UNITED STATES OF AMERICA COMMODITY FUTURES TRADING COMMISSION

TECHNOLOGY ADVISORY COMMITTEE MEETING

Washington, D.C.

Thursday, September 12, 2013

1	PARTICIPANTS:
2	Commission Members:
3	GARY GENSLER, Chairman
4	BART CHILTON, Commissioner
5	SCOTT D. O'MALIA, Commissioner
6	MARK WETJEN, Commissioner
7	Panel No. 1: Swap Data Reporting: Update on SDR Harmonization Efforts JOHN ROGERS, Director, CFTC Office of Data and Technology Perspective on Federal Coordination RICHARD BERNER, Director, Office of Financial Research International Perspective on Cross-Border Data Rules NICOLAS GAUTHIER, Policy Officer, Internal Market and Services DG, European Commission
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14	Explanation of Commission's Part 45 Rules LAURIE GUSOW, Special Counsel, CFTC Division of Market Oversight
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17	Panel No. 2: Commission's Concept Release on Automated Trading
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19	Concept Release Overview SEBASTIAN PUJOL SCHOTT, Associate Director, CFTC Division of Market Oversight
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1	PROCEEDINGS
2	(10:00 a.m.)
3	COMMISSIONER O'MALIA: All right. I'd
4	like to welcome all our TAC members and members of
5	the Subcommittee from our Data Working Group and
6	High Frequency, and Automated Trading Working
7	Group as well. And obviously thank all of our
8	witnesses who have agreed to participate on this
9	panel and future panels, including our staff, that
10	are going to provide some background on all this.
11	This is our 12th full TAC meeting since
12	its reconstitution in July of 2010. Our
13	discussion today will include three panels. First
14	is the SDR Data Harmonization, second is the
15	Commission's recently published Concept Release on
16	Automated Trading, and third is SEF registration
17	and compliant and MAT submissions, which are the
18	made available for trade submissions.
19	When I reinstated the TAC Advisory
20	Committee not long after I joined the Commission,
21	I did so with the goal of providing a means by
22	which the industry and the Commission could work

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1 together to discuss and resolve issues related to
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2 technology. And for the past two years, I've held

- 3 regular meetings of this organization to foster an
- 4 open discussion and find innovative solutions to
- 5 technology issues with respect to pre-trade
- functionality, data standards, automated and high
- 7 frequency trading, and, most recently, customer
- 8 protection, which is going extraordinarily well.
- 9 Our first panel discussion today will be
- 10 on making improvements to the data reporting to
- 11 SDRs. We've been confronted by serious problems
- 12 related to the CFTC's acceptance, aggregation, and
- analysis of data submitted to the repositories.
- In July 2012, the Commission finalized
- 15 Parts 43 and 45 of the Commission regulations for
- both real-time and regulatory reporting for swaps
- 17 transactions. However, because of the
- inconsistencies and errors in these rules and in
- 19 the data, the Commission has not been able to
- 20 effectively utilize the reported data.
- 21 Accordingly, at the April 30th TAC
- 22 meeting, I asked the Commission staff and the

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three temporarily registered SDRs to work on
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- 2 harmonizing the data and improving the reporting
- 3 process field by field to ensure that the data is
- 4 inconsistent, it is usable regardless of how this
- 5 data is submitted to the SDRs.
- Further, I've asked that this work be
- 7 carried out through the TAC so that the process
- 8 can be open to the public and benefit from
- 9 thoughtful consideration by market participants.
- 10 Using this feedback, we can hand over the work
- done by the TAC to the Commission for possible
- 12 adoption in the future.
- Today we will post the data
- harmonization chart, which John Rogers will
- 15 present today. And our TAC website -- I've
- 16 modified the TAC website to not only provide
- 17 updates on the data harmonization efforts, and
- we're going to create an opportunity for anybody
- 19 who wants to comment on that effort, provide an
- area where we can accept letters. We've also
- 21 taken the opportunity to link in all the existing
- 22 SDRs and link them directly to their real time

- 1 reporting feed so you can get everything you need
- 2 in one-stop shopping right there on the TAC
- 3 website.
- 4 So I'm pleased that our first panel
- 5 today will begin with John Rogers, director of
- 6 Office and Data Technology, to report on the
- 7 progress made by the harmonization efforts, and
- 8 he's joined by the three SDRs. Next, we'll hear
- 9 from Richard Berner, director of Treasury's Office
- of Financial Research, to discuss federal agency
- 11 coordination, which is a very important issue.
- 12 And then we'll hear from Nicolas Gauthier, the
- 13 policy officer of International Markets and
- 14 Services with the European Commission, who will
- provide the European perspective on our
- 16 cross-border data issues. Mr. Gauthier has
- 17 provided the international perspective, and we're
- honored to have him since he's come quite a ways
- 19 to participate in this.
- 20 Our second panel will address the
- 21 Commission's recently published Concept Release on
- 22 "Risk Controls and System Safeguards for Automated

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Trading Environments." We will begin this second
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       panel with an overview of the Concept Release by
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       our staff, Sebastian Pujol Schott, who is the
       associate director of Market Oversight, and then
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      begin a general discussion of the TAC Concept
       Release, which was published earlier this week and
       asked over a hundred questions about very specific
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       controls and their deployment in the market. I
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       realize the TAC and the Subcommittee members may
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       not have had a chance to engaged in a full
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       analysis. However, we've spent a considerable
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       amount of time on this issue in the past, and I
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      believe that this will certainly give us an
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       opportunity to explore the issues we've already
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       addressed.
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                 And I think on all of your tables, we've
       put a summary, a 20-page summary of all the issues
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       that we've discussed previously at TAC meetings on
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      pre-trade functionalities and different
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      presentations we've received. We've attempted to
       summarize those in order to help you review that.
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You know, I believe this is a very

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1 important topic, and the TAC has been working to
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- 2 understand the impact of automated and high
- 3 frequency trading in our markets. I'd also note
- 4 the SEC is holding a hearing today on the recent
- 5 NASDAQ trading troubles to better understand their
- 6 negative impacts technology has had on their
- 7 markets as well.
- 8 I'd like to thank our TAC members as
- 9 well as the Subcommittee on Data Standards and
- 10 High Frequency Trading for their hard work on
- issues related to the automated trading and
- 12 pre-trade functionality. This body of work
- includes a working definition of high frequency
- 14 trading, as well as recent TAC documents, which I
- 15 referenced. I'd like to build on that work and
- 16 understand how these issues will be affected by
- 17 our Concept Release.
- 18 A couple of questions I'd like to ask,
- and I'd pose them right now, is I'd like to learn
- 20 more about the technology that is deployed today,
- 21 as well as its effectiveness. I think we provided
- 22 a cursory overview in our testing and supervision

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document, but I know there's a lot more work and a
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- 2 lot more effort, especially at the exchange levels
- 3 that are deployed today to make sure that our
- 4 markets operate effectively. So I'll certainly
- 5 look to the exchange leaders to kind of reflect on
- 6 that.
- 7 Second, I'd like to understand whether
- 8 there is a need for regulatory action with regard
- 9 to any of these measures currently in the market.
- 10 In other words, should the Commission act to
- 11 federalize current industry practices?
- 12 Finally, it would be beneficial to
- 13 receive feedback on the possibility of a
- registration requirement for firms' operated
- 15 trading systems that are not otherwise regulated
- 16 by the Commission. The Concept Release cites the
- 17 definition of "floor broker" as a potential basis
- for such a requirement. I'm interested to get
- 19 public input on whether this provision or any
- 20 other provisions in our statute or regulation can
- 21 serve as a legal basis for that registration.
- 22 Finally, I'd like to -- an issue that

- should be very exciting and that we've been
- 2 receiving a lot of feedback very recently is on
- 3 the swap execution facilities and the made
- 4 available for trade determinations. The third
- 5 panel will raise a variety of issues that I have
- 6 heard, I hopefully will hear from, and SEF and the
- 7 SEF participants that are facing due to the
- 8 rapidly-approaching SEF trading compliance date.
- 9 We're only 20 days away from our October 2nd
- 10 deadline. This means that we only have a few days
- 11 before ribbon cutting ceremonies and to get
- 12 everybody up and running. And obviously with that
- 13 comes the shutdown of exempt commercial markets
- 14 and exempt boards of trade.
- As of today, the staff has registered
- 16 temporarily three SEFs from two entities, and we
- 17 have about 15 more applications to review and
- 18 complete by the October 2nd deadline. We've heard
- 19 concerns from different market participants
- 20 regarding various interpretations of the SEF rules
- 21 and a number of operational challenges that
- 22 they've raised. I'd like to have an open

- discussion on the number of issues surrounding
- 2 onboarding, clearing certainty, uniformity of SEF
- 3 rulebooks, and the status of the made available
- 4 for trade determinations, which we have not yet
- 5 seen.
- 6 And, of course, finally we'd like to
- 7 have some understanding and discussion on the
- 8 recognition of foreign trading platforms, and we
- 9 will call on Nicolas again to provide the European
- 10 perspective. To address these issues, we'll have
- 11 David Van Wagner and, I believe Ananda
- 12 Radhakrishnan will also present from our staff as
- 13 well.
- 14 Let me thank everyone for attending
- today, and I look forward to addressing these
- issues on all three panels. And let me turn to
- 17 the Chairman for his remarks.
- 18 CHAIRMAN GENSLER: I want to thank all
- of the participants of this Advisory Committee for
- 20 participating today. But more than just your
- 21 participation today, your advice to us comes at a
- very interesting time in the swaps market. Your

advice, it's always interesting, but today it's a

- particularly interesting time.
- 3 I want to thank Commissioner Scott
- 4 O'Malia for his thoughtful leadership of this
- 5 committee, not only bringing it back to life,
- 6 Scott, but I think you've really brought the best
- of market participants' advice to this Commission.
- 8 I say that just thinking about one thing we did
- 9 this week. This Concept Release we put out was so
- 10 informed. I know we put out 124 questions, so it
- seems like your work has just begun, and others in
- 12 that regard.
- I want to thank my fellow Commissioners.
- I don't know if Bart is on the phone, but Mark
- 15 Wetjen, who is here, and Bart Chilton. Bart, also
- 16 remarkable amount of time and effort into the
- 17 Concept Release that we just put out. So I want
- 18 to thank him as well.
- I look forward to each of the three
- 20 panels that Scott reviewed: Swap Data Reporting,
- 21 the Commission Concept Release, and Swap Execution
- 22 Facilities.

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1 In terms of data, it's a remarkable time
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- where we are. The public and regulators are now
- 3 benefiting from a new market transparency. Let's
- 4 think about it. The public, starting last
- 5 December 31st and through a series of
- 6 implementation dates that ran through August 19th,
- 7 now can see the price and volume of each swap
- 8 transaction as it occurs, sometimes with some time
- 9 delay. Sometimes it's all the way up to a 48-hour
- 10 time delay if it's an energy swap between two end
- 11 users. But sometimes it's as soon as
- technologically practicable were the words that
- 13 Congress used for the marketplace.
- 14 And with most of these compliance dates
- 15 behind us, there is \$410 trillion notional value
- of swaps reporting into the data repositories. I
- 17 will repeat that again. It's \$410 trillion, and
- 18 that's with no double counting. So if
- 19 Commissioner O'Malia entered into a trade with me
- 20 and we happened to clear it on any of the
- 21 clearinghouses in this room -- I want to just to
- 22 pick you out, Tom. By the way, welcome to Tom

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1 Farley who has just joined the Committee. But it
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- 2 could be to Bryan's clearinghouse, and is LCH
- 3 here? I don't know. All right. But no double
- 4 counting. So that's \$410 trillion notional amount
- 5 are in the data repositories, and that means the
- 6 real-time reporting is on that body as well. And
- 7 for the first time the public is getting to see
- 8 that.
- 9 There is another compliance data on
- 10 September 30th. These are for the transactions
- for far-flung affiliates of U.S. persons, the
- 12 so-called guaranteed affiliates that will come in
- on September 30th. But by and large, that's a
- 14 pretty big data set.
- Now, there's still work to be done as
- this Committee will advise us, as other Committees
- 17 will -- John Rogers is working so closely with the
- 18 three registered swap data repositories, and that
- our friends from the Treasury, OFR, are helping us
- 20 out so much on.
- It's really, to me, at a core about
- 22 making sure that the data that it's in the data

- 1 warehouses is, one, reliable, and, two,
- 2 accessible. That regulators can access it, that
- 3 there's a way to sort it, filter it, come to some
- judgments, whether it's by counterparty, whether
- 5 it's by trade date, whether it's by product. And
- 6 that's going to be a journey. I mean, we might be
- 7 nine months into this, but there's still work to
- 8 be done.
- 9 Second, I'm very much looking forward to
- 10 hearing from you on the Concept Release, the
- 11 release, I think, a thoughtful set of questions
- intended to stir public debate. And I have no
- doubt there will be some public debate about that,
- 14 but that's, I think, good.
- 15 The goal of the CFTC is to best protect
- 16 the functioning of the markets for the benefits of
- farmers, and ranchers, and merchants, and other
- 18 end users who rely on the markets to hedge risk.
- 19 But we've witnessed a fundamental shift in markets
- 20 from human-based trading to highly- automated
- 21 trading. Automated trading systems, yes,
- including high frequency trading, but this Concept

- 1 Release was largely just focused on automated
- 2 trading systems, enter the market and execute in a
- 3 matter of milliseconds without human involvement.
- 4 And our statistics show that electronic trading is
- 5 now over 91, nearly 92 percent of the future's
- 6 market. And as we move to swap execution
- 7 facilities, as we move to centrally-cleared swaps,
- 8 one could expect similar ratios in time in the
- 9 swaps market as well.
- 10 So in our oversight of the derivatives
- 11 markets, both futures and swaps, I think the CFTC
- must look continually to adapt our regulations in
- changing times, and our mission to promote
- transparency and ensure market integrity to
- prohibit abuses is just as important in a fast-
- 16 moving electronic world as it is when it's by
- 17 phone or even when it was on a pit or in a pit or
- 18 on a trading floor.
- 19 We've already taken a number of steps.
- You're familiar with them. You've debated them.
- I think we've been trying to keep abreast of the
- 22 rapidly-changing environment in the 21st century.

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1 We've adopted rules on pre-trade risk filters.
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- 2 You all have helped debate 1.73, 1.74, and your
- 3 friendly comments on those rules have helped us.
- We've adopted many other rules around designated
- 5 contract markets and swap execution facilities.
- 6 But I daresay I don't think our work is done, and
- 7 that's why we put out the Concept Release to get
- 8 your public feedback in this ever-changing world.
- 9 And as sure as computers and programs
- 10 have had technical glitches in the past --
- 11 Commissioner O'Malia mentioned the NASDAQ, though
- 12 that was in the securities field -- I believe
- there will be glitches in the future.
- I think that's just the nature of this
- 15 reality we're in. And, thus, I think we have to
- look for risk controls and system safeguards to
- 17 protect markets when such glitches occur
- inevitably. I don't think we can sort of just
- 19 say, oh, we won't have them, the same way I think
- there will be firms that fail from time to time,
- 21 and that's part of capitalism, and that's part of
- 22 having a freedom to fail. So I think it's a

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1 matter of making sure that clearinghouses, the
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- 2 trading venues, yes, the data repositories as well
- 3 are robust enough and resilient that when somebody
- 4 has a glitch or fails, that we ensure that the
- 5 central functioning of the markets continue.
- 6 Commissioner O'Malia was good enough to
- 7 put on a panel on swap execution facilities. And
- 8 with swap execution facilities, we will have
- 9 additional transparency in the market for
- 10 pre-trade transparency. In essence, all market
- 11 participants will be able to have access because
- 12 the two core features of swap execution
- 13 facilities: Impartial access and that there is an
- order book that somebody can leave a live
- executable bid or offer in. They may choose not
- 16 to use it, and they might go the RFQ route or
- 17 another route, but there will be impartial access
- and order books for those who want to use it. I
- 19 think it really does help competition and access
- 20 in the market.
- The key compliance date is October 2nd,
- 22 20 days away, as we know. We have three swap

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       execution facilities registered. I think overall
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       we have 17 facilities applications, meaning 14
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       plus the 3. We've heard from 3 or 4 others, so we
       now have that universe of approximately 15 to 20.
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                 What does it mean? In October, given
       that all these platforms will have impartial
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       access and order books means anyone who wants to
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       come into the market and compete with these new
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       tools will be able to do so. This is truly a
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       paradigm shift, and we understand that there are
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       going to be issues that arise. And just as we
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       have for the clearing mandate, just as we have for
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       swap dealer registration that started nine months
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       ago, just as we continue to do with the three swap
       data repositories here, we want to work with
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       market participants to smooth this transition.
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                 And as you have -- you know that once
       the SEFs become live, there's going to be some
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       data reporting changes, that the traditional
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       reporting of the last nine months from the
       dealers, some of that will shift to the SEFs.
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we're going to need to work through that. We

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1 might find that there's time issues and other ways
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- 2 that we'll need to smooth those issues as data
- 3 reporting protocols change. Clearing protocols
- 4 may change, and so forth. Participant -- as I was
- 5 walking around, I heard some issues about
- 6 participant agreements.
- We want to hear from you, and if you
- 8 have an issue, that's David Van Wagner and Nancy
- 9 Markowitz. I just want to make sure you know.
- 10 And that's at cftc.gov, please. I encourage
- 11 everyone to please let us know of your issues
- 12 because we want to smooth this transition. We
- appreciate it is a very fundamental shift.
- 14 Before I close, I want to do a bit of
- shout out to both market participants and the
- 16 CFTC, and it's about central clearing. We worked
- 17 together over four plus years on bringing a
- 18 central clearing mandate together. Congress, the
- 19 President, the international community, the
- 20 European Union that's represented well here, and
- Japan, and so forth, now all have clearing
- 22 mandates. Our clearing mandate had three key

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1 trade implementation dates. The last and final
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- one passed September 9th of this year. So the
- 3 interest rate market and credit index market by
- 4 and large we've implemented these mandates.
- 5 The four interest rate curves represent
- 6 approximately 90 percent of the interest rate
- 7 curves. I mean, there are other currencies, but
- 8 that's about 90 percent of the interest rate
- 9 curves. And what have we found? When we look in
- 10 the data repositories today, about half of the
- interest rate market in our jurisdictions -- I
- said there's about \$410 trillion in the data
- 13 repositories. I don't recall their exact number,
- but it's between \$360 and \$370 trillion of that is
- interest rate swaps. And about half of that is
- 16 cleared or a little bit more than half. In 2008,
- 17 looking at data on the ISDA website, so I'll quote
- them, 21 percent of the market was cleared in
- interest rate swaps in December of 2008. Five
- years later, it's half.
- 21 We have one additional compliance date
- 22 -- it's October 9th -- when the far-flung

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operations of U.S. Enterprises, their guaranteed
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- 2 affiliates and branches will come into central
- 3 clearing, as well as the P.O. Box hedge funds.
- 4 This is basically if you have a principal place of
- 5 business here in the U.S., but you happen to be
- 6 incorporated in the Cayman Islands, which is
- 7 probably three-quarters or 90 percent of the U.S.
- 8 hedge fund community. That, too, has to come into
- 9 clearing. So I would anticipate that as we move
- into 2014, you will see this number grow to closer
- 11 to two-thirds of the market, two-thirds of the
- interest rate market, being in the central
- 13 clearing.
- 14 A big shout out to the market because it
- 15 wasn't easy. There are still issues. We need to
- hear those issues. But a particular shout out to
- 17 the CFTC staff and my fellow Commissioners and a
- 18 thank you. Scott?
- 19 COMMISSIONER O'MALIA: Thank you, Mr.
- 20 Chairman. I believe we have Commissioner Chilton.
- 21 COMMISSIONER CHILTON: Yeah, I'm here,
- thank you. Thank you, Commissioner O'Malia,

- 1 Chairman O'Malia, for this, and I appreciate the
- 2 Chairman's comments, too.
- 3 I just want to make a couple of real
- 4 quick points. One, I've been concerned that with
- 5 all the technology out there, I mean, they're
- 6 doing a great job. There's all sorts of wild
- 7 things going on. They're killing it. I just want
- 8 to make sure that they're not killing end users or
- 9 killing markets or killing consumers. And I think
- 10 all too often, we've just accepted that technology
- 11 is all good.
- 12 And, you know, look, at times technology
- has made a big, hot mess of markets. And I think
- 14 this Concept Release goes a long way to helping us
- 15 figure out what we need to do to be a little ahead
- of the curve. We're not ahead of the curve now,
- 17 and there are some basic that I hope don't take a
- 18 year. I hope we can get something out by the end
- of this year with regard to what we may do. And
- that's what I'm interested in hearing about today.
- 21 Those things are registration, testing, and
- creating an environment, by the way. The

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1 exchanges, I think, should create an environment
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- for testing by the CHTAs by the HFTs, and ASTs,
- 3 and then finally, kill switches. So those three
- 4 things -- registration, testing, kill switches.
- 5 And then, I'd be remiss if I didn't
- 6 mention I continue to be concerned about things
- 7 that look to me, and I think to a lot of others,
- 8 like they may be wash sales. I think those have
- 9 the possibility. I think at times they have
- 10 contorted markets. I was pleased to learn that
- 11 the intercontinental exchanges requiring mandatory
- 12 self-trade prevention mechanisms, mandatory,
- 13 that's huge and it's important. And I think that
- may be sort of the industry best practices
- 15 standard. So I'm interested in learning about
- 16 that and hearing more about that today.
- 17 So thank you again, Commissioner
- O'Malia, Chairman O'Malia, and thanks to my
- 19 colleagues. I've got Chris Hehmeyer with me here
- is going to participate, too, but we're pleased
- 21 that he was able to join me here in Chicago.
- 22 Thank you, Scott.

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1 COMMISSIONER O'MALIA: Thank you.
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- 2 Welcome, Chris.
- 3 COMMISSIONER WETJEN: Thanks,
- 4 Commissioner O'Malia. Thanks to the panelists and
- 5 participants today. I'm looking forward to a good
- 6 series of discussions on all these different
- 7 topics. I'm going to limit my remarks to just one
- 8 of the topics, and that's SEFs. And the Chairman
- 9 and I had talked about this issue this morning,
- and there have been a number of conversations in
- 11 light of the SEF applicants now coming in and
- 12 submitting their forms, and also making a number
- of different interpretations about what our rules
- 14 regarding SEFs actually mean. And so, that's
- 15 creating a host of questions and issues for the
- 16 Commission.
- But I want to talk just a minute about
- 18 the cross-border element to all of this and to
- 19 the trading platforms. And I think all of us
- 20 Commissioners shared this view when we adopted the
- 21 guidance that what we're trying to accomplish in
- the guidance as it related to execution was to

- where we could avoid liquidity fragmentation.
- 2 That was something that I talked about quite a bit
- 3 over the summer. It was part of the discussions
- 4 we had internally here in the waning weeks before
- 5 we finalized the guidance.
- 6 And given the applicants that have come
- 7 in so far, it would seem that this shouldn't be
- 8 much of a concern. It would seem that the vision
- 9 of the guidance seems to be materializing, but we
- 10 have picked up some anecdotes here and there that
- 11 might be a platform or two or perhaps more located
- 12 outside the United States that might have concerns
- about permitting access to their platform out of
- 14 fears that some other obligation by the CFTC might
- 15 be triggered.
- And so, the only thing I wanted to say
- about this is that, again, I think our policy is
- 18 designed to prevent fragmentation. And to the
- 19 degree there are any sort of concerns, be it with
- 20 registration or anything else, I would hope that
- 21 those platforms approach the Commission and begin
- 22 a dialogue with the staff and with the

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1 Commissioners to see if there's not some way we
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- 2 can figure out whatever issues they might have and
- 3 find a solution to them.
- And, in fact, there's a conversation
- 5 regarding the specific platform outside the United
- 6 States that's already under way here at the
- 7 Commission. And the Chairman and the staff have
- 8 been able to consider a lot of different novel
- 9 ways of addressing a variety of problems
- 10 concerning compliance and implementation that this
- 11 platform presented to the Commission.
- 12 So that was just the one message I
- 13 wanted to relay here in this public setting that,
- 14 again, if there are platforms outside of the
- 15 United States that have liquidity providers from
- 16 the United States and have one issue or another,
- that they should really come talk to the Agency
- 18 and figure out some way, enter into a new dialogue
- 19 to see if we can't figure out some way to address
- 20 whatever problems they might have, because we want
- 21 to make sure that these platforms that have
- 22 liquidity providers from all parts of the globe

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1 are competing on something other than regulation,
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- 2 so long as the regulation is equal or comparable.
- 3 We don't want platforms competing with each other
- 4 based on regulation. Again, that was what we
- 5 expressly tried to avoid in the guidance.
- And there might be some circumstances in
- 7 some places where that's not going to be the case,
- 8 but by and large it should be the case that any
- 9 given platform should be able to attract
- 10 participants from all over the globe and do so and
- 11 comply with home country regulations, but also
- 12 match up pretty well with CFTC regulation, again,
- all in an effort to make sure that they're
- 14 competing on services and technology, these
- 15 platforms, instead on regulation.
- So again, I'd just encourage every
- 17 platform that has any of these sort of issues to
- approach the Commission. And we look forward to
- 19 having those conversations.
- 20 COMMISSIONER O'MALIA: Thank you,
- 21 Commissioner Wetjen.
- We're going to begin with our first

- 1 panel. We're going to lead with John Rogers, and
- then we'll go to Richard, and then Nicolas. So,
- 3 John, you and the three SEFs or the three SDRs.
- 4 We look forward to your presentation. Take it
- 5 away.
- 6 MR. ROGERS: All right. Thank you very
- 7 much, Commissioner O'Malia. Good morning,
- 8 everyone. I should start by noting that all
- 9 statements and opinions expressed by me do not
- 10 represent -- are my own and do not represent the
- 11 views of any Commissioner or the Commission.
- 12 And now that I've gotten that out of the
- 13 way, I want to take you back to where we were on
- 14 April 30th just to start the conversation. We
- have an effort going on that we call a data
- harmonization effort. But really it is four
- 17 components rolled into one, and these are the four
- 18 components. And this is a slide from the last
- 19 presentation.
- 20 So there is the harmonization in and of
- 21 itself, and I think of harmonization from the
- 22 perspective -- from multiple perspectives.

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1 Harmonization within an asset class -- is the
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- 2 information represented in a consistent within an
- 3 asset class. Within an SDR, is that
- 4 representation consistent across asset classes
- 5 within an SDR -- within an SDR, I should say. And
- 6 then across SDRs, is the information represented
- 7 the same way, because ultimately our goal is to be
- 8 able to use information both within in an SDR and
- 9 then across SDRs for our regulatory purposes.
- 10 Data quality. You know, what exactly
- are we doing to ensure data quality? How can we
- improve data quality? It's a constant issue.
- 13 There are different levels of validation that
- occur as would be expected, and there's a constant
- move to improving data quality. Accessibility,
- 16 which is how do we get access to the data? You
- 17 know, there are really two methods: Data
- delivered to us versus data on the portal -- on
- 19 each SDR's portal, and how do we improve that
- 20 accessibility so that we can do the aggregation
- 21 that Chairman Gensler mentioned.
- 22 And then analytics. So in that sense,

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1 there are two categories of information. There
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- 2 are operational statistics: How much information
- 3 are we getting in, what are the issues, what are
- the changes that we're making from a capability
- 5 perspective, but then also the analytics from the
- 6 business perspective in terms of the analysis that
- 7 our Chief Economist's Office might do or from a
- 8 surveillance perspective.
- 9 So those are the things that we have
- 10 been focusing on since we began this effort and
- 11 since we presented in April.
- The effort has been a highly
- 13 collaborative effort between CFTC and all of the
- 14 SDRs. There has been really two tracks as it
- relates to that as well. The first is CFTC has
- 16 been working on a regular basis with each SDR
- individually on specific circumstances related to
- the data in their SDR, whether it is on quality,
- 19 whether it is on harmonization, whether it is on
- 20 understanding how their portal works and how to
- 21 use it, or how to utilize the data. And those are
- 22 regular conversations that go on.

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1
                 But then there are cross-SDR meetings
 2
       where we're talking about the phase one field list
 3
       that Commissioner O'Malia mentioned and talking
       about what those fields are, what our
 5
       understanding is of why those data elements are
       important in making sure that we have a common
 7
       understanding of how that information is
 8
       represented so that we can bring information and
 9
       make use of it across the different SDRs.
10
                 Both of those activities, I would say,
11
       certainly on a weekly basis we've been getting
12
       together. But I would actually venture to say
13
       that it's for the most part on a daily basis that
14
       we've been getting together working through these
15
       issues.
16
                 Our efforts have focused on the data
17
       elements that are in multiple parts of the
18
       regulation. There's been a lot of focus in our
19
       internal conversations and probably elsewhere
       around Part 45 and the PET fields that are in the
20
       appendix on Part 45. But our focus is also on 43
21
22
       and 49, basically all of the rules where data
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- 1 would be flowing into the SDRs and how we can
- 2 harmonize based on that. Granted, is the biggest
- 3 component of that, but it's just one set of the
- 4 data. We're not limiting our discussion about
- 5 that.
- 6 One of the key components in our effort
- 7 has been, though, to focus on the data that is
- 8 already in the SDR, not necessarily focusing it
- 9 from the submitter to the SDR, but rather our view
- 10 -- CFTC's view -- of what information that it
- 11 needs to perform its regulatory function, and how
- 12 can the SDR data be harmonized so that we can make
- use of that data in the most effective way? It's
- 14 a nuance, but it's an important nuance as we think
- 15 about the relationship of how data flows into the
- 16 SDR and how the Commission uses it.
- 17 Ideally, of course, if the information
- 18 flowing in is 100 percent harmonized and
- 19 standardized flowing into each SDR exactly the
- same way, it's easier to use on the back end. But
- 21 it's something that we're working towards, but our
- focus has been on the relationship of the CFTC to

- 1 the SDR part of that interface.
- 2 In the interest of getting through
- 3 actually discussions and having meaningful
- dialogue on it, we've been focusing on credit as
- 5 the first asset class. When we first started
- 6 looking at information, we were thinking about all
- 7 of the data everywhere all the time, and that
- 8 becomes problematic because there's such high
- 9 volumes of data. But then you when you think
- 10 about different assets classes, there are
- 11 differences, of course, in that data.
- So in the interest of moving away from
- 13 the notion of having conversations about how one
- 14 particular element is different in its
- 15 representation in the other commodity asset class
- versus the credit asset class versus the interest
- 17 rate asset class, we focused on the credit space.
- 18 But the notion was when we picked our first set of
- 19 phase one fields, the fields that we've been
- focusing on harmonizing right now, we've been
- 21 saying all along insomuch as these -- this
- 22 harmonization activity can be applied to all asset

- 1 classes, please do so. And I believe that that
- 2 effort is under way as well, but we will be
- 3 turning our attention, as we move forward with
- 4 this initiative, towards the other asset classes
- 5 in earnest, but hopefully be gaining leverage from
- 6 the existing phase one activities to apply so that
- 7 we're not having each phase take the same amount
- 8 of time.
- 9 It's important to focus on or to talk
- 10 about what things we're really not focusing on,
- 11 though, because we've been asked questions about
- the notion of when you talk about harmonizing
- data, are you talking about it from the
- 14 perspective of data that is being sent to CFTC or
- data that is available on the portal? And the
- answer to that question is actually both. We're
- 17 not trying to make a -- we're not trying to
- distinguish between where the data is presented.
- 19 If the data needs to come back here, we want it to
- 20 be represented exactly the same way as it would be
- 21 on the portal.
- There are different uses for this data

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1 with people of different, you know, technology
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- 2 skill sets or different complexities in terms of
- 3 manipulation. So when CFTC is wanting to look at
- 4 particular information, the portal representation
- 5 should be an exact reflection of the data if they
- 6 exported the data from the SDR and brought it back
- 7 to the Commission.
- 8 The other thing that has come up is, are
- 9 we talking about a particular schema? Are we
- 10 talking about a flavor of FIXML or FBML? We're
- 11 really focused on the content of the data and
- 12 understanding the meaning of the field and how
- that meaning is represented more so than whether
- 14 it's delivered to us in FBML or FIXML. That will
- 15 come with time, but the method of transport to us
- is not nearly as significant as understanding how
- 17 to make the most effective use of the data. So
- 18 that's where our focus has been.
- The other thing that has been happening
- with this effort, we've identified a number of
- 21 fields. I remember when we talked on April 30th,
- I was referring to a list of 22 fields. Well,

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1 we've moved away from that because in the dialogue
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- 2 with the SDRs, 22 -- that number has changed, so
- 3 we coined the term "the phase one element of
- 4 fields" instead of saying, well, the 22 is really
- 5 33 now and that sort of thing.
- 6 What we are doing is developing an
- 7 action plan on a field by field basis. If we
- 8 understand how to harmonize this information, how
- 9 is that harmonization going to be implemented on a
- 10 field by field basis across the SDR? We achieve a
- 11 common understanding. If that common
- 12 understanding means that there is no change in the
- 13 SDR at all, then that is great. If it turns out
- that there is a change, well, when is that change
- qoing to be implemented? So we've been working
- 16 towards action plans in collaboration with the
- 17 SDRs on that effort.
- The other thing that I want to mention
- just as an outcropping of the last TAC meeting was
- 20 we had industry participants helping us with this
- 21 harmonization activity, and I wanted to thank them
- 22 because their help has been very valuable.

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1 Specifically FIA has contributed to working with
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- 2 us on the harmonization effort. ISDA has worked
- 3 with us as well, NFA and others. And I appreciate
- 4 that because they've been helping from the
- 5 perspective of looking at things from an XML
- 6 schema perspective or thinking about how elements
- 7 get broken down. So that's a very much
- 8 appreciated effort.
- 9 I wanted to get into the next phases of
- 10 this. The phase two effort will be to identify
- 11 additional elements, and we've identified more,
- but we haven't begun that effort. We will
- 13 consider to focus on the credit asset class. We
- are not working this effort in a serial manner.
- 15 We are working on phase one. We will start phase
- 16 two before phase on ends so that we can continue
- 17 to move things along.
- One of our keen focuses has been on
- 19 certain core issues, for example, the impact on
- the entities submitting the data so that we
- 21 understand and are trying to work within the
- 22 CFTC/SDR framework, but be mindful of the impact

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of who is submitting the data. We're very mindful
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- of the release cycles that the SDRs have in terms
- 3 of making improvements to their portal, not just
- for us, but for others in trying to work within
- 5 their release cycles. Very mindful of the notion
- 6 that for some of these areas, especially UPI in
- 7 particular, there are global standards that will
- 8 emerge, and thinking about how those are utilized,
- 9 leveraged. In other words, not trying to invent
- 10 standards for CFTC only to have them have to
- 11 change from a global context. And embracing
- 12 things like LEI.
- 13 And, of course, a lot of our
- 14 conversation has been to talk about what is the
- data we need at CFTC, not necessarily how it's
- implemented at an SDR. So we're really thinking
- of it from the perspective of CFTC requirements as
- 18 a regulator to utilize data. The implementation
- 19 aspects of that are for the SDRs to work out.
- There will be future phases. Phase
- 21 three will focus again on additional fields.
- 22 Phase four we anticipate will be a shift to

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1 another asset class, and we will continue on this
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- 2 effort. It's going to be an ongoing effort as we
- 3 move along, and we'll be thinking about additional
- 4 data elements as they come up.
- 5 So the process going forward will be to
- 6 take the best capabilities of each SDR, make them
- 7 ones that we would like each of the SDRs to adopt
- 8 from a functional perspective so that we're
- 9 getting the best of all of them, leveraging that,
- 10 to focus on the requirements of CFTC, as I
- 11 mentioned before, and to continue to work through
- the action plans that we've already started to
- line up.
- So with that, I'm going to turn it over
- to the SDRs so that they can give you their
- 16 perspective on the harmonization effort.
- 17 MR. TUPPER: Thank you. My name is
- 18 Bruce Tupper. I manage ISIS Global Repository
- 19 Services. I'd like to thank the Commission and
- John's team for the opportunity to present a joint
- 21 update of the harmonization effort.
- 22 This first slide really speaks to just

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1 the topics of what we've covered in this effort.
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- 2 John mentioned many of the points in regards to
- 3 our efforts to harmonize data, and I'd like to
- just as a background. Many of the SDRs up until
- 5 the April TAC meeting were really focused on
- 6 developing our systems, integrating customers, and
- 7 "standing up an SDR."
- 8 So to the Chairman's point, you know,
- 9 today we've successfully taken in over \$4 trillion
- of data. That was the big focus prior to the
- 11 April meeting. And I think collectively I can
- speak for all the SDRs. We heard the message very
- 13 clearly that there hadn't been given enough
- 14 attention to the data outputs that we give to
- 15 staff.
- I believe that all the data truly is
- 17 there. It's just we hadn't had the opportunity to
- 18 actually collaboratively work together and John's
- 19 team to figure out how we should disseminate that
- 20 data to staff. So I do agree that that topic
- 21 probably wasn't given its attention.
- I think to the point that we're all very

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1 focused on, how do we get all this data in, and,
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- 2 more importantly, how do we assist our customers
- 3 with their integration efforts? I think we all
- 4 can agree that SDRs are an entirely new market
- 5 infrastructure. Each of us had reporting
- 6 capabilities, but there was no "system," I think,
- 7 that adhered to hundreds of pages of the reporting
- 8 rules, Part 45, 43, and 46. So that was really
- 9 the focus at the beginning of the year. I do want
- 10 to just bring to our attention.
- I think in regards to data quality John
- 12 had mentioned, we'll speak a little further about
- 13 that, but there's been a lot of strides made to
- improve the data quality.
- This was a topic of the April meeting,
- and I always data quality to an SDR as the level
- of margin of a clearinghouse. So when you're
- operating as an SDR, you can ensure data quality
- 19 by having very high standards in regards to the
- 20 validation and the sort of bar you set for
- 21 participants to submit data into your repository.
- 22 And obviously, then the outputs are going to be

- 1 much better for staff, and it'll give them ability
- 2 to really aggregate the data amongst the three of
- 3 us easily because we're all working off sort of
- 4 common data elements.
- 5 In regards to accessibility, this has
- 6 been a very interesting topic. As a result of the
- 7 harmonization effort, I think it was an unexpected
- 8 benefit of working with John's staff. And up
- 9 until this date, we had worked with the attorneys
- 10 primarily with DMO in registration and compliance.
- 11 And we had never really had the benefit of
- 12 actually talking to the users here at the
- 13 Commission of the data. For example, you know,
- 14 the Office of the Chief Economist, they had
- 15 certain requirements as to the, you know, the data
- sets and how they wanted to aggregate. The actual
- 17 oversight and analyst people who are looking at
- 18 the data, each of us had, I think, different
- 19 elements of our own regulatory component or user
- interface, and we got a lot of feedback from the
- 21 users in regards to how we can improve each of our
- 22 modules so that it would have the ability to get

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1 staff to search uncertain data fields, be able to
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- 2 drill down on the data. So that's been an ongoing
- 3 process, and one I think that was, you know, a
- 4 very positive benefit that we hadn't planned on.
- 5 In regards to analytics, this has been
- one where we've worked very hard with particularly
- 7 the Office of the Chief Economist and DMO. I
- 8 think there's two very specific examples we can
- 9 cite in regards to the analytics for the weekly
- 10 SDR operational report. This was requested by DMO
- in regards to the type of data we take in. So
- specifically, we each provided statistics around
- the submissions, but we broke down submissions by
- 14 the rule type.
- For example, we had Part 43, 45, and 46
- submissions, which that was a little challenging.
- But I think the benefit was leading up to the goal
- 18 live of the, say, end users, staff could track the
- 19 amount of submissions coming in for historical
- 20 reporting, and it gave them a real indication in
- 21 regards to are the end users making efforts to
- 22 adhere to their upcoming compliance date by

- 1 reporting all of their, you know, swap data back
- 2 to the passage of Dodd- Frank.
- 3 And the last report we're working on,
- 4 which is one that's more of an analytical report
- 5 -- obviously it's with the Office of the Chief
- 6 Economist -- is the CFTC swaps report. And that's
- 7 going to be focused on CDS for first phase. It's
- 8 a very comprehensive report that pulls, I would
- 9 say, a lot of data in regards to swaps that are
- 10 reported, and that's an ongoing process, but
- 11 that's one that I think we'll hopefully release in
- 12 the near future. But those are two specific
- examples of our efforts.
- I think in -- so this slide really
- speaks to just our work from April until present.
- I think, you know, the two main issues we
- 17 identified were obviously aggregation of data and
- 18 obviously the need for standardization of values.
- 19 So we spoke to that first point pretty well.
- In regards to data values, an example I
- 21 can give is the adherence to the CC utility. So
- 22 in this point, I think really what the goal is

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we're trying to do is we're trying to standardize
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- 2 -- when you look at reporting the actual values
- 3 that you report on the low level, on the high
- 4 level the field or, you know, what is in the
- 5 report. So if we try and drill down to that
- 6 second level and we say, okay, how good is the
- 7 quality of the data, and John mentioned this
- 8 earlier.
- 9 One of the first areas that we tackled
- 10 were the CC -- adherence to the CC utility or the
- 11 use of LEIs. This was challenging because of the
- 12 staggered dates of reporting where you had the
- swap dealers obviously reporting their data well
- 14 ahead of the end user community. They were
- 15 reporting trades on behalf of the end users, and
- not all of those end users had registered for an
- 17 LEI or their temporary CC.
- 18 So we worked with the Technology Office
- 19 to develop a report that would show who had
- 20 registered, who hadn't. And it was really a
- 21 helpful report in order to create a list of end
- 22 users who needed to go and actually register their

- 1 CC or either update the name because the name had
- 2 been incorrectly been registered by the swap
- 3 dealer.
- 4 I think some key outcomes of all this
- 5 harmonization effort has been really series of
- 6 meetings that John's team has organized with the
- 7 SDRs. I can speak for myself. This is not
- 8 something we would've done without the
- 9 organization of the Commission.
- 10 I can honestly say that it has been a
- 11 very collaborative effort. I believe it's been
- one that we've seen many more results than we
- 13 expected. I think at the beginning we were all
- sort of leery to get in a room and work with our
- 15 competitors on this effort. But I do believe we
- 16 all recognize the need to have -- provide staff
- with data that is in a format that can be easily
- aggregated and that also would give the Commission
- 19 the information it needs to provide oversight of
- 20 the markets.
- I would like to make just one point in
- 22 closing. I think in regards to rulemaking, early

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on the SDRs were very involved with the rulemaking
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- 2 process, particularly Parts 43 and 45. Recently
- 3 with the block rules, there were about seven page
- 4 amendments at the back of that rule set that
- 5 related to the real time ticker of Part 43. We
- 6 were never consulted on those rules. We're
- 7 supportive of more data, particularly with the
- 8 real time ticker and the importance.
- 9 What we would request is just that we be
- 10 consulted. There was only 60 days given to
- 11 implement, I'd say, a fairly substantial
- 12 technology change. At this stage of the game,
- we're also trying to manage the real time ticker
- in the systems, but also implement new rules. So
- I really would hope that staff would engage us
- 16 early in the process so we can have the proper
- 17 amount to do that and give guidance and input into
- 18 how we can best achieve those, you know, future
- 19 rulemakings.
- 20 MS. COLLAXO: Hi. I'm Marrisau Collaxo.
- 21 I'm responsible for the U.S. swap data repository
- 22 at DTCC. So I'm actually going to cover the

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1 actual effort that we've undertaken in terms of
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- 2 reviewing the data fields. I would concur
- 3 obviously with what John mentioned in terms of the
- 4 harmonized effort and also Bruce. I'm a newer
- 5 member to the team, and, you know, I have
- 6 witnessed for myself the collaborative effort.
- 7 I've been in sessions where actually the
- 8 Commission staff was asked to leave so that we
- 9 could collaborate on fields. And we presented
- 10 back to John and his team that collaboration
- 11 effort.
- So I would say certainly my observations
- 13 coming into it is that there is very much a real
- 14 desire to want the Commission and to be able to
- 15 utilize this data effectively. And the group is
- 16 certainly working towards that effort.
- We have -- as three SDRs, we have
- actually looked at the data. We have proposed
- 19 back recommendations where we had certain issues
- 20 in terms of description. And we also looked at it
- 21 from the perspective that whether -- you know,
- 22 some of the fields we looked at are not

- 1 necessarily expressly defined in Part 45 or Part
- 2 43, but we did see it as an effort that we can
- 3 derive those values and we provide them to the
- 4 Commission, and, therefore we proposed them as
- 5 data elements going forward that we can report.
- 6 So I think that, you know, demonstrates
- 7 a commitment that we do have in terms of ensuring
- 8 that staff can have this information available to
- 9 them, whether on the portal or through any other
- 10 output mechanism.
- One of the key things that we want to
- 12 ensure, and John mentioned this in his update in
- 13 terms of the key outcomes, is that we are not
- impacting our market participants as we're going
- through this review. And obviously, you know,
- 16 with new regulations coming into play, we've got
- 17 the SEF rules coming forward, and, you know, the
- 18 block rules, as mentioned, and others, we want to
- 19 ensure that the market participants are able to --
- 20 to confidently rely on what's been there. And if
- there are changes down the road that do impact
- 22 market participants, that that goes through a

- 1 rulemaking so they have the opportunity to respond
- 2 to that.
- 3 But again, as John mentioned, the focus
- 4 has very much been on what are the data elements
- 5 that the SDRs can derive from the information that
- 6 it already has? And how do we present that back
- 7 in a harmonized way so that the CFTC can utilize
- 8 the information and aggregate the information
- 9 across the SDRs?
- I guess in terms of next steps, we want
- 11 to ensure that we're -- we've gained consensus
- 12 with John's team in terms of the final scope of
- 13 the data field's phase on and the definition so we
- can proceed with our action plans.
- The other key piece of that is we also
- 16 want to ensure that the action plans are tied to
- the usability, so Bruce made some example of the
- 18 efforts with the economist's group. But we want
- 19 to ensure that there's actually results driven to
- this, so that whether it's economists, or the
- 21 surveillance team, or DCR from the risk side that
- the action plans that we're developing are tied to

- 1 those results. So when you ask what has happened
- 2 since then, we can actually show some results from
- 3 that.
- 4 That's it.
- 5 MS. GUSSOW: Hi. Thank you for this
- 6 opportunity to present to this panel. I will try
- 7 and make this brief. I know we're pressed for
- 8 time.
- 9 So my fellow panelists talked to all the
- 10 enhancements that we've made and all of the
- 11 progress that's been made to date. I get the
- dubious honor of talking about the challenges as
- 13 we move forward as new rules become implemented,
- and as we move forward and deeper into the
- 15 harmonization effort.
- So I just wanted to reiterate that the
- 17 phases that we're doing are not for new data
- 18 fields. They are for values that are currently
- 19 being -- data that's currently being submitted to
- 20 the SDRs. However, there is discussions within --
- 21 there's been requests for -- from staff for
- 22 additional fields. We are in discussions with

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1 respect to that. I would ask that the Commission
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- 2 ensure that should we decide to put new fields
- into place, that the industry be -- the industry
- 4 input be taken into account.
- 5 I know there were comment letters
- 6 provided by some of the end user community with
- 7 respect to their request for the same type of
- 8 latitude to be able to provide comments on those
- 9 fields, the cost and the complexity to them.
- 10 We're very sensitive to all of the efforts that
- 11 have been made to the end user community. We know
- 12 how hard it has been for them to implement some of
- these changes, so additional fields are additional
- 14 challenges that they'll have to overcome and would
- 15 connected with additional costs to them.
- Multiple resource demands. So we as an
- 17 SDR do not have unlimited resources, so we have to
- 18 balance new rules coming up. Bruce mentioned the
- 19 black trade rules. Some of the implementations
- 20 with respect to those with requests from the
- 21 Commission, as well as harmonization. So I just
- 22 wanted to highlight the fact that going forward we

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1 have additional demands on our time, and any
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- demands will then, therefore, push back any of the
- 3 other issues that are being asked.
- 4 The Chairman mentioned the swaps
- 5 execution facilities. The go live date for them
- 6 is October 2nd. This will have an impact on our
- 7 data quality. That impact at this point is
- 8 unknown. The SEFs ultimately, when they go
- 9 online, will help with data quality as far as the
- 10 fact that when they go online, you'll have a
- 11 smaller subset of reporting counterparties. So to
- 12 the degree where there are problems with data
- quality, we can work directly with those SDRs and
- 14 quickly get the data quality up to speed.
- 15 Having said that, there has been some
- 16 concern that has been expressed within the
- 17 marketplace that some of the participants are not
- in a position to suppress data. So when the
- 19 reporting obligations shift to the SEFs, there are
- 20 -- particularly within the end user community,
- there's concerns that they haven't built their
- 22 systems to be able to suppress reporting, so

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1 there's the potential for dual reporting that
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- 2 obviously would harm data quality at the SDRs.
- 3 COMMISSIONER O'MALIA: And I think one
- 4 of the things we mentioned as part of -- we did
- 5 receive some comments from the end users, which
- 6 has kind of forced me to rethink how we're going
- 7 to make sure we get public comment on all this.
- 8 We have a letter from EEI in specific, the Edison
- 9 Energy Institute. And I mentioned in my opening
- 10 statement that we want to make sure we have a form
- in which people can comment and feel that they can
- 12 review the developments thus far.
- John did not put the slide that
- everybody has collaborated on the phase one.
- We're going to put that on the TAC website, so you
- 16 can go there. It's got some descriptions about
- 17 the changes, the fields, et cetera. That's the
- 18 venue in which we want people to comment. We will
- 19 put the letters up there. We will put up the EEI
- letter to make sure that they're reviewing it, and
- 21 make sure that this process is done as transparent
- 22 as possible.

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Now, this is not guaranteeing a rule
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       change. This is the process that John is working
 3
       with the SDRs to really enhance our ability to see
       the data. If we're going to make a requirement to
 5
       change data fields and to change requirements of
       reporting entities, we will have to do that
 6
 7
       through a rule change, correct, John?
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                 MR. ROGERS: That's my understanding,
 9
       yes.
10
                 COMMISSIONER O'MALIA: And that requires
       notice and comment. But what we're trying to do
11
12
       using the website is to vet these changes so
       people are informed and aware before they're
13
14
       surprised by rulemaking or some sort of change by
15
       the Commission.
16
                 So the goal is transparency, and the
17
       best way we figured out how to do this without
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       obligating the Commission through a rulemaking, a
       formal rulemaking, is to use the TAC website. So
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20
       again, another example of where the TAC can serve
       a good interface between the market and the Agency
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in vetting these things.

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I'm going to go to the next
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       presentation. If you have any questions, just
 3
       write them down and we'll come back to this panel.
       But I'd like to go to Richard to summarize where
 5
       we are and the goals and objectives of where we're
       going to be broadly with federal coordination on
       data. Richard, thanks for coming today.
 7
                 MR. BERNER: Okay. Commissioner
 9
       O'Malia, thanks very much for having me. Thanks
10
       also to the other Commissioners and to Chair
11
       Gensler for having me today. I also want to thank
12
       John Rogers for his leadership not just in this
13
       work that's been discussed, but also for his
14
       leadership in the study group that he is
       co-chairing with Benoit Coeuré from the ACB, and
15
       who is now chair of the CPSS, to achieve the
16
17
       ability to harmonize data, to standardize them,
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       and to aggregate them across SDRs and
19
       across-borders, because we live in a world of
20
       global markets and global institutions. And
       there's no escaping the fact that if we don't
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standardize data and harmonize them across those

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1 borders, then we won't be able to use them.
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- 2 The title of my slides today, and I
- don't know if you have them up on the screen.
- But, you know, I labeled it "SDR Data Collection:
- 5 Coordinating and Moving Forward." I think the
- 6 punch line is going to be that federal
- 7 coordination, primarily through the Financial
- 8 Stability Oversight Council, and I'll talk about
- 9 that in just a second, really involved the same
- 10 kind of harmonization and standardization of data
- from cradle to grave that is so important for all
- of our data efforts. So I think this is just a
- 13 metaphor, you know, for doing that.
- Just to step back a little bit on the
- 15 first slide, answer questions that you should all
- 16 be familiar with, why are we collecting these data
- on a granular basis in the first place? Obviously
- 18 there's a statutory requirement. But from the
- 19 perspective of the Financial Stability Oversight
- 20 Council, the goal is to assess and monitor threats
- 21 to financial stability. And from our perspective
- 22 at the Office of Financial Research, our goal is

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1 to serve the needs of the Council and to fill in
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- 2 the gaps in data collection and analysis, and in
- data standards among and between all the members
- 4 of the Council, which, of course, includes the
- 5 CFTC, the other regulators, and the other
- 6 supervisors. So this is true across all asset
- 7 classes, and it's true all borders. It's also
- 8 from the perspective of doing analysis and for
- 9 monitoring from a supervisory perspective.
- 10 Our goal is to look at exposures, to
- 11 look at interconnectedness and concentration, all
- of which we think in combination may be things
- that we want to look at to asses and monitor those
- threats. We need, therefore, very granular,
- detailed data, transaction level and position
- 16 data. We need to able to aggregate those data on
- 17 swaps and in other derivatives in a whole range of
- 18 asset classes.
- 19 We've been looking forward to the
- 20 implementation of the SDRs, which are obviously
- 21 changing the game at this point, and I'll talk
- 22 about that in a moment. But the ability to

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1 compare and aggregate those data across the SDRs,
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- 2 across-borders, is absolutely critical to our
- 3 ability in the Council and to our counterparts
- 4 around the world, to asses and monitor those
- 5 threats. And the ability to share those data with
- 6 and across the Council and across the globe is
- 7 absolutely essential, and standards are a key in
- 8 enabling us to do that in a way that makes them
- 9 intelligible and also preserves the data's
- 10 confidentiality.
- 11 So on the next slide, the potential for
- 12 -- from SDRs is clear. They are high quality, low
- 13 cost data collection points, and can give us data
- in a way we've never gotten before. They allow us
- sufficiently and coherently to collect very
- 16 granular data and to use them and to store them
- both on transactions levels and positions, and
- also the terms and conditions into which those
- 19 transactions were entered.
- When we lack data standards, we clearly
- don't have the ability to aggregate, to compare,
- 22 to analyze, to process or to report those data.

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1 When we lack standards, we can't assess the
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- 2 quality of those data when we lack data standards.
- 3 Therefore, basically we can't do our job in the
- 4 Council in order to assess and monitor threats
- 5 that might arise in these markets, or in their
- 6 connections with other markets around the world.
- 7 Standards are clearly the remedy. I
- 8 think that's something on which we all agree. And
- 9 from a global perspective, I mentioned John's work
- 10 on the study groups that's working now under the
- 11 auspices of the FSB. The other co-chair is Benoit
- 12 Coeuré. Benoit gave a speech today in Paris that
- 13 I commend to your attention that deals with some
- of these issues, and that speaks to the need to
- use standards to avoid the data fragmentation
- 16 across-borders that otherwise will occur.
- 17 Implementation early in the process of
- data standards is critical. They allow us to
- 19 coherently collect data in any SDR and to
- 20 aggregate and compare data across SDRs and
- 21 across-borders. The implementation reflects the
- 22 need to use standards for entity identification.

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1 Bruce mentioned the use of the CC and the LEIs.
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- 2 Obviously those are important. Equally important
- 3 will be the use of instrument and product
- 4 identifiers, some of which exist, but not all of
- 5 which exist. And the use of hierarchies to
- 6 organize those data in a coherent framework and
- 7 those identifiers in a coherent framework so that
- 8 we can compare and aggregate similar, but not
- 9 exactly alike, either entities in a particular
- 10 industry segment or instruments in a particular
- 11 asset class, and both with respect to entities and
- 12 instruments.
- 13 And we're not seeking to replace those
- or wipe those off the map. Rather, any coherent
- 15 set of standards that are developed need to have a
- 16 crosswalk between what exists already and those
- 17 which will be developed and agreed upon so that we
- 18 can leverage those existing standards, which were,
- 19 after all, developed by industry to meet their
- 20 specific needs. Hopefully by doing that, we can
- 21 achieve more standardization, more commonality and
- definition, more precision and definition of

- 1 instruments and entities, and more ability to
- 2 achieve the kind of quality and scope and data
- 3 that we're all looking for.
- 4 So I want to keep my remarks brief so
- 5 that we can get back on track here, and I welcome
- 6 any comments and questions you have.
- 7 COMMISSIONER O'MALIA: Thank you,
- 8 Richard, very much. Nicolas?
- 9 MR. GAUTHIER: First of all, I would
- 10 like to thank the CFTC, and in particular,
- 11 Commissioner O'Malia, for inviting the European
- 12 Commission to speak today on these important
- issues.
- 14 What I would like to do in my
- presentation on this first panel is to explain
- where the EU in the definition of an international
- 17 framework for trade repositories and the reporting
- 18 obligation. Then I would like to explain why we
- 19 are in the implementation of this framework. And
- 20 to finish, I'd like to say a few words about the
- 21 challenges ahead of us in the implementation of
- this new framework.

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So MEA sets out a full-fledged system of
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       cross-border recognition of trade repositories and
 3
       the reporting obligations. First, MEA defines the
       recognition procedure for trade repositories
 5
       established outside the EU. This procedure is
       very important because it will enable EU
 7
       counterparties to non-use EU trade repositories to
 8
       fulfill the reporting obligation. The recognition
 9
       of a trade repository is subject to three main
10
       conditions. The first one is equivalence
       decision. It means that we will check that
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12
       requirement in the third country equivalent where
13
      your requirements apply to the supervision of the
14
      trade repository. The second one are related to
       the requirements guaranteeing that the protection
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       in the third country. And the last one -- last,
16
      but not least -- the conclusion of an
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       international agreement guaranteeing the direct
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19
       access to trade repository data by EU
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       counterparties.
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The second element of our international 21 22 framework in the field of reporting and trade

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1 repositories is a guarantee that foreign
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- 2 authorities can access (inaudible) in EU trade
- 3 repositories. The condition is the conclusion of
- 4 the international agreement I mentioned when we
- 5 refer to authorities of countries where a trade
- 6 repository is established. When no trade
- 7 repository is established, a cooperation
- 8 arrangement between ESMA and the foreign competent
- 9 authorities is necessary.
- 10 The third piece of this framework
- includes (inaudible) provisions that apply to the
- 12 reporting obligation. The purpose of these
- provisions is simple. It's to enable
- 14 counterparties entering into cross-border trades
- 15 to comply with one single set of rules with regard
- 16 to the reporting obligation. So the condition to
- that is the (inaudible) of an equivalence decision
- 18 by the European Commission. This decision will
- 19 recognize that there is a similar equivalent
- 20 reporting obligation in the third country's
- 21 jurisdiction. And once this decision has been
- 22 adopted, if you had a trade between a counterparty

- in Madrid and a counterparty in Philadelphia, they
- 2 can choose to -- the European counterparty can
- 3 choose to comply with a MEA or CFTC requirements
- 4 to meet its obligations.
- Now, where are we in the implementation
- of these requirements? The European Commission,
- 7 in cooperation with the European Securities Market
- 8 Authority, is actively working on the development
- 9 of the equivalence decisions needed for the
- 10 recognition of trade repositories and reporting
- obligations. On the 2nd of September, ESMA
- developed technical advice on these issues for a
- 13 number of jurisdictions, including the United
- 14 States of America. ESMA's advice establishes that
- the U.S. supervisory framework for trade
- 16 repositories, as well as the reporting obligation,
- 17 is to a large extent similar to the EU framework.
- 18 However, the advice mentioned certain
- issues, such as the fact that the U.S. framework
- 20 does not include similar provisions on the
- 21 operation or separation of ancillary services of
- 22 TRs. However, this solution will not enable EU

- 1 authorities to access data that are not deemed
- 2 reported in accordance with the EU reporting
- 3 obligations. So, for instance, if you have a
- 4 trade contract with the EU underlying, concluded
- 5 between EU entities not subject to the reporting
- 6 obligation in the EU, European regulators
- 7 identified in this advice in the coming weeks and
- 8 months.
- 9 Regarding the international agreement,
- 10 we have already prepared recommendations to the
- 11 Council of Ministers with a view, in addition, to
- shortly open negotiation with third countries,
- including the U.S., on mutual access to trade
- 14 repositories data.
- Now, let's turn to the other challenges
- 16 ahead beyond the implementation of this framework.
- I think here I will concur with a couple of points
- 18 that have been already mentioned by the previous
- 19 speakers. Reporting and access to data are
- 20 extremely important, but the harmonization of data
- 21 is no less crucial.
- The future landscape of the trade

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1 repository industry is likely to be quite
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- 2 fragmented worldwide. We'll have several TRs for
- 3 the same class of products. Hence, regulators
- 4 will need to be able to reconcile data collected
- 5 from multiple TRs if they want to have
- 6 comprehensive and meaningful information.
- 7 In the European Union, the
- 8 counterparties to a trade are required to generate
- 9 unique trade (inaudible) to enable to trade
- 10 repositories to aggregate and compile data across
- 11 different trade repositories. We have this
- obligation, however, to make it real. We will
- 13 need to work further on global aggregation of data
- 14 across trade repositories established in the
- jurisdiction in cooperation with the other
- 16 relevant authorities. In that respect, the
- working group that has been established recently
- 18 by the FSB will do a very important job to
- 19 harmonize reporting and trade formats.
- Thank you.
- 21 COMMISSIONER O'MALIA: Thank you very
- 22 much, Nicolas. Anybody have any questions

- 1 regarding any of the presentations? While you're
- think about it, I have one quick question,
- 3 Richard. How does OFR get access to the data in
- 4 the trade repositories, in U.S. trade
- 5 repositories? Do you have direct access when
- 6 you're look the data today, or are you working
- 7 with, and maybe you might comment on other bank
- 8 supervisors, OCC, the Fed, et cetera.
- 9 MR. BERNER: Sure. It's a great
- 10 question, Commissioner O'Malia, and I think it's
- 11 an important one. We entered into memoranda of
- 12 understanding. There is a blanket MOU that covers
- 13 all members of the Council of the Financial
- 14 Stability Oversight Council. But it's generic.
- 15 And really in order to cover the specific needs
- 16 for specific data, we enter into MOUs.
- 17 Thanks to the good work of people like
- 18 Marissau Collaxo, we've entered into, for example,
- an MOU with DTCC to obtain access to the trade
- 20 repository data in DTCC and the trade warehouse.
- 21 That required approval from you and from the
- 22 Federal Reserve and from the SEC as the three

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1 primary regulators for DTCC.
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2 And that process is something that we 3 pursue in basically all of our MOUs. So it's a process that really respects the differentiation 4 5 among different data types. It's a process that specifies who has access to the data, who will get access to -- with whom we can share the data or 7 8 not, and, therefore, protects the confidentiality 9 of the data while permitting accessing for the 10 analysis that we do and the financial stability monitoring that we do on behalf of the Council. 11 12 COMMISSIONER WETJEN: Richard, just so 13 I'm clear, there's just one MOU that gives all of 14 the regulators access? You referred to it as a 15 blanket MOU? 16 MR. BERNER: Commissioner Wetjen, there's a blanket MOU, but each specific set of 17 data usually requires a, unless it's so generic 18 19 and anodyne that it really doesn't require any 20 other specifics. Typically, we enter into other memoranda of understanding on a bilateral or 21

multilateral basis, which accommodate the

- 1 specifics of the data in question, so.
- 2 COMMISSIONER WETJEN: And so one that's
- 3 more specific, is that just OFR then that enters
- 4 into the MOU with the FTR?
- 5 MR. BERNER: It may. It depends on the
- 6 circumstances. It may be OFR. It may be
- 7 multilateral. It may be bilateral. Each one is
- 8 crafted in order to give access to the right
- 9 people and prevent the wrong people from getting
- 10 access to the data.
- 11 COMMISSIONER O'MALIA: On the issue --
- 12 Congress required indemnification of the SDRs. Is
- 13 that a factor for you, and maybe, Nicolas, maybe
- 14 you could respond, how does that impede
- 15 international cooperation?
- MR. BERNER: I'm glad you asked the
- 17 question because it is an issue. In other words,
- had you downloaded data, for example, that we
- 19 could look at together with John and his team, you
- 20 know, to try to work together to assess the
- 21 quality and where the problems might be, in order
- 22 to get access to the SDR, there needs to be some

- 1 kind of waiver of the indemnification procedure,
- 2 and that is an issue.
- 3 COMMISSIONER O'MALIA: Nicolas, is this
- 4 something that you -- the EU have concerns or
- 5 thoughts about?
- 6 MR. GAUTHIER: Yes, indeed. I think we
- 7 have exactly the same issue with regard to the
- 8 indemnification requirement because it could
- 9 prevent direct access -- direct and unfettered
- 10 access to data by EU authorities because it would
- 11 mean that EU authorities would have to enter into
- 12 an indemnification agreement with TRs. And the
- 13 problem we have is that in accordance with the
- 14 rules to recognize a foreign TR, there must direct
- access.
- So it is questionable whether we could
- 17 consider that this condition is met if we have an
- indemnification requirement.
- 19 COMMISSIONER O'MALIA: Any thoughts or
- 20 questions for this panel? If not, we're going to
- 21 move to the HFT discussion.
- 22 Oh, Wally?

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1 MR. TURBEVILLE: Just a quick question.
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- 2 Ms. Torphy, you mentioned, and this is for
- 3 everybody because it's a subject you mentioned,
- 4 you talked about resource constraints as things
- 5 are developed and responsive to new regulatory
- 6 matters. I'm just sort of interested in how that
- 7 works in that if there's a new regulatory
- 8 requirement, all of the SDRs would have to comply
- 9 with it, and it would not be a competitive
- 10 disadvantage for anybody.
- 11 MS. GUSSOW: I was just merely pointing
- 12 out that harmonization as an effort has to be
- weighed against all of the new regulatory rules
- 14 coming online and all of that, that there is a
- 15 balance between all of that. And a push in
- 16 bringing harmonization to the forefront quicker
- means, you know, there's a balance.
- MR. TURBEVILLE: And that's all I'm
- 19 interested in --
- MS. GUSSOW: Yeah.
- 21 MR. TURBEVILLE: -- understanding better
- 22 how the balance should be measured.

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1 MS. GUSSOW: I see.
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- 2 MR. TURBEVILLE: And so, the question
- is, is it effects on the SDRs, is it effects on
- 4 the customers of the SDRs?
- 5 MS. GUSSOW: I think it could be both,
- 6 right? So the -- the harmonization that we're
- 7 talking about now is really contained within the
- 8 SDR community. So, for instance, what we're
- 9 talking about is either presenting fields in a new
- 10 way, so data that we already get that's produced
- in a way that is similar throughout the SDRs or
- 12 driving value.
- So from our perspective, what we're
- 14 talking about here when we talk about
- harmonization really has to do with data we
- 16 already get. So when we're talking about resource
- 17 constraints with respect to the phases that we're
- 18 talking about, it's -- I think it's specific to
- 19 the SDRs.
- To the degree where additional fields
- 21 are required, that would also impact end user
- 22 community and other entities that were reporting.

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MS. GUSSOW: If I could just add, the

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       Chairman mentions an evolution, right, and I think
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       the key thing is as we are navigating this
       landscape, as new rules are coming and additional
 5
       implementations are under way, we want to ensure
       -- and I mentioned tying it to results -- that the
       priorities that are set by the Commission by John
 7
 8
       and so forth, will be tied to, I guess, the most
 9
       impactful results, right? And so, if the DCR
10
       team, for example, is benefiting from the
11
       harmonization effort, then we know that that's a
12
       key priority, and we should continue on those
13
       efforts.
                 So it's a matter of balancing priorities
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       both within our own organizations, but also with
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16
       the Commission in terms of where they're going to
       get the, you know, biggest bang for the buck, so
17
       to speak, in terms of our effort.
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                 MR. TURBEVILLE: I understand. I'm just
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asking whose buck. Maybe I'm being simplistic

that all these that all these costs would be

about your business model, but I should've thought

- 1 passed through. And I'm wasteful with
- 2 expenditures, but my point is, to be very clear,
- 3 that it's really not a constraint of the SDR since
- 4 there's no competitive advantage associated with
- 5 it. But ultimately the cost gets passed through
- 6 the rest of the industry.
- 7 I'm trying to just understand exactly
- 8 where the costs and benefits lie.
- 9 MS. GUSSOW: It's cost and timing.
- 10 COMMISSIONER O'MALIA: Pierre?
- MR. LARNY: Yeah. Can you comment on
- 12 the topic of -- speak to data validation as a way
- 13 to improve data quality? And what has been done
- so far over the past months to improve that?
- Because I think that's the key to improve the
- 16 overall quality of the data. And I think we --
- you voiced very well the concern about the SEF
- 18 coming into play and the risk of duplicate
- 19 reporting in the working session that we had with
- 20 the DM Office recently. For example, if you know
- 21 that a trade has been reported that has been done
- on the SEF, the fact that you could reject those

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threads you've reported by reporting participants.
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- 2 So that's maybe something which might
- 3 not be doable for October 2nd, but those type of
- 4 things could go a long way to improve the data
- 5 quality. Can you comment on what has been done
- and what will be further done in that respect?
- 7 MR. TUPPER: Yes. In regards to the
- 8 validation, I mean, all the SDRs are going to
- 9 validate the U.S. side that comes in. So you get
- 10 a trade, you validate it.
- I think the earlier point that was made,
- that Laura made is that, okay, now we're going to
- implement the SEF reporting. Now the PET
- 14 reporting obligation is going to shift to the SEF.
- And the swap dealers are probably in a position
- 16 where they could potentially handle a delay. A
- 17 number of our customers primarily are end users.
- 18 They coded their systems with the expectation that
- 19 the SEFs would be reporting that value for them.
- 20 So we definitely -- all of us validate
- 21 USIs and we know whether a duplicate USI is trying
- 22 to be resubmitted, or we could reject that.

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1 That's part of, you know, our initial, our
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- 2 essential validation on a trade submission.
- I think the issues is going to be if
- 4 there's changes with that existing rulemaking, how
- 5 the industry as a whole will handle that change
- 6 and how they could potentially handle a delay with
- 7 SEF reporting for particularly the Part 43
- 8 message.
- 9 MS. GUSSOW: And I do think there are
- 10 process flow challenges, right, and perhaps, you
- 11 know, I've spoken on this topic before, and I know
- 12 -- I don't want to jump ahead because I do know
- 13 you're having a SEF panel later today on this
- 14 subject. But when you look at the whole universe
- of what has to be reported and we're looking at
- 16 the permitted transactions, in terms of
- 17 validations, you need to understand process in
- 18 order to understand what validations you're going
- 19 to have in place.
- 20 And there are scenarios, you know. You
- 21 have to work through all the scenarios. And there
- 22 are scenarios where validations are going to be

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1 challenging if we don't understand exactly how
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- these trades are executed. So, for example, if a
- 3 SEF is executing a permitted transaction that it
- 4 executes as two trades, the dealer still has a
- 5 reporting obligation on the continuation data.
- 6 Are they holding that trade as one or two trades
- 7 in the system?
- Now, remember they're reporting already,
- 9 so there are scenarios that need to be worked
- 10 through and that need to be understood in terms of
- 11 what impact is this going to have as an -- in its
- 12 entirety. What are the steps that the dealers are
- 13 taking? What are the steps that the SDRs are
- 14 taking? And how quickly is that being taken into
- account, because I think without understanding
- 16 that, we are going to have data quality issues,
- and this implementation is going to actually
- 18 really, you know, make much more difficult some of
- 19 the work that we're already doing in terms of the
- 20 harmonization.
- 21 COMMISSIONER O'MALIA: Bryan?
- MR. DURKIN: Thank you, Commissioner.

- 1 And I want to commend the panel for all the work
- 2 and the progress that's been achieved. I know
- 3 it's been a daunting exercise for all of you.
- 4 There was just a point, if I may, that I
- 5 just wanted to call out to the Committee. And we
- 6 have been working closely with the European
- 7 Commission on this issue. But I think it's a good
- 8 point to be raised when we're seeking clarity and
- 9 resolution of this matter.
- 10 There's a cross-border reporting issue
- 11 that has surfaced related to the reporting of our
- 12 U.S. futures under EMIR. And due to the lack of
- 13 EU level recognition for non- EU trading venues,
- 14 the concern is U.S. futures will not benefit from
- the benefit that ESMA has proposed for European
- 16 Commission approval.
- Nicolas, we've spoken with your
- 18 colleagues, members of the European Commission
- 19 counterparts of ESMA. And all are understanding
- of the concern. They're receptive to the concerns
- 21 and the issue that we've raised. But this is one
- of two major issues that has surfaced that people

- 1 need to be mindful of. The other is that U.S.
- futures -- because of this lack of recognition,
- 3 U.S. futures will count towards the OTC thresholds
- 4 as a result. And that creates a great deal of
- 5 consternation among our customers and those that
- fall under that category.
- 7 So we're imploring both the CFTC and the
- 8 European authorities to collaborate on a solution
- 9 that will recognize exchange-trade derivatives
- 10 that are listed outside of the EU. And, again,
- 11 you know, we're very, very encouraged that the
- 12 authorities are receptive to these concerns. And,
- 13 you know, we believe they're trying work towards a
- 14 resolution, but we don't have any understanding of
- 15 where that is.
- MR. GAUTHIER: I think you are raising
- 17 two slightly different questions. The first one
- is about the date of -- the implementation date of
- 19 the reporting obligations for futures in Europe,
- 20 because this is a European specificity that we
- 21 have a reporting obligation to trade repositories
- for futures. And the second one, which is

- 1 slightly different, is the recognition of U.S.
- 2 exchanges in Europe that has an impact on the
- 3 nature of the contract, because without this
- 4 recognition it would be considered as (inaudible)
- 5 contract from the perspective of EMIR and,
- 6 therefore, would be subject to all the
- 7 requirements (inaudible). With regard to the
- 8 first one, ESMA, I sent to the Commission a
- 9 request to amend the date of entry and to force
- 10 this obligation to report futures. We received
- 11 this request one month ago, I think. We are still
- in the process of analyzing the demand and see if
- 13 we can amend the requirement on that. So I cannot
- say if it will be on that at this stage because
- this is still a work in progress.
- On the other issue of the recognition of
- 17 U.S. Exchanges, it is an issue which relates
- actually not to EMIR, but to MFIT. And actually
- in MFIT, too, there will be this recognition
- 20 procedure for exchanges will be maintained, and it
- 21 will be implemented. I think with regard to the
- U.S., the procedure has even been launched to have

1 a recognition of U.S. exchanges. So we are in the

- 2 process of addressing this issue.
- 3 MR. DURKIN: Thank you.
- 4 COMMISSIONER O'MALIA: We're going to
- 5 close off this panel, but, John, you raised when
- 6 the next phases are. You don't have any
- 7 timetables on that. So I want to talk to you --
- 8 we'll do this separately, but, you know, quickly
- 9 we can move to the next set. I know you're taking
- 10 this is a deliberate fashion, but there are many
- fields, many products, that really need, you know,
- to have the benefit of having the standardization
- and complete review so we can pass this over to
- potentially the Commission action if necessary,
- 15 which I do believe is necessary to fix some of the
- 16 flaws in Part 45 and other reporting rules.
- But I want to make sure we get this
- 18 right, and having your work completed is essential
- 19 to that. So you're doing a great job, and to the
- 20 SDRs, I compliment you as well. But there's a lot
- 21 more to do, and let's make sure we keep it on an
- 22 aggressive timetable to the extent we can.

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1 We're going to try to put up all the
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- 2 comments, all the thoughts, all the data on the
- 3 TAC website. If you have any concerns about it --
- 4 if it's not working, it's unclear -- let me know.
- 5 I don't want to put up data that doesn't help you.
- 6 So it's just an invitation to call, write, yell,
- 7 if that's not as clear as it could be.
- 8 But with that, let me thank our
- 9 witnesses, and we're going to switch to a
- 10 presentation on automated trading. Thank you very
- 11 much. Are you ready to go? Everybody knows
- 12 coffee in the back, restrooms down the hall.
- 13 You've all sat through a budget meeting that has
- 14 been much longer than this, so we're going to keep
- 15 moving. But as soon as Sebastian gets set up. Do
- 16 you have slides, Sebastian?
- 17 MR. PUJOL-SCHOTT: Good morning,
- 18 Commissioner O'Malia and members of the Technology
- 19 Advisory Committee. Thank you for the opportunity
- 20 to present the Commission's Concept Release on
- 21 "Risk Controls and System Safeguards" during
- today's meeting of the TAC.

1	Before I begin, I would like to
2	acknowledge fellow Commission staff members who
3	worked diligently to help complete this document.
4	They include Mary Lee Dalman and other staff in
5	the Division of Market Oversight, Sayee Srinivasan
6	from the Office of the Chief Economist, and Kam
7	Nunnery and Richard Haynes, who until recently
8	were also Commission staff members in the Office
9	of the Chief Economist.
10	I'd also like to thank you, Commissioner
11	O'Malia, and members of the TAC. As you know, the
12	TAC's work is cited frequently in the Concept
13	Release, and we certainly it believe it helped
14	produce a better a document that would
15	otherwise have been the case.
16	The Concept Release was approved by the
17	Commission on Monday, September 9th, and published
18	in today's Federal Register with a 90-day comment
19	period. Over the next several minutes, staff will
20	provide a summary of the document as an entry

22 Fundamentally, the Concept Release asks

21 point for your discussion.

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whether existing risk controls and system
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- 2 safeguards in automated trading environments are
- 3 sufficient and properly calibrated to match
- 4 current and foreseeable market technologies and
- 5 risks.
- 6 The Concept Release was informed by a
- 7 number of factors, including controls already in
- 8 use by one or more market participants or
- 9 platforms, existing CFTC regulatory requirements
- 10 that address automated trading, and best practices
- developed by expert groups, including the TAC,
- 12 FIA's Principal Traders Group, FIA's Market Access
- 13 Working Group, and others who have also addressed
- risk controls in automated markets, for example,
- 15 IOSCA.
- In this regard, the Concept Release
- 17 acknowledges and seeks to better understand
- progress made to date and asks whether or not
- 19 additional measures are necessary. The Concept
- 20 Release begins with an overview of automated
- 21 trading environments, including the development of
- 22 automated order generation and trade matching

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1 systems, advances in high speed communication
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- 2 networks, the changing role of humans in markets,
- 3 and the growth of interconnected automated
- 4 markets.
- 5 The Concept Release also highlights the
- 6 importance of automated trading systems, or ATSs,
- 7 as tools for the generation and routing of orders.
- 8 Further, it notes that in 2012, almost 92 percent
- 9 of on exchange trading in U.S. Futures market was
- 10 executed electronically, and discusses the sub
- 11 second speeds of dedicated communication networks
- 12 now available between geographically dispersed
- market centers.
- 14 The Concept Release addresses these
- 15 developments through a series of risk controls and
- 16 measures broadly grouped into four categories.
- 17 The first if pre-trade risk controls, including
- 18 controls designed to prevent potential errors or
- 19 disruptions from reaching trading platforms, or to
- 20 minimize their impact once such orders have
- 21 reached the market.
- 22 The second category is post-trade

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1 reports and other post-trade measures, including
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- 2 reports that promote the flow of order, trade, and
- 3 position information to market participants and
- 4 clearing firms.
- 5 The third category of risk controls is
- 6 system safeguards, including safeguards for the
- 7 design, testing, change management, and
- 8 supervision of ATS's.
- 9 Finally, a fourth category of additional
- 10 measures is also presented.
- 11 The Concept Release seeks extensive
- 12 public comment regarding each risk control, system
- 13 safeguard, or other measure presented in the
- 14 document. The Concept Release provides a platform
- for discussion in several respects, first, for
- 16 describing relevant changes in Commission
- 17 regulated derivatives markets, particularly as
- 18 they relate to the increased automation of
- markets; second, for cataloguing the Commission's
- 20 regulatory responses to date, as well as existing
- 21 industry practices that address automated trading
- 22 and risk controls; third, and this is a very

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1 important purpose, for determining the
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- 2 effectiveness of existing industry practices and
- 3 the extent of their implementation at present; and
- fourth, for determining the need, if any, for
- 5 additional measures or regulatory action.
- Finally, as the Chairman noted in his
- 7 statement of support, the Concept Release is
- 8 intended to further public discussion and debate
- 9 on how to best protect the functioning of today's
- 10 highly automated and interconnected markets.
- 11 As a threshold matter, the Concept
- 12 Release recognizes and trades in automated
- environments pass through multiple stages in their
- 14 life cycle, from order generation, to execution,
- to clearing, and steps in between. Accordingly,
- it solicits public comments regarding the
- appropriate stage or stages at which risk controls
- should be placed in the order and trade life
- 19 cycle.
- 20 Focal points for implementation of risk
- 21 controls described in the Concept Release include
- 22 ATSs prior to order submission, clearing firms,

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1 trading platforms prior to exposing orders to the
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- 2 market, clearing houses, and other risk control
- 3 options, such as third party hubs through which
- 4 orders or order information could flow to
- 5 uniformly mitigate risk across various platforms.
- 6 The appropriate focal point for risk
- 7 control may depend on the type of control or its
- 8 intended purpose. The Concept Release seeks
- 9 public comment on this question and desirability
- of a layered or defense in depth approach that
- 11 places the same or similar risk controls at more
- than one stage of the order and trade life cycle.
- The Commission's Concept Release
- presents a total of 23 risk controls and other
- 15 measures, including pre-trade risk controls, four
- 16 post-trade posts or other post-trade measures,
- seven system safeguards, and five additional
- 18 measures for discussion. As detailed in the
- 19 appendix, some risk controls include one more
- 20 subpart.
- 21 Specific examples of risk controls
- 22 presented in the Concept Release include: Message

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and execution throttles, self-trade controls,
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       maximum order sizes, post- order and post-trade
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       drop copies, and uniform trade adjustment or
       cancellation policies. They also include ATS
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       order cancellation capabilities, such as kill
       switches, auto cancel and disconnect, and repeated
       automated execution throttles. Further includes
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       are ATS design, testing, change management and
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       supervision standards, as well as incoming market
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       data and other data type of feasibility checks.
       Additional risk controls and measures are
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       described in the document in some detail.
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                 The Concept Release also solicits
       comment on the total of 124 questions distributed
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       throughout the document. These questions address
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       the 23 enumerated risk controls and measures
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17
       summarized above, as well as related matters of
18
       interest to the Commission. Notably, the Concept
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       Release asks market participants to comment on the
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       implementation and effectiveness of their existing
       risk controls. As noted previously, thorough
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cataloguing and understanding of existing industry

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1 practices is an important objective of the
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- 2 document.
- 3 The Concept Release further asks market
- 4 participants to identify the uses and benefits of
- 5 each risk control they currently implement, and to
- 6 identify the types of market participants that
- 7 would generally benefit from such a control.
- 8 Conversely, it also asks whether certain risk
- 9 controls or other measures presented in the
- 10 document are unnecessary, impractical for
- 11 technological reasons, or otherwise inadvisable.
- 12 The Concept Release also solicits detailed
- 13 comments on the costs associated with implementing
- 14 each control.
- 15 The Commission's Concept Release further
- 16 solicits public comment on definitions developed
- 17 by the Tax Subcommittee on Automated and High
- 18 Frequency Trading, including, for example, with
- 19 respect to the definition of high frequency
- 20 trading. It also requests public comment
- 21 regarding the registration of firms operating ATSs
- and not otherwise registered with the Commission.

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1 Further, the Concept Release seeks public input
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- 2 regarding any additional risk controls that would
- 3 be particularly helpful in protecting the
- 4 financial integrity of clearinghouses and any
- 5 additional risk controls that should also apply in
- 6 the case of direct market access or DMA.
- While soliciting public comment
- 8 regarding the need for additional measures, if
- 9 any, the Concept Release also provides a summary
- of steps already taken by the Commission and
- 11 market participants to address automated trading.
- 12 For example, in April 2012, the Commission adopted
- 13 rules requiring futures commission merchant, or
- 14 FCMs, swap dealers and major swap participants
- 15 that are clearing members, to establish risk-based
- limits based on position size, order size, margin
- 17 requirements, or similar factors. These rules
- also require entities to use automated means to
- 19 screen orders for compliance when such orders are
- 20 subject to automated execution.
- 21 The Commission also adopted rules in
- 22 2012 requiring swap dealers and major swap

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1 participants that are clearing members to ensure
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- 2 that their use of trading programs is subject to
- 3 policies and procedures governing the supervision,
- 4 maintenance, testing, and inspection of the
- 5 program.
- 6 The Commission has also adopted rules
- 7 with respect to trading platforms, including rules
- 8 with respect to DCMs adopted in June 2012 that
- 9 require DCMs to establish and maintain risk
- 10 control mechanisms and prevent -- to prevent and
- 11 reduce the potential for price distortions and
- 12 market disruptions. These include, but are not
- 13 limited to, market restrictions that halt trading
- in conditions prescribed by the DCM. The
- 15 Commission finally has also adopted trading
- 16 policies and halt requirements for swap execution
- facilities similar to those for DCMs.
- 18 The DCM rules also create new risk
- 19 control requirements for exchanges that provide
- 20 DMA. These rules require DCMs to have effective
- 21 systems and controls reasonably designed to
- facilitate an FCM's management of financial risk.

Finally, the Concept Release notes that

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       the Dodd- Frank Act itself addresses disrupted
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       trading practices and other market abuses.
                 In addition to Commission actions, the
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       Concept Release also provides an overview of
       existing industry practices designed to mitigate
       risks in automated trading environments. It notes
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       that certain measures or variants of them have
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       been discussed by industry associations and other
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       organizations, or may already be in operation at
11
       one or more exchange, clearing members, or other
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       market participants.
13
                 For example, the Concept Release's
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       system safeguards pertaining to the cancellation
       of orders or disconnecting a market participant in
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       emergency situations are similar to proposals made
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       separately by FIA's Principal Traders Group and
       Market Access Working Group, and by the TAC's
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19
       Pre-Trade Functionality Subcommittee. Examples of
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       existing risk controls within a sample of futures
       exchanges are also discussed. In this regard, the
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Concept Release notes significant work already

- done by the TAC to catalog industry practices and
- 2 available on the Commission's website.
- 3 Finally, before concluding, I just would
- 4 like to remind parties reviewing the Concept
- 5 Release, because it is a lengthy documents, that
- 6 the questions presented throughout are all
- 7 repeated in order at the end. Similarly, the
- 8 appendix includes charts summarizing all the risk
- 9 controls and other measures discussed in the
- 10 document. These compilations may make it easier
- for you to prepare your comments to the
- 12 Commission.
- Commissioner O'Malia, that is staff's
- 14 summary of the Concept Release. Thank you.
- 15 COMMISSIONER O'MALIA: All right. I'm
- going to open up it up to questions of the floor,
- thoughts, concepts, concerns. Our opening bid
- 18 with Cliff Lewis down there on the end.
- 19 MR. LEWIS: And this is an observation.
- 20 I'm looking at Bryan Durkin, and before he turned
- 21 gray, I remember when we were basically working
- 22 together on taking the bond contract electronic.

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1 And I think my general point is while it's
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- 2 commendable, particularly given the great work
- 3 that the TAC Subcommittee has done on this, that
- 4 the current release suffers from what I'll
- 5 characterize as are you still beating your wife
- 6 kind of public policy analysis.
- 7 And the key question, of course, is, do
- 8 the high frequency traders -- and I've got no
- 9 horse in this race. I'm not a high frequency
- 10 trader. But I am a student and, frankly, fan of
- 11 electronic trading, and I'm a huge fan of the CFTC
- 12 regulatory framework, which puts the emphasis on
- 13 Central Limit Order Book trading as the
- 14 fundamental foundation for what I think is a huge
- advancement over open outcry trading or manual
- trading, which is electronic trading.
- 17 And my general point is, don't forget
- the benefits of the high frequency trader
- 19 community. In the old days in open outcry, these
- 20 guys were basically called locals if you were
- 21 polite, scalpers if you were not being so polite.
- 22 A hundred years of research demonstrates that the

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1 market would not have functioned in its primary
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- 2 role of providing liquidity to end users absent
- 3 that market-making liquidity.
- 4 Now, today much of that function is
- 5 provided by the high frequency traders. And I
- 6 think as you undertake, you know, an exhausting
- 7 120-plus questions, I think it's very important to
- 8 identify the benefits from high frequency trading
- 9 because, in effect, you really don't want to throw
- 10 the baby out with the bathwater on this.
- 11 Electronic markets will not work absent
- 12 electronic trading, as the definition that the
- 13 Subcommittee struggled with demonstrates. There
- is really no easy way to separate by-side
- 15 algorithmic execution, which is essential to get
- size done, with what the high frequency guys are
- doing on the market making side. So it's a
- double-edged sword that you're doing.
- 19 And one last important point. I also
- 20 would urge the CFTC to not conflate their, I
- 21 think, extremely well- considered framework of
- looking at electronic exchanges and incentives to

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1 clod-style trading with the SEC world, which
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- 2 absolutely makes no sense. Basically it's the
- 3 difference between an economically and technology
- 4 rational consideration of what constitutes an
- 5 efficient market versus one that's designed for
- 6 the full employment of lawyers.
- 7 And many of the so-called problems in
- 8 the marketplace relate to the fact that the CFTC
- 9 framework works fine, but the SEC framework really
- 10 doesn't work. So don't give ground on this is my
- 11 advice to the Commission. I think you guys have
- 12 really done yeoman service. You know, this is a
- 13 big victory, and I don't think you want undermine
- 14 your own success.
- 15 MR. GORHAM: I have a slightly different
- take on this from Cliff. First of all, I'm really
- 17 happy that this is a concept release instead of a
- 18 proposed rulemaking. Secondly, I thought the
- document was actually pretty nicely to confess
- that I have not had a chance to fully read and
- 21 digest it, but I just have one thought.
- 22 And that is, you raise the issue about a

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definition, coming up with a definition of high
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- 2 frequency trading, which has been really difficult
- 3 to do. And the only thing I would say is that you
- 4 only need a definition of something if you want to
- 5 regulate that thing. And it's possible that there
- are components to high frequency trading that you
- 7 care about, like the just number of transactions
- 8 per unit of time, the various ratios that you've
- 9 looked at and that kind of thing.
- 10 You can actually write rules about those
- 11 characteristics without having to come up with a
- definition for something that is really pretty
- elusive and changing, for whatever that's worth.
- 14 COMMISSIONER O'MALIA: Thank you very
- much. To the point on getting a definition, as
- 16 you well know, the Subcommittee, one of the
- 17 charges was to come up with a definition. And
- what is it relative to an automated trading
- 19 system, an ATS? And it took a long time. It is a
- very difficult situation, and we still have not
- 21 put in those thresholds that many people were
- 22 looking for.

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1 Hoping that we would get comment from
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- 2 the TAC definition, which really didn't come, we
- 3 decided to put it in here. I think there are many
- 4 people that are for it or against it, identified
- 5 the challenges with it. So I thought this would
- 6 be as good as any in terms of an opportunity to
- 7 get comments and really thoughts on it as a
- 8 Concept Release, and so that's kind of how it
- 9 ended up in the document.
- 10 Wally, your card is up. I guess the
- 11 best way to do it is put your cards up. I'll
- 12 start trying to get around the room as quickly as
- 13 I can.
- MR. TURBEVILLE: Thanks. This is sort
- of a complementary question to Mr. Lewis'. It
- occurs to me that one of the things I'm trying to
- 17 understand, if you can give us some help, about
- how to evaluate the work here and some of the
- 19 questions.
- 20 As I understand it, almost
- 21 definitionally speed, there's a relationship
- between speed and risks of things going wrong, and

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       that's imbedded in your work here. So the faster
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       things move, the greater challenges there are, if
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       you will, in terms of risks of things going wrong.
                 It also occurs to me that speed, as it
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       relates to its value to people engaged in trading,
       speed is valuable because of relative speed.
       other words, if I'm faster than others in the
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       market, that's a value to me. But absolute speed
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       doesn't necessarily have particular value -- you
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       can correct me if I'm wrong here -- to individual
11
       traders. It's this relative speed to other
12
       participants in the market.
13
                 So I've got a question for you as we go
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       through this, and I'm just going to pose it and
       see if you can help. If I'm thinking about what
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       is the value to the public -- to the public, not
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       to an individual trader because that's about
       relative speed, I think -- the value to the public
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19
       of round trip trade that takes 125 milliseconds as
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       opposed to 25 milliseconds, how should we think
       about that in terms of the value to the public and
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speed when balancing off against the inherent

- 1 risks of increased speed?
- 2 COMMISSIONER O'MALIA: I think that's
- 3 probably a question for the TAC and anybody who
- 4 wanted to reflect on that question. Bryan, I'm
- 5 just going to -- if you want to respond to another
- 6 TAC member's individual concerns and it can't
- 7 wait, let me know. But we'll try to get these
- 8 issues out there and just try to keep a tally on
- 9 your notepads, if you would.
- 10 MR. DURKIN: Thank you, Commissioner,
- and thank you, gentlemen, for the fine work that
- 12 you did on this Concept Release.
- It did -- and I've just done the first
- 14 blush review, so forgive me. But it really did
- 15 leave a question hanging in our mind in the
- 16 context of because a number of these things have
- 17 been presented or represented in the document as
- 18 concepts, I really don't think that it does
- 19 justice to the work that the Commission, that the
- 20 exchanges, that the industry has done to evolve
- 21 over the years in the context of the excellent
- 22 mechanisms that have been put in place to address

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1 a number of the issues that are, you know, the
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- 2 subject of this Concept Release.
- And so, you know, I just really need to
- 4 emphasize the importance of recognizing that, you
- 5 know, many of -- most, I would say, of the items
- 6 that have been addressed in the Concept Release
- 7 were posed as concepts, and should we be doing
- 8 these different items have already been addressed
- 9 in the context of risk management controls that
- 10 the exchanges have put in place, credit controls
- 11 that the exchanges have put in place, many of
- 12 these things through either best practices or
- 13 rulemaking of the Commission itself. But these
- 14 markets have evolved, and we've taken some very, I
- think, proactive, aggressive steps to ensure the
- 16 integrity of these markets.
- 17 And I would just like that somehow to be
- noted or reflected because for those that aren't
- 19 as clearly related to these topics as many of us
- are, you know, one could read this and suggest
- that we really haven't made progress on many of
- 22 these issues. And that's just simply -- it's

- 1 simply not the case.
- 2 You know, when you talk about credit
- 3 controls, messaging controls, stop logic
- 4 functionality, velocity logic functionality,
- 5 circuit breakers, price protections, air trade
- 6 policies, we've been pretty methodical in putting
- 7 those mechanisms in place. And so, you know, I
- 8 just simply that that effort and that progress
- 9 that the Commission and that the exchanges working
- 10 together, that that's not lost in the context of
- 11 the progress.
- 12 And this will continue to evolve. I
- mean, we've all proven that as the innovation
- 14 continues, we are doing our work as an industry
- 15 working with all of our partners around the table
- to further augment these strong mechanisms that we
- 17 have in place.
- 18 COMMISSIONER O'MALIA: Chairman?
- 19 CHAIRMAN GENSLER: Well, this Chairman's
- 20 permission, I just want to say I agree with you,
- 21 Bryan. I think there's remarkable efforts that
- have been put in place, not just by the exchanges

- 1 and clearinghouses, clearing members, but the
- 2 Commission itself.
- 3 But one of the things that I felt, and
- 4 I'm so pleased that Commissioner O'Malia and
- 5 Commissioner Chilton, who really took the lead in
- 6 getting this document together, but why we're
- 7 putting it out and to spur public debate, is to
- 8 see if there's anything, one, additional that we
- 9 need to do. And, two, to go to Chris' point, as
- we're moving to environment with swap execution
- 11 facilities, which is more fragmented that we
- traditionally had in the past in the futures
- market, are there any rules that we might need to
- 14 put in place so there's not a race to the bottom,
- 15 because everything that you just went through, an
- organization like the CME might put in place. But
- 17 then what if somebody else doesn't, and if there's
- 18 some jockeying?
- 19 So that's, to me, two of the fundamental
- 20 questions: Is there anything additional, and
- 21 secondly, is there any sort of just across the
- 22 board that we might need that's -- even if you

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1 already have it, or ICE has it or somebody, just
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- 2 is there something that we already just need at a
- 3 federal level so there's not a race to the bottom?
- 4 MR. CONCANNON: Thanks. First, I do
- 5 want to commend the Commission and the staff on
- 6 the Concept Release. I think it was well done and
- 7 raised some very important issues. The issues
- 8 that I'll focus on are the pre-trade controls and
- 9 the what I call the post-trade controls. Those
- 10 are two fundamental protections that I think we
- 11 see them adopted in Europe, in Australia, in
- 12 Canada, and in the U.S. Securities markets.
- 13 Pre-trade controls are imbedded into all the
- 14 obligations of registered entities.
- So I thought it was important that
- 16 rather than focusing on market structure type
- issues, like minimum quote life, which we'll
- 18 debate for quite some time, or other complicated
- issues, like definitions of HFT, pre-trade
- 20 controls and risk controls is an area that should
- 21 be carved out and moved forward on because they
- 22 are important.

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1
                 I do recognize that the exchanges have
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       adopted a lot of credit controls, but those are
 3
       credit controls from the viewpoint of the exchange
       and not the firm itself. And the firm should be
 5
       obligated to have their own credit controls.
       if I have one leg on the CME and one leg on ICE, I
       need to calculate that in my own pre-trade credit
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 8
       control. So I think firms having pre-trade
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       controls and filters and order filters before they
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       enter an exchange is an important concept that the
11
       Commission should recognize. It's recognized
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       throughout the globe.
13
                 The second piece is the importance of
14
      post-trade. It's rare that you see a regulator
       talk about the importance of drop copies. It's
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16
      not a topic that you hear about a lot.
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                 Just a reminder: Pre-trade control
       obligations were in place for the Goldman event
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19
       and the Knight event. Both firms were under those
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      pre-trade obligations when they had an issue.
       There was no post-trade obligation, meaning
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real-time reconciliation of what you think you

- 1 traded and what the exchange is telling you you
- 2 traded. This is an important concept that we all
- 3 focus on pre-trade and pre- trade filters.
- 4 Post-trade is critical in these events, and that
- 5 real-time reconciliation.
- 6 So I think those two concepts are
- 7 concepts that we as an industry should move
- 8 forward and think about and some of the other
- 9 concepts while we should continue to debate them.
- 10 I don't think they should be slowing down the
- importance of pre-trade and post-trade.
- MR. BATES: Thanks, Commissioner. And
- 13 I'd like to also say I thought the document was
- very good, and there was a lot of work gone into
- 15 it. So that was very good.
- I have, I guess, an observation and a
- 17 question on the document, and maybe it's one for
- 18 Sebastian or you, Commissioner. But I think
- 19 there's a convergence happening in the market in a
- lot of projects I've certainly been working on
- 21 with large institutions between what you might
- 22 call, you know, the real-time risk and pre-trade

- that's part of this, and market surveillance, sort
- of real-time surveillance. And it's all, if you
- 3 like, real-time analytics and response on big data
- 4 and motion.
- 5 So one of the examples in this document
- 6 is you might include in real-time risk to try and
- 7 see if a wild algorithm has gone outside of its
- 8 operating parameters and shut it down because it's
- 9 placing too large orders, too many orders, going
- 10 outside of its specification, if you like. And
- 11 you might be able to shut that down, and, indeed,
- that kind of thing may have helped Knight Capital.
- 13 So worked lots of systems like that.
- 14 But then, so that's automated, but what
- about things where humans come into the loop? And
- 16 you can get -- you know, I've been seeing lots of
- interest recently post LIBOR problems around, you
- 18 know, expending surveillance systems so they're
- 19 very real time, so they track things like
- 20 communications between traders in ways that might
- 21 go outside of, you know, unusual events, unusually
- large trades, unusual events, unusual types of

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1 communications, just spotting unusual events. But
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- 2 that's something a human has to judge on.
- 3 So is that outside the scope of this
- 4 document? Is this only limited to what we can
- 5 automate and shut down, or should there be things
- 6 around what you can spot whereas you might flag up
- 7 very quickly to a human for their opinion, if that
- 8 makes sense.
- 9 COMMISSIONER O'MALIA: I think, you
- 10 know, the broader the comments, the better. And
- 11 to your point, we do have both a risk control and
- some questions around supervision of ATSs, and the
- idea around the supervision elements is, in fact,
- 14 a real-time human monitoring of a machine and an
- alert capability so that, as you say, human
- operators can be notified and it's not presented
- 17 as an either/or. It's just another idea.
- 18 But there is room for that concept, that
- 19 humans are notified and then humans react in
- 20 addition to whatever automated processes might be
- in place mitigate or control the situation.
- 22 COMMISSIONER O'MALIA: Greg Wood next,

- 1 and we'll kind of work the way down the line on
- 2 this side.
- 3 MR. WOOD: Thank you very much,
- 4 Commissioner O'Malia. I'd like to echo, you know,
- 5 the comments already made. This is a paper that
- 6 we've been waiting for quite a long time for. I
- 7 think we first heard about it when we did the
- 8 presentation of the TAC in June last year. And,
- 9 you know, my first impression of reading it was
- 10 this is very good. It's obviously made a lot of
- 11 reference to industry papers. It makes a lot of
- 12 reference to industry practices.
- 13 You know, as I was reading, referring to
- Bryan's point, I was going, okay, I know which
- 15 exchanges do this already. I know, you know, what
- 16 particular cases are being referenced here.
- 17 So in terms of scope, it's brave. It is
- 18 a very good paper. And the fact that it's
- 19 presented as a request to comment I think is a
- 20 great opportunity for us within the industry to
- 21 provide you with feedback about the areas that we
- think need to be addressed. And that isn't

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1 necessarily the whole range of automated trading
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- 2 because, you know, the markets have evolved to a
- 3 certain way. There are now a number of
- 4 participants. You know, at my firm, you know,
- 5 it's not just high frequency traders that are
- 6 using automated tools.
- 7 I talk to pension funds. I talk to
- 8 corporate. I talks to CTAs, you know, a lot of
- 9 participants who are now using automated trading
- 10 technology of one sort or another to participate
- in the market to work their orders smarter into
- 12 the market, to give their end users better results
- and more fiduciary responsibility over what, you
- 14 know, the trade is trying to do in the markets.
- I think one of the things that I just
- 16 wanted to say with regard to the HFT definition
- 17 that we put together, it's easy to take it out of
- 18 context. There were several parts of that
- 19 Subcommittee working on automated and high
- 20 frequency trading. We came up with what we felt
- 21 to be a very neutral mechanical definition of HFT,
- 22 which is nice to see has also been adopted in

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other jurisdictions, such as Germany, where it was
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- very much verbatim, you know, recognition of that
- 3 definition.
- But I think one of the things that the
- 5 concept piece will allow us to do is also
- 6 highlight the other parts of what the Committee on
- 7 Automated and High Frequency Trading was aiming to
- 8 do, was to recognize that high frequency trading
- 9 is a mechanism, and there are other aspects that
- 10 we need to look at: Risk controls, quality
- 11 control is very important. There is a human
- oversight always to automated trading. No one,
- you hope, ever turns on a machine and walks away
- and gets a copy. You know, when there are
- 15 failures, there is human responsibility for those
- 16 failures.
- 17 And then, there are, you know,
- 18 accidental disruptions to the markets, and there
- 19 are abusive practices to the markets. And they
- 20 have to be very carefully controlled, and
- 21 surveilled, and recognized accordingly and the
- 22 appropriate action taken. And I think we have the

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1 chance to do this Concept Release to highlight
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- 2 that they're the areas that need to be looked at
- 3 more than any sort of broad brush regulation
- 4 around automated trading.
- 5 Thank you.
- 6 MS. VEDBRAT: You know, I reiterate like
- 7 this document is very much needed by the industry.
- 8 And I hope that, you know, the comments that we
- 9 receive is going just, you know, further enhance
- 10 the document for all of us.
- I'm going to actually focus on a
- 12 different aspect of the document, and that is
- 13 related more with the software development and the
- 14 software testing. I think that in this area, it's
- very critical that we continue to enhance it.
- 16 Given the fact that, you know, the world is moving
- 17 a lot more electronic and also technology
- 18 enhancements is allowing, you know, speed to help
- 19 trading basically happen at a much higher speed,
- 20 it's very important that the interoperability risk
- is also considered when any release is made, when
- 22 any change is made.

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1
                 That is something that, you know,
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       internally at Black Rock we're looking at very
 3
       seriously because, you know, oftentimes you'll
       have individuals components of the market. They
 5
       will develop policies and procedures that work.
 6
       But then when you connect it into the entire trade
 7
       flow, there may be a break.
 8
                 I mean, just as an example, you know, if
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       we're going to look at SEF trading that, you know,
10
       is imminent for all of us, it does involve being
11
       able to trade and participate with multiple
12
       entities. So the interoperability risk and the
13
       ability to have proper quality testing, you know,
14
       front to back is so critical before, like, day of
       mandatory, you know, trading. So if we could
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16
       just, you know, put some focus as we comment in
17
       that area, I think we will all benefit from it.
18
                 And then, you know, the definition of
19
       what is actually a trading firm and a customer is
       also going to be important. Is it just the next
20
       user in the chain, or it actually the end user
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who's taking the risk?

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                 MR. FARLEY: I, too, want to say that I
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       thought the staff did a very nice job on the
 3
       concept release. As we're making our way through
       the document, we're reading it, looking at it,
 5
       trying to find opportunities we can improve. As
       an operator of futures exchanges, I take great
       comfort in going through the document and
 7
 8
       realizing, you know, wow, we've implemented most
 9
       of this stuff, and that wouldn't have been the
10
       case five, six, seven years ago. So I can see the
11
       evolution of the industry that Bryan alluded to.
12
                 And, by the way, as I go through it, I
13
       have the same thought that Bryan does, which is
       that it's not just ICE, but it's CME that's been
14
       implementing these things along the way, and that
15
16
       gives me great comfort in terms of the risk
17
       management framework for futures exchanges.
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                 However, as the Chairman mentioned --
       Chairman Gensler mentioned, we now have the advent
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20
       of SEFs. And clearinghouses, and we operate an
       OTC clearinghouse, are required by law to accept
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22
       trades from SEFs. And as Chairman Gensler was
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1 enumerating, something like 20 SEFs. Some of
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- 2 those we may not have ever even heard of before
- 3 they filed the application. And in the CFTC
- 4 rules, it is suggested that a clearinghouse accept
- 5 trades for clearing and not have the ability --
- 6 and even on the sidelines we're hearing and
- 7 furthermore that clearinghouses shouldn't even
- 8 have the ability to reject trades from a SEF.
- 9 So I agree with the spirit of Chairman
- 10 Gensler's comments, which I think were -- I'm
- 11 paraphrasing, feel free to tell me if I'm not
- 12 getting it right, which is, we should take a look
- 13 at this. And I think the idea of being more
- 14 prescriptive or at least persuasive about how SEFs
- set up their risk controls is probably a good
- 16 idea.
- In the case of the futures exchanges,
- being more prescriptive would most likely largely
- 19 be a codification of the practices that we already
- 20 engage in, and perhaps not time well spent,
- 21 although I'll leave it to the wisdom of the
- 22 Commission in that regard. And I'm not suggesting

- we can't improve. In fact, we've seen several
- 2 ideas in the last year or two that we liked and
- 3 that we intend to implement, whether from the FIA
- 4 recommendations or even as recently as this week
- 5 from the Concept Release.
- 6 The last thing I'd like to say just
- 7 briefly, I just want to differentiate between fast
- 8 and slow. The report talks a lot about what's a
- 9 high frequency trader, and how should we measure
- 10 it? I've never spoken to Bryan about this, but I
- bet he's the same way I am and our colleagues are,
- which is we don't stay up at night thinking how
- 13 are those fast traders going to get us. We stay
- 14 up at night thinking, how are traders going to get
- us. What is a risk problem that's going to occur?
- 16 And as I sit here thinking about what
- are the biggest problems I've seen in my time at
- 18 ICE, the four biggest that I can think of at least
- 19 with U.S. exchanges are a guy or a woman, although
- 20 it was a guy in all cases, of course (Laughter) --
- in Calgary, in London, in Memphis, in San Paolo,
- 22 pointing and clicking and disrupting the markets

- 1 and not having the proper risk controls. So let's
- 2 not lose sight of that. The important
- 3 conversation is how do we have more risk
- 4 management? It's not who's a fast trader and
- 5 who's a slow trader.
- 6 MR. GORELICK: Thank you. First, I do
- 7 want want to echo what everyone is saying here in
- 8 thanking the Commission for putting out a really,
- 9 thoughtful and comprehensive document. I think it
- 10 will be the beginning of a very good and
- 11 beneficial process in which we can have a good
- 12 discussion about how the markets have evolved.
- 13 At the risk of, you know, repeating what
- 14 a lot of people have said here, I agree with what
- we've heard that there are a lot of existing
- 16 practices in the industry today. The Concept
- 17 Release goes part of the way in cataloguing those.
- 18 I think the responses to the Concept Release will
- 19 be helpful in filling out the picture.
- I do want to make the point that we need
- 21 to keep in mind market quality. That's sort of an
- 22 important function. Cliff started by talking

- about this, that the markets today, the U.S.
- 2 futures markets are very good by just about every
- 3 metric that I'm aware of, and we need to keep that
- 4 in mind. That's one of the important goals of a
- 5 market, and we want to make sure that whatever
- 6 rulemaking comes out of this, that it helps to
- 7 preserve some of those gains.
- A couple of other observations that I'd
- 9 like to make. One is that there is an incredible
- 10 amount of detail in this document, and it makes me
- 11 a little bit uncomfortable that what might come
- out of this is very detailed, very specific, and
- 13 very static rules about what risk controls and
- 14 safeguards should be. And I think that would
- 15 ultimately make things less safe than they are
- 16 currently.
- So I would urge more of a thoughtful,
- 18 principled- based approach to what risk controls
- 19 should be in the market. And as we go forward, I
- think that'll be an important part of the
- 21 discussions.
- 22 Commissioner O'Malia has asked whether

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we should federalize some of the existing
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- 2 practices. And I think that's going to be an
- 3 important part of the discussion about where are
- 4 there gaps between current practices. Where are
- 5 there races to the bottom, as Chairman Gensler
- 6 mentioned, that need to be managed through a
- 7 regulatory process? I think that will be an
- 8 important, fruitful part of the discussion that's
- 9 to follow.
- 10 One last observation that I wanted to
- 11 make sort of in response to Wally's comment a
- 12 little bit earlier. You know, he made the point
- 13 that speed -- absolute speed is inherently
- 14 dangerous. And I know that in the physical world,
- 15 that's very much case. I think about it the same
- 16 way. We all know intuitively if we drive our car
- 17 real fast, it's going to be more dangerous.
- 18 Last year, I remember seeing a news
- 19 article about some experimental military aircraft,
- some unmanned aircraft, that was traveling seven
- 21 times the speed of sound, and it exploded. And,
- 22 you know, my first reaction was, well, of course

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1 it did. It was going seven times the speed of
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- 2 sounds. And, you know, I think our physical world
- 3 recognition is that speed is dangerous.
- 4 I'm not sure that's inherently true with
- 5 computer processes, and I think that'll be another
- 6 good part of the discussion. I don't think about
- 7 it that way. I think if we've got humans who are
- 8 chasing computers to do the risk management and
- 9 the surveillance without using computers, then
- 10 clearly that's a real issue. But if we've got the
- 11 right automated computerized risk checks and
- 12 surveillance capabilities, then I think it's a
- good discussion. I'm not convinced that faster is
- inherently more dangerous in an electronic
- 15 automated environment, and I'm looking forward to
- 16 talking about that.
- 17 Thanks again for the opportunity to talk
- about this, and I look forward to sort of a very
- 19 thoughtful and evidence-based response to the 124
- 20 questions in the document.
- 21 COMMISSIONER O'MALIA: We're going to go
- 22 with Evelyn next, then Gary, Keith, Irene, and

- 1 then John.
- MS. FUHRER: Okay. Thank you so much.
- 3 I just have a couple of points being towards the
- 4 end of the table, a lot of the things I had wanted
- 5 to say have already been expressed. But just a
- 6 few things.
- First of all, I do want to thank the
- 8 Commission for the well-thought out paper. I did
- 9 read the first 100 or so pages, and then was glad
- 10 to see that the rest was a sort of reiteration of
- some of the questions because I just ran out of
- 12 town. And I do want to take -- I will take the
- opportunity when I get back to the office to go
- 14 through it in more detail.
- There is one thing that I would cull
- out, and I think Commissioner Gensler mentioned it
- in the opening statements. But I think it
- 18 probably is important to cull out in terms of the
- 19 Concept Release. It's mentioned in there, but I'm
- 20 not sure if it's mentioned with enough emphasis.
- 21 And that is a managing of the expectations. And
- 22 what I mean by that is, if we were to go ahead and

- implement everything that's in the Concept
- 2 Release, would that prevent the types of errors,
- 3 technology issues, that have been listed in the
- 4 Concept Release? And I would daresay probably
- 5 not.
- 6 And as we read -- and the Concept
- 7 Release does an excellent job of giving a
- 8 historical view of some of the recent events that
- 9 have happened. People could read it potentially
- 10 as, you know, technology run amuck. And when you
- 11 think about the amount of technology that we have
- in the marketplace compared to the amount of
- events, it really is not the case.
- 14 And I guess what I'm trying to say is
- 15 that I think we need to let people know that as we
- 16 continue to use technology in the markets, things
- are going to happen. We could do as much testing
- as we want, and I was going to make some comments
- 19 that echoed what Supuma was saying about testing,
- and the highly-integrated marketplace, and the
- 21 need for, you know, interconnections, types of
- 22 testing as well.

But there are unanticipated events and

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2
       unanticipated combination of events either
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       internal or external, that no matter how much we
       do, we're not going to be able to anticipate. And
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       I think it's important for people who read the
       Concept Release, comment on it, and actually as we
       progress in implementing a lot of things that are
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 8
       in there, there is an understanding that things
 9
       are going to continue to happen, and that we
10
       should expect it.
11
                 MR. DEWAAL: Thank you. And I also want
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       to echo what's been many times. I thought the
13
      Concept Release was just excellent and very, very
14
       thoughtful. And certainly the Commission staff,
       which probably has lots to do these days to take
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16
       on that task, too, that's tremendous.
17
                 I guess one of the advantages that I
      have in my new position is I get to step back and
18
      be more holistic on matters. And when I read the
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22 both by the CFTC and the Financial Conduct

Concept Release, I was sort of thinking about a

recent enforcement action brought simultaneously

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1 Authority in the UK, and the press releases that
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- were issued simultaneously announcing that action,
- 3 which had to do with the trade of putting orders
- 4 into the market and pulling them very quickly.
- 5 And the CFTC's headline prominently used the word
- 6 "spoofing," and the FCA's headline prominently
- 7 used the word "layering."
- 8 And I thought about the amendments to
- 9 the Commodities Exchange Act, which used the word
- 10 "spoofing." And the only reason I use that is
- 11 because to me it's the danger, and I think Tom has
- said this really, really well, it's the danger of
- labeling, categorizing, and getting much too down
- in the specifics and micromanaging, because, you
- know, we can look at the same thing and we can
- 16 call it different words. And you don't want to
- end up with rules that are so specific to specific
- words that you actually miss the conduct that
- 19 you're trying to get at.
- Whether we call it "spoofing" or
- "layering" or whatever, we don't like people to
- 22 place orders into the marketplace and pull them

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out without the intent of ever executing them. We
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- don't like people to put orders, you know, that
- 3 match on both sides of a trade for the purpose of
- 4 giving appearances without actually wanting to
- 5 take a market position. Whatever you call it is
- 6 irrelevant at the end of the day.
- 7 And I think that one of the things that
- 8 worried me as I read through the Concept Release
- 9 was the eagerness to look at micro names as
- 10 opposed to holistic conduct. Even the section on
- 11 registration, which I thought was interesting, and
- 12 I thought that would be something that ultimately
- 13 would be controversial. You know, to me the issue
- isn't whether you register high frequency traders
- or even some subcategory of automated traders.
- 16 You know, the question is, you know, are you going
- 17 to extend the process that has begun with the
- 18 registration of swap dealers and major swap
- 19 participants, and actually say that there's
- 20 categories of traders that should be registered,
- 21 because they do something in the marketplace that
- 22 has a big impact. You know, what they're called,

- 1 to me, is irrelevant.
- 2 And I think, you know, that's just one
- 3 thing, you know, I think that's important because
- 4 I do think the Concept Release sort of predisposes
- 5 the current fact pattern. You know, onto Cliff's
- 6 point, forget the introduction of e-trading, the
- 7 electronic marketplaces. I remember when the big
- 8 controversy was whether brokers should wear
- 9 headsets or not because it was considered that the
- 10 brokers that had headsets had an advantage. You
- 11 know, folks have always been trying to figure out
- 12 a better speed. The issue, again, is equality.
- 13 Can everybody access the market or have the
- potential to access the market the same way?
- So, again, my only thought is, as
- 16 everyone goes through Concept Release, you know,
- 17 are we getting overwhelmed by our own titles? Are
- 18 we getting overwhelmed by our own names? You
- 19 know, let's just concentrate on the conduct and
- 20 the problems, whether it's a slow guy or a fast
- 21 guy, and if it will be a woman someday also, you
- 22 know. You know, problems are problems, and let's

- 1 just think more holistically.
- 2 CHAIRMAN GENSLER: I think Keith is
- 3 next.
- 4 MR. FISHER: Thank you for having the
- 5 opportunity to comment. I was, you know, waiting
- quite a while, as Greg mentioned, to see what the
- 7 Concept Release released said, and I have to say
- 8 that I was generally pleased. And one of the most
- 9 important facets that I found in the Concept
- 10 Release was that it took the overall view of
- looking at automated trading and didn't focus on
- 12 -- it does have, you know, areas that talk about
- 13 high frequency trading. But overall, you know, it
- started with issue of automated trading, which I
- 15 think is the right -- you know, the right circle
- on the Venn diagram to look at.
- I wanted to just echo, you know, the
- 18 comments that were made around the table. I won't
- 19 repeat them, but I did want to go back to some
- 20 comments that were made about kill switches. And
- 21 just in general, you know, as you solicit
- 22 comments, you know, it's interesting. You know,

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1 we say kill switches. Well, yes, we absolutely
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- 2 have to have kill switches. But when you start to
- 3 look at the details of any of these particular
- 4 risk management features, they're not so easy, you
- 5 know.
- If I kill someone's trading strategy, am
- 7 I killing their orders that are risk taking or
- 8 risk mitigating? And if I've killed their
- 9 activity that's risk mitigating, what other, you
- 10 know, trickle down effects am I causing by doing
- 11 that? So it's not always so easy to just say,
- 12 yes, we have to have this parameter, yes, we have
- to have this feature that's going to kill
- 14 something, and all will be good if we use when we
- 15 need to use it.
- There's a lot of nuances and intricacies
- in the things that are in this Concept Release
- 18 that you're going to get comments, and you might
- 19 miss some of those details depending on where
- those comments come from.
- 21 The other thing I'll say is I'd just
- 22 like to add onto what Evelyn said. You know, you

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1 could do everything that is not currently being
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- done, and, yes, there are a lot of things in the
- 3 Concept Release that are currently being done.
- 4 But you could do everything and you're still going
- 5 to have issues that are going to come up. And I
- 6 think you even mentioned that, Chairman Gensler.
- 7 But I think one of the things that that
- 8 means is this really speaks to the need to do
- 9 careful -- very careful -- cost-benefit analysis
- of any proposal; that, you know, maybe it costs
- 11 too much, and the benefits that we actually get
- just don't materialize. And so, I hope that as
- anything progresses to proposed regulation that
- 14 there's going to be some very careful cost-benefit
- analysis of anything proposed.
- Thank you.
- 17 COMMISSIONER O'MALIA: Irene?
- MS. ALDRIDGE: Thank you very much. I
- 19 really appreciate this release, and being a high
- frequency trader, this may be a dubious compliment
- 21 in the eyes of the press, for the Commission. But
- I think it was very well balanced.

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1 One thing I would like to -- two things
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- 2 I'd like to point out. First of all, from my
- 3 perspective, commodities right now are way ahead
- 4 of equities in terms of market structure and as
- 5 applied to mitigation of risks of high frequency
- 6 trading. And I think I'm echoing Cliff's point
- 7 there.
- 8 The second point I'd like to make is
- 9 there is a lot of emphasis on speed and who is
- 10 fast and who is not fast. And we have a lot of
- debate going on whether fast means bad, but it
- doesn't go beyond that.
- So I think what would be really
- interesting is to identify and perhaps with
- industry participation. There are a lot of
- 16 industry practitioners who have observed bad
- behaviors, specific bad behaviors, that may be
- 18 caused by high speed traders or low speed traders,
- 19 but something that would actually constitute
- 20 examples of manipulation, and spoofing is
- 21 definitely is one of them.
- 22 But basically at this point, there's a

- 1 lot of negative connotation as it is associated
- with fast traders, but the examples of what these
- 3 fast traders can do are very few and far between.
- 4 So I think it would be interesting even without
- 5 naming names, if, Eric, you don't want to name
- 6 names, it's fine, call them names. But it would
- 7 be interesting to catalogue a set of examples,
- 8 exactly what is there that people are doing that
- 9 is wrong, and then somehow structure risk
- 10 activities around that, because I think there is
- 11 right now there is one catch-all net, and a lot of
- 12 people do believe that all high frequency trading
- is negative. And without really going into
- 14 granularity about what high frequency trading
- activities are bad and which are good.
- Thank you.
- 17 COMMISSIONER O'MALIA: Thank you. Mr.
- 18 Lothian?
- 19 MR. LOTHIAN: As I was reading this, I
- was trying to think of myself as a perhaps a prop
- 21 trader who was thinking about starting his own
- 22 particular group. And as I was going through all

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of the 137 different pages of it, I said to
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- 2 myself, you know, starting that car wash looks
- 3 like a lot more interesting right now.
- 4 This is a lot, and I really worry,
- 5 particularly as we get into the weeds of some of
- 6 the different specific rules for all these
- 7 different things, as to whether we're making
- 8 things so complex as to drive new, smaller
- 9 entrants out of it. And what are the rules that
- are going to be applied to a new entrant? You
- 11 know, is it a doctor opening a doctor's office, or
- is it a doctor that has to fill the whole hospital
- in order to be able to support everything that you
- 14 want that doctor to be able to do, kind of thing.
- So I'm worried about the impact on the new
- 16 entrants to the marketplace coming in.
- 17 I'm also worried about, you know, what's
- 18 the implication to -- just what is the definition
- of a customer, and where does this apply? If you
- 20 have a retail customer, for example, using
- 21 automated trading tools from an ISB, okay, at what
- 22 point does that begin and who's responsible for

- that, because that's -- you know, certainly
- 2 there's greater and greater tools for building
- 3 algorithms. It doesn't have to be high, you know,
- 4 frequency trading, or fast trading, or slow
- 5 trading. It's just automated trading.
- And, you know, the other thing that, as
- 7 we were talking about kill switches and all this
- 8 kind of stuff, I'm reminded of a case, you know,
- 9 unintended consequences of where you just -- stuff
- 10 happens, you know, kind of thing. A broker in my
- office had a computer that was frozen, okay?
- 12 Well, what do you do? Well, you push the off
- 13 button, come on. I mean, that's what you do.
- 14 It's the kill switch. You turn it off, right?
- 15 Except it's Microsoft Windows and it won't turn
- off. So what do you do, all right? Well, you use
- a little bit of logic, and I told him to unplug
- 18 the machine, okay?
- 19 Sometimes even, you know, great
- 20 engineering tools and stuff like that, you're just
- 21 not going to come up with every necessary
- 22 scenario, you know, kind of thing. So getting too

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1 specific about some of this in terms of what it
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- 2 has to kill and how it has to kill can do more
- 3 harm than good sometimes. So I'm a little bit
- 4 concerned about that.
- 5 So the cost-benefit analysis. You know,
- 6 we built an entire site, Markets Reform, where we
- 7 help people manage all of this regulatory change
- 8 that has occurred since Dodd- Frank. And, you
- 9 know, the more and more -- you know, the prospects
- 10 of getting into a career in regulation look better
- and better all the time just because you have to
- 12 have that element to be able to get into these
- markets. And so, now you're talking about a much
- 14 larger organization, more capital, those kinds of
- 15 things.
- And, you know, we've already seen a
- 17 consolidation of sorts in the prop trading area,
- 18 okay? Okay. So, you know, with all the
- 19 connectivity that you have and the compliance that
- you have and everything, are you going to see the
- 21 same thing in the prop trading area that you saw
- in the FCM area, which was a consolidation

- 1 concentration to the point where we have so few
- 2 FCMs, that it's very difficult to be able to find
- 3 the places to be able to do certain types of
- 4 business. Too big to fail, you know, comes into
- 5 mind as well with that kind of thing.
- So how you're treating the lesser, the
- 7 smaller with all of this is a big question in my
- 8 mind.
- 9 CHAIRMAN GENSLER: I'm going to have to
- 10 sneak out, but I just wanted to -- I'll be back
- 11 for the SEF panels later. But just a little bit
- of reaction from this one Commissioner. This
- debate, just this discussion here, tells me this
- 14 was the right thing to put out. I mean, you don't
- 15 all agree, and we wouldn't expect you all to. But
- we're going to benefit as a Commission from
- 17 hearing this.
- I think we -- a couple of things. I
- 19 think we put out kind of at the right time. I
- 20 mean, if we had done it a year ago, that would've
- 21 maybe been the right time. But we've now
- 22 completed the rule set on the swaps reform where

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1 we could. I mean, there were a couple of rules
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- where we have to work with other agencies. But
- 3 that which we could do, we got out. And the
- 4 markets are largely adjusting.
- 5 So there's some real big thematic
- 6 changes happening, and I'm not talking about
- 7 electronic trading. I'm talking about central
- 8 clearing. I'm talking that we might have 15 to 20
- 9 SEFs initially. I'm talking about that we won't
- 10 have just the market structure around ICE, and
- 11 CME, and, of course, Minneapolis and Kansas City.
- But, we're going to have a lot more
- interconnectivity, a lot more interoperability, as
- 14 Supuma and others have pointed to.
- 15 So I think this is a really good time to
- 16 hear your views. John, no, I don't think a doctor
- should have to build a whole hospital to open a
- doctor's office, but that's why there's also
- 19 questions about is there something that exchanges
- and clearinghouses do in an environment so that
- others don't have to do it, or maybe it's the
- 22 Futures Commission merchants in some cases, so

- 1 that others don't have to do it, so we can learn
- 2 from that.
- 3 And I'd be very interested in the debate
- 4 as to whether we need to define high frequency
- 5 traders. I've tended to be, with all respect to
- 6 Commissioner O'Malia's work, I tend to think of
- 7 this more about automated trading or people who
- 8 have direct market access, somebody who has a pipe
- 9 directly into Globex, somebody who has a pipe
- 10 directly into a clearinghouse, that's where I sort
- of thing, okay, are there more risk filters that
- 12 we need.
- But I thank you all, and I know you've
- qot about another half-hour or something before
- 15 lunch comes, so.
- 16 COMMISSIONER O'MALIA: Thank you. Let
- me take the question and go to the next level.
- 18 Cliff brought up the point about principles-based
- 19 regulation. We have two exchanges here, which I
- think defend themselves and probably are quite
- 21 proud of their risk controls that they have in
- 22 place today.

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At what point do we say, you know, we
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       need some of this and some of that, you know?
 3
      What is the minimum? If they have two different
       control systems, are they both good, or do we
 5
      mandate them both, or do we say, no, ICE must
       adopt the CME standards? And what about every SEF
 7
       out there, to Tom's point? What controls are we
 8
       expecting there?
 9
                 So we need to begin to ask the tougher
10
       questions and looking for your advice on this.
      You know, how flexible can we be? How tolerant
11
12
       can we be? What do we have to do to validate that
13
      we're okay with what's in the market today. Even
14
       if we don't federalize them or we decide them, do
       we federalize both CME and ICE controls and then
15
       apply them to every SEF? What's everybody's
16
17
       thinking on this? Cliff?
18
                 MR. LEWIS: Don't do it. You know, the
       exchanges have done a -- you know, it's a tribute
19
20
       to the supremacy of the way the U.S. futures
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markets work is, again, you guys can't deal with

success. And the fact of the matter is, I would

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1 think a public policy purpose would be to
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- 2 encourage a little competition.
- 3 So having the scope for exchanges or
- 4 clearinghouses, differentiating their product
- 5 offering through different techniques or different
- 6 controls is the right thing. And obviously, you
- 7 know, what you do for oats trading is not probably
- 8 what you want to do for the bond contracts, so
- 9 that there's going to be a good deal of
- 10 differentiation in the solution that, frankly,
- 11 government regulators should steer clear of
- because that's really the purpose. I mean, unless
- 13 you want to take over the whole industry and make
- it a subsidiary of the United States government.
- 15 There's ultimately a point where listed for-
- 16 profit companies have to engage in competition.
- 17 And the other thing that I think that's
- 18 a little bit striking is the ultimate penalty for,
- 19 you know, trading gone bad is the guy loses money
- 20 and goes out of business. Now, the government has
- 21 a legitimate interest as the regulations and as
- the legislation stipulate for market manipulation

- 1 for abuse of conduct. But other than that, the
- 2 ultimate sanction for computers gone wild is the
- 3 guy has to close up shop, or the FCM loses some
- 4 money.
- I mean, again, I think your point on
- federalizing this is a very important one.
- 7 Clearly you have to look at it, but I think where
- 8 you are now, which is essentially trusting your
- 9 designated contract markets and others, is the
- 10 right place.
- MS. VEDBRAT: I think, you know, we
- 12 probably end up more in a hybrid situation where
- certain rules or whatever, they'll be more
- 14 subjective or principle based. You know, if you
- 15 look at CME and ICE, I would imagine, like, a lot
- of the controls, even if they're different,
- 17 they're kind of trying to achieve the same thing.
- 18 So, you know, something like that, you know, if
- it's more principled base or subjective, you know,
- 20 basically highlighting that, you do need to
- 21 address it, but leaving it up to the entity on how
- they address it, is, you know, good.

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1
                 But then when you go down the chain and
 2
       you look at, like, entities like SEFs that are
 3
       smaller and not necessarily able to stand on their
       own, but yet have the ability to introduce
 5
       substantial amount of risk just by having, you
       know, the wrong procedure in place. You know, at
 7
       that level you may want to have a little bit more
 8
       granularity. Like, you know, what we're dealing
 9
       with right now is we have, like, you know, so many
10
       different SEFs. So we're focusing on about, you
11
       know, 60 weight of them and essentially having to
12
       write down, okay, these are the 7 or 8 critical
13
       pieces that we need to see from a risk management
14
       perspective, from a controlled perspective, and
       building those matrices ourselves versus, like, if
15
       there was, you know, a list that was given to
16
       every SEF just because they're new in the market
17
       saying that you need to have something in place
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19
       that is able to have either, you know, risk
20
       mitigation or control depending what, you know,
       what the criteria is in place that is transparent
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22
       to the market.
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1
                 So you're going to end up a hybrid so
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       you don't, you know, in any way -- you know, the
 3
       competition is allowed to exist, you know, but yet
       at the same time, you're providing, you know, a
 5
       safer environment, you know, for the rest of the
       world that has to co-exist.
                 MR. WOOD: The thing that I was
 8
       concerned, it's a shame (inaudible) actually just
 9
       walked out of the room, is that we've just gone
10
       through an exercise about pre-trade controls and
11
       access -- direct access -- to marketplaces as part
12
       of that. So with Rule 173, which is obviously a
13
       rule focused on the clearing members as opposed to
14
       the actual end users, yeah, it provides to us a
       framework that we spend a lot of time interpreting
15
16
       and asking for guidance on from people like Ananda
17
       and the rest of the Division at the CFTC.
18
                 But the nice thing about it was it
19
       wasn't necessarily prescriptive. It put in place
20
       that there needed to be risk management. It put
       it out there that we need to have risk management
21
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in place. And we had to get an extension for

- 1 certain exchanges in the U.S. to put pre-trade
- 2 controls in place. Other exchanges already them.
- 3 It was deemed that that was suitable under Rule
- 4 173, and other exchanges had to put those same
- 5 controls in place.
- I think with that framework, and maybe
- 7 just an extension of that framework, that will
- 8 cover probably most of the concerns coming around
- 9 risk management onto the SEFs.
- 10 MR. MACDONALD: I think from my
- 11 perspective, it's a hybrid problem because on the
- one hand, I think the SEF doesn't have a view of
- 13 the kind of credit risk. It really has more of a
- view of the kind of operational risk. We only
- know one piece of the puzzle, and I think that
- 16 ultimately, you know, clearly there needs to be
- 17 controls at a SEF level around kind of what's
- 18 going through the pipes and making sure that, you
- 19 know, to the extent possible, we're avoiding any
- 20 issues.
- 21 And we've long, you know, we've
- 22 advocated using NFA and other methods like that to

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1 try to kind of avoid a race to the bottom because
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- 2 I think we have a real responsibility to make sure
- 3 that, you know, our systems aren't creating
- 4 problems. But I also think that, you know, from a
- 5 risk perspective, it does belong in the
- 6 clearinghouses as well because, you know, they
- 7 have more of a holistic view as to what individual
- 8 participants are doing.
- 9 And so, you know, I think it's a very
- 10 hard problem, and I think it has to be more
- 11 principles-based because I think we're entering a
- 12 brand new world where, you know -- I mean, I'm
- sure it will come up this afternoon, but there's a
- lot of open debate right now within this space.
- 15 And I think that, you know, having a
- 16 principles-based approach is the only real way to
- 17 kind of ensure that people are thinking about
- 18 these problems holistically and not just trying to
- manage rule by rule as well.
- 20 COMMISSIONER O'MALIA: Sebastian, can I
- just ask one final question? The floor trader
- definition, what is the thinking behind why that's

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1 the appropriate regulatory hook to make -- to
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- 2 require registration? Floor trader, you might
- 3 want to walk through why you or OGC, whoever came
- 4 up with it, is the appropriate hook.
- 5 MR. SRINIVASAN: I think, Commissioner,
- 6 the intention really was to solicit comment on
- 7 whether there should be registration of a category
- 8 of participants that are not currently registered,
- 9 but that might, you know, in the view of some,
- 10 benefit the system, might benefit from their
- 11 registration. I think the floor trader category
- is an option that we're soliciting comment on, but
- I think as with the rest of the Concept Release,
- its document doesn't particularly, you know, pitch
- 15 it as the solution. It simply solicits comments.
- 16 COMMISSIONER O'MALIA: Well, if we say
- it does pitch it a bit, if it comes out in a
- document, no matter what you think, but it does
- 19 make that kind of our position a little bit. But
- thank you for that.
- 21 Commissioner Chilton, I don't know if
- you have any questions for the panel?

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COMMISSIONER CHILTON: I don't have any
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 2
       questions, but, I mean, just a general comment. I
 3
      mean, you know, so everybody should be patted on
       the back, fast is good, kill switches are already
 5
       in place or they're not needed. The cheetahs are
       just like the floor traders. They should be just
 7
       treated the same. We shouldn't be big government.
 8
       We should just go back to principles.
 9
                 I mean, I just come from -- of course
10
       we've thrown everything but the kitchen think in
11
      this -- kitchen sink in this Concept Release.
12
      We're not going to do everything. But the decade
13
       of deregulation is over. I mean, we've seen where
14
       that took us. And the question is finding the
15
       right balance.
16
                 The deal with dilemmas is always trying
       to get ahead of that because most problems are
17
       solved as a result of bad actions. So from my
18
19
      perspective, we need to come up something ahead of
20
      time before we see problems that result in an
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overzealous Congress coming after the cheetahs or

ATSs. So that's what, at least from this

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1 Commissioner's perspective, is trying to find what
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- 2 the right balance is. But doing nothing, that's a
- 3 non-starter with me.
- I really appreciate the comments, and I
- 5 look forward to hearing more. And thank you
- 6 again, Mr. Chairman.
- 7 MR. HEHMEYER: Can I chime in? I've got
- 8 something on the SEFs from the PTG perspective
- 9 this afternoon. But one thing I'd like to say is
- 10 that this video thing in Chicago is very good.
- And it's a good way to participate, and I think
- it's possible if we promoted this a little bit,
- we'd get more participation here in Chicago,
- 14 because this has been a good way to part of all
- 15 this this morning.
- 16 And Bart and I have debated a couple of
- 17 his points that he just made a little bit. We
- have a good, healthy debate here occasionally.
- 19 But I just wanted to let you all know
- 20 that the community here in Chicago, which is
- 21 echoing what many people have said -- again, I
- 22 have something else this afternoon. But the PTG

- 1 Group has been favorably impressed and disposed
- 2 with regard to all of the questions that you all
- 3 ask, and it's a good, healthy debate for the
- 4 industry.
- 5 So, but this video thing has been a good
- 6 thing.
- 7 COMMISSIONER O'MALIA: I would point
- 8 out, Chris, the room is full.
- 9 MR. HEHMEYER: Sorry?
- 10 COMMISSIONER O'MALIA: We actually have
- 11 people in our seats.
- MR. HEHMEYER: We have them. They're
- just not clouding the camera to you. They're all
- 14 there. But, you know, there are people in Chicago
- that would come and participate, I think, if this
- 16 was promoted a little bit. There are lots of
- interested people and the Chicago Fed on this
- issue and such who would participate if it were a
- 19 little bit better known, I think.
- 20 COMMISSIONER O'MALIA: We took the show
- 21 to Chicago, if you recall, in a hurricane here.
- 22 So it was our safety location. What did we call

- 1 that, our backup?
- 2 MR. HEHMEYER: Well, and is your next
- 3 one going to be at the FIA thing, the 2nd of
- 4 November?
- 5 COMMISSIONER O'MALIA: No.
- 6 MR. HEHMEYER: No.
- 7 COMMISSIONER O'MALIA: We haven't
- 8 scheduled the next one, you know. We did that
- 9 before. So we got to share with other important
- 10 cities.
- 11 If there are no further questions, lunch
- 12 has arrived, I'm told. We can take -- we've got
- some time this afternoon. We have a good SEF
- 14 discussion, I expect, coming up. But if you want
- 15 to turn back to this, let me know. Everybody is
- going to be at the table. This is really -- this
- 17 high frequency and automated discussion is a TAC
- debate right now. We're not debating witnesses
- 19 here. We're just kind of thinking out loud. So I
- 20 greatly appreciate everyone's thought on this.
- I apologize that we weren't able to give
- 22 it to you earlier. I think, Sebastian, you

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1 mentioned it hits the Federal Register today, so
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- 2 everybody -- more people can read it. We gave it
- 3 to you as we gave to the TAC members as soon as we
- 4 sent it to the Federal Register. So I do
- 5 appreciate further reflections, your comments, on
- 6 it. So thank you again for this morning's debate.
- 7 For TAC participants and witnesses,
- 8 we're providing the usual TAC lunch upstairs. So
- 9 please proceed to the elevators. We'll start
- 10 again at 2:00.
- 11 (Recess)
- 12 COMMISSIONER O'MALIA: Take their seats.
- 13 We have our lead off speaker here so we can get
- 14 started. Today we have our third and final panel,
- 15 SEF panel, and we have selected a handful of
- 16 people that have raised concerns or issues that we
- have heard from, we've got the NFA, who's going to
- have a big role in surveilling the SEFS here
- 19 today, and we've kind of got -- we have all manner
- of different representations of either SEFS or
- 21 market providers.
- We're going to start off the day with

- 1 David Van Wagner, who I think you all know and who
- 2 the chairman delivered his email to the entire
- 3 world and said if you have a problem, call David.
- 4 This is who you call.
- 5 David's going to give us a quick
- 6 overview of the rule and the issues that you're
- 7 dealing with and the path forward. Obviously, as
- 8 I noted earlier, we're 20 days away, we've got a
- 9 number of SEFs to do. I think he's going to touch
- on what is made available to trade determination,
- and then I'd like to recognize after that Nicholas
- to give a brief EU perspective on trading. I
- think we've had some significant challenges in
- 14 terms of the international front with the October
- 15 2nd deadline and what that means for the previous
- agreed upon proposal between Barnier and Gensler
- 17 and then we'll just -- we'll start with Scott and
- then we'll kind of -- actually, I think we're
- 19 going to go with Jane next with NFA to kind of
- give a perspective on that, and then we'll get
- into the market participant issues from there.
- 22 So, David Van Wagner, please kick us

- 1 off.
- 2 MR. VAN WAGNER: Thanks very much,
- 3 Commissioner O'Malia. I'm not quite sure if there
- 4 are other commissioners listening in, but
- 5 greetings to the chairman, Commissioners Chilton
- 6 and Wetjen as well and the members of the
- 7 Technology Advisory Committee.
- 8 Yeah, I was just going to give a quick
- 9 overview of the SEF rulemaking, and a little bit
- of the context of where it sprung from in the CEA,
- 11 been made available for trading or match
- 12 rulemaking, and I'm going to quickly segue into
- using acronyms entirely, so hopefully people are
- up to speed on those, and basically our progress
- in reviewing SEF applications and some upcoming
- 16 key dates.
- 17 The SEF rulemaking, of course, comes out
- 18 of the CEA. Section 5H basically sets forth basic
- 19 registration and compliance requirements for SEFS,
- 20 including 15 core principles that all SEFS have to
- 21 comply with to attain and maintain registration.
- 22 And of course the goal of one of -- one

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of the overarching goals of the section is to
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- 2 promote the trading of swaps on SEFS and to
- 3 promote pre-trade transparency in the swaps
- 4 market.
- 5 Part -- well, 1A50 of the act defines
- 6 SEFS, and it's a fairly broad definition,
- 7 basically a trading system or platform in which
- 8 multiple participants have the ability to execute
- 9 or trade swaps by accepting bids and offers made
- 10 by other multiple participants through any means
- of interstate commerce.
- 12 Also, Section 2H8 is key here. It
- 13 basically establishes what we call the trade
- execution mandate whereby swaps that are subject
- to the clearing mandate and have been made
- 16 available for trading on a SEF or a contract
- 17 market, a DCM, become subject to that mandate and
- 18 have to be traded from that point forward on a DCM
- 19 or a SEF.
- 20 So, our SEF rules set forth -- they have
- 21 a fairly broad registration requirement, which
- 22 essentially states that, any person who operates a

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1 facility that meets the SEF definition, that is a
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- 2 many to many platform, has to register as a SEF.
- 3 To be clear here, that registration requirement is
- 4 not tied to the trading of swaps that are subject
- 5 to the trade execution mandate.
- 6 I've got a little notation here, it's
- 7 number 88, which corresponds with a footnote in
- 8 our rulemaking, which makes this, I think, pretty
- 9 clear, along with 37.3, and basically also in our
- 10 preamble we give some examples of markets which
- 11 would trigger -- in our view, which would trigger
- this registration requirement, and probably more
- importantly, some of the platforms which wouldn't
- trigger the SEF registration requirement.
- 15 Essentially, we really set forth only
- 16 two examples and they are a pure dealer market
- where a dealer sets up a market, posts bids and
- 18 offers, and stands ready to be the buyer to every
- 19 seller and the seller to every buyer. And also,
- 20 of course, continued private negotiation between
- 21 two parties who contact each other in whatever way
- they might, but they basically privately negotiate

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1 and consummate the transaction between the two,
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- but that's a pretty small sliver of the universe,
- 3 we think, of where swaps are executed now.
- 4 Upon registration, SEFS have to comply
- 5 with all the core principles and the related
- rules, and they also have to -- to emphasize one
- 7 point -- they also have to meet what we call the
- 8 minimum trading functionality, essentially they
- 9 have to have an order book, that being a trading
- 10 system in which all market participants have the
- ability to enter multiple bids and offers, observe
- or receive bids and offers entered by others, and
- 13 to transact against those bids and offers. That
- is a minimum functionality. It is not one that
- has to be followed for all trading on the first
- days of SEF registration, because it's not likely
- 17 to be a trade execution mandate.
- 18 We actually divide transactions into
- 19 SEFS into sort of two classes, basically required
- 20 and permitted transactions, which correspond with
- 21 those swaps that are subject to a trade execution
- 22 mandate, i.e. required transactions, and those

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1 that are not subject to trade execution mandate,
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- 2 and those are permitted transactions.
- When it comes to permitted swaps with
- 4 permitted transactions, really anything -- any
- 5 trading methodology that the SEF wants to
- 6 establish can be used. However, when a swap
- 7 becomes subject to the trade execution mandate,
- 8 essentially its transactions in those swaps are
- 9 considered to be required transactions and
- 10 required transactions really can only be executed
- in two ways -- well, three ways, because block
- transactions are still permissible, but
- 13 essentially you have to -- the trading is limited
- to either an order book, as described earlier, or
- an order book plus an RFQ functionality.
- We basically in our rulemaking, we
- 17 establish that the RFQs have to go out to a
- 18 minimum of three market participants. There's a
- 19 phase-in period for that requirement, one year
- 20 from the compliant -- up until one year from the
- 21 compliant state, the minimum can be RFQs to two.
- When responses come back from market participants

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who have been issued RFQs, the SEF is expected to
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- 2 basically convey that information along with
- 3 anything that's outstanding in the order book,
- 4 which has to exist side-by- side with any RFQ
- 5 mechanism, and that's conveyed to the market
- 6 participant who asked for the quotes.
- 7 So, so far we've been handling
- 8 registration applications from SEFS. Most of them
- 9 have availed themselves of our temporary
- 10 registration avenue. That is, you submit your
- 11 application and ask for temporary registration.
- 12 We will review the application for -- essentially
- for completeness. We do not do any sort of drill
- down on substance. We make sure that you are
- answering the questions in an appropriately
- 16 responsive manner, but we are not drilling down
- 17 with any depth on substance.
- 18 That will be done after temporary
- 19 registration is granted and when we are able to
- 20 conduct a full review of all the applications.
- 21 But upon the grant of temporary
- 22 registration, the SEF itself, when it begins

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operations as a SEF, is expected to comply with
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- 2 all the requirements applicable to SEFS, and just
- 3 to make sure that that message is clear and you're
- 4 at risk -- so, for instance, if there are
- 5 problematic things in your application, which we
- 6 might not have caught because we only really did a
- 7 complete application review, you're potentially at
- 8 risk if you try to get away with something. I
- 9 mean, hopefully most of these things are questions
- of, you know, some judgment issues and we'll work
- 11 through it with SEFS, but if people try to do
- something blatant, we, I think, always have it
- within our discretion to ring our friends in
- 14 enforcement and let them know about things like
- 15 that.
- So, just to let you know, you don't get
- a free pass with temporary registration. You're
- 18 expected to comply with everything that's
- 19 applicable to SEFS.
- So, so far we've got 17 SEF applicants,
- 21 which corresponds with the number that we thought
- 22 we'd see. All of them are asking for temporary

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1 registration. To date, three of them have been
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- 2 granted temporary registrations. And we expect
- 3 that we're going to be able to roll forward with
- 4 most of the remaining applications by October 2nd.
- 5 Most of the perspective SEFS are already swaps
- 6 trading platforms, so prior to Dodd-Frank they
- 7 were essentially relying on the number of
- 8 exclusions and exemptions from -- in the CEA as a
- 9 result of the CFMA in 2000.
- Those operations are continuing to rely
- 11 upon those exemptions and exclusions pursuant to a
- DMO no action letter that we issued in June, 1328,
- 13 but that no action letter essentially comes to an
- abrupt stop on October 2nd, which is also,
- fortuitously, the compliance date for the SEF
- 16 rulemaking, so, obviously orchestrated to
- 17 transition entities to the SEF rules.
- 18 So, that's really about it on the SEF
- 19 rulemaking and some of the aftermath. Just a few
- 20 words about the made available for trading
- 21 rulemaking, which was done on the same day as the
- 22 SEF rulemaking.

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1
                 Essentially, again, this is the trigger
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       for the trade execution mandate. Under the CEA, a
 3
       swap that is subject to the clearing mandate must
       be traded on a DCM or a SEF unless no DCM or SEF
 5
       makes it available. So, the mechanism we set up
       to determine whether something has been made
 7
       available, a MAT determination, we'll call it, is
 8
       the DCMs or SEFS would make a filing with us under
 9
       our Part 40 rules, which are basically the rule
10
       filing procedures, and they would make their case
11
       that they are listing a swap that's been made
12
       available for trading.
13
                 Basically, the two fundamental
       prerequisites for making the filing is -- are,
14
       rather -- the swap in question has to be subject
15
       to the clearing mandate, you can't do it in
16
       advance of the clearing mandate being subject --
17
       the swap being subject to the clearing mandate,
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19
       and also the DCM or the SEF -- because the DCMs
20
       could make this filing as well -- the DCM or SEF
       actually has to have listed this swap. And we've
21
22
       set out a number of factors that the DCM or SEF
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1 should address when they make that filing and
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- they'll be considered by the commission.
- 3 You can make this filing either as a
- 4 self- certified filing, a rule filing, or you
- 5 could affirmatively ask for commission approval.
- In the MAT rulemaking, the commission
- 7 essentially committed, that at least in the early
- 8 days of MAT determinations, it would take the full
- 9 amount of time that's going to be available to it
- 10 under the Part 40 rule processing procedures,
- which essentially means it's approximately a
- 12 90-day review period, whether you go either route.
- We've also made a commitment that we
- would publish the filing itself and ask for
- 15 comment via our website.
- And then, upon either the commission
- approving a self-certified filing -- excuse me,
- 18 the filing -- or the self-certification passes and
- 19 the commission doesn't object, that that's the
- 20 trigger for the trade execution requirement.
- 21 Actually, 30 days after that event is when the
- trade execution mandate would apply and, of

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1 course, the knock on effect would be that
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- 2 particular swap has to be traded on a DCM or a SEF
- 3 and when it is traded, at least on the SEF, it can
- 4 be only traded according to those functionalities
- 5 I described earlier, the order book or the order
- 6 book plus the RFQ.
- 7 So, I guess the last point to quickly
- 8 make is that is that most SEFS have indicated that
- 9 -- even the ones that have already gotten
- 10 temporarily registered, have said that they're
- 11 going to be pushing off their start date until
- 12 approximately October 2nd, no later than that, and
- so even assuming immediate made available for
- 14 trading filings by a SEF on October 2nd, it is --
- if you project -- if you do the math, that the
- 16 earliest trade execution -- the earliest date that
- 17 a trade execution mandate could kick in would be
- on or about February 1, 2014.
- 19 So, that basically concludes my remarks.
- 20 Thanks very much.
- 21 COMMISSOINER O'MALIA: Thank you, Dave.
- 22 Nicholas, can we ask you to provide a brief

- 1 summary of the international or the EU
- perspective?
- 3 MR. GAUTHIER: Thank you. The European
- 4 Union is engaged in the implementation of the G-20
- 5 commitments on the trading of what is their chief
- 6 contracts. The training obligation is a major
- 7 component of a MiFID II negotiation in Europe.
- 8 MiFID II includes an obligation to trade OTC
- 9 derivatives on trading venues, it introduces a new
- 10 category of trading venues, the so-called OTF,
- 11 Organized Trading Facilities, and it defines a
- 12 stringent, transparency regime for swaps.
- In terms of objectives, the EU and U.S.
- regimes are very much aligned. I'd like to
- underline that on certain aspects the member of
- OES MiFID II regime isn't as strict as NCFC
- 17 requirements.
- 18 First of all, regarding the trading
- 19 obligation determination, the difference is that
- in Europe the decision will not be made by the
- 21 exchanges but the decision will be made by SMA and
- 22 the European Commission, who will decide when a

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1 contract is subject to central clearing, whether
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- 2 it is appropriate for mandatory trading.
- In the field of pre-trade transparency,
- 4 we contemplate a higher degree of materiality for
- 5 the trading platforms that will be used to comply
- 6 with the trading obligation. On those trading as
- 7 well, we think that it will leave less room
- 8 towards trading in Europe. And we also have
- 9 significant differences between the OTF regime and
- 10 the SEF regime.
- In particular, in Europe, an OTF will
- not be allowed to match clients' trade against its
- own book, whereas I understand that it's possible
- in the U.S., although it's true that there will be
- safeguards when it's done in terms of timing for
- 16 execution in -- of governance of the SEF.
- 17 The are other issues we look carefully
- in the U.S. Regime such as the block trade
- 19 exemption, because we didn't like that by
- introducing a similar approach, we would open
- 21 significant loopholes.
- 22 So, despite these differences, I think I

- 1 can safely say that the objectives are there and
- 2 we are pretty much aligned.
- 3 This is the reason why in July we have
- 4 recognized the similarities in the pass forward
- 5 agreed between the European Commission and the
- 6 CFTC and we have recognized the need for an
- 7 internationally consistent implementation of these
- 8 regimes.
- 9 To quote the pass forward, we wrote that
- 10 "Regulatory relief to trading platforms that are
- subject to requirements that achieve regulatory
- 12 outcomes that are comparable to those achieved by
- 13 the requirements for SEFS should be considered by
- 14 January 2014."
- To us, this aspect, this commitment to
- 16 consider a specific regime for non-U.S. SEF is a
- 17 very important aspect of the path forward
- 18 completed in July.
- We think that the registration
- 20 requirement is not in line with the objectives of
- 21 this path forward and could potentially raise
- 22 significant issues, first of all practical issues

- 1 because it might be very difficult for non-U.S.
- 2 SEF and European SEFS to register by the 2nd of
- 3 October and if they were not able of doing so, it
- 4 could have market implications, and more
- 5 fundamentally we think that the model -- a model
- 6 of dual registration and dual supervision of SEFS
- 7 is not the optimal model to have a globally
- 8 integrated market.
- 9 We think that a dual regime of
- 10 supervision of SEF could cause serious and durable
- 11 market fragmentation because it would imply that
- the trading venue active in the EU and the U.S.
- would need to accept duplicate regulatory
- requirements and dual supervision with potentially
- 15 conflicting rules.
- As a result, some market will probably
- fragment, participants would seek only to interact
- 18 with non-U.S. Person to avoid the duplicative or
- 19 contradictory requirements, and more worrisome,
- 20 trading venues could decide to split markets
- 21 between a SEF pool and a non-SEF pool.
- 22 Split pools would mean unequal

- 1 competition between EU and U.S. venues and users.
- 2 Moreover, split pools would significantly
- 3 undermine the efficiency and functioning of
- 4 international markets and at a time when growth
- 5 may be returning and the need for international
- 6 capital flows will become more acute, this could
- 7 affect investors and ultimately the real economy.
- 8 Still, this is the reason why we think
- 9 that we should really continue a discussion on
- 10 this topic and get further in the definition of
- this non-U.S. SEF regime and I would like to note,
- 12 to complete, that this is also in line with the
- 13 recent call on regulators of the G-20 leaders in
- 14 St. Petersburg who said that regulators should
- defer to each others rules when it is justified by
- 16 the quality of the respective regulatory and
- 17 enforcement regimes, and that they should set
- 18 rules on any remaining issues relating to
- 19 overlapping cross-border regulatory regimes and
- 20 regulatory arbitrage. Thank you.
- 21 COMMISSIONER O'MALIA: Thank you,
- 22 Nicholas. We're going to go to Jane from NFA to

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1 report on kind of the integration, so to speak,
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- 2 the surveillance responsibilities. I think just
- 3 about everybody has signed up that has applied to
- 4 be a SEF has signed up with the NFA to conduct
- 5 their surveillance. Maybe a few that have not,
- 6 but by and large, most people are going through
- 7 NFA. So, NFA's participation here is pretty
- 8 relevant.
- 9 MS. CROESSMANN: Okay, great. So, thank
- 10 you, Commissioner O'Malia, for the opportunity to
- 11 present here today.
- To date, NFA has signed regulatory
- services agreements with 15 applicants as
- 14 permitted by commission regulation 37204 that
- 15 allows a SEF to contract with a registered futures
- 16 association to assist in complying with the SEF
- 17 core principles.
- 18 All 15 of those, as of this week, now
- 19 have applications before the commission for
- temporary registration, three of those have been
- 21 granted temporary registration, as David
- 22 mentioned, and two of those SEF applicants also

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1 intend to operate DCMs for the transacting of
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- 2 swaps.
- 3 So, today I want to give to you an
- 4 overview of the technology and specific data
- 5 element requirements necessary for NFA to conduct
- 6 regulatory services for those SEFS under contract.
- 7 As most of you know, NFA currently
- 8 utilizes electronic systems to conduct
- 9 surveillance for both DCMS trading futures
- 10 contracts and retail OTC currency trading
- 11 facilities, the RFEDS since February of 2011. So,
- we have used these existing systems and the CFTC's
- proposed and now final SEF and DCM regulations as
- 14 our guide in developing a new surveillance system
- for swaps.
- Additionally, prior to my joining NFA,
- 17 the NFA market regulation group spent several
- 18 months in New York and New Jersey visiting some of
- 19 the larger potential SEFS in order to learn just
- 20 how these swaps markets operated.
- 21 From those meetings, NFA market REG and
- our IT department developed an 80-page data

- 1 specification that all potential SEF applicants
- 2 need to map to in order for NFA to conduct
- 3 surveillance. The commission was consulted and
- 4 offered several good suggestions that we
- 5 incorporated into that.
- So, regulation 37203 requires a SEF to
- 7 have an automated trade surveillance system.
- 8 That's actually the service that we're providing
- 9 to the SEFS under contract. It also provides 24
- 10 hours to load and process those transactions, so
- what we're doing is we're getting nightly files
- from the different SEFS and we're actually getting
- 13 21 files that can be categorized in four general
- 14 categories.
- So, the first one, exchange activity,
- 16 this is actually what happened in the markets
- 17 yesterday. The first file that we receive is a
- deals file. This captures all the primary
- 19 economic terms of all the required and permitted
- 20 transactions.
- Next file is a messages file. This is
- 22 all the bids, offers, cancellations, modifieds.

- 1 This is really the nuts and bolts of the audit
- 2 trail. And in order for us to do trade practice
- 3 surveillance, we need to capture those elements so
- 4 that we can recreate that audit trail and replay
- 5 that daily market activity.
- 6 We get connection activity. If a trader
- 7 has been logged -- this is how we're going to do
- 8 our rule enforcement program -- if a trader has
- 9 been logged on for more than 24 hours, we take
- 10 note of that. There might be other traders using
- one trader ID. We're going to look into that. We
- 12 also get a daily activity file. This is actually
- 13 the open, high/low close of the markets, so that
- 14 will show the impact of a deal. If there was a
- 15 large transaction, we want to know if it moved the
- 16 market 5 percent versus 50 percent.
- 17 So, this next slide, this is static
- 18 data. This just really tells us who is accessing
- 19 the system and in what capacity.
- Next we have our relationship files.
- 21 Some traders are only allowed to trade certain
- 22 products. We want to know what those are. We

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want to know a firm's relationship with its
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- 2 clearing FCM so we'll know their clearing CME, ICE
- 3 or LCH. The really important part of this slide
- 4 is probably these bottom two bullets. 37.9
- 5 provides the methods of execution on a SEF. As
- 6 David mentioned, that's the order book and the
- 7 RFQs.
- 8 37.9(a)(3) is that RFQ requirement to
- 9 three participants, two initially and those should
- 10 not be affiliates of or controlled by the
- 11 requester or each other. So, for example, if we
- see a request for quote go out to JP Morgan London
- and JP Morgan New York, not to pick on anybody,
- but those are affiliated firms and that's where
- 15 the request for quote only went out to, we would
- 16 look into that.
- So, the next files we receive, the
- 18 product files, these files are probably the really
- 19 big learning curve for NFA. As I mentioned, we
- were out in New York several months learning how
- 21 these markets traded and the complexity of the
- 22 products.

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                 As you know, there's a much larger
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       universe of tradable instruments in the swaps
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       world than there is in the futures world. So,
       what we did in order to make sense of all this
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       information that we're getting, clearly we needed
       a taxonomy to effectively analyze and surveil this
 7
       data. So, we created what we call a product
 8
       matrix, and that's actually just the same as the
 9
       product taxonomy, that's shorthand for how we
10
       group these products together.
                 So, I think that's more clear on this
11
12
       following slide. So, this is the product matrix
13
       that NFA developed. So, 45.7 requires unique
       product identifiers for each product and also
14
       those products have to be sufficiently
15
       standardized in order to receive a UPI.
16
17
                 So, in advance of the commission
       determining what is an acceptable UPI, we had to
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19
       make sense of this information. So, we decided to
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       go to what was already out there, so we went
       initially to the DCOs already clearing swaps so
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that we could see how they defined the structure

- 1 of their products.
- So, if you look over on the left here,
- 3 that's these gray boxes, this is what we took from
- 4 the DCOs already clearing transactions and this is
- 5 the basic framework for our product matrix, and
- 6 here we're not trying to recreate the wheel or
- 7 anything, we wanted to use what was already out
- 8 there, as in the industry standard.
- 9 So, then we go over across the asset
- 10 classes and these blue boxes. This is the current
- industry taxonomy and this actually came from the
- 12 ISDA OTC taxonomies. So, again, we don't want to
- 13 create anything new, we want to use what the
- industry is already using.
- 15 So, now while this is effective for Part
- 43 and Part 45 reporting purposes, this doesn't
- 17 really get us to where we need to be for trade
- 18 practice and market surveillance. This required
- 19 us to drill down further.
- So what we did, you can see this in the
- 21 red boxes. We filled in the gaps here and again,
- 22 we didn't do anything new. We used FPML

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1 representations, red codes, and isocodes to fill
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- this in. And this gets us down to a UPI level.
- 3 So the reason this slide is important is
- 4 because, as David mentioned, the required and
- 5 permitted transactions for all the mandated to be
- 6 clear trades, the MAT, the transactions that are
- 7 going to be MAT and become required transactions,
- 8 for the SEFs to meet this data specification, that
- 9 really hasn't been an issue to date. They've been
- able to map to this very well. And for the
- 11 permitted transactions that have not been mandated
- to be cleared but are already clearing, this
- 13 really isn't an issue either. But where we've had
- issues, and the SEFs have had to spend some time
- mapping to us is for these transmitted
- 16 transactions there to be spoke, the not cleared
- transactions, and I'm sure we'll hear from SEFs
- later on on how that's going for them.
- So as I mentioned, this gets us down to
- 20 a UPI level, but in order for NFA to do
- 21 surveillance, we actually need to get down to
- 22 what's called a tradable instrument level. That's

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1 the order book level. So as you can see by this
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- 2 slide, many tradable instruments will fit under a
- 3 similar UPI. And what we're doing, each one of
- 4 these tradable instruments actually has its own
- 5 order book. So the five-year, the two-year, and I
- 6 think I didn't mention the spread transactions,
- 7 the strategies earlier, but if a five-year and a
- 8 two-year actually trades as a strategy rather than
- 9 an individual leg to that spread, that's going to
- 10 have its own order book as well. And that's what
- 11 we need to map to.
- 12 An easy analogy that really brought this
- 13 home for me was if you think of a UPI contract as
- like a corn contract in the futures markets,
- 15 that's not actually what we're surveilling. What
- we're surveilling is the September 2013 corn
- 17 contract and the December 2013 contract. And if
- 18 any of those would trade as a spread transaction
- and have its own order book, that's how we're
- 20 drilling down. So that's an overview of where we
- are today, and of course, we'll enhance our
- 22 surveillance systems as the markets evolve and we

- gain more experience in these areas.
- 2 COMMISSIONER O'MALIA: Thank you very
- 3 much. Now we're going to go to the market
- 4 participants.
- We're going to start with Scott. We'll
- 6 work down -- Michael, Paul, and Tom.
- 7 MR. FITZPATRICK: Commissioner O'Malia,
- 8 thank you again for the invitation to attend
- 9 today's TAC meeting.
- 10 My name is Scott Fitzpatrick, executive
- director of Strategy and Business Development at
- 12 the Tradition Group. Tradition is one of the five
- 13 founding members of --
- 14 COMMISSIONER O'MALIA: Scott, can you
- pull the microphone closer, please?
- MR. FITZGERALD: Usually I'm told I'm
- 17 talking too loud.
- 18 So I'm Scott Fitzpatrick, the executive
- 19 director of Strategy and Business Development at
- 20 the Tradition Group. Tradition is one of the five
- founding members of the Wholesale Market Brokers
- 22 Association. We are operational in over 28

countries, covering products in all of the main 2 asset classes -- rates, credit, FX, equities, and 3 of course, energy and commodities. Each of the WMB member services applied, as David said, for 5 temporary registration as a SEF and we hope to receive approval prior to the October 2nd SEF compliance date. Each of our firms will operate 7 8 according to the requests for court systems and 9 other platforms to foster liquidity and provide 10 markets for our customers. We operate through any 11 means of interstate commerce using a variety of 12 modes of communication and execution as required 13 by the unique characteristics of each product. 14 For the last few years, the industry has focused its preparations on what we currently refer to as 15 16 required transactions. Namely, those trades and products have been identified by the Commission 17 mandated for clearing and those that we expect to 18 19 identify for made available to trade and as such, 20 are subject to the execution mandates for swap 21 market participants. These are also the products 22 in which we typically see the most volume, trade,

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1 and most frequency.
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2 When the final rule came out we were 3 surprised to see for the first time in the preamble that the Commission was not expected to 5 implement the SEF regime for all permitted transactions in a timeline of October 2nd compliance date, which in effect gave us three to 7 8 four months to implement an infrastructure from 9 any products when our focus had been on a few 10 products over the previous couple of years. As a result of Footnote 88 as it is 11 12 affectionately called, this has raised some 13 serious concerns for the industry. Despite best 14 efforts, we are less than three weeks from the SEF rules compliance date and there remains a lot of 15 work left to do with our customers, testing new 16 17 infrastructure, for example, for SDRs with clearinghouses and, of course, with the NFA. 18 I think it's fair to say that WMBA 19 20 member firms are ready for SEF trading of the aforementioned required transactions on October 21

2nd. Three Wednesdays from now their platforms

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1 will allow trading through any means of interstate
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- 2 commerce in compliance with the SEF rules. We
- 3 will all have fully functional audit books, audit
- 4 trails, trade reconstruction capabilities, and be
- 5 reporting those swaps to registered SDRs. The
- 6 sole concern is the uniform implementation of the
- 7 vast array of permitted transactions and having
- 8 all of them ready to go live in such a short
- 9 period of time.
- The reason Footnote 88's impact is so
- acute for WMBA member firms but not necessarily
- 12 all SEFs is the breadth and depth of products
- offered and facilitated through our platforms for
- 14 customers, whereas other SEFs, as is common in the
- industry, will offer a much smaller subset of
- 16 products and maybe even (inaudible) deemed for
- 17 required transactions. Many SEFs act as a source
- of liquidity for those swaps that trade
- 19 infrequently or have unique characteristics. The
- 20 product set that will fall within permitted
- 21 transactions on Footnote 88 simply does not have
- 22 the liquidity characteristics to trade on a screen

- 1 through the plethora of actionable bids and
- 2 offers. They require more finesse and rely
- 3 frequently on an intermediary to negotiate terms
- 4 between counterparties on an anonymous basis.
- 5 This distinctive role is carried out globally by
- 6 firms like Tradition.
- 7 Today, I'd like to raise three primary
- 8 concerns. First, we have earlier in the data
- 9 reporting panel of some of the issues around SDR
- 10 reporting, so I mention this is a concern voiced
- 11 by others and currently pre-SEF dealers and market
- 12 participants are reporting data to the SDRs and
- 13 CFTC pursuant to parts 43 and 45. The CFTC is
- 14 using that timely and accurate and complete set of
- information for efficient surveillance and
- 16 enforcement purposes.
- 17 There is concern that the transactions
- 18 with SEF reporting regime, as contemplated by the
- 19 CFTC's rule, will not go smoothly for permitted
- 20 transactions on October 2nd. In a nutshell, SEFs
- 21 must continue to build out the necessary
- technology, populate it with each possible

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1 permutation of all of the good swaps, test and
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- 2 ensure connectivity to SDRs and another market
- 3 services, form into all systems internally. And
- 4 at the same time, swap dealers or current
- 5 reporting parties have to be sure they stop
- 6 reporting at exactly the same time to avoid the
- 7 risk of duplicative reporting.
- 8 After careful consideration among all
- 9 market participants, the Commission risked
- 10 duplicative reports and complete reports, and as
- 11 such, arguably a suboptimal dataset, one that will
- 12 be of lesser quality than they are receiving
- 13 today. I think it would be prudent and helpful to
- 14 all of the CFTC who we have been and continue to
- 15 work closely with and have been very accommodating
- in trying to understand the issues or to bring the
- 17 new regime to the marketplace in such a way that
- does not disrupt the scope and quality of data it
- 19 has come to enjoy.
- 20 Second, while our members are working
- 21 closely with the NFA, we have similar concerns
- 22 that necessary systems across all asset classes

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will not be in place for the NFA to receive,
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- 2 catalogue, and analyze the volume and breadth of
- 3 information on all permitted transactions to
- 4 appropriately monitor trading activity, an
- 5 important piece of which is static data generated
- 6 during client on-boarding which I shall touch on
- 7 in a moment.
- 8 We have been in close touch with our
- 9 colleagues at the NFA, and Jane and Ed have been
- 10 very accommodating, who have been very helpful
- working way more hours than any person should
- 12 probably need to with our data reporting teams and
- 13 will continue to make sure that we transition as
- smooth as possible for these products. However,
- 15 with 20 days to go, I can conservatively say that
- more time would be helpful to make sure everything
- is done right providing a risk-free transition
- into the new regime.
- 19 Finally, as I mentioned a moment ago, I
- 20 wanted to raise the issue of on-board bill of
- 21 clients. As of October 2nd, as David mentioned,
- 22 the current systems and platforms will be obsolete

- 1 and our customers will begin trading at Tradition
- 2 through a then-temporary registered SEF. Under
- 3 the SEF rule, a platform must be registered.
- 4 However, we risk that some, a few, but
- 5 realistically not all of our customers will have
- 6 signed the necessary legal documentation agreeing
- 7 to rubrics, accepting a new legal entity as an
- 8 authorized trading venue and having provided all
- 9 of the information we require for our own
- 10 regulatory obligations.
- This problem is compounded when you
- 12 consider the number of customers and SEFs. There
- 13 simply aren't enough lawyers even in Washington,
- D.C., compliance staff and technologists for
- system testing to get it done in less than three
- 16 weeks. As an example, some of our current
- 17 customers may not even begin to consider our
- 18 on-boarding packets until we have a provisional or
- 19 temporary registration from the CFTC.
- 20 And from a business perspective, I don't
- 21 disagree with the decision on how to allocate
- 22 limited time resources, particularly when they are

- 1 not compelled or obligated to use SEFs until
- 2 they're made available to trade determination has
- 3 been which could, as David mentioned earlier, be
- 4 at minimum a few months away.
- 5 That's all I have to say. Thank you
- 6 very much. And I look forward to questions.
- 7 Thank you.
- 8 COMMISSIONER O'MALIA: Thank you very
- 9 much. Michael?
- 10 MR. YARIAN: Thank you, commissioners.
- I do have some visuals. I don't know how to get
- them up there. Sorry. My name is Michael Yarian.
- I work for Barclays Capital. I'm here
- 14 representing the FIA and we want to get into a few
- of our concerns regarding SEF limitation.
- 16 We have concerns about the impending
- 17 October start dates. What we're most concerned
- 18 with, being the FCM, which is at the center, I
- 19 think, of the ecosystem and being asked to provide
- 20 assurances and guarantees, if you will, and using
- 21 that word it tends to put the hair up on bankers'
- 22 necks. It's not one taken lightly and it's a big

- 1 responsibility.
- 2 But there is a major difference
- 3 listening to all the different market participants
- 4 between being technically ready and being
- 5 operationally ready. Various aspects of the
- 6 derivative are ready, technically speaking, but
- 7 there has not been a single front to back, soup to
- 8 nuts, rigorous testing regime carried out on this
- 9 entire system.
- 10 FCMs provide clearing services and are
- 11 comfortable providing a guarantee that trades will
- 12 clear after execution if capacity exists. But we
- 13 continue to read through SEF rules and understand
- what the SEFs and the CFTC thinks the FCM is
- 15 quaranteeing by providing clearing services on a
- 16 SEF platform. So what we're being asked to
- 17 provide is analogous to the payment card industry.
- 18 If you think of the merchant -- the SEFs as
- 19 merchants, FCMs as issuing banks, clients, and
- 20 cardholders are the -- sorry, the clients are
- 21 cardholders. There is a transaction network made
- 22 up of middleware, limit hubs, SEFs, CCPs, FCMs,

- 1 pipes and plumbing and so on and so forth. And
- 2 most importantly, there is an electronic
- 3 verification system.
- A transaction starts with an
- 5 authentication or authorization. Credit or
- 6 clearing certainty is extended and funds
- 7 guaranteed once the transaction is authorized via
- 8 electronic credit check. Credit is reserved until
- 9 clearing and settlement or returned to the
- 10 cardholder. Disputes occur. It's important, and
- 11 chargebacks happen. We're not sure if that's
- 12 allowed in the new world. They tend to get passed
- 13 back to the merchant who is incentivized to ensure
- 14 that they are doing everything they can to
- 15 mitigate the risk. While limit checks are
- 16 required by rule 173, we do not believe
- 17 functionality exists to allow the FCMs to
- 18 simultaneously guarantee activity of a customer
- 19 across multiple platforms. So to use the credit
- 20 card analogy further, think of shopping on the
- 21 Internet. Speed is introduced. Multiple family
- 22 members might be shopping all at once against the

- 1 same credit line.
- We believe that credit hubs may
- 3 eventually provide the functionality but we are
- 4 not there and true end-to-end testing has not been
- 5 completed. We understand that the CFTC staff
- 6 believes that because limit checks are required,
- 7 no trades will break. Therefore, there should not
- 8 be any concern on the part of the FCM providing
- 9 complete guarantees. In the absence of credit
- 10 hubs, we do not agree that this is true.
- It's important to note that FCMs are
- 12 supportive of SEF trading. It's a major market
- 13 structure change that requires intensive reworking
- of existing processes and flows and testing to
- 15 ensure the least disruption to market functioning
- 16 as possible. Most of the risk resides with the
- 17 FCM, apparently. It is accountable to its
- shareholders, customers, SEFs, CCPs, regulators,
- 19 and the broader market. As such, we have to get
- this right and are well on our way, but it's
- 21 unreasonable to ask this community to quarantee
- 22 what it can't control.

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1 So this is a diagram of the pre-SEF,
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- post- mandatory clearing world. Clients do
- 3 trades. They are alleged and matched and flow
- down to BACCP to the clearing broker who then
- 5 checks to ensure that line exists. If we actually
- 6 move to the right -- this is the post-SEF world.
- 7 Sorry, one more note on the left side. The market
- 8 is functioning well. We had some panic as we
- 9 moved into Rule 174, but again, the market
- 10 absorbed it and has dealt with it well. And I can
- 11 speak for Barclays, specifically, but I do believe
- 12 I speak for the industry. All trades that have
- 13 been rejected and resubmitted have cleared. So
- 14 again, the market functions well.
- Moving on to the post-SEF world, you
- 16 introduce SEFs. You introduce potential
- anonymity, and you introduce multiple trading
- 18 venues trading fungible products. This is
- 19 acceptable, and I'll go back to the market being
- 20 technically ready but not operationally ready.
- 21 Everything works if there's one SEF and every
- 22 client wants to trade on one SEF. I don't believe

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1 it's my job to choose who that SEF is. If there's
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- only one SEF, and I take all of that limit and
- 3 stick it at that SEF, I'm comfortable delegating
- 4 my limit-checking responsibility to that SEF.
- 5 The problem is that this is what the
- 6 real world looks like. On the left you can see
- 7 what we're entering into once products are made
- 8 available to trade in a world without a limit hub.
- 9 SEF trading by definition is DMA. The major
- 10 difference between SEF trading of cleared products
- is product fungibility. So if you think about a
- 12 euro dollar futures contract, I can place a limit
- 13 at the Exchange and be comfortable that it can't
- 14 be trading anywhere else and it's controlled in
- 15 that venue. But again, you can see the complexity
- introduced by SEFs.
- 17 Two major factors introduce race risk
- where race risk is a condition or hazard. It's a
- 19 behavior of an electronic or software system where
- 20 the output is dependent upon the sequence or
- timing of other uncontrollable events. I can't
- 22 control where the client is trading unless I can

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1 control it. A limit hub will allow me to control
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- 2 everything except for voice trading. I don't
- 3 think we'll ever get there but voice trading is
- 4 slow. It's deliberate. What I'm concerned with
- 5 is electronic trading. I'm concerned with
- 6 mistakes being made and being forced to guarantee
- 7 those trades.
- 8 This is a comparison of the SEF
- 9 rulebooks that was drawn up by the FIA. These are
- 10 double-side pages so it's quite significant and
- there's a big section at the beginning on limited
- 12 liability. So this isn't about me saying anyone
- in particular is supposed to be liable but it's me
- saying for the FCM community that we shouldn't
- 15 solely bear the burden of any mistakes happening
- in the system. If you actually get into these,
- 17 there's no liability or very limited liability I
- think in most instances. And this is public
- 19 information. The liability can be capped at
- 20 \$5,000 in a day, \$100,000 in a year. That doesn't
- 21 cover very much. We're not trading peanuts here.
- 22 These are -- this is a significant marketplace

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1 trading large flows. All we're saying is that
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- 2 risk should be borne by those who have the
- 3 information. The FCM community, once we move to
- 4 the right and we have a limit hub and we have
- 5 connectivity to all the SEFs and we can reduce the
- 6 race risk to only voice trading and we're willing
- 7 to accept more risk. We're willing to accept the
- 8 risk because we go back to the credit card
- 9 analogy. Every single order that will be placed
- 10 onto a SEF will have reserved credit or clearing
- 11 capacity against it, therefore, removing the need
- for that backend credit check. Until we get there
- we're basically saying we want to have the ability
- 14 to ensure that clearing capacity exists post-
- 15 trade.
- The limit hub does several other things
- 17 as well. It translates various FCM and SEF limit
- 18 language and structures -- IM, notional DVO1,
- 19 CSO1. It has a heartbeat to ensure connectivity,
- 20 provides a central view for clients of clearing
- 21 capacity across multiple FCMs. And it vastly
- 22 limits race risk across screen products by

- centrally managing capacity across multiple
- 2 trading venues by reserving limit upon order
- 3 entry.
- I think I'm out of time. There's
- 5 another summary slide here. But this is very
- 6 important to the FCM community going forward and I
- 7 just wanted to make that point. It is solvable
- 8 though. Serious work and investment is being put
- 9 towards this problem and progress is being made.
- 10 It's not a blueprint. Foundations have been laid,
- 11 the house has been framed, and we're working very
- 12 closely together to work towards a solution.
- 13 COMMISSIONER O'MALIA: Thank you very
- 14 much, Michael. Paul?
- MR. HAMILL: Thank you, Commissioner.
- So I guess we also looked at some of the issues
- 17 and the pre-trade limit check was one of them so I
- won't reiterate many of those points but we will
- 19 cover a couple of others. What we did think was
- 20 important around any discussion of SEFs was
- 21 continued focus on what we think are bigger
- 22 picture issues, as well as just those for October

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1 2nd. We clearly see October 2nd as the first step
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- 2 in many as we roll out what is going to be a very
- 3 complicated and multi- step market structure
- 4 change.
- 5 Clearly, in the big picture we remain
- 6 very focused in ensuring that SEFs maintain
- 7 compliance with the core principles, particularly
- 8 around impartial access as we continue to think
- 9 that's a fundamental component of how SEFs are
- 10 built out. We appreciate the efforts the CFTC
- 11 staff are undertaking to ensure that the SEF
- 12 rulebooks, including those submitted for temporary
- 13 registration, are consistent with the final rules
- and certainly welcome Mr. Van Wagner's comments
- 15 today around how that's being addressed because we
- 16 certainly feel as we get through to any kind of
- 17 public comment period as it relates to MAT
- determinations, if there were meaningful
- 19 inconsistencies in some of those rulebooks that
- 20 that would come to the surface in a way that would
- 21 be complicated around how those determinations
- were made.

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For October 2nd, we think there are
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 2
       definitely real issues that exist, primarily
 3
       related to on-boarding and operational workflow.
       We think there is some case to recognize the
 5
       distinction between different markets and we would
       certainly highlight that we think the on-boarding
 7
       issues are particularly acute for FX. Overall, I
 8
       think we believe that considering any action
 9
       around this is really important to the CFTC
10
       considering that a competitive market for our
11
       customers is pretty critical. The feedback we
12
       have for most of our customers continues to be a
13
       desire to see a very competitive, innovative
14
       market where they can access a range of liquidity
       pools and get the benefit of innovation and
15
16
       creativity.
17
                 On the on-boarding side, I think it's
       clearly an issue, perhaps less so for dealers,
18
19
       considering we're somewhat more used to this kind
20
       of way of doing things. But certainly, for
       clients, our end clients, for the first time for
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22
       them, I think considering direct participation in
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1 a regulated venue and the things associated with
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- 2 that such as disclosures, inspections by the SEF,
- 3 liability rules, disciplining rules, and trading
- 4 protocols and how they implement that through
- 5 policies and procedures internally and how they
- 6 monitor it and track it is clearly something that
- 7 is starting to become more clearly understood by
- 8 our end clients.
- 9 I think partly in relation to that we
- 10 would link that back to the impartial access
- 11 standard as being critical. I think it's
- 12 essential that customers have the option as was
- laid out in Rule 37, 202, to access SEFs in a
- variety of different ways, including indirectly,
- and I think that would alleviate -- I think the
- 16 ability to do that would certainly alleviate some
- of the issues we're seeing right now with
- 18 customers as it relates to on-boarding.
- 19 I think it's certainly clear -- and I
- 20 think Michael showed the rulebook comparison chart
- 21 -- I think it's certainly clear from our
- 22 discussion that many of our customers have neither

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1 the appetite nor the resources to connect directly
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- 2 to 20 SEFs and do the kind of complex, legal, and
- 3 operational and compliance reviews required to do
- 4 so.
- 5 On the workflow pieces, I think we would
- 6 highlight -- well, I won't say any more about the
- 7 pre-trade check other than the robust
- 8 implementation of a pre-trade check is fundamental
- 9 to the market working. I think the clearing
- 10 workflow, the direct through clearing workflow is
- 11 clearly a challenge, certainly in terms of getting
- 12 that implemented in time. And if I look at where
- our firm is and others and the SEFs, that's
- 14 certainly one area where we're struggling to get
- there on time in every case. I think punched
- orders is a big issue for many of our accounts,
- 17 and I think the fact that there is no real central
- 18 clearing solution and what we call kind of
- 19 stand-by clearing, fully ready and available for
- 20 customers, know that there's definitely some
- 21 challenges that are bigger customers are going to
- face who would typically trade punched orders and

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1 then allocate post-trade. And I think that
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- 2 clearly is something that needs to be addressed.
- 3 And then I think our last key issue is
- 4 reporting. I think Scott mentioned that. I think
- 5 ISDA submitted a no action letter on that, and
- 6 again, if there were an area of targeted relief,
- 7 we think that's one which would be crucial.
- 8 I think we would note when we consider
- 9 the impact, in conclusion, we think the
- 10 dealer-to-dealer market can probably operate okay.
- I think there's clearly latency in getting
- 12 rulebooks out and having access to those platforms
- 13 but I'm confident we could get through some of
- that stuff. We certainly anticipate that there
- would be some impact to the dealer-to-client
- 16 market on screens, and I think we would certainly
- 17 note an important distinction between FX and rates
- 18 and credit. I think for rates and credit we
- 19 certainly observe the existence of other methods
- of execution, voice, or across platforms not
- 21 subject to the SEF registration requirement which
- 22 could facilitate that trade workflow, but we would

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1 be careful to note that for FX I think that would
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- 2 be a huge problem seeking to push clients to
- 3 revert back to any kind of voice trading.
- And I think in conclusion, since I'm out
- of time, I think, we think targeted relief
- 6 specifically in the areas of reporting and punched
- 7 orders is crucial for October 2nd and special
- 8 consideration for FX, while bearing in mind the
- 9 commercial reality of many of the new entrants and
- 10 SEF platforms out there and the need for them to
- 11 get operational as soon as possible if we're to
- 12 have a vibrant and innovative and competitive
- 13 landscape for SEFs.
- That's the end of my remarks. Thanks.
- 15 COMMISSIONER O'MALIA: Thank you, Paul.
- 16 Tom?
- 17 MR. ZIKAS: I'd like to thank the
- 18 Commission on behalf of State Street for letting
- 19 us be represented here. For my sins, I'm saddled
- with the responsibility for swap X, our SEF.
- 21 State Street remains very supportive of
- the CFTC's objectives and all the work that's been

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done, and the timelines that have been finally
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- 2 issued have really served to focus the market and
- 3 move the market from theory to actual practice.
- 4 So that's been a great result. And we understand
- 5 the magnitude and complexity for all the
- 6 participants and the regulators of the challenges
- 7 of sifting through what's wheat and what's chafe
- 8 and really being able to hone in and focus on the
- 9 things that are important to operationalize the
- 10 regulatory regime.
- 11 I'm representing our cumulative
- 12 experience developing, operating e-trading
- 13 platforms across multiple asset classes and swap X
- looks at life through two prisms, which include
- both foreign exchange and interest rate swaps.
- So as I go through my remarks there's
- 17 kind of two undertones that I want to kind of
- throw out there. You know, whenever you're
- 19 subject to a mandated timeline, inevitably not
- 20 every participant is poised and ready in the right
- 21 sequencing. Technologies aren't there and they
- 22 may not be able to promptly comply with the letter

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or the spirit of the regulations. So as such,
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- everybody is always going to look for promoting
- 3 some form of stop-gap solution, solving today's
- 4 problem and the near term problem, and that's just
- 5 practical. We have to do that. However, as a
- 6 market, we need to be careful that these
- 7 compensatory and bridge gap solutions don't embed
- 8 flaws that become kind of part of the foundation
- 9 that as we build on top of the foundation, the
- 10 foundation will crack and crumble afterwards. So
- 11 sometimes the loudest voice in the room isn't
- 12 giving you necessarily the right answer.
- 13 I'm going to address the practical
- 14 challenges from a technology perspective
- associated with the compliance state and provide
- some illumination on our experience with the task
- of on-boarding.
- 18 So the first thing is as everybody
- 19 knows, the October 2nd date from a SEF's
- 20 perspective means one of two things -- you either
- are a registered SEF or DCM or you cease and
- 22 desist. Period. And you have that exemption for

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the single-dealer platforms where they can
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- 2 continue to operate until made available for
- 3 trading determination. So the rigid timeline has
- 4 been great in serving the purpose of focusing the
- 5 industry on the practical realities to enable
- 6 people to continue trading. So that's one good
- 7 result. Whenever you do such kind of a big blunt
- 8 instrument swipe there's also unintended
- 9 consequences.
- 10 So when you look at the implementation
- obligations from my colleagues here it's daunting.
- 12 And inevitably they have limited resources so
- they're just going to have to practically
- 14 prioritize what they do. So logically speaking,
- they're going to have to prioritize what's
- looming, what's going to be a required
- 17 transaction, what's going to be made available for
- 18 trading.
- 19 So even if best will in the world you
- 20 wanted to get everything sorted out, some things
- 21 will have to take a back seat. From our
- 22 perspective, one of our kind of incumbent areas of

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1 operation is in foreign exchange. In the absence
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- of having the resources to adapt to the statutory
- 3 workflows, just even simple things like capturing
- 4 USI codes, reporting party designations and the
- 5 like, existing mature e-trading activities will
- 6 inevitably, they have no choice, they're going to
- 7 have to shift back to old school voice or migrate
- 8 to the exempted single dealer platforms. And
- 9 you're going to have this kind of market asymmetry
- 10 where you have an existing, robust, liquid
- 11 electronic trading environment which now will have
- 12 to, just for practical limitations, devolve and
- 13 revert back to kind of old school techniques.
- 14 That will also be exacerbated by the
- 15 extraterritorial questions. U.S.-non U.S.
- 16 persons, there was a huge lobby from even existing
- 17 customers of ours saying, hey, you know, we're not
- 18 ready. Can you just do something outside of the
- 19 U.S. and cut the market in bits and do the
- 20 non-U.S. stuff out here so we can keep on trading
- 21 and catch up later? So that's kind of one point.
- The second point is just kind of my

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1 experience in supporting the on-boarding processes
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- 2 and we're poised and ready to go. But I wanted to
- 3 dispel the notion of a sign up and trade kind of
- 4 process. There is a lot of technology- driven
- 5 workflows that must precede SEF trading. Because
- of the resource consumption for each SEF
- 7 implementation, SEFs themselves will be
- 8 prioritized or sequenced in how they're adopted.
- 9 We need to be careful that we don't inadvertently
- 10 pick winners based on how they're being
- 11 provisionally registered. And I'll be honest, I
- see my Bloomberg colleagues. I'm really jealous
- of those guys because they've had a two months,
- three months head start and everywhere you go say,
- oh, I'll get to you but I'm working on that
- 16 Bloomberg stuff because they're the only SEF. So
- 17 just throw it out there.
- 18 But the process is as follows: There's
- 19 definitely -- the first process is legal. I'm not
- 20 going to comment on that here because this is a
- 21 technology panel, but you've got to get through
- 22 these guys' legal reviews and they're not going to

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1 take it trivially. You know, we've received six
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- 2 pages of minute comments from dealers about our
- 3 participant agreement and rulebooks. So they're
- 4 taking it very seriously and that's the first
- 5 process.
- 6 The second is the establishment of
- 7 credit relationships. So the credit
- 8 relationships, we as a SEF, we have the full
- 9 capability to receive and enforce on a pre-trade
- 10 basis those credit limits. Now, we need to be
- 11 careful, and I know that the deal hubs and the
- central credit hubs are definitely a focus today
- and we're supportive of that focus because it's
- 14 practically impossible to wave a magic wand and
- have my colleagues be ready to support dynamically
- 16 every SEF directly. However, we also need to be
- 17 careful that we don't embed flaws or flawed models
- that perhaps will not withstand the test of time
- where you have electronic trading meeting
- 20 electronic trading and have protocols of credit
- 21 verification where by the time the answer of
- 22 approved for credit comes the market has moved and

1 there is no trade. So we need to be careful about

- 2 that.
- Just to practically illuminate the tasks
- 4 that individuals have to undertake, you have to
- 5 connect to a SEF for order routing. That means
- 6 for the buy side you have order management systems
- 7 that you need to connect. A lot of buy side
- 8 people say I'm not going to let my trader just
- 9 trade. He's got to go through the order
- 10 management checking process. Sell side folks have
- 11 to connect their pricing models and they have to
- interpret our instrument models and they have to
- 13 connect their pricing models through that. That
- takes some effort. On a post-trade basis,
- straight through processing. For audit trail
- 16 purposes, capturing your USI, recons, and
- 17 reporting party designations, you have to get that
- 18 right. And then from an operational perspective,
- 19 people have to also map their instruments such
- that it corresponds to the instruments as we've
- 21 defined them on our SEF. So there's a tangible,
- technological process that people have to go

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1 through. So that's going to impact how SEFs are
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- 2 adopted, the sequence in which they're adopted,
- 3 how quickly they're adopted, and inevitably, it
- 4 will disrupt trading patterns.
- 5 So that constitutes my comments. Thank
- 6 you.
- 7 COMMISSIONER O'MALIA: Thank you very
- 8 much. While you all think about your questions
- 9 for any of the panelists, Ananda, you're welcome
- 10 to take a seat up here. I think everybody knows
- 11 Ananda Radhakrishnan, the director of -- what do
- 12 we call your division anymore? Clearing --
- MR. RADHAKRISHNAN: Clearing and Risk.
- 14 COMMISSIONER O'MALIA: Clearing and
- 15 Risk. I'll answer and defend his clearing --
- 16 straight-
- 17 Through clearing provisions and probably
- 18 shed a little light on them. I don't know if you
- 19 want to make a comment, Ananda, beforehand, but
- 20 I'm going to make a couple observations.
- It is interesting to me that we're not
- debating whether it's right to have SEFs.

- 1 Everybody wants SEFs. Everybody wants them to be
- 2 successful. Everybody wants the pre-trade
- 3 transparency and price discovery that comes with
- 4 SEFs. The timetable is a theme that has come up
- 5 here quite a bit and the aggressiveness of the
- 6 timetable. And a variety of the issues, and
- 7 Michael's slide right here leaves it up. We have
- 8 some legitimate technology questions that were
- 9 raised today, things like reporting was raised in
- 10 the first panel, DTTC brought it up, Marisol
- 11 brought it up -- the quality of the data being
- 12 reported and the shift from swap dealer to the
- 13 SEF. Michael's points about the credit checks and
- the certainty of clearing. Obviously, a
- 15 technology solution. Michael said it's not if it
- 16 will happen, it's when it happens and how it
- happens and the process in which it happens is
- probably compounded by the October 2nd deadline.
- 19 There are on-boarding issues, whether it's a delay
- in our ability to approve rulebooks or offer
- 21 temporary registration of which people can say,
- 22 oh, yes. Now I get it.

I think it was interesting to see the

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2
       comparison of the rulebooks, Michael, you had
 3
       there. And I assume that's a summary. That's
       actually not the rulebooks; right? All of you?
 5
       Okay, small font.
                 And then there's the international
       gotcha. The international rules provided some
 7
 8
       review of the international rules march which I
 9
       think was what Mr. Barnier signed up for and now
10
       we have an October 2nd sign up which I think, Tom,
       you touched on the fact that that forces a lot of
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12
      clients and a lot of U.S. persons all over the
13
      world to figure out whether they're going to be
       trading on SEFs or MTEFs or OTEFs, and I think
14
       that was surprising to many of us that that
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16
       requirement moved, that there is a registration
      distinction versus an execution distinction that
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20 hearing, not only from this panel but
21 conversations -- anything since post-August when
22 people came back and really focused on these

So these are the issues that I've been

we're going to work with Europe on.

- 1 issues and really started sharing with the
- 2 Commission.
- 3 So Ananda, why don't we -- there was a
- 4 lot of discussion before you got here, none of it
- 5 a surprise to you, so why don't you go ahead and
- 6 make a couple of comments about what your
- 7 expectations are and your needs are.
- 8 MR. RADHAKRISHNAN: The Division of
- 9 Clearing and Risk and the Division of Market
- 10 Oversight sent communication to all already
- 11 registered SEFs applicants about the importance of
- 12 certainty of clearing. And I want to try and
- 13 explain what we meant by that.
- 14 Certainty of clearing of SEF-executed
- transactions the staff believes is essential
- because it also results in certainty -- what I
- would call certainty of execution, knowing that
- 18 your execution actually took place because if your
- 19 execution is not clear, then what good is your
- 20 execution?
- 21 So now the question is how do you get
- 22 there? And I'm going to ask you guys a couple of

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questions. I'm going to first suggest the state
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 2
       where you should get to and I'm going to find out
 3
       whether you're going to get there by October 2nd,
       and if not, why not? The state that SEFs should
 5
       get to is whatever is executed has to be cleared.
       No exceptions. For credit. I understand
       sometimes someone can make a fat finger error or
 7
 8
       some kind of operational error and I can
 9
       understand why you may have to bust a trade if it
10
       was an error. But if it's not an error, whatever
       is executed has to be cleared. And I'm thinking
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12
       especially in the context of required transactions
13
      because then if this doesn't happen, why did the
14
      Commission go to the trouble of saying that
15
       certain transactions have to be required?
16
                 I'm saying also the importance of doing
17
       credit checks -- we have a regulation on our books
       called 1.73 which obliges FCMs, growing FCMs to
18
19
      have pre-execution credit controls and engage in
20
       credit checks, and just in case anybody is under
       the impression that you don't have to use
21
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automated means to do credit checks for an RFQ

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1 system on a SEF, let me tell you the division
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- 2 disagrees with that. You have to use automated
- 3 systems. Okay?
- Now, the other question is you have a
- 5 credit check before execution on the SEF, and then
- 6 there's been a suggestion that there should be
- 7 another credit check at the clearinghouse to see
- 8 whether a trade is going to be accepted or
- 9 rejected. I want to know why. Why can the
- 10 industry -- why cannot the industry come to a
- 11 state where you engage in all of these checks
- before an order is executed in the first place?
- Whoever wants to respond is free to
- 14 respond.
- MR. YARIAN: I completely agree with you
- 16 that it can with the exception of a major change
- to voice trading, which would mean that a voice
- 18 trader -- a voice trade would need to reserve some
- 19 clearing capacity before. So let's set that
- 20 aside. I think that's a condition I think we're
- 21 willing to accept as an industry.
- 22 But with regard to providing clearing

- 1 certainty across many venues, it's just simply a
- 2 case of technology. It's not a case of unsolvable
- 3 technology or unsolvable market structure. It's
- 4 just that there are 17 SEFs and two solutions have
- 5 been identified, two vendors, and people are
- 6 building to them, so it's a matter of time. So
- 7 the reason you need it is to shrink your race risk
- 8 if there's clearing capacity. And I'm going to be
- 9 clear. If a client has clearing capacity, the
- 10 trade will clear. But I don't know what that
- 11 client's doing. Only the client knows what the
- 12 client is doing. So I can tell them what their
- 13 capacity is but at this point, if they want to
- trade on 17 SEFs, which is a stretch, but more
- than one or two, somebody would need to ration
- 16 that credit. What the limit hub provides is the
- 17 ability for the client to trade where he wants, he
- or she, whenever they want. And it's self-
- 19 rationing. They put an order in to SEF 1, credit
- 20 capacity is reserved. A token, if you will, a
- 21 heartbeat will exist between the FCM and the CCP,
- so I can't use that as an excuse for the trade not

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1 clearing because there's a live wiring there to
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- the CCP. Barclays's good, Barclays's good,
- 3 client's good, client's good. I'm happy to apply
- 4 a quarantee in that instance. The technology is
- 5 not there. We will get there. It's being built.
- 6 COMMISSIONER O'MALIA: Supuma?
- 7 MS. VEDBRAT: I actually don't know who
- 8 I'm addressing this to, but as with regard to
- 9 certainty of clearing, Ananda, what we've been
- 10 told from the SEFs, we do not have certainty of
- 11 clearing as clients because if we were to execute
- against a counterparty that's self-clearing -- so
- if it's any of the dealers or like a self-clearing
- 14 buy-sell client, there is no check for credit
- limits at the SEFs, so that's why almost all the
- 16 SEFs we've spoken to have said that you do not
- have certainty of clearing at time of execution.
- 18 So to some extent we've gone through this effort
- for the last 18 months on coming up with
- 20 solutions. It seems to have been focused only on
- 21 the buy side. And the reality is that if we're
- going to have some sort of systemic issue, it's

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1 not going to be a buy-sell that's going to cause
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- 2 it.
- 3 So that's a big concern for us that you
- 4 have that October 2nd date, and after all this
- 5 work and effort, we still will not have certain of
- 6 clearing if we execute with many of the
- 7 counterparties on the street.
- 8 MR. RADHAKRISHNAN: I'm sorry, why would
- 9 there not be executions? Is it because you may go
- 10 to -- you'll probably go through a credit check.
- 11 The self-clear does not and --
- MS. VEDBRAT: Yes.
- MR. RADHAKRISHNAN: -- and then the
- 14 trade will be cleared?
- MS. VEDBRAT: Yes, if the CCP rejects it
- 16 after you have executed it, then essentially we
- 17 hold the risk of the trade or the break, you know,
- 18 whichever way we look at it. And the explanation
- 19 given to us is that the CCPs have not made
- available a checking mechanism, whether it's in
- 21 the form of a payment or anything to the SEFs. I
- mean, this explanation comes from the SEFs.

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1 Mr. FARLEY: Yeah, hey, Ananda. I want
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- 2 to say thanks, genuinely. There is a good deal of
- 3 confusion around this issue so I appreciate you
- 4 being here today and listening.
- 5 Let me just speak for a moment from the
- 6 perspective of the clearinghouse because I think
- 7 when you asked the question it was both -- it
- 8 could be either directed to the --
- 9 MR. RADHAKRISHNAN: Everybody.
- MR. FARLEY: Right. So a trade can
- 11 happen on a SEF and theoretically it could be
- 12 rejected by the FCM or when the FCM passes it
- along to the CCP it can be rejected by the CCP. I
- think your industrial logic is irrefutable. That
- is, as we move from higher transactions -- fewer
- 16 transactions, higher notional to more
- transactions, lower notional, automated trading,
- 18 we want as few hurdles as possible. And so a
- 19 world where I execute on a SEF and I know it's
- cleared, that's where we want to get it. It's
- 21 very similar to the futures model, although in the
- futures model there are some caveats.

- 1 Clearinghouses can reject trades in certain
- 2 instances but it is very much in line with your
- 3 vision.
- The issue we have is that's not what the
- 5 rule requires and so we want to get there but, for
- 6 instance, and I don't have the rules committed to
- 7 memory as you do but in one of the 39 rules it
- 8 says very clearly a clearinghouse can accept or
- 9 reject a trade as long as it does it as soon as
- 10 technologically possible. And so that's the way
- 11 we built the first instance of the SEF and the SEF
- workflow with the idea, hey, let's start there.
- 13 Let's go live and let's evolve to this place of
- 14 complete clearing certainty. If the rules of the
- 15 game are you need to get to clearing certainty at
- 16 the risk of sounding cavalier, it's not a big
- deal; it's just going to take more time because
- that's not what we prepared.
- 19 MR. ZIKAS: And so from the perspective
- of the SEFs, you know, the technological
- 21 capability is there. We have the ability to
- 22 enforce the limit that the FCM gives through any

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of its customers. And how that gets to us, if it
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- 2 goes through a centralized mechanism that delivers
- 3 it to us or if it's given directly, it's a matter
- of preference from the FCM. I think the missing
- 5 piece is how does the clearinghouse expose its
- 6 credit limits and credit availability with that
- 7 clearing layer? So we run a marketplace on spot
- 8 FX where this exact model lives and operates
- 9 correctly. A central counterparty exposes its
- 10 limits to each prime broker, who in turn exposes
- its limits to every customer, and that's
- 12 mathematically adjudicated on a pre-trade basis.
- 13 So therefore, nothing matches that's beyond the
- 14 credit limits, and therefore, everybody knows
- that's a good trade. Lacking that exposure,
- 16 again, you can't wave a magic wand and just wish
- it to be there on day one, but like in that
- 18 exposure, you're always going to have this gulf to
- 19 bridge.
- I wanted to respond also to my
- 21 colleague, to Michael. The credit methodologies,
- 22 and I understand the central distribution needs

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for credit. It's a practical consideration. It's
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- 2 impossible for you to do that today with
- 3 everybody, but we also have to be careful not to
- 4 marry ourselves to a process that will not
- 5 withstand the test of time. And when you look at
- 6 circumstances where you're pre- consuming allotted
- 7 credits and creating egg timers and tokens that
- 8 follow every order, that's simply -- what happens
- 9 in the case of a market maker? What happens in
- 10 the case of someone who's trying to protect orders
- 11 that they have by putting a lot of stop orders in?
- 12 If you each one of them consumes available credit,
- they're not going to be able to trade at some
- 14 point.
- So we're happy, and I think most SEFs
- are happy to receive those credit limits
- dynamically and adjust to them, but to kind of
- 18 marry the market to a single token-driven solution
- 19 may not be the right answer for the long run.
- 20 MR. MACDONALD: I mean, I guess from my
- 21 perspective, just kind of more broadly to start
- 22 with, I think fundamentally there are two things

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1 at issue here. One is really the ultimate debate
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- 2 is about liability. And the regulation goes to
- 3 some extent to basically say, and Ananda, you said
- 4 earlier, whatever is executed has to be cleared.
- 5 Right? And so the problem is that because the
- 6 venue of execution is different than your clearing
- 7 and you can further compound the issue by throwing
- 8 middleware discussions into the middle of that, to
- 9 the extent that the SEF is on the hook for being
- 10 responsible for that and the CCP is on the hook
- 11 for being responsible for that, you have this kind
- of confusion which reigns today; right? And I'm
- very receptive to the points that the FCM
- 14 community is making because at the end of the day,
- to the same degree that as a SEF I'll make the
- 16 argument that I don't have control over credit
- 17 because I can only see what's being done in my
- 18 SEF. The FCM is going to make the argument that
- 19 they have to understand what's going on in the
- 20 broader universe and across different SEFs to
- 21 understand what the credit line actually is.
- 22 And I think you have this debate going

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1 on at the moment, which is actually driving
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- 2 fundamentally a lot of these discussions. The
- 3 reality is that today we're in a model where the
- 4 buy side comes onto the SEF and the SEF is
- 5 dependent on information going back and forth, and
- 6 we don't know that the trade is cleared until we
- 7 hear from the CCP that the trade is cleared. And
- 8 so just to touch on the middleware debate a little
- 9 bit, the issue with the middleware is that to the
- 10 extent that the SEF is responsible for kind of
- 11 that process in the eyes of the client and in the
- 12 eyes of the CFTC, not from a credit perspective,
- 13 then clearly from our perspective we want to make
- sure that to the extent that we are using any
- middle ware, which we don't have a problem with,
- that that middleware doesn't expose us to any
- 17 issues in that chain. Every time you add another
- 18 component in this daisy chain you introduce risk
- 19 into the system.
- 20 So the reality is that the way the
- 21 system is designed right now, which is not the
- 22 ping model and maybe we'll get there, but I think

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a lot of pieces have to fall in place for that to
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- 2 actually happen. I think in the short run we're
- 3 in a world which is actually quite inefficient,
- 4 and I think that one of the concerns you have is
- 5 I'm curious to see what's going to happen on
- 6 October 2nd.
- 7 I also admit that the second part of
- 8 kind of a thing that people are talking about is
- 9 there is an incredible structural amount of
- 10 processing which is going on at the moment. I
- 11 mean, you have a whole community that all of a
- 12 sudden is being assailed by 17 different SEFs and
- 13 FCMs and CCPs, with all of this documentation.
- 14 They've got a process to try and get through. I
- 15 think that's what human nature is such, especially
- in this environment, that now that we're three
- weeks away everybody's starting to focus on it,
- 18 but I think that everybody is kind of hair raising
- 19 the concerns around that because this is a very
- 20 complex business with a lot of moving parts. So
- 21 you know, I think they're all very, very valid
- 22 points.

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                 COMMISSIONER O'MALIA: I put up a slide
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       we did over a year ago. We talked about this
       issue, kind of the 1.73 discussion. What is the
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       right answer? What is -- what do you prefer out
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       of this that would be optimal? Or is it something
       not on this page that you're expecting in order to
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       achieve your objective?
                MR. RADHAKRISHNAN: I have never seen
       this before, but I think the model should be --
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       even before the audit goes to the platform for
       execution, first of all, the FCM does the check
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       against the customer, which you have to do right
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            So the order goes. And once it's executed
       it goes to the CCP. Now, I'm not saying CCP
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       shouldn't do their own risk management. Please
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       don't get me wrong. You've got to do your own
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       risk management. We expect you to. The question
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       is how you do it. Potentially, you could do it
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       upfront as well. And what I'm saying, I guess, is
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       that's the best way to do it, to address Supuma's
      point. Right? Because I think -- I don't want to
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       speak for Supuma, but it's awful that she doesn't
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1 know whether she's going to have a transaction or
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- 2 not. Right? She doesn't know -- at the time that
- 3 she did the transaction, she doesn't know whether
- 4 it's actually going to be a live transaction. So
- 5 I guess what I'm saying is the best scenario would
- 6 be everything is done upfront, sort of like the
- 7 futures model. And then for those of you who are
- 8 accusing me of trying --
- 9 COMMISSIONER O'MALIA: Is that actually
- 10 the futures model? Bryan, can I --
- MR. DURKIN: Forgive me but I'm just a
- 12 little confused, Ananda, on that particular point
- 13 because to have that credit check done upfront,
- 14 how is the SEF going to have a picture of what an
- 15 FCM's post-trade exposure is to a DCO? Wouldn't
- 16 the DCO be the one that has that full picture of
- the exposures of an FCM into them?
- MR. RADHAKRISHNAN: Correct. Correct.
- 19 So what I'm suggesting is that before -- and you
- 20 guys tell me whether this cannot be done, although
- I would be kind of suspicious if you say you
- 22 cannot -- why -- let me ask the question. Why

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can't the check be done -- the FCM check and the
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- 2 DCA check be done before the order even hits the
- 3 central limit order book or the RFQ system?
- 4 COMMISSIONER O'MALIA: Supuma?
- 5 Ms. VEDBRAT: Yeah. I think that the
- 6 credit hub would solve the pre-check of limits by
- 7 the FCM for the client or whomever they're
- 8 servicing. It's for the check between the
- 9 clearinghouse and the FCM that is missing right
- 10 now. So, I mean, if there's time for the hubs to
- 11 actually finish this last leg of work, we'll get
- 12 to it for anyone who is using an FCM and is
- 13 willing to use the hub.
- MR. RADHAKRISHNAN: Scott, I think the
- top left, that would be the model if the CCP
- 16 communicates the limits to the SEF for the
- 17 clearing member, right? Because that's the key.
- 18 The key is, like, Mike could be offered clearing
- 19 across, say, 15 cents. Right? So the CCP, they
- 20 need to know what his exposure is in a process of
- 21 15 cents.
- MR. YARIAN: I think what's missing

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1 there is my credit availability to the client. So
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- 2 if you put the hub and -- two things have to
- 3 check. That I have capacity with the CCP and that
- 4 my client has capacity with me. Those two things,
- 5 boom. And it's not slow. So I'm very happy for
- 6 you to take this risk as a SEF, if you like, but I
- 7 don't think you're willing to. That's our
- 8 purpose. We just need to be able to check it to
- 9 provide the guarantee.
- 10 COMMISSIONER O'MALIA: Michael, you're
- 11 saying that FCM be -- needs to go -- there needs
- to be some additional lines between the FCM and
- 13 the client?
- MR. YARIAN: Yes. The hub should take
- lines in from the CCP, so they should be saying
- 16 FCM A is good. And the hub should also take in
- 17 that FCM A is good with this client. Now, those
- 18 two pieces of information are sitting there. So
- 19 we can get into whether that's a push or a ping.
- 20 Ultimately, you want the fastest push and then the
- 21 push could sit so it doesn't slow down trading and
- 22 so on and so forth. But it needs to take two

- 1 pieces of information.
- Now, as important is as it goes up
- 3 through the food chain, transactions matched, it
- 4 needs to communicate back to the hub to say you
- 5 took 100,000 in '01 and that was reserved when the
- 6 trade went up, just like a credit card, or when
- 7 you put gas in your car it reserves 75 bucks
- 8 whether you put gas in or not. Okay, it needs to
- 9 come back in and say, yeah, gas went in or no
- 10 trade, return that credit or that capacity. This
- is where the CCP reg comes in because the trade
- drops within the CCP. They can say, yes, that
- 13 trade has cleared. Every party has fulfilled
- 14 their obligation. Trade cleared, boom.
- 15 Communication (inaudible) it says, okay, there's
- only 900,000 left as opposed to a million and
- 17 we're back to business.
- 18 MR. TERRY: Yeah, I just have a basic
- 19 question here.
- 20 So we were talking to counsel the other
- 21 day about the on-boarding process and all the
- documentation that goes with it, and our counsel

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1 mentioned to us that just curious if there is a
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- 2 break, how is the industry, how are the SEFs
- 3 dealing with it in the interim?
- I was told by counsel that the worst
- 5 case scenario is that we might have to negotiate
- 6 thousands of break agreements -- they're playing
- 7 it out a little bit. Is that true? And if so, I
- 8 mean, that's a pretty significant barrier to entry
- 9 for a guy like me who is a small hedge fund who's
- 10 just trying to put some trades on. So just a
- point of clarification because I've heard that
- 12 rumor numerous times over the course of the last
- 13 couple of weeks that there's some potential for
- some serious backlog of agreements potentially and
- 15 negotiation.
- 16 COMMISSIONER O'MALIA: Well, Michael,
- when you were explaining the relationships between
- 18 clients A and B and FCM, what kind of
- documentation to Marshall's point does all of this
- 20 require in order to achieve all of these
- 21 objectives?
- MR. YARIAN: You have an FCM. So once

- 1 we get to the solution -- you have an agreement
- with your FCM. You would then choose a limit hub.
- 3 I would argue you don't have to choose one
- 4 because, honestly, all the ecosystem cares about
- 5 is that NFCM actually is providing clear capacity
- 6 and that the CCP has line to that FCM. So
- 7 arguably, you don't have to choose a limit hub but
- 8 you might want to engage with one because you want
- 9 to get extra services or view your picture across
- 10 your FCMs. But the engagement with the hub itself
- 11 -- and I'm not going to speak -- the SEFs can
- 12 answer their own questions with regard to what
- 13 kind of documentation is necessary. It will just
- 14 be a mapping exercise.
- MR. TERRY: I get that, but in the
- interim, if there are breaks, and I think
- 17 historically -- I mean, this might be a bit of a
- 18 red herring because I don't know how many breaks
- 19 are true in the futures markets per se but I've
- 20 been told by counsel that this could lead to a
- 21 staggering number of negotiations across the SEFs
- for these "break agreements" which is very akin to

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1 the argument I made -- the issue I raised last
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- time, which was just trying to put the execution
- 3 agreements in place for purposes of clearing for a
- 4 small guy like myself who has a pretty significant
- 5 barrier to entry. So I just want to get a sense
- of whether this is true, that there's potentially
- 7 this significant potential for my having to
- 8 negotiate a significant number of breakage
- 9 agreements. And if so, how are we going to deal
- 10 with that?
- 11 MR. ZIKAS: On Monday, the FIA hosted a
- 12 SEF showcase and the SEF showcase, the moderators
- 13 tended to focus on what happens if a trade fails
- 14 to clear. So where does the FCM obligation lie?
- 15 So there essentially were two camps. So there was
- one camp that said if the trade is delivered to
- 17 the DCO and they DK it, there's a camp that says,
- 18 okay, there was never a trade. No trade. Because
- it can't revert to a bilateral obligation if it's
- 20 a required transaction. There's another camp that
- 21 said we're going to have a nexus of underlying
- 22 bilateral agreements to which we will fall back on

- 1 in order to adjudicate that, and that's the second
- 2 camp. So I think your question is really -- it's
- 3 relating to that second camp where you would
- 4 potentially be obligated to have a nexus of
- 5 agreements.
- 6 MR. TERRY: When does that all come to
- 7 reality? October 2nd? Like, am I going to have
- 8 to have this all sorted by October 2nd? Am I
- 9 going to have to figure out who's in the first
- 10 camp; who's in the second camp? It's a big issue
- for me because I have very limited resources.
- 12 COMMISSIONER O'MALIA: Ananda or David,
- do you want to answer that?
- MR. RADHAKRISHNAN: I think the answer
- 15 has to be the trade never existed. It cannot go
- 16 back to a bilateral trade. If it's something that
- 17 has to be cleared and has not --
- 18 COMMISSIONER O'MALIA: It wouldn't be a
- 19 contingent, would it?
- 20 MR. RADHAKRISHNAN: No. No. Just off
- 21 the top of my head. So just so I got the facts
- 22 right. Execution of a SEF, it goes through the

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1 FCM filter; right? The FCM says fine, boom. It
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- goes to the clearinghouse. It doesn't go past the
- 3 clearinghouse filter because the clearing member
- 4 has gone above a limit or in Supuma's case, you
- 5 know, she's opposite a clearing member who is not
- 6 an FCM, for some reason (inaudible) member. So I
- 7 think the trade has -- I think -- I think, and
- 8 don't hold me to this. I need to consult with
- 9 David -- but I think the rules of the SEF will
- 10 have to say the trade never took place.
- MR. VAN WAGNER: I think that's right.
- 12 I mean, honestly -- well, in either case it's
- going to have to occur on the SEF anyway, right?
- You either failed the clearing mandate, but even
- if you failed the clearing mandate, the
- 16 transaction ultimately, because it's being done
- through a mechanism, it can't be done away from
- the SEF either. So it's going to be on the SEF.
- 19 So I think the alternative is in that case it
- 20 fails.
- 21 COMMISSIONER O'MALIA: Ben?
- MR. MACDONALD: I just wanted to --

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1 there's two things here in the SEF. There's an
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- 2 RFQ and the order book and I think they're
- 3 different because the RFQ is disclosed. And so in
- 4 an RFQ mode you can actually have a waterfall
- 5 where if the trade goes DK you can fall back on
- 6 the bilateral relationship of the two parties
- 7 assuming it exists. And our view on that is that
- 8 it should so you have that guarantee ultimately.
- 9 In the order book mode, you don't have
- 10 that because by definition it's anonymous and
- 11 that's where I think there's a lot of confusion
- 12 because there really isn't anything to fall back
- on and that's kind of what this debate is about, I
- 14 think.
- MR. RADHAKRISHNAN: By definition, if
- 16 the trade involves a product that the Commission
- 17 has said it has to be cleared, it cannot remain as
- 18 a bilateral trade.
- 19 MR. MACDONALD: But if it gets DK'd from
- 20 clearing, then our view on that stays. If the
- 21 parties want to fall back on the bilateral
- agreement then they should have the right.

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1 MR. RADHAKRISHNAN: No, I'm saying you
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- 2 cannot do that. By law, you cannot do that. By
- 3 law, you cannot engage in a transaction that you
- 4 have to clear, which is not clear for whatever
- 5 reason, it cannot remain as a bilateral
- 6 transaction.
- 7 MS. VEDBRAT: I think, Ananda, the
- 8 bilateral agreement of what happens if the trade
- 9 doesn't clear, because you can't fall back on a
- 10 bilateral swap, it would fall into breakage. And
- depending on who was responsible for the cause of
- it not clearing, that body would be responsible
- for breakage. I don't think Ben meant a bilateral
- swap; it was a bilateral agreement and breakage
- 15 which is I think what Marshall's point is, like do
- 16 I need to have to separate --
- 17 MR. RADHAKRISHNAN: So that's what
- happens now. Pre-SEF you had the mandate begin;
- 19 right? So what you're saying is you've got these
- 20 breakage agreements in case something doesn't
- 21 clear?
- MS. VEDBRAT: Yes. It's in the

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1 execution agreements themselves but I think one
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- 2 thing that the SEF brings to the table for us is
- 3 that we can execute beyond like, you know, the 10
- 4 counterparties we are normally allowed to face.
- 5 So this piece, and it's somewhat linked to
- 6 certainty of clearing because in your final state,
- 7 if we apply the pre-check, there should be almost
- 8 no instance of breakage, it works. The problem
- 9 right now is that there is uncertainty of clearing
- 10 given the infrastructure that we have in place.
- MR. RADHAKRISHNAN: So what I don't know
- is whether -- what we think, staff thinks about a
- 13 situation where it's -- if I understand your
- 14 question -- signing an RFQ, let's assume that it's
- a required transaction. All right? Done on an
- 16 RFQ as opposed to a CLOB. It doesn't clear
- because the clearing house says, sorry, I'm not
- 18 clearing this. The question is instead of it
- 19 being declared void ab initio, does it go into
- some kind of a breakage arrangement? My initial
- answer is no but I'll have to talk to David.
- MR. VAN WAGNER: I mean, because

- 1 ultimately you're talking about -- you're positing
- 2 a scenario where there's an order book and an RFQ.
- 3 So you're positing a swap that's subject to the
- 4 trade execution mandate; right?
- 5 MR. RADHAKRISHNAN: That's correct.
- 6 Yeah.
- 7 MR. VAN WAGNER: And the trade execution
- 8 mandate, I mean, fundamentally is -- has to be
- 9 executed on a SEF and it as to be executed in
- 10 those limited, you know, or a DCM. And it has to
- 11 be -- when executed on a SEF, it has to be
- 12 executed through those limited methodologies.
- 13 It's either being done through the order book or
- it's being done through the RFQ. And if there's a
- failure, I don't think you can fall back on a
- 16 bilateral. I mean, honestly --
- 17 MR. RADHAKRISHNAN: It has to clear as
- 18 well; right? Required transactions have to be
- 19 cleared as well.
- 20 MS. VEDBRAT: Ananda, like right now
- 21 they could potentially be a couple of minutes --
- five, 10 minutes between when you think you

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1\, \, \, executed it or the SEF said that it was executed
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- 2 and then you get a message back saying for some
- 3 reason the trade hasn't cleared. The market moves
- 4 in that time so for like anyone, it's not only the
- 5 buy side, it's also the dealer side, to just sit
- 6 there and not know if they have market risk or not
- 7 for that period of time. It's going to basically
- 8 impact the efficiency of the market, the way
- 9 trades. If there is breakage, and I'm not saying
- 10 there should, because we should like reduce the
- ability for any breakage to happen, at least you
- 12 know if you have a position or not. You may not
- like the fact that the position has to be broken
- or it goes to breakage, but at least you know that
- 15 the risk is on or if it's not.
- MR. RADHAKRISHNAN: What you're asking,
- if I understand you correctly, even assuming the
- 18 SEF rule says if it doesn't clear, the trade never
- 19 took place, whatever term they use, it makes it
- 20 very clear, can we contemplate a situation where
- 21 the two parties somehow get into a negotiation
- about one party compensating the other because

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1 it's unclear. Is that what you're asking?
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- MS. VEDBRAT: It's for RFQ and it's only
- 3 till we get the state of certainty of clearing
- 4 where both sides are pre-checked and the market
- 5 feels comfortable that this is working
- 6 efficiently.
- 7 MR. VAN WAGNER: You have to have some
- 8 process in place to manage an event where clearing
- 9 doesn't occur. I mean, the two parties of the
- 10 trade are bearing market risk in between the time
- 11 that the trade was struck and the message comes
- 12 back that it doesn't clear. There's potentially
- an economic impact around that. I misspoke. I
- 14 wasn't really talking about that being a bilateral
- 15 trade. It's really a breakage agreement and
- 16 having some mechanism in place that allows
- 17 resolution of that.
- MR. OLESKY: I think the way we handle
- it is if for whatever reason something doesn't
- 20 actually clear, the bilateral agreement basically
- 21 says cancel the trade or you resubmit. So it's
- one of the other. So it's ultimately -- it's not

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1 a bilateral trade that's put on I think as Ben was
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- 2 saying and Supuma. It either gets cancelled and
- 3 it's void or it goes back in.
- 4 COMMISSIONER O'MALIA: Is there anything
- 5 other than liability that tends to be covered in
- 6 these breakage agreements? Yeah, you made the
- 7 point that the market will move, okay, but the
- 8 agreement should deal with it; right?
- 9 MS. VEDBRAT: Yeah. I mean, there is --
- 10 you have a breakage waterfall and a determination
- of what the price would be. But other than
- 12 liability for required transaction you don't have
- 13 anything.
- MR. YARIAN: Commissioner, there's
- another agreement behind that one which is the
- 16 clearing agreement. And all things point to that
- 17 agreement, and the main reason a trade wouldn't
- 18 clear would ultimately come down to the FCM
- 19 rejecting that trade. And then it's just a food
- 20 fight over whose FCM has to pay for the breakage.
- 21 So hence the reason that we are so interested in
- getting to the ideal state which is where we can

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technologically practically provide clearing
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- 2 certainty. So it really comes down -- so Tom, I'm
- 3 sure it's true. If I chose for a client or if the
- 4 client chose to take the entire limit and stick it
- 5 at his SEF, happy days. They can do that. Most
- 6 clients don't want to do that. They don't want to
- 7 only be limited to a single SEF. And, or utlimize
- 8 that sum capacity and then enter dates and
- 9 practicable, again, for FCMs to have an army of
- 10 people on the phone with 200 clients saying, hey,
- I just used up that limit at SEF A. Can you move
- some of it over to SEF B? And moving it might be
- sending another spreadsheet over or logging into
- 14 Bloomberg terminal or, again, 17 different ways.
- 15 That's translated by the limit hub. It gives us a
- 16 red button to reject all trades or to reject
- 17 certain client trades on all SEFs. We're just not
- 18 there yet.
- 19 And today, it's still post-trade.
- 20 Technologically practicable it's post-trade. But
- 21 we're nearing a point, and again, whether it's
- October 2nd or in January at some point where it

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1 seems the definition of technologically
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- 2 practicable may not -- it may exist for one
- 3 individual SEF, but from the FCM's perspective,
- 4 which is one to many, it's not there yet.
- 5 COMMISSIONER O'MALIA: Ananda, can I?
- 6 This is the e-mail you sent which kind of created
- 7 this issue and I'm kind of wondering if it's not
- 8 available by October 2nd and whether we have two
- 9 SEFs or five SEFs or 15 SEFs and you say in the
- second paragraph it's one way in which this can be
- 11 achieved is for SEFs to use pre-execution credit
- 12 checks. I guess what are we going to do if (a)
- they technologically can't meet that objective, or
- 14 (b) if one way they try doesn't meet your
- 15 regulatory kind of view, and since this is an
- 16 e-mail and not part of a rule, where do we stand
- on all of this come October 2nd?
- MR. RADHAKRISHNAN: So there are a
- 19 couple of choices. I don't think I'm hearing
- 20 everybody dispute the fact that clearing certainty
- 21 is important; right? Nobody is disputing the
- fact. Okay, so the question is you've got this

date and I guess the policy question is whether

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       the Commission feels comfortable allowing people
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       to stop business as SEFs knowing that they may be
       not quite certain. Because we could say nobody
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       can start business as a SEF until you sort this
       out. I can imagine the noise that we would get in
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       response but I'm just thinking in the range of
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      possibilities that is one possibility and some
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      might argue the most responsible possibility. Why
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       are you letting people transact business in what
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      might be required transactions if you cannot
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       achieve the objective. I'm not saying this is
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      going to happen.
                 MR. MACDONALD: I think the one nuance
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       is that you have a market that is operating today
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       and that market is going to go through a migration
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      on the 2nd of October. I think if you were to say
      if the SEFs can't guarantee certainty of clearing
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19
       of October 2nd, then you can't be a SEF, then I
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       think that the whole electronic trading market
       probably comes to a standstill because of the
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issues with the SEFs, I think that the FCM

- 1 community have a very valid issue, which is around
- 2 this concept of credit hub and how do they manage
- 3 credit. And so yeah, there's a market (inaudible)
- 4 wouldn't lose. The (inaudible) market is
- 5 efficient and we talked about it early on.
- 6 There's no probably that exists today for October
- 7 2nd.
- 8 MR. RADHAKRISHNAN: So that's the
- 9 comeback, right? That why are you interfering
- 10 with the operation of a market that's of some use?
- 11 The response could be, I guess, what? Life has
- 12 changed. If you won't change with it, tough.
- Okay, so that's one response.
- The other response is we give people
- 15 time to come into compliance with what we call the
- 16 -- what I would call the desired state, right?
- 17 And in order to do that I think I need information
- from market participants as to when they can get
- 19 there and whether that period of time is something
- 20 that the Commission can live with.
- 21 COMMISSIONER O'MALIA: Any idea when the
- timeframe is? Potentially you could let a SEF

- 1 begin operating on the 3rd of October and get to
- 2 the so-called desired state by the time the
- 3 required transactions are subject to (inaudible).
- 4 MR. RADHAKRISHNAN: That's a great
- 5 point. Yeah. That's a great point.
- 6 COMMISSIONER O'MALIA: Just another
- 7 three or four months.
- 8 MR. RADHAKRISHNAN: That's a great
- 9 point. We could do that because I believe
- 10 currently on the 3rd of October there will be no
- 11 such thing as a required transaction.
- MR. VAN WAGNER: Right. There would be
- 13 no such thing as a required -- right. Anything is
- 14 going to be permitted transactions on October 3rd,
- and I would point out though that the wording of
- 16 the statement is that are -- that must be cleared
- or that are voluntarily cleared. So in certain
- ways that doesn't have anything to do with the
- 19 trade execution mandate.
- MR. RADHAKRISHNAN: That's right.
- 21 That's right. The other thing is, and I'm not
- 22 going to anticipate -- we also have to keep in

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1 mind that this doesn't just involve required
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- 2 transactions, i.e., the trade execution
- 3 requirement. This also involves the clearing
- 4 requirement.
- 5 COMMISSIONER O'MALIA: That's a great
- 6 point because all of these are required to be
- 7 cleared. David said anybody who is trading on a
- 8 multilateral trading facility has no choice but to
- 9 trade on a SEF so we're right back where we
- 10 started.
- MS. VEDBRAT: Ananda, the other piece,
- 12 you know, just to bring up the rulebooks that, you
- 13 know, every firm has to go through in order to
- like, you know, either agree to sign up through
- their market participation agreement or not.
- We've had very, very little time and there is not
- 17 one rulebook that has come through to my desk that
- hasn't come out with at least 10 issues that we
- 19 need to look at. So, you know, we have a lot of
- 20 concern that the choice on October 2nd is either
- 21 we are going to be taking on -- knowingly take on
- some legal risk that we don't feel comfortable

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1 risk or we're going to have to go backwards in
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- time and revert back to voice trading, which is
- 3 really not like the outcome that any of us want.
- 4 MR. LEWIS: Two points. One is it seems
- 5 to me listening to this discussion if the
- 6 objective of the Commission is to have a repeat of
- 7 what happened in energy, which is everybody stops
- 8 OTCs and goes over to futures, you're doing
- 9 excellent work. If you have Commission staff
- 10 that's qualified and knowledgeable as anyone in
- 11 the world sort of debating here, it's fun to
- 12 listen to but I think you as commissioners have an
- obligation to exercise in loco parentis at some
- 14 point. You can't expect -- the chairman proudly
- 15 reported the hundreds of trillions of dollars of
- outstanding positions. This is a big deal.
- 17 And let's face it. The stress of
- 18 breakage, as Ananda knows very well from futures,
- 19 it is not uncorrelated to periods in markets where
- you most need risk management. To get my point,
- 21 this is going to break when it's going to really
- 22 hurt. As Supuma says, if the markets are locked

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and aren't moving anywhere, well, you can hang out
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- for a while to figure out what's going on. If
- 3 markets are really moving, which is not
- 4 inconceivable given the rates environment that
- 5 people are looking at, right? Or what we could
- 6 see in foreign exchange or have seen in foreign
- 7 exchange where you have -- where you see a couple
- 8 percentage point move and thinking about how that
- 9 translates then into the amount of money that Tom
- or Bryan have to collect in the way of margins and
- some of the other things that are being changed in
- 12 terms of the capital requirements associated with
- 13 SEG funds and so and so forth, I think that it is
- 14 really incumbent on the Commission, and I say this
- 15 as somebody representing ERIS, hey, great. Force
- it all to the Futures exchanges. God bless.
- 17 If you want to preserve an opportunity
- for RFQ, then it seems to me you've got to have
- more of your ducks in a row, and I think that the
- 20 Commission second -- two other points -- should
- 21 really -- I think two things were observed by a
- 22 couple of the speakers. One is you have an

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1 obligation under the principles for a level
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- 2 playing field. And to the extent that you're
- 3 already skewing the way this is going to get
- 4 rolled out with some guys being approved earlier,
- 5 other guys later, the legal guys controlling
- 6 essentially what's going to actually be able to
- 7 get papered, you've got to go back and make sure
- 8 that it's a reasonable jump ball on these things.
- 9 And secondly, I think you really have an
- 10 obligation to make sure the practice, as Supuma
- 11 said, you don't go backwards. You don't make it
- worse than it is now, even for an interim period.
- MR. VAN WAGNER: Just on the on-boarding
- issue in particular. This is not the first time.
- 15 This is not the first forum where we've heard the
- issues around on-boarding. I can tell you that
- 17 the Commission, in fact, the requirement of only
- 18 being able to -- market participants being able to
- 19 trade on a SEF only after they've consummated a
- 20 use agreement is something that very specifically
- 21 we put into our regs. So we understand the
- 22 importance. We understand the importance of

- 1 having market participants on day one when day one
- 2 happens. So I can tell you we've heard it.
- 3 Decision-makers are making decisions but we've
- 4 heard the issues. Thanks.
- 5 MR. FITZPATRICK: There's nothing more
- 6 -- oh, Michael. I'm sorry.
- 7 MR. YARIAN: Scott, I apologize. Just
- 8 one last thing.
- 9 I just want to challenge the contention
- 10 that was left off that it's the FCM's fault that
- 11 this is not ready. Again, pointing to the
- 12 rulebook, 17 of these, one of them, they can be
- 13 ready. I have to deal with 17 different
- protocols, so, the clearing industry does, so I
- just wanted to politely challenge that contention.
- 16 Thank you.
- MS. VEDBRAT: Also, some of the
- 18 middleware is not yet ready to deal with
- 19 everything that's needed for trading on a SEF and
- 20 certainty of clearing.
- 21 MR. MACDONALD: I just want to be clear.
- 22 I'm not trying to lay blame on any particular part

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of the industry. I think this is a very complex
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- 2 problem at a time when the cliff point in the
- 3 market is, you know, you go to the end of QE
- 4 tapering and all that stuff. I think what's
- 5 happening is that as we get closer to the deadline
- a lot of this stress is starting to come out in
- 7 the system and I think it's all about problems to
- 8 solve. Certainly, as a SEF, the last thing we
- 9 want is to be the front end to an architecture
- 10 that (inaudible) clients don't feel comfortable
- 11 trading on or where FCMs feel they have undue
- 12 exposure. So I think it's a collective issue and
- 13 we're certainly willing and want to be at the
- table to help resolve it in the most efficient
- manner possible.
- MR. RADHAKRISHNAN: Can I just suggest
- 17 -- for people to think about which is the FCMs
- 18 have pre-execution controls which you're supposed
- 19 to do right now. And if the SEFs would have a
- 20 provision in their rulebooks that said, you know.
- 21 And sorry, the second thing is the DCAs,
- 22 pursuant to our rules, have time to accept or

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1 reject as soon as technologically practical. And
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- I hope that you don't take the full 60 seconds,
- 3 but assuming the DCAs can do it as quick as
- 4 possible. But if you would tell the SEFs and the
- 5 firms that a particular trade execution was not
- 6 going to be cleared, which I assume that you would
- 7 right now, and if the SEFs would have provisions
- 8 in their rulebooks that said if this happens, the
- 9 trade never took place, I'm wondering whether that
- 10 might be a fairly reasonable, temporary solution
- 11 while we get to what I would call the good state,
- 12 which is full certainty of clearing.
- MS. VEDBRAT: I think that what you
- 14 might end up with is that people are going to just
- trade with parties that they know very well and
- 16 are very comfortable with, which, you know, I
- 17 thought that one of the reasons we wanted to have
- 18 like SEF trading and clearing was to encourage
- 19 broader market participation. So you might lose
- 20 that.
- 21 MR. RADHAKRISHNAN: Okay. That's a good
- 22 point. Because to me the other alternative -- I

- don't know what the other -- the other alternative
- is nobody trades on October 2nd unless you can do
- 3 this.
- 4 MS. VEDBRAT: Well, you can voice trade.
- 5 COMMISSIONER O'MALIA: Speaking of voice
- 6 trading, Footnote 88.
- 7 David, there's a couple questions around
- 8 this I'm trying to understand. People said, well,
- 9 you know, this is a viable competitor to SEFs
- 10 without mandatory trading requirement. It also
- 11 changed the way we dealt with international
- 12 trading platforms. Can you walk us through the
- thinking of Footnote 88 and what it's objective
- 14 is?
- MR. VAN WAGNER: Well, just to make --
- and just so we're clear, I guess I'll summarize
- it, too, the SEF registration requirement is, of
- 18 course, here, tied to essentially whether you're
- 19 operating a facility for the trading of swaps, as
- 20 opposed to be tied only to trading swaps that are
- 21 subject to trade execution mandate. The thinking
- 22 was, and we looked at a number of different things

- 1 here, 5(H)(a)(1), which, of course, is the
- 2 congressional mandate to us and to the industry
- 3 basically says if you operate a facility for the
- 4 trading and processing of swaps you must register.
- 5 Okay? So what's a facility? We looked around on
- 6 that. We do know that at least SEFs have a
- 7 definition which exists in (1)(a)(50) and that
- 8 essentially is when you operate a many to many --
- 9 basically it sets forth a many to many facility.
- 10 We combined that with other provisions, again, in
- 11 the CEA, congressional directive that this
- 12 provision -- this provision meaning the SEF
- provisions in the act -- were to encourage swap
- trading on SEFs. And accordingly, we put that
- 15 together.
- MR. FITZPATRICK: We wanted to encourage
- as much as possible to be on SEF'S as we think
- 18 Congress basically told us when we read the CEA.
- 19 So that's essentially where we were. I mean I
- 20 think the alternative of tying into the trade
- 21 execution mandate, we, you know, there's a bit of
- 22 a chicken and egg thing in that case because the

- 1 trade execution mandate only comes about once
- 2 something has been made available to trade on a
- 3 SEF or a DCM query.
- 4 If there's no requirement necessarily to
- 5 establish yourself as a SEF or a DCM in the first
- 6 place, whether that made available for trading
- 7 basically requirement could basically be abated
- 8 fairly easily if people wanted to stay outside and
- 9 not register as a SEF. So I mean that's in large
- 10 part where we got to, how we got there.
- 11 COMMISSIONER O'MALIA: Thank you. Now,
- 12 I don't know what kind of conflict, I've heard a
- lot of concern about it previously, I don't know
- how big a deal it is and I offer the market
- participants to really reflect on, you know,
- leaving single dealer platforms or with this one
- to many system outside, how does that effect
- 18 trading immediately? I'd be interested to hear
- 19 what people think about that.
- 20 One of the ramifications is certainly
- 21 that anybody, any U.S. person thinking about
- trading overseas now has really been told that

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1 they need to be on a SEF, they can't be on
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- 2 anything else. That seems inconsistent with the
- 3 Barnier Gensler letter that didn't talk about the
- 4 registration required, didn't seem to reflect this
- 5 footnote that talked about in January, we're going
- 6 to review the trade execution requirements. It
- 7 never said anything about the registration
- 8 requirement and if anybody wanted to trade on a
- 9 multi lateral if they were trading on a multi
- 10 lateral trading facility, they'd have to do it
- 11 here in the United States subject to the SEF
- 12 rules. How did that get missed in the letter?
- MR. FITZPATRICK: In the path forward
- 14 statement?
- 15 COMMISSIONER O'MALIA: Whatever yeah,
- 16 the Gensler Barnier letter, whatever that --
- 17 MR. FITZPATRICK: Right. Well, I mean -
- 18 and again, I mean the two principals involved cut
- 19 the letter. The statement itself, one particular
- 20 paragraph, does talk about the possibility of
- 21 relief. I would point out the relief that's
- 22 discussed there, it is actually not explicitly

1 tied to anything if you read it fairly closely and

- 2 parse the words.
- 3
 It is tied -- the only thing that really
- 4 is kind of clear is, it's tied to the trade
- 5 execution mandate in the sense -- the trade
- 6 execution mandate requirement in the sense that
- 7 it's referred to and it's referred to relief being
- 8 issued if the trade execution mandate occurs
- 9 before, I've forgotten the date, March 14th. So
- 10 the reading on our part is that it's relief from
- 11 the trade execution mandate. And again, footnote
- 12 88 stands for the proposition that the trade
- 13 execution mandate and SEF registration are
- 14 distinct concepts. And that's basically an
- 15 explanation for the statement.
- 16 COMMISSIONER O'MALIA: The SEF rule was
- 17 done before footnote 88 was there before we did
- 18 the letter.
- 19 MR. FITZPATRICK: Right. Well, I mean I
- 20 think all the more reason to reinforce that
- they're two distinct concepts.
- 22 COMMISSIONER O'MALIA: Anybody have an

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opinion on the viability of these one to many
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- platforms going forward?
- 3 MR. FITZPATRICK: If I could take a
- 4 point now. I mean I think the only thing I
- 5 would seek to add to that is that I thought the
- 6 objective overall was to encourage trading on
- 7 SEF's, as David says, but I think the reality of
- 8 fitting with you is -- where it brings in more
- 9 products than anyone I think ever expected at day
- one into the mandate of SEF's, the amount of work
- and leg work that has to be done by SEF's to get
- those platforms ready, there's almost a
- disincentive to execute on a SEF on October the
- 14 second.
- MR. GAUTHIER: Just a quick correction
- on the previous point on the CFTC European
- 17 Commission letter. I think beyond the question of
- interpretation does it cover registration on the
- 19 trading mandate, sorry. I think the important
- 20 point of the letter was that we need to work on
- 21 the regime that avoid dual supervision of trading
- venues, on the regime that arose trading venues to

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1 comprise with one single set of rules. And I
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- 2 think that the conversation I have heard today
- 3 concerns that this principal is right, because
- 4 when you see the degree of complexity of the
- 5 solutions that have to be built to make this work,
- 6 I think that if you add to that the need to make
- 7 sure that the solutions you set up here comply
- 8 with a certain set of rules which may be slightly
- 9 different, I think this just increases a little
- 10 bit of risk. So, in my view, this comes from the
- 11 need to work on a consistent international
- implementation of these rules.
- 13 MR. ZIKAS: From a SEF perspective, you
- 14 know, I don't know how detrimental a single dealer
- 15 platform would be vis-à-vis a SEF, but kind of the
- 16 asymmetric application of the rules is kind of
- 17 difficult, right.
- 18 So if you have permitted transactions
- 19 that aren't eligible for clearing and will not be
- so until deep into 2014, then you have a situation
- 21 where, you know, new patterns of trading, new
- 22 habits of trading get established at the

- 1 disadvantage of a SEF. So you are
- 2 disincentivizing SEF adoption for those types of
- 3 instruments.
- 4 MR. FITZPATRICK: Yeah. A couple of
- 5 things, you know, to talk maybe briefly about the
- 6 cross border, but also from a personal
- 7 perspective, maybe probably the best analogy is
- 8 to use is a green card holder here in the U.S.,
- 9 whether I have taxation without representation
- 10 would be probably a decent analogy to use in terms
- of permitted transactions under footnote 88 on
- 12 SEF's, where we have the taxation of being and
- operating and having to be a SEF, but we don't
- 14 necessarily have any representation in terms of
- the markets having to come to execute on those
- facilities for anything other than required
- 17 transactions.
- 18 The second point just to address across
- 19 border which is just an added layer of complexity
- to the whole thing, quite frankly, is, you know, I
- 21 wouldn't even like to guess how many hours are
- 22 being spent on telephones, between not only just

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1 the five members of the WMBA, but every SEF in
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- 2 this room and every counter party to swap
- 3 execution on trying to assess.
- 4 Come October the 2nd, when is a SEF not
- 5 a SEF in Europe? And the natural development of
- 6 those conversations, when you spend an hour on the
- 7 phone where people are represented in the swaps
- 8 markets internationally is, how quickly does this
- 9 become a bifurcated market and how quickly do you
- 10 get to companies traditionally operating on the
- 11 books in Europe that delineated through arenas for
- 12 anyone who's prepared to take the opposite side of
- 13 a trade from any counter party and those people
- 14 who do not want to see a U.S. Person as a counter
- 15 party because they don't want to be subject to SEF
- 16 rules and CFTC regulations. So there's a definite
- 17 risk of liquidity bifurcation in that respect
- unless we can get some recognition of MTF's, for
- 19 example, as a substituted compliance, which to my
- 20 understanding, by the way, is not necessary that
- 21 straight forward. I think it was more directed at
- FBOTs in terms of immediate relief, but MTF's

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1 would have to effectively apply. And I don't know
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- 2 how you do that, but you would effectively have to
- 3 apply to the CFTC for recognition of the MTF under
- 4 the substituted compliance rules.
- 5 COMMISSIONER O'MALIA: And I believe we
- 6 have exactly how many do we have? We don't have
- 7 any? We have SEF's that have applied. I don't
- 8 think an MTF have applied for --
- 9 MR. VAN WAGNER: Right, yeah. The SEF's
- 10 that have applied, I don't know that any of them
- 11 are MTF's rather as determines a defined term as
- 12 used in --
- 13 MR. FITZPATRICK: Certainly I mean some
- of the other guys here, but certainly all those
- WMBA members operate MTF's in Europe.
- MR. VAN WAGNER: But I mean our door is
- open to those MTF's who want to come to us and
- 18 talk through this provision. But we actually have
- 19 not been approached by anybody directly for proofs
- 20 based in Europe. We have had discussions with EC
- 21 representatives around interpreting and
- 22 implementing this paragraph, the statement and

- 1 path forward statement. But we have not been
- 2 approached by the foreign platforms yet.
- 3 COMMISSIONER O'MALIA: David, the
- 4 statute provides for an exempt SEF. Can you tell
- 5 us how we're dealing with that?
- 6 MR. VAN WAGNER: Well, as you recall, in
- 7 the SEF rulemaking that the Commission adopted in
- 8 May, at that point in time, and the statement was
- 9 made by the Commission I guess, I'm sorry, can
- 10 we back track. You're correct. There is a
- 11 provision in the Act which basically says you can
- 12 be exempt from SEF registration if you operate as
- a SEF, but you are regulated by a prudential
- regulator or a foreign regulator, and your level
- of regulation is comparable and comprehensive
- 16 compared to the level of regulation that pertains
- 17 to SEFs.
- 18 At that time, the Commission essentially
- 19 said we've scanned the landscape and we don't see
- 20 any regulatory regime out there that's like -
- 21 that's comparable and comprehensive to ours at
- this point in time.

And so we're not - we decided not to

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       adopt a set of exempt SEF rules, comparable I
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       guess, I don't know if people are familiar with a
       set of FBOT rules, Part 48, but we actually have a
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       regularized process. So we didn't feel the need
       to put out a set of regulations. Now, if an
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       individual SEF wanted to approach the Commission,
 8
       excuse me, an individual entity who got caught up
 9
       in the circumstance and wanted to point to their
10
       regulator and say we're comparable and
11
       comprehensive to what the CFTC is requiring of
12
      SEF's here in the States, I mean we could take it
13
       on board on a case by case basis. We have not
14
      been so approached.
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                 MR. FITZPATRICK: Yeah. And I just want
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       to put things into context, too, here, when you
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       talk about the MTF regime in Europe and
       substantively will transition into an MTF regime
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19
       at some point maybe next year, probably the year
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       after that. You know, there's also a
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differentiation in how platforms are recognized in

Europe between pseudo electronic platforms and

- 1 voice booking licenses which are authorized firms,
- 2 not MTF's.
- 3 And that only speaks to Europe. I mean
- as a firm, you know, traditions represented in 28
- 5 countries, we run electronic platforms in most of
- 6 them. I don't know what the regimes are in Tokyo,
- 7 in Singapore, in Hong Kong, in Sydney and many
- 8 other countries around the world.
- 9 But, you know, substantive compliance
- 10 relief in Europe where there's an element of
- 11 sophistication in terms of market knowledge and
- 12 understanding of infrastructure, and then you go
- 13 further and further out, and we have endless
- amounts of calls currently with clients on an
- international level, trying to work out and
- 16 predominantly the Asian countries as to exactly
- 17 what regime they're dealing with come October the
- 2nd, and there's a huge amount of confusion in
- 19 that respect.
- 20 COMMISSIONER O'MALIA: I don't know if
- 21 there are any questions from Chicago. Chris
- 22 Heymeyer or Commissioner Chilton.

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1 MR. HEYMEYER: Hey, Scott, can you hear
2 me?
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- 3 COMMISSIONER O'MALIA: Yes, we can.
- 4 MR. HEYMEYER: That's a lot today. And
- 5 everybody is focusing now on all these issues
- 6 that's been said before. And there's another one
- 7 that I'd like to put in here, that's taking my NFA
- 8 hat off. We've heard from the NFA and you've
- 9 heard where they are on the regulation of these
- 10 SEF's. And taking my FCM hat off, you certainly
- 11 heard a lot from the FCM's today, lots of issues
- 12 there.
- But I'd like to put on my hat from HTG
- 14 Capital Partners and the principal trading group,
- 15 because the firms in Chicago have been the market
- 16 making firms and have been very supportive of the
- 17 concept of trying to move bilateral OTC swaps to a
- 18 cleared, anonymously traded, futures-style
- 19 structure, something that I believe and that we
- 20 believe the public has been expecting as a result
- of Dodd-Frank and something the Commission has
- 22 worked so hard to bring about.

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And, by the way, I agree with Ananda on
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       a lot of his points. He raises some very good
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      points. If those trades get rejected, then the
      participants will know they've been rejected and
 5
       they will know they don't have a trade. What's
       one of the great things about the electronic
 7
       world? But that's another whole topic.
 8
       Ananda has some very good points there. Based on
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      many different parts of different rules, it looks
10
       today that many of the SEF's are going to continue
11
       to proliferate a privately negotiated market
12
       that's dominated mostly by a few large players. I
13
      was interested that Supuma said that she'd like
      more than just the 10 people that she's used to
14
       getting quotes from, and given the liquidity
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16
      provision of anonymous electronic traded platforms
17
       that get ultimately cleared are considered swaps.
18
                 It's safe to say that the new
19
       competition in these markets is unlikely to
20
       develop despite being a primary goal of
       Dodd-Frank. This is one of the big goals of
21
22
       Dodd-Frank, is to allow these new market
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- 1 participants to be able to trade on these
- 2 products.
- 3 So while the PTG's recognize and fully
- 4 appreciate the Commission's attempts to allow
- 5 firms to register as floor traders, which has
- 6 taken a lot of work on the part of the NFA and the
- 7 CFTC, for exchange liquidity provision, there's a
- 8 lot of ambiguities and unanswered questions and so
- 9 many that I don't know of a single firm in Chicago
- in the PTG group, I think of which there are 27,
- 11 not a single one of those firms is going to
- 12 attempt to use the floor trader registration and
- begin to compete with the current incumbents in
- 14 this swap space. And I don't believe that's one
- of the intentions.
- I think that the idea, as Chairman
- 17 Gensler said in his opening remarks, competition
- and access will be good for the market. And I'm
- 19 afraid that we're not seeing any of these firms
- 20 currently coming in to participate. I have a
- 21 number of questions. I have six of them. I'm not
- going to read these now because it's late in the

- day and I appreciate you letting me chime in here
- 2 at the end.
- 3 But I'd like to send these questions in
- 4 and have them be, I don't know, part of the record
- 5 or whatever you want to call it. But again,
- there's so much work here between the NFA, the
- 7 FCM's, the buy side participants, the SEF's, and
- 8 of course the Commission. And I just want to make
- 9 this point, that the PTG's are not at the table,
- 10 they're not participating, and a lot of that is
- 11 because of the uncertainty.
- 12 So with all of that, again, I complement
- 13 all of the work on the concept release. That was
- 14 well received here in the Chicago trading
- 15 community. And we need to promote this video
- 16 thing in Chicago so we can get more participation
- 17 at these meetings. Thank you.
- 18 COMMISSIONER O'MALIA: Thank you, Chris.
- 19 And I will make sure -- I have your questions
- 20 right here. They have been sent to me. I will
- 21 make sure that they are made part of the record.
- 22 So thank you for that.

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1 MR. HEYMEYER: Thank you.
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- 2 COMMISSIONER O'MALIA: I have a
- 3 question, probably the last question, not of me,
- 4 but made available to trade. The first SEF no,
- 5 we have three SEF's registered, are eligible to
- 6 make a mat submission. What is everybody's
- 7 opinion of that? We haven't seen one yet. When
- 8 will we see one? How soon will we see one? When
- 9 does this discussion move forward? Any thoughts
- 10 on that?
- MR. MACDONALD: I mean, yeah, from
- 12 upstate, we're waiting until October 2nd to come
- and see where you want to push forward. But
- 14 there's nothing that's driving us to push anything
- in particular right now.
- MR. OLESKY: We're no different. I
- 17 think, you know, listening to all the issues that
- need to be resolved, I think it would be a bit
- dangerous for us to jump ahead, push the execution
- 20 mandate earlier given the uncertainty that we've
- 21 been talking about with respect to a whole handful
- of issues. Once we get a little clarity on that,

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we're going to be ready to go.
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- 2 COMMISSIONER O'MALIA: -- thoughts
- 3 before we close the 12th meeting of the TAC?
- 4 MR. MACDONALD: I mean I'm just curious.
- 5 I've got a passport, so I don't have
- 6 representation. But I'm curious where we go from
- 7 here. I mean you've heard today from just about -
- 8 I don't think there's anybody in this room who's
- 9 sat here and said, you know -- October 2nd and
- 10 everybody is, you know, for different reasons got
- some pretty material concerns about it. We're an
- 12 environment where, you know, it's likely that the
- end of the year is going to be, you know, read to
- 14 be volatile in the markets. I'm just curious as
- 15 to kind of what happens next. Do we, you know, do
- 16 you have a sense of that am I allowed to ask
- 17 that?
- 18 COMMISSIONER O'MALIA: You are allowed
- 19 to ask that. The good news is, Ananda did show
- 20 some interest in proposed to me what were some
- 21 specific ideas, some concepts?
- MR. RADHAKRISHNAN: Just some ideas,

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because I suspect you wouldn't want us to say all
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- of you shut down until you can get to --
- 3 COMMISSIONER O'MALIA: It's really not
- 4 in our interest to do that based on how few people
- 5 are going to be in compliance with all of our
- 6 rules based --
- 7 MR. RADHAKRISHNAN: So I'm assuming that
- 8 nobody wants that, right? Okay. So realize this.
- 9 What do you want? A novel question I've never
- 10 asked that question before.
- MR. MACDONALD: I mean what makes sense
- to me intuitively, from an industry perspective,
- 13 the thing where you're hearing from the industry
- is that we need more time to put certain
- components in place to make sure this transition
- happens in an effective way. I don't think
- 17 there's a problem today. I think that you have
- 18 clearing in place. I think that, you know, part
- of Dodd-Frank has already been achieved. And I
- 20 think that, you know, I don't understand why I
- 21 understand that today is the day and there's a
- 22 process behind that, but I think that, you know, a

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1 smooth transition has to be in everybody's
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- 2 interest. And it feels to me that, you know, we
- 3 as an industry need to get around the table to
- 4 resolve some of these interoperability issues so
- 5 that we can do that.
- 6 MR. RADHAKRISHNAN: But do you accept
- 7 the fact that you've got to get to a state by a
- 8 certain point in time, otherwise they'll just
- 9 continue and, you know --
- 10 MR. MACDONALD: Absolutely. And I
- 11 think, you know, what you have heard is that
- there's an incredible amount of dialogue amongst
- 13 all of us here in terms of getting there. I just,
- 14 you know, I think we're very close, but we kind of
- need to push it over the finish line so this
- 16 happens well.
- 17 MR. RADHAKRISHNAN: Scott, I think I
- 18 started to ask also, not just the SEF's, but the
- 19 FCM's, the clearinghouses, and, you know since
- 20 Supuma right there, you know, somebody who is not
- one of them, but who is going to be an integral
- 22 part of SEF participation. So can I ask what the

- 1 clearinghouses want, what the FCM's want, and then
- 2 lastly, what Supuma, any other member of the buy
- 3 side what they want.
- 4 COMMISSIONER O'MALIA: Do you have a pen
- 5 to write it all down?
- 6 MR. FARLEY: You know, we filed for we
- 7 filed to be a SEF, and we have a clearinghouse for
- 8 OTC. The U.S. Specifically from a clearing
- 9 perspective.
- 10 SPEAKER: Yes.
- 11 Mr. FARLEY: I'll start with the
- 12 clearing perspective. The clearing perspective we
- have a strong view because, as I mentioned
- 14 earlier, if all else fails, we reserve the right
- 15 to reject a trade if, from a clearing perspective,
- 16 risk management is sacrosanct and so we have some
- 17 flexibility. From the SEF perspective, I agree
- with Ben, there's a lot of unknowns, as Ben I
- 19 think manifest in the session today. We're
- 20 prepared to go live on October 2nd. But if the
- industry had more time, it's not something we
- 22 would rail against certainly.

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                 MR. DURKIN: No, that's okay. I agree
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       with exactly what Tom said. I mean there was
 3
       concern early into this discussion about the
       clearinghouse's ability to maintain its
 5
       obligations and rights to do that post trade
       check, and I think we've clarified and cleared
 7
       that up. There's a number of issues here that
 8
       need to get resolved. And we all want to make
 9
       sure that people have the opportunity to do it
10
       right.
11
                 MR. YARIAN: Thank you. Somebody said
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       court, and I don't think this is a court. Anyway,
13
       if that's been clarified that I do have the right
14
       to reject a transaction, and keeping in mind there
       are reams of contracts that I have with each and
15
      every single client that governs why I can reject
16
17
      the trade, it's not just for the fun of it,
18
      there's a good reason behind it. If I preserve
19
       that ability until we're technologically ready to
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       actually put that guarantee on up front, and we
       will get there, this isn't a foot dragging
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exercise forever, then I think there are bigger

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1 problems just around all the other things. We
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- 2 talk about documentation, on boarding, so on and
- 3 so forth, then the problems that the FCM's have.
- 4 MR. RADHAKRISHNAN: Reject post
- 5 execution just not take --
- 6 MR. YARIAN: So if the trade comes
- 7 through anyone of the 17 SEF's, and there is no
- 8 limit available as contractually agreed by my
- 9 client and I, then I can reject the transaction.
- 10 MR. RADHAKRISHNAN: Even though it went
- 11 through a sort of pre-execution?
- 12 MR. YARIAN: Again, until I can close
- the loops and make sure that that trade isn't
- happening on four SEF's and we close the loop on
- it, if you don't have the back end, honestly,
- 16 there's no point for the front end because of the
- 17 risk condition.
- MR. RADHAKRISHNAN: So what you're
- saying is, let's say I'm your customer and I place
- 20 a trade on State Street SEF, right, and it
- 21 simultaneously send a trade to the Bloomberg
- 22 SEF --

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1 MR. YARIAN: Yes.
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- 2 MR. RADHAKRISHNAN: -- you're saying
- 3 that you want to have the ability to cut me off at
- 4 one place or another?
- 5 MR. YARIAN: I can ration their credit.
- 6 So if they have a million bucks, I can put and
- 7 there are 10 trading rates, I can put 100K in each
- 8 of them --
- 9 MR. RADHAKRISHNAN: Right.
- 10 MR. YARIAN: -- and then just let it go.
- MR. RADHAKRISHNAN: Okay.
- 12 MR. YARIAN: Okay, fine. From a
- 13 manpower perspective, I don't have the people to
- 14 pick up the phone and say, hey, I finished here,
- move some of this over there and it's not
- 16 practical.
- 17 MR. RADHAKRISHNAN: Okay.
- 18 MR. YARIAN: Technically speaking, I
- 19 believe every single one of them when they say
- 20 that they can do this. But when you look at it
- 21 from the one to many relationship that I have, and
- from the client's perspective, not wanting the FCM

- 1 to choose and ration their credit, we're not there
- 2 yet.
- 3 MR. RADHAKRISHNAN: Okay.
- 4 MR. YARIAN: But if a client has limit
- 5 to clear, it's clear.
- 6 MR. RADHAKRISHNAN: It's clear, okay.
- 7 All right.
- 8 COMMISSIONER O'MALIA: Okay. Go ahead,
- 9 Supuma.
- MS. VEDBRAT: So, you know, SEF and any
- of the trading requirements, they should follow
- 12 clearing. And in particular, if you look at the
- 13 NDF market, just because, you know, the nature of
- them being permitted, you know, we would like to
- be able to come to trade on FX connect without
- having to register as a participant on both SEF's.
- 17 From an infrastructure perspective, you know, we
- would like to see the limit up and functioning,
- 19 the CCP's being able to handle post-trade
- 20 allocations, and, you know, most importantly, the
- 21 industry given enough time to test this
- interoperability, and it's not like the day before

- 1 that, we get to do our first trade.
- 2 And then, you know, if there's still
- 3 time, we'd like all the CCP's to be able to accept
- 4 partial allocations because some of them are not
- 5 there yet. And it's very important from a buy
- 6 side perspective. We're now taking market risk on
- 7 a full block just because like one small
- 8 allocation may not have been accepted by the FCM.
- 9 COMMISSIONER O'MALIA: Two areas that I
- 10 think were mentioned earlier that didn't get
- 11 mentioned right here was data reporting, and I
- think, Scott, you brought that up. The continuity
- of data was brought up in our first panel. And
- then I think, Jane, you brought up kind of
- 15 standards in terms of data and obviously what
- we've gone through in terms of our swap data
- 17 repositories and the precision that's necessary to
- make sure that those are functioning well and we
- 19 can utilize that data.
- There's a big issue that I've heard
- 21 surrounding making sure when the SEF's come on,
- 22 that all the data can flow, and if the data can't

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flow, who's going to provide it absent, you know,
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- 2 good connections with quality data for all
- 3 products, right. You know, we haven't phased any
- of this. And the other one I think, Scott, you
- 5 also mentioned was, and I don't think it was one
- of your main points, but you did talk about some
- 7 sort of phasing. Banks are ready to go, and
- 8 similar to the way we adopted clearing, is that
- 9 something that is there, you know, with regard
- 10 to this on boarding issue that I think a number of
- 11 people have raised?
- MR. FITZPATRICK: Yeah. I mean on
- 13 boarding and reporting are two sort of completely
- 14 different things. I mean at the moment, you know,
- 15 there is a reporting and mandate in place and that
- 16 reporting activity is getting to the SDR's.
- We have spoken with, you know, the
- 18 Commission staff and I think there's an
- 19 understanding of kind of sort of an idea of how
- 20 you've acted be a phased approach taken to the
- 21 reporting mandate for SEF's.
- I think, you know, we've been very up

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1 front certainly from a WMBA perspective saying
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- 2 that for the "required transactions that we talk
- 3 about", we are pretty much there and good to go,
- 4 because we've been working on that for a while,
- 5 but when you bring in a lot of the other more
- 6 esoteric products, then, you know, the
- 7 infrastructure is just not quite there to support
- 8 that yet.
- 9 And we've looked at, you know, sort of
- 10 tearing different types of products over time and
- 11 trying to work with the staff to maybe understand
- a way that that could be potentially phased in.
- On boarding, you know, I think we've heard about
- that from a number of people today, you know.
- 15 Michael has got his small form two sided wad of
- 16 paper. I have with its main SEF rule book
- 17 plastic platform. So I'm convinced that we have
- for the multiple sort of platforms, that we
- operate under the SEF is over 100 pages.
- 20 And thumbs around the table, and Supuma
- 21 has referenced that have, you know, it's not a
- 22 three week job to go through, you know, 100 plus

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1 pages of the 15 SEFs or the rule books that you
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- 2 want to look at because you may want to consider
- 3 to have access to that platform.
- 4 And, you know, I think Paul mentioned
- 5 earlier that, you know, different SEF's today
- 6 operate in different types of markets, and there's
- 7 a prioritization that goes on in the community,
- 8 and I think we would be okay on boarding some of
- 9 our clients because clearly we're going to focus
- on those clients because it's the lion's share of
- 11 liquidity.
- But at the end of the day, you know, we
- 13 service hundreds of customers here in North
- 14 America alone, never mind the rest of the world,
- and on boarding all of those clients, signing up
- to new legal entities, because it's not the ID's
- that they're dealing with anymore, it's the SEF
- 18 entity, and the rule book that comes with that is
- 19 not a small feat at all.
- 20 COMMISSIONER WETJEN: I'm glad you spoke
- 21 to that and I'm glad that Commissioner O'Malia
- 22 asked that question, because we were talking about

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1 this a little bit over lunch, as well. The major
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- 2 success stories I think as far as compliance with
- 3 the new Dodd-Frank rules, it seems to me that
- 4 there's been some sort of phasing in approach
- 5 taking to the compliance dates. And so it's not
- 6 clear to me today based on what we've heard what
- 7 the most appropriate or sensible way to phase
- 8 compliance in with the trade execution mandate
- 9 would be.
- 10 Maybe it's based on market participants,
- or maybe it's based on some of these different
- 12 processes related to clearing, I'm not sure. But
- I think it has to be something we need to explore.
- 14 If you look at the clearing mandate as
- being the best example, I think the fact that we
- 16 took an incremental step there made a real
- 17 difference. There are other reasons why, you
- 18 know, it went as smoothly as it did. But I think
- 19 the fact that we sort of focused on market
- 20 participant's categories and built-in compliance,
- 21 it made a lot of sense.
- 22 And so it just seems to me there's

- 1 probably some analog we can use for the context of
- 2 the trading execution mandate, as well. So I
- 3 think we need to solicit more ideas on that and
- 4 see if we shouldn't change course on these
- 5 compliance dates for trade execution.
- 6 COMMISSIONER O'MALIA: Any final
- 7 comments or thought?
- 8 MR. HAMILL: I've just got one question
- 9 for Mark that would be, Given the sort of somewhat
- 10 frothy environment already, due to uncertainty
- October the 2nd, when you say, Mark, that you're
- thinking about looking at things and changing
- 13 course, what sort of time frame do you think are
- 14 you thinking about that? Because like until there
- is some sense of clarity around that, the message
- 16 to clients has to be continue to try to head for
- that October the 2nd deadline. That's a pretty
- 18 grueling task.
- 19 So I'm just curious to know as we leave
- here today and as we're asked by clients,
- 21 especially following this important meeting, what
- 22 we think comes next. I mean it has to be like a

1 week before we would we have clarity? Is that a

- 2 fair question?
- 3 COMMISSIONER WETJEN: It is a fair
- 4 question. And let me answer. I'm not trying to
- 5 deflect it, although I sort of am. Ultimately,
- 6 it's not really up to us. I think the input from
- 7 the staff and what they learned today is going to
- 8 be important. The Chairman was here this morning.
- 9 And I think it's fair to say Scott and I are
- 10 probably going to follow up with the other
- 11 Commissioners about this and follow up with the
- 12 staff some more.
- But I guess it's hard for me to give
- 14 advice. But probably the best thing to do for now
- is to continue planning for October 2nd and then
- we'll continue these conversations after today and
- see where we end up. But I guess I would ask
- Ananda and David if they have anything else to
- 19 add. I mean I sense that there's an appreciation
- 20 for some of these challenges on the part of both
- 21 David and Ananda, but whether or not you guys are
- 22 prepared to recommend something to the Chairman is

- 1 a different matter.
- 2 MR. RADHAKRISHNAN: We will both discuss
- 3 it and --
- 4 MR. VAN WAGNER: I can tell you that
- 5 this has already been discussed with the Chairman.
- 6 I mean this reinforces things that we --
- 7 MR. RADHAKRISHNAN: Has already you
- 8 said?
- 9 MR. VAN WAGNER: The concerns about on
- 10 boarding, concerns about data reporting, the
- 11 concerns about quality of data that would be
- 12 coming to NFA, they've been in front of us for a
- 13 number of weeks now, and so I'm confident the
- 14 Chairman is well aware of the concerns, that's
- 15 what I'll say.
- 16 COMMISSIONER O'MALIA: Paul, if I could
- just say, there's no coincidence in the day we've
- had this and the time we've had it, you know.
- 19 Could we have had it earlier? I would have liked
- 20 to. But getting everybody's schedules, you know,
- 21 this is right in between the initial staff
- 22 applications that could have been approved. And

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where we are today is obviously just 20 days short
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- of when these things go live. I wanted to have a
- 3 good, robust discussion, we've done that. I think
- 4 we've raised a bunch of questions around
- 5 technology, feasibility, work flows, throughput,
- 6 capacity, et cetera, all good discussions, so I'm
- 7 very pleased with that. I think we've clarified a
- 8 lot of points. This whole credit debate was very
- 9 useful to me. I think there's more to the
- 10 reporting issues that I did not appreciate earlier
- 11 that I have a better appreciation now. And I
- 12 continue to be reinforced on, you know, the
- 13 capacity of the variety of different SEF's, all
- trying to get to the same goal, not necessarily
- 15 getting the same direction from the Commission.
- So I appreciate the challenges everybody
- is going. And why I started this was, nobody is
- 18 resisting this. They want to meet the dates, they
- 19 want to meet the goals, they want to be
- 20 successful, competitive trading SEF's, and I want
- 21 to help them achieve that.
- 22 Can we do it by October 2nd? I think

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we'd probably break a lot of eggs to get there.
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- 2 And I don't know that that's a magical date. It's
- 3 an arbitrary date, in fact. So let's do something
- 4 that makes sense. Let's think about where we're
- 5 going and what we will achieve, and we will get
- 6 there, I'm quite confident. So with that --
- 7 MR. HAMILL: So for what it's worth, I
- giust think understanding how you're going to trade
- 9 in a market as big as some of the markets we're
- 10 talking about is not something you can find out at
- 11 like 11:00 p.m. the night before the day, the
- thing. Actually that's a very meaningful concern
- 13 that everyone will have if there's not information
- 14 coming out fairly quickly.
- 15 COMMISSIONER O'MALIA: Mark and I
- appreciate that, there's no doubt about that. I
- 17 greatly appreciate everybody's participation. I
- 18 thank you for the witnesses, for their efforts and
- 19 to provide the testimony and the Powerpoints, et
- 20 cetera. So thank you very much. We'll regroup on
- 21 the next TAC meeting. But thank you very much for
- 22 attending today.

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1	CERTIFICATE OF NOTARY PUBLIC
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3	I, Thomas M. Watson, attorney in and for
4	the District of Columbia, do hereby certify that
5	the forgoing PROCEEDING was duly recorded and
6	thereafter reduced to print under my direction;
7	that the witnesses were sworn to tell the truth
8	under penalty of perjury; that said transcript is a
9	true record of the testimony given by witnesses;
10	that I am neither counsel for, related to, nor
11	employed by any of the parties to the action in
12	which this proceeding was called; and, furthermore,
13	that I am not a relative or employee of any
14	attorney or counsel employed by the parties hereto,
15	nor financially or otherwise interested in the
16	outcome of this action.
17	
18	
19	(Signature and Seal on File)
20	
21	Attorney, in and for the District of Columbia
22	DCB 454590