

UNITED STATES OF AMERICA
COMMODITY FUTURES TRADING COMMISSION

TECHNOLOGY ADVISORY COMMITTEE MEETING

Washington, D.C.

Tuesday, June 3, 2014

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1 A G E N D A

2 Opening Remarks:

3 COMMISSIONER SCOTT D. O'MALIA, Chairman, TAC

4 ACTING CHAIRMAN MARK P. WETJEN

5 Panel I: High-Frequency Trading Impact on
6 Derivatives Markets: Answering the Charges of
Unfair Advantages by HFT Firms:7 BRYAN DURKIN, Managing Director and Chief
8 Operating Officer, CME9 CHUCK VICE, President and Chief Operating Officer,
ICE

10 ROB CREAMER, Chairman, FIA PTG

11 JOE SALUZZI, Co-Founder, Themis Trading

12 Panel II: Developing a 21st Century Surveillance
Program:13 JORGE HERRADA, Associate Director, Office of Data
and Technology, CFTC14 ANDREW VRABEL, Executive Director, Global
Investigations, CME

15 STEVE JOACHIM, Executive Vice President, FINRA

16 ROB CREAMER, Chairman, FIA PTG

17 DAVE LAUER, President and Managing Partner, KOR
18 Group

19 TRABUE BLAND, Vice President, Regulation, ICE

20 Panel III: Increasing Buy Side Participation on
21 SEFs:22 TOD SKARECKY, Senior Vice President, Americas,
Clarus Financial Technology

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A G E N D A

WENDY YUN, Managing Director, GSAM
MICHAEL O'BRIEN, Director of Global Trading, Eaton Vance
SCOTT FITZPATRICK, Executive Director, Tradition
Closing Remarks:
COMMISSIONER SCOTT D. O'MALIA, Chairman, TAC
Adjournment

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1 P R O C E E D I N G S

2 (10:06 a.m.)

3 COMMISSIONER O'MALIA:

4 I'd like to welcome everyone to the 12th full TAC
5 Committee meeting since we've reconstituted this
6 back in, I guess, July of 2010. And I think out
7 of the 12 full committee meetings I think we've
8 probably talked about high-frequency trading at
9 least 9 of them.

10 So, as you can see, we have a record
11 attendance, including members of the full
12 committee, members of the Data Standardization
13 Committee and the Subcommittee on Automated and
14 High-Frequency Trading.

15 I'm very grateful to have everybody's
16 participation and involvement here. To get this
17 many people from around the industry involved in
18 one room, to spend the entire day, is no
19 insignificant task, and I realize you've made a
20 lot of changes to your schedule to be here, and
21 I'm grateful for that.

22 And I'd like to also thank our witnesses

1 way down at the end of the table, who have also
2 made accommodations to their schedule and, of
3 course, had to prepare their presentations to
4 testify and to get this debate going.

5 We also have a number of new TAC members
6 here today as well as subcommittee members on the
7 Data and High-Frequency Trading Subcommittees as
8 well. So I'm very pleased that we were able to
9 pull together all of these people, and I
10 appreciate your service.

11 Some of you, this is your first meeting.
12 Turn to your right or turn to your left; there's
13 somebody that's done this before.

14 And what we want is honest, fresh and
15 direct answers. We have a lot to get through. So
16 your participation is appreciated. You're here
17 because you're an expert, and to not offer your
18 expert opinion would be a disservice to this
19 little organization. So feel free to jump in.

20 So today, we have three topics on the
21 agenda. First, we'll address the issues raised by
22 Michael Lewis's book, *Flash Boys*, to determine

1 whether these issues he raises in his book have
2 any relevance to the derivatives markets.

3 Second, in light of the evolving and
4 complex market structures related to automated
5 trading, I've pulled together a panel that will
6 offer ideas about how the Commission should design
7 a 21st Century surveillance system. Traders do
8 not trade on just one market alone. They trade on
9 many markets, and we need to adapt to that
10 reality.

11 Today, I'd like to discuss key elements
12 of a 21st Century surveillance system that
13 integrates swaps, futures and OTC derivatives
14 data. I'd like to have our witnesses address
15 these cross-market surveillance challenges and
16 identify the key tools that will help us detect
17 fraud and manipulative and deceptive trading
18 practices.

19 Finally, I'd like to receive an update
20 on the state of the swap execution facilities.
21 I'm concerned that the low level of participation
22 by the buy side firms in SEF trading, and I would

1 like to know whether there are any regulatory
2 impediments that might impact their participation.

3 Now as to the first panel, Michael
4 Lewis's book has stirred up quite a debate about
5 HFT and market structure. The book claims that
6 equity markets are rigged by HFTs that are
7 front-running other traders' orders. The book
8 raises other issues such as HFTs having faster
9 data feeds, exchanges paying for brokers to take
10 or provide liquidity and HFTs co-locating within
11 the exchanges.

12 I want to address these issues directly
13 and to have a frank discussion with all of you to
14 understand how automated trading and
15 high-frequency trading impacts derivative markets.
16 I can't think of a better forum to address these
17 relevant market issues.

18 We have four witnesses who will offer
19 their opinions on the first panel. We have Bryan
20 Durkin, COO of the CME Group; Chuck Vice,
21 President and CEO of ICE; Joe Saluzzi, Co-Founder
22 of Themis Trading; and, Rob Creamer of Geneva

1 Trading, currently serving as Chairman of the FIA
2 Principal Traders Group.

3 Now, for Panel II, we have posed several
4 questions regarding the design of the 21st Century
5 surveillance system.

6 What are the essential tools and
7 technologies that the Commission needs to have in
8 place going forward?

9 Should the Commission invest in order
10 message surveillance systems and cross-market
11 surveillance tools?

12 What is the current trader and firm ID
13 protocol? And what additional information, if
14 any, should be required to monitor automated
15 systems? We will start our presentation off, or
16 our panel off, with a presentation. It will be a
17 very interesting panel. This is something we've,
18 for the first time, asked our staff to pull
19 together. And Jorge Herrada, the Associate
20 Director of the CFTC's Office of Data and
21 Technology, has put together an outstanding
22 presentation on kind of the state and the

1 opportunity that the Commission has in terms of
2 its data.

3 This is something that we haven't put on
4 essentially one slide to look at all the different
5 data sources and how we're going to integrate them
6 to do our market surveillance, and I think that
7 will provide some context in which then some of
8 our other witnesses can talk about how we fully
9 integrate that and really develop a top quality
10 surveillance system.

11 After Jorge, Andrew Vrabel, who is the
12 Executive Director of Global Investigations at
13 CME, will present -- and Trabue Bland, Vice
14 President of Regulatory Affairs with ICE.

15 We will hear from Steve Joachim,
16 Executive Vice President of FINRA, to talk about
17 comparable and similar systems in the equities
18 markets.

19 And, again, Rob Creamer will be on the
20 hot seat to discuss his views from the FIA PTG
21 group.

22 And, finally, we'll hear from Dave

1 Lauer, President and Managing Partner at KOR
2 Group, on his views.

3 Panel III, the last panel, will update
4 us on the current status of trading on the SEFs
5 and will share some of the concerns we have heard
6 from buy side participants.

7 I'd like to know whether the Commission
8 rules create a barrier to trading on SEFs and
9 force market participants to turn to alternative
10 trading solutions.

11 We have a gentleman from Clarus
12 Technology, Tod Skarecky, who will provide us kind
13 of an overview on the state of SEF trading to
14 date.

15 And then we'll hear from Wendy Yun,
16 Managing Director, Goldman Sachs Asset Management,
17 and Michael O'Brien, Director of Global Trading at
18 Eaton Vance, for the buy side perspective, and
19 Scott Fitzpatrick, Executive Director of
20 Tradition, who is also serving as Chairman of the
21 Wholesale Market Brokers Association, for their
22 perspectives on SEFs.

1 Since we have many TAC members that also
2 operate SEFs, I would greatly appreciate any
3 insight they can offer on SEF trading activity to
4 date.

5 Again, let me express, on behalf of the
6 Commission and myself, our gratitude for everyone
7 who took time to come here today and prepared
8 presentations. We really look forward to the rest
9 of the discussion today.

10 With that, I will not recognize Chairman
11 Wetjen, who is not here but who will be here, and
12 when he does we will recognize him.

13 But, in the meantime, I'm going to get
14 started with our first panel, and I think we're
15 going to start with Bryan to discuss HFT.

16 MR. DURKIN: Thank you, Commissioner and
17 the team from the CFTC.

18 For the last three and a half years,
19 this Committee and the TAC Subcommittee on
20 High-Frequency Trading have examined market
21 structure topics associated with electronic
22 trading in the futures markets. Many respected

1 and noteworthy principles have emanated as a
2 result of this in the context of risk management,
3 pre and post-trade protocols, system safeguards,
4 access to co-location facilities and messaging
5 policies, among others, which have added to the
6 integrity, the transparency and the vibrancy of
7 our markets.

8 This all occurred long before recent
9 media attention on these topics, which is not
10 surprising because the futures industry has a long
11 history of combining self-reflection and
12 innovation to deliver fair and secure markets that
13 meet the risk management needs of all of its
14 participants.

15 The formation of the Technology Advisory
16 Committee and the active discussions that have
17 resulted are just another example of this sense of
18 self-awareness. And I would like to commend
19 Commissioner O'Malia, his team and the TAC
20 participants over the years, including many of my
21 colleagues sitting at this table today, for all
22 that has been accomplished.

1 Now algorithmic and high-frequency
2 trading are products of the evolution of markets
3 from a floor-based model to an electronic model.
4 Market participants sought greater price
5 transparency through more immediate trade
6 executions and confirmations, and electronic
7 trading has met that demand.

8 That technological change has been the
9 catalyst for the development of more competitive,
10 more efficient, more transparent markets as well
11 as substantial improvements in innovation, in risk
12 management and in regulatory capabilities. As a
13 result, algorithmic and high-frequency trading has
14 grown, contributing to significant volume growth
15 across all asset classes and providing greater
16 liquidity and tighter bid-ask spreads.

17 The liquidity generated by these market
18 participants is, in turn, relied upon by all types
19 of market participants, including banks, hedge
20 funds, asset managers, farmers and ranchers,
21 corporations and commercial producers, to achieve
22 their risk management and their investment

1 objections, and it allows them to do so at lower
2 costs.

3 Now, despite this progression, as you
4 are all well aware, a particular type of
5 electronic trading strategy has been negatively
6 portrayed by some who assert that the presence of
7 HFT -- a reference to a style of trading which
8 this Committee has expended tremendous effort, I
9 might add, trying to define -- is abusive and
10 disruptive to markets, much of which has been
11 based on generalization and misinformation as
12 applied to these futures markets.

13 The fact is that the increased
14 innovation and the speed of electronic trading has
15 challenged us to ensure that our markets operate
16 with integrity and are fair and open to all
17 customers. CME Group has been focused on this
18 task for many, many years, and we've worked
19 closely with our regulators and our customers to
20 maintain a level playing field throughout this
21 evolution.

22 We've created a market structure of

1 which we are very proud of and should be proud of.
2 In particular, we use a central limit order book.
3 It's a single integrated marketplace, allowing for
4 concentrated liquidity in one transparent
5 location.

6 The identity of traders and firms is
7 protected from disclosure on all bids, offers and
8 execution reports.

9 Bids and offers are available to all
10 market participants and are matched according to
11 transparent exchange matching algorithms.

12 Our market data is sent to everyone at
13 once. There are no preferential data feeds that
14 are provided exclusively to a particular segment
15 of user base.

16 While customers have several options in
17 terms of how they can receive data from us, we do
18 not restrict anyone's access. Having multiple
19 connectivity options makes our markets available
20 and accessible to a broad array of market
21 participants.

22 No one can see orders prior to them

1 hitting our match engine and being made available
2 to the order book.

3 We maintain a complete and a
4 comprehensive audit trail of every single message,
5 order and trade down to the message ID of every
6 participant in our markets. This information is
7 fed into a sophisticated surveillance system that
8 allows us to identify and to prosecute prohibited
9 trading practices that violate our rules.

10 In addition to having built a market
11 structure that promotes liquidity, efficiency,
12 transparency, accessibility to customers from
13 banks, hedge funds, commercial producers,
14 merchandisers to farmers and ranchers, CME Group
15 promotes market stability through industry-leading
16 risk controls. We have developed a wide array of
17 capabilities to manage risk and volatility and to
18 mitigate market disruptions. These are applied to
19 all levels of market participants.

20 These include credit controls. Credit
21 controls are pre-execution risk controls that are
22 provided that enable clearing firms to set credit

1 limits for their executing firms. Our credit
2 controls, which every clearing firm must use, can
3 include order blocking, order cancellations,
4 e-mail notifications which can be set at varying
5 thresholds.

6 We also employ a tool called cancel on
7 disconnect that will cancel resting orders for a
8 market participant who becomes disconnected from
9 our system.

10 We employ price banding. All orders are
11 subject to price verification. Now bids that are
12 at prices well above -- or offers that are at
13 prices well below -- the market fall outside of
14 that determined band that we establish; then those
15 orders are rejected automatically.

16 Maximum order quantity. Every product
17 has a predefined maximum quantity per order. This
18 step ensures that the order is not exceeding this
19 limit. And, if the maximum quantity is exceeded,
20 the order is automatically rejected.

21 Messaging controls. These controls
22 limit the rate at which firms can submit mass

1 quotes and can block orders from entering our
2 system if volume thresholds or quantities are
3 exceeded.

4 Stop logic functionality. Stop logic
5 can automatically halt the market for a
6 predetermined time period in order to help prevent
7 extreme price deviations. You all know when it
8 was triggered on May 6, 2010 it was stop logic
9 that reversed the course of the flash crash by
10 halting the market for enough time for liquidity
11 to be replenished and the market to retrace.

12 Volatility logic functionality. This is
13 designed to guard against rapid price spikes. It
14 is triggered by a pre-specified price movement
15 over a short, defined period of time. Like stop
16 price logic, it places markets in a reserve state
17 where orders may be entered, modified or
18 cancelled, but they may not be executed.

19 Circuit breakers. In our equity index
20 and energy products, circuit breakers halt trading
21 for a period of time when a specified price level
22 is reached. In addition, daily price limits

1 prevent trading at prices higher or lower than
2 limits that are preset by the CME.

3 Protection points. Protection points
4 act as a control against excessive price swings in
5 illiquid markets. These points prevent market and
6 stop orders from being filled at significantly
7 aberrant prices because of the absence of
8 sufficient liquidity.

9 And, kill switches. These are designed
10 to allow clearing firms a one-step shutdown of all
11 CME Globex activity at the most granular of levels
12 of a market participant.

13 Another service that CME group provides
14 to the marketplace is co-location. Now criticism
15 of co-location in some of the public coverage of
16 this issue has failed to recognize that
17 co-location actually equalizes access to the
18 benefits of the speed through proximity. Although
19 co-location requires an investment, it is open to
20 all market participants and serves to level the
21 playing field unlike several years ago when a firm
22 could gain an advantage by buying real estate near

1 an exchange or where a server was thought to be in
2 a data center.

3 Without the development of our
4 co-location facilities, no one trader may gain an
5 advantage over another -- I'm sorry.

6 With the development of our co-location
7 facilities, no one trader may gain an advantage
8 over another due to proximity to that match
9 engine. All customers located in our co-location
10 facility are treated equally. That is, they
11 receive the same contract; they receive the same
12 pricing; they adhere to the same policies and
13 principles.

14 This includes redundant, equidistant
15 fiber connectivity to the CME Globex as well as
16 equidistant cross-connects to telecommunications
17 carriers that get them into and out of our CME
18 data center.

19 Finally, as we are all aware, the
20 futures markets are fundamentally different from
21 the equity markets. Many of the recent complaints
22 against high-frequency trading and the fragmented

1 equity markets simply do not apply to U.S.
2 futures markets.

3 We believe the futures markets strike
4 the right balance of regulating the market without
5 inhibiting true price discovery. This balance of
6 regulation and market surveillance, along with
7 deep pools of liquidity in a centralized market,
8 gives our market participants the confidence that
9 they have come to expect as they rely on our
10 markets to efficiently manage their risk.

11 I look forward to addressing the
12 questions that have been outlined by you,
13 Commissioner O'Malia, and I appreciate the
14 offering of these remarks.

15 COMMISSIONER O'MALIA: Thank you very
16 much, Bryan. I'd like to recognize the Chairman
17 for any remarks he may have.

18 CHAIRMAN WETJEN: Thanks, Commissioner
19 O'Malia. Thanks, everyone, for being here today.
20 Obviously, a lot of issues and questions that
21 people have on their minds, including our staff
22 and both Scott and I, but I have one question, and

1 that is: Have we created a fire hazard with all
2 the interest in today's meeting?

3 COMMISSIONER O'MALIA: If we don't get
4 the air conditioning turned up higher, we will.

5 CHAIRMAN WETJEN: But, looking forward to
6 the rest of the day. Thanks a lot.

7 COMMISSIONER O'MALIA: Before we go to
8 Chuck Vice, I do want to recognize -- you
9 mentioned staff. Joining us at the table today
10 are our Chief Economist, Sayee Srinivasan, Vince
11 McGonagle from the Division of Market Oversight, and
12 our Chief Data Officer, John Rogers. Obviously,
13 the topics we're discussing today are squarely in
14 their wheelhouse, and I'm pleased to have them
15 joining us.

16 And I've seen a number of staff here
17 today that are also involved in oversight and
18 issues as well, and I appreciate them joining us
19 to take the opportunity to listen and follow this
20 debate along.

21 So, Chuck, if you could go ahead,
22 please.

1 MR. VICE: Thank you, Commissioner
2 O'Malia and Chairman Wetjen, for facilitating this
3 discussion.

4 I thought Bryan did an excellent job of
5 summarizing, I think, the strong points of our
6 industry and from an exchange perspective. We've
7 talked a lot over the years in these committee
8 meetings about the risk controls and, I think, a
9 lot of the good things that the exchanges do to
10 try to maintain the integrity of its markets.

11 So I'm not going to rehash some of that
12 from ICE. Like I said, I think Bryan did a great
13 job.

14 So I'll come at it from a couple of
15 other different commentary points.

16 It was only 14 short years ago, ICE was
17 formed to provide an electronic venue for trading
18 energy swaps globally. In OTC markets dominated
19 at the time by phone-broking and dealer-to-client
20 business models, ICE was novel in promoting
21 central limit order book execution and
22 transmission of all market data to all market

1 participants at the same time. Customers chose
2 among a variety of connectivity options, including
3 dedicated point-to-point lines, managed networks
4 or the public internet to suit their own cost and
5 performance needs. Direct market access
6 participants utilized our API to make prices and
7 fulfill market-making obligations.

8 As you can see, many of the issues to be
9 discussed today are, by no means, new but perhaps
10 more confusing to understand and more challenging
11 to manage in a market measured in microseconds.

12 Though ICE has built and bought numerous
13 exchanges since 2000, we've never wavered from our
14 core objectives of transparency, efficiency,
15 liquidity and fairness, which leads me to my
16 second point.

17 Our company, as you know, merged with
18 the New York Stock Exchange six months ago, and so
19 my colleagues -- myself to some extent, but more
20 my colleagues -- are knee-deep in the equity
21 markets and the issues there and reform. And our
22 CEO, Jeff Sprecher, has been very vocal on a lot

1 of the issues that were brought out in the book as
2 practices that evolved over time and really need
3 to change.

4 And I think there are several of these
5 that really illustrate the marked differences
6 between the derivatives markets and equities
7 markets. So I want to just hit on those briefly.
8 I'm sure others will today as well.

9 First of all, you can't help but notice
10 the extreme fragmentation in the stock markets.
11 There are 13 exchanges for executing the very same
12 stocks, over 50 different total execution venues
13 -- most of them off-exchange, largely lightly
14 regulated or unregulated dark pools with prices
15 published only after a transaction occurs.

16 If you look at an analog in a futures
17 market, all futures markets have to be -- all
18 futures transactions, excuse me, have to be
19 executed on exchange unless they meet various
20 block minimum requirements or other EFS or EFP
21 requirements.

22 Also, in the equity markets, retail

1 brokers of U.S. equities typically sell their
2 customer order flow to competing HFT firms. So
3 there's no analog for this.

4 Again, we have much less retail
5 participation in the derivatives markets, but the
6 participation that we do have is routed directly
7 to the exchanges.

8 And then, lastly, the pricing
9 structures. Maker-taker pricing, which is the
10 dominant pricing structure in the equity markets
11 that Jeff has talked quite a bit about, our belief
12 is that that has led to a lot of the problems that
13 we have and, as pointed out in the book, people
14 seeking to capture the rebate as opposed to paying
15 the fee and, as a result, a proliferation of order
16 types by the exchanges -- extremely complicated
17 order types that effectively have conditional
18 logic built into them so that the user of that
19 order can either maximize his chances of capturing
20 the rebate or minimize the chances of paying.

21 And, as a result, I think you end up
22 with markets that no one is really happy with, and

1 I think those things will get addressed and
2 improved.

3 For ICE, we don't have maker-taker
4 pricing. We don't pay people to trade. Our
5 market-making program consists of various
6 discounts and caps -- pretty plain vanilla stuff.
7 We don't have jump balls for equity, things like
8 that. And so all of this is markedly different
9 from what goes on in the equity markets.

10 I think the thing that is the same in
11 both markets is they obey the laws of physics.
12 And so, independent of all of those other issues,
13 there will always be a value to speed, and a
14 function of how fast you can access the exchange
15 is a function of what investment you want to make
16 in connectivity, your PC, your firewall -- a
17 million different things.

18 And customers have shown that they're
19 not all the same and they make choices along that
20 spectrum and microsecond latency is important to
21 some and irrelevant to others.

22 And I think it's important to keep that

1 in mind. Now that's part of the challenge. I
2 think once we get past today, hopefully, the
3 differences in these markets and we scrutinize the
4 derivatives markets and we come away as confident
5 as we've ever been, that we feel good about what's
6 going on in those markets.

7 Technology continues to advance forward.
8 You can't really put the toothpaste back in the
9 tube.

10 So I think I look forward to today's
11 discussion, and I think there will be some good
12 ideas and suggests coming out of this about how
13 we, as exchanges, can continue to maintain a level
14 playing field going forward.

15 Thanks.

16 COMMISSIONER O'MALIA: Thank you very
17 much and for the perspective on equities.

18 We're going to go to Rob Creamer with
19 Geneva Trading but representing the FIA's
20 Principal Traders Group here today.

21 MR. CREAMER: So, I'm Rob Creamer. I'm
22 CEO of Geneva Trading and Chairman of the FIA

1 Principal Traders Group. I'm grateful for the
2 invitation to be here today and speak to you on
3 behalf of the FIA PTG.

4 The FIA PTG is comprised of firms that
5 trade their own capital on exchange-traded
6 markets. Our members engage in manual, automated
7 and hybrid methods of trading and are active in a
8 variety of asset classes such as foreign exchange,
9 commodities, fixed income and equities. We are a
10 critical source of liquidity in the
11 exchange-traded markets, allowing those who use
12 these markets to efficiently manage their business
13 risks.

14 The FIA PTG does not believe that a
15 clear distinction can be made between
16 high-frequency trading and automated trading. In
17 fact, high-frequency trading, however defined, is
18 a subset of automated trading and should not be
19 used interchangeably with the term, automated
20 trading, or as a way of arbitrarily identifying a
21 type of market participant.

22 The FIA, the FIA PTG and the FIA

1 European Principal Traders Association have been
2 in the forefront of efforts to strengthen risk
3 controls and system safeguards across the futures
4 industry by identifying best practices with
5 respect to risk controls that reduce the risk of
6 market disruptions due to unauthorized access,
7 software changes, system failures and order entry
8 errors.

9 The FIA PTG believes that automated
10 trading technology has provided many benefits to
11 the overwhelming majority of futures market
12 participants. More quality metrics have improved
13 across the board as trading has become more
14 automated and more competitive. Trading costs are
15 lower. Markets are deeper, more liquid.
16 Discrepancies in prices across related markets are
17 reduced, and prices better reflect information
18 about the value of commodities underlying futures
19 contracts.

20 The FIA PTG, therefore, believes that
21 any regulatory effort to improve market
22 infrastructure must, at a minimum, preserve the

1 market quality -- quality improvements that have
2 occurred as markets have become more automated and
3 more competitive. If the CFTC determines that
4 further regulation in this area is warranted, this
5 determination should be supported by solid
6 empirical evidence and rigorous economic analysis.

7 The FIA PTG also believes that access to
8 the market has never been fairer or more
9 attainable. Access to the futures markets no
10 longer requires you to stand in a trading pit and
11 fight for a good seat at the table. It no longer
12 requires membership, a family legacy or residence
13 in the location of a trading floor.

14 The need for physical proximity to
15 exchanges has been eliminated with co-location
16 services, which are widely available to all market
17 participants. Exchange and third-party offerings
18 are widely available and easy to analyze.
19 Materials are published on web sites, the web
20 sites of most exchanges, which list the available
21 services, costs and additional resources to help
22 one through the process.

1 Co-location has leveled the playing
2 field for firms whose strategies demand the
3 fastest access to market data and trade execution.
4 While it is true that firms compete with each
5 other on speed, from a technology perspective, the
6 location of a firm no longer affects a firm's
7 ability to remain competitive.

8 For the vast majority of market
9 participants, co-location is neither a source of
10 advantage nor disadvantage and is not relevant for
11 many participants in the markets.

12 Central to the market structure
13 discussion has been the issue of fragmented versus
14 centralized markets. In the equity markets, the
15 threat of monopoly was traded for hyper-complexity.
16 While this tradeoff was effective at reducing
17 cost, fragmentation in the equity markets created
18 many additional challenges that have been largely
19 avoided in the futures markets.

20 The vertical silo model works well
21 because of its simplicity, which improves the
22 ability to manage risk. It reduces points of

1 failure. It centralizes data and maintains a
2 level playing field.

3 In addition to the inherent simplicity
4 of the vertical silo model, the futures exchanges
5 have made attempts to reduce the complexity and
6 enhance the reliability of their platforms.
7 Relative to equity markets, there are very few
8 order types in futures markets, and exchanges
9 publish transparent descriptions of their matching
10 processes.

11 A recent article has called into
12 question the fairness of market-making programs.
13 Exchanges have a long history of innovation, and
14 the development of new markets is critical to meet
15 the demands of the complex world in which we live.

16 The research and development conducted
17 by exchanges and product specialists will be
18 fruitless without the service of market-making
19 firms that shoulder the risk of supporting the
20 launch of new products. Some firms have the
21 capability and risk tolerance to support the
22 launch of new products while others have the

1 ability to provide additional liquidity in more
2 mature markets to reduce cost for end users.

3 There is a healthy, symbiotic
4 relationship between market-making firms and
5 exchanges.

6 It is our belief that exchanges should
7 be allowed to use their discretion in the design
8 of the programs in order to improve market quality
9 and support innovation. The details of programs
10 and eligibility requirements should be made
11 available. The application process should be
12 clear. The requisite qualifications should be
13 specified, and the vetting of firms should follow
14 a structured process. This should be conducted by
15 exchanges with sole transparency provided to the
16 Commission while protecting the anonymity of the
17 firms that have been vetted and ultimately
18 enlisted.

19 It is my understanding that this largely
20 reflects the process today and that the Commission
21 is aware of such arrangements.

22 In conclusion, the FIA PTG believes that

1 the futures markets are fair, have largely avoided
2 the complexity faced in equity markets, and we
3 support transparency and fair competition in the
4 Commission's efforts to ensure that this is the
5 case.

6 We appreciate the opportunity to be here
7 today and hope that our comments will provide
8 value to this Committee.

9 COMMISSIONER O'MALIA: Thank you, Rob.
10 Next, we'll hear from Joe Saluzzi. And then after
11 that it's going to be open to discussion about
12 anything our panelists have said and open
13 questions. Everybody knows the routine; put the
14 cards up.

15 I am having a hard time seeing down on
16 that end of the table. So, if I don't see your
17 card, make sure you wave it.

18 So, Joe, wrap us up for the witnesses,
19 please.

20 MR. SALUZZI: Thanks, Scott. Thanks,
21 Commissioner O'Malia.

22 Thanks, CFTC, for having me here. I do

1 feel like a fish out of water. I'm an equities
2 trader. So, sorry about that, folks, but I'm
3 going to give you, I guess, an equities
4 perspective.

5 What I've heard so far is futures market
6 is great; equity market is bad. I'm not a futures
7 market guy. I'm not going to comment there, but I
8 will comment on the problems that exist in the
9 equities market, and hopefully, they don't
10 transpose over to your markets.

11 Themis Trading is an institutional
12 equities broker. We trade solely on an agency
13 basis for our institutional clients, which include
14 mutual and hedge funds.

15 In addition to trading, we focus a lot
16 of our attention on equity markets' microstructure
17 issues over the past few years. We wrote a book
18 in 2012 called Broker Markets, and if you want to
19 know anything about us, just read the book.

20 While some have called us HFT critics,
21 we prefer to be thought of as market structure
22 critics. Years of regulations have helped create

1 a fragmented equity market that currently is the
2 focus of much debate. This fragmentation has led
3 to the creation of time and price arbitrages that
4 many HFT strategies seek to exploit.

5 While we're not sure if any of these
6 practices are illegal, it's clear to us that
7 securities regulators lack the surveillance
8 methods required to police this high-speed,
9 low-latency stock market. Their recently adopted
10 surveillance system, MIDAS, falls woefully short
11 of what is needed. The SEC has essentially
12 admitted this deficiency by proposing the
13 consolidated audit trail, otherwise known a CAT,
14 which is still years away from being built.
15 Essentially, securities regulators have come to a
16 gun fight armed with a very dull knife.

17 While we acknowledge that HFT is hard to
18 define, it is clear that many HFT strategies
19 employ cross-asset strategies, including trading
20 options, currencies, bonds and futures. This new
21 breed of high-speed, cross-asset trading has
22 stretched the boundaries of the traditional

1 regulation.

2 While the SEC struggles with their own
3 workload and budget constraints, it appears that
4 the CFTC faces some similar issues. In its
5 statement of dissent of the 2015 budget,
6 Commissioner O'Malia stated: While slightly more
7 measured than the November request, this budget
8 request perpetrates the futile strategy of hiring
9 more staff to oversee a vastly complex, high-speed
10 and technology-driven market. This lack of
11 mission priorities makes these wide-ranging
12 budget requests seem somewhat random and
13 ill-defined only because they are.

14 I'll leave that to you, Commissioner.
15 Recently, the book, *Flash Boys*, as we've discussed
16 already, brought the secretive and complex subject
17 of high-frequency trading to the public. While
18 some may dispute some of the book's facts, there
19 is no question that the book successfully achieved
20 what we and many others have been trying to do for
21 the past few years -- have an open debate about
22 our market structure.

1 We've heard numerous calls for top-down
2 or so-called holistic reviews of our market
3 structure. We submit that this would be neither
4 productive nor effective. Correcting the
5 systematic unfairness in the market structure can
6 be done simply and without disenfranchising any
7 key market participants.

8 The best solutions to complexity are
9 usually simple ones. We have three that we
10 believe can change the equity markets for the
11 better.

12 Number one, eliminate payment for order flow
13 whereby brokers sell their orders to a trading
14 firm along with the maker-taker policy whereby
15 exchanges provide rebates to traders who post in
16 liquidity. There's nothing unprecedented in
17 either of these suggestions, and markets can
18 readily adjust and adapt. Rebates are polluting
19 the trading ecosystem and unnecessary incentives
20 and need to be done away with.

21 Number two, mandate complete disclosure
22 of dark pool and smart order routing practices.

1 Without knowing how orders are routed and how dark
2 pool policies factor in, it's hard to determine
3 whether or not they contribute to, or detract
4 from, the market's well-being and designated
5 objective as a means of allocating capital.

6 Number three, regulate the data feeds.
7 Trading information should not be fair game to be
8 made available by the exchange to the highest
9 bidder. Exchanges should grant investors the
10 right to opt out of having their data sold to
11 trading firms, which can then track and act in
12 advance on information.

13 There's no longer any reason to continue
14 to create exploitable opportunities from
15 unintended consequences. What's needed are
16 straightforward solutions to fix current
17 problems that provide exploitive opportunities and
18 impair market liquidity. Our markets need simple,
19 straightforward solutions that provide fairness,
20 that can easily eliminate inefficiencies and
21 complexity that hobble their fundamental purpose.

22 Thank you for allowing me to comment. I

1 look forward to the remaining discussion.

2 COMMISSIONER O'MALIA: Thank you very
3 much. Larry Tabb, first tab up.

4 MR. TABB: Thank you, Commissioner. I'd
5 like a little clarification, Joe, on --

6 MR. SALUZZI: I think Larry is asking
7 me, what about opting out of data feeds that I
8 just mentioned?

9 One of the issues that we have with data
10 feeds, particularly in the equities market -- all
11 my comments, by the way, obviously, are equities
12 market-related.

13 Data feeds are not only fast. Well, we
14 all know they're fast, and we all read the book
15 about how the latency and 350 microseconds and the
16 Lincoln Tunnel and all that stuff. Right?

17 We get that. They also contain a lot of
18 content, okay.

19 Content is king, as well as speed, okay.
20 Content, from an institutional investor's
21 perspective is extremely critical. I would like
22 only the information that is visible on the

1 consolidated tape to be shown in these data feeds.
2 In other words, why would my order that's just
3 gotten cancelled need to be shown? Why would a
4 revision need to be shown in the data feed?

5 A couple years back, we wrote a paper
6 called "Data Theft on Wall Street." I guess a lot
7 of you guys don't like the topic.

8 But, the bottom line was we found that
9 the two exchanges in particular were giving out
10 hidden order information. There was a flag
11 attached to each one of these orders, and that
12 flag basically allowed someone reading the data
13 feed to reengineer the fact that there was a
14 hidden buyer.

15 Well, after our paper went out there, it
16 took a couple of weeks and actually kind of
17 stalled in the U.S. But in Europe they got a hold
18 of it, and lo and behold, a few weeks later these
19 practices were fixed.

20 My point is, as an institutional
21 investor, I don't want the exchange to have that
22 ability to sell that information. It's my

1 information. It's my clients' information.

2 But you do need, obviously, the basics
3 of, obviously, price, time and so on.

4 But we think limiting that and allowing
5 the institutional investor to at least opt out of
6 that is a good suggestion.

7 MR. TABB: So what kind of information
8 are we talking about?

9 They're not doing the hidden order
10 information anymore. So you wanted them to opt
11 out of providing cancels --

12 MR. SALUZZI: Well, we don't know
13 exactly.

14 MR. TABB: -- and rebooks?

15 MR. SALUZZI: But there's a good point
16 there, Larry.

17 I don't think there's been much work
18 done on data feeds and content, and we would
19 actually like to see a study as to what's in some
20 of these data feeds. They're very cryptic.
21 Obviously, they're all available online, and you
22 can see the NASDAQ gauge and so on.

1 We would like the basics of information.
2 Why would you need to know when my revision took
3 place when that order that's sitting on the book,
4 which you can't see with the visible eye, has now
5 been revised?

6 You're giving out more information that
7 the user didn't ask to be given out.

8 COMMISSIONER O'MALIA: Is there any way
9 that that cuts both ways, that more data -- you
10 know, a lot of our rulemaking has been to disclose
11 more. Right?

12 You know, publish more. Disclose more.
13 How does that -- I could see where an argument
14 could be made that it cuts both ways, that too
15 little information isn't informative of what's in
16 the market and your point being that --

17 MR. SALUZZI: Look, the basics still
18 need to be there. Absolutely, when a trade takes
19 place, we see it on a consolidated tape. When
20 there's a quote being put on there, we should all
21 see that.

22 But I guess it's the personal

1 information that's being given out about that
2 particular order that needs to be -- there's a
3 linkage there between the order and the trade
4 books that needs to be adjusted, or addressed,
5 rather.

6 COMMISSIONER O'MALIA: Can I get maybe
7 somebody to comment from either CME or ICE? Maybe
8 Julie or anybody?

9 What is the content of the futures
10 market, and are the concerns that Joe raised
11 similar to what we have in our market?

12 You mentioned, Bryan, that we have one
13 single data feed that goes out.

14 MR. DURKIN: We send out an aggregated
15 feed of the price and quantity that comes out --
16 bids and offers; that's it.

17 COMMISSIONER O'MALIA: Nothing -- none
18 of the cancels or some of the things that Joe
19 raised?

20 MR. DURKIN: We don't do it by the
21 order. We don't provide all of that information.
22 That's correct.

1 MR. SRINIVASAN: I have a question. So
2 the exchanges do sell tick-by-tick data, right,
3 from what we understand. So tick-by-tick data, as
4 we understand, is every message and order
5 submission, modification, cancellation. That's
6 something that especially I think some firms can
7 acquire from the exchange and get it on a
8 real-time basis.

9 MR. DURKIN: We provide tick-for-tick
10 data that's price changes.

11 MR. DEWAAL: Just a question. I'm just
12 curious. One of the hallmarks that has been
13 highlighted about the futures market that sort of
14 protects it is the lack of fragmentation.

15 I'm curious, Bryan and Chuck, in
16 particular, your views on the introduction of SEFs
17 and perhaps the introduction of MTFs into the
18 regime. Does that create an opportunity for
19 fragmentation that will bring some of the issues
20 that we discussed about the equities markets to
21 the futures and swaps markets?

22 MR. VICE: I think it's certainly

1 possible. We haven't talked about it really in
2 the rulemaking for SEFs, and now the SEFs are out
3 there. There's been no talk of any kind of best
4 bid or offer system.

5 You know, with a RFQ of one and a
6 dealer-to-client models still alive and well, I
7 don't know that -- you know, it may be that it
8 doesn't get to that point. That's a topic for the
9 third session, I suppose.

10 But I think if there is success in
11 seeing more central limit order book trading on
12 SEFs, then, yes, that's something that presumably
13 going to have to be addressed.

14 But if you think about -- you know, one
15 thing you have to put in perspective with the HFTs
16 -- I mean, we have hundreds of futures contracts.
17 We have HFTs in probably 20.

18 It's a very liquid market type of
19 trading. I mean, they help make it liquid, and
20 they can only participate because it can get to
21 that level of liquidity.

22 I don't know if interest rate swap --

1 I'm not an interest rate swap expert.

2 Does that market get to a point that you
3 have the kind of HFT activity where the
4 interaction of the different SEFs and different
5 resting bids and offers rising to the problem of
6 people are racing from one SEF to another, as
7 described in the book?

8 More questions there than answers, but
9 that's --

10 MR. MCGONAGLE: Thank you, Commissioner.
11 So most folks might notice I write furiously, but
12 that's just to keep my attention. Listening to
13 just the past 50 minutes, going through pre-trade
14 transparency, ATS, HFT -- should they be defined?

15 Registration -- I don't know. Content
16 of trading activity during the day -- what are we
17 doing with messages? Should message information
18 tick data? How that information should be
19 available to market participants? Co-location --
20 do we have it? Does it work?

21 Should we do something else?
22 Market-maker incentive program. So each one of

1 those topics seems like we could spend an awful
2 lot of time digging down. And we did the concept
3 release; I get that.

4 A lot of discussion. Nine out of eleven
5 on HFT. So I think, sitting here, about the case
6 for change in these discussions that we have
7 surrounding. And are we circling the wagons with
8 respect to trading activity and derivatives
9 markets because folks are saying we do such a good
10 job as compared to the equity markets?

11 And what lessons can be learned from
12 that activity?

13 So where's the case for change? Where
14 should the Commission interact with the market on
15 mandating certain risk, pre-trade risk controls?
16 Whether we should impose some registration regime
17 -- what benefit do we see for that registration
18 regime? Should we be asking the Commission to
19 consider making available the exchanges making
20 more information available about the types of
21 trading?

22 On co-location, should we be asking --

1 and I'm just putting all these questions out, and
2 then I'll be quiet.

3 For co-location, should we be interested
4 in seeing latency?

5 What's the publication of the latency
6 for the different uses, the different access to
7 the various futures markets?

8 How does that compare by exchanges?
9 Should we require that all exchanges, separate
10 from impartial access, establish a co-location
11 facility rather than doing it on exchange?

12 And then, particularly, this
13 market-maker incentive program -- I was interested
14 in the comment about, all right, we'll start up
15 for new markets and then maybe market-maker for
16 mature markets. Does that work when the markets
17 are highly liquid, and what do we do with these
18 rebate programs?

19 How transparent should we require the
20 exchanges to be about the types of participants
21 that are actually reaping benefits and the amount
22 of proceeds that are being paid as part of these

1 market-maker incentive programs?

2 So these are the types of questions that
3 I'm hearing, going through the course of the
4 presentation.

5 Where is the case for change for the
6 Division of Market Oversight?

7 Where is it meaningful for us to come in
8 with an opinion?

9 MR. LORENZEN: Chris Lorenzen, Eagle
10 Seven. Both Bryan Durkin and Chuck Vice earlier
11 made statements referring to the fact that futures
12 markets are very different from the equity
13 markets. I think it's extremely important to
14 point out some of the main differences between the
15 two.

16 Futures markets have a single
17 transparent point of execution whereas on the
18 equity markets trading takes place in numerous
19 exchanges, dark pools and ECNs.

20 Futures exchanges offer limited common
21 order types. In the equity markets, one will find
22 numerous and unique order types being used.

1 Pricing. On the futures exchanges, all
2 prices are visible and executable by all
3 participants. This differs in the equity markets
4 where not all prices are transparent due to such
5 things as sub-penny pricing and dark pools.

6 Common practices in the equity markets,
7 such as payment for order flow and internalization
8 of orders, are not prevalent and part of the
9 market structure in the futures markets.

10 These important points help lay out the
11 differences between complexity and simplicity when
12 analyzing equities versus futures markets.

13 MR. HASBROUK: Thank you, Mr. Chairman.
14 Joel Hasbrouk from New York University. I want to
15 connect a couple of dots here because the themes
16 sometimes arise and with different words and
17 terminology.

18 So I was struck by Mr. Durkin's
19 presentation stressing the equality of the way
20 orders were treated and handled in the Globex
21 matching engine.

22 I was also struck by Rob Creamer's

1 subsequent point that market-making firms are
2 entitled to the advantages that they enjoy.

3 Now you can't have market-maker
4 subsidies and all orders being treated equally.
5 I'm not arguing one way or the other, but there
6 are tradeoffs.

7 And the third dot is Mr. Saluzzi's point
8 about disclosure and maker-taker fees.
9 Maker-taker fees are, after all, also another form
10 of market-maker subsidies, and the same principles
11 that make market subsidies good on the futures
12 markets might also make them good in equities
13 markets.

14 My last point is that, with respect to
15 selective disclosure, to argue that there should
16 be more disclosure for dark pools and
17 simultaneously allowing individual traders to opt
18 out of reporting certain information about their
19 trades is -- you know, I'd be curious as to what
20 principles we should allow there to justify the
21 difference.

22 But I think one thing that we could

1 agree on would be that informational asymmetries
2 are bad. You're giving somebody inside
3 information. So whatever information is getting
4 disclosed should be disclosed to all people as
5 equally as possible.

6 Thank you.

7 COMMISSIONER O'MALIA: Thank you.

8 Bryan, do you want to respond to that?

9 MR. DURKIN: Well, I would invite you to
10 spend some time with the CME Group so that we
11 could give you a more in-depth understanding of
12 our market model and our market structure. So I
13 offer that out to you because I think you were
14 confusing a few terms that were discussed here
15 today with respect to orders being treated
16 equally.

17 I assure you, sir, all orders are
18 treated equally in our system and in our matching
19 engine. When an order comes in, it goes
20 immediately into the system. If it's at the
21 current bid or the offer, it is matched
22 appropriately and according to very transparent

1 algorithms that are very well described on our web
2 site.

3 In terms of market-maker programs and
4 incentive type programs, you have to be very
5 careful not to confuse the differences between
6 what occurs in the equity markets and what occurs
7 in the futures markets -- very careful distinction
8 between the two of those.

9 In the development of incentive programs
10 or those types of programs in the future markets
11 have always been based on developing liquidity in
12 new products and evolving markets. So it's
13 bringing market participants into a system to help
14 them build a marketplace and help develop
15 liquidity in a marketplace.

16 There's very transparent criteria that
17 participants in those programs must adhere to.
18 The programs themselves are posted on our web
19 site. They're filed with the Commission for
20 approval. There's prescribed criteria that people
21 need to meet.

22 But the fundamental premise is to

1 develop and build markets and build liquidity.
2 That has nothing to do with how the orders, when
3 they come into the system, are treated by the
4 platform.

5 COMMISSIONER O'MALIA: Bryan, I believe
6 CME has nine separate order types.

7 MR. DURKIN: Seven.

8 COMMISSIONER O'MALIA: Seven. Similar
9 --

10 MR. VICE: Yes.

11 COMMISSIONER O'MALIA: And --

12 MR. VICE: Single-digit.

13 COMMISSIONER O'MALIA: Okay. And on the
14 equities, do you have a sense?

15 MR. VICE: Let's just say well over 50.

16 COMMISSIONER O'MALIA: Okay.

17 MR. VICE: I would guess 100. I don't
18 know. I'm guessing, but I know there's more than
19 50.

20 And New York Stock Exchange, again, in
21 trying to take a first step, on our least earnings
22 call, Jeff announced that we're trying to scale

1 those back. Some things we can do unilaterally.
2 Other things have to be more of an industry or the
3 SEC saying that it needs to be done. But we're at
4 least retiring 15 order types.

5 So it's a very small step, but it's a
6 step in the right direction, I think, to try to
7 get back to I think what Joe said. Simplification
8 is part of the answer here.

9 MS. ALDRIDGE: Yes. Hi. It's Irene
10 Aldridge from Able Alpha Trading.

11 I think that what we've learned at the last
12 meeting, or during the last meeting, that it's
13 very difficult to agree on philosophies of trading
14 -- manual is better than automated, et cetera.

15 But, however, we can all agree on a few
16 basic principles; that is, that market
17 manipulation is bad in whatever form and that
18 crashes and other market disruptions are bad.

19 And to Mr. McGonagle's comment, I think
20 the key thing that I'm very excited to see on the
21 second part of today is that the Commission is
22 already focusing, and we should spend more

1 attention on is really market surveillance.

2 If we have strong market surveillance
3 that can detect a sort of activity, or a kind of
4 undesirable activity, and potentially detect
5 runaway algorithms and predict risk events, market
6 disruptions and even track high-frequency
7 trading, given the currently available information
8 -- and there is a lot of new research that has
9 come out in the last year that allows us to do
10 that -- I think everybody will feel that there is
11 more confidence in the markets.

12 And if it's a scientific approach that
13 creates more transparency, everybody will be more
14 confident in what is going on.

15 Obviously, there are some issues with
16 surveillance that are, I guess, going to be
17 discussed in the second part, such as whether
18 pre-trade is optimal or run time is optimal or
19 post-trade is optimal, and there are some time
20 sensitivities to various of these issues.

21 But the bottom line is I think the
22 Commission is on the right track and it's the

1 surveillance that's really going to unite, if you
2 will, different parties and further strengthen the
3 confidence that the markets are rally functioning
4 the way they should.

5 Thank you.

6 COMMISSIONER O'MALIA: I'm going to call
7 on Cliff, and then I'm going to go to Mr. Lothian,
8 Concannon and then Keith Fishe.

9 MR. LEWIS: Three points. First point,
10 just I think it's worth remembering that one of
11 the big changes in the futures industry is when
12 the exchanges -- exchange clearinghouse verticals
13 -- became public companies, for-profit public
14 companies, and were no longer controlled by their
15 members. It fundamentally changed the landscape
16 in terms of incentives.

17 Now Chuck's and Bryan's colleagues have
18 a fiduciary responsibility to their shareholders
19 to maximize revenue and no longer provide, let's
20 say, special privileges to certain market
21 participants. They would be subject to the
22 plaintiff's bar who is always enthusiastic about

1 bring suits against public companies for not
2 maintaining their primary responsibility, which is
3 maximizing shareholder value.

4 That was not the case previously, nor
5 does it exactly fit even though many of these are
6 private companies. Many of the exchanges,
7 so-called, in the equity market are actually owned
8 by market-makers. It's quite a different market
9 structure between the two that's a pretty
10 fundamental difference.

11 Second point is -- and I've said this
12 before, but I just want to make very clear -- that
13 the co-location problem that people talk about is
14 very simple. It's the co-location of a sensible
15 market structure, as is the case with derivatives,
16 with an insane market structure that was designed
17 by GS-14 lawyers in the securities market.

18 And the major take-away for the
19 Commission should be you guys have it right; they
20 have it wrong. They should change; you don't have
21 to change.

22 And, in fact, I would say as my final

1 point that the biggest threat to the market -- and
2 this is particularly prevalent given that we're
3 talking in a very low volatility, frankly, low
4 interest rate environment, low inflation
5 environment, which is not going to last. It may
6 go on for years. I'm not making any bets.

7 But I think we need to all be thinking
8 about what the next crisis is.

9 And the next crisis, I think, is
10 actually being promoted by the Commission, which
11 is abandoning its traditional approach of
12 principles-based regulation for SEC-style
13 prescriptive regulation, by which -- the way those
14 GS-lawyers created
15 the problem was they
16 didn't know anything about markets. They didn't
17 think like economists. They thought like lawyers,
18 which the principle is to employ more lawyers,
19 right, not increase liquidity.

20 The question, I think, that the
21 Commission needs to worry about is not that HFT
22 guys are too powerful. On the contrary, I think

1 it's almost the opposite problem, which is where
2 is liquidity coming from in the future that helps
3 stabilize markets?

4 Where does the speculative interest come
5 from in the future when markets go volatile in the
6 face of hugely increased costs being imposed on
7 those market participants?

8 I think that's the scary thing -- is
9 that there will be insufficient HFT to handle the
10 requirements of a more volatile interest rate
11 environment. So that's the threat that I think we
12 ought to worry about in the derivatives market.

13 MR. LOTHIAN: I wanted to ask Mr.
14 Saluzzi about his point number one about
15 eliminating payment for order flow.

16 It has been suggested to me that you
17 can't ever eliminate payment for order flow, that
18 it's a little bit like outlawing prostitution.
19 You can make it against the law, but you can't
20 eliminate it.

21 Historically speaking, there's the
22 payment for order flow that you would see on the

1 books, and then there are also incentives that are
2 offered to those decision-makers who are the ones
3 that are directing that order flow.

4 You know, to say that there's not
5 payment for order flow in the futures market is
6 correct in an electronic market, but historically
7 speaking, if you were ever around the trading
8 floor at Christmas time, you would know that
9 brokers rewarded trading desks and clerks and
10 runners very handsomely for the order flow that
11 they directed them.

12 The difference being is that the brokers
13 were executing orders. They were brokering and
14 filling those contracts. They weren't on the
15 execution side of receiving the benefits of the
16 trade.

17 And, in terms of you mentioned future
18 markets, good; equity markets, bad, okay, yeah.

19 But, historically speaking, there's been
20 a bias in the markets that if you go back to when
21 I came into the markets, in the specialist market,
22 the things that they did on the New York Stock

1 Exchange with that model, if you did that in the
2 futures market, would land you in jail. Okay.

3 And so there's some very historical kind
4 of differences and biases that I think have
5 delineated those two markets and made practices
6 different.

7 There are some of the same incentives.
8 You know, we all want the order flow to come to
9 us.

10 But I'd like to ask you, how do you
11 think you police it when it's just going to go
12 underground?

13 MR. SALUZZI: Well, I mean, that's a
14 question for the regulators, obviously, in how can
15 they police it.

16 And I think John brings up a point about
17 the 90s, and we all know the pictures of the
18 specialists getting carted off in handcuffs.
19 Well that was a problem with regulation. Okay.

20 They're going to take advantage. People
21 are going to do what they can do as long as no one
22 is looking. Right?

1 So I think, just like we had then, we
2 have a similar problem now except that the floor
3 has now been transferred to server forms. Right?
4 And now it's harder to even spot where these maybe
5 potential problems are.

6 But when it comes to payment for order
7 flow, there are certainly two that we focus on.

8 You know, the maker-taker is a
9 no-brainer in our opinion. Get rid of it. The
10 exchanges are paying for order flow.

11 But I don't want to take away the
12 exchange profit because they need to make money.
13 Right? We get that.

14 So, if on average it's a 10 mils spread,
15 let's just call it 10 mils to make, 10 mils to
16 take. I'm more than happy to pay them. Right?

17 That should be their fee for putting
18 those buyers and sellers together as opposed to
19 now where a rebate could be maybe 35 mils if
20 you're a high-end client and a take fee is maybe
21 28 mils.

22 Well, let's just flatten this thing out

1 and call it what it is. Okay?

2 So there you don't have that incentive
3 anymore to go to -- what happens, obviously, is
4 the broker-routers are going to certain spots, or
5 at least they were, and maybe they still are.
6 We're still not sure on that. Depending on where
7 the payments were highest. Right?

8 So, if you get rid of, one, maker-taker,
9 you're getting rid of some of the problems.

10 But, two, the payment for order flow
11 where brokers are selling it to market-makers is a
12 big issue that no one seems to want to talk about.
13 It was addressed in Michael's book. But that's
14 where we think price discovery is getting
15 distorted.

16 And just as an easy example, just say
17 you're in your own retail account and you're
18 bidding 10 cents for 500 shares and you want to
19 buy this stock. Well, if someone wants to sell
20 you that 500 shares, he hits the button, sells it
21 to you. But instead, you get nothing, and they
22 get it at 10.0001, and that's considered price

1 improvement for the seller.

2 Well, what's not talked about is, what
3 about the disadvantage of that buyer who was
4 sitting there, wanting to buy stock and basically
5 got disenfranchised and stepped ahead of by that
6 internalizing broker?

7 Well, what most likely happens is then
8 the model -- the order flow is modelled. We all
9 know how this works. And, possibly, that buyer
10 ends up paying 12 cents or 15 cents.

11 So who got hurt? You know, did the subpenny
12 price improvement mean anything to that seller of 500
13 shares? Or, did the buyer now, who has to go pay
14 up, really get hurt? So, when we talk about
15 off-exchange volume -- and a lot of people toss
16 the 40 percent number around -- part of that is
17 dark pools, but a good chunk of that is these
18 internalization market-makers.

19 So, for us, to get a true price
20 discovery, get rid of all these payments; have the
21 buyers and sellers meet. You may widen spreads a
22 bit. Okay?

1 It may happen. It may not. But we
2 don't know. So that's why we actually do applaud
3 the SEC at this point for looking into pilot
4 programs. Those are necessary. You want to do
5 these steps.

6 You don't want to do it right away, like
7 we do with Reg NMS, and we just roll the thing
8 out.

9 Maybe there's a pilot program. I'm
10 talking about the wide tick pilot program now.
11 Right?

12 That's a good idea. Let's bucket them
13 into two different ways.

14 Does it make sense; let's have a
15 maker-taker elimination pilot program?

16 Let's start to look at these things, but
17 let's not wait any longer. You know, we've been
18 talking about this for years. Two-thousand and
19 seven was Reg NMS.

20 What year is it now? Right? How long
21 is this going to continue?

22 COMMISSIONER O'MALIA: Chris Concannon.

1 MR. CONCANNON: Thanks, Commissioner. I
2 thought I would try and respond to Vince's
3 question around what action could the Commission
4 take. I mean, I do appreciate coming to the CFTC
5 and learning so much about the equity markets.
6 It's been very helpful and illuminating.

7 Apparently, the equity market is bad;
8 the futures market is good. We can all go home.

9 And, Cliff, for the record, I was a
10 GS-13 and had something to do with that market
11 structure you complained about.

12 First, you know, in terms of risk
13 controls, I think that's one area where the
14 Commission has an opportunity to take action that
15 is actually protective. We have the exchanges in
16 the futures world that has, in fact, provided
17 exceptional risk controls, exceptional behavioral
18 controls.

19 But with respect to an individual firm
20 that has connectivity to an exchange in the
21 futures world, the exchange doesn't have the full
22 picture of that firm's risk. Only the firm has

1 the full picture of that firm's risk. Only the
2 firm knows the full picture of its behavior -- the
3 behavior that's appropriate for that firm.

4 And so we can rely on the exchanges
5 today. I don't think there's this looming risk
6 out there.

7 But I do think that each individual firm
8 can define its true risk controls, and those risk
9 controls can be overseen by the exchanges, by the
10 regulators or even by the CFTC.

11 So, in the terms of risk controls, if
12 there is a firm connecting directly, whether
13 through co-lo or a physical connection to the
14 exchange, it should have appropriate controls
15 before the orders pass into the exchange
16 environment. These are firms that have computers.
17 They are trading with computers. We have that
18 nowadays.

19 And I just think that that's one simple
20 step that the Commission can act on to add further
21 protection.

22 And when I talk about risk controls, I'm

1 talking about not only credit risk controls but
2 behavioral risk controls -- sending too many
3 orders, sending too many messages. That's defined
4 by what's unique to the firm, and it should be
5 something that's the responsibility of the firm if
6 they choose to connect directly to the exchange.
7 If they want to go through an FCM or another
8 intermediary, that member would then have those
9 risk controls obligation.

10 And this is a model that has been
11 adopted in Europe in cash equities by ESMA. It's
12 been adopted in Australia, Canada and, yes, on the
13 equity side, by some GS-14

14 lawyers who actually wrote some risk
15 controls rules. So there's models that the CFTC
16 can look at and be informed by. They don't need
17 to be prescriptive. They can define several
18 minimum levels of control. And it's a fairly
19 simple principle-based rule, to Cliff's point.

20 I just have one more question. Joe, you
21 had mentioned in your point about the surveillance
22 of the U.S. equities market, that you had some

1 concerns around flaws around that system.

2 And I agree with you that there are some
3 improvements that should be made, and the
4 consolidated audit trail is coming, taking a
5 while.

6 But I want to understand exactly, what
7 is the flaw? You have folks here from FINRA that
8 largely surveil all of the U.S. equities. Options
9 are surveilled, and data are shared from futures
10 to equities.

11 And I'm trying to understand, what is
12 the flaw in the U.S. equities surveillance system
13 that you're so concerned about?

14 MR. SALUZZI: Sure. I appreciate that.
15 And I think the current system, MIDAS, which was
16 obviously built by an HFT firm, is a system which
17 tracks --

18 MR. CONCANNON: No, I'm sorry. I'm not
19 talking about MIDAS.

20 MR. SALUZZI: Okay.

21 MR. CONCANNON: I'm talking about FINRA,
22 which surveils the U.S. equity market.

1 MR. SALUZZI: Right. We currently have
2 OATS, which is a good spot. Right? You're
3 getting it.

4 And I think the consolidated audit trail
5 --

6 MR. CONCANNON: No, it's not OATS.
7 FINRA runs a surveillance system that takes the
8 full depth of book and surveils the full depth of
9 book, separate from OATS.

10 MR. SALUZZI: I think what we're looking
11 for is more in the way of routing -- where the
12 orders are being routed, at what point they're
13 going through, are they -- what the consolidated
14 audit trail is trying to do. Okay?

15 But, from a user level, it would be nice
16 as well. And I think the one fault of the
17 consolidated audit trail, if it ever does get
18 built, would be that it doesn't go down to the
19 user level. It's going to be down to the market-
20 maker ID.

21 So, in other words, if I was a
22 sponsoring market-maker and I had 30 firms

1 underneath my umbrella, I think it's going to be
2 pretty difficult to identify the actual user who
3 may be using some, let's just say, nefarious
4 behavior.

5 Let's just say there's some spoofing
6 going on. Will I be able to tell? I don't know.

7 We want to get it -- drill it down to
8 the actual user.

9 Why not? It doesn't seem like anybody
10 -- and I think one of the criticisms there was
11 from some folks saying, well, if the regulator had
12 that level of detail on my activity, he could then
13 maybe leave the regulator and go to a private firm
14 and then know what I was doing.

15 And I think that's a ridiculous
16 argument. I mean, that's an absolutely ridiculous
17 argument.

18 So you need to drill down to the actual
19 user. You need to figure out if there is spoofing
20 or banging the close or whatever these things are
21 that are actually going on out there. I think
22 it's pretty -- it's not much to ask.

1 COMMISSIONER O'MALIA: Can I -- I want
2 to get a response to your other question. You
3 were talking about direct market access, and this
4 is actually a futures term.

5 And this was a question that we asked in
6 the questions to all the Commission -- to all the
7 TAC members. So I would like to have either Chuck
8 or Bryan, or both, to touch on:

9 What are the exchange policies and
10 procedures for direct market access?

11 What risk controls are in place today,
12 and are they the same for all participants, or do
13 they differ by self-clearing members and clients?

14 And should there be a minimum standard,
15 as Chris raised, or a registration required for
16 direct market participants?

17 If we could kind of tick some of those
18 off, that would address some of the things on our
19 list.

20 MR. DURKIN: First of all, as an
21 exchange, we support clearing members allowing for
22 direct market access, and we hold any participant,

1 including those that have direct market access to
2 our platforms, accountable and are required to
3 adhere to our credit control requirements.

4 So we have pre and post-trade credit
5 controls that have been adopted by CME Group, and
6 we require every single one of our clearing firms
7 to abide by those controls.

8 There is a customer acknowledgment
9 agreement that is signed, and it must be signed
10 and authored by both the participant that's having
11 the access as well as the clearing firm. And they
12 ascribe to, and commit to, ensuring and validating
13 that all of those credit controls that we require
14 are in place and adhered to.

15 We also require the direct market
16 participant themselves to subscribe to conformance
17 testing. So they don't come into our system
18 blindly in any way, shape or form. They adhere to
19 those same criteria and principles that we hold
20 all of our market participants to.

21 Ultimately, the clearing firm is
22 financially liable for anything that occurs or a

1 misstep, and that's part of the overall
2 authorization to allow that type of access to come
3 into our system.

4 In terms of registration, you know, we
5 have that granular level of registration. So I
6 can tell you I know every single participant
7 that's bringing every single order message into
8 our system every single day, all day, down to that
9 granular level.

10 So we also have a criteria that
11 requires, under our Tag 1028, an identifier to see
12 whether or not a message has come in through
13 manual or automated means.

14 So we know the individual participant.
15 We also know the style and the way in which the
16 order came into the system. And we have every
17 single message that comes into our system, every
18 single day. And that information feeds itself
19 into a surveillance system.

20 I just have to mention about the
21 consolidated audit trail. So I'm sorry to be a
22 little bit redundant, but you know, in these

1 markets, we have 100 percent of the activity that
2 comes into our markets every day. That
3 information is used to feed very meticulously
4 designed surveillance systems.

5 For example, what occurred on May 6th,
6 we were able to have a full accounting of what
7 occurred in those markets to the CFTC. I think it
8 was 11:30, maybe midnight, by that evening, but we
9 were able to give you a full accounting of the
10 activity that occurred in these markets, message
11 by message.

12 CHAIRMAN WETJEN: Bryan, I'm just
13 curious. You don't have to get into all the
14 detail, but in surveilling the risk controls of
15 the firms that have direct market access, how
16 often do you look at compliance with what they've
17 agreed to along with the clearing member?

18 Like just generally speaking, what kind
19 of program do you have in place?

20 MR. DURKIN: Through our audits team,
21 it's incorporated in terms of their financial risk
22 audits. I don't know the exact rotation, but I

1 believe that they're hit every year in the context
2 of validating the risk protocols and the risk
3 procedures of the current firm and those that are
4 clearing through them.

5 MR. VICE: I mean, I don't have a lot to
6 add to that. Our processes and procedures are
7 largely identical.

8 I think we don't have any situations
9 where we're investigating something, or somebody
10 has complained about something in a market, and
11 we're at a loss for data; we don't know exactly
12 who it is; we don't have granular enough
13 information to figure out what is going on. We
14 just don't have anything like that. It's not a
15 problem.

16 COMMISSIONER O'MALIA: So we put forward
17 our testing and supervision document, a concept
18 release. We talked about direct market access.
19 We talked about controls in place.

20 I would assume -- and it's clear from
21 the document -- that ICE and CME do not have
22 identical kind of risk management tools. You have

1 similar but not identical.

2 So, if the Commission is thinking about
3 establishing or federalizing controls that you
4 already have in place, how do we think about
5 enabling both sets of controls without trying to
6 overreach and create a one-size-fits-all
7 solution?

8 What advice do you have for the
9 Commission?

10 MR. VICE: I think Cliff or someone
11 mentioned it earlier; remain as principles-based
12 as possible.

13 I think getting prescriptive on this is
14 a bad idea.

15 And what we're doing today -- I suspect
16 we'll be doing something differently tomorrow. We
17 will continue to try to improve. We are layering
18 more and more both pre and post-trade risk
19 controls.

20 I mean, Bryan and I are cordial. We
21 compete fiercely in this marketplace, and we watch
22 what each other is doing, and we watch what the

1 market-making programs, each one, has. We're
2 probably each other's best policeman about what is
3 going on. I think it also spurs us both to
4 improve what we're doing, particularly on the
5 technology side.

6 So I don't -- you know, I would urge
7 you; please do not get prescriptive, whether it's
8 risk controls or something else we talked about in
9 these meetings, matching engines and discrete
10 auctions and should it be a continuous market, or
11 should it be -- maybe. I don't know.

12 I mean, there are a lot of -- you know,
13 there are very liquid futures markets, and there
14 are very illiquid. And what works in one doesn't
15 necessarily work in others.

16 And I think if you leave the exchanges
17 there under your regulation, in full transparency
18 of what we're doing, to improve whatever problem
19 there may be -- I think ideally that's the best
20 approach as opposed to trying to get in a room,
21 write down on paper what the ideal, optimal
22 solution would be in a vacuum and then hope that

1 when you implement it in the real world it
2 actually works the same way.

3 MR. DURKIN: Just one comment,
4 Commissioner. It's your work and this team's work
5 over the last few years when you take a look at
6 the controls that we've articulated today. Yes,
7 there's a number of these that we've had in place
8 for a period of time. There's been some that have
9 evolved as a result of the work and the effort of
10 the group around this table. So that's, you know,
11 a testament to the futures markets and our ability
12 to evolve and continue to adapt and innovate as
13 these markets continue to innovate.

14 COMMISSIONER O'MALIA: I would point out
15 this was the very first meeting we had -- was on
16 risk controls -- and Michael Gorham ended up
17 bringing together a consensus document on what the
18 Commission should do three years ago. Four years
19 ago now.

20 So I'm going to -- Mr. Chairman.

21 CHAIRMAN WETJEN: Can I ask the same
22 question of you, Chuck?

1 If you're ensuring for compliance, with
2 whatever risk controls, those who have direct
3 market access in the exchange, what do you,
4 generally speaking? Like how do you monitor that?

5 MR. VICE: I think, as Chris pointed
6 out, there is a limit to what we can do.

7 I mean, we don't go into their office
8 and ask them to demonstrate behavioral checks over
9 what are too many messages or what you're doing in
10 this market relative to ours.

11 We have -- you know, when they initially
12 come into our markets, they have to pass a battery
13 of conformance tests. When we have major upgrades
14 to the system, software releases, they have to
15 repass those conformance tests.

16 In the pre-trade risk controls that are
17 administered, there are single order size limits,
18 net long-short by product, absolute long-short by
19 product. So, all the different options, different
20 risk limits set for options. So, as many
21 different kind of controls that we can put around
22 that.

1 And it's important to note that those
2 controls are the clearing members' controls. The
3 clearing members set those for the HFTs. So the
4 HFTs are not setting those for themselves.

5 Maybe that's stating the obvious, but
6 it's important to note that.

7 So we really -- you know, it's only the
8 clearing members' responsibility that they're
9 taking that risk and clearing that firm. We're
10 providing exchange-level controls, and then
11 largely relying on the clearing firm's
12 relationship with the HFT because the clearing
13 firm and the firm level should both have their own
14 controls aside from the exchange-level controls.

15 COMMISSIONER O'MALIA: After Sayee makes
16 a comment, I'm going to go to Keith Fishe. Walter
17 Hamscher had his sign up, Larry Tabb after that
18 and Steve Joachim and then Richard Gorelick and
19 then Brad Levy.

20 MR. SRINIVASAN: This is a question for
21 Chuck. Bryan was mentioning what we call the ATS
22 flag, I guess. That's there in the data we get from

1 CME. I'm curious to learn, what are your plans? Is ICE
2 planning to have market participants submit a
3 similar flag?

4 MR. VICE: Honestly, I can't tell you if
5 we have that exact flag.

6 I mean, we have an exhaustive authorized
7 trader management system. I think we've done some
8 presentations here before, and Trabue can speak to
9 it on the next panel, but you know, we have very
10 detailed information on who is the firm
11 financially responsible for this order, who is the
12 individual that's working the order or at least
13 responsible for the computer that's working the
14 order, so if we have to get in touch with
15 somebody.

16 So there's -- this is all -- this isn't
17 order by order, but this is set up for the idea
18 that on that order we can map that back to our
19 authorized trader management system, and we have
20 all of that static information about who that
21 person is.

22 Whether order by order, it's flagged as

1 from an ATS or a human, I honestly don't know the
2 answer. Trabue would have to answer that.

3 COMMISSIONER O'MALIA: Keith.

4 MR. FISHE: Thank you, Commissioner.

5 I'm Keith Fishe from Trade Forecaster Global
6 Markets, and I've served on the Subcommittee for
7 Automated and High-Frequency Trading.

8 I want to go back to something that Joel
9 raised and then Chris commented on, and that's the
10 issue of equal access. Equal access doesn't mean
11 equal cost, and so trading cost, as Rob alluded
12 to, might be -- you might be incented to help
13 support a market, and those same incentives may
14 not flow down to the retail guy trading from home.

15 But equal access is a very important
16 thing, and I think the exchanges do a very good
17 job of making sure that the demand for access in
18 all types, co-location and otherwise, is satisfied
19 by their ability to supply it. And that's
20 something to look -- you know, I'm sure they have
21 to balance to their shareholders as how much
22 excess capacity that they build out so that they

1 can meet emerging demand.

2 But the nature of access, you know, is
3 pretty important. And I think that if we look at
4 the equity side, where they developed the model of
5 sponsored access, I would really hesitate to adopt
6 a similar framework on the futures side. I think
7 that the intent of sponsored access was to move
8 firms to a more controlled environment, but that
9 basically reduced competition for providing liquid
10 markets and created other frictions in that whole
11 microstructure environment.

12 COMMISSIONER O'MALIA: Keith, do you
13 want to touch on what those frictions are because
14 if we've got direct market access and sponsored
15 access when does it become too much?

16 MR. FISHE: Well, so direct -- so, if
17 you model after the equity market and you go down
18 the path of sponsored access, you're increasing
19 the latency, essentially, of someone trying to
20 provide liquid markets to those various exchanges.

21 So a firm that might have been very well
22 suited to provide markets, if they were directly

1 connected with the proper risk controls and proper
2 vetting and proper conformance testing for those
3 exchanges, has basically now been shut out of the
4 market by having to route through another entity
5 in order to do that.

6 You know, I'm sure there -- you know,
7 that doesn't necessarily affect firms whose
8 business model isn't to do that, but it changes
9 the competition landscape on the equity side, and
10 I would want you to very carefully look at it if
11 you were going to do that on the futures side.

12 But going back to access issues, you
13 know, the features, choices, specifications are
14 very transparent, and I hope they continue to be
15 transparent for access.

16 And I, again, repeat that regulatory
17 initiatives or exchange initiatives for access
18 issues should not create unevenness or,
19 specifically, should not create institutionalized
20 unevenness between participants.

21 There's another issue that came up in
22 terms of timing differences, and I don't think

1 that this is really talked about a lot, but the
2 question is whether there are timing differences
3 between order confirmations and how they're
4 received between participants. And my
5 understanding is that there really is an effort to
6 get that information out to participants at near
7 concurrency, if not at the exact same time.

8 But the question comes up because there
9 are differences in people's responses to that
10 information. And I'd like to suggest that really
11 there will always be differences, always be timing
12 differences in how people process information and
13 then act on it, and it's a systemic quality of the
14 market, not a systemic problem.

15 You know, I think that that issue --

16 COMMISSIONER O'MALIA: On that point,
17 why don't we just have Julie with CME, who's
18 responsible for the Globex and making the changes
19 in the latency between trade and confirmation,
20 address this question directly?

21 MR. FISHE: Hi, Julie.

22 MS. HOLZRICHTER: Thank you for asking

1 that question.

2 It's a great opportunity for, I think,
3 us to really explain what I think a lot of people
4 don't understand very well, and that is there's a
5 very big difference between I think what you hear
6 in the media about different market data feeds,
7 where certain individuals can pay for a
8 proprietary feed that's faster than the
9 consolidated feed, and a trade confirmation. And
10 I want to kind of explain the two very, very
11 quickly and move on.

12 So I think for an average investor,
13 whether you're sitting at home, whether you are a
14 commercial investor and you are co-located in a
15 high-frequency shop, you are looking for the same
16 thing, and that is when you're sitting at your
17 computer you're looking to make sure that when you
18 put an order in you get some type of confirmation
19 that it was filled, that it was acted on.

20 So, again, even the grandmother sitting
21 in her home, who's buying one share, is still
22 waiting to get that confirmation that says, yes,

1 you were filled. That is a trade confirmation.
2 That is the information that goes back directly to
3 the individuals that were part of a trade.

4 There is market data. That is a
5 separate type of delivery of information. That
6 information goes to the whole world.

7 So, when we talk about the fact that we
8 have one market data feed, you're not able to buy
9 or purchase a faster data feed, we're talking
10 about our market data feed that goes to the whole
11 world. We provide it in one way. You can choose
12 to receive it in multiple ways -- all very
13 transparent. But we push it out our door in the
14 same, exact way, and we don't offer different
15 types of services based on how much you're willing
16 to pay, at all.

17 Trade confirmation. We'll go back to
18 that. Every single time there is a trade that
19 occurs in a match engine, it's not always a
20 one-for-one, as we know.

21 But when a market data message goes out
22 -- because, Joe, we don't do market by order -- we

1 aggregate the information.

2 So, on the market data feed, you might
3 see a 10,000 lot just traded. But guess what?
4 For the trade confirmations, you are sending out
5 potentially 10,000 individual confirmations, or
6 5,000 if you just want to say they were buyers and
7 sellers.

8 So, when we talk about the fact that
9 there is inherently going to be variability, it's
10 because of just pure, basic physics and
11 technology.

12 So these are not the types of things
13 that I think when you hear about them -- and what
14 I think the Flash Boys book was referring to was
15 the market data, the information that goes out to
16 the whole world. You get different options for
17 how you receive it.

18 I think the information that's been
19 discussed recently with CME Group and
20 confirmations is different.

21 And I'm not saying it's right or wrong.
22 I'm just saying it's really important that we

1 understand that they are two completely different
2 things.

3 And it's very important to understand
4 that trade confirmations go back to only the
5 people that were involved in the trade; market
6 data goes back to the whole world so the whole
7 world knows what trade occurred.

8 Having said that, for the last -- you
9 know, I've been with CME for 27 years. So I've
10 seen the evolution of open outcry to electronic
11 trading to co-location to faster markets to
12 demanding, you know, different types of products
13 and services.

14 And I'll say that this evolution is not
15 new. This whole idea of constantly improving your
16 technology and constantly understanding what the
17 needs of our customer base and making sure that
18 we're, you know, bringing those two closer and
19 closer together -- this is an ongoing project
20 that's been years and years and years in the
21 making.

22 So I'm very comfortable that, you know,

1 it's a focus for us, always has been a focus for
2 us and will continue to be a focus for us, and I'm
3 very confident that I can say the same for pretty
4 much every exchange out there with respect to
5 technology and enhancements to technology. Some
6 may act on it, you know, a little more quickly than
7 others, but it's part of being a technology-based
8 industry.

9 So that's all I'll say.

10 COMMISSIONER O'MALIA: Walter. Walter
11 has been patient. Representing the SEC, he might
12 have something to say now.

13 MR. HAMSCHER: Yes, I'm on the Data
14 Standardization Committee.

15 What intrigued me very early on, Joe,
16 your very counterintuitive remark that maybe it
17 would be better if less market data were
18 available.

19 And the reason it's so counterintuitive
20 to me is I'm part of the division in the SEC that
21 is the Division of Economic and Risk Analysis. As
22 we try and do an ever better job of understanding

1 market behavior, trader behavior, we're very much
2 hampered by the lack of transparency in market
3 data. So I understand that some uniformity would
4 be a good thing.

5 What I'm -- and I appreciate Bryan's
6 sort of forthright description of the relatively
7 limited amount of data, price, orders.

8 What I'm wondering is, though, are there
9 not other commodity exchanges that are providing
10 more, and does that provide an opportunity for
11 arbitrage?

12 And that conversation seemed to be
13 starting this morning, and I just wanted to hear
14 from ICE and other market representatives whether,
15 in fact, there are substantial differences in the
16 amount and type of market data.

17 Thank you, Julie, for your elaboration
18 of what is available to whom as a good
19 explanation, but I'm just curious about the other
20 markets that the CFTC regulates. And is there
21 asymmetry in the amount of information provided by
22 markets, and is it significant?

1 answer your question?

2 MR. HAMSCHER: It does although there
3 are other commodity markets.

4 COMMISSIONER O'MALIA: I think maybe in
5 the next panel we can talk about some of the
6 cross-market. I mean, obviously, the relationship
7 between equity markets and futures markets,
8 derivative markets.

9 MR. HAMSCHER: I'm not defending equity
10 markets this morning.

11 COMMISSIONER O'MALIA: No, no.
12 Nonetheless, I mean, that is --

13 MR. HAMSCHER: I'm genuinely curious
14 about how this works --

15 COMMISSIONER O'MALIA: Okay.

16 MR. HAMSCHER: -- between the commodity
17 markets because arbitrage is kind of where it's
18 at.

19 COMMISSIONER O'MALIA: Yeah, and I'm
20 curious as to what our 21st Century surveillance
21 system may look like in light of the arbitrage
22 opportunities and the different regulatory

1 structures.

2 So after Walter was Larry Tabb, Steve
3 and then Richard Gorelick, Brad Levy, Nick
4 Solinger, Jason Vogt.

5 MR. TABB: I don't have a real comment
6 on the discussion. I just wanted to basically say
7 I think, you know, the CFTC and SEC have
8 historically kind of looked at this separately and
9 then kind of diverged -- I don't know -- maybe 15
10 or so years ago, maybe a little longer.

11 But the whole idea of two major routes
12 -- one is around order flow segmentation and the
13 SEC's view of kind of looking after the individual
14 investor and this whole idea of, you know, we need
15 to do good by the individual investor. And the
16 second, I think, is around competition and
17 fragmentation of the markets.

18 So, with the idea of we need to give the
19 individual investor a better price or a truer
20 market, they went through this whole idea of
21 starting to segment order flow. And I think a
22 whole lot of things transpired from there. When

1 we started segmenting order flow, we can provide
2 price improvement to different classes of
3 investors. Then you start looking at toxic versus
4 nontoxic order flow, and then we can start
5 avoiding the toxic order flow and kind of focusing
6 on the uninformed order flow.

7 And then the issue of are centralized
8 markets -- you know, do they have too much power?

9 And then we start breaking them apart,
10 and then you wind up with this kind of view that,
11 you know, we need to try to segment and understand
12 and certain -- you know, monetize or understand
13 the financial impact of a stream of order flow.
14 And that goes into RLPs and now this whole idea of
15 institutional liquidity programs.

16 And you wind up with finer and finer
17 grained liquidity which, to some extent, in some
18 cases, if you're a retail uninformed investor,
19 is good. But if you're trying to get stuff done
20 and you're an institution, it may not be good.

21 And you wind up with all these discrete
22 liquidity tools that then you wind up either

1 having to glue together or not glue together, and
2 you wind up with this fragmentation challenge.

3 So, if you want to keep the holistic
4 market, if you want to keep better surveillance,
5 you want to try to understand exactly what's
6 operating at every given -- I would try not to go
7 down that path.

8 On the other hand, that path has
9 provided a lot of benefits in terms of competition
10 and cheap executions, but it creates other
11 problems as well.

12 So that's, I think, the --

13 COMMISSIONER O'MALIA: Make sure you
14 stick around for Panel III on SEF regulation.

15 Next, Steve with FINRA.

16 MR. JOACHIM: Thank you. I'm not going
17 to get into the equity fragmentation debate, but
18 certainly equity fragmentation creates some unique
19 challenges for the regulatory side of the
20 business. And we have made some great in-roads,
21 as Chris referred to the work that FINRA has been
22 able to do to consolidate some of the regulatory

1 activity across markets, and today we can actually
2 see across-market participation and strategies
3 across those environments.

4 But there are a number of differences in
5 the equity marketplace, and I'm curious to see
6 whether they are problems for the futures
7 marketplace.

8 When we think of market integrity, most
9 investors come to market today, working not just
10 across execution venues, but they work across
11 broker-dealers, and they've done that for many,
12 many years.

13 As a result, understanding from a
14 regulatory perspective what bad actors are doing
15 or bad practices are, you need to reach beyond
16 what's happening at the exchanges and into what
17 the customers are actually thinking about and what
18 their strategies look like. Those strategies,
19 when they cut across multiple broker-dealers, as
20 well as multiple exchanges, creates a level of
21 complexity that is difficult to get your arms
22 around.

1 CAT will bring us much, much further
2 down the path. It may not be perfect, but there
3 are many, many advances in CAT that will allow us
4 to see things across investors in a way that we
5 can't see today by bringing orders and executions
6 reports and trade reports back to the ultimate
7 investor and allow us to root out abusive
8 strategies.

9 I'm curious to hear, what's happening
10 here in the futures marketplace, and are you
11 thinking that way?

12 Do you see behaviors in the futures
13 marketplace where investors reach across multiple
14 dealers because I assume the points of execution
15 that the exchanges are talking about, that they
16 can see, are the dealer activities?

17 And what about reaching beyond the
18 dealers, and are there activities being done to
19 reach beyond that effort in the futures
20 marketplace?

21 And we get to the issues you talked
22 about before in terms of cross-product behaviors.

1 We can call them many different ways that are
2 futures and equities and options and bonds. When
3 we start thinking about regulation in those
4 worlds, it's even more critical that we think
5 about what customers are doing.

6 So I'm just curious to hear what the
7 futures marketplace is thinking about in terms of
8 what they're doing there.

9 MR. DURKIN: I'm not trying to dodge
10 this question, Steve, but I think if we could hold
11 that one for the next panel Andrew will be
12 speaking to the issue.

13 MR. GORELICK: Thank you. I'm Richard
14 Gorelick, CEO of RGM Advisors, a principal trading
15 firm based in Austin, Texas. I appreciate the
16 opportunity to participate in this dialogue as a
17 member of the Technology Advisory Committee.

18 I do want to comment that I've been on
19 this Committee since Commissioner O'Malia
20 reconstituted it in 2010, and we've heard a little
21 bit of this already today.

22 And I will admit to some surprise that

1 in 2014 we're still talking about some of the very
2 issues we talked about at the first meeting and
3 the second meeting and the third meeting.

4 The Commission and this Committee have
5 certainly contributed to improving understanding
6 by the public and by policymakers of the use of
7 technology in markets.

8 I'll limit my comments at this point to
9 Vince's question a little bit earlier about where
10 is there an appropriate area for the Commission to
11 engage in some of these areas. And, while I agree
12 with a number of the comments made today about
13 principles-based rules on risk controls, it may be
14 an appropriate place in the market for these rules
15 to come and help make sure that there really are
16 consistent risk controls across exchanges and
17 across market participants.

18 I also want to limit my comments at this
19 point to the fairness topic that this discussion
20 today relates to in this panel. And, on fairness,
21 I believe it is paramount that market facilities,
22 such as co-location and market data feeds, are

1 offered to the public on fair, reasonable and
2 nondiscriminatory terms. I believe that to be the
3 current practice, but I also believe that there is
4 an important role for the Commission to monitor
5 and assure the public that this is always the
6 case.

7 In addition, transparency is essential.
8 Recent press reports -- and we've talked about it
9 a little bit today -- have indicated that the
10 Commission is interested in the terms of
11 market-making and liquidity provision programs
12 offered by exchanges.

13 In my mind, the conditions and terms of
14 these programs should be transparently disclosed
15 to the Commission and to the public, and there
16 should be no secret pricing deals. To the extent
17 that that is not the case today, reforms may be
18 appropriate.

19 I will reserve some of my thinking on
20 the surveillance issue for the later panel as
21 well.

22 Thank you.

1 MR. LEVY: Thank you very much. I want
2 to continue on a little bit with what Larry was
3 hitting on, which is the point on competition, and
4 it seems like the debate today is about
5 competition, which was part of the SEC's intent.
6 You know, maybe they went a bit too far in
7 succeeding on fragmenting the market by
8 Regulations ATS, NMS, et cetera, but that was
9 their intent, and you know, they should be
10 applauded on some level for achieving that albeit
11 it, arguably, had gone too far.

12 At the other book end, there is an
13 argument that simplicity is better from a
14 regulatory perspective and a market surveillance
15 and safety perspective, which there are definitely
16 arguments, I think, that support that.

17 The reality is in life, and probably in
18 this debate as well, the answer is probably
19 somewhere in the middle, where hyper-fragmentation
20 creates many negative unintended consequences and,
21 on the other end of the spectrum, very limited
22 alternatives creates other negative unintended

1 consequences.

2 So I'll just make that point. And the
3 SEC, as a commission, did take a view on that. I
4 think there are elements of what the CFTC has done
5 in the implementation of Dodd-Frank that lean
6 toward that, but there maybe could be a bit more
7 work done around the preferred outcome from a
8 regulatory perspective of where the right balance
9 is between simplicity of market structure and
10 competition.

11 The other thing I'll draw just a point
12 on, which hasn't been discussed today, is the
13 difference between execution and clearing. A lot
14 of this discussion today on equities --
15 hyper-fragmented at the execution level and zero at
16 the settlement and clearing -- and that is just at
17 least something to think about when we think about
18 the structure of derivatives/futures versus the
19 equities markets and the pending markets in the
20 swaps world. And we've heard about some potential
21 competition from that angle, but it's not clear
22 that that's going to really push the market to a

1 higher standard.

2 And the final point I'll make is that,
3 ultimately, this is all about transparency and not
4 the typical type of transparency I think that
5 people think about, which is data transparency --
6 market limit order books, access to information.
7 It's really about transparency of the market
8 structure.

9 There have been a couple of things that
10 have come out recently. I think Goldman and
11 Credit Suisse recently disclosed the workings of
12 their dark pool, which was always considered very
13 proprietary, and that is definitely a step in the
14 right direction in terms of transparency. That
15 hadn't been mandated, but the market seems to be
16 taking it on themselves to do it.

17 We had a particular initiative in Hong
18 Kong where the regulators demanded that algo firms
19 submit to a questionnaire that says who they are
20 and how they do what they do, and that's a version
21 of what regulators can do to not necessarily
22 prescribe it in detail but prescribe something.

1 And we just happened to be the firm that was
2 selected to run that process, to get the
3 documentation and the whole system up and running
4 by the end of the year last year.

5 And then there are other tools, like
6 TCA, where it's really tools that allow market
7 participants not to rely on what people tell them
8 but to actually know for themselves how their
9 transactions are being handled in the market,
10 whether they're moving markets, et cetera. And
11 those are all tools that the technology firms like
12 ourselves and others will provide to the markets.

13 So there are some self-imposed, there
14 are some that will be imposed by the regulators,
15 and there are some that the market will just fill
16 in. But, ultimately, around all of that, the
17 understanding of how competition should really
18 fall out in the markets in general is just an
19 important concept for the room in general and for
20 the Commission in particular.

21 MR. SRINIVASAN: A lot of discussion
22 here has been about market structure issues, and we

1 economists spend a lot of time thinking about it.

2 But thinking about operational risk
3 issues, the concept release that we issued and
4 sort of received some comments, there are two aspects to
5 it. One is market structure issues; the other is
6 operational risk issues.

7 And I was just thinking about the
8 comment that Bryan and Chuck made in terms of how
9 you inspect and monitor those with direct market
10 access.

11 So, when I read about any glitch in the
12 market or stoppage if trading, I'm constantly
13 trying to go to the bottom of the article to see
14 if there's any mention of a software upgrade that
15 happened, and 9 times out of 10 a glitch is
16 typically caused by a software upgrade. You know,
17 Knight Capital is a classic example, I guess.

18 And the question is, where is industry
19 in terms of the exchanges, the FCMs and others, in
20 terms of how you regulate, how you manage and
21 mitigate operational risk issues?

22 So, if the exchange has done a major

1 software upgrade, then you want the firms to come
2 and test the systems.

3 But what if the customers or the firms
4 have done some changes to the system, at what
5 point do they have to come and test it with the
6 exchange, I guess?

7 COMMISSIONER O'MALIA: Let's ask Rob
8 that question.

9 MR. CREAMER: Well, as indicated in the
10 concept release, of all the principal trading
11 firms that were surveyed, 100 percent maintain
12 risk controls that address a lot of the concerns
13 that were brought up today regarding max order
14 size and messages to the exchange. Now that's
15 certainly not the universe of market participants,
16 but it was a quick study going into that process
17 of response, and it was refreshing but not
18 surprising to hear that everyone went down that
19 path. So I think a lot of participants are
20 already going down this path.

21 We, internally, have produced, as a
22 group, documents regarding best practices which

1 our member firms follow.

2 The FCMs do hold all of the firms that
3 are attaching to the exchange accountable.

4 There's a vetting and an evaluation of your
5 process and technologies; you go through that.

6 But there's no doubt we have to be
7 vigilant anytime we're addressing technology and
8 make sure that we're trying to stay on top of
9 everything that we possibly can.

10 But there are processes that are in
11 place on the customer side. I certainly know that
12 there are processes in place at the exchange level
13 as well.

14 MR. VICE: Yeah, I think the biggest
15 benefit we have in managing operational risk is
16 that vertical silo.

17 I mean, if you read about incidents in
18 the equity markets, yes, it's often a software
19 upgrade. It's often some interaction of that
20 software with some third-party software.

21 I think the fact that we control as much
22 of the end-to-end as possible -- certainly, there

1 are ISVs and front ends and parts that we don't --
2 HFTs, parts that we don't control. But I think
3 the fact that we have as comprehensive a view as
4 you can, as the exchange operator and the
5 clearinghouse operator, allows us to manage that
6 risk much better than we otherwise could.

7 I think in terms of just general
8 practices, you know, we're in the process now with
9 acquiring the Liffe exchanges. We have a number of
10 contract migrations going on, moving between
11 clearinghouses and moving between exchanges, even
12 across U.S. and U.K. jurisdictions.

13 You know, what used to be fairly
14 complicated things we've gotten quite good at.
15 There are extensive industry dress rehearsals that
16 go on, on weekends before these types of things
17 happen. New software upgrades -- software is
18 available in user acceptance environments for
19 weeks, if not months, before it goes live. ISVs
20 and HFTs are very active on their own initiative
21 in testing in those environments. And, as I said,
22 for major versions, we go through conformance

1 again with them as well.

2 I think our first goal in a software
3 upgrade is to do no harm. Whatever new feature or
4 new logic is going in, we want to make sure that
5 we didn't screw something up by doing that.

6 So everything that we design is designed
7 to be off, and so we want to make sure that on day
8 one just the software upgrade itself didn't create
9 a problem. And then whether it's a new matching
10 engine, new network, whatever it might be, then
11 migrate to that after we know we've got through
12 the software upgrade.

13 We make extensive use of beta approach,
14 whether it's moving a smaller market to a new
15 matching engine first or even if we have new
16 market routers, market gateways, in production,
17 even going through a beta phase with various
18 groups of customers that will make sure that
19 that's working properly in production as it
20 should.

21 So that gives you a little flavor of
22 what we do.

1 MR. MCGONAGLE: I was thinking back to
2 just earlier this year, that at one of the FIA
3 conferences the exchange presidents were very
4 focused on system safeguards, attacks on the
5 exchanges and the integrated nature of these
6 market participants and their access to the
7 exchange and how we guard against that and
8 thinking about, you know, recent -- or,
9 opportunities where the systems have shut down and we've
10 had to think about alternate trading venues.

11 And I'm sort of curious as to the
12 exchanges' perspectives. I know it's a little
13 off-topic, but related, about the broader issue of
14 system safeguards as it relates to vicious attacks
15 on our trading environment.

16 MR. DURKIN: It's an area that is
17 continuously on the presence of our mind and
18 should be. In the context of the level of
19 sophistication of people that are out there, to
20 create cyber-attacks or try to penetrate a system.

21 I can tell you that from our
22 perspective, you know, we continue to develop and

1 build upon our very robust global information
2 security program. I mean, we have capabilities in
3 place today that, you know, are effectively
4 preventing people from trying to come into our
5 markets.

6 It happens, and you know, we have
7 effective, I think, protocols to safeguard
8 ourselves in that regard. However, I don't think
9 anyone can ever rest on any laurels in any way,
10 shape or form in terms of the continued
11 development and investment in the protocols to
12 safeguard these markets.

13 You know, part of it is also very much
14 incumbent on the exchanges and the market
15 providers to have a comprehensive business
16 continuity program. And it's something that we
17 work very -- we strive to test our methodologies
18 and make sure that we're able to provide that
19 continuity and have the redundancies in place, if
20 there is a failure of the system that our backup
21 facilities effectively take over.

22 And I know that's a little bit separate

1 and apart from what you were alluding to, but it's
2 all related in the same vein.

3 MR. SALUZZI: Just, I wanted to circle
4 back -- I'm sorry -- on the fragmentation topic
5 because, obviously, you guys may be dealing with
6 this later when it comes to SEFs. Hopefully, you
7 won't have the same problems we had.

8 We do have one more proposal which I'd
9 like to throw out today for the SEC or whomever it
10 may be. We're calling it a 3-300. Okay?

11 So exchanges right now -- market
12 share-wise, there are 5 of them that currently
13 have more than 3 percent market share.

14 So we would suggest that if you're
15 operating your exchange for a certain period of
16 time -- and I don't know what that may be -- if
17 you can't maintain 3 percent market share, you
18 should lose your exchange protected quote status.

19 On the flipside, when it comes to dark
20 pools, thanks to the FINRA data, by the way,
21 yesterday that was reported -- we appreciate that
22 -- we're now getting insight on dark pool size.

1 And it was really interesting that only 17 of them
2 were over 300 shares, average trade size, and
3 about 25 -- I think the count was, if I was
4 correct -- that are under 300 shares.

5 So we would say that if you can't
6 maintain a dark pool with at least 300 shares,
7 average trade size, you don't deserve to have a
8 dark pool, and at that point you lose your ATS
9 license.

10 If you were to do those two things, you
11 would drop the fragmentation down to 5 exchanges
12 and 17 dark pools. At least we're getting
13 somewhere. Just a suggestion.

14 MR. SOLINGER: Thanks. I want to
15 comment briefly on the discussion about risk
16 controls, and I think the exchanges have done a
17 lot of investment in risk controls on their
18 platforms. And the state of the art has advanced
19 considerably in the past five years.

20 But we still see a lot of headline
21 incidents on issues in many markets. I don't know
22 that many of them have not been in the headlines

1 in futures, but because we're in the markets we're
2 actually aware of numerous incidents involving
3 electronic trading-generated losses in the futures
4 market, in the foreign exchange markets and in
5 other markets that we work in.

6 Many of those incidents are not captured
7 effectively by on-exchange risk controls, and
8 there are gaps that, as an industry, still should be
9 focused on. A lot of the proprietary
10 trading firms around the table are very effective
11 at managing these because of their depth of
12 experience in these markets. However, as we've
13 discussed, there are far larger numbers of firms
14 beginning to use automated execution capabilities
15 that are less sophisticated and are smaller size,
16 and we see significant risks.

17 We've had the unfortunate duty to turn
18 off trading on about five firms that were just
19 terminated and a lot of near misses that we've
20 seen. All of them have involved clients being
21 within long-short position limits but having
22 intraday losses that are not well managed on the

1 individual exchange, or they've involved
2 participants who are self-clearing and so aren't
3 employing on-exchange risk controls, or they trade
4 across so many markets that on-exchange risk
5 controls don't accurately reflect their exposure
6 to it.

7 So it's very common for people to trade
8 treasuries against treasury futures or foreign
9 exchange against currency futures. When you have
10 those correlated trading strategies, those are the
11 places where a single exchange has a very limited
12 ability to capture what's going on, and we've seen
13 -- those are the places where we've often seen the
14 losses incurred where we've had to terminate
15 trading activity for automated traders.

16 Another point of note, this is not a
17 high-frequency issue. This is an automated
18 trading issue. A number of the incidents that
19 we've seen have been people using commercial,
20 off-the-shelf algos, and they've been directional
21 -- you know, real money, low risk profile types of
22 clients that are relying on commercial tools.

1 So software has defects and will fail
2 eventually no matter what you do on the weekend
3 upgrade.

4 MR. VOGT: I have two questions. I hope
5 that's okay. It should be fairly quick here.

6 One is a clarifying question, I think,
7 for either Bryan or for Julie. I think I heard
8 the answer earlier, but I just want to clarify
9 here.

10 The common ID or static customer ID, or
11 something similar, that's not shared in any form
12 in market data; is that correct?

13 Okay. Thanks. And then the second
14 question, can somebody explain -- and probably in
15 simple terms -- why it's believed that co-location
16 eliminates all of the problems, or many of the
17 problems, in the futures market?

18 MR. DURKIN: I'll start, and Julie can
19 jump on. First of all, I don't know all the
20 problems that you're referring to, but let's just
21 talk about co-location and what it has been
22 designed to do.

1 Co-location is not in place to cater to
2 a specific segment of market user, and in fact,
3 it's utilized by all segments of users that come
4 into our marketplace.

5 How do I know that to be the case? Part
6 of it has been the principles with which the
7 co-location facility operates.

8 And so when we designed our procedures
9 and our policies for becoming a part of, or
10 utilizing, our facilities, we did it with the idea
11 of providing a very open and transparent playing
12 field for people to come in, to be able to have
13 access, if that is an area of interest to them.
14 And it's not an area of interest to all market
15 users.

16 We work very closely with the CFTC in
17 developing, you know, our principles in terms of
18 accessibility, pricing, contractual terms, to make
19 sure that everybody abides by the same principles
20 and criteria for coming into the facility.

21 The access to the platform itself was
22 designed in such a fashion that no matter where

1 you're located in the facility your connectivity
2 to the platform is exactly the same. Exactly the
3 same, in terms of the connectivity. So there's no
4 benefits in terms of distance.

5 In terms of people's general access to
6 the system, we have a multitude of service
7 providers that are inside the co-location
8 facility; we have a multiple of
9 FCMs/intermediaries that are in there. And so
10 they're providing that access to the overall
11 broader client base.

12 So plenty of times I'm sure that
13 customers don't even realize they're in
14 co-location facilities in terms of their orders
15 and how their orders are being executed.

16 It takes away a potential inequity by,
17 in the past, having the closest real estate to an
18 operator, an exchange operator, or a data center.
19 Or, in the past, there was a land grab for real
20 estate in and around data centers because people
21 viewed that that might give them greater speed or
22 access to the marketplace.

1 So, from that perspective, the tenets
2 that I outlined, you know, we feel very strongly
3 has leveled any inequities or playing field with
4 that respect.

5 Julie?

6 MR. VICE: Actually, I think it might be
7 useful to kind of contrast our situation in the
8 context of co-location.

9 I mean, we're in a third-party data
10 center -- ICE is -- both our primary and our DR
11 sites.

12 We actually added a co-location suite a
13 number of years ago because in this third-party
14 data center it was filling up, and so any of the
15 HFTs that were trading on our markets then had
16 their own suites in the data center. And we
17 became concerned that new market participants
18 would not -- if they wanted to co-locate, they
19 wouldn't have that option.

20 So we took out a space ourselves, began
21 subleasing to co-lo to HFTs or anyone that wanted
22 to co-locate -- it's not just HFTs -- and it's

1 still a pretty small enterprise. I think we have
2 far more HFTs connecting to us who are not in our
3 co-lo suite than are in our co-lo suite.

4 So, again, for us, it was meant to just
5 make sure that people could get in there if they
6 wanted to. We don't make a lot of money from it.
7 It's not a big business for us.

8 And, again, it's not in our exchange
9 cage. It's in a separate cage. I want to make
10 sure that's -- you know, people have this kind of,
11 you know, uninformed illusion that somehow these
12 guys are in the same rack with our matching
13 agents, and it's certainly not the case.

14 COMMISSIONER O'MALIA: I think certain
15 authors said they were in the exchange.

16 MR. VICE: Yeah, in the exchange.
17 They're not in the exchange.

18 COMMISSIONER O'MALIA: There's an issue
19 regarding whether it's spread network or microwave
20 between equity markets and CME, in fact.

21 The microwave -- that gets dumped into
22 the co-lo facility, or does that go directly into

1 the exchange? So does it get that spooling?

2 MS. HOLZRICHTER: Yeah, people have
3 obviously several options of how they want to
4 transmit data, and microwave is just -- it's not
5 even the newest anymore because there are even
6 newer technologies out there.

7 But microwave goes to Aurora, which is
8 the CME data center, and it goes to Sirmac, which
9 is the data center that ICE is located in -- the
10 third-party data center. But what it doesn't do
11 is go into our facility.

12 So you can beam the information through
13 microwave towers across state lines, but the way
14 that you get into our co-lo facility is through
15 fiber, so the same way everybody else has to get
16 into our co-lo facility.

17 Once you're in our co-lo facility
18 through fiber, it runs exactly the same way that
19 it would for anybody who's in that facility. And
20 it is spooled.

21 And the other point I want to make about
22 our co-lo offerings is that we don't allow that to

1 go -- I mean, it goes into our data center, and
2 then it can get to our match engine through a
3 normal fiber feed.

4 So I think people thought that the
5 microwave went directly to match engines; they
6 don't. They go to -- in our case, they go to a
7 fiber feed that then goes into co-lo that then
8 gets routed through the normal means.

9 COMMISSIONER O'MALIA: Great. Thank
10 you. Greg?

11 MR. WOOD: Thank you very much,
12 Commissioner O'Malia.

13 I'm Greg Wood. I work for the FCM
14 business at Deutsche Bank Securities in New
15 York. I'm also the President of the FIA Market
16 Technology Division, and I was very honored to be
17 invited to be part of the Subcommittee for the
18 CFTC TAC on automated trading and high-frequency
19 trading.

20 I wanted just to comment on a couple of
21 things, general themes, in the conversation so far
22 today.

1 Firstly, I have to compliment the CFTC
2 in being so open in these discussions and
3 particularly with the release of the concept
4 release back in September. That was a great
5 opportunity for many of us within the industry to
6 provide feedback on various points that have been
7 touched on today, in particular, around principles
8 around quality management of software development
9 and deployment that apply to all participants, not
10 just principal traders but also FCMs and
11 third-party vendors who provide various tools that
12 allow a multitude of participants now to interact
13 with the futures markets in an automated manner.

14 And that includes corporates. That
15 includes pension funds, asset managers, et cetera.
16 The automated trading is very well utilized across
17 the futures industry now by all participants.

18 Also, the concept release, yeah, touched
19 on risk management, and it's worth highlighting
20 that I've sat at this table previously with
21 regards to CFTC Regulation 1.73 that actually
22 mandates that FCMs have to put risk management

1 controls in place.

2 Now those risk management controls
3 consider various levels, and we do utilize
4 exchange controls. As Bryan says, they're
5 mandatory. But we would use them definitely for
6 participants. And, again, there's a variety of
7 participants that would access the market
8 directly.

9 And we rely on exchange controls to
10 provide that level of risk management but also
11 then feed back into the holistic risk management
12 controls that we have at the FCM.

13 One of the other points that was brought
14 up in the concept release that goes back to our
15 very first involvement with this Committee was the
16 definition of high-frequency trading, and we came
17 up with a definition that was very mechanical in
18 the way that we talked about various aspects of
19 high-frequency trading because most of us within
20 the group, with some obvious dissensions, felt
21 that high-frequency trading is a tool and is not
22 necessarily a categorization of a type of

1 participant.

2 And I think it's -- we've had some
3 criticism over that definition, but I think it's
4 good now that we put that out there because it
5 doesn't mean that there is a type of participant
6 that is labeled as high-frequency trading that is
7 a performing a certain type of activity. I think
8 it has helped with the discussion that there are
9 many types of participants who use automated
10 trading, who can interact with the market in
11 various ways.

12 And one of the things that we wanted to
13 emphasize when we came out with that definition is
14 moving away from trying to look at types of
15 participants and categorizing participants but
16 looking then at types of activities that may be
17 abusive or disruptive.

18 And it is very good to see the next
19 panel after this one will be based on surveillance
20 because that's where we really felt that the
21 emphasis should be and that surveillance systems
22 should keep up with the speed of the markets and

1 the amount of data that is generated.

2 Thank you.

3 MR. MCGONAGLE: So just to touch briefly
4 on the concept release, we've taken in all the
5 comments at the last TAC. Was it the last TAC? I
6 think so -- where we had reopened for receipt of
7 additional comments, and we've taken all those in
8 as well.

9 We're currently working at the staff
10 levels -- Sebastian and Rachel are back here in
11 the corner -- talking to the other divisions to
12 come up with a recommendation.

13 So we would bring forth to the
14 Commission an evaluation summary of the comments
15 that we've received and a recommendation about
16 whether or what further steps we should take
17 broadly in the categories of these pre-trade risk
18 controls that we are talking about.

19 Whether or how there should be some
20 registration component required or suggested, the
21 system safeguards and increased level of reporting
22 obligations -- is that something that we should

1 also take on or require the markets to do?

2 There were certainly a lot of comments
3 about using principles versus prescriptive.

4 And recently, I was called to testify
5 before the Senate to sort of talk about those
6 differences.

7 But we are getting closer, at least
8 internally at the staff level, on a recommendation
9 that we'd like to discuss with the Commission.

10 MR. CONCANNON: Yeah, real quick --
11 well, first, for the record, I just realized no
12 one wants to sit next to me, and I think it might
13 be my HFT label on my panel.

14 Just on risk controls, again, there was
15 some discussion around system changes, and I think
16 that's a critical topic because obviously the
17 evidence does reflect that many of the problems
18 that we've had in our market do involve some
19 system change or system enhancement.

20 The PTG group did put out a fantastic
21 paper on best practices. That's something that
22 everyone should take a look at.

1 But I think in topics of risk controls,
2 if you're properly writing rules around risk
3 controls and pre-trade controls, it should be
4 built to assume those breaks because software
5 isn't the only thing that breaks. Hardware breaks
6 as well, and you can't predict what happens when
7 hardware breaks. So risk controls are designed to
8 capture not only bad software, bad algos, bad
9 behaviors, but they're also designed to capture
10 system outage or system issues that create that
11 kind of activity.

12 So, when you design risk controls, you
13 should have in your mind that you're going to have
14 software issues and hardware issues, and that's
15 part of the element of these pre-trade controls
16 that should be considered.

17 One thought I had in terms of a testing
18 and testing environments is the exchanges do a
19 fantastic job of providing a test environment
20 where participants go in and test, whether they
21 have new code or the exchanges introduce new code.

22 Something that was introduced, I hate to

1 say, in the equity world -- we could actually
2 learn something from that world -- is the concept
3 of a test contract or a test symbol where the
4 exchanges would introduce a contract that is not a
5 real contract, sits in its production system, and
6 participants can test that contract on a
7 production system because the one flaw in testing
8 in a test environment is just that; it's a test
9 environment.

10 You still have to reconnect to your
11 production gateways, your production connectivity,
12 and it's not a perfect test, so to speak.

13 And so there's an additional element
14 where people have introduced testing contracts or
15 testing symbols that are sitting on the production
16 system, protected from hyperactivity around
17 testing, but it does give you a wonderful
18 production test without a real contract or a real
19 market.

20 COMMISSIONER O'MALIA: I have one more
21 question regarding -- to separate kind of this
22 discussion on maker-taker and some of these fees.

1 I'd like to get a better sense of how the
2 exchanges, the futures exchanges, deal with either
3 participant fees or rebates.

4 And I would note that in 2010 there were
5 a total of 56 market-maker and incentive programs
6 filed with the Commission. In 2013, that total
7 had gone to 341 programs. I'm kind of wondering
8 what the factors are that have contributed to this
9 increase and how do exchanges determine whether to
10 implement a market-maker program, for what
11 product, and how do you define a successful
12 market-maker and incentive program, and what might
13 lead to its termination?

14 So help me understand the thinking of
15 these programs, why we go from 56 to 340, and how
16 do we ensure that they're good developments for
17 the market.

18 MR. DURKIN: First of all, Commissioner,
19 I'm not, you know, totally sure in terms of the
20 numbers that you just outlined, okay, but I can
21 say this; I mean, in the context of filing, I know
22 that those are not all new programs. They're

1 modifications that were made to existing programs.

2 And I'm imagining the same holds true
3 for ICE. So there are new programs and
4 modifications to existing programs. As to my
5 earlier comments, just to reiterate, let's just
6 level-set there's a distinctive difference between
7 what we've heard in the equity markets and what
8 occurs in the futures market. I just need to
9 reiterate that.

10 However, in the context of how we decide
11 to employ programs, it is really in the context of
12 developing markets and building liquidity in
13 markets. So there's maybe a need in the context,
14 or there is a need, when we're developing a new
15 product and bringing in a new product into the
16 marketplace.

17 It is not a stock. It doesn't exist
18 somewhere else.

19 It's conceived through the intellect and
20 the development of our research people meeting a
21 risk management need that we find in the
22 marketplace. Going to market with that is very

1 part and parcel to working with the trading
2 community, ensuring that we have a product to go
3 to market with and have capabilities to build
4 markets for other market participants to come to a
5 centralized pool of liquidity, to be able to
6 trade.

7 And so in building up that liquidity, we
8 have found it very effective to have programs in
9 place in which we have market-makers as a portion
10 of that, to be there and provide markets
11 throughout the trading session, continuously
12 providing bids and offers, and have a
13 responsibility to abide by criteria that we set
14 out in the context of depth of market, the size of
15 the bid-offer, the spread, and giving them
16 incentives in the context of reduction in fees,
17 volume, incentives to build up a marketplace once
18 that essential base of liquidity has been
19 developed, continuing to build upon that and have
20 that continuity of, again, deep liquid markets for
21 participants to be able to come and rely on around
22 the clock.

1 You know, we look at these programs
2 continuously. You, obviously, see that we make
3 changes to programs and we file those programs to
4 the CFTC. CFTC will have questions from time to
5 time. We respond to those questions. And then we
6 go forth in adopting the programs.

7 The programs themselves have very
8 specific criteria in order to be able to be a
9 participant. That criteria on the programs
10 themselves are not only filed with the Commission,
11 but they're also posted on our web site.

12 When we look at programs and
13 participants, we certainly look at it in a context
14 of:

15 Is it achieving the end result and the
16 goal of building up liquid and vibrant markets?

17 You know, are the criteria themselves
18 well defined? Yes.

19 You know, do people have the opportunity
20 to participate in these? Can they look at a venue
21 in terms of our web site, in terms of what might
22 be available there and what product base and for

1 what purpose? Yes.

2 And then as we go along we certainly
3 monitor the efficacy of the programs, and at times
4 we eliminate them. Or, if parties to the
5 arrangements are not fulfilling their obligations,
6 yes, then we remove them from the programs.

7 MR. VICE: Yeah, I was just going to say
8 -- and I think somebody alluded to it earlier --
9 we're both for-profit companies. So I can assure
10 you neither ICE nor CME have any program or any
11 fee discount that it doesn't think is absolutely
12 necessary to either build or maintain a market.

13 And like Bryan said, we're constantly
14 reviewing these and reviewing the participants in
15 these programs:

16 Are they meeting the obligations?
17 Should they be removed from the program? Should
18 the program itself be moved or changed? I didn't
19 catch the timeframe of your two comparisons, we
20 did -- as you recall, ICE had a large over-
21 the-counter swaps market that became futures.
22 There may have been a slug of incentive programs

1 that came across with that. I don't know.

2 But I think in addition to things like
3 starting a new market, building the options in a
4 market, focusing on the front three months,
5 focusing on the back months -- you know, there's a
6 healthy amount of trying to compete with a
7 comparable CME product, which I think is good for
8 the marketplace.

9 As CME, we have to file each of these
10 programs with the CFTC. They're on your web site.

11 They have start dates and end dates. At
12 the end date, we may renew it. We may discontinue
13 it. We may change it.

14 And the profit motive keeps us very
15 interested and on top of those programs so that
16 we're not paying someone to do something that
17 either they're not doing it or it's just not
18 effective.

19 COMMISSIONER O'MALIA: All right. We've
20 reached the end of Panel I discussion. Are there
21 any final words or comments anybody would like to
22 make? Anybody on the telephone?

1 (No response.)

2 COMMISSIONER O'MALIA: All right. With
3 that, we'll take a break.

4 What time are we coming back? 1:30.
5 All the TAC, all the people seated at the table
6 and our witnesses are invited to join us for lunch
7 upstairs on the 9th floor. We'll have staff take
8 you up there.

9 Thank you.

10 (Whereupon, at 12:22 p.m., a
11 luncheon recess was taken.)

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1 this type of data before, and these are certainly
2 the exchange leaders that have these
3 responsibilities. We've got Trabue and others to
4 contribute to this.

5 So Jorge is going to set us off, kind of
6 showing what's possible or kind of what we have
7 today. And then, obviously, I want to think about
8 what is optimal.

9 This is not to defend the current
10 practice. This is not to be constrained by the
11 current practice. This is really intended to be
12 an opportunity with a fresh sheet of paper to
13 design that 21st Century surveillance system and
14 think about the key tools that the Commission
15 should have in place.

16 I was encouraged by the first panel that
17 said it's interesting what we're talking about
18 today, but let's talk about the next panel and how
19 we are really going to enforce it.

20 A couple points were made that you're
21 going to have technology in the markets. It's not
22 something -- a genie you can't put back in the

1 bottle. And so we're going to need to deal with
2 it. And, in dealing with it, how do we establish
3 that surveillance program?

4 So let me turn it over to Jorge. He'll
5 be followed by Andrew Vrabel with CME. And then
6 we'll go to Steve Joachim over here with FINRA to
7 have FINRA help us think about some of the
8 innovative ideas that they have cooking in the
9 equities markets because, clearly, we can't stop
10 talking about equities today.

11 Anybody at the SEC, don't tell the
12 Chairman, will you? It was all about futures
13 today.

14 He will be followed by Rob Creamer,
15 obviously, to provide his input with the PTG and
16 proprietary traders about what they think would be
17 an optimal 21st Century.

18 And then Dave Lauer will contribute his
19 ideas as a former trader and his thoughts.

20 And we'll wrap it up with Trabue Bland
21 with ICE to provide some closing comments.

22 So we'll book-end the exchanges and add

1 some other color in between.

2 So, Jorge, it's all yours.

3 MR. HERRADA: All right. Thank you,
4 Commissioner O'Malia.

5 So this is the part about data, and I
6 have to tell you I'm a little anxious about this
7 presentation. The challenge is we've just all had
8 lunch. You know, everybody is kind of settling
9 in. And I don't know if there's anything less
10 interesting than data, but we're going to try our
11 best to make it at least somewhat interesting.

12 COMMISSIONER O'MALIA: We could spend
13 the entire day talking about equity market
14 structure. (Laughter.)

15 MR. HERRADA: There you go. My hope is
16 that at least most of you will stay awake during
17 this. I will consider it a victory if that's
18 where we end up.

19 So, ultimately, what I want to do is
20 talk about the data at CFTC.

21 We'll talk a little bit about the daily
22 data volumes. I am a bit nervous about that

1 particular slide.

2 I spent a lot of time putting together a
3 slide on volumes because ordinarily I would do
4 this presentation internally and no one would
5 check my numbers all that closely. But since I'm
6 right next to Trabue he'll probably kick me and
7 go: What? That number doesn't sound right. We
8 send you way more than that on a daily basis.

9 MR. BLAND: Let's call it equal so you
10 don't kick me on my part of the presentation and I
11 won't kick you on your part.

12 MR. HERRADA: Perfect. All right, we've
13 got a truce going on here.

14 But, no, actually, we shouldn't that or
15 we'll get ourselves in some trouble for collusion.

16 Anyways, the idea here is we'll talk
17 about daily data volumes. Hopefully, we're close.

18 Nine categories of data. So what we try
19 to do is take the data that we have and say, could
20 we categorize it? And there are many ways you
21 could categorize the data, but we came up with
22 these nine categories of data.

1 Then we'll talk about some details of
2 the data categories as we break down those nine
3 categories into further detail, some information
4 about the data-loading challenges that we have,
5 some trends in data volume, and then, ultimately,
6 we'll finish up with one slide on SDR data
7 harmonization just to get you up to date with
8 what's happening there.

9 Okay. So this is my big slide. You
10 know, this is really difficult because what I
11 wanted to do was try to find a way to show all the
12 data that we have at CFTC in one diagram, and
13 that's not particularly easy to do.

14 And then I put the ambitious thing that
15 I was going to try to come up with a scaling
16 mechanism of 2.5 million records per inch.

17 And then we ran into a little problem,
18 right. Time and sales threw it off, right. Two
19 hundred and forty million records are coming in.
20 It's sort of the top of the order book. Every
21 time a record -- there's a change at the top of
22 the order book, we have the best bid and the best

1 ask. So there are two records there.

2 So it's not to full scale because the
3 time and sales data would be eight feet across.

4 Now I was thinking that it would be kind
5 of -- to try to keep you guys awake after lunch,
6 it would be interesting if we rolled in an
7 eight-foot wide ball right there.

8 That's true; it probably is to scale on
9 that screen. There you go, right.

10 So, if we had an eight-foot sized ball,
11 that would be to scale because at 2.5 million
12 records per inch.

13 So that's one piece of the data that we
14 have. Another big one -- and, by the way, I will
15 confess; anybody that I've shown this to
16 internally has said, well, you're comparing apples
17 to oranges.

18 And I will say the enforcement data is a
19 little apples to oranges because everything is an
20 approximate number of the millions of records per
21 day that we're loading at CFTC, but the
22 enforcement data doesn't really come in as

1 records; it's unstructured data. It's audio
2 tapes. It's e-mail records. It's a whole bunch
3 of things that get subpoenaed.

4 There is some structured data in there.
5 So I chose to use a 0.2:1 terabytes of data a week
6 that we're ingesting, and again, that would be
7 about 10 feet.

8 And the reason I did that is I said,
9 well, what you'll see later is the amount of
10 enforcement data we have on disc is roughly equal
11 to the amount of data we have in the structured
12 data side. So they're about equal.

13 So I made that one about a 10-foot wide
14 ball. Compared to all the other things combined
15 together, it's about similar.

16 We have futures and swaps position data
17 -- you know, roughly about 2 million futures
18 coming in a day, about 14 million on the swaps.
19 But remember -- and we'll get to it shortly --
20 that we're not ingesting all the swaps data; we're
21 only ingesting a subset.

22 So this is the swaps data that we pull

1 in. We have Steve Reich here from FERC. So,
2 Steve, this is for you. We have the FERC data.
3 We're sending data to FERC. This is part of our
4 MOU that was signed in January, and we're sending
5 over about a third of a million records a day.
6 And so it's position data, market data, that sort
7 of thing that helps them with the natural gas and
8 particularly the electricity markets, to use that
9 data to allow FERC to have a better view of the
10 entire market as a whole.

11 So we have that information there. And
12 then, on this other end here, another big piece of
13 data is our futures intraday trade data. So,
14 again, that's CME, ICE and the other exchanges.
15 It's all your intraday trades, and that comes out
16 to about 10 million records a day.

17 And we talked about -- and I think,
18 Commissioner O'Malia, we'll get there when we're
19 going to discuss -- the idea if we were to ingest
20 the message data, right. If we pull that message
21 data in, what would that be like?

22 And we've done some approximations.

1 We've made some calls. We've looked around.
2 We've looked at sample data. And we're looking at
3 that being two, three, four hundred million
4 records a day.

5 Of course, obviously, that would take
6 that bubble and -- phew! You know, blow it up
7 pretty significantly.

8 So that is -- again, that was our
9 position data. That's our intraday trade data.
10 We've got our enforcement stuff.

11 Now we'll get into some more of the
12 details. Market data. Again, it seems small, but
13 it is there. It's 0.2 million records a day of
14 market data, and we have a lot of stuff.

15 These three bubbles here -- margin and
16 collateral evaluation stress test and financial
17 statement capitalization -- these are all part of
18 our risk surveillance program, and that program
19 has really grown significantly over the last two
20 years. And so we're getting more and more
21 sophisticated ways to measure and do risk
22 surveillance of the market.

1 So that's all that information coming in
2 toward there.

3 And then, finally, we have organization
4 product data. You know, that's your Form 40s,
5 your Form 102, any information we have on
6 organizations -- LEI information, that sort of
7 thing.

8 And then, of course, this is completely
9 not to scale, for our SDRs here. I know we have
10 Marisol here and others. So we have -- this is --
11 I've made this more like a cloud because,
12 basically, it's a reference to these data that are
13 off-site that we're tapping into now and looking
14 at for the swaps data repository.

15 All right. So that's that' slide.
16 We'll go into a little bit more detail. Again,
17 this is just the nine categories. I won't go
18 through them, but it's the same that we saw before
19 -- intraday trades, time and sales, position data,
20 market data, margin and collateral evaluation
21 stress test, financial statement capitalization
22 org and product data and enforcement data.

1 So the idea here -- I put this slide in
2 here, and, again, you all have the handouts. This
3 is, I believe, going to be available
4 electronically. And it will give you some details
5 as to what we were including in those nine
6 categories.

7 And, again, I would say that three of
8 those categories are very risk-oriented -- the
9 margin and collateral data evaluation stress test
10 and financial statement capitalization.

11 So a natural question would always be,
12 all right, so we've got these data, but how does
13 -- you know, what fits in those categories?

14 Again, I won't go and bore you with all
15 the details, but I wanted to put this slide in
16 here so that you could see. And this is
17 color-coded back to my bubble diagram. So it's
18 using the same colors there as here, and so you
19 can start to see all the different pieces that
20 come in, for example, between the swaps and the
21 futures side.

22 So, for example, when you look at the

1 event data, we're pulling in some event data, Part
2 45 data from DDR at this point, but that's DDR
3 sending us an FTP of that data, and so that data
4 we are ingesting.

5 These little funny arrows here indicate
6 that we're streaming data. We're going out to get
7 that data from, say, SDR portals or getting data
8 from market or from ICE-cleared credit margin API,
9 NFA daily seg. funds, that sort of thing. So
10 there are references to data that we're not
11 necessarily storing at CFTC, but we're referencing
12 that data outside.

13 And then this funny little symbol here
14 is toward the idea of data that we export out. So
15 FERC is the only place that we export data out on
16 a regular basis, and we're sending out that FERC,
17 large trader and market export data.

18 But, otherwise, this just shows you
19 where we're getting the data, and it shows you the
20 various sources for that information, whether it
21 be Reuters, FutureSource, Bloomberg, Markit or
22 large trader data, Part 17, Part 16, Part 20, all

1 that sort of thing.

2 So, anyways, that's a slide for you to
3 look at, at a future date, but it gives you an
4 idea of where we're getting our basis for our
5 information.

6 We tried to -- this is my attempt at
7 trying to draw out some discs. You know, in the
8 old days, it was floppy disks. There's no good
9 image of a hard drive. So, anyways, this is my
10 attempt to try and lay out where we're using our
11 storage.

12 And what we find here is that we break
13 our storage and our servers into four main
14 categories -- enterprise, infrastructure.

15 All the firms, you have servers and data
16 storage for your e-mail and for your voice mail
17 and for your intrusion detection software and all
18 that kind of thing. So you've got lots of that
19 sort of thing.

20 Ultimately, though, when it comes to
21 storage, the vast majority of what we store is for
22 the eLaw program and for our structured market

1 data.

2 So, again, this is the production side
3 of our data, and we're looking at -- you know,
4 this is in terabytes. It's not huge, but it's
5 significant enough that there is some serious
6 crunching going on -- you know, 160 terabytes,
7 roughly. About 39 percent of all the data stored
8 is enforcement related; 38 percent is structured.

9 Again, that structured stuff is very
10 compact. So you've got to understand that is a
11 ton of records.

12 If you were going to match the amount of
13 storage that eLaw -- because if you think about
14 what a voice record is, a voice record takes up a
15 huge amount of space or any sort of data, like
16 that video voice. And so when your structured
17 data matches that, that's representing a heck of a
18 lot of structured data that we have on disc.

19 But we move on to the idea of servers.
20 So this is my stack of servers here.

21 And this number seems a little low, but
22 I'll talk you through it a little bit. In fact,

1 I'll refer to one of my notes here so I can speak
2 to it more clearly.

3 So what we have here is the servers by
4 these different four categories.

5 Now, if you think about your own
6 enterprise, you do need lots of servers that are
7 very specific, right -- an intrusion detection
8 system, a BlackBerry server, you know, a voice
9 mail server, an e-mail server, and all those kinds
10 of things.

11 So each one of those -- it's not
12 surprising that we have 120, 130 of those servers.

13 This, by the way, is production servers.
14 It is very important to know the distinction
15 because when I looked at these number I thought,
16 well, they seem low. You know, people here
17 running major exchanges will say, well, that's a
18 very small number of servers.

19 But this is our production servers that
20 we're running. So you could triple this because
21 you put in your test and development servers, and
22 you get those numbers.

1 But eLaw tends to have more, and then we
2 have our structured data.

3 So the structured data, by the way, are
4 things for our data ingestion applications, our
5 SAS servers, our large trader servers, our trade
6 servers, all those kinds of buckets of data we're
7 looking at of that type.

8 Enterprise applications are more your
9 generic servers, like time sheets and basic things
10 like that. You know, your enterprise management
11 of documents.

12 All of Commissioner O'Malia's speeches,
13 I think that represents -- I think going back to
14 this slide, I should have showed that taking a
15 third of the available disc storage space, but
16 there you go. There is a clear legacy that
17 Commissioner O'Malia is going to leave us here.

18 So there we go. Now that is the
19 servers. So I wanted to answer the question, when
20 you look at this and you see eLaw and you go,
21 well, why so many servers?

22 This is our little diagram of servers.

1 And we sort of sized these based on, well, maybe
2 their significance, but there are things here.

3 We originally laid out where it showed
4 the brand -- you know, the actual software that we
5 use. But then we thought, well, let's just make
6 it more generic.

7 So the types of software we're using
8 here -- FOIA tracking, eDiscovery, digital
9 forensics, legacy eDiscovery, eDiscovery Review,
10 audio search, trial presentation and so on. So
11 it's a very full-blown set of applications.

12 The key thing to keep in mind, though,
13 when we're talking about data-loading, which is
14 the next couple slides, is to understand that this
15 is a highly standardized data, business functions
16 and software product. This is an assembly line
17 that's been set up.

18 And if you think about it, it's pretty
19 -- again, no offense to the eLaw people that are
20 here, but it is a standardized approach that we go
21 through from an IT perspective.

22 Obviously, from a lawyer's perspective,

1 every one of those cases is going to be quite
2 different.

3 But from an IT perspective, we have
4 these applications. The assembly line is set up.
5 When we go to do a subpoena and we ask for more
6 information, it goes into the machine. The
7 machine is set up to take that sort of data.

8 But this explains why so many servers is
9 because we have so many applications on the eLaw
10 or the enforcement side.

11 So here's a little about our eLaw
12 staffing and data trends, and then we're going to
13 talk about our structured data trends.

14 This shows you at the bottom the number
15 of FTEs and then the number of contractors. It's
16 been fairly steady over the last couple years,
17 from 2009 through 2013. But what you see is the
18 amount of gigabytes processed per month continues
19 to grow. So, as time goes, we're continuing to
20 keep pace.

21 It doesn't mean that we don't need more
22 resources. I want to be clear that this is not a

1 "oh, we're happy with our resources" or anything
2 like that.

3 You know, if somebody asked me the
4 question, does CFTC need further resources, I will
5 give a resounding yes, we certainly could use more
6 resources.

7 But this shows, again, the ramping up of
8 our staffing rests relatively flat, but the amount
9 of data we're ingesting continues to grow
10 significantly.

11 So, on the other side of it -- and I'll
12 try to run through this one a little slower
13 because there's a punch point here -- is this is a
14 status of our structured data-loading at CFTC.

15 So what we have is a continually
16 increasing scope and complexity of the structured
17 data files. Again, this is the non-eLaw stuff.

18 In 2013, we added 65 new types of data.
19 Prior to 2013, we only had 51 in total. So what
20 has happened is that since 2010 to 2014 we've had
21 a huge jump from 20-some to over 120-some
22 different types of loaders.

1 And we were trying to -- when John
2 Rogers and I were talking about this, we were
3 trying to come up with a metaphor. It's not a
4 perfect metaphor, but it hopefully will help you
5 guys to understand.

6 And I'm sure you feel the same way, any
7 of you that are subject to our regulations, that
8 to try to produce this data is also as
9 challenging as it is for us to ingest it.

10 Obviously, there's lots of stuff there.
11 So each new data set requires data
12 standardization, data architecture, custom
13 loaders, data quality checks, monitoring feedback.
14 You know, it's all sorts of working with you guys
15 to come up with those standards.

16 We try to adopt standards like FIXML and
17 FpML, but unlike eLaw, each new data set is a
18 major project unto itself. It's analogous to
19 standing up a new factory production line.

20 So we have the eLaw factory production
21 line operational, but now we need to put in this
22 other type of production line every time we --

1 part 45 or Part 39. Anytime we put new parts
2 online, we have to do a major ramp-up to do that.

3 And data standardization and
4 harmonization is critical. Again, I know that --
5 I almost feel like I'm preaching to the choir on
6 this one because I know that you guys on your end
7 have to -- you know, Marisol is giving me that
8 knowing look. Yes, exactly, the challenge also is
9 that you have to meet that standard as well.

10 So we're there to receive it, but you
11 have to produce it, and we recognize that there
12 are some challenges to meeting it.

13 But, again, here's a case where we've
14 really been resource-constrained. The number of
15 resources on this end has been dropping. Ed
16 Wehner, who's sitting in the back there, is doing
17 a great job of managing this particular group but
18 with the limited resources.

19 And this is one of those "it takes a
20 village" sort of thing because it's not just the
21 data ingest team, but it's throughout. The entire
22 Commission has to get involved when we stand up a

1 new data standard.

2 So that is one of the challenges that we
3 face, but I think, again, Ed is doing a great job
4 of rising to that challenge.

5 So this is kind of Ed's world here,
6 right? I should have labeled this "Ed's World"
7 instead of "Challenges."

8 Ed is running a 24-hour shop here, and
9 this shows the times that the data comes in and
10 the processing. Right here in the middle is 8:00
11 to 5:00, when the CFTC analysts are looking at the
12 data, but the data is coming in all throughout the
13 day. And certain things take hours to load; some
14 things take minutes to load, whatever it is.

15 But this is his day, monitoring all this
16 stuff, making sure it all works. And so this is
17 just part of the setup for the day. It's a
18 challenge to keep it all running, but again, Ed is
19 doing a great job doing that.

20 So, anyways, that is the last slide on data
21 and what we're doing with that, just to give you a
22 flavor of the type of data we have and all the

1 pieces.

2 And then -- oh, did you want to ask a
3 question?

4 MR. BLAND: Yeah.

5 MR. HERRADA: Yes, please.

6 MR. BLAND: I was going to ask a quick
7 question.

8 MR. HERRADA: Sure.

9 MR. BLAND: I mean because this informs
10 the rest of what we're going to be talking about.

11 How do you -- I mean, when you bring in
12 the data, I mean, does market surveillance have
13 access to all of these bubbles in the first slide?

14 I mean, is there anyone who looks across
15 all these pools of data?

16 MR. HERRADA: Right. So does market
17 surveillance have access to all this data? Yes.

18 I mean it's market surveillance or risk
19 surveillance. Each one, of course, has their own
20 focus area, but the data is available.

21 Now I think what Commissioner O'Malia
22 will sort of get to is how are we integrating

1 this? How are we looking across all that data?

2 That's really the \$64,000 question.

3 But, yes, absolutely, this data. All
4 this data that we're loading. None of the data we
5 are loading for our own -- you know, just for fun.
6 You know.

7 But, no, any data we get we're loading,
8 and it's all becoming available.

9 But, yeah, I think that the challenge we
10 always have is the integration of that data,
11 particularly -- and I think the LEI is a huge step
12 toward that because now, with the LEI, we can try
13 to see positions across all these different asset
14 classes.

15 But we still have a while to go. We
16 have the OCR rule that's helping toward that, but
17 the challenge is taking these data sets and trying
18 to merge them together in a meaningful way.

19 All right. Well, let me hit the last
20 slide, and then we'll let the other panelists have
21 their chance to speak.

22 Harmonization update. Again, this is

1 just a quick one-pager just to say the phase one
2 harmonization is in process at the SDRs, and our
3 focus is on the credit asset class. Phase two,
4 again, with a credit focus, is in the final stages
5 of ODT review.

6 We've scheduled -- we do these bilateral
7 meetings. So we get to meet CME and DDR and all
8 the other SDRs.

9 So we have these meetings. We're
10 working on harmonization.

11 Actually, I should say that somebody
12 said, well, make sure you tell -- I mean, I assume
13 everybody knows what harmonization is all about,
14 but one of the people I was doing this for this
15 morning said, make sure you slow yourself down and
16 tell them what harmonization is.

17 Okay. So the point is, just so we're
18 all there, the idea of this is harmonizing SDR
19 data. And the challenge we have is unless the data
20 are harmonized, if we have data coming to us from
21 different data sets and we can't take those data
22 sets and be able to trace, say, a swap as it moves

1 from one SDR to another, or if we can't have
2 things using the same standard language, if we
3 can't agree to what a report date is, if we can't
4 agree to -- we were talking about this today at
5 lunch -- what an execution timestamp is.

6 You know, is an execution timestamp the
7 time that the trade is executed, or is it at the
8 time -- or do you keep -- but when there's a
9 change, innovation, modification, do you keep the
10 same execution timestamp from the beginning date
11 or do you let that execution timestamp be every
12 time there's a change to the actual swap?

13 So what happens is there are so many
14 inconsistencies -- not inconsistencies, but
15 different ways you can interpret the most basic
16 field. That's what gets me when I think about
17 harmonization.

18 I look at these things and I say, it can
19 only -- you know, this is so obvious. I don't
20 know what the big deal is.

21 But then when you talk to the SDRs and
22 you talk to people that use this data, you

1 realize, oh, my gosh, quite legitimately, there
2 are five different definitions for the most
3 obvious field.

4 And so this is the challenge with
5 harmonization. But the harmonization benefit
6 really is to benefit the industry as a whole and
7 also to benefit CFTC with the ability for us to
8 aggregate the data, to look across all the data
9 all at once, again, toward that idea of the LEIs
10 and other things, to be able to see a portfolio
11 across a range of SDRs.

12 So that is, again, a little background
13 on harmonization.

14 So we do have these bilateral meetings.
15 We are doing independent data quality analyses.
16 Some of you may have seen some of that if you've
17 been in our meetings -- in those bilateral
18 meetings.

19 Discuss -- so we're doing exception
20 reporting with the SDRs, talking about them, about
21 exception reporting from the SDRs to the data
22 submitters themselves.

1 We've got meetings -- we're working on
2 planning a joint meeting with the SDRs this summer
3 about phase two harmonization.

4 And we are -- there's not anybody here
5 from OFR, I hope, because I
6 misspelled OFR.

7 So I notice that is the worst thing
8 about quality checks. Clearly, even CFTC has some
9 data quality issues, and this would be one of
10 mine.

11 So, anyways, somebody said I should
12 refer to it. We were using the French name when I
13 put the OFR down there, but anyways, it is OFR,
14 not ORF.

15 So we are having a joint effort with
16 OFR. They've been very helpful, and they're
17 assisting with the harmonizing of the IRS asset
18 classes. OFR is going to be working with Sayee
19 and others within the Office of Chief Economist
20 with some IRS research, and the IRS research
21 includes swaps and futures data.

22 So, anyways, that is the update on my

1 end, and I will turn it over to others, and then
2 we can take questions.

3 But, hopefully -- my goal for all this
4 stuff really, if anything, is probably this slide
5 here. And it's just to say -- to try to give you
6 a sense of our data landscape when we look at what
7 we have because we're going to talk in this
8 presentation about what does the surveillance
9 system of the 21st Century look like, and so this
10 gives you a sense of the levers.

11 This are the data that we have to play
12 with, and so we can talk about playing within this
13 data set. And I think it's a pretty broad data
14 set. Yes, there are some things that are missing.
15 I certainly -- you know, the SDR data are in its
16 infancy, let's say. And then there is, obviously,
17 a lot of message data that we could incorporate.

18 But I think that we've got the raw
19 materials for a great surveillance program, but
20 there is still, obviously, lots of work to do.

21 COMMISSIONER O'MALIA: Great. Thank you
22 very much, Jorge.

1 Maybe some of our SDR friends could
2 reflect -- where are you going, Jorge?

3 MR. HERRADA: Oh, I was going to slide
4 over there so that the next person can speak, but
5 I'll stay. I like the buffer between me and the
6 rest of the panel.

7 COMMISSIONER O'MALIA: Maybe, Marisol,
8 you can give some thought to what we need to think
9 about in terms of how we size that cloud at some
10 point, but while you think about that we're going
11 to move on to Andrew's presentation from CME, to
12 give us some context about how we can work with
13 CME to expand our surveillance capabilities.

14 MR. VRABEL: Thank you, Commissioner
15 O'Malia and members of TAC, for inviting CME on
16 this panel.

17 I do think that there are some missing
18 levers in terms of what Jorge just presented in
19 what it takes to have a 21st Century surveillance
20 system.

21 COMMISSIONER O'MALIA: Can you just pull
22 that a little closer -- that microphone?

1 MR. VRABEL: Of course. So from our
2 perspective as front-line regulators, the CME
3 Group Market Regulation Department investigators
4 and analysts, have at their disposal a suite of
5 highly sophisticated tools that they use to
6 monitor and survey and preserve the
7 integrity of CME Group's markets, and we have a
8 level of proficiency with regard to identifying
9 and investigating the types of activity that draw
10 a lot of attention these days, namely, disruptive
11 trading practices.

12 So it's from our experiences there that
13 we can offer these three unsurprising factors that
14 are essential to a 21st Century surveillance
15 system: First, you need experienced investigative
16 staff. Second, you need systems that sit on top
17 of highly granular and enriched messaging and
18 trade information. And, third, you need
19 significant IT support.

20 I am very proud to lead a large team of
21 investigators and analysts at CME. And, while
22 Jorge may have said that the data isn't all that

1 exciting to the people who are here, I can tell
2 you that my investigators find data very exciting.

3 It's different than it was in the past,
4 where we were looking at trading infractions that
5 occurred during the course of 15-minute brackets.
6 Our investigators today are looking at fractions
7 upon fractions of seconds.

8 Our team that primarily investigates
9 messaging practices -- spoofing, flickering,
10 layering, other types of yet-to-be-defined
11 disruptive activity -- are commonly looking at
12 data sets with hundreds of thousands of rows of
13 messaging information in single investigations,
14 performing analyses, restructuring the data in
15 order to identify whether there was any disruptive
16 effect in the marketplace and summarizing that
17 data in a manner that's meaningful to
18 non-investigators and others who have to make
19 decisions based on that data.

20 The important thing about having
21 experienced investigative staff is that they are
22 integral to the development of technology. Our

1 investigative staff works very closely with our IT
2 department and other technical business systems
3 analysts to refine and make better the regulatory
4 systems that we have at our disposal.

5 The interesting thing is that our
6 investigators would be fairly ineffective these
7 days if they didn't have that second requirement,
8 and that's having systems that sit on top of
9 highly granular and enriched messaging and trade
10 information.

11 In 2012, Dean Payton described in fairly
12 granular detail the systems that are employed at
13 CME to monitor automated trading. And I don't
14 want to re-present what we presented in the past,
15 but it's important to recap some of our
16 surveillance systems because it will contribute to
17 the discussions today.

18 Our investigators have at their
19 fingertips a regulatory tool that we call ARMADA
20 that provides them with order book information --
21 highly detailed order book information that can be
22 viewed either statically at given points in time

1 or that can be replayed to the investigator, to
2 observe order entry practices and how those order
3 entry practices impact the market.

4 Our investigators also use a tool called
5 SMART, which is an analytical tool that uses
6 highly enriched cleared trade data, so T+1, which
7 has several functionalities and user interfaces
8 that allow investigators to run predetermined
9 exception reports for identifying activity that
10 hits certain trading practice parameters.

11 Since 2012, when we last presented on
12 this, the modifications that we've made to SMART
13 include adding 30 percent more data fields that
14 our investigators can look at.

15 Similarly, our investigators use a tool
16 that's called RAPID, which is an in-memory
17 database of all messaging activity that occurs on
18 Globex. The RAPID tool has capabilities of
19 reading and aggregating over a billion messages
20 per second. This tool is used by our
21 investigative staff particularly with regard to
22 disruptive trading practices where we are

1 literally looking at message-by-message
2 information, hundreds of thousands of rows of data
3 in order to ascertain whether a participant
4 intended to cause disruption in the marketplace.

5 Through the use of our RAPID tool,
6 investigators are not only able to see messaging
7 activity that comes through single Tag 50s, but
8 they're able to see execution firm IDs, clearing
9 firm IDs, the session through which those orders
10 were generated. As Bryan indicated earlier, they
11 can see whether the order was submitted by a Tag
12 50 that generally submits orders, automated or
13 through manual means, in addition to several other
14 data fields that are available to our
15 investigative staff.

16 I mentioned that in SMART we have added
17 over 30 percent more data fields. In RAPID, since
18 2012, we have increased the number of data fields
19 that our investigators can use by over 60 percent.

20 The key to those numbers is that in
21 order to have an effective surveillance system
22 today it has to be adaptable to the changing

1 evolution in the marketplace. It has to have
2 input as to what type of information is important
3 for investigative staff and the type of
4 information that's relied on by enforcement staff
5 in taking disciplinary actions.

6 The third component relates to the
7 having superior technology support. So our RAPID
8 system alone pulls in 250 to 300 million inbound
9 order messages on a daily basis. Again, going
10 back to the prior presentation, the bubble would
11 have to be blown out significantly more if the
12 CFTC intends to collect messaging data not just
13 from CME but from other marketplaces.

14 I read recently that the SEC's MIDAS
15 system takes in over a billion messages per day,
16 and that represents just a fraction of the overall
17 activity in equities markets.

18 So the scale of a system to be deployed
19 across multiple markets is going to be enormous,
20 and that enormity of the system needs to have
21 tools on top of it that can effectively and
22 efficiently pull the data so that people can

1 analyze it in an effective way.

2 The other one final point that I noted
3 before is on having a system that's adaptable to
4 change. It's extremely important from our
5 perspective, from my perspective as a regulator,
6 and that's having the ability to take an idea
7 generated by our investigators and turn that idea
8 into some sort of operational component of our
9 investigative practices. That takes IT support
10 and often a lot of it.

11 So it's that combination of different
12 things -- having experienced staff, having very
13 sophisticated systems that sit on top of highly
14 enriched and granular data, and finally, having
15 superior IT support. From our perspective, those
16 are the three very basic, and not too surprising,
17 elements that the Commission needs in order to
18 have that 21st Century surveillance system.

19 Thank you.

20 COMMISSIONER O'MALIA: Thank you. We're
21 going to go Steve from FINRA.

22 MR. JOACHIM: Sure. Thank you very

1 much, Commissioner O'Malia.

2 I think everybody is speaking from a
3 slightly different angle here, and I think it's
4 going to be an interesting -- this is an
5 interesting panel as a result.

6 I'm going to take a much more long view
7 in terms of kind of where we're going.

8 When we start to think about what
9 regulation is all about, at its foundation,
10 regulation is really designed to ensure market
11 integrity and to protect investors.

12 I'm not a lawyer, and I like to think in
13 simpler terms, and I think about really stopping
14 bad actors and bad practices. At the core, that's
15 really what we're trying to do.

16 And today we do a pretty good job of
17 that, but there are some real challenges, I think,
18 that we confront every single day as we think
19 about what can be done and what needs to be done
20 in the future.

21 This morning, we talked about market
22 structure differences and micromarket structure

1 differences. Each product we talked about has
2 unique characteristics and a unique history that
3 got it to where it was, and they have led to many,
4 many different market structure differences. And
5 that presents some pretty interesting regulatory
6 challenges.

7 There really is, in my view, only one
8 financial market. Most investors and industry
9 participants come to market across products,
10 across markets, and participate in those markets
11 in very different ways.

12 Frankly, today, our regulatory community
13 does not treat the marketplace on a broad scale in
14 one view, but there are some fundamental
15 similarities to the challenges we all face as
16 regulators.

17 Rules are largely driven in response to
18 issues that we identify. Unfortunately, a lot of
19 those issues are identified, like looking in the
20 rearview mirror of a car, on the past. They
21 happen, they take place, and we respond to those.

22 The rule environment and fraud

1 protection are really driven by the best
2 information that's available. That tends to be
3 samples and partial views, not universal views.

4 As a result, the process of enforcement
5 of rules and behavior, and the catching and
6 enforcement of behaviors, is long. It requires
7 investigations. It requires looking into many,
8 many, many days and hours of interviewing
9 candidates to piece together all the activities
10 that take place.

11 The efforts are constrained totally on
12 the regulatory side by cost and cost effectiveness
13 issues. Data is difficult and costly to obtain.
14 I think CFTC has found some of these challenges as
15 they try to harmonize SDR data and some of the
16 difficulties in making it happen.

17 But it's also been difficult to use as
18 we bring it together. Many of the people that we
19 use in the regulatory community to enforce rules
20 and regulations have limited information at their
21 fingertips as they go and do their investigations.

22 Regulatory data, in its approach, is

1 largely segregated by product and sometimes by
2 market. When you think about bad actors, many of
3 them come to the marketplace -- or bad practices
4 -- across products, which means the views are
5 narrow, but the practices are broad.

6 The great news is that emerging
7 technologies are really changing the game. What
8 is possible today in our regulatory thinking is
9 very different than was possible even three or
10 four, even five, years ago. And, as we start to
11 envision what the future looks like for FINRA in
12 what's called the cash markets, to a large extent,
13 we think that there is a revolution underway that
14 will change the nature of what regulation can be
15 done and how we can interact with, and stop, bad
16 behaviors and bad actors.

17 We think that the new technologies allow
18 us to much more efficiently collect, store and
19 analyze data. You've read about all of these
20 technologies. We've talked about cloud
21 technology. There are new other kinds of
22 technology that have come to the marketplace that

1 allow us to filter, and we're just on the cusp of
2 what will be possible as we move forward in the
3 future.

4 We hope to be able to look at the
5 universe of activity from a regulatory perspective
6 rather than samples of data. And, by seeing the
7 universe, we can see broader and much more in
8 depth the activities that are taking place and
9 identify anomalies in the marketplace, integrity
10 issues that we can't see today, and be able to
11 stop them much more quickly.

12 We can be much more targeted from a risk
13 perspective and observation-focused effort so that
14 we can be much more efficient, not just from a
15 regulatory perspective but from the broker-dealer
16 perspective and all the participants in the
17 markets' perspective, because our questions will
18 be more targeted; we'll be more informed when we
19 walk in the door, and we'll be able to have a much
20 more fulsome conversation about what the issues
21 are and be able to resolve those issues.

22 Twelve years ago, we launched TRACE, our

1 fixed-income transparency vehicle. We've talked
2 about it here a number of times.

3 Prior to the launch of TRACE, there
4 really wasn't much transparency in the
5 fixed-income marketplace, and regulators had very
6 little information about what was going on in the
7 fixed-income markets except on a sample basis.

8 When we talked to industry participants,
9 industry participants predicted a marketplace that
10 was about a third as big as it turned out to be when we
11 had the facts and that had about a quarter of the
12 number of participants that were trading in the
13 marketplace as turned out to be reality.

14 They predicted that retail customers
15 were not players in the marketplace, and 65
16 percent of the trades in the corporate buyer
17 marketplace turned out to be retail-size
18 transactions.

19 The difference between operating with
20 knowledge and operating with extrapolations are
21 very different.

22 By the way, I don't think anybody in

1 industry tried to deceive us when we thought about
2 that. I think that each industry and market
3 participant saw the market as they operate in the
4 marketplace and extrapolated that across the
5 marketplace and couldn't see all the facts. It's
6 a much more powerful place from a regulatory
7 perspective, in terms of making policy and
8 understanding dynamic situations, when you can see
9 the universe of activities.

10 And because of the existence of TRACE,
11 as we talk about some of the important issues that
12 confront the fixed-income markets, like best
13 execution and mark-up issues, those issues we can
14 deal with and analyze with factual information at
15 our fingertips, with historical data, that will
16 allow us to make a much more informed approach as
17 we go forward.

18 Today, the seeds have been sown for some
19 of the future vision, and I say the seeds because
20 I think we're just beginning a very long process.

21 The SEC has proposed -- and we talked a
22 little bit about this, this morning -- the

1 consolidated audit trail, or CAT, and FINRA has
2 proposed what we conceive of as a companion
3 project that we call CARDS, to leverage some of
4 these technology capabilities and to provide a
5 universal view of activities in the marketplace,
6 not just from markets but from books and records
7 perspectives. We think this is going to allow us
8 to look across a broad range of products in a way
9 we can't see today.

10 We know that CAT, for example, will
11 cover all fixed-income as well as equity and
12 options products, ultimately.

13 But CARDS will also provide access to
14 information that will go beyond the cash and
15 securities-based products. It will give us a view
16 of many other products that are treated by retail
17 customers, in particular, packaged products and
18 other things that we don't see in the marketplace
19 today, that are also potential areas for bad
20 actors and bad behaviors.

21 Second is that we'll be able to target
22 our regulatory resources where we think they can

1 be most productive. By looking at the universe,
2 we'll be able to identify anomalies in behavior,
3 compare across broker-dealers, compare across
4 markets, and see anomalistic behavior in ways that
5 we just can't see today.

6 Third is that we think we're going to be
7 able to speed problem identification dramatically
8 because we'll be able to see things quicker,
9 identify problems quickly, and we'll be better
10 informed. We'll be much more nimble in terms of
11 our approach to resolving problems in the
12 marketplace.

13 And fourth is we'll be much more informed
14 in terms of our policymaking and rulemaking.
15 We'll be able to have much more knowledge when we
16 challenge and see issues. We'll be able to
17 respond with facts and figures that are much more
18 difficult to ascertain today, and much more
19 complex, and this will put us in a much more
20 powerful position than we are today in terms of
21 making sure that we have informed and thoughtful
22 policy and rulemaking activity.

1 The CAT approach is essentially to
2 collect all orders linked to executions in their
3 various stages and ultimately link that to
4 customer information.

5 I asked the question earlier this
6 morning about, can we view customer strategies
7 across broker-dealers markets? And, quite
8 frankly, we need to be able to reach in and be
9 able to see which customers and which activities
10 are operating, not just on a market-by-market
11 basis but across products, on venues and
12 broker-dealers in ways that we can identify those
13 behaviors that in one market may look fine, but
14 when you look across multiple venues may look
15 different.

16 We've had a little snippet of that just
17 as we've consolidated equity regulatory activity
18 across the exchange markets. We call it
19 cross-markets surveillance in FINRA, where we can
20 now look across all of the exchange -- most of the
21 exchange markets, not every single one, but 99
22 percent of the markets, including them and the

1 over-the-counter marketplace, and see anomalistic
2 behaviors. For the first time, we're starting to
3 capture things and see things that we couldn't see
4 before. It's a much more effective and efficient
5 way to do regulation.

6 CAT will take that to another level by
7 providing information that will not just link
8 activities across markets but will link it to
9 customers ultimately, so we can see information
10 and cut across fixed-income and equity products
11 from order through execution reports. It will
12 literally change the landscape in terms of what
13 happens on the cash side of the business.

14 CARDS, which is newer and is a
15 FINRA-based proposal today, not an SEC proposal,
16 will gather information across books and records.
17 The intention is to have a universal view of the
18 essential activities that are happening at a
19 broker-dealer -- being able to look at position
20 data and margin data, being able to look at
21 customer activity levels, being able to look at
22 things like churning of accounts.

1 On a systematic basis, it will allow us
2 to have much more effective enforcement than we
3 have today, not that we don't do well. I think
4 that there is -- but there is room for improvement
5 here.

6 To give you an example, we've done some
7 proof of concepts here. We had one broker-dealer
8 who had about a 100,000 accounts, not a ton of
9 accounts from a broker-dealer perspective, but
10 100,000 accounts. We identified 13 accounts
11 during an examination that we needed to focus on,
12 by looking at the universe of accounts.

13 Tremendously effective. Tremendously
14 focused discussions.

15 On a more macro basis, when the Puerto
16 Rican bond issues came up as an issue in terms of risk
17 and vulnerability and who held that, we were able to
18 look across a variety of broker-dealers and very,
19 very quickly and very efficiently identify who
20 held and who had concentrations of Puerto Rican
21 bonds in their portfolios. It allowed us to have
22 much more efficient, targeted conversations with

1 those participants.

2 Very, very powerful. Much more
3 effective than we could have been and much quicker
4 than we could have been in the past.

5 So what does the future look like? What
6 could it be?

7 So we see a world where regulators can
8 analyze areas of greatest yield by analyzing the
9 universe of activities across products -- the way
10 that the industry participants and investors
11 approach the marketplace.

12 So, for the first time, when we have all
13 of this information in place, we'll be able to see
14 data the way the participants come to the
15 marketplace. And that means cash, ultimately, we
16 hope derivatives in the future, exchanges over the
17 counter, broker-dealers, other actors, in a
18 harmonized fashion.

19 We think that the key to this is not
20 just having regulators have access to the data but
21 to have the legal and compliance community and the
22 firms also be engaged in that.

1 And we think that the firm staff can
2 become the first line of defense, much like we
3 think about community patrols in the police
4 departments. Right? They incorporate local
5 people to bring -- to identify problem sets.

6 We think that by empowering the firms
7 and ensuring on a consistent basis -- now
8 remember, we have over 4,000 broker-dealers that
9 we have to deal with in terms of our FINRA
10 jurisdiction.

11 We want to empower them with information
12 that will allow them to identify those bad actors
13 and bad practices even faster than we can because
14 nothing is better than having them knock on the
15 door and say, stop, and cease and desist on the
16 spot, in ways that we can't possibly do when we
17 start police 700,000 registered representatives
18 and 4,000 broker-dealers. But the firms can do it
19 if we give them the right tools.

20 So we're reconceiving in the future what
21 that looks like in the balance of information, and
22 we want to use that information to be able to

1 empower them in ways they probably can't do today.
2 Bigger firms probably have all that day to day,
3 but some of the medium-sized and small firms don't
4 today.

5 We think that our inquiries will be much
6 more targeted, much more focused, which will
7 reduce the time on extraneous issues, and much
8 more efficient in terms of not just from a
9 regulatory perspective, from the firms'
10 perspective.

11 The firms will have much more targeted
12 inquiries, and we think that each of those
13 inquiries will have higher yields because we'll
14 have much better information before we start the
15 process.

16 Plus, the faster response. As we talked
17 about before, the local compliance really will
18 help stop problems before they become problems, we
19 think.

20 Policymaking. As we said before, having
21 the universe of activities and being able to see
22 across the marketplace will allow us to be able to

1 make policies based on facts and figures, to
2 support our efforts to understand better the
3 impacts of those things and make sure that the
4 impacts of our policies and rulemaking are
5 effective and efficient.

6 This is not smooth sailing. There are
7 many challenges to accomplishing what we're
8 talking about today.

9 First is there's a privacy issue. We've
10 heard it before. We know it's privacy issue going
11 forward, and we believe that this data can be
12 protected, that we don't need PII, taxpayer names
13 and addresses and tax IDs to do the kind of
14 analysis we talk about. Ultimately, you may need
15 it during an investigation, but you don't need it
16 during the analysis and data collection in a
17 central database to a large extent.

18 We think that there are many things that
19 can be done which will help us be much more
20 comprehensive as we go forward.

21 We know that as we implement something
22 like this and the model-building takes place there

1 are going to be false positives. We have to tune
2 models. There are times to make this more
3 efficient, and there's an investment that we're
4 all going to make to do that. So it's going to
5 take time, and there will be new development as we
6 go forward.

7 Third is that melding this analysis with
8 boots on the ground -- and Andrew just talked
9 about the need to have examiners and people
10 engaged in this process. There are not just
11 analysts who will do it, but there will need to
12 still be people who will go visit broker-dealers
13 and go visit exchanges and talk about what's
14 happening and talk to participants, to understand
15 and investigate issues. And striking the right
16 balance of what the mix of staff is going to be an
17 interesting challenge for us, to know where those
18 levels are.

19 And, fourth -- and I don't want to
20 de-emphasize it because it's all built on this --
21 is harmonizing data. Data definitions, data
22 cleaning, ensuring that the information is

1 complete and accurate is a critical element of
2 making all of this work. So we need to make sure
3 that we invest the right time and effort to ensure
4 that we have the proper foundations because if we
5 don't it's the old adage of "garbage in and
6 garbage out."

7 So you need to be sure that you invest
8 the time to think through the issues, harmonize
9 definitions, ensure the data are comparable, and
10 you know what you're dealing with and how it's put
11 together over time.

12 Last, and certainly least, is the
13 investment level. And I think that the
14 investments that regulators will make will be
15 small compared to the investments that the
16 industry will make to ensure that they can deliver
17 this data efficiently and effectively. That's a
18 process that needs to go underway, and we need to
19 be respectful of all of the investment that's got
20 to be made as we trade off time and investment and
21 performance as we go forward.

22 But, in the end, we believe the results

1 are going to be dramatic. We think that they're
2 going to be critical for helping to restore
3 investor confidence as we go forward. Regulation
4 will create policies and rules that are more
5 comprehensive and timely. Bad behaviors will be
6 identified more quickly and correctly and more
7 efficiently. And examinations and enforcement
8 actions will be dramatically more efficient for
9 regulators and industry participants overall.

10 In the end, we think that this is going
11 to change the landscape of what regulation is, and
12 we're only at the very, very beginning of this
13 revolution because we're really at the very
14 beginning of what technology can do, efficiently
15 and effectively, for us.

16 Thanks.

17 COMMISSIONER O'MALIA: Thank you. Did I
18 read an article, and was it correct, that was
19 contemplating the CARDS system and that said it
20 would be the second largest only to the NSA
21 computers?

22 MR. JOACHIM: The article CAT was, or

1 CAT/CARDS.

2 COMMISSIONER O'MALIA: Okay.

3 MR. JOACHIM: Yeah. I mean, giving you
4 order of magnitude numbers, just a
5 back-of-the-envelope size of the data that will be
6 in CAT, just in equity and options, our estimate is
7 north of 7 petabytes of data for storage. And
8 that's north of that.

9 So we were talking about hundreds of
10 millions of -- how many? It's 140 terabytes of
11 data that we were saying. And it's 1,000
12 terabytes in a petabyte.

13 So, orders of magnitude, just on the CAT
14 side. For CARDS, probably our estimate now is
15 about a petabyte of data. So, together, we're
16 talking about tremendous amounts of data. And
17 we're talking about, when we talk about ingestion
18 of data, billions of rows of data every day.

19 We know the technology is there to do this,
20 and the technology today to do it efficiently is a
21 tiny fraction. I'll just give you a sense.

22 When we did OATS, originally, OATS,

1 three or four years ago, would have about 2 to 3
2 petabytes of data in storage. Just OATS as the
3 order audit trail for equities was about 2 to 3
4 petabytes of data and ingesting a billion rows of
5 data a day.

6 But the cost of doing that in the cloud
7 today is a tiny fraction of what we were spending
8 then to store data.

9 COMMISSIONER O'MALIA: So a petabyte is
10 1,000 trillion bytes.

11 MR. JOACHIM: It's 1,000 terabytes.

12 COMMISSIONER O'MALIA: Or, a million
13 billion, either way, it's a bunch of zeroes.

14 MR. JOACHIM: Yeah, it's a lot. It is a
15 lot of data.

16 COMMISSIONER O'MALIA: All right, next
17 is Rob Creamer.

18 MR. CREAMER: Once again, I'm Rob
19 Creamer, CEO of Geneva Trading and the Chairman of
20 the FIA Principal Traders Group. I'm grateful for
21 the invitation to speak with you today on behalf
22 of the FIA PTG.

1 The FIA PTG appreciates the opportunity
2 to speak here today on the subject of market
3 surveillance. This is an extremely important
4 issue, and the ability to accurately identify
5 instances of abuse and disruptive trading
6 practices in a timely manner is essential to the
7 welfare of our markets.

8 The FIA PTG has urged the industry, its
9 critics, the media and, most importantly,
10 regulators to rely on data and empirical analysis
11 before making claims about the health of the
12 industry or any of its participants. Only with
13 data should a conclusion about the fairness of
14 markets be reached. Only with data should the
15 course of action be prescribed, and only with data
16 can the results of these actions be monitored.

17 As markets continue to evolve and
18 mature, we feel that the Commission must be able
19 to maintain its ability to distinguish facts from
20 hyperbole in order to maintain the trust and
21 confidence that our markets deserve.

22 Before I make any suggestions or take

1 any questions from this Committee, I want to make
2 it clear that until the presentation today I knew
3 very little about the Commission's current
4 surveillance capabilities or practices, nor did I
5 understand the specific challenges that it must
6 overcome.

7 With that said the Commission should
8 take advantage of the work that has been done in
9 the industry thus far to address this very similar
10 need. For instance, the SEC has successfully
11 delivered a cost-effective solution for capturing
12 trade data in its MIDAS platform. This should
13 serve as a template or road map for the
14 development of a solution to address market data
15 for futures and swaps.

16 When it comes to audit trail-level data,
17 fortunately, much of the work in the futures
18 industry has been done by the SROs which have
19 developed systems to monitor, scrutinize and
20 enforce the market on its participants.

21 The Commission should leverage this work
22 rather than recreating it. It should focus its

1 efforts on developing a platform to accurately
2 harmonize data across venues and acquire, or
3 build, tools to identify and analyze patterns of
4 interest.

5 This should be done in a manner that
6 preserves the integrity of the data between SROs;
7 allows for rigorous, efficient and flexible
8 analysis; and respects the confidentiality of the
9 participants whose activity is represented in this
10 data.

11 We commend Commissioner O'Malia and this
12 Committee's efforts to assess the Commission's
13 ability to surveil today's markets and strongly
14 support the efforts to make improvements where
15 necessary. We welcome the opportunity to assist
16 the Commission in this worthy endeavor.

17 I want to make a point that was a
18 follow-on as well from the previous panel. It was
19 in a topic of conversation surrounding the
20 movement of trading activity from the floor to an
21 electronic world, and the topic was now it's all
22 happening out in these servers out in cyberspace.

1 And I think a lot of people in the
2 industry, certainly not on this Committee or
3 dealing with this all the time, but in general,
4 don't recognize or give credit to the fact that in
5 an electronic world all of the activity of the
6 participants is recorded and kept and archived.
7 And that never happened before. A day after
8 trading, much of that information was lost.
9 Conversations that were had -- it's gone forever.

10 And there's never been a more effective
11 time at getting this right and being able to do a
12 proper job in surveilling our markets.

13 I'll also point out -- and Bryan Durkin
14 mentioned, at least with the Globex platform, a
15 lot of the tags and data that is captured in the
16 system -- many people fail to recognize or
17 appreciate the level of data that's already being
18 captured by market participants like Geneva
19 Trading and the principal trading firms that are
20 members of our group. It drills down on a very
21 granular level and provides an enormous amount of
22 detail.

1 So we strongly support this effort. We
2 hope that we can provide assistance. We look
3 forward to the years to come and improving this
4 process.

5 COMMISSIONER O'MALIA: Thank you. Dave?

6 MR. LAUER: Thank you, Commissioner
7 O'Malia, for inviting me to testify here, and
8 thank you to the Committee for listening and
9 considering these ideas.

10 My name is Dave Lauer. I'm here with
11 KOR Group and also the Healthy Markets Initiative.

12 KOR is a market structure research and
13 consulting and advocacy firm. Healthy Markets is
14 a coalition of firms that we're helping to put
15 together to advocate for market structure changes
16 primarily in the equities market.

17 My background is in technology and
18 trading. I spent eight years designing, building
19 and operating low latency trading systems, working
20 very hard on latency minimization, measurement and
21 quantitative analysis of market data and trading.

22 Some of that experience was at Allston

1 Trading, which is one of the larger futures
2 trading firms out there -- an HFT. Although my
3 focus was always primarily equities, I do have
4 some futures trading experience.

5 I apologize ahead of time. I will
6 mention equities from time to time. I know that's
7 beaten a bit.

8 I will also say silly things like I
9 think the SEC and CFTC need to work together and
10 stuff like that.

11 So today, I'm going to talk about from a
12 technologist's point of view what I think the
13 shortcomings are of current approaches to
14 surveillance.

15 And I have the advantage of not having
16 to deal with institutional resistance, cultural
17 issues, political problems. So I can sort of
18 speak from scratch -- if I were going to do it,
19 here's how I would do it.

20 That may not be practical. In fact,
21 that's obviously not practical, but I will also
22 talk about what I think can be done today to

1 enhance surveillance capabilities and also how we
2 can get to where I think we should go for the
3 ultimate 21st Century surveillance system.

4 I think that part of that is going to
5 revolve around what I've called technology-centric
6 regulation and surveillance.

7 And I can't overstate this enough, and
8 I'll get into it a bit in my presentation, but
9 it's a fundamental shift in how technology is used
10 and the way that technology transforms regulatory
11 operations and an approach to surveillance. It's
12 something that many firms in the industry have
13 adopted in terms of how they operate, and ones
14 that haven't have generally fallen by the wayside.

15 I'll then describe the surveillance
16 system. I would like to start out by saying it is
17 not meant to reproduce CAT. CAT is something
18 different. CAT is important. I don't mean to
19 denigrate CAT. I think that's where we ultimately
20 need to go.

21 But I'm concerned that CAT is far away,
22 and I think that there are issues that can be

1 dealt with now and that we should be focused on
2 dealing with those as quickly as possible, again,
3 as many have stated here, to help with investor
4 confidence issues, to show that regulators are on
5 top of things, that SROs are on top of things, to
6 become -- I think it can be stated to be
7 effective, advanced and intimidating with our
8 surveillance capabilities and to be visible,
9 frequent, regular and transparent.

10 And I think transparency is a theme
11 throughout this presentation.

12 I want to start with a quote from the
13 director of market surveillance technology for an
14 international regulator. I thought this was just
15 a very important idea.

16 "Regulators that are serious about
17 improving compliance and protecting investors must
18 embrace technology and adapt their organizations
19 to the realities of 21st Century trading. This
20 will require courageous leadership, a tectonic
21 shift in thinking and a radical reallocation of
22 budget and staff resources."

1 So what are the shortcomings in our
2 current surveillance systems?

3 I think that we have technology
4 shortcomings, and fundamentally, one of those is
5 an issue of timestamp synchronization and
6 resolution. I know that this was identified in
7 previous TAC working groups.

8 Certainly, synchronization across market
9 centers is much more of an issue in equities
10 markets. That doesn't mean it's not an issue
11 here.

12 We are the point, technologically, that
13 we can synchronize to the microsecond. I think we
14 were there a couple years ago. I certainly always
15 worked on systems that were synchronized to the
16 microsecond, at least post about 2009.

17 But that technology is there. It's
18 readily available. It's not expensive.

19 This is something that needs to happen
20 right away if we can ever hope to be able to do
21 effective cross-market surveillance and, as I'm
22 going to argue, cross-asset class surveillance as

1 well.

2 I think that along those lines the
3 analytics that are being used are certainly
4 effective for some of the things that they're
5 looking for -- layering, spoofing, these types of
6 things -- but there are more advanced analytics.

7 I recently did a consulting project
8 designing intelligent, adaptive kill switches
9 using predictive analytics, using concepts like
10 normality modeling, anomaly detection,
11 dimensionality reduction, unsupervised learning
12 techniques.

13 These are all techniques that are well
14 understood in data science and predictive
15 analytics that don't appear to be used actively in
16 the surveillance market right now. I know there
17 are some vendor products that are heading in that
18 direction.

19 And I'll continue to push that not only
20 should we look to SROs, who have excellent
21 surveillance capabilities because they've been
22 spending so much time doing that, but we should

1 look to the vendor community as well. There are now
2 companies that dedicate themselves just to
3 surveillance and surveillance analytics, bringing
4 machine learning in for parameter optimization --
5 the things that were talked about by FINRA.

6 In terms of how do you optimize and tune
7 these models, well, there are systems for doing
8 that in an automated way that are far superior to
9 attempting to do that manually and by humans.

10 I think that we should all recognize
11 that there are conflicts of interest inherent with
12 publically traded SROs, and the general perception
13 in the industry is that leads to poor enforcement,
14 especially with their biggest and best customers,
15 which is why I will advocate for a centralized
16 surveillance platform operated by regulators
17 though still accessible for SROs as way to
18 centralize all of the operations and reduce
19 duplication across SROs, which could ultimately be a
20 cost reduction for them as well.

21 I think we should all be concerned that
22 there's a complete lack of cross-asset class

1 automated analysis occurring right now. It
2 doesn't mean that the data are not there, but it's
3 generally tip-driven rather than algorithmically
4 monitored. And I think that's a concern, and it's
5 almost impossible to monitor it anyway given the
6 issues around timestamp synchronization and
7 resolution.

8 I think if the CFTC and regulators want
9 to catch up to the industry, which is an
10 oft-stated goal, the way to do that is by engaging
11 the industry in a deeper and more meaningful way
12 than has been done before.

13 I think the Technology Advisory
14 Committee is fantastic, and I absolutely commend
15 the CFTC for doing this and the TAC members for
16 spending their time here. I think that it's an
17 excellent model for how you engage the industry in
18 one way, and I think the same should be done for
19 understanding manipulation.

20 And I think the industry has a deeper
21 view of manipulation beyond just your standard
22 layering and spoofing activities. For example,

1 it's industry practitioners that might be able to
2 explain the math behind how someone would
3 manipulate interest rates across the yield curve
4 -- for example, across assets, across products.

5 That's a level of understanding that's
6 in the industry, and that can be tapped and is
7 readily available, especially with proper
8 incentives. And I'll spend a little time on that
9 in a bit.

10 Another issue to highlight is that some
11 practices do make it difficult for brokers to
12 properly watch their customers. One example is
13 that some futures exchanges don't provide drop
14 copies to what are called parent participants of
15 sponsored direct access customers. So there's
16 something specific that could easily be changed.

17 I think that the biggest issue for the
18 CFTC and for regulators is institutional
19 resistance. Certainly, the size of the problem
20 and where to start is an overwhelming issue.
21 Money and budget is a serious hindrance.

22 As Commissioner O'Malia said, the CFTC's

1 biggest problem is big data. I think that falls
2 into a shortage of the right technology skills and
3 knowledge and a resistance to a technology-centric
4 approach.

5 And I'll get into what I mean by
6 technology-centric approaches, but the core of it
7 is that technology is not simply a tool that makes
8 existing processes more efficient. It's something
9 that creates new capabilities, new processes, and
10 revolutionizes existing ones or eliminates them.

11 I think the political frictions within,
12 and across, agencies is a huge hindrance to a
13 proper surveillance system, and surveillance is a
14 perfect example of something where the SEC, CFTC
15 and SROs should all be working intimately together
16 on a shared platform.

17 And then, of course, as I said before, I
18 think there are conflicts inherent in the
19 publically traded SRO structure, where you would
20 find a lot more investor confidence, a return of
21 investor confidence, if the regulator were able to
22 be on top of things as well.

1 So, as I said before, technology is a
2 tool, but it's much more important than that, and
3 this is why we need a new approach to
4 surveillance.

5 Technology has become part of the
6 culture across this industry. The
7 technology-centric approach is critical for
8 success in financial services. There's no way
9 around it anymore.

10 And participants in financial services
11 don't see individual assets. They don't see
12 individual products. They see the market.

13 They don't trade in the futures market,
14 in general. There certainly are some that do.
15 But they trade across markets.

16 I think we all understand this, and
17 certainly most of the people who trade in this
18 room -- that's true for them.

19 And it can't be stated enough that you
20 can't do this with attorneys, and that's no
21 offense to GS-13 and 14 people in the room.

22 You need experts. That's what these

1 firms have. That's where they're unleashing huge
2 amounts of money. The best programmers in the
3 world, the best traders, the best engineers, the
4 best DevOps, the best surveillance and compliance
5 technology experts -- that's what you're facing.

6 So that's why I said earlier that a
7 radical reallocation of budget and staff resources
8 is necessary. This is what regulation is going to
9 be in the 21st Century. It's a different world.
10 It's not the world of 15, 20 years ago that,
11 obviously, I wasn't participating in.

12 And I think that never has the need for
13 expertise been greater or the resource gap been
14 wider.

15 So what does this next generation
16 surveillance platform look like?

17 It's got full cross-asset class
18 coverage, and I think that that's the important
19 first step and one that has been missing,
20 unfortunately, even from CAT although we say that
21 eventually it should have derivatives in it.

22 To me, that's a foundational element,

1 and part of that might be a bias from my
2 experience. You know, I've spent time at firms
3 where futures to equities arbitrage was a primary
4 strategy, and so I understand that market better
5 than just siloed trading strategies within the
6 futures market.

7 But there are other considerations as
8 well aside from high-frequency trading. There's
9 broker front-running. It's certainly not
10 unreasonable to expect that you will find
11 instances of cross-asset class front-running when
12 that is not being looked at right now.

13 Obviously, this system is
14 high-performance. It's able to do real-time
15 analysis. It has what I've called a strategy, or
16 a trader registration and identification system.
17 And that's a problem that has been confronted by
18 many people at many times.

19 How do you identify people? How do you
20 identify traders across asset classes? The large
21 entity identifier is going to do that.

22 But right now, if you want to do that,

1 you can have people register, submit all of the
2 identifiers they're using, get back a unique
3 identifier that they use for trading across market
4 centers and have that propagated down in a fixed
5 feed from the market centers to regulators. And
6 that's the same thing that I proposed two years
7 ago before the U.S. Senate in my testimony on
8 electronic trading.

9 The next step is best-of-breed
10 analytics. And I have no doubt that SROs have
11 incredible analytics that they are using right
12 now. There are also analytics that have been
13 developed by vendors. There are practitioners who
14 want to help regulators with their analytics
15 systems.

16 But we don't have a framework for what I
17 called pluggable analytics. That's a standard
18 pattern in computer science, and it's one that
19 needs to be adopted so that people can design
20 analytics who are not a regulator.

21 The public could be designing these
22 analytics. We can be designing contests. You can

1 have people find the best market manipulation
2 algorithm, find the best cross-asset class
3 manipulation algorithm; you get a million-dollar
4 prize.

5 You would get tens of millions of
6 dollars of effort for that million-dollar prize.
7 That's, again, a standard model being used in
8 other industries and even in other government
9 regulators.

10 SROs could use this platform to leverage
11 this platform and reduce and eliminate
12 duplication. It doesn't make sense to have so
13 much surveillance technology.

14 I think it makes sense to have lots of
15 surveillance groups at every point in the chain,
16 from the firm, the broker, the SRO and the
17 regulator. You need people looking at everything,
18 every step of the way; I totally agree with that.

19 But you don't necessarily need this
20 duplication of technology. By centralizing
21 resources, the cost savings is significant.

22 Again, you need advanced machine

1 learning and parameter optimization, and I'd argue
2 that this is the perfect platform that you can use
3 to engage academics and the public.

4 I think there's a data crisis in this
5 industry. There's a crisis in academic research.
6 Every academic that I speak with will echo this,
7 and in fact, it was just recently written about by
8 Maureen O'Hara and Robert Batallio, whose quote is
9 in my written testimony as well.

10 We have a serious problem in studying
11 markets and getting access to the right data, and
12 this is the perfect example of something that if
13 you open up this platform -- and I don't mean
14 access to raw data. I don't want people to think
15 that I'm saying people can download orders with
16 participant identifiers and reverse-engineer
17 strategies.

18 I think there are technological ways of
19 providing APIs and examining data in and data out
20 to ensure that nothing is going across the border
21 that has any concerns around confidentiality but
22 that can still be leveraged as a platform for

1 doing advanced studies by the public, academics
2 and practitioners.

3 Now this is another joke, of course, to
4 talk about how long it would take to build
5 something like this, but private firms could have
6 this operational by the end of the year. If they
7 started today, it would be up and running by the
8 end of the year. That's all I know.

9 I've never worked in government. I
10 don't know how long these things take. But, if it
11 was me and I was running this project, it would be
12 up and running by the end of the year.

13 And this is just a broad overview
14 showing that you have market centers sending
15 privilege fixed feeds with participant identifiers
16 into a cloud-based computational resource, and you
17 have algorithmic analytics, machine learning,
18 trending and alerting.

19 And another important thing is advanced
20 data visualization. I'd love to see what the CME
21 has done on this. I think everybody has done
22 different things with visualization, and this is a

1 world in technology that has become revolutionized
2 over the last few years.

3 Visualization of big data has made
4 tremendous strides, and it's something that
5 regulators should be investing substantial
6 resources in.

7 I keep talking about big data. I just
8 want to take a step back.

9 I know with CAT we talked about 7
10 petabytes of data and how that's an overwhelming
11 amount of data. I hate to say it, but people in
12 other industries do laugh at that.

13 NASA deals with exabytes. That's 1,000
14 petabytes, ten to the 3rd petabytes.

15 You know, other industries -- Google,
16 Facebook. I mean, you have people using open
17 source platforms to manage order of magnitude more
18 data than we have in financial services.

19 So I know that the data issues are
20 intimidating, but these are problems that have
21 been solved.

22 So what can we do today? Again, I would

1 urge the industry and SROs and regulators to adopt
2 a technology-centric approach. I think that
3 engagement with the industry in a serious and
4 meaningful way is a critical first step to the
5 CFTC being able to catch up to the industry and
6 maintain pace, and that's what I think the focus
7 should be, as well as making a definitive data set
8 available across asset classes with high
9 resolution, clock-synchronized timestamps, first,
10 studied by academics and the public.

11 And I think that what we're doing here
12 and looking at what data is currently available is
13 also a critical step.

14 I think over time regulators should
15 become the primary surveillance group and that
16 that can happen with this next generation
17 surveillance platform, and this is how regulators
18 can catch up and can leapfrog the industry.

19 Thank you.

20 COMMISSIONER O'MALIA: Thank you, Dave.
21 Trabue, wrap it up.

22 MR. BLAND: Thanks. We're almost an

1 hour and a half into this. So there are a couple
2 things I just want to say, very quick points.

3 First of all, that's an excellent
4 presentation. I would like to say that the CFTC
5 actually already does a lot of this. I've
6 actually sat in with Matt Hunter's group before,
7 and a lot of this cross-asset analysis, a lot of
8 the tools, and the flexible tools, are being built
9 in-house right now at CFTC with very limited
10 resources.

11 Another point I'd like to make is that
12 you have the data. I was going to bring up the
13 data slide. That's one of the best slides I've
14 seen and one that I'd like to copy at some point.

15 But you're bringing in a lot of data,
16 and you've got the staff. You've got a lot of the
17 analytical tools.

18 My question is, are the right questions
19 being asked?

20 When I talk to our market surveillance
21 groups, I ask them; I mean, what are you looking
22 for?

1 I mean, we can build reports, and we can
2 build hundreds and hundreds of reports to look for
3 discrete things. But we want them to focus on
4 like two or three areas where they want -- you
5 know.

6 And all of it really kind of goes to is
7 the market performing well; is the market healthy?

8 And, you know, that's what I -- the one
9 recommendation I have for the CFTC is just to make
10 sure and don't get lost in the data.

11 I mean, you could actually be like
12 Russell Crowe in a Beautiful Mind. You're staring
13 at all the newspapers up on the wall, and you're
14 trying to figure out some kind of crazy pattern
15 over there.

16 You don't want to do that. You want to
17 make sure that you have a clear process of how
18 you're going to analyze this and questions you
19 want to answer.

20 With that, I'll throw it out to
21 questions.

22 COMMISSIONER O'MALIA: Anybody have any

1 questions?

2 (No response.)

3 COMMISSIONER O'MALIA: But some of the
4 things that I'm trying to think about here:

5 Jorge's slide, massive amount of data we
6 already have.

7 Opportunities to do cross-asset,
8 cross-market. How do we bring this all together?
9 Should there be a coordinating structure? Who
10 should really lead this kind of effort? We speak
11 a lot to the SEC. We speak to FINRA.

12 But we're clearly not doing enough to
13 leverage this as opposed to trying to replicate,
14 and I think Dave's slides kind of caught on this.

15 It seems it would be extraordinarily
16 expensive if each of us tried to have our own data
17 set and exclusively tried to do our own
18 surveillance and solve all the same problems that
19 each other have already had.

20 So how should we think about this in
21 terms of priorities?

22 Should we have it all? How do we work

1 with the SROs that do serve as the front-line
2 regulators and who rely on that? Another question
3 I have -- and for you, Rob -- is with the order
4 message data. Is it something moving to the next
5 level of order message manipulation? What do we
6 need to think about in that area?

7 But those are the couple observations I
8 have. I see there might be a slide or two coming
9 up. Is it -- who's down there? I can't -- is
10 that Jeff, or is it -- who's got --

11 Oh, both of you guys. Adam has got a
12 tag up.

13 MR. ADAM LITKE: So I have a question
14 actually along the lines -- some of what you were
15 just saying, along the lines of cross-agency
16 cooperation.

17 When Dodd-Frank was written, it was
18 envisaged, although it didn't -- it started out
19 with the idea that there would be something called
20 the National Institute of Finance, which kind of
21 morphed into the OFR but without the full vision
22 that was behind the National Institute of Finance,

1 and they were supposed to be a systemic risk
2 agency collecting data and doing research on
3 systemic risk in the markets.

4 You have about three organizations or
5 four organizations here that are all collecting
6 data based on surveillance, to some extent, and
7 market manipulation rather than systemic risk.

8 But, as you said, you're all interested
9 to some extent in the same data, not to mention
10 whatever you would do in a cross-border
11 cooperation.

12 So I guess the question is, is it
13 possible, politically -- and I'm sort of going to
14 ask Bill because he's the one stuck at the OFR.
15 Is it actually possible, politically, for these
16 groups to get together and share?

17 MR. NICHOLS: It's not possible,
18 politically, for me to answer that question.

19 (Laughter.)

20 MR. ATKIN: Jorge, I just have a
21 procedural -- process question for you. How are
22 you conducting the harmonization process, and are

1 you going backwards to the sources of data, back
2 to the participants?

3 And then my second question along that
4 line is, can you help me understand the
5 definitional problem that you're facing? Is it a
6 nomenclature problem, or is it alignment to
7 meaning problem?

8 It seems to me that all these data
9 attributes are contractual. They are defined in
10 the terms of the agreement. And I'm just
11 wondering what the nature of that definitional
12 challenge is.

13 MR. HERRADA: Sure. Well, I'm actually
14 going to throw this over to John Rogers who's been
15 overseeing the harmonization process. So John is
16 our CIO.

17 MR. ROGERS: So that was a good question
18 one. Jorge promised me that he was going to do
19 this. So let's see. I think that it's really not
20 so much a nomenclature, you know, issue. It is
21 really -- I forget the other choice I had in
22 answering your question.

1 Meaning. It is really a meaning
2 question. And it's not so much -- it's really
3 about how each of the SDRs are populating this
4 data, which, of course, is data that they're
5 getting from the submitting parties, and does it
6 actually mean the same thing across the board, you
7 know, across each of the SDRs.

8 So the harmonization is to make sure
9 that there's harmony in meaning.

10 While there are rules that talk about
11 what each attribute means, each field means, there
12 are interpretations of those rules because people,
13 as we all know, read words and derive different
14 meanings from words.

15 So harmonization, first and foremost, is
16 about the SDRs and CFTC getting together and
17 making sure that we all have a common
18 understanding of the meaning from our perspective
19 so that when we pull the information together
20 we're expecting to see things that mean the same
21 thing.

22 It doesn't mean that one interpretation

1 was more correct than the other. It just means
2 that now we have a common understanding. So that
3 is a lot of what this is about.

4 As far as who is interacted with, the
5 focus of our harmonization effort has been on our
6 interaction with the SDRs, but we know that in
7 many cases this information is filtering back to
8 the people that are submitting the data.

9 And there is an interest generally, or
10 probably largely, in making sure that the
11 consistency starts at the source. But our focus
12 has been, at least to this point, on the
13 information that we are looking at from the CFTC
14 and making sure that there is an understanding of a
15 common meaning across all of the SDRs.

16 COMMISSIONER O'MALIA: You know, there
17 are also efforts that we should be undertaking
18 with regard to harmonizing internationally.
19 Europeans have had reporting since early February.
20 Other jurisdictions are bringing on their SDRs.

21 Something that we're not moving quickly
22 enough on is setting up international agreements

1 to share that data. There's no agreement required
2 today if we wanted to begin harmonization efforts
3 across jurisdictions. That would be a worthwhile
4 effort, to at least make sure that when we do get
5 to a sharing arrangement that we're comparing
6 apples to apples.

7 Steve and then Walter.

8 MR. JOACHIM: A couple of things.
9 First, let me correct a couple of data points I
10 put out there for you, or clarify them.

11 Actually, while we were eating, I had
12 somebody actually pull out the CAT RFP to see what
13 was required at year five of CAT. It's 21
14 petabytes of data required for storage for the CAT
15 RFP and the ability to process 95 billion rows of
16 data per day. So the plans are large.

17 And I would say to you, Dave, we have
18 actually talked with every major technology vendor
19 and many minor technology vendors about the
20 problems that we're dealing with, and quite
21 frankly, they all think that we are on the very
22 cutting edge of what technology does and close to

1 the bleeding edge in terms of some of the
2 challenges that are in terms of processing and
3 doing data.

4 So it's not just about ingesting the
5 data and storage, and we use those things as
6 relative measures for people, but it's how you've
7 got to match the data, bring it in play so you can
8 use it and leverage it that becomes tremendously
9 complex -- and do it on the fly, where if you have
10 one problem any day your back-up becomes an
11 enormous task.

12 So the nonstop processing of that
13 becomes a problem also.

14 Let me try to address the issue of
15 working together. I think the thing we have to be
16 very cautious about -- and I think I can say this
17 from an SRO perspective; it's hard to say from a
18 government perspective, I think -- is that we've
19 got to be careful not to try to boil the ocean, or
20 what I call boil the ocean, when you start to
21 harmonize data and get standard approaches.

22 I think we have to look at what our

1 purpose is in regulation and make sure we're
2 thinking about those purposes. And, as we
3 harmonize those efforts, we have to harmonize them
4 certainly first across what the markets'
5 regulatory -- or the financial services'
6 regulatory -- community needs first because if
7 we're not careful, at least in my experience, both
8 on the industry side and now on the regulatory
9 side, many people will look at data and define it
10 differently. The same field could be defined for
11 different purposes.

12 And the more you try to satisfy
13 everybody's need, the less likely you satisfy
14 anybody's need. So we have to keep in mind what
15 our purposes are. It's one of the barriers to
16 moving quickly sometimes -- is everybody agreeing.

17 And, quite frankly, we've got to
18 remember that when we do collect the data the
19 industry has an enormous problem delivering it
20 also because they've not compared across firms.

21 So much of the data that we use are data
22 that we gather from broker-dealers, not just from

1 exchanges. And when you do that, every
2 broker-dealer gathers the data for their own
3 purposes and not for our purposes. Going back and
4 getting them to modify that in a way that is
5 consistent is really what slows the process down,
6 much more than what we might think of as
7 bureaucratic action, because getting all the data
8 in a place that we can use and leverage is a
9 critical element of making this work.

10 So you can't underestimate the
11 challenges to ensure that everybody can deliver
12 the information you need, understands it and then
13 actually executes properly around that. It is a
14 daunting task when you start the process, and the
15 broader we get, the more we cut across markets,
16 the more complex that becomes.

17 MR. HAMSCHER: I think Steve actually at
18 some level touched on what I was going to say.

19 I was going to start off with the
20 smart-alecky remark that if you can't even agree
21 on timestamps, you're a long way from agreeing on
22 the terminology of contracts and sort of straddle

1 swaps and what not and trying to standardize on
2 that.

3 And what I'd like to know first of all
4 is, from what Dave said, is it true these markets
5 do not even have a consistent clock?

6 If that's true, what's the obstacle to
7 them having a consistent clock, and is that in
8 fact part of or one of the first things you'd want
9 to do in harmonization?

10 It seems to me, as Steve was saying,
11 don't boil the ocean. You know, start with
12 something that is very tangible.

13 I know that when we did the Flash Crash
14 study, one of our problems -- many issues -- was
15 simply that not only did we not know what the
16 timestamps necessarily represented but different
17 exchanges had different interpretations and ways
18 of representing data about when a hold was placed
19 on trading.

20 So there are some very basic things
21 about timestamps and events at timestamps that
22 seem to me would help a lot and seem quite

1 tractable, but you're not going to get everywhere
2 at once.

3 And so, once again, I'm just directing
4 this kind of at John. Is there something you can
5 do in the short term to get started on this?

6 COMMISSIONER O'MALIA: Maybe on the
7 timestamp issue, we could ask somebody who's got
8 some skin in the game, maybe Chris or Rob, how you
9 deal with timestamping. Do you do your own
10 timestamping, or do you accept the exchange
11 timestamping?

12 MR. LORENZEN: As far as we do it, we
13 look at each exchange, and obviously, everybody is
14 reporting times that are different, and we try to
15 normalize them ourselves. And it helps in looking
16 at trades in a post-trade analysis way.

17 But, yeah, I think it's extremely
18 important from a regulator standpoint that you're
19 able to take a look at trades that are going to
20 match up with one timestamp.

21 COMMISSIONER O'MALIA: As I saw flags go
22 up, I think it was Keith, Chris Concannon, John

1 Lothian, Marisol and Richard.

2 Am I missing anybody?

3 (No response.)

4 COMMISSIONER O'MALIA: So, Keith, you
5 want to make your comments?

6 MR. FISHE: Sure. I have two comments.
7 You had mentioned timestamps, and I think, Dave,
8 you might have been referring to the working group
9 that Chris, myself and Jorge were in. We
10 presented the first kind of alert on timestamp
11 issue.

12 And it's not that you can't synchronize
13 server clocks. It's that they drift after you
14 synchronize them. So you can get actually
15 deviations in milliseconds, not microseconds.

16 MR. LAUER: Just to speak to that, I
17 mean, there are technology solutions, and they
18 have been around actually for quite some time.

19 MR. FISHE: Well, you can sync them, but
20 then the clocks themselves drift.

21 MR. LAUER: They absolutely do.

22 MR. FISHE: And they drift at different

1 rates.

2 MR. LAUER: But if you have -- I mean,
3 this is a well -- it's a problem that's been
4 solved, and everywhere that I've operated at has
5 been able to solve the problem.

6 MR. FISHE: All I can do is alert you to
7 the issue.

8 But the other comment, excuse me, is the
9 issue in terms of data and data meaning, which
10 I'll throw back to Jorge, and whether you ever
11 anticipate coming to a conclusion with data
12 meaning or whether it will just go on and on.

13 MR. HERRADA: All right. So, as far as
14 data meaning, John -- I pointed to John, and John
15 pointed back to me. So I guess I have to take
16 this question.

17 Anyways, you know, I think the clever
18 way that the folks in ODT have been sort of facing
19 this question and how we've been dealing with it
20 is -- the whole idea of the phased harmonization
21 process I think is a good one because, yeah, we
22 don't want to boil the ocean. There are so many

1 different fields that one could go after.

2 So the idea with the phased
3 harmonization is we picked -- you know, I forget
4 whether it was 20 or 30 fields in phase 1 and then
5 another 20 or 30 fields in phase 2, and then
6 there's phase 3 and phase 4.

7 But the idea is focusing on the most
8 important fields first and focusing on those and
9 trying to get standardization.

10 Will we get harmonization completely, on
11 every field? You know, there are always going to
12 be new fields that are going to be invented.
13 There's always going to be innovation when it
14 comes to the financial industry.

15 So you'll never get -- you're never
16 going to be done, but the key is to try to get the
17 most critical fields harmonized so that we can
18 have agreed-upon ideas.

19 And, John, you like you're about to say
20 something, so go ahead.

21 MR. ROGERS: Well, I just wanted to add,
22 in harmonization, we are looking at things like

1 clocks, not necessarily millisecond drift but
2 standardization as much as we can. In some cases,
3 there are questions about milliseconds and
4 microseconds and those sorts of things, but those
5 are the kinds of things that is just one example
6 when we're talking about timestamps that we're
7 focusing on.

8 MR. FISHE: And I had one more comment,
9 something that Steve had said, on the issue of
10 false positives.

11 I realize that these programs of trying
12 to collect all this data are really going to be
13 quite costly to all the different regulators. And
14 I'm sure that you're going to really look at the
15 expected benefits before the large investments,
16 but I wonder if you're going to look at the cost
17 to firms of dealing with false positives.

18 MR. JOACHIM: Yeah, very quickly, the
19 answer is absolutely, we need to think about that,
20 and we are thinking about it constantly.

21 And, as we bring the data in, we have to
22 be very careful that we minimize the disruption to

1 firms, but we have to work together.

2 The concept is -- and I think Dave or
3 one of the participants talked about how important
4 it was for the industry to work in cooperation
5 with us because if we do it together we're much
6 more likely to minimize the disruption and
7 minimizes the false positives as well as false
8 negatives, of course, to be sure that we're
9 getting an effective tool.

10 So, yeah, I think, absolutely, we're
11 sensitive to that. Absolutely, we have to
12 consider that. Absolutely, we need to work
13 together to be sure that we minimize that process.

14 COMMISSIONER O'MALIA: Chris Concannon.

15 MR. CONCANNON: Thanks. Just quickly,
16 there was a recent book out on a claim that the
17 exchanges didn't have subsecond data on activity.

18 I'm just curious. It sounds like you
19 actually do have subsecond information?

20 MR. VRABEL: Subsecond meaning less than
21 a second?

22 MR. CONCANNON: Yes.

1 MR. VRABEL: Yes. So our regulatory
2 systems maintain data down to the millisecond, and
3 within milliseconds, we are able to sequence
4 events so we can tell which event occurred in
5 priority.

6 So it gives us microsecond-level
7 sequencing with millisecond timing.

8 MR. BLAND: We do the same, and we use a
9 visualization tool called SMART that we can look
10 down and see how trading is done, right down to
11 trade-by-trade or by whatever other elements.

12 MR. CONCANNON: I guess the author
13 didn't actually speak to anyone in the industry
14 about his claim.

15 A second question is just with regard to
16 the CME and bond futures, where you do all your
17 surveillance, obviously, on the treasury futures
18 -- the bonds.

19 Correct me if I'm wrong, Steve, but
20 TRACE doesn't actually collect information on
21 treasury trades, cash treasury trades; is that --

22 (No audible response).

1 MR. CONCANNON: They don't. So does
2 anyone surveil the treasury market today, other
3 than the bond market?

4 (No response.)

5 MR. CONCANNON: It's one of the biggest
6 asset classes on the planet. I'm just curious if
7 anyone surveils it.

8 (No response.)

9 MR. CONCANNON: Okay. Yeah, I don't
10 know. A lot of people trade it. Maybe retail is
11 involved. I'm just curious. That's all. Thank
12 you.

13 COMMISSIONER O'MALIA: Mr. Lothian.

14 MR. LOTHIAN: Steve, we heard about, or
15 you talked a little bit about, some of the
16 problems of adding in data as you're getting it
17 and reassembling the data.

18 I wanted to ask you, one, where are you
19 guys at in terms of looking at day-to-day data,
20 okay?

21 Sometime back, a couple of years ago, I
22 was told that you were somewhere -- and this was

1 probably 2012 -- that you were somewhere in 2007
2 in terms of looking at the data day to day.

3 The other question I have is the Flash
4 Crash. How long did it take for you guys to
5 assemble a complete set of data that you could,
6 say, deliver to the SEC or share with other
7 parties comparable to what we heard with Bryan
8 with the futures markets?

9 MR. JOACHIM: Sure. Actually, I'm not
10 sure where you got the 2007 number from, and I'm
11 not really sure what that refers to.

12 We ingest data every single day. If we
13 fall behind, we can't ever catch up. So we are
14 current in the data we bring in every day.

15 There have been segments of markets that
16 have had difficulty submitting data to us from
17 time to time, that we work through those problems,
18 and sometimes certain segments fall behind, and
19 ultimately, we can catch up with them.

20 But if we had an overall market problem,
21 where we couldn't ingest data quickly, it would be
22 a problem.

1 From an analytical perspective, some of
2 our patterns are relatively current, meaning day
3 to day.

4 Some of our patterns look at historical
5 behaviors that run across multiple days or
6 multiple months and time series. So they're
7 looking at data over time. So they don't look at
8 every single data every single day.

9 So different patterns have different
10 kinds of timeframes and periods in which they
11 work, and we look at those appropriately based on
12 which behaviors we are trying to catch and what
13 data we need to put together.

14 So we, in general, think we're pretty
15 current and try to maintain currency with our
16 ingesting.

17 When you're saying we, I assume you mean
18 FINRA, in terms of what we're talking about.
19 Right.

20 And keep in mind that what we're talking
21 about is the markets that we surveil for.

22 Does that answer your question?

1 MR. LOTHIAN: Right. There was a
2 question about May 6, 2010, how long it took to
3 get a complete set of data to be analyzed.

4 MR. JOACHIM: Yeah, I don't know the
5 answer to that specifically. I can't answer that.

6 I can probably get you the answer to
7 that question.

8 The question really starts with, what
9 was it that people were looking for in that point
10 in time, and I don't know the answer because I
11 wasn't directly engaged in that. I just don't
12 know.

13 MR. LOTHIAN: Okay.

14 COMMISSIONER O'MALIA: Marshall.

15 MR. TERRY: Just a quick question, and
16 this may be naive, but the question was asked
17 about working across the different agencies.

18 I don't know why you folks, you know,
19 Commissioner O'Malia or Acting Chairman Wetjen,
20 like the question wasn't posed to you.

21 I'd be curious as to what -- I don't
22 know the answer to the question, what's the road

1 block to -- or is it happening or what your
2 thoughts are because I think, Dave, I understood
3 about half of what you said, but I think he was as
4 much a solution-driver as he was, hey, here's the
5 problem.

6 I thought a lot of what you said was
7 let's go get the solution, and so I struggled a
8 little bit, trying to figure out if we have some
9 of the actors in the room, why can't we get an
10 answer as to why we can't get this cross-agency?

11 I mean, I work for a small hedge fund.
12 I can't run multiple silos. It just doesn't work.

13 My data has to be put in a world of
14 regulatory reality. If I don't use a common data
15 set, my regulatory risk is exponential, meaning
16 that if I drive a different data set for marketing
17 or if I drive a different data set for regulatory
18 purposes and I can't explain that difference, it's
19 career-ending.

20 So I think, Dave, you were spot-on in a
21 lot of what you're talking about. Again, I don't
22 understand all the high level or the granular

1 stuff.

2 But just back to the point, why is there
3 -- can you speak, either one of you, to if there's
4 resistance?

5 Is it possible because it just seems so
6 intuitively correct to align the interests?

7 CHAIRMAN WETJEN: In my somewhat limited
8 experience with this, there is -- we've entered
9 into a number of information-sharing or
10 data-sharing agreements even since the beginning
11 of the year. I think the observation made over
12 here on this side of the table has been accurate
13 in the sense that it tends to work more easily and
14 comes together more quickly if it's rather
15 targeted in nature.

16 I don't think it's a political issue.
17 The obstacles we run into are legal ones. And
18 that's true on the international front, too.

19 But we have Section 8 requirements under
20 the Commodity Exchange Act that requires us to
21 protect and keep confidential any information or
22 data that we have here at the agency, and so that

1 places limits on how and when and what we can
2 share with other domestic regulators. And the
3 same is true on the international stage as well.

4 And, to further complicate it, there's a
5 variety of jurisdictions in Europe, some of which
6 have even more stringent global, if you will,
7 privacy protections that make it rather difficult
8 to enter into these types of arrangements.

9 So I don't think it's politics; I really
10 don't. It, quite literally, is legal impediments
11 that have be managed and worked through. And, as
12 I said, we've done it. We have arrangements with
13 FERC in place, a couple of them, and we're working
14 on another with a different regulator.

15 So it's possible. It's been done. It's
16 not always terribly easy, but it certainly can be
17 done.

18 COMMISSIONER O'MALIA: I would kind of
19 go back to the Flash Crash as a good example where
20 a crisis did catalyze action, and we shouldn't
21 have to have a crisis to do this.

22 We probably -- if they are legal

1 challenges, what are they?

2 Let's put them on the table. Let's
3 start to work through them.

4 I think we're leaving a lot on the table
5 right now if we stick to our little silo and at
6 least not think about what the other options are
7 going to be.

8 And I know we do have some creative
9 surveillance people that are trying to look at
10 cash markets, look at alternative markets and
11 things like that, but I don't think we've done
12 enough in this area.

13 MR. TERRY: I mean, just as a small --
14 again, I work for a small hedge fund.

15 I mean, the regulatory cost is
16 extraordinary. And having to sit with multiple
17 regulators and answer the same questions but not
18 have it centralized, it's amazing to me, and I
19 think there would be huge pickup for multiple
20 reasons.

21 So I would -- just as a TAC member, if
22 there's any way to solve some of these legal

1 issues, I think it would go a long ways to
2 creating a very efficient, more robust process.

3 I think that's about all I have to say,
4 but again, Dave, I thought you were spot-on.

5 MR. LAUER: Can I just say, thank you
6 for that? And, you know, like I said, I have the
7 advantage of kind of coming at this fresh and more
8 from a technology perspective than a legal one,
9 but I do know from what I've heard that the joint
10 advisory committee was a very effective vehicle
11 for working together. And I hope that might form
12 the blueprint or the framework for, as you've
13 said, Commissioner O'Malia, instead of it being an
14 ad hoc thing and for crisis response, to being an
15 ongoing effort, and that might be the right way to
16 approach it.

17 MR. HERRADA: I wanted to add one more
18 thing. Steve, it might be worthwhile -- Steve
19 Reich, sorry, yes -- if you want to talk for just
20 a minute quickly about the interaction between
21 CFTC and FERC and how that's worked in the last
22 couple months.

1 MR. REICH: Yeah, I guess this is since
2 the last -- what is it? The end of March. We've
3 been getting a regular data feed.

4 As you can see, it's not a large portion
5 of what the CFTC has, but it's vital to us in
6 terms of putting together our surveillance
7 process. And it's essentially become a keystone
8 in terms of what we've needed to be able to build
9 out our surveillance process in kind of our little
10 corner of the markets, which is much more limited
11 than most of everyone is talking about here, but I
12 think we're a lot more thorough because of it.

13 And I think Commissioner O'Malia and the
14 Chairman and Jorge and John have been very helpful
15 in working with us in getting something up and
16 running. So now it's extremely smooth and useful.

17 COMMISSIONER O'MALIA: That's good to
18 hear. Let me go back to the order: Marisol,
19 Richard Gorelick, Pierre and then Brad Levy.

20 MS. COLLAZO: So thank you for
21 facilitating this discussion.

22 I think the harmonization and the data

1 quality and completeness are key as a swap data
2 repository, we've certainly been engaged with the
3 Commission and with the industry.

4 I actually do have to compliment. I
5 think we've had some meetings most recently where
6 the Commission -- Jorge did some amazing
7 presentations around data, and I think it does
8 highlight a few things that we need to be thinking
9 about.

10 What I would first start with -- it's
11 not just the Commission's problem. It's not just
12 the SDRs' problem. It's not just the industry's
13 problem. You know, we have to have much more of a
14 collaborative approach here, where there is a view
15 of the data set and what are the challenges.

16 So, Mike, you asked the question, is it
17 a data meaning problem? Is it a content -- you
18 know, is it a format problem?

19 I actually think it's a combination of
20 those things.

21 I think, one, we have to deal with the
22 interpretations, and in some cases,

1 interpretations vary.

2 An execution timestamp is a very good
3 example, and I understand that's a high priority.
4 We find edge cases or certain cases where you go,
5 well, what do you do in these scenarios?

6 So how do we tackle that, collectively,
7 between the industry, the SDRs and the Commission?

8 You know, the other is around the
9 completeness of data, and those are more things
10 that you can do around the validation, but again,
11 it's easier said than done because you can always
12 find examples of where those challenges exist.

13 So, you know, I guess my comments are
14 really not to go into all the details that
15 underline that, but there's really a few themes
16 around it.

17 And what I think is important, and
18 perhaps taking a page from the large trader
19 reporting, is there was active engagement by the
20 CFTC with the industry. I think it would go a
21 long way to have that active engagement once again
22 between the SDRs, the CFTC, as well as the

1 industry, to go through those key data elements
2 and understand.

3 And, again, you know, it's sort of the
4 keep-it-simple principle. I'll save the last
5 aspect.

6 But it's really about, you know, let's
7 focus on a set of key fields. We've started with
8 credit. We're looking at the harmonization fields
9 there. Let's look at what other fields, engage
10 the industry.

11 I mean, the industry is known to rise to
12 the challenge where the data fields are understood
13 as to where is it not going well, where are the
14 issues occurring. If the analysis proves out some
15 of those conditions, then you can actually start
16 to get real engagement, understanding of meaning,
17 right, so you have a clarity across the industry
18 as to what the challenges are there.

19 Recognition of market structure. And
20 I'm going to go back to market structure quite a
21 bit in that these things just don't magically
22 happen, right? It does take time for that meaning

1 to translate into what is the right market
2 structure that exists for making sure that data
3 come through in a clean and accurate way.

4 And, with that, it's recognizing the
5 process flow. I know that we have just sort of --
6 the Commission has received many responses on the
7 concept paper regarding trade reporting, but I
8 think process flow -- looking at cradle to grave,
9 the audit trail.

10 And I think there's a key consideration
11 that the Commission needs to give some thought to
12 in terms of surveillance, bringing this back to
13 the surveillance piece, which is there are two
14 approaches of efficiency and cost.

15 One is if you deal with the process and
16 the market structure, you can deal with the
17 efficiency and cost from the perspective of, how
18 is it that the SDRs are able to have that full
19 audit trail for a trade ID from cradle to grave?

20 And if you focus on that objective, then
21 what you're doing is you're really placing much
22 more of that effort on the SDR itself.

1 So I would say look at -- when you're
2 looking at the efficiencies, that's a particular
3 area to look at balanced against the cost.

4 So -- I mean, I'll conclude there. And
5 one other thing I would add is I think considering
6 the work on the data standards is key because I
7 would say another challenge is now with Europe we
8 have a different version of trade IDs, and that
9 just, again, kind of adds to the complexity of
10 reporting from the market participants.

11 COMMISSIONER O'MALIA: Thank you,
12 Marisol. I know we're a little over time, so I'm
13 going to hit Richard, Pierre and Brad. I don't
14 know if, Brad, you still want to make a comment.
15 If you can just keep them tight here.

16 MR. GORELICK: Okay. Thank you. As
17 Andrew mentioned and recapped, at previous
18 meetings of this Technology Advisory Committee,
19 the exchanges have detailed their extensive
20 surveillance programs.

21 In the interest of time and cost, I
22 would urge the Commission not to reinvent the

1 wheel with redundant, built-from-scratch,
2 in-house, you know, boil-the-ocean audit trail
3 systems.

4 Instead, I would urge the Commission to
5 work with the exchanges to figure out how to
6 improve the Commission's access to the tools
7 available at the exchanges today and the
8 Commission's understanding of how they can be
9 used.

10 One related topic that's been raised
11 repeatedly is whether there should be a new
12 registration requirement for high-frequency
13 traders, presumably, in part, to help the
14 Commission with its surveillance efforts. We've
15 talked here at some length about the significant
16 definitional challenges and the potential for that
17 approach to create inconsistencies and loopholes.

18 My view has always been that
19 surveillance should, instead, be broad-based and
20 focused on questionable behaviors at any
21 frequency.

22 We should ask simply -- and I think this

1 Committee is a good place to do that -- what
2 specific information does the CFTC lack today that
3 would be helpful to its surveillance programs?

4 I believe that most of the information
5 that the CFTC requires is available to it today in
6 current audit trails and in exchange membership
7 files. If there are other types of information
8 that would be helpful, let's figure out how best
9 to get that information quickly and at a
10 reasonable cost to the Commission.

11 It would be a shame for the Commission
12 to spend several years and many millions of
13 dollars to create a new regulatory framework and
14 to build costly processes and systems when it
15 could be appropriately surveilling the markets
16 today with a better understanding of the tools
17 already available.

18 Thank you.

19 MR. LAMY: Thank you. I will be brief.
20 When I look at this slide from Jorge, which is
21 very interesting -- thank you -- the question that
22 comes to mind is, do you have all the information

1 that you need because you are collecting a lot of
2 information?

3 But the key question, seems to me, is,
4 are you missing data points, or is the only issue
5 harmonization of the data and having the tools to
6 analyze the data?

7 Are you collecting all the data that you
8 need? That's question one. The second question,
9 which still relates also to the question of what
10 do you need exactly, is on the CDS activity, which
11 has been just looking at these data for quite some
12 time, and it seems to be focused on meaning.

13 Could it be that it might be useful to
14 engage market participants in terms of what do you
15 need exactly?

16 And then market participants would be
17 able to work together to say, well, based on what
18 you need exactly, this is the set of data and
19 depending on the use cases in which we could
20 provide you the exact data points that you need
21 because there could have been in the past some
22 ambiguity in terms of I need the data points.

1 But if you're not crystal clear as to
2 what the need exactly is, it could be that there
3 could have been a different interpretation as to
4 what should have been provided.

5 MR. HERRADA: Great. I think you've
6 raised two good points, Pierre.

7 I mean, do we have all the data we need?
8 We have a lot of the data we need, but we
9 certainly need more. I mean, we have
10 talked about the fact that we don't ingest the
11 message data currently.

12 And I would venture to say that you've
13 sort of nailed it on the second point, which is to
14 say, we're in the infancy of the swaps data.
15 We're pulling it in, and we still have
16 harmonization issues. So I think that that's an
17 area where there's a lot of growth in terms of
18 data that we need to pull in.

19 And I completely -- this is my opinion,
20 certainly not the CFTC's opinion. So I'm just
21 speaking for myself, but I'd say, yeah,
22 absolutely, industry engagement is critical.

1 I mean, you guys live and breathe this
2 stuff, and we can -- you know, a collaborative
3 thing will certainly benefit with that.

4 So I like where you're going with that.

5 MR. LEVY: Sure. Thank you. So there's
6 been a lot of talk of chasing what is really the
7 Holy Grail, which is cross-asset global and
8 cleanly linked to a global LEI. That is the
9 perfect.

10 And the reality is the perfect is
11 definitely getting in the way of the good.

12 We ourselves have done a bunch of
13 analysis, number one, because we run a risk
14 platform, but we've also just done some generic
15 analysis on the systemic risk side and built some
16 tools around that.

17 So our view would be -- and this is where I
18 think the false positive issue can turn into a net
19 positive, which is start to impose that on people.
20 Use the data you have. Go out there. Don't
21 arrest, sanction, you know, really go after
22 people, but start to try to use the data. That

1 will be a very effective, self-cleansing.

2 When you start to talk to people about
3 the limited data that you have as one regulator --
4 the OFR is clearly, at least for me, the entity
5 that is designed to be the systemic regulator
6 above it all.

7 But in terms of surveillance, et cetera,
8 just start to use it. People will push back.
9 They'll say you don't have the right information.
10 And then, over time, the data will become
11 self-cleansing instead of solving for edge cases
12 and perfect harmonization and standardization.

13 The reality was in '08 we didn't miss
14 the edge case; we didn't miss the tail. We missed
15 the whole body.

16 And that's pretty much, at least for me,
17 what we should be solving for, and then over time
18 you can solve for all those other cases.

19 But if we're trying to solve for '08,
20 we're currently solving for something quite
21 different than '08.

22 COMMISSIONER O'MALIA: Any other final

1 words on this?

2 (No response.)

3 COMMISSIONER O'MALIA: I just want to
4 let everybody know that around the technology and
5 the integration and the data questions I think
6 this is the beginning of a debate, an important
7 debate, for the Commission to think about where
8 we're going to go and how we should think about
9 integrating with other regulators.

10 And to continue this debate, we're going
11 to set up a web site within the TAC web site on
12 CFTC.gov. Go to the TAC page. There will be a
13 new link starting today, or I think it's already
14 up there.

15 Then we're going to take comments. And
16 anybody, any vendor, any technology expert, any
17 data expert that has an idea about how we should
18 solve this problem, dump it in there.

19 It's going to be dumped in with
20 everybody else. So don't put anything proprietary
21 in there.

22 But, you know, give us something to work

1 with. We'll share it, try to share it among the
2 Commissioners and certainly share it within the
3 Commission and see if we can work with something
4 there.

5 We have -- and I receive on a regular
6 basis -- many, many good ideas, and I'm just not
7 in a position as one commissioner to necessarily
8 adopt it and sign a contract, et cetera. But I
9 think it's one of these things that today's debate
10 really kicks off the exercise that we can think
11 about:

12 What's possible? What do we need to
13 think about? What are our priorities? How much
14 should it cost? Where should we go? Who's got
15 the expertise? And so, for the next 60 days,
16 we're going to leave that web site up there. And
17 if we get any hits and some information, go ahead,
18 dump it in there.

19 We'll see what we can work with. We'll
20 work with all the divisions to see if there's any
21 interest in it, but hopefully, we'll get some
22 leads on that.

1 So let's take a 15-minute break and get
2 back here at about a quarter of 2:00 and take on
3 Panel III.

4 (Recess)

5 COMMISSIONER O'MALIA: Okay, Panel III.
6 We're looking at the SEF data and seeing where we
7 are to date in terms of SEF trading and what it's
8 going to take to get a little more buy side
9 participation and, frankly, greater participation
10 at all levels on swap execution facilities.

11 And, to kick us off, we have an overview
12 from Clarus Technology. Tod Skarecky, Senior Vice
13 President of the Americas, is going to provide
14 some background on what Clarus has put together in
15 terms of looking at SEF data, using the real-time
16 data -- Part 43 data.

17 And it's been interesting to follow kind
18 of their blog, which they do a tremendous amount
19 of work on, and it almost seems to be
20 crowd-sourced.

21 And I know they're not the only people
22 who do it. FIA is doing it and ISDA is doing it.

1 But it's been interesting to read some of these
2 blogs as they tackle some of the issues with data
3 quality, with data integration, cross-market
4 checking, trading on SEFs, et cetera.

5 So I suspect we're going to see the
6 refined research, such as it is, but it is an
7 interesting process as everybody wrestles with the
8 real-time data to define trends and to see
9 participation and look at who's trading.

10 I'm very sympathetic to data quality
11 issues and the challenges they have, and I enjoy
12 kind of learning about it as they learn about it,
13 first-hand.

14 So, Tod, why don't you lead us off with
15 your slides?

16 MR. SKARECKY: Thanks, Commissioner.
17 So, again, I'll begin. I'll look at -- again,
18 this is the public data.

19 This is the data that everyone out there
20 has access to go look at. We have no privilege to
21 go look at Part 45 or more private data.

22 So who am I, and what's my firm? One

1 slide just so you can place who we are, right.

2 So we're a couple years' old firm.
3 We're 100 percent employee-owned and
4 employee-funded, and we're delivering technology
5 in the space of SDRs and SEFs.

6 Importantly, being employee-funded, we
7 began off with a services arm and did some
8 consulting. The goal of our firm is to provide
9 some cloud-based, credit risk, market risk
10 technology, but in the past two years we end up
11 having this world of data fall in our laps, right
12 -- this world of public data.

13 And so we began publishing, like the
14 Commissioner said, some blogs but also a product
15 that then aggregates and simplifies some of the
16 collection and presentation of the public data.
17 So that's what we're going to focus on today and
18 why I'm here.

19 So, Data 101. This is the basics, guys,
20 right? There's the world of the swap market,
21 right -- the big pie out there. And then,
22 importantly -- and this does get confused by some

1 people I speak to, but then there's a smaller
2 oval, if you will, in this case, an orange oval,
3 which represents what's reported to the SDRs in
4 America, right.

5 So trade repositories across the world
6 might be getting some of the rest of that pie, but
7 certainly within America, everything is being
8 reported through that sort of orange circle. And
9 then, importantly, a subset of that, of course, is
10 then SEF data -- what is transacted on SEF.

11 So what are we looking at when we look
12 at the data?

13 So what's available is Part 43 data.
14 That's the publically disseminated SDR data, and
15 that's from the four usual suspects that we're
16 collecting from.

17 And then there's the equivalent sort of
18 Part 16, publically available Part 16 data for
19 SEFs, which are coming from, arguably, 24
20 different SEFs. Of those 24 that have registered,
21 22 have been approved, and as many of you know,
22 16 SEFs have actually done any activity, right, and

1 produced actual reports.

2 So it's these sort of 20 different
3 sources of data that we're getting the information
4 from.

5 And then -- you know, so what's the
6 difference between these two data sources, right?

7 So the SDR is trade-level data whereas
8 the SEF data we're collecting from SEFs tends to
9 be position-based.

10 The frequency of the data for SDR is
11 intraday. You'll see it -- you can do a trade,
12 and you'll see it pop up on a screen a minute
13 later, whereas SEF data is end-of-day.

14 The format of the SDR data, you know,
15 varying between DTTC, Bloomberg and the others --
16 it's more or less common. I've called it somewhat
17 common. Whereas, the SEF data -- there's 24 SEFs,
18 24 formats.

19 One of the things that people like to
20 look at the SEF data for, however, is that you can
21 see full transparency into the size, right. So
22 you get the full notionals being revealed whereas

1 on the SDR you see a lot of capped transactions,
2 which is an attribute of a block trade.

3 And you can, of course, see what people
4 want to see, which is what SEF isn't on. The
5 public data for Part 43 does not tell you what is
6 SEF. Okay. And there are other things people
7 want to see.

8 They want to see: Is it a dealer or
9 client trade? Is it the dealer paying or
10 receiving, much like you might see on TRACE?

11 Then also people want to see: Is that
12 part of a package?

13 So, without tricks, you really can't get
14 to this information right now on the public data.

15 So then let's jump into the data. So
16 what does this tell us, right?

17 For credit, first, we'll look at one of
18 the MAT products. You know, credit is generally a
19 happy story. We're looking here at the IG Index
20 which began, on the very far left, in October.

21 The SEF participation, if you will, or
22 percent of on-SEF trading is that green line that

1 you see began right about, I'm going to say, 40
2 percent dip-down, and now it stands at about 80 to
3 probably 85 percent.

4 In term of trades, it's much the same.
5 I think that began at about 50 percent, and I
6 think that's now at 88 percent, for just this one
7 index.

8 This is a MAT-able product, and you can
9 see the sizes and the trade counts there as well.

10 So that's a general positive story. And
11 if we -- I won't bore you with the other details
12 of the other sort of MAT-able trades, but if you
13 do look at those, this is a summary of those,
14 right. They're all -- you know, both IG, the
15 iTRAXX series, they're all that similar kind of up
16 slope.

17 I guess the important question is then,
18 well, hold on; even if it is only 12 percent
19 that's off-SEF, what is it, right?

20 So we look at that sort of tail. So
21 that big blue bar, if you will, that you're
22 looking at in Number of Trades, the big blue bar

1 is on. Everything out to the right is off.

2 I break it down there. We look at --
3 you know, some of this is block. Some of it is
4 not five-year. Some of it is not on-the-run or
5 the most recent on-the-run, right. So, if you go
6 down that list of criteria of what is MAT-able,
7 those 12 percent demonstrate at least 1 of those
8 criteria.

9 So, in that order, we can see that most
10 of them are block-size trades.

11 And, quite frankly, there's stuff you
12 can't explain, right. And that just, from the
13 public data, might easily be packages, right,
14 exemptions, things of that nature.

15 FX -- one slide here, just because it's
16 worthy to mention that this is not a required
17 trade. It is permitted, obviously. It's
18 available to be cleared but not mandatory cleared.

19 And you can see just disparate results
20 on SEF, right. If you look at the Peruvian
21 currency, that NDF is very, very high on the
22 ranking of percentage on SEF whereas dollar-mex is

1 at the very bottom, right.

2 I'm not going to offer any explanations
3 for this, but I thought just in the context of
4 presenting credit and interest rates I thought it
5 would be worth it to put that up.

6 So moving on to rates, which is what I
7 think is more interesting -- you know.

8 So we'll look at, first, the U.S.
9 dollar. This is, again, the same kind of chart we
10 looked at with credit.

11 And here the sort of up trend is a bit
12 more gradual, but this began a bit higher; it
13 began about a 40 percent adoption rate in terms of
14 trades. And it's slowly grown now to -- I think
15 the number we're going to look at is about 52
16 percent of all fixed-float swaps in U.S. dollars
17 are traded on SEF.

18 Looking at a similar profile for euros,
19 I'm not going to offer the explanation, but I
20 think many people could probably guess why that's
21 significantly lower.

22 Sterling, of course, trending much lower

1 as well. And, out of curiosity, I found yen to be
2 interesting at a fairly decent percentage, 45
3 percent or so. So there are the general trends,
4 dollar being that blue line on the top left and
5 the bottom right, you know, hovering around 50
6 percent now.

7 It's the same question we looked at for
8 credit. What is that remaining bit, and why isn't
9 that on SEF, right?

10 So the color scheme here is the same,
11 right. On SEF, is blue.

12 And we're looking at, well, what are
13 those MAT-able characteristics, right, that these
14 trades fail to meet, or why aren't these on?

15 I mean, you can still put permitted
16 trades on. And we quickly find out that there's a
17 good chunk that is uncleared. There's a good
18 chunk that is not MAT-able index. It might be
19 one-month LIBOR, right, or non-MAT-able tenor; it
20 might be a forward-start. So that explains a
21 great portion of this.

22 However, as I say here, it depends how

1 you peel the onion, right. So it depends what you
2 look at first because, again, the off-SEF trades
3 demonstrate many of these characteristics.

4 So, if we instead look at the first
5 attribute being what is a non-MAT-able start date,
6 so what are the forwards, if you will, right, it
7 turns out then, if I'm using my mouse now, this
8 big red bar, right, demonstrates the forward-start
9 portion of the universe of dollar fixed-float
10 swaps. And what we find is that accounts for, of
11 course, a drastic portion of what remains off-SEF.

12 So on to, I guess, sort of the question,
13 and I have two anecdotes that I'll wrap up with,
14 right.

15 So, the question being talking about buy
16 side participation, the first anecdote is that
17 firms are avoiding SEFs by changing the dates on
18 trades, whether they be changing the
19 forward-start, doing some kind of change in the
20 maturity -- 30-year in 1-day swap, right. So is
21 that backed up by the data?

22 Again, I refer back to this list of sort

1 of MAT-able characteristics of swaps, and I look
2 at the trend from October to May.

3 In the very first line, we look at, what
4 is a forward? We know that in May 2014 72 percent
5 of the off-SEF trades were forward-start. In
6 October, that was 54 percent. So there has been
7 an increase, right.

8 And you can see the change in
9 non-MAT-able tenors, right. So that could be a
10 30-year in 1-day, right, arguably.

11 And, again, a trade can demonstrate one
12 of each of these characteristics. It can be a
13 block, uncleared, 3-day forward-starting, 9 and a
14 half year swap, right, which is why those don't
15 add up to zero.

16 But it is interesting to see that a
17 large percent of it is forward-start.

18 So, quickly, I guess the answer would be
19 there is an uptick. There is a change or an
20 increase in forward-starting swaps. However, we
21 have to realize that that percentage is against a
22 denominator, a denominator being the world of

1 off-SEF, that is shrinking, right.

2 I will tell you that in actual terms of
3 trades the number is increasing. There are, in
4 fact, more. We're observing more forward-starts
5 occurring, not to accuse anyone because the final
6 point here is we don't know if this is even client
7 trades.

8 This is, again, the universe of trades
9 on SEF, or in this case, off-SEF, that we're
10 looking at. And so we don't have that
11 transparency into dealer or client, but it seems
12 to support some evidence of that.

13 The other anecdote is that only 10
14 percent of the market was client activity. Only
15 10 percent of the clients, rather, were trading on
16 SEF as recent as January. And I've heard 10, 15,
17 20, all about that sort of January/February
18 timeframe.

19 And, again, so I guess the question
20 being, what can we support by looking at the SEF
21 data?

22 So now we're turning over to SEF data,

1 in particular, like pure sort of by individual SEF
2 name and looking first at credit. The chart on
3 the top left, if you want to look at that, that's
4 by individual SEF. And the bottom right is the
5 more interesting as far as dealer/client
6 assumption.

7 Now, granted, we have open access, or
8 it's certainly law that SEFs have to let everyone
9 in.

10 I'm pretty comfortable with the
11 assumption still, probably for the small time
12 longer, that you can assume that the Bloombergs of
13 the world are client SEFs and that the IDBs are
14 dealers. So this is what I was referring to on
15 one of the first slides -- is that you can start
16 to make assumptions with some of this data.

17 And, if you do assume that the client
18 SEFs are client activity and the dealer SEFs are
19 dealer activity, you get this pretty good chart,
20 right. You can pretty much see that there has
21 been a very good up trend in adoption of credit on
22 SEFs.

1 Doing the same analysis for rates, the
2 picture is inverted as far as the percentage of
3 what's being done by dealer and client, but the
4 trend is still apparent by looking at down below
5 you can see that the blue bar is being how much
6 was dealt on client SEFs. So that equates to
7 really about a four or five-time multiple increase
8 in client SEF adoption.

9 I want to pass it on to the panel, but
10 just in summary, right, there's good adoption for
11 credit. That's a very securitized market. I
12 don't think anyone is too surprised to see that.

13 NDF is showing some high on-SEF rates,
14 but it's a permitted trade at the moment.

15 And interest rate, likewise, is showing
16 -- it is showing an increase of buy side
17 participation.

18 However, when you look at what is off,
19 we're noting that there's a vast amount of
20 forward-start trades, and quite frankly, that sort
21 of magnitude of forward-start swaps is just an
22 attribute of the market at large that is here and

1 always has been part of the market.

2 So, with that.

3 COMMISSIONER O'MALIA: Thank you, Tod.

4 I'll go to Wendy Yun with Goldman Sachs Asset
5 Management.

6 MS. YUN: Thanks, Commissioner O'Malia.
7 First, I'd like to thank the Commission and the
8 Committee today for allowing us to participate in
9 today's discussions regarding SEFs.

10 This is obviously a very important topic
11 for the buy side not only because of how the rules
12 have changed how we've historically traded swaps
13 but, also, the overarching impact on market
14 structures, pricing and liquidity generally.

15 While we generally support the statutory
16 principles of pre-trade price transparency and
17 improving market efficiencies such as through
18 trading through SEFs, we are concerned how these
19 goals will be met given the compressed timelines
20 for implementation and some of the regulatory
21 uncertainties.

22 From our perspective and speaking with

1 many of our peers, we think that there are about
2 four or five different high-level concerns or
3 threshold issues about SEF trading.

4 One is the SEF readiness. It is not
5 enough for a SEF to be able just to list a
6 product, but also, it needs to consider whether or
7 not it can actually support the needs of all of
8 its market participants.

9 And what I mean by that is, from the
10 asset manager perspective, we need to make sure
11 that there's a seamless integration to our order
12 management systems so that we can get our trades
13 into the systems in a very systematic and
14 efficient manner.

15 It is not a viable solution for us, and
16 we don't believe a SEF is ready when they're
17 asking our traders to manually input trade and
18 allocation details of bunched orders throughout
19 the day. That can cause additional latency as
20 well as potentially heighten exposures to trade
21 errors.

22 Also, the SEFs have to take into account

1 whether or not the dealer participants on their
2 system can actually code to and support providing
3 automated pricing for the products that they're
4 offering. We found with some of the packaged
5 products that have already taken effect that there
6 were very limited dealers who were willing to
7 provide pricing not because they were not willing
8 to but because of the gateways and the interface
9 that they had to the systems to provide such
10 pricing had not been fully developed.

11 The second issue that we are concerned
12 with are costs associated with trading or
13 participating in SEFs. Obviously, there are time
14 and resources dedicated to negotiating rulebooks,
15 to having to comply, potentially, with the oral
16 and written record-keeping requirements of 1.35,
17 as well the technology build and infrastructure to
18 support monitoring and the connectivity necessary
19 to be able to effectuate the SEF trades.

20 The third, I would say, is the need for
21 global harmonization and regulatory certainty.
22 Many of us are still trading on behalf of global

1 client portfolios. So we have different client
2 bases.

3 We would not want to be in a situation
4 where we'd be forced to actually have to bifurcate
5 our trades to multiple venues and to split up our
6 trading practices for different types of clients
7 based on their domicile and to access different
8 pools of liquidity.

9 It's also important as we also have
10 funds that may be domiciled in Europe and subject
11 to being financial counterparties and subject to
12 the rules of EMIR for clearing and execution but,
13 also, based on their principal place of business
14 are U.S. persons and, therefore, subject to the
15 rules under Dodd-Frank.

16 Fourth would be our concerns about
17 general fragmentation of liquidity and market
18 dislocations that may result as a result of the
19 uncertainties that lie with respect to the global
20 harmonization, some of the interpretive questions
21 about the SEF rules and the implementation
22 requirements.

1 and it's cost-effective and it's efficient to use,
2 then they will come. We're in the business of
3 investing our clients' money, and so we're looking
4 for the most cost-effective way to implement our
5 trades. And, to the extent that SEFs fit that
6 definition, that's where the buy side
7 participation will be.

8 Now I'm going to go into a few reasons,
9 at least from our perspective, why there hasn't
10 been more buy side activity on SEFs, but at least
11 part of it is the buy side doesn't adopt anything
12 immediately. Nothing happens overnight. There's
13 a lot of changes that need to be made internally
14 that don't happen quickly. So I think to a large
15 extent a slow pickup in SEF trading, even in an
16 ideal world, is to be expected.

17 Just for a little history of what -- of
18 how we've approached the SEF trading and the
19 mandates. Before October 2nd, in many of the
20 MAT-ted or now MAT-ted products, we were nearly
21 100 percent electronic execution. So interest
22 rate swaps, to the extent we could do NDFs even

1 though they don't have a MAT yet, and CDX -- you
2 know, primarily, we were trading those
3 electronically.

4 On October 2nd, once these rules came in
5 and we became uncomfortable with the rulebooks and
6 Rule 1.35 and a few others, we stopped trading
7 electronically basically because we couldn't. We
8 could no longer trade on these SEFs. So
9 everything went back to the phone.

10 Now our planned approach was as the MAT
11 came on February 18th that we would be a
12 participant on, say, 3 to 5 different SEFs, we
13 would have everything ready to go and, in addition
14 -- and I think this is an important point -- using
15 an aggregator, which I'll get into detail in a
16 minute.

17 So our plan was I can't connect to 17
18 SEFs. It's either 21, 24 that were mentioned,
19 whatever the right number is. It's too expensive,
20 both in terms of explicit costs as well as
21 resources within the firm and the opportunity cost
22 of those resources.

1 them -- I mean, one, it's a challenge just to read
2 the rulebooks and understand what they are and
3 match the rulebooks we're most comfortable with,
4 with where we think the liquidity is going to be
5 in a given asset.

6 The other challenge is this has never
7 really been designed on a buy side firm.
8 Certainly, internally, for us, we don't have
9 policies and procedures; we don't have the right
10 approvals; we haven't had conversations with our
11 clients, to become a direct participant.

12 In the equity market and in the future
13 markets, especially, we're not direct
14 participants. We use an introducing broker.
15 That's the way our policies and procedures have
16 been designed.

17 It would be a very large undertaking to
18 change all of that, to become a direct participant
19 on a SEF. You know, it's not even clear exactly
20 what we would have to do. We would just have to
21 start a project to figure out what we wanted to
22 do.

1 Given the uncertainty associated with
2 the rulebooks, with their changing rapidly, we
3 view -- certainly with all the conversations that
4 we're having here on various topics -- that there
5 is regulatory uncertainty for us. Again, this is
6 not our primary business line. We can't devote
7 all of our resources to this. So we feel the best
8 way is to avoid the rulebooks for now and not
9 become a direct participant on SEFs.

10 The second issue is Rule 1.35. While we
11 believe what we are doing is certainly in the
12 spirit of 1.35, I don't know for certain and I
13 don't have -- again, I would have to build out the
14 resources and the procedures and make sure
15 everything was in place to satisfy the
16 requirements. I'm not able to do that right now
17 until I have more certainty on what that rule
18 means. So, again, that would suggest move away
19 from the SEFs and use the introducing broker
20 model.

21 And the third is cost. As I mentioned
22 with both of these things, it's very expensive to

1 change these things. We don't know where the
2 markets are going to be in a year or two years, or
3 if we're going to have to reinvest more money if
4 something changes. So it's not an efficient use of our
5 resources right now to delve into this.

6 And the third is the alternatives
7 available, and I think we saw that in some of the
8 data that Tod presented. Especially in rates,
9 there are a lot of alternatives, many of them
10 CFTC-regulated in the futures market that can get
11 us the exposure we need without trading on SEFs.

12 When I go to trade on a SEF, I need to
13 make sure that I have in place -- I have the SEF
14 and the clearinghouse and the introducing broker
15 and perhaps some middleware, maybe a standby FCM,
16 a final FCM. There are a lot of moving pieces.
17 And it's also something I don't have a long
18 history in dealing with.

19 In the futures market, we have far fewer
20 entities to face. We have established methods of
21 trading. We're comfortable with the compliance
22 and regulatory issues around these products, and

1 they're a lot cheaper to trade.

2 So I think that it's very telling in the
3 data. I think I wrote down that around 50 percent
4 of rates trades, I think Tod mentioned, were on
5 SEF whereas 80 to 90 percent of credit. And I
6 think a big part of that can be explained by there
7 are more alternatives in the rates market to trade
8 off-SEF than there are in a credit market.

9 And so, for the variety of reasons we've
10 mentioned, I don't think that -- you know, where
11 there are more alternatives, it would make sense
12 that there would be equal trading on SEFs.

13 The solutions for us in order to get
14 more comfortable, enough to participate directly
15 on SEFs, would be clarification of Rule 1.35, or
16 perhaps even limiting how it impacts asset
17 managers, and certainly encouraging the
18 introducing broker model.

19 I mean, that is something that most buy
20 side firms are using in the futures market, and I
21 think also makes a lot of sense to use in the SEF
22 market, and I think a lot of buy side firms are

1 starting to come to that realization.

2 In terms of what to do next, the one
3 thing I would say is there are a lot of issues
4 that have been discussed throughout the day,
5 including on this panel, on SEFs and what the
6 future of SEFs should be.

7 I don't think -- and NDFs have come up,
8 and I think it's very telling that only 1 percent
9 of that market has gone to SEF.

10 I don't think NDFs are a very different
11 market, and they're not the same as rates; they're
12 not the same as credit. There are a lot of issues
13 to work out.

14 I would suggest we shouldn't rush into
15 moving SEFs into a world where -- or, moving NDFs
16 into a world where they have a MAT until we
17 resolve a lot of these issues and see some of this
18 participation from the buy side pick up.

19 Thank you.

20 COMMISSIONER O'MALIA: Thank you very
21 much. Our final witness for today, Mr.
22 Fitzpatrick.

1 MR. FITZPATRICK: Thank you,
2 Commissioner O'Malia, again, for the opportunity
3 to represent the WMBA here.

4 My name is Scott Fitzpatrick. I'm
5 Chairman of the Wholesale Market Brokers
6 Association and Executive Director at Tradition.

7 Tradition is one of the number of
8 registered SEFs these days, as are my colleagues
9 in the WMBA. We were historically, as you would
10 recognize us as, IDB SEF.

11 Sorry. I've been told to speak up.
12 We've just heard from Wendy and Michael a
13 perspective from the buy side and their uptake, or
14 their interest, in executing onto SEFs. I'll
15 probably just take a view from the other side of
16 the fence, if you like.

17 Up until February the 15th, I guess,
18 which was a key date for SEFs, well, that was in
19 effect the first date when you had mandated
20 execution on platforms that we have built.

21 Michael made a great point, which is the
22 build it and they shall come theory.

1 We have, and if we're having a
2 conversation specifically about buy side
3 interaction on the liquidity pools, they haven't.
4 I think that really probably shouldn't be any
5 surprise to anyone in this room, quite frankly.

6 We entered the land of the SEF in
7 October of last year. There was a huge amount of
8 lift in terms of technology and infrastructure,
9 corporate governance, capitalization, resourcing,
10 just to get to the point where you were not a SEF
11 to the point where you were a SEF.

12 Naturally, I think over the first few
13 months of the introduction of SEFs, what you've
14 seen is, both in terms of participation, people
15 focus on their incumbent suppliers of services,
16 familiarizing themselves with rulebooks that they
17 were introduced to around October time.

18 I think it was a gentleman from Barclays
19 at one of the TAC meetings, who sat right about
20 here with a stack of paper about 8 inches high,
21 which represented at that time, I think, the 19
22 SEF rulebooks that they had to consider as an FCM

1 for providing risk-based limits for client trading
2 on SEFs.

3 I think also, you know, from our side --
4 and we have -- I mean, you can read our rulebooks
5 on the various web sites.

6 In terms of the infrastructure that
7 we've now established and set up we are fully capable
8 now of operating on a number of access models,
9 whether it's direct access as a participant on our
10 SEF or, as Michael, in the model that they've
11 chosen to go with, which is not to actually become
12 a member or a participant on the SEF but, in fact,
13 to come in through the introducing broker or
14 sponsor of access or agency access or any number
15 of the variations of the description that kind of
16 do the rounds these days. And everyone has got
17 their own opinion on exactly what each of those
18 mean.

19 The establishment of that infrastructure
20 -- and let's just talk about onboarding for a
21 second because the theory that you can read a
22 rulebook, sign off on a rulebook, fill in all the

1 representations that you need to fill in to be a
2 part of a SEF these days, whether you're an ECP or
3 a MSP or a swap dealer, and be appropriately
4 signed off and papered by the SEF that you want
5 access to doesn't, by any stretch of the
6 imagination, mean that at that point you are ready
7 to conduct active business on that SEF.

8 From our side, we have infrastructure
9 that has to be in place. We've got FCM
10 relationships. There's an infrastructure
11 requirement from, you know, whether it's GSAM or
12 Eaton Vance, between them and their IB. There's
13 infrastructure between us and the IB.

14 The IBs that Michael was talking about
15 are choosing to act as effective aggregators of
16 the SEF community. They all take liquidity from
17 various SEFs. They'll represent that to their
18 clients either in a truly aggregated model or just
19 a pick-and-choose model. And then those clients,
20 in theory, will be able to transact through those
21 networks and execute directly onto the SEF behind
22 the price.

1 The infrastructure that has to exist
2 between us and the SEF community and the IB at
3 that point needs to be established.

4 You then have the credit hubs and the
5 FCMs. The FCMs have got to get comfortable with
6 risk-based limits on each of the platforms so that
7 we can do our pre-trade credit checks prior to
8 execution.

9 We are in certification process with the
10 likes of Traiana and Markit, but that
11 infrastructure is not quite there from a push
12 perspective into central limit order books.

13 And then the final point I would make is
14 that there's a sense of -- I mean, I don't know
15 whether it's just because there are 10 or 15 or 20
16 SEFs to choose from in the market that people are
17 going to naturally want to go to every one of
18 those because there's liquidity that exists in
19 every one of those SEFs.

20 SEF liquidity pools are very, very
21 different in nature. I mean, those guys around
22 the table, whether it's Tradeweb or whether it's

1 Bloomberg or whether it's Tradition or whether
2 it's ICAP or whether truEX -- each of those SEFs
3 represent very different styles of liquidity and
4 very different representation by the dealers into
5 those markets and by the participants on those
6 markets.

7 And there's an economic analysis that
8 has to be done by the individuals that want to
9 come into those liquidity pools as to whether they
10 actually want to be there, and they have a right
11 to choose.

12 We make ourselves available, and we have
13 built it, and hopefully, one day, they will come
14 because it's not been cheap.

15 On that note, I will pass back to you,
16 Commissioner, and look forward to the debate.

17 COMMISSIONER O'MALIA: Thank you. I'd
18 like to open it up for any questions or debate or
19 concerns about any of this and thoughts you may
20 have. We have Mr. Olesky that runs a --

21 MR. OLESKY: Thank you, Commissioner.
22 Yeah, well, I think each of the panelists

1 contributed very relevant information. In our
2 experience, Tradeweb is somewhat of a unique
3 animal in that we've got two different
4 perspectives on SEF. We have one SEF that we call
5 DW SEF and one SEF that we call TW SEF, and they
6 each focus on different client segments.

7 So the DW SEF is an anonymous order book
8 that is largely inter-dealer in nature, where not
9 knowing who your counterparty is irrelevant; it
10 doesn't matter.

11 TW SEF focuses on a disclosed model.
12 And the reason I'm hitting these two differences
13 is we're talking about a wide universe of clients
14 that are participants in these markets, and I
15 don't think it's surprising that it's taking this
16 much time for people to adjust to this.

17 Our own experience was a year ago, over
18 a year ago, we had much more volume than we did
19 pre-February launch. So we actually were up here
20 in the volume, and as we got closer to the SEF
21 date we all took a significant dip in terms of
22 activity as people were preparing for the live

1 dates.

2 What we've seen in the last few months
3 and even in the last few weeks is a slow increase,
4 a steady but significant increase, so that if I
5 look at our volumes today they're actually
6 significantly higher than a year ago.

7 So I think we're heading in the right
8 direction, but this is a very complex ecosystem
9 with a lot of technology issues.

10 I think Wendy hit on a significant
11 point, which is integration.

12 I mean, it's easy to say we're going to
13 build a SEF, but there's a lot that goes into
14 connecting up the trader with just the matching
15 engine that is a SEF. There's a lot of
16 integration. There are credit checks. There's
17 hitting risk systems. And you can't just have
18 people willy-nilly sort of entering things in
19 separately.

20 So integration is a massive undertaking
21 which we've been spending a tremendous amount of
22 time on for years and years, and we literally have

1 hundreds of integrations with different customers.

2 But each customer does not have the same
3 amount of resources to apply to integration. They
4 don't have the same amount of resources to apply
5 to assessing rulebooks. So this is a continuum in
6 the marketplace of the amount of effort and
7 capital that firms can invest in adapting to this,
8 and it's going to take time to see it through.

9 But I think it's heading in the right
10 direction, but look, we still have many rules that
11 are being phased in, in the coming months, you
12 know, whether it's the package trades that aren't
13 complete until November. We still have another
14 date coming up with switches in June, which should
15 likely trigger more activity.

16 So, as we get through this process of
17 adjusting to the rules and the rules become
18 finalized across the board, I expect we'll
19 continue to see more and more volume.

20 But I don't think it's any one thing. I
21 think it's -- and it's challenging as someone who
22 is running an electronic operation. You can

1 become impatient with the speed with which things
2 are working, but I think we have to be patient,
3 and we have to get through these rules as quickly
4 as possible in terms of their implementation.

5 COMMISSIONER O'MALIA: Can you touch on
6 kind of the status of the package trades?

7 You mentioned that you're going to see
8 volumes going up, but is that going as smoothly
9 with the phasing as you had hoped?

10 MR. OLESKY: Yeah.

11 COMMISSIONER O'MALIA: Maybe the buy
12 side could also --

13 MR. OLESKY: Well, I think Wendy
14 mentioned this. Package trades is not just a
15 technology solution that needs to be delivered by
16 the SEF. It needs to be delivered by the
17 participants that are providing liquidity. So you
18 have to be able to generate prices across multiple
19 instruments very, very quickly.

20 Now that's not something that everybody
21 has right away. So that's being phased in, and
22 there's different capability among different

1 firms.

2 The other thing is there are still some
3 significant packages that are not yet required to
4 be traded on SEFs, and that's happening in the
5 coming weeks, I guess, and months -- two weeks.

6 COMMISSIONER O'MALIA: Wendy.

7 MS. YUN: I would add that on May 15th
8 we tried doing a MAT-to-MAT swap on a large SEF,
9 and there was only one liquidity provider
10 available on the system.

11 So those are some of the challenges that
12 you are confronted with when the systems are not
13 fully baked and people have not had a proper
14 amount of time to actually build towards
15 connectivity and providing liquidity.

16 COMMISSIONER O'MALIA: Nick, do you have
17 a --

18 MR. SOLINGER: Thanks, Scott. I wanted
19 to share some statistics from our view.

20 I think as many of you know, we operate
21 on behalf of the FCMs and a large number of buy
22 side firms as the pre-trade credit check and

1 compliance tool.

2 Agree with what Wendy and Michael have
3 shared and also similar experience, Tod, as you've
4 shared, in the data.

5 Just north of 600 firms have been set up
6 to trade on SEF in our utility, and those firms
7 obviously manage thousands of funds. Most of
8 those firms have two to three FCMs and are set up
9 to trade on two or three SEFs. Less than 50
10 percent of those firms have executed a single
11 trade on a SEF since the MAT dates, and of those
12 that have, very few of them are trading regularly
13 in SEF.

14 So, at the end of the tail, they set up
15 ceremonial trade and gone back and looked to other
16 markets because of all the technical issues on the
17 end-to-end flow.

18 And I think the package trade rollout is
19 a good example, where the industry was fairly
20 transparent in the fact that the end-to-end flow
21 from liquidity provision down through SDRs and
22 CCPs did not yet support, technically, a robust

1 process for handing packages. They've rolled out
2 in advance of that, and the results are as
3 testified to here.

4 So I think the buy side is still very
5 much getting used to new processes, but some of
6 the new processes don't exist yet, especially when
7 you get down to some of the more complex products.

8 MR. FITZPATRICK: I don't know whether
9 there are any representatives from FCMs in the
10 room as well, but I think one of the things that
11 -- certainly, from my experience recently, one of
12 the things that industry is struggling with is,
13 where is the allocation and management of credit
14 across potentially multiple SEFs all executing the
15 same products, and not necessarily the
16 distribution of the risk-based limits but how the
17 limits are consumed on individual SEFs, what
18 happens to cancelled trades, error trade policies?

19 And these are all things that factor
20 into the allocation and distribution of liquidity
21 across a number of SEFs.

22 Obviously, firms like Traiana will act

1 as a sort of centralization point for a lot of
2 that, but there's still a complex model there to
3 be understood.

4 MR. LEVY: Yeah, just to continue on
5 Nick's point, we sit in the middle of a number of
6 these flows. We're in the pre-trade credit space,
7 as Scott alluded to, as well as connecting up to
8 SDRs and CCPs.

9 Packages are one item that's coming down
10 the pike. There's bunched. There's allocations.
11 There's a lot of incremental features -- workflow,
12 systems changes.

13 At least, we have definitely learned by
14 being in this space for some time that really
15 nothing happens in months. At best, it takes a
16 year, and it usually takes a couple of years to
17 get these things right.

18 It's not surprising to us at all that
19 there wasn't some sort of cliff event in terms of
20 business moving. If people didn't have to, they
21 wouldn't, and if people couldn't, they wouldn't.

22 And they're looking to alternatives,

1 whether it's alternative markets like the futures
2 markets, maybe not permanently, in the interim. I
3 think that will be somewhat based on how quickly
4 the industry can adjust. Hopefully, it's not
5 years away, but it certainly doesn't seem like
6 months away.

7 The packages are coming fast and furious
8 between June and November -- our estimation based
9 on sitting in the middle of those flows, not just
10 what we need to do but what the CCPs need to do to
11 adjust the SDRs.

12 Ultimately, the world looks at trades
13 as single trades that are strung together
14 from a trading strategy but not strung together
15 operationally, either pre-trade or post-trade or
16 anything in between.

17 So we're acknowledging, at least from
18 our perspective, that it is early in terms of the
19 push to require it. It is a page from what I
20 described before, which is push early and then be
21 sympathetic to the problems when they occur
22 because they will occur.

1 And that's at least a way to get there a
2 bit sooner than if you waited for everybody to be
3 completely ready for the flows, including
4 platforms like ourselves that are not any of the
5 SDRs, the CCPs, the SEFs themselves, but sit in
6 the middle of a lot of those marketplaces and
7 functionalities from a technology perspective.

8 The other thing that will happen -- the
9 buy side, you know, does talk about the fact that
10 they don't have the resources and it is a
11 challenge.

12 I think the banks, typically, who have
13 been more flush, historically -- I'm not sure they
14 are long resources either these days.

15 The reality is there will be a lot of
16 technology firms that come in and fill those voids
17 that are already out there. If they're
18 integration firms or connectivity providers,
19 they're already out there. They tend to be
20 focused in some of the OTC markets but largely
21 away.

22 And we'll start to see some of those

1 companies provide services in the seams when any
2 individual firm can't possibly do it on their own.
3 But if one provider could provide the service to
4 10, 50, 100 or 1,000 entities, it starts to
5 present some scale.

6 But, again, those just take time to
7 develop. Business models are created on the back
8 of that.

9 And the solutions will be there. They
10 just won't be there and feel very good in 2014 in
11 our estimation, and in '15 the light will start to
12 come out, and by '16 it will start to normalize a
13 bit.

14 MR. MCGONAGLE: I think from my
15 perspective in working with the Division, one of
16 the -- you know, what we've been focused on,
17 recognizing we have this mandate in front of us
18 with the made-available-to-trade products, that
19 they're supposed to be required to be traded on
20 the facility.

21 But we've been looking at the fact that
22 how the executions have been going, and for me,

1 that has been a driver about determining the
2 timelines, where we've had some flexibility with
3 respect to these packages that we know and we see
4 that these SEFs are able to execute these
5 transactions and that, operationally, these things
6 -- you know, trading can happen, and it is
7 happening on the facility.

8 So I don't want to pull away from that
9 momentum by being overly concerned about how other
10 technologies that I know are in play will catch
11 up. I know they're going to catch up because they
12 need to catch up.

13 We're keeping an eye on the trading
14 activity, and we're concerned that that activity
15 occurs without incident. As people trade, are
16 required to trade, or organically will want to
17 trade on these products, on these platforms, that
18 will decide sort of the success of this whole
19 regulatory structure.

20 And so that's at least my vantage point
21 in sort of picking these dates, looking at where
22 can we get liquidity -- where is the liquidity in

1 this market?

2 You know, June 15 is a big date, and I'm
3 very focused on what happens on June 15. And I
4 expect, just like on February 14 and just like
5 before May 1, I'm going to get some letters from
6 very concerned market participants about whether
7 and what we should be doing, and I'm going to be
8 getting comfort from other market participants
9 that say, you know, stay the course; we need to
10 work through this time.

11 And we're working through this time, and
12 I think in a very effective way.

13 COMMISSIONER O'MALIA: Ed.

14 MR. DASSO: Thanks, Scott. So my name
15 is Ed Dasso. I work at NFA, and one of the
16 services that we provide is outsourced trade
17 practice market surveillance to both DCMs and
18 SEFs. We currently have 17 of the 24 SEFs under
19 contract.

20 I think the point that one of the things
21 that we have the ability to do that maybe, say,
22 the SDRs don't have is we track every execution by

1 type. What I mean by that is we know when the
2 transaction occurs in the CLOB, when it's
3 electronic or RFQ, when it's a voice RFQ, auction,
4 any type of block, any type of execution method.

5 The trend, I think, that we've seen is
6 obviously a gravitation more towards the central
7 limit order book on the swap execution facilities
8 that have liquidity.

9 When we initially scaled this program,
10 we had anticipated up to about 150 million
11 messages a day, and we're not there yet.

12 I would say back in October up through
13 February we probably saw almost a 2:1 ratio as far
14 as executions to trades -- so anywhere from, say,
15 4,000 trades a day to 8,000 total messages.

16 Well, as of last week, we saw about 45
17 million messages across the SEFs that we have
18 under contract. So there's healthy participation
19 that we're starting to see or gravitation towards
20 a CLOB.

21 And Wendy had mentioned, you know, the
22 quoting and the difference MAT-to-MAT strategies.

1 That is definitely something that we've seen much
2 more automation in the marketplace.

3 Of course, there could be more. So I
4 think the anticipation here is over the next
5 couple months we'll see more participants join the
6 SEFs and start auto-quote as well.

7 MR. LEWIS: A couple questions and maybe
8 a suggestion.

9 The data that were presented by Clarus
10 -- very interesting.

11 I assume that within the Commission you
12 get similar regular updates. It sort of links
13 back to the other topic about terabytes and
14 megabytes and thousands of FTEs and what not.

15 But, if you don't, that's really scary.
16 And I think that the NFA data that were just
17 referred to, I think the Commission would do a
18 huge service if -- you know, this was what -- one
19 of the Harvard adages was "Plagiarize, plagiarize,
20 let no one thoughts evade your eyes."

21 It's also called -- cutting and pasting
22 is much easier these days in an electronic venue.

1 And I think disseminating the progress
2 or the lack of progress, in terms of uptake in
3 these markets, would do a big service in terms of
4 demystifying and making people feel more
5 comfortable or rightly identifying issues.

6 So, as I say, I won't ask you to answer
7 my question as to whether you -- you know, if
8 you're running a business and just had embarked on
9 costing everybody billions of dollars, you would
10 actually keep track of what the effect was.

11 The other thing that I would ask about,
12 which maybe the right people aren't here because,
13 you know, Kim is -- I mean, your empire is large,
14 but I don't think it includes Kim yet -- is that
15 -- is what the experience has been on the
16 clearinghouse side.

17 And I think from a risk management
18 perspective this is really kind of where the
19 rubber really hits the road, which is to say, are
20 the clearinghouses comfortable with what's going
21 on?

22 You know, I know there are separate

1 clearinghouses.

2 Has there been -- you know, are they
3 getting -- you've heard rumors about data and
4 other issues in terms of trying to construct
5 things. Are the SEFs really operating well with
6 the various clearinghouses?

7 As I say, maybe the right people aren't
8 here, but I would hope you guys would really be
9 keeping an eye on that because that's where you
10 would potentially be creating more problems than
11 you're solving.

12 And then the final observation -- and
13 the only place I've seen data on this is in the
14 NDF world.

15 And, as you say, it's early, and you
16 can't tell quite what's going on. But it would
17 appear that in the short term one of the
18 consequences of the partial introduction of the
19 new regime is on the, in the SEF world,
20 demonstrably larger bid offer spreads versus
21 non-SEF world and a shift of business offshore.

22 Now I'm not real-time on that. I last

1 looked at this, you know, visiting friends in New
2 York, looking at screens where you can really see
3 them side by side.

4 And I would just -- again, I think the
5 ultimate test in this is not even volume as much
6 as what the bid offer situation looks like in
7 these markets and are the markets getting tighter.

8 Maybe they're not tighter than they were
9 previous to the changes, but is the delta at least
10 positive since the introduction?

11 And, again, if they're not, you guys
12 better have a -- you know, you guys better be
13 thinking about that.

14 And I think, in fairness, that's part of
15 the information that the market would find very
16 interesting and reassuring, to understand what's
17 going on in a more transparent way because I don't
18 think you're yet at a point -- and maybe the
19 market participants can talk about this, whether
20 there's actually a visible CLOB next to the RFQ
21 activity for market participants to understand
22 exactly what the opportunity cost is of their

1 transaction.

2 So, questions and a little editorial
3 comment there, too.

4 COMMISSIONER O'MALIA: Anybody want to
5 comment on bid offer?

6 MR. FITZPATRICK: I mean just very
7 briefly. I mean, I think that leads to one of the
8 points I made earlier. You know, when you're in a
9 situation, whether you're Wendy or Michael, there
10 are various styles of SEFs out there. There's
11 your historical RFQ, disclosed models, right
12 through the gamut to the pre-trade anonymous
13 central limit order books, the difference being to
14 talk about bid offer spreads.

15 Whether they are weighed around or not,
16 I don't get to see the bid offer spreads away from
17 where we are, but ours is not too bad in our
18 central limit order book, I think.

19 But it's variation in that model, too,
20 where you're faced with RFQ responses, where you
21 pick and choose whether you want to trade or not,
22 versus whether you're looking at a bid offer

1 spread on a central limit order book. And it's up
2 to you how you operate within that marketplace and
3 how you choose to cross the bid offer spread,
4 whether aggressively or you sit passively, waiting
5 to be heard.

6 So, I mean, there are -- there will be
7 variations and differences, and they may be wider
8 on some occasions, depending on who the
9 counterparty is, how big the trade is and who
10 they're going to talk to.

11 But, at the end of the day, I think --
12 and I spoke earlier of -- the economic decisions
13 that have to be made by participants as they go
14 into the various SEF communities is they've got to
15 work out what trading style is right for them and
16 what SEF is right for them and what kind of
17 participant they want to be in those markets.

18 You know, as much as I'd like to think
19 from the evolution of these markets that a lot of
20 these guys will come to central limit order books,
21 the reality is that a lot of them probably won't.

22 MR. O'BRIEN: I just want to mention

1 that I want to see the central limit order books
2 succeed, and I think part of the reason I'm not
3 seeing the liquidity I would like or I'm not
4 seeing the type of bid offers I would like yet is
5 because the buy side doesn't seem to be adopting
6 it as quickly as I would have thought.

7 I think in the long run you will see, in
8 next-year RFQ, a central limit order book or at
9 least easily be able to observe that. And at that
10 point I think you'll see more buy side firms adopt
11 the central limit order books, and banks will,
12 therefore, have more of an incentive to provide
13 liquidity there.

14 But, for a lot of buy side firms that I
15 talk to, they seem more comfortable with the RFQ
16 model.

17 My preference is to be on the order
18 book, and all the trades I've done, all the MAT
19 trades I've done through the introducing broker,
20 have all been on order books.

21 I think we'll get there, but again, just
22 like the pick-up in volume for the buy side, it's

1 going to take a while before we get to the point
2 where the buy side is trading in the order book
3 and we have more liquidity providers there.

4 MR. SRINIVASAN: Can we sort of talk
5 about data? So the question was, do we see these
6 things in the data, right? We haven't been
7 looking at Part 43 because, in theory, Part 45,
8 the regulatory reports, should give us all the
9 information.

10 We've been studying the data when we put
11 out the weekly swaps report, which was presented
12 is the previous TAC. The interesting thing we
13 notice in the Part 45 regulatory reports is that
14 we can't identify transactions that were executed
15 on a SEF.

16 And Marisol has gone and has left for
17 the day. But that's a challenge we're facing, and
18 so we're sort of talking to the SDRs, and we're
19 talking to the market participants.

20 It appears as if when the trades get
21 reported, to us at least, the data reports we
22 receive from a SDR, a critical field has not been

1 populated. So we can't even see which
2 transactions were done on a SEF.

3 In terms of forgetting the quality of
4 the market, in terms of spreads and other things,
5 we don't get message data from the SEFs.

6 And, even if we get message data, it's
7 important to bear in mind a couple of sort of
8 facts, and Tod should sort of confirm this.

9 So a decent chunk of the activity is
10 happening over voice execution. You know, there
11 is no electronic audit trail that even if we were
12 to get message data it's not clear in what form it
13 will come to us, for us to be able to analyze the
14 data.

15 And then in the interest rates swaps
16 base, close to 50 percent of the transaction
17 volume is for us, which is the bulk of the risk
18 mitigation stuff that happens.

19 And they're not really price-forming
20 trades, I understand. So I don't even know how to
21 measure bid-ask spread and even what does it mean
22 for 50 percent of that to be happening on SEFs.

1 And the other -- you know, there are
2 different execution methods that have been
3 implemented by SEFs.

4 And based on this anecdotal information
5 we have, based on what the SEFs have shared with
6 us, a decent chunk of volume, 60-70 percent of
7 volume, is happening through what we call midpoint
8 volume matches, which is not people putting bids
9 and offers, and the bids and offers matching; it's
10 the firm coming up with the price and saying,
11 here's the suggested price, to people who want to
12 sort of trade at this point.

13 It's like a midpoint of the existing
14 market, you know, a lot like the way -- the
15 crossing of sort of the dark pools that operate in
16 the liquidity markets.

17 So there's the midpoint, which is sort
18 of published, and then people submit their trading
19 interests, and trades are happening on the SEF.

20 If all the transactions are happening at
21 the midpoint, or a decent chunk, that means the
22 spreads are really tight.

1 So that's what we know about the
2 marketplace. We don't have good data, or we don't
3 have the data, and it's still a market in
4 evolution and uses execution methods which are
5 really different from what we are used to seeing
6 in the futures space.

7 So, you know, we continue to sort of
8 talk to market participants and understand it, but
9 we are some ways away.

10 The Commission, when we finalized this
11 swap execution -- the SEF final rules, the
12 Commission has directed staff to complete a study
13 for the swap market activity to make an assessment
14 on how good the rules are and the impact of our
15 execution method rules on market quality. So we
16 have four years to sort of complete it, but it's
17 not clear to me that we have the data.

18 So we finalized the rules -- pardon?

19 SPEAKER: (off mic)

20 MR. SRINIVASAN: No, it's not even the
21 size. It's just we don't have the data, and the
22 rules were finalized on May 16th. I think the

1 effective date was a month or two.

2 So we talk about -- I know June 2020,
3 and that's the deadline for us to finish it. My
4 presumption is that we will be working with DMO to
5 do it.

6 The question is, do we have the data to
7 do it at that point in time?

8 So, hopefully, we'll be there. But
9 where we are today, this is the color we have, I
10 guess, from where we are sitting.

11 MS. YUN: I just wanted to add that I
12 would say that the buy side would like to access
13 liquidity on the central limit order books, but
14 it's just a matter of timing and the readiness to
15 get there.

16 I think right now there's a lot of
17 competing priorities and goals that we're trying
18 to achieve right now as it relates just solely to
19 the RFQ platforms. There are questions about
20 pre-trade credit checks, on block trades, on
21 packages.

22 We just learned today from one of the

1 SEFs that now the CFTC may be asking that all
2 block trades can only be treated as a block if all
3 legs of a package trade exceed the block
4 thresholds. That's something that was very new to
5 many of us market participants, to learn of that
6 today.

7 To have to build out to those systems,
8 as well as to consider other types of competing
9 priorities, such as there are certain liquidity
10 pools that are only available if you register with
11 that particular SEF -- so for NDFs, as a result of
12 Footnote 88, if you want to continue to access
13 those pools, you also have to sign up despite the
14 fact that those products are not subject to
15 clearing or MAT right now.

16 There's a whole host of issues that
17 people are grappling with right now, which I think
18 has kind of impeded the developments to, and
19 market movement towards, the central limit order
20 books.

21 MR. MCGONAGLE: Just on the question or
22 the comment about blocks, so for multi-leg

1 transactions, a transaction that has its own USI
2 would need to satisfy the block-level requirements
3 set forth in the block rules.

4 So we don't -- one, if you have a group
5 of transactions and one satisfies its individual
6 block, that's not sufficient to pull the other
7 transactions out into the block.

8 So that's right; what you heard today is
9 accurate.

10 MS. YUN: But would you be able to
11 execute that one leg subject to the cap size
12 limits and the real-time delays?

13 MS. MARKOWITZ: Right. You could
14 execute it as a block, but will you be subject to
15 -- if it doesn't meet the notional value, you'd
16 have to report it real-time and get the delay as
17 if it was a block.

18 MS. YUN: So, a cleared leg that does
19 exceed the thresholds, would that be permitted to
20 be subject to the block delays and the cap size
21 limits, or would the whole -- you're saying that
22 the entire block has to -- the entire package

1 trade has to meet the block size limits?

2 MS. MARKOWITZ: The entire package.

3 COMMISSIONER O'MALIA: We've heard some
4 questions about position limits on SEFs and how
5 multiple SEFs may deal with position limits. Do
6 you have any opinions on that?

7 MR. MCGONAGLE: Not for today.

8 (Laughter.)

9 COMMISSIONER O'MALIA: Well, we heard
10 policy being made right there with the block rule.
11 So, thank you very much.

12 MR. MCGONAGLE: Just on the block rule,
13 just being consistent with what the block -- with
14 what the regs already say, with respect to blocks.

15 COMMISSIONER O'MALIA: I'm sure it is;
16 hence, the no confusion.

17 Bryan and then Lee and then I think
18 we're done.

19 MR. DURKIN: Just another kind of
20 contributing, I think, issue or factor is, you
21 know, we operate in a global organization in terms
22 of what these markets represent, right.

1 And so Wendy referred to it a little bit
2 in her talking points, in terms of not creating a
3 bifurcation, a sense of liquidity, or creating
4 situations where there may be uncertainty due to
5 unresolved issues from a cross-border perspective.

6 And so it's incumbent upon the CFTC and
7 the foreign regulators to resolve a myriad of
8 cross-border issues that are still creating a
9 great deal of uncertainty, both for the operators
10 as well as for the client base.

11 We've always, you know, been very
12 supportive of mutual recognition, and the CFTC has
13 taken, I think, a very proactive and flexible
14 policy in that regard in terms of some of the
15 actions that it's taken to date.

16 However, we haven't received reciprocal
17 treatment from the E.U., and that creates very
18 serious concerns not only for the swaps business
19 but as well as the futures business. You know, we
20 operate in both the U.S. and Europe,
21 internationally. We have 10 hubs throughout the
22 world.

1 And it's incumbent upon the CFTC and the
2 regulators to consider the broader implications in
3 terms of these cross-border issues and the impacts
4 that it may have on the overall efficiency of the
5 ecosystem that exists today.

6 We need to eliminate legal uncertainty
7 that currently exists.

8 We need to allow cross-border markets to
9 continue operating without threatened disruption
10 to both operations and efficiencies to those
11 markets.

12 We need to afford U.S.-based and foreign
13 markets, and market participants, the same degree
14 -- the same degree -- of flexibility today on an
15 ongoing basis.

16 MR. OLESKY: I'll be really quick -- two
17 points. One is e-order books and rates. They're
18 not there yet. So that's the real challenge. And
19 most of that activity is voice that's
20 inter-dealer. And until there are meaningful
21 e-order books, you won't be able to do these
22 comparisons and you won't have a meaningful

1 liquidity pool for the buy side to tap into.

2 I imagine that's going to come. We're
3 not there yet.

4 The second is the cross-border point I
5 think that Cliff started. The one place I would
6 say -- because we operate an MTF in Europe. So we
7 have a very active swap business in Europe.

8 And what we've seen with the phasing-in
9 of the SEF rules is a definite shift in terms of
10 currency. So there's much more dollar activity in
11 the U.S. in SEFs, and there's a lot less euro
12 activity because the euro client base in Europe
13 does not want to get entangled in SEFs, so they
14 stay on of MTF.

15 That's something to watch out for
16 because I think without mutual recognition we're
17 scaring away a part of the client base that could
18 be an active part of the liquidity pool within SEF
19 because they just don't want to be inside the SEF
20 regime and they choose to keep their marbles
21 outside, which means there's less liquidity for
22 U.S. counterparties in euro, Sterling, yen,

1 anything outside the U.S. That's a fact; that's
2 happened.

3 MR. FITZPATRICK: Can I just say one
4 thing?

5 COMMISSIONER O'MALIA: Oh, yes.

6 MR. FITZPATRICK: I would like to agree
7 with my colleague over there. We, the QMTF --
8 that regime -- and there is still an opportunity
9 to do the right thing there, and I think it would
10 force the liquidity in U.S. dollar markets
11 overseas for U.S. participants.

12 However, I'd like to respectfully
13 disagree with my wounded colleague over there that
14 e-order books and rates are there. We operate
15 one. We've got tremendous depth of liquidity in
16 our electronic interest rate order book. So I
17 would argue that we are there in those markets.

18 Lee and I can take that one offline.

19 COMMISSIONER O'MALIA: He's wounded. So
20 be careful.

21 Well, let me thank everyone. This has
22 been an extraordinarily helpful day, a very long

1 day, of course.

2 I'd like to thank all the new TAC
3 members for joining and all our witnesses who have
4 prepared for this and provided some very
5 compelling testimony today to help us discuss
6 this. Every panel was terrific, and I'm grateful
7 for that, and I'm grateful for the time you've
8 spent there.

9 I think we're going to continue to focus
10 on the surveillance tools this Commission needs
11 and the technology that we have at our disposal
12 and how we integrate all the data.

13 I think we're going to continue to
14 follow the various data reporting elements. I
15 know Sayee and DMO are struggling to make sense of
16 our data. And, thankfully, we do also have
17 organizations like Tod's and ISDA and FIA that
18 have all worked on providing new data to us to
19 reflect on the market.

20 Thanks to the SEFs who have been very
21 forthcoming with their trading behavior. This is
22 an issue that we will continue to follow as well.

1 And a new issue you might want to think
2 about in the future is this bitcoin. There has
3 been interest in this, and maybe we'll have to
4 take that up at a future meeting.

5 So, thank you very much for --

6 (Whereupon, at 3:36 p.m., the
7 PROCEEDINGS were adjourned.)

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CERTIFICATE OF NOTARY PUBLIC
DISTRICT OF COLUMBIA

I, Carleton J. Anderson, III, notary public in and for the District of Columbia, do hereby certify that the forgoing PROCEEDING was duly recorded and thereafter reduced to print under my direction; that the witnesses were sworn to tell the truth under penalty of perjury; that said transcript is a true record of the testimony given by witnesses; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this proceeding was called; and, furthermore, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of this action.

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My Commission Expires: March 31, 2017

