOWEN: No questions.
- 10 CHAIRMAN MASSAD: Okay, Commissioner
- 11 Giancarlo?
- 12 COMMISSIONER GIANCARLO: Thank you,
- 13 Chairman, and thank you, Tom, Laura, and Phyllis.
- 14 I support the issuance of the proposed rule before
- us. Without it the so-called, and perhaps
- 16 misnamed, Customer Protection Rule finalized in
- 17 October of 2013 would likely result in significant
- 18 harm to the core constituents of this Commission,
- 19 and that is the American agricultural producers
- who use futures to manage the everyday risks
- 21 associated with farming and ranching.
- 22 As it stands, the rule will cause

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1 farmers and ranchers -- without modification it
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- will cause them to pre- fund their futures margin
- 3 accounts due to the onerous requirements forcing
- 4 FCMs to hold large amounts of cash in order to pay
- 5 clearinghouses at the start of trading on the next
- 6 business day.
- Without revision, the increased cost of
- 8 pre- funding accounts will likely drive many
- 9 small- and medium- sized agricultural producers
- 10 out of the marketplace and would likely force a
- 11 further reduction in the already strained FCM
- 12 community that serves the agricultural community.
- 13 Last week I visited a grain elevator in
- 14 Southern Indiana and a family farm in rural
- 15 Kentucky. I shared lunch in a barn shed with
- around a dozen small family farmers, some of whom
- 17 use futures products to manage price and
- 18 production risk. Simply put, these Kentucky
- 19 farmers could not fathom why the CFTC would adopt
- a rule requiring them to pre-fund margin accounts.
- 21 They saw our rule as ensuring that they would
- actually lose more of their money, not less, in

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1 the event of another failure of the likes of MF
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- 2 Global or Peregrine Financial.
- 3 So I believe that today's rule proposal
- 4 will be well received by the farmers I met with
- 5 and I commend the Commission for today's action.
- 6 I'm also satisfied that the concerns of my staff
- 7 were addressed so that any change to this deadline
- 8 only take place after a rulemaking, following a
- 9 public comment period. As noted in the proposal,
- 10 this approach will allow the Commission to better
- 11 understand the market impacts and operational
- 12 challenges before moving on the residual interest
- 13 deadline.
- 14 This approach is especially important
- 15 given the potential impact on smaller futures
- 16 commission merchants and end-users. But while on
- the subject of automatic adjustments, I call on
- 18 the Commission to take the same deliberative
- 19 approach in other areas where there are automatic
- 20 adjustments to Commission rules. Specifically,
- 21 the Commission should revisit the de minimis
- 22 exception to the swap dealer definition and revise

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1 this definition so that the de minimis level does
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- 2 not automatically adjust from \$8 billion to \$3
- 3 billion absent a rulemaking with proper notice and
- 4 comment.
- 5 Like today's proposal, the Commission
- 6 should only adjust the de minimis threshold after
- 7 it has considered the data and weighed public
- 8 concerns. As for today's rule on residual
- 9 interest, I'm pleased to support it.
- 10 CHAIRMAN MASSAD: Thank you,
- 11 Commissioner Giancarlo. Just to clarify, Tom,
- 12 with respect to the study, I assume the study will
- 13 address the sorts of technological developments
- that Commissioner Wetjen was referring to. In
- other words, we wouldn't just look at what the
- 16 FCMs are able to do, but rather what should they
- be able to do potentially, in light of
- 18 technological advances as we go forward in
- 19 payments.
- 20 MR. SMITH: That is correct.
- 21 CHAIRMAN MASSAD: Great. So again, I
- just want to underscore that all we're doing today

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1 is saying that the deadline will not move
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- 2 automatically. And again, I think given that our
- 3 purpose is in large part to protect customers, I
- 4 think that is why this is appropriate, so that
- 5 customers will have an opportunity to comment.
- If there are no other questions? I
- 7 would again like to thank the staff for their work
- 8 in the presentations today. Would any
- 9 commissioner like to make any further statements
- 10 before we proceed to the -- okay. If the
- 11 commissioners are prepared to vote, I would call
- on Mr. Kirkpatrick to call the roll.
- MR. KIRKPATRICK: The motion now before
- 14 the Commission is on the adoption of the Notice of
- 15 Proposed Rulemaking on the residual interest
- deadline for Futures Commission merchants.
- 17 Commissioner Giancarlo?
- 18 COMMISSIONER GIANCARLO: Aye.
- 19 MR. KIRKPATRICK: Commissioner
- 20 Giancarlo, aye. Commissioner Bowen?
- 21 COMMISSIONER BOWEN: Aye.
- MR. KIRKPATRICK: Commissioner Bowen,

- 1 aye. Commissioner Wetjen?
- 2 COMMISSIONER WETJEN: Aye.
- 3 MR. KIRKPATRICK: Commissioner Wetjen,
- 4 aye. Chairman Massad?
- 5 CHAIRMAN MASSAD: Aye.
- 6 MR. KIRKPATRICK: Chairman Massad, aye.
- 7 Mr. Chairman, on this matter the ayes have 4, the
- 8 noes have 0.
- 9 CHAIRMAN MASSAD: Thank you. The ayes
- 10 have it and the motion to adopt the proposed rule
- is approved. Thank you again to the staff.
- 12 At this time I would like to welcome
- 13 Katherine Driscoll, August Imholtz, and Lauren Bennett
- 14 from the Division of Swap Dealer and Intermediary
- 15 Oversight to present a recommendation concerning
- 16 proposed amendments to Rule 1.35 on records of
- 17 commodity interest and related cash or forward
- 18 transactions.
- MS. DRISCOLL: Good morning, Mr.
- 20 Chairman, good morning, Commissioners. Before I
- 21 start I just wanted to thank and call out my
- 22 colleagues in OGC, Carlene Kim and Paul

- 1 Schlichting, for being incredibly helpful during
- 2 this process leading up to this proposal. We also
- 3 consulted with Gretchen Lowe in Enforcement, Steve
- 4 Sherrod and Duane Andresen in DMO, and Steve Kane,
- 5 of course, in OCE.
- 6 Our focus today is on Regulation 1.35,
- 7 which is records of commodity interest and related
- 8 cash or forward transactions. Under the rule,
- 9 with some exceptions, each FCM, RFED, IB, and
- 10 member of a DCM or SEF must keep records relating
- 11 to its business of dealing in commodity interests
- 12 and related cash or forward transactions.
- 13 Included in those records are all oral and written
- 14 communications that lead to the execution of a
- 15 transaction. And all records must be kept in a
- 16 manner that is identifiable and searchable by
- 17 transaction.
- The proposed rule would amend 1.35 by
- doing two main things. The first thing is to
- 20 clarify and amend the form and manner requirements
- 21 identifiable answerable by transaction. The
- 22 second thing that the proposed rule would do is

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1 codify and, in one instance, expand current no
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- 2 action relief.
- 3
 I'll start with the proposed changes to
- 4 the form and manner requirement. The first change
- 5 to that is regarding search ability. Under the
- 6 proposal, all records kept pursuant to this rule
- 7 must be searchable. This means both the records
- 8 of a transaction and the records of the
- 9 communications that lead to a transaction.
- 10 Regarding the requirement that records
- 11 be identifiable by transaction, we would propose
- 12 to amend the rules so that that language now
- 13 reads, "Allows for the identification of a
- 14 particular transaction, with one notable
- 15 exception. Records of the communications that
- lead to the execution of a transaction," so
- 17 pre-trade communications, "would not have to be
- 18 kept in this form and manner that allows for the
- 19 identification of a transaction. These pre-
- transaction communications, however, would still
- 21 have to be searchable."
- 22 Shifting from form and manner to current

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1 No Action Relief, we are also proposing to amend
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- 2 1.35 by codifying Commission Letter 1472. This
- 3 letter granted No Action Relief from DSIO and DMO
- 4 to unregistered members of DCMs and SEFs, from the
- 5 written recordkeeping requirements to retain text
- 6 messages and to keep your records in a particular
- 7 form and manner.
- 8 The second codification would be of
- 9 Commission Staff Letter 1460, which applies to
- 10 members of a DCM or SEF that are registered as
- 11 CTAs. As the chairman pointed out, the No Action
- 12 Letter applies to CTAs with regard to their swap
- 13 transactions. We would propose that it applies to
- 14 CTAs with regard to all transactions. So, under
- the proposal, CTAs would not have to keep oral
- 16 communications.
- 17 The release asks a number of questions
- intended to elicit comments and we welcome any
- 19 questions that you may have at this time.
- 20 CHAIRMAN MASSAD: Thank you, Katie. I
- 21 will now entertain a motion to adopt the proposed
- 22 rule as presented by the staff.

1	COMMISSIONER WETJEN: So moved.					
2	COMMISSIONER BOWEN: Second.					
3	CHAIRMAN MASSAD: Thank you. And I will					
4	now turn to the commissioners for any comments or					
5	questions. Let me start with Commissioner Wetjen?					
6	COMMISSIONER WETJEN: I don't have any					
7	questions on this, thank you.					
8	CHAIRMAN MASSAD: Commissioner Bowen?					
9	COMMISSIONER BOWEN: No questions.					
10	CHAIRMAN MASSAD: Commissioner					
11	Giancarlo?					
12	COMMISSIONER GIANCARLO: Thank you. I'm					
13	certainly disappointed with the final form of					
14	today's proposed revisions to Rule 1.35. In 2012,					
15	the CFTC revised the rule, the changes required					
16	the keeping of all oral and written records that					
17	led to the execution of a transaction in a					
18	commodity interest and related cash or forward					
19	transaction in a former manner "identifiable and					
20	searchable by transaction."					
21	This recordkeeping must be done with					
22	certain carve-outs by most futures commissions					

- 1 merchants, retail foreign exchange dealers,
- 2 introducing brokers, and members of designated
- 3 contract markets and swap execution facilities.
- 4 As with the seven-factor volumetric optionality
- 5 test, which we're also discussing shortly, the
- 6 revised Rule 1.35 has proven to be simply
- 7 unworkable.
- 8 Publication of the rule was followed by
- 9 requests for No Action Relief. At a public
- 10 roundtable held in this room, market participants
- voiced their inability to tie all communications
- 12 leading to the execution of a transaction to a
- particular transaction or transactions. And user
- 14 exchange members pointed out that business that
- 15 was once conducted by telephone had moved to text
- 16 messaging, so the carve-out in the rule for oral
- 17 communications had little utility. They pointed
- 18 out that it was simply not feasible
- 19 technologically to keep pre-trade text messages in
- 20 a form and manner identifiable and searchable by
- 21 transaction.
- The revisions to Rule 1.35 that the

- 1 Commission is proposing today do go a long way
- 2 towards addressing the rule's difficulties.
- 3 Unfortunately, they do not go far enough. The
- 4 proposed rule text raises unanswered questions.
- 5 It continues to contain provisions that may be
- 6 difficult or over burdensome in practice for
- 7 certain covered entities. In my opinion, many of
- 8 the problems stem from imprecise construction and
- 9 definition in the legal drafting.
- 10 Rule 1.35, on the one hand, identifies
- 11 the particular records that must be kept, while
- Rule 1.31, on the other hand, sets the form and
- manner in which such records must be maintained
- and produced. But the proposal mixes things up by
- adding in Rule 1.35, where they don't belong, new
- 16 requirements regarding form and manner.
- 17 For example, that the records allow for
- 18 identification of a particular transaction and be
- 19 searchable, a term that is not defined. While
- 20 it's likely that electronic records kept in their
- 21 native file format can be easily produced in a
- 22 searchable form, it is not clear what "searchable"

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1
       means when it comes to paper records, such as
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       cancelled checks, signed account agreements, and
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       paper orders. Does this mean that a record of a
       wire transfer received by a FCM to cover margin
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       for multiple positions be kept in a form and
       manner that allows for identification of each
       potential transaction? Will a small FCM embedded
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 8
       in a grain elevator, for example, have to keep the
 9
       cancelled checks received from farmers in sort of
10
       searchable format tied to specific transactions?
11
                 What if the farmer's check mistakenly
12
       references the wrong transactions and the FCM
       doesn't catch it? Is the FCM now in breech of our
13
14
       requirements for searchability? Do they need to
       hire a whole paper record searchability team just
15
16
       for records of individual transactions, and to
17
       search them in the event, but not the certainty,
       that some day the CFTC will want those records?
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       And at what cost to them and to American markets
19
       and end-users?
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                 All right, let me come up from the weeds
21
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for a minute and look at the forest from the

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1 trees. FCMs are vital to the functioning of
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- 2 America's commodity futures markets. They're
- 3 essential intermediaries between farmers,
- 4 manufacturers, and other end-users, and the
- 5 markets in which they hedge the risks and costs of
- 6 production. Without healthy FCMs serving their
- 7 customers, the everyday costs of groceries and
- 8 winter heating fuel will rise for America's
- 9 families, yet today we have about half the number
- 10 of FCMs serving our farmers than we did just a few
- 11 years ago. FCMs, particularly small FCMs, are
- 12 being squeezed in the current low interest rate
- 13 environment and the increased regulatory burdens
- 14 being placed on them.
- They are barely breaking even. We
- should not be squeezing them further with
- 17 increased compliance costs if we can avoid it and
- 18 still effectively oversee the markets. Getting
- 19 these rules and getting these definitions precise
- 20 and clear is critical. In implementing the
- 21 Dodd-Frank Act, I'm conscious that the stated
- 22 purpose -- in fact, the official name of the law

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1 -- is to reform Wall Street. Instead, I'm afraid
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- 2 we're burdening Main Street by adding new
- 3 compliance costs onto our country grain elevators,
- 4 farmers, and small FCMs. Rather than facilitating
- 5 the collection of useful records to use in
- 6 investigation enforcement actions, the underlying
- 7 rule and the lack of sufficient clarity will
- 8 instead result in senseless cost increases.
- 9 The one refrain that I heard again and
- 10 again last week in Illinois, Indiana, and
- 11 Kentucky, was that Washington does not listen to
- 12 ordinary American farmers, energy producers, coal
- miners, and manufacturers. They say that
- 14 Washington imposes rules and regulations without
- 15 regard to their everyday impact on American
- 16 people.
- Well, here we have a chance to listen
- and act accordingly. So I encourage all affected
- 19 parties to give us detailed comments on this
- 20 proposal with emphasis on the intersection between
- 21 Rule 1.35 and Rule 1.31, and how the proposed
- 22 searchability and identification by transaction

- 1 requirements will work in practice.
- I encourage the public to make us listen
- 3 once again to their concerns that have already
- 4 been expressed about costs and benefits of this
- 5 particular rule set. And I'm hopeful that after
- 6 thoughtful consideration of comments on this
- 7 proposal, the Commission will promulgate a final
- 8 rule that better and more clearly balances the
- 9 legitimate demands of market regulation and
- 10 enforcement with these burdens being placed on
- 11 American agriculture and manufacturing. Thank
- 12 you.
- 13 CHAIRMAN MASSAD: Thank you. Okay, I
- don't believe I have any questions for the staff.
- I would note that what we're doing today,
- obviously, is a way to receive public comment and
- it's also, I think, not actually adding new
- 18 compliance costs. If anything, we are lessening
- 19 them. So I would hope that we could move forward
- 20 with this. If there's no other questions or
- 21 comments?
- 22 COMMISSIONER WETJEN: Mr. Chairman?

1 CHAIRMAN MASSAD: Yeah.

2	COMMISSIONER WETJEN: If I could make					
3	just one comment. I appreciated listening to					
4	Commissioner Giancarlo's remarks. I also alluded					
5	to this issue of concentration among FCMs in my					
6	own prepared remarks. And so I think I agree with					
7	you, I think we've identified an issue that we					
8	have in our markets at the moment and probably for					
9	the shorter, medium term we've got a confluence of					
10	impacts on the FCM community, whether it's					
11	monetary policy or new regulation, whatever the					
12	case might be.					
13	There are other factors, as well. But					
14	the long and short of it is that it's more					
15	expensive to profitably run an FCM and the					
16	question is, what does that mean for the number of					
17	FCMs that we have? And what does that mean for					
18	hedgers and their ability to access these markets?					
19	And so I think that's something we really need to					
20	keep our eyes on. So I look forward to comments					
21	in response to this release, as well, in that					
22	regard.					

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1 CHAIRMAN MASSAD: Okay, if there are no
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- 2 other questions, I would like to again thank the
- 3 staff: Katie, Lauren, and August, and everyone
- 4 else who worked on this. I appreciate your work.
- 5 If there are no other comments or statements, I
- 6 would like to proceed to a vote.
- 7 Mr. Kirkpatrick, will you call the roll?
- 8 MR. KIRKPATRICK: The motion now before
- 9 the Commission is on the adoption of the Notice of
- 10 Proposed Rulemaking on Records of Commodity
- 11 Interest and Related Cash or Forward Transactions.
- 12 Commissioner Giancarlo?
- 13 COMMISSIONER GIANCARLO: No.
- 14 MR. KIRKPATRICK: Commissioner
- 15 Giancarlo, no. Commissioner Bowen?
- 16 COMMISSIONER BOWEN: Aye.
- 17 MR. KIRKPATRICK: Commissioner Bowen,
- 18 aye. Commissioner Wetjen?
- 19 COMMISSIONER WETJEN: Aye.
- MR. KIRKPATRICK: Commissioner Wetjen,
- 21 aye. Chairman Massad?
- 22 CHAIRMAN MASSAD: Aye.

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1 MR. KIRKPATRICK: Chairman Massad, aye.
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- 2 Mr. Chairman, on this matter the ayes have 3, the
- 3 noes have 1.
- 4 CHAIRMAN MASSAD: Thank you, Mr.
- 5 Kirkpatrick. The ayes have it and the motion to
- 6 adopt the proposed rule is approved, thank you.
- 7 At this time I would like to welcome
- 8 Elise Pallais from the Office of General Counsel
- 9 and Carlene Kim to present the staff
- 10 recommendation concerning the proposed
- interpretation regarding Forward Contracts with
- 12 Embedded Volumetric Optionality.
- MS. PALLAIS: Good morning and thank
- 14 you. In the 2012 products release, in which the
- 15 Commission and the SEC jointly issued rules and
- 16 interpretations that further define, among other
- things, the "term swap," the Commission provided
- an interpretation with respect to forward
- 19 contracts that provide for variations in delivery
- amount, also termed "contracts with embedded
- 21 volumetric optionality."
- 22 Consisting of seven elements, the

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interpretation identified when an agreement
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 2
       contractor transaction containing embedded
 3
       volumetric optionality would fall within the
       forward contract exclusions from the swap and
 5
       future delivery definitions of the Commodity
       Exchange Act. Understanding from commenters that
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       commercial parties have experienced challenges in
 8
       applying the interpretation, the Commission is
 9
       proposing to clarify the interpretation by, one,
10
       modifying the fourth and fifth elements of the
11
       interpretation to clarify that the interpretation
12
       applies to embedded volumetric optionality in the
13
       form of both puts and calls; and, two, clarifying
14
       the seventh element requires that the embedded
       volumetric optionality must be primarily intended
15
16
       at the time the parties enter into the agreement,
17
       contract, or transaction to address physical
       factors or regulatory requirements that reasonably
18
19
       influence demand for or supply of the nonfinancial
20
       commodity.
                 The Commission is also proposing to
21
22
       clarify that electric response agreements may be
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1 properly characterized as the product of a
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- 2 regulatory requirement within the meaning of the
- 3 seventh element. The Commission seeks public
- 4 comment on any aspect of its proposed
- 5 interpretation and has included specific
- 6 questions.
- 7 In accordance with Section 712(d)(4) of
- 8 the Dodd- Frank Act, this proposed interpretation
- 9 is being issued jointly with the SEC. We thank
- 10 the Division of Enforcement and Market Oversight
- for their guidance and assistance in preparing
- this proposed interpretation and we're happy to
- 13 entertain any questions you might have for us.
- 14 CHAIRMAN MASSAD: Thank you, Elise. To
- open the Commission's consideration of this
- 16 proposed interpretation, I will now entertain a
- motion to adopt the proposed interpretation as
- 18 presented by the staff.
- 19 COMMISSIONER WETJEN: So moved.
- 20 CHAIRMAN MASSAD: Is there a second?
- 21 COMMISSIONER BOWEN: Second.
- 22 CHAIRMAN MASSAD: Okay, thank you. With

- that let's begin the discussion. I'll turn again
- 2 to Commissioner Wetjen?
- 3 COMMISSIONER WETJEN: Thank you, Mr.
- 4 Chairman. I don't have any questions. I just
- 5 want to thank the staff and OGC and DMO and
- 6 Enforcement for their efforts and work on this
- 7 matter over the last number of weeks. And I
- 8 appreciate your cooperation and willingness to
- 9 consider some of the views of my office.
- I think we've got this release in pretty
- 11 good shape now. There are a few items of
- 12 clarification I thought we could have included,
- 13 but in the interest of moving the ball forward and
- 14 soliciting comment, I'm comfortable supporting it
- as it's drafted. So I appreciate everyone's work
- and am looking forward to the comment period.
- 17 Thank you.
- 18 CHAIRMAN MASSAD: Thank you.
- 19 Commissioner Bowen?
- 20 COMMISSIONER BOWEN: Yes, just one brief
- 21 question. Per the text of this proposal, this
- 22 would not exempt these options. Instead they

- 1 would exclude them from our jurisdiction. Could
- 2 you briefly explain the difference between the
- 3 two?
- 4 MS. PALLAIS: The interpretation speaks
- 5 to forward contracts which are excluded from the
- 6 Commission's jurisdiction under both the future
- 7 delivery and swap definitions. The interpretation
- 8 speaks to forward contracts that provide for some
- 9 optionality in the delivery amount, meaning that
- 10 they are still forward contracts, but provide for
- 11 some variation.
- So, to the degree that the contracts do
- 13 not fit within the interpretation, they could be
- 14 considered options within the Commission's
- 15 jurisdiction.
- 16 CHAIRMAN MASSAD: Commissioner
- 17 Giancarlo?
- 18 COMMISSIONER GIANCARLO: Thank you,
- 19 Chairman. Thank you, Elise, and thank you,
- 20 Carlene. Risk management contracts that allow for
- 21 an adjustment of the quantity of a delivered
- commodity are important to America's economy.

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1 They provide farmers, manufacturers, and energy
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- 2 companies with an efficient means of acquiring the
- 3 commodities they need to conduct their daily
- 4 business at the right time and in the right
- 5 amounts.
- 6 They are widely used in everyday
- 7 business and do not pose a threat to the stability
- 8 of financial markets. They should not be
- 9 regulated the same as financial derivatives.
- 10 These forwards are expressly exempted from the
- definition of a swap under the Commodities
- 12 Exchange Act, yet the CFTC's guidance on how to
- 13 apply the definition using the seven factor test
- has been burdensome, unnecessary, and duplicative.
- The Commission captured a large swath of
- transactions that are not and should not be
- 17 regulated as swaps, including these products, as
- 18 Commissioner Wetjen well explained earlier.
- 19 The regulation of these transactions
- 20 will actually have the effect of increasing
- 21 company's cost of doing business. It will force
- 22 some businesses to curtail market activity and

- thereby consolidate risk in the marketplace rather
- 2 than transfer and disperse it. That will
- 3 ultimately raise costs for consumers.
- 4 Such costly and unnecessary regulations
- 5 thwart the intent of Congress under the Dodd-Frank
- 6 Act. Recently I had the pleasure of seeing
- 7 firsthand how important EVO forward contracts are
- 8 to America's energy utilities to ensure a stable
- 9 and affordable supply of electricity. I visited a
- 10 Kentucky aluminum smelter whose massive operations
- 11 require the same amount of daily electricity as
- the city of Louisville to meet customer demand.
- In times of stress to the electricity
- 14 grid, such as during a very cold winter as we had
- last year or during intense summer heat, these
- 16 contracts help the utilities ensure that this
- 17 manufacturing plant's 24-hour-a-day operations do
- 18 not cease. The aluminum from this smelter makes
- its way into everything from beer cans and
- 20 automobiles to the production of U.S. fighter
- 21 aircraft currently protecting our freedom around
- the globe. Without the use of these contracts,

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this Kentucky smelter would incur increased
 2
       production costs compared to its overseas
 3
       competitors in Saudi Arabia, China, and Brazil.
                 Our American economy is so complex and
 5
       interconnected, we must not turn a blind eye to
       the impact of our actions here in Washington. We
       cannot afford to make it harder or more costly for
 7
 8
       our manufacturers and utilities to manage risks of
 9
       supply. Increased cost to our American
10
       manufacturing base represent an economic -- and in
11
       this case, in the case of this Kentucky smelter --
12
       a strategic and national security risk to our
13
       country.
                 So today's proposed interpretation of
14
       the seven- prong test benefits from thoughtful
15
16
       review by my fellow commissioners. It provides a
17
       good start to providing some sensible relief from
18
       the problems arising from the seven prong test.
19
       Although I would prefer a proper change to the
20
       underlying product definition, today's proposal,
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at least in the short term, should provide relief

through clearer interpretation of the rules.

- 1 Thank you very much.
- 2 CHAIRMAN MASSAD: Thank you. If there
- 3 are no there questions, I would like to thank
- 4 Elise and Charlene, as well as the rest of the
- 5 staff who worked on this, for their efforts and
- 6 the excellent presentation. Thank you.
- 7 Would any Commissioner like to make any
- 8 further statements before we proceed to a vote?
- 9 If not, Mr. Kirkpatrick, will you call the roll?
- 10 MR. KIRKPATRICK: The motion now before
- 11 the Commission is on the adoption of the proposed
- interpretation concerning Forward Contracts with
- 13 Embedded Volumetric Optionality. Commissioner
- 14 Giancarlo?
- 15 COMMISSIONER GIANCARLO: Yes.
- 16 MR. KIRKPATRICK: Commissioner
- 17 Giancarlo, yes. Commissioner Bowen?
- 18 COMMISSIONER BOWEN: Aye.
- MR. KIRKPATRICK: Commissioner Bowen,
- 20 aye. Commissioner Wetjen?
- 21 COMMISSIONER WETJEN: Aye.
- MR. KIRKPATRICK: Commissioner Wetjen,

1	aye. Chairman Massad?
2	CHAIRMAN MASSAD: Aye.
3	MR. KIRKPATRICK: Mr. Chairman Massad,
4	aye. Mr. Chairman, on this matter the ayes have
5	4, the noes have 0.
6	CHAIRMAN MASSAD: Thank you, Mr.
7	Kirkpatrick. The ayes have it and the motion to
8	adopt the proposed is interpretation is approved.
9	Is there any other Commission business?
10	There being no further business, I would entertain
11	a motion to adjourn the meeting?
12	COMMISSIONER WETJEN: So moved.
13	COMMISSIONER BOWEN: Second.
14	CHAIRMAN MASSAD: All in favor?
15	GROUP: Aye.
16	CHAIRMAN MASSAD: Thank you. Meeting is
17	adjourned.
18	(Whereupon, at 11:34 a.m., the
19	PROCEEDINGS were adjourned.)
20	* * * *
21	

1	CERTIFICATE OF NOTARY PUBLIC
2	DISTRICT OF COLUMBIA
3	I, Carleton J. Anderson, III, notary
4	public in and for the District of Columbia, do
5	hereby certify that the forgoing PROCEEDING was
6	duly recorded and thereafter reduced to print under
7	my direction; that the witnesses were sworn to tell
8	the truth under penalty of perjury; that said
9	transcript is a true record of the testimony given
10	by witnesses; that I am neither counsel for,
11	related to, nor employed by any of the parties to
12	the action in which this proceeding was called;
13	and, furthermore, that I am not a relative or
14	employee of any attorney or counsel employed by the
15	parties hereto, nor financially or otherwise
16	interested in the outcome of this action.
17	
18	
19	(Signature and Seal on File)
20	
21	Notary Public, in and for the District of Columbia
22	My Commission Expires: March 31, 2017