

UNITED STATES OF AMERICA
COMMODITY FUTURES TRADING COMMISSION

TECHNOLOGY ADVISORY COMMITTEE MEETING

Washington, D.C.
Tuesday, February 23, 2016

1 PARTICIPANTS:

2 Opening Statements:

3 CHAIRMAN TIMOTHY G. MASSAD

4 COMMISSIONER SHARON Y. BOWEN

5 COMMISSIONER J. CHRISTOPHER GIANCARLO

6 Panel I: CFTC Proposed Rule, Regulation Automated
7 Trading:

8 SEBASTIAN PUJOL SCHOTT
9 CFTC, Division of Market Oversight

10 MARK SCHLEGEL
11 CFTC, Division of Market Oversight

12 MARILEE DAHLMAN
13 CFTC, Division of Market Oversight

14 Panel II: Swap Data Standardization and
15 Harmonization

16 DAN BUCSA
17 CFTC, Division of Market Oversight

18 SRINIVAS BANGARBALE
19 CFTC, Office of Data and Technology

20 RICHARD MO
21 CFTC, Division of Market Oversight

22 JONATHAN THURSBY
23 President, Global Repository Services of CME

24 DEREK KLEINBAUER
25 Product Manager for Bloomberg Swap Data
26 Repository

27 MARISOL COLLAZO
28 CEO of DTCC

29

1 PARTICIPANTS (CONT'D):

2 BRUCE TUPPER:
3 Manager, ICE's Global Repository Business

4 Panel III: Blockchain and the Potential
5 Application of Distributed Ledger Technology to
6 the Derivatives Markets

7 BRAD LEVY
8 Managing Director and CEO, MarkitSERV

9 SANDRA RO
10 Executive Director, CME Group

11 ROBERT SAMS
12 CEO, Clearmatics

13 JAMES SLAZAS
14 CFO, ConsenSys

15 Closing Remarks:

16 CHAIRMAN TIMOTHY G. MASSAD

17 COMMISSIONER SHARON Y. BOWEN

18 COMMISSIONER J. CHRISTOPHER GIANCARLO

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1 P R O C E E D I N G S

2 (9:45 a.m.)

3 MR. GRIFFIN: If everyone could please
4 take their seats.

5 CHAIRMAN MASSAD: Could you please take
6 your seats? We're going to start.

7 MR. GRIFFIN: Everyone, if you'd take
8 your seats, we're going to get started.

9 COMMISSIONER BOWEN: Sit down,
10 everybody.

11 REPORTER: Because of the way the room
12 is wired, you're not going to hear yourself.

13 MR. GRIFFIN: Okay.

14 REPORTER: Okay, we've got eight
15 different zones.

16 MR. GRIFFIN: Okay.

17 REPORTER: This is one. He won't hear
18 it.

19 MR. GRIFFIN: All right, all right,
20 fine. There you go.

21 Good morning. My name is Ward Griffin,
22 and as the Designated Federal Officer of the

1 Technology Advisory Committee and acting chair for
2 this meeting, it is my privilege to call the
3 meeting of the Committee to order. Thank you for
4 your efforts as we worked to reschedule this
5 meeting following last month's blizzard here in
6 the D.C. area.

7 We have a packed agenda today, and to
8 begin I'd like to offer an opportunity for
9 Chairman Massad and Commissioners Bowen and
10 Giancarlo to make their opening remarks.

11 Mr. Chairman.

12 CHAIRMAN MASSAD: Well, good morning,
13 and thank you all for taking the time to be here,
14 particularly those of you who have flown in. We
15 really appreciate it. We're glad there wasn't a
16 snowstorm. I understand there were some weather
17 challenges for some of you, so we're glad you're
18 here. I want to welcome all of you to this
19 meeting of the CFTC's Technology Advisory
20 Committee.

21 You know, for more than 15 years, the
22 Commission has relied on the TAC for guidance on a

1 wide range of technology issues, and since I took
2 office I've made it a priority to focus on
3 technological changes taking place in our
4 marketplace, and the TAC has provided an excellent
5 forum to exchange ideas, discuss issues of
6 importance, and engage with market participants.
7 And I know Commissioners Bowen and Giancarlo share
8 my desire to make sure we are looking at
9 technological issues.

10 And of course we had a little bit of a
11 hiatus in the meetings of this Committee.
12 Commissioner Wetjen was the commissioner that was
13 kind of responsible for this, so when he left we
14 were scrambling and we had more committees than we
15 had commissioners. But we were glad that we were
16 able to reconvene today, and we'll try to move
17 forward with a regular schedule.

18 I think today's meeting is particularly
19 important, because we're going to address a few
20 issues that are at the top of the Commission's
21 agenda. I want to also thank the CFTC staff, who
22 have worked tirelessly to plan this meeting --

1 particularly Ward Griffin, for all the work that's
2 gone into that.

3 The first thing is we're going to
4 discuss the Commission's proposed rule to address
5 the increased use of automated trading in our
6 markets. And as all of you know, automated
7 trading has dramatically expanded in recent years.
8 It's brought many benefits to market participants,
9 such as more efficient execution, lower spreads,
10 and greater transparency, but its extensive use
11 also raises important policy and supervisory
12 issues.

13 We have proposed a rule, as you all
14 know, that builds upon the steps that we and the
15 exchanges have already taken. It focused on
16 principles-based industry best practices to
17 mitigate operational risks and minimize the
18 potential for disruptions or other problems. And
19 it includes requirements for pre-trade risk
20 controls and other types of measures, but it does
21 not describe the parameters or limits of such
22 controls. So, we're going to look at a few issues

1 on that. Obviously, we can't look at all issues
2 that are covered by the rule, but we will have a
3 good discussion today of some of those issues, and
4 of course the comment period remains open for your
5 input generally.

6 Second, we will discuss our efforts to
7 improve the quality of swap data reporting. This
8 has been a key feature of the reforms enacted by
9 Dodd-Frank, and we have come a long way since 2008
10 when we basically had no insight into the
11 over-the-counter swaps market. We do have much
12 better information today.

13 But building out the system to collect
14 and analyze all this data is a very significant
15 project. We're taking a number of actions to
16 enhance the quality of the data, and today we will
17 focus on one aspect of our actions, which is our
18 efforts to ensure greater consistency in the data.
19 Currently, there's a lot of variation in how
20 different participants report the same fields to
21 swap data repositories and then in turn how the
22 SDRs themselves transmit the information to the

1 CFTC. We have made a dedicated effort to focus on
2 that issue and to identify a number of priority
3 areas where we think standardization or
4 clarification is needed, and the staff has
5 recently solicited public input on 80 specific
6 questions addressing 120 data elements. And so
7 from the discussion we'll have today and the other
8 feedback we get on this, the staff is hoping to
9 develop proposals that specify the form, manner,
10 and allowable values that each data element can
11 have.

12 And finally today we will discuss
13 blockchain technology and its potential
14 application to the derivatives market. I know
15 many of you are thinking about this and looking at
16 it. We are quite interested in hearing your
17 thoughts about this, and I hope we can have a
18 discussion today that gets into some of the
19 specifics -- and avoids maybe some of the hype --
20 but really looking at the potential for blockchain
21 or distributed ledger technology in this industry.
22 In what specific areas could there be applications

1 that might bring benefits or improvements? And
2 what are the disadvantages and advantages of
3 those? What are the limitations of those?

4 So, again, thank you all for coming and
5 lending your voice and experience. It means a lot
6 to us. And with that I will turn to Commissioner
7 Bowen.

8 COMMISSIONER BOWEN: Thank you, and good
9 morning. It's a pleasure to be here today for a
10 meeting of the reconstituted Technology Advisory
11 Committee. I want to thank the staff and the
12 Committee for the time you've devoted for today's
13 topics. The Committee clearly has its work cut
14 out for it today, so I'll be brief.

15 As I've said before, changing technology
16 is causing a sea change in how our markets
17 operate. That's particularly true of the three
18 issues the Committee will be discussing today.

19 I've already spoken several times about
20 the remarkable changes caused by the rise of
21 algorithmic trading and the positive impact that I
22 believe our proposed regulation automated trading

1 will have on market stability. However, this
2 regulation is, to me, only a first cut. I want to
3 hear from you if you believe our new rule is
4 failing to address aspects of algorithmic trading
5 that pose system risk or pose undue risks to
6 ordinary investors. I'm absolutely willing to
7 take additional steps to craft additional
8 appropriate regulations on this nascent
9 technology. In that regard, I look forward to the
10 Committee's thoughts on our proposal, including
11 whether we have overreached or even under-reached.

12 The second topic before us today, swap
13 data standardization and harmonization, may be
14 less heralded than algo trading, but I believe it
15 is no less important.

16 Our new rules regulating the swap
17 markets have substantially increased systemic
18 stability and reduced the risk of major market
19 events. But our rules cannot work without
20 accurate data. And to have workable data requires
21 robust, widely-accepted data standards. Our staff
22 has made great strides in the last few years

1 towards standardizing the most important aspects
2 of data but more work remains. Until all of our
3 key data is standardized and easily usable for
4 analytics and surveillance, we cannot say that the
5 Dodd-Frank regime is complete.

6 Finally, what can I say about the
7 blockchain that has not already been said? I'm
8 fairly confident that the vast majority of the
9 press covering today's event have spent
10 significant time discussing or reporting some
11 aspect of this new innovation, from
12 crypto-currencies' value swings, to legions of
13 bitcoin miners, from blockchain cyber security
14 developments, to the technology's myriad early
15 adapters. This technology, which is even more
16 nascent than algo trading, carries with it
17 tremendous potential for electronic trading and
18 electronic commerce more broadly.

19 Yet, before we can use this technology,
20 we need to understand it. No one from industry to
21 regulators or consumers is served if we run
22 head-long toward adopting a new technology that we

1 all do not understand. I therefore hope that
2 today's discussion on the blockchain's ledger
3 technology, its public data file of all the
4 transactions, can be safely distributed to the
5 derivatives markets.

6 Now, to date myself, I graduated from
7 law school before Apple introduced the Mac. So,
8 I've been a securities and corporate lawyer in the
9 pre-digital world, and while I'm quite familiar
10 with online e-commerce and mobile payment systems,
11 more recently I've been following current news
12 about the blockchain and crypto currencies
13 generally.

14 Well, like many people in public, I'm
15 still learning. So, I not only look forward to
16 today's discussion, but I also want to urge
17 everyone to try and make sure that we don't skip
18 over some baseline facts as we delve into these
19 issues. But those of you who are experts who
20 perhaps spend hours in the bitcoin sub-forum in
21 Reddit or elsewhere on the Internet, innovate with
22 care and be mindful of the rest of us.

1 Thank you.

2 COMMISSIONER GIANCARLO: Thank you. The
3 electronification of trading over the past 30 to
4 40 years -- actually since before Commissioner
5 Bowen, the Chairman, and I all graduated from law
6 school -- and the advent of exponential digital
7 technologies have transformed financial
8 businesses, markets, and entire industries with
9 dramatic implications for capital formation and
10 risk transfer. We see this change most presently
11 in the area of automated trading that now
12 constitutes over 70 percent of regulated futures
13 markets.

14 Automated trading presents new
15 challenges to the continuing viability of
16 traditional market regulation, and how 21st
17 century markets adjust to this evolution from
18 human to automated trading is critically
19 important. Last November, the Commission voted to
20 propose Regulation AT. I questioned then whether
21 the merits of the proposal outweigh its additional
22 costs and burdens, and I raised special concern

1 about requiring registrants to hold proprietary
2 source code in data repositories available for
3 inspection by the CFTC or the U.S. Department of
4 Justice at any time and for any reason without a
5 subpoena.

6 Yet, a broader concern is that, in
7 essence, Reg. AT is a registration scheme. The
8 relatively simple process of registering AT users
9 does not begin to address the hard public policy
10 considerations that arise from the digital
11 revolution in modern markets:

12 What do essential legal concepts like
13 mens rea, scienter, and "failure to supervise"
14 mean in transactions initiated by artificial
15 intelligence rather than by direct human action?

16 How do we adapt regulatory frameworks
17 designed to catch "bad guys" to catch tomorrow's
18 "bad algos?"

19 And how do we recondition 20th century
20 trading markets and their essential institutions
21 to benefit from 21st century automated trading
22 while maximizing marketplace safety, soundness,

1 efficiency, resiliency, and liquidity?

2 These difficult policy issues can only
3 be considered with deep technological expertise,
4 industry-wide dialog, and thoughtful analysis.
5 And that is our purpose today.

6 I also look forward to our second panel
7 on swap data standardization and harmonization.
8 At the heart of the 2008 financial crisis was the
9 inability of regulators to assess and quantify the
10 counterparty credit risk of large banks and swap
11 dealers. The legislative solution was the
12 establishment of swap data repositories and
13 enhanced market data analysis. Yet, 7 and a half
14 years after the financial crisis we still do not
15 have accurate visibility into global swaps
16 counterparty exposure. Of all the many mandates
17 to emerge from the financial crisis, swaps market
18 transparency was perhaps the most pressing. The
19 failure to accomplish it is certainly the most
20 disappointing.

21 Prior TAC meetings have well documented
22 the challenge facing the Commission in optimizing

1 swaps market data. They range from field
2 standardization and data validation to analysis
3 automation and cross-border data aggregation and
4 sharing.

5 A key challenge of swaps market analysis
6 is the lack of global standardization. Market
7 participants vary widely in how they report the
8 same data field to SDRs that, in turn, differ in
9 how they report to the CFTC. I fear that the CFTC
10 and its overseas regulatory counterparts, acting
11 by themselves, will continue to struggle to
12 achieve the important objective of full visibility
13 into swaps counterparty exposures.

14 Swaps market analysis is essentially a
15 big data problem -- the kind of problem that is
16 tackled every day in America's technology
17 corridors from Brooklyn to Silicon Valley. What
18 is needed in Washington is a concerted and
19 cooperative effort by regulators, market
20 participants, commercial technology vendors, and
21 academia that draws on the emerging fields of big
22 data analysis, network science, and financial

1 cartography. It's long past time to broaden this
2 important implementation.

3 I welcome the TAC's input on this and
4 other swaps data reporting challenges.

5 Finally, blockchain. In a recent
6 podcast I spoke about the potential benefits to
7 financial market infrastructure from the
8 application of distributed open ledger technology,
9 and at risk of increasing the hype, this is indeed
10 a development that has enormous implications for
11 financial markets in payments, banking, security
12 settlement, title recording, cyber security, and
13 the process of collateral management and
14 settlement. It may make possible new "smart"
15 securities and derivatives that could
16 revolutionize operational and transactional
17 efficiency. It may help reduce some of the
18 enormous costs of the increased financial system
19 infrastructure required by new laws and
20 regulations, including Dodd-Frank.

21 We regulators must cultivate and embrace
22 new technologies, such as the blockchain, that

1 hold important promise for our financial markets
2 and their greater service to our country.

3 So, I'm pleased that the TAC will be
4 discussing these and other issues, and I look
5 forward to a very productive meeting today. Thank
6 you all for coming and bringing your expertise and
7 thoughts.

8 MR. GRIFFIN: Thank you. Before we turn
9 to our first panel, it would be helpful if we go
10 around the table and ask each of our TAC members
11 to introduce themselves and the organizations that
12 they represent.

13 Paul, would you like to start us off?

14 MR. CHOU: Thank you, Ward. My name is
15 Paul Chou. I'm the CEO and Chairman of Ledger X,
16 and Ledger X is a current applicant for
17 registration as both a SEF and DCO, and we are
18 entirely focused on bitcoin derivatives and so
19 very much looking forward to the conversation
20 today for perhaps obvious reasons.

21 Thank you.

22 MS. COLLAZO: Hi, I'm Marisol Collazo.

1 I'm a managing director at DTCC. I'm the CEO for
2 our U.S. swap data repository, and I look forward
3 to the discussion on data standardization.

4 MR. DURKIN: Good morning. I'm Bryan
5 Durkin, Chief Commercial Officer for CME group and
6 delighted to be invited back as a member of this
7 Committee.

8 Thank you.

9 MR. GORELICK: Good morning. My name is
10 Richard Gorelick. I'm the CEO of RGM Advisors, a
11 proprietary trading firm in Austin, Texas.

12 MR. HEHMEYER: Good morning. I'm Chris
13 Hehmeyer. I was chairman of the National Futures
14 Association for the last four years. I run a
15 prop. trading firm in Chicago, and I was in the
16 FCM business for 25 years.

17 MR. JOACHIM: Good morning. I'm Steve
18 Joachim. I'm the Executive Vice President for
19 Transparency Services at FINRA with people that
20 bring you TRACE.

21 MR. LAMY: Good morning. I'm Pierre
22 Lamy, a managing director in the Technology

1 Division of Goldman Sachs.

2 MR. LEVY: Hi, Brad Levy, managing
3 director at Markit. I run one of our product
4 division's processing, and I'm the CEO of
5 MarkitSERV and oversee our blockchain initiatives
6 within Markit. And I'm pleased to be added to the
7 TAC at this point. Thank you very much.

8 MR. LEWIS: Cliff Lewis. I'm here
9 representing Eris Exchange. I see a lot of old
10 friends that I've known for -- we're trying to
11 figure out how many decades. But it's fun to have
12 seen the industry evolve to the point -- when I
13 started there wasn't any need for a technology
14 committee.

15 Thank you.

16 MR. TABB: Larry Tabb, founder and CEO
17 of Tabb Group, and we write financial markets
18 research, and I'm happy to be part of the TAC.

19 MR. GRIFFIN: Thank you and if -- oh,
20 all right. If I could just ask everyone -- I
21 think there are some issues with the sound. If
22 you wouldn't mind just leaning in and speaking up.

1 Don't be bashful.

2 We also have a few of our members who
3 were planning on calling in. I want to take the
4 opportunity to invite them to introduce themselves
5 if they're on the line.

6 MR. TRAHAN: Yes, Ward, this Jeff
7 Trahan. I'm Vice President of Pensions at Deere &
8 Company and formerly the treasurer, where we are a
9 pretty extensive user of derivatives.

10 MR. GRIFFIN: Thanks, Jeff. Anyone
11 else? Great. Turning now to our first panel, I
12 would like to welcome Sebastian Pujol Schott,
13 Marilee Dahlman, and Mark Schlegel -- all from the
14 Commission's Division of Market Oversight -- to
15 get us started with a discussion of the
16 Commission's proposed rule, Regulation Automated
17 Trading, or Reg AT.

18 MR. SCHOTT: Thank you, Ward, and thank
19 you to the members of the Commission and the
20 Technology Advisory Committee for taking the time
21 today to share your thoughts on our proposed rules
22 for automated trading. As a reminder, Regulation

1 AT, or Reg AT, was published in the Federal
2 Register on December 17, 2015. It remains open
3 for public comments through March 16th. The staff
4 has already held a number of informative meetings
5 with interested parties, and we encourage and look
6 forward to comment letters on the proposed rules
7 as well as to meeting with anyone who would like
8 to talk with us.

9 This morning, I'm going to provide a
10 very brief overview of Reg. AT, of its purpose and
11 design, also with a particular focus on the
12 elements that we will delve into further in
13 today's conversation.

14 First, as a threshold matter, it's
15 important to note, Reg AT is intended to reduce
16 risks and increase transparency in automated
17 trading. It identifies points where operational
18 risks may be introduced into the trading ecosystem
19 and proposed as a series of related measures for
20 mitigating and managing such risks. In this
21 regard, Reg AT follows recommendations from many
22 industry best practices in adopting a multilayered

1 approach to risk control and in addressing the
2 role of order originators, FCMs, and exchanges in
3 the life cycle of each automated order. This
4 multilayered approach to risk controls will be one
5 of the topics we discuss this morning.

6 Second, in proposing risk controls, Reg
7 AT makes an effort to provide flexibility and rely
8 on existing industry best practices wherever
9 possible. For example, the proposed rules provide
10 latitude around the design and calibration of
11 required pre-trade risk controls and around the
12 design and implementation of self-trade prevention
13 tools. In fact, many of the specific pre-trade
14 risk controls posed in Reg AT are existing
15 elements of best practices in industry.

16 At the same time, the proposed rules
17 attempt to promote the responsible use of such
18 flexibility through, for example, annual reporting
19 from each market participant regarding how it has
20 chosen to implement and calibrate its own risk
21 controls. Both the specific mix of pre-trade risk
22 controls and the proposed rules around

1 self-trading will be another topic of discussion
2 today.

3 Finally, I'd like to emphasize that Reg
4 AT is a proposed rule, and it is a proposed rule
5 that asks over 160 questions over almost every
6 element of the proposal. From a staff
7 perspective, readers should hopefully see a
8 consistent approach where each proposal is
9 balanced by one or more questions around whether
10 the Commission has identified the best way to get
11 from point A to point B or even whether the goal
12 is the appropriate goal.

13 With that in mind, I'd like to highlight
14 a third aspect of Reg AT and the one with which we
15 will begin today's conversation, and that is the
16 importance of key defined terms in establishing
17 the scope of the proposed rules. These include,
18 for example, the proposed definition of the term
19 "algorithmic trading" and the proposed definition
20 of the term "direct electronic access." These
21 terms are fundamental in that they define who's
22 in, who's out, and what activities are covered by

1 proposed Reg AT.

2 In closing, let me say that Commission
3 staff is aware of the time and of the effort
4 required to engage substantively with the proposed
5 rules. We look forward to your comment letters,
6 and we are very appreciative of the time that it
7 takes to write a letter, so thank you for all of
8 you who produce them.

9 Ward, I think if you would like at this
10 point we can bring up some slides to guide the
11 conversation.

12 MR. GRIFFIN: Good. Thanks, Sebastian.
13 As Sebastian noted, we're going to begin the
14 discussion with an examination of the scope of the
15 underlying rule, in particular, as Sebastian
16 noted, a couple of key terms, and to begin that is
17 the proposed definition of "direct electronic
18 access."

19 Really, the question has been raised not
20 only in the proposal but in a number of the
21 meetings that have followed since the proposal was
22 published. A question as to whether these

1 definitions are capturing the right population:
2 Are they over-capturing? Are they under-
3 capturing? And certainly this notion of direct
4 electronic access is foundational to that
5 question. So, I'd like to open that up at this
6 point.

7 Sebastian.

8 MR. SCHOTT: Thank you, Ward. And one
9 thing I could add is that, you know, as the
10 discussion focuses on this term, it's important to
11 know that direct electronic access plays an
12 important role in an item that Commissioner
13 Giancarlo mentioned, which is: it is a trigger for
14 the new registration requirement. So, it's one of
15 the prongs that would lead to registration.

16 MR. SCHOTT: Richard, would you like to
17 kick us off?

18 MR. GORELICK: I'd be happy to. Thank
19 you, Ward. So, I appreciate the opportunity to
20 participate in this important discussion. The
21 purpose of this Committee has been to foster
22 dialog on the role of technology and automation in

1 today's modern electronic markets, and with Reg AT
2 we again return to that topic.

3 There is already a substantial public
4 record in this regard. This Technology Advisory
5 Committee has repeatedly discussed market
6 structure issues and risk management practices at
7 exchange trading firms and clearing firms. We met
8 two years ago to discuss the Commission's concept
9 release on automated trading, and this discussion
10 and the concept release itself created a useful
11 and detailed record of the various control
12 safeguards and surveillance procedures that have
13 been put in place by the industry over recent
14 years.

15 I also believe that the empirical
16 evidence that's been discussed at the Technology
17 Advisory Committee presented over the years has
18 shown that increasing automation and competition
19 have made markets on balance more efficient, more
20 liquid, more transparent, and lower cost for
21 investors and hedgers. But I'm not here to defend
22 the status quo. We can always do better, and we

1 should always strive to improve the quality and
2 resilience of the markets. I've consistently
3 supported a regulatory environment that promotes
4 their competition, encourages innovation, enhances
5 transparency, manages systemic risk, lowers cost
6 for investors and hedgers, and gives regulators
7 the tools that they need to detect and deter
8 market abuse. It's important to note that, in
9 general, moves towards open, electronic,
10 centrally-cleared markets further these valuable
11 objectives.

12 Overall, while well intentioned, I find
13 that the Reg AT proposal that currently stands is
14 somewhat confusing. In some places, it's too
15 broad and in others too narrow. While some
16 provisions are certainly helpful, others may be
17 counterproductive. I don't have time today to go
18 into much detail, but I'm concerned that Reg AT
19 could amount to a whole lot of work by the
20 industry and by the Commission to accomplish
21 relatively small gains in market integrity and
22 would risk negative unattended consequences. I'll

1 touch on a few concerns today.

2 First of all, the source code provisions
3 are very concerning. The proposed requirement to
4 turn over valuable IP to the government as part of
5 a simple document request is simply unprecedented
6 and unreasonable. It violates standards of due
7 process. The secret formula for Coke Cola and the
8 source code for Google Search algorithms are not
9 available on demand to regulators without a
10 subpoena.

11 A trading firm source code is no
12 different. Many modern trading firms are very
13 much technology businesses. Much of our staff
14 writes software, and our source code contains
15 valuable IP. The proper protection of
16 intellectual property lies at the heart of our
17 private enterprise system. Government agencies
18 must make a reasonable showing of cause and get a
19 subpoena to gain access to private intellectual
20 property. Moreover, it would set a dangerous
21 precedent with foreign governments, such as China,
22 who have sought to impose similar source code

1 requirements on U.S. firms.

2 I appreciate that the Commission has
3 indicated a willingness to revise these
4 provisions, as this part of Reg AT must be fixed.

5 Next, much of -- it seems to be cutting
6 in and out. Is it? Can everyone hear me okay?
7 Okay.

8 Next, much of the role is geared toward
9 preventing the defined term of algorithmic trading
10 events, which are defined to include both
11 algorithmic trading compliance issues and
12 algorithmic trading disruptions. Both
13 definitions, in my opinion, are too broad. For
14 example, Reg AT would make not following a firm's
15 own internal policies an algorithmic trading
16 compliance event. The more comprehensive a firm's
17 internal policies, the more liability they would
18 risk. Counterproductively, rational actors would
19 be incentivized to have internal policies and
20 procedures that only do the bare minimum required
21 by law.

22 Similarly, Reg AT would penalize firms

1 for disrupting or materially degrading their own
2 trading. This makes no sense to me and might
3 encourage firms to continue trading in the face of
4 potential risk management issues. These
5 provisions should be eliminated from their
6 respective definitions.

7 On the other hand, some provisions are
8 too narrow. For example, the requirement for
9 firms to have pre-trade risk controls is limited
10 to firms that are using algorithms. Firms that
11 conduct electronic keyboard trading would have no
12 such requirements. In my view, pre-trade risk
13 control should be required broadly for all firms
14 conducting electronic trading.

15 The SEC's market access rules should be
16 studied as a possible alternative approach. These
17 rules were introduced to require pre-trade risk
18 controls for all firms with electronic market
19 access and do not hinge on whether a firm uses an
20 algorithm or not.

21 It should be noted that when the SEC
22 studied volatility spikes in the equities markets,

1 or so-called mini-flash crashes, they noted that
2 the majority of such events were caused by human
3 mistakes -- such as fat finger errors - rather
4 than algorithmic trading bugs.

5 We should also consider that the futures
6 exchanges already have robust pre-trade risk
7 controls for all users with limits configured and
8 managed by FCMs.

9 I also continue to question the need for
10 a new CFTC registration requirement, given that
11 the Commission already has extensive access to
12 information in exchange audit trails and
13 membership files.

14 The cost benefit test is elusive, and it
15 is curious how or why proprietary trading firms
16 with direct electronic access who use trading
17 algorithms but who never set foot on the trading
18 floor would fit into the definition of floor
19 traders. If the CFTC believes it has a gap in its
20 ability to supervise some trading firms, I believe
21 it should propose that registration requirement
22 separately.

1 Altogether, the rule seems to impose
2 costly burdens on the broad and growing group of
3 firms using algorithms to trade in the futures
4 market without commensurate benefits. The markets
5 are dynamic and constantly changing. Mandated
6 risk controls, documentation, training, audits,
7 reporting, certifications like those in Reg AT
8 that are too prescriptive could quickly become
9 obsolete as markets, technology, and training
10 strategies evolve.

11 Creating checklists and written policies
12 might give the appearance of reform but in
13 practice don't make markets safer or more
14 resilient and could instead create unintended
15 incentives to the contrary. I think it's worth
16 understanding that the primary new requirements in
17 Reg AT, from my read, are to create lots of
18 safeguards, lots of laws, lots of policies and
19 procedures around things that are already
20 prohibited by law.

21 Costly new rules will limit the ability
22 of smaller firms to compete in these markets and

1 reduce competition and should be expected to
2 ultimately harm market quality and raise trading
3 costs for investors and hedgers. The trading
4 community has a direct interest in
5 well-functioning and resilient markets. We want
6 to comply with the rules of the road. We welcome
7 improvements that make the markets safer and more
8 efficient, and I look forward to working with the
9 Commission and its staff on solutions to help
10 achieve the right balance.

11 Thank you.

12 MR. GRIFFIN: Thank you, Richard.
13 Focusing back on just trying to look at the scope
14 itself in terms of who will be captured really on
15 this first prong of the discussion, the activities
16 that would trigger coverage under the rule, with
17 respect to direct electronic access, are there any
18 thoughts or feedback that Committee members might
19 want to give with respect to how that is
20 formulated? Is there a breadth issue either,
21 again, too inclusive or not inclusive enough that
22 you'd like to share?

1 MR. HEHMEYER: Chris Hehmeyer from NFA.
2 I have my NFA hat on, and in reading Reg AT and
3 the proposed -- which I compliment the Commission
4 for putting this out there and casting the net
5 broadly to get the conversation started. And so I
6 certainly would guess that from your chair that's
7 a good way to start to approach this.

8 From NFA's perspective, some of the
9 language in the preamble conflicts with some of
10 the language that's in the proposed regulations.
11 In the internal memo that we had, the term was
12 used "strikingly broad," and this has come out, I
13 know, in some of the legal conferences where
14 lawyers have gotten together to try to debate what
15 exactly the ramifications are for the way that
16 it's currently written.

17 NFA is not looking to try to extend its
18 footprint over the automated traders. NFA
19 certainly stands ready to take on responsibilities
20 if the Commission sees that NFA should do that.
21 But it's important that if they, for instance,
22 were to become -- the automated traders were to

1 become members of NFA, that NFA has got, then,
2 enforcement responsibilities if those don't
3 conflict with the exchanges. And the exchanges
4 have a lot more experience in dealing with the
5 proprietary traders and the automated traders, and
6 so getting this definition right is very key. And
7 I know that there are a lot of people that
8 certainly are willing to pitch in and try to help
9 get it right between private enterprise and
10 government.

11 But it's very important -- I have a
12 letter from -- I pulled out my TAC file, and I
13 have a letter from Commissioner O'Malia thanking
14 me for coming to the Committee and imploring us to
15 try to get the definition of HFT correct from
16 2011. So, we've been at this for a while. And
17 it's tricky. It's not a -- I'm not -- in NFA, the
18 discussion is not one of throwing up our hands,
19 "Oh, my gosh, I can't believe this." It's a
20 tricky proposition to try to get this definition
21 correct and to try to accommodate the interests of
22 trying to have the markets thrive by the prop.

1 traders, the exchanges who have a lot of
2 experience with this, and the public that wants
3 some sort of oversight, which the Commission and
4 the NFA could possibly provide.

5 So, I just say all of that in that it's
6 important to try to get this right and possibly a
7 subcommittee of some people representing those
8 different groups would be one that could try to
9 knock out this language. And I think a lot of the
10 comments will be along those lines of trying to
11 make sure this definition is a good one.

12 MR. GRIFFIN: Steve.

13 MR. JOACHIM: Yes. To comment on what
14 Richard talked about, I think that from FINRA's
15 perspective --

16 CHAIRMAN MASSAD: Steve, can you speak
17 up?

18 MR. JOACHIM: Sure. When we look at Reg
19 AT, we see many similarities in actions the SEC
20 has taken or FINRA has taken, and we want to
21 compliment you on the coordination. We think,
22 though, that it is critical, especially as we move

1 forward in these new automated spaces -- not so
2 new but in terms of regulatory activities -- that
3 we stay very heavily coordinated and we keep our
4 actions in synch because so many of the electronic
5 environments or automated environments are
6 cross-product and cross-markets.

7 Being sure that we're staying in synch
8 thinking about these markets in the same way,
9 thinking about the approaches to the regulation of
10 those environments in the same way is important,
11 while recognizing that there are differences in
12 the markets and there are clearly some traders
13 that will operate in only one market rather than
14 another. But it is important to get the core
15 concepts so that the SEC, the CFTC, and FINRA are
16 all working and coordinating our actions in a way
17 that will move the market forward and our
18 visibility of the markets more insightful and more
19 accurate.

20 MR. GRIFFIN: Bryan, before you go, if I
21 could just ask Committee members: If you'd like
22 to make a comment, if you'd just flip that up that

1 would be very helpful. Thank you.

2 Bryan.

3 MR. DURKIN: First of all, please allow
4 me to compliment you in terms of the work that
5 you've done in preparing this. It's been, boy, I
6 think a five-year effort in terms of the work that
7 we've all collectively done as part of the
8 Technology Advisory Committee, and a lot of those
9 efforts were reflected in the proposed rulemaking
10 and we thank you for that in terms of
11 acknowledging the advances that the industry and
12 the Commission collectively have done together to
13 adopt best practices.

14 And, Sebastian, you highlighted that the
15 main kind of focus is to preserve and protect the
16 integrity of these marketplaces that we all
17 represent. We couldn't agree with you more on
18 that priority.

19 The rulemaking or the proposed
20 rulemaking itself is so extensive that there are
21 areas of complexity that I think are making the
22 ability to define what should be, like, the chief

1 priority for us to be able to move together even
2 more difficult to discern. And we would just
3 proffer an idea to separate out the registration
4 requirements that are proposed here, because there
5 are a lot of complexities just associated with how
6 those requirements would be applied, and we'll get
7 into those in great detail when we submit our
8 response.

9 But, you know, how would this apply to
10 various users in the marketplace? How would ISBs
11 be brought into this, or wouldn't they? So,
12 there's a lot involved in the application of that
13 definition itself. And so we're wondering, might
14 it be prudent to separate that from the risk
15 controls that we all want to get right for the
16 marketplace in terms of, you know, the good
17 efforts that have been undertaken by various
18 industry constituencies, the DCMs -- the CFTC has
19 proffered and has implemented certain requirements
20 itself?

21 There's a lot of good that's been
22 achieved there, you know, as a starting point:

1 What's working well with those controls? Where
2 should we be taking them a step further? As we
3 talk about the order routing food chain itself and
4 the application and parameterization of those
5 controls, there's a great deal of complexity
6 associated with how these would be applied. I'm
7 heartened to hear you say today that this was
8 developed with a certain mindset of flexibility
9 associated with the application of these controls.

10 It didn't come out that way in the
11 report. Where it says that there may be some
12 flexibility, there are also very, I think,
13 granular approaches that have been taken in terms
14 of how these are to be applied across every aspect
15 of the order routing process from, so from the AT
16 level to the FCM to the clearing firm to the DCM.
17 So, I really feel that we could do well working
18 together to kind of delve into that a bit more
19 deeply so that we're all very, very much aligned
20 and clear in terms of how best those should be
21 applied.

22 MR. GRIFFIN: Larry.

1 MR. TABB: Thanks, Ward. I want to ask
2 a question. I don't want to put too many people
3 on the spot but, Rich, you talked about the IP
4 issues involved with registering algos and things
5 like that, and I guess the question would be to
6 Rich and Chris -- you're a proprietary firm -- and
7 I guess, Pierre, from a Goldman Sachs perspective.
8 You guys, the three of you, have been involved
9 with developing algos. What, you know, not
10 necessarily from an RGM perspective but more on a
11 theoretical basis, what's the impact of having
12 this IP, you know, put into a registry? Would
13 that impact how you write algos? Or is this just
14 more issue that you don't want other people -- you
15 know, the risk of people looking at it and they
16 jeopardize you? Would that change kind of how you
17 think about writing algos? Would that reduce the
18 quality of the algos that you put into the market?
19 Would it force you to think about do I really want
20 to be in the futures market? I don't know, what
21 kind of -- you know, and you don't have to
22 actually answer for RGM. I (inaudible -- mic

1 noise) for proprietary issues, but theoretically,
2 you know, how does that impact? And I guess the
3 same would be for Goldman or for Chris from your
4 history.

5 (Interruption)

6 MR. GORELICK: Okay, we'll try this.
7 So, from my perspective, I'm not sure that it
8 would change the way firms actually write their
9 algorithms. I'm not sure that that is an
10 important factor. But it certainly may affect
11 firms' willingness to participate in the futures
12 market but, if it does, cause them to expose their
13 IP to turn over to regulators or the government
14 agencies without due process.

15 I would say that from my perspective,
16 the risks that go along with that are pretty
17 standard. When we have the IP within our firm,
18 it's our responsibility to protect it as we see
19 fit, and when that is out of our firm, whether
20 it's with a government agency or with anybody, any
21 third party, really we lose that control, and that
22 intellectual property becomes vulnerable to folks

1 leaving the agency and going into private business
2 and working for competitors. That would be a
3 concern. Cyber security certainly becomes a big
4 concern when you have code or valuable IP from a
5 variety of firms at one location that might become
6 an appealing target for hacking, and the like.
7 So, I think the general issue is we lose the
8 ability to protect that IP once it's out of our
9 shop.

10 MR. HEHMEYER: I agree with Richard.
11 The question of due process is above my pay grade.
12 I'm not sure about how the law works, but
13 instinctively the idea that private enterprise
14 trade secrets just have to be made available at
15 any time to any government person that feels that
16 they should be taking a look at it without a
17 subpoena without justifying why they believe a
18 market's being manipulated, which they certainly
19 have the power to do today, is one that certainly
20 in our industry is cause for, well, what is it
21 that's hoped to be gained by having the trade
22 secrets always available as opposed to a subpoena.

1 However, I will point out that it's lost
2 on many people that for the members of the
3 exchanges that CME certainly has that power today.
4 We've got a tag 50 that's sending orders that they
5 believe may be manipulating a market and CME shows
6 up tomorrow and says, we want to see the code that
7 belongs to this trade identifier, that we'd show
8 it to them or be out of business. So, a lot of
9 that is available in oversight, but it's
10 protected. The government issues get much
11 broader, as I say, on the legal side of it as
12 Richard I think described. But I think there is
13 this concern in the industry of trade secrets
14 always available to government.

15 MR. LAMY: Yes, Pierre Lamy from Goldman
16 Sachs. I second what Richard was saying. The
17 concern is the risk that -- increased risk that
18 this information could be leaked outside through
19 cyber security threats and the like and also the
20 fact that besides increasing the risk is
21 decreasing the right of knowledge that we would
22 have, that the information has been linked because

1 information is more broadly available and more
2 broadly disseminated.

3 MR. GRIFFIN: I know we have a couple
4 extra cards up, but -- Mr. Chairman.

5 CHAIRMAN MASSAD: Yes. I appreciate the
6 comments on the source code issue. We certainly
7 heard previous comments to this effect.

8 And let me just say, you know, source
9 code is not the first and it's not the only form
10 of confidential information that this Commission
11 has access to or has had access to, and protecting
12 confidentiality of information is incredibly
13 important to what we do, and to the markets. Our
14 job is to preserve the integrity of the markets.
15 We can't do that if we can't do our job in a way
16 that protects confidential information.

17 I'd like to suggest -- I mean, Reg AT is
18 a big rule. There are a lot of aspects. We only
19 have a limited time today, and I think we tried to
20 tee up -- I think Ward and the staff tried to tee
21 up -- a couple of specific issues that we might
22 talk about, the first being this kind of scope

1 question, the second being whether we've got the
2 right package of risk controls, and I think the
3 third, I believe, is the self-trading.

4 We could have picked other issues, of
5 course, and all of you, of course, are invited to
6 submit written comments to us. But if we could
7 try to focus the discussion on a few issues, I
8 think it will be more productive. And maybe as a
9 way of doing that, just so I understand the
10 comments that Bryan and Richard made earlier in
11 terms of separating the registration requirement,
12 that's not quite the issue that was teed up. But
13 it is related, because, you know, I think Ward, by
14 teeing up the definitions, was really trying to
15 get at are we capturing the right universe of
16 participants, if you will.

17 If you separated the registration
18 requirement, wouldn't that mean that we're just
19 talking about a package of risk controls that
20 would essentially apply to the exchanges and the
21 FCMs and, I guess, maybe anyone who's otherwise
22 registered with us already -- We could say, you're

1 subject to it also.

2 But I want to make sure I understand
3 what the thrust of that suggestion means.

4 MR. DURKIN: May I comment now? So,
5 embedded under the risk controls, there are a
6 number of controls that today are in place based
7 on best practices. There are other ones that are
8 suggested or represented in here that, you know,
9 we don't feel that the Commission has a full maybe
10 appreciation or understanding of how they're
11 applied today and how those would be applied
12 according to this rule down to the granular level
13 of the actual AT person and how these controls
14 would be expected to be parameterized and whose
15 responsibility would it be.

16 There's a lot that appears to be
17 incumbent on the DCM itself in terms of its
18 understanding, knowledge, or awareness of the
19 actual AT user and how they might interface, you
20 know, with the platform and having some
21 obligations associated with how those controls are
22 affixed, where today those would be under the

1 control of the FCM. They'd have the capabilities
2 to have far more granular application down to the
3 account level or the individual. It doesn't seem
4 clear to us in the report that that's what's
5 intended today. It looks like you're expecting it
6 to put more of that on the part of the DCM as it
7 applies to the clearing firm, to the FCM, and to
8 the individual AT user.

9 So, we may be confused in terms of how
10 we're interpreting it, right? And, you know, we
11 need more clarity in that regard, and we're fully
12 prepared to lay that out in the context of our
13 comments, Mr. Chairman. But this is the area
14 that, you know, this group has focused on
15 immensely over the last several years, and I feel
16 that it is -- or we feel it's an area that we're
17 all fully aligned, in terms of the intent and
18 purpose, and we just -- we would suggest we should
19 focus on trying to get that part of it right and
20 make sure that we're all clear on what the
21 expectations would be and what would be required
22 under the federal requirements themselves.

1 CHAIRMAN MASSAD: I'm sorry, just to be
2 clear, "that part" being?

3 MR. DURKIN: The risk controls, sorry.

4 CHAIRMAN MASSAD: But, again, then --
5 maybe, Sebastian, you can help me out. Who would
6 they then apply to?

7 MR. SCHOTT: Yes, so I think the
8 question, Mr. Chairman, is a very good one. If
9 the focus is on getting the controls right --

10 CHAIRMAN MASSAD: Right.

11 MR. SCHOTT: Assuming that there are
12 things that need to be amended in the proposal in
13 that regard, even if we arrive at a perfect set of
14 controls, they would be limited only to the
15 existing registrant population, and so the
16 question may be, you know, Mr. Chairman, is what
17 happens to the unregistered part of the market
18 that is a large part of the market, that can have
19 a significant part of the market no matter how
20 well we get the controls, no matter how perfectly
21 we devise a set of controls? If they're not
22 applicable to a group of people, then, you know,

1 how much are we moving the ball forward?

2 MR. DURKIN: May I respond.

3 CHAIRMAN MASSAD: Go ahead.

4 MR. DURKIN: So, our response to that
5 would be no different than it would apply today,
6 which is in the context of we require all of our
7 firms to apply our risk controls. And they have
8 the obligation to ensure that they're effectively
9 managing the business that's coming through those
10 firms and trading on our markets. And if we find
11 any evidence that there's been some violations of
12 our requirements or our rules, then we take the
13 appropriate action against those participants.

14 You know, I would also make a point in
15 terms of a registration requirement. I mean,
16 today we require large trader reporting, and many
17 of those people that are reporting on a day-to-day
18 basis are not registered in any capacity, but
19 they're required to submit that information, and
20 so the CFTC certainly has the authority over those
21 folks. And so we would make a very similar, you
22 know, analogy in that respect.

1 Furthermore, in terms of anybody that is
2 accessing our markets today using automated
3 systems, we do have a requirement that those be
4 acknowledged and represented to us, and we have a
5 very specific way of identifying through our
6 tagging system who's utilizing those systems, and
7 then we go in and we will look at how they're
8 utilizing those systems.

9 Back to the registration part of it, Mr.
10 Chairman, you know, there's a reference in the
11 proposal that we're thinking captures a fairly
12 limited population of market participants. But,
13 again -- and we will explain this in more detail
14 in our comments -- some of that definition seems
15 to be contradictory at least in our reading of it.
16 And so when we look at it, we see this applying to
17 a much broader potential swath of market
18 participants. And some of that is based on
19 interpretation in the context of whether or not
20 this brings in users of systems that are provided
21 by ISVs. And right now it doesn't seem like it's
22 contemplated, or at least specifically called out,

1 I should say, in the proposed rule. But it's not
2 specifically stated that it isn't either. And so
3 we're a bit confused in that regard and, you know,
4 we want to understand what's the responsibility
5 and liability for having misinterpreted the
6 language, because it needs some greater clarity.

7 MR. GRIFFIN: Richard?

8 MR. GORELICK: Thank you. I would --
9 Bryan said a lot of what I was going to say. I
10 think the Commission would continue to have both
11 direct and indirect ways to enforce these risk
12 requirements on firms that are not registered with
13 the CFTC both through the exchanges as well as
14 sort of with direct authority. And I'll let
15 others comment on the legal authority for that,
16 but I believe -- and I've been told that there's
17 not a requirement that a firm be registered with
18 the CFTC to be required to comply with CFTC rules.

19 MR. GRIFFIN: Gary, welcome.

20 MR. DeWAAL: I agree with Bryan a
21 hundred percent. Large trader reporting, the
22 rules around the CFTC's concern about positions

1 and speculative limit positions -- they have used
2 that authority to require a whole bunch of
3 requirements on nonregistrants, including filing
4 form 40s and similar documents.

5 The CFTC has clear authority, in my
6 view, to capture other participants other than the
7 so-called AT persons today. That authority is
8 4c(a)(6). 4c(a)(6) is the sister provision of
9 4c(a)(5), which is the anti-spoofing provision,
10 the anti-market disruption. 4c(a)(6) expressly
11 gives the Commission authority to promulgate such
12 rules and regulations as in its judgment are
13 reasonably necessary to prohibit the trading
14 practices described in paragraph (5) -- that's the
15 anti-spoofing -- and any other trading practice
16 that is disruptive of fair and equitable trading.
17 So, it actually gives you broader authority than
18 just under the prior provision. So, it seems to
19 me that under that provision alone, the Commission
20 would have authority to capture customers who
21 otherwise weren't registered.

22 To me, it's an imperative, because right

1 now as I look at a box, a matrix, and the old
2 adage, "A picture's worth a thousand words" -- and
3 I wish I could draw one -- you've got a big gap in
4 the proposed regulatory scheme. You've got a
5 principle that says that AT persons, whether their
6 access is DEA or non-DEA, could pose sufficient
7 disruption to the marketplace that they're
8 required to go through the entire panoply of risk
9 controls as well as pre-trade testing of
10 algorithms.

11 You then say that there's a new category
12 of persons, who are not currently AT persons, who
13 possess that danger -- the so-called DEAs. But
14 yet you do leave exposed this whole other group,
15 and it seems incumbent that risk controls are a
16 function of everybody. Anybody who engages in
17 algorithmic trading needs to have reasonable risk
18 controls to prevent market meltdowns. And, again,
19 along the chain there might be different levels of
20 controls required. But it seems odd to exclude a
21 group when that same group is included simply
22 because they're registered. It's not the

1 registration category of the group that makes them
2 possible to cause market disruption; it's the
3 trading itself.

4 MR. GRIFFIN: Mr. Chairman?

5 CHAIRMAN MASSAD: If I understand you
6 correctly, then what I think I hear you saying is:
7 Don't make all these participants register but
8 apply these controls to not just who you thought
9 you were going to apply registration to but to
10 even a broader group. So, that brings us back to
11 at least these definitions of who do the controls
12 apply to?

13 MR. DeWAAL: Well, I --

14 CHAIRMAN MASSAD: What you're saying --
15 I think you -- at least Gary is saying and I think
16 Richard was saying; Bryan I'm not quite sure is
17 saying it -- I thought the two of you were saying:
18 Yeah, it shouldn't just be: apply the controls to
19 the DCMs and the FCMs but to some set of traders.
20 Bryan may have been saying: Apply it to the DCM
21 and we'll figure out who to apply it to as far as
22 participants in our market. But someone somewhere

1 has to decide what traders are going to be
2 required to comply with risk controls. Either we
3 have to decide that or the DCM has to decide that
4 -- I think. And so that requires some
5 definitions.

6 MR. DeWAAL: Sure. Right. If I might
7 respond. I mean, I -- again, different types of
8 controls could apply to different types of
9 persons. You know, again, in comment letters I
10 think it will be expressed more in greater detail,
11 although there was a great attempt, I think, not
12 to be prescriptive in a lot of the requirements.
13 In fact, they probably are a bit prescriptive in
14 many areas, and they are likely, I think, better
15 adjusted.

16 But I guess the cardinal principle,
17 again, is that if you're going to include all AT
18 persons in that, the 4,000 potential registrants
19 who were captured by this rule, you're capturing
20 them whether they are DEA or non-DEA. You're
21 making a statement that something about being
22 registered, whether you're a CTA or a CPO,

1 something about that quality of being registered
2 exposes the marketplace to their trading. Yet,
3 other folks who might engage in the same type or
4 more complicated trading don't expose the markets
5 the same way, and that just seems to be illogical
6 to me. It seems to be illogical. It turns risk
7 on a function of a registration, and that may not
8 be the case -- and is likely not the case.

9 MR. GRIFFIN: Sebastian.

10 MR. SCHOTT: Yes, if I could just follow
11 on to what the Chairman was saying, I think -- so,
12 assuming for the sake of the conversation that,
13 you know, there are points here. I think,
14 nonetheless, the question remains: What is the
15 activity, and how should it be defined such that a
16 population, whether it's DEA or something larger,
17 is subject to these rules? How do we define the
18 activity that brings you under the scope and just,
19 you know, what do people think about that?

20 MR. GORELICK: I would say that it
21 should be a very broad group, maybe as broad as
22 all electronic trading. In my view -- I've worked

1 on best practices with the FIA and with other
2 groups, and we've always said that all electronic
3 trading should have risk controls, pre-trade risk
4 controls, et cetera -- and my view would be that
5 that is what we should be recognizing here, and
6 not all risk controls should be appropriate for
7 all market participants. It really depends on the
8 nature of a firm's business, and the like, but to
9 select out a subset of that group and say we're
10 going to only apply these rules to those folks I
11 think really would miss the mark and possibly
12 leave out some of the most risky and potentially
13 disruptive behaviors as we've seen in other
14 markets.

15 MR. GRIFFIN: Gary, last comment.

16 MR. DeWAAL: I was going to say that
17 personally I think that the definition of
18 algorithmic trading is not bad. I mean, a little
19 tweak here and a little tweak there, but I agree
20 with Richard.

21 One thing that I think is important to
22 note: It appears -- I'm not a hundred percent

1 sure this is correct, and I think this will emerge
2 in comment letters later, but I do think that one
3 of the issues is even as the rule is written
4 today, is the number really 420 people who the
5 CFTC is going to capture? Is it really 320
6 theoretically AT persons today and a hundred new
7 potential AT persons tomorrow? I suspect that's
8 not correct, and the reason being is because today
9 my understanding is the definition of automated
10 trading systems at the exchanges is more narrow
11 than the definition of algorithmic trading as
12 proposed by the CFTC. So, to the extent that
13 staff is utilizing an analysis of tags and things
14 like that, they'd be picking up what the exchanges
15 consider to be automated trading systems, which is
16 likely more narrow. So, immediately, that's
17 probably going to increase the group. How? Hard
18 to tell, hard to tell. But, you know, it's likely
19 one of the analyses.

20 But I do think as a bottom line the
21 definition should be broad -- I agree with Richard
22 -- because you're drafting a rule not just for

1 today but for tomorrow, and you don't know what
2 kind of systems are going to be developed between
3 today and tomorrow, and you want to make sure that
4 by -- if you draft it too narrow, you're going to
5 exclude something that comes in, you know, a day
6 after the rule is finalized, and that you don't
7 want to do.

8 MR. GRIFFIN: Well, speaking of the
9 ever-changing nature of not just the market but
10 the market practitioners in this area, I think,
11 you know, this might be a good point to transition
12 away from the scope question, this registration
13 question, and maybe dive a little deeper into
14 those pre-trade risk controls and what's being
15 proposed and really looking at the scope, what's
16 captured, and try and make sure that we have a
17 clear sense from the members how well -- you know,
18 in terms of breadth, in terms of content -- that
19 proposal covers some of those affirmative
20 requirements.

21 Floor's open. Let's start basic.
22 Sebastian, you want to take it?

1 MR. SCHOTT: Yes, just since no one else
2 was talking.

3 We've heard a couple of things over the
4 course of the meetings we've had with industry
5 participants and even today. There's a little bit
6 of confusion as to how the pre-trade risk controls
7 would work, so I thought I'd just put out a couple
8 of points that have raised confusion.

9 So, we are proposing pre-trade risk
10 controls at the AT person level, the clearing FCM
11 level, and the DCM level. Those controls are
12 similar in the way they are described, but one
13 point of confusion has been whether in fact there
14 needs to be coordination or similarity in the
15 actual design and implementation. So, I just want
16 to be clear that that's not the case. Each
17 entity, whether DCM, FCM, or AT person under the
18 rules can design the controls and calibrate the
19 controls as it sees fit for the role that it plays
20 in the market. And in fact, we would expect that
21 a DCM, an FCM, and an AT person would have maybe
22 sort of distinct interests or distinct risk

1 tolerances with respect to an order. So, I just
2 want to make that clear that it's sort of specific
3 to the entity that you are and the risk that you
4 perceive as that entity despite the similar
5 language in the rule text as to the nature of the
6 controls.

7 MR. GRIFFIN: No comments.

8 CHAIRMAN MASSAD: So, I take it we got
9 it right.

10 (Interruption)

11 CHAIRMAN MASSAD: Exactly. We can go
12 final, like, tomorrow. You're all happy with the
13 package of risk controls and how they apply. This
14 is great.

15 MR. GORELICK: I'd say I think they're
16 very -- there's a lot to say, and it's probably
17 hard to get it out in a meeting like this, but
18 there'll be a lot more detail in the final comment
19 letters that come in. That said, I think they're
20 not too far off in terms of the specific pre-trade
21 risk controls that are delineated.

22 I think the important pre-trade risk

1 controls for any electronic trading -- not just
2 algorithmic trading, again -- are to make sure
3 that before a trade you check the order size to
4 make sure that the order is not too big for what,
5 you know, a particular firm can bear, what their
6 credit limits are, their risk limits, their risk
7 tolerances, et cetera.

8 And the second thing that's important to
9 check pre-trade is frequency, that you have not
10 sent too many orders maybe of the same size and
11 the same -- of a size and direction within a
12 certain period so that you, post-trade, have an
13 opportunity to enforce lots of limits, more
14 sophisticated limits, around your desired trading.

15 So, I think, generally speaking, it's
16 not too far off. I think my concerns will be not
17 in the details of the pre-trade risk controls but
18 all of the layers of additional requirements that
19 are piled on top of those risk controls to make
20 sure that you're actually doing what you're
21 supposed to be doing. And I would leave a little
22 bit more discretion to firms to figure out how to

1 make sure that their algorithmic trading or their
2 electronic trading doesn't violate laws or rules.

3 CHAIRMAN MASSAD: Sorry, Richard, "by
4 all those other requirements," let me make sure I
5 understand what you mean.

6 MR. GORELICK: I think there are a lot
7 of details in the testing that may not be suitable
8 for all types of trading. I think there are, you
9 know, and may not even be able for different types
10 -- from exchange testing environments, for
11 example.

12 I think that some of the written
13 supervisory procedures and controls may not be
14 suitable for every type of business. I think that
15 the -- clearly, I think it's appropriate that
16 algorithms need to be supervised by an individual,
17 a named individual, at a firm. I think that it's
18 an important thing that the rules get right, in
19 that we don't want this idea where everyone points
20 the fingers at the computer and there's no one to
21 take responsibility.

22 When an algorithm is traded in the

1 market, even if it has artificial intelligence, as
2 Commissioner Giancarlo mentioned, there needs to
3 be a human person at the trading firm responsible
4 for that algorithm, and that person needs to be
5 named in advance and understood so that if there
6 is a problem the exchanges and the regulators know
7 who to talk to.

8 But I do get concerned about some of the
9 specific training requirements, the testing
10 requirements, and in particular, the annual
11 certification requirements, where on an annual
12 basis a firm would have to go back to the exchange
13 with a very extensive document that might list all
14 of the risk parameters that they chose to set it
15 throughout the course of the preceding year. And
16 that's something to me that just seems
17 unnecessarily burdensome, especially when most of
18 these risk parameters are set with the exchange
19 day in and day out, and the exchanges in real time
20 have access to the same or very similar
21 information. So, it's that type of additional
22 requirement built around these pre-trade risk

1 controls that give me some pause.

2 MR. GRIFFIN: Gary.

3 MR. DeWAAL: Yes. You know, it's -- I
4 like to see what's going on around the world, not
5 just in the United States, and I was struck that
6 last week, the Singapore Exchange, which had had
7 very, very -- and still has, I might add -- very,
8 very prescriptive requirements around its pre-
9 trade risk controls, has proposed a modification
10 to its rule 2.1. And the rule basically
11 eliminates all the specific requirements and
12 simply comes up -- and this is just one provision
13 -- it says obviously -- it's just a general
14 sentence. It says that a clearing member -- this
15 only relates to a clearing member, but again this
16 is a Singapore Exchange -- in order to clear the
17 trades, it has to have pre-trade controls, and it
18 says as such: The checks must be appropriately
19 set to effectively limit the firm's risk exposure
20 to trading members to prevent the taking on of
21 excessive risk. One sentence. If you look at the
22 rule before, they had many of the types of

1 specific requirements that were listed in 1.80.

2 And, again, to Richard's point and to
3 some of the points that I think you'll hear over
4 and over again, the danger of making this too
5 specific is that you're not going to allow for the
6 evolution of the marketplaces. You're not going
7 to allow for the evolution of what might be best
8 practice in a couple of weeks. Keep in mind that
9 the way that this rule is constructed because of
10 the definition of algorithmic trading compliance
11 issue, it's a violation potentially of the rule
12 for a firm to violate its own internal policies.
13 That doesn't exactly encourage firms to run out
14 and adopt the best practices. And the problem of
15 coming up with a prescriptive rule -- and, again,
16 I do think the effort was not to be prescriptive,
17 but when you compare, as I said, the Singapore
18 Exchange proposed rule with what's being proposed
19 by the CFTC, you can see the difference, the
20 danger being too specific, and coupled with the
21 fact that firms, I think, are going to be
22 discouraged from being innovative in adopting best

1 practices going forward, is that you are not going
2 to be flexible enough to deal with what is the
3 best practice going in the future.

4 MR. GRIFFIN: Paul and then Chris.

5 MR. CHOU: Yes. So, I would just
6 suggest that understanding the context around a
7 lot of the trades and the message throttling in
8 particular is going to be very important, because
9 many different markets in asset classes have
10 extremely different and unintuitive, appropriate
11 message profiles for how many should be going per
12 second. So, you know, if you take the equity
13 options world, if you're a market-maker in S&P 500
14 stocks and all the series of options around that,
15 and nothing moves for the entire day, then you
16 sort of have this profile where you see no
17 messages per second and then the second all the
18 stocks move up at once, you might see enormous
19 amount.

20 So, I think understanding the context of
21 when that's happening, it's going to be important.
22 If the underlying asset moved, obviously that

1 makes sense, and it's unlikely that that's
2 manipulation.

3 But if you have too little -- if the
4 thresholds are too low, essentially what will
5 happen is certain people won't be able to update
6 fair markets for other securities and the
7 execution quality will probably suffer for
8 customers, so.

9 MR. HEHMEYER: There have been a lot of
10 very good things that have been said, and I
11 certainly agree with a lot of them. You know, it
12 seems to me that this balance that you'll be
13 trying to achieve between how broad to set the
14 rule and then how many people you have in the net
15 that you would require to be registrants or
16 members potentially of NFA, and again, I'll say
17 that the NFA stands ready to do what the
18 Commission deems that NFA should be doing. But
19 you've got the -- I think you'll find, in the
20 industry, that there's a lot of desire to have it
21 clear what's expected of people, because that's
22 the best practices now. And so I don't think

1 you're going to get push-back on trying to make
2 the market safer and more sound with regard to
3 these algorithmic practices by most of the people
4 that are engaging in most of the activity.

5 So, you're not going to get, I don't
6 believe, push-back -- as Richard was saying, well,
7 in codifying best practices. The problem would be
8 in creating some of the bureaucratic work of
9 filing a lot reports by people who really aren't
10 the intended targets, if you will. And that's
11 going to be a balance, I think, for the Commission
12 in trying to get that right.

13 MR. GRIFFIN: You know, speaking on the
14 multi-layered approach -- and, Bryan, I don't know
15 if you would be best for that, or Pierre perhaps
16 -- I mean, in terms of, you know, who -- or upon
17 whom -- the pre-trade risk controls are imposed,
18 the rule obviously looks at, again, multiple
19 layers throughout the process, whether it's the AT
20 person, the clearing FCM, the DCM. In terms of
21 that structure, do you feel like that is well
22 covered? Is the need for application to clearing

1 FCMS -- is that a necessary obligation, or
2 something that perhaps should be discussed
3 further?

4 MR. DURKIN: First of all, in terms of
5 the controls themselves, I mean, many of these are
6 ones that we've implemented as an institution,
7 right -- and we're firmly behind the intent and
8 purpose behind this. No question. So, I just
9 want to be very clear on that point.

10 Where we find confusion, and even today
11 it was very helpful, Sebastian, to hear some
12 greater clarity on the intent on flexibility and
13 how that would be applied in this multilayered
14 approach.

15 We need to define that a bit more
16 clearly and will opine on that in our comment
17 letter in terms of how you might, you know,
18 consider approaching that multilevel application.
19 But, you know, again, it's a little confusing to
20 us. Just on the slide that's referenced here
21 today, multilayered approach requires risk
22 controls at AT person, clearing member, FCM, and

1 DCM. Then it says, "Each entity has discretion to
2 set appropriate design and parameters," which is
3 positive. But then it goes on to say, "To ensure
4 minimum standards for parameters, entities must
5 report settings to the DCMs," and this is to
6 establish, I think, some kind of baseline or
7 floor, whatever, in terms of making sure everybody
8 has some baseline parameters that they're trying
9 to work towards.

10 But, you know, these are the types of
11 things that we just need some clarity on to figure
12 out, and what are our obligations as a DCM to make
13 sure that this is being carried out in the
14 appropriate manner, and what are each one of those
15 participants in those order routing chain
16 obligations.

17 MR. SCHOTT: Sure. So, both in response
18 to your comment and maybe Chris -- the pre-trade
19 risk controls are intentionally, I think from
20 staff perspective, broad in that they say have a
21 maximum per-unit time. We don't tell you what the
22 maximum is; we don't tell you what the unit time

1 is -- just have a number divided by a number. So,
2 the purpose of some of the reporting that has been
3 discussed is because the rule in theory lets you
4 have a pre-trade risk control of, you know, a
5 million orders per second -- to be facetious about
6 it -- there's a desire to have some check that in
7 fact that flexibility hopefully that is reflected
8 in the rules is not going to be abused.

9 MR. GRIFFIN: Gary. Oh, sorry.
10 Commissioner Bowen.

11 COMMISSIONER BOWEN: Yes, thank you. I
12 just want to make sure -- thank you so much for
13 the comments. What I'm hearing is that we have
14 been overly prescriptive, and we have not
15 necessarily captured the risks that are posed by
16 these types of trading activities. And so
17 therefore, by even listing or defining people,
18 whether they're DCMs, ATs, or FCMs, we may not be
19 capturing the very people who are coming to the
20 market and presenting potential risk. Am I
21 hearing that right?

22 MR. DURKIN: Yes.

1 COMMISSIONER BOWEN: Okay, thank you.

2 MR. DeWAAL: One question that I have,
3 because it jumps out at me as something that's not
4 entirely clear in the proposed rules is when the
5 staff refers to "clearing member," FCM, an FCM
6 that's a clearing member, are you placing all the
7 obligations on the FCM that's carrying the
8 customer's account? Are you placing the
9 obligations on the FCM -- the clearing member FCM
10 -- that is sponsoring or granting the access? Or
11 both.

12 MR. SCHOTT: So, that would be a useful
13 thing to have a comment on, because the proposal
14 is around the member that is clearing the trade.

15 (Interruption)

16 MR. SCHOTT: I'll try to shout. So, we
17 have received questions as to whether the better
18 approach ought to be the executing firm that's
19 putting these controls in place. So, I think that
20 would be a good point for discussion here. But
21 the proposal is the clearing firm, not the
22 executing firm.

1 MR. DeWAAL: I mean, from a pure point
2 of technicality, both FCMs are a clearing FCM with
3 a relevant DCM, because in order to sponsor
4 somebody's access or grant access, you have to be
5 a clearing member FCM. So, that's where the
6 danger -- that's why it's a little unclear in the
7 rule, because everybody who grants or sponsors
8 access is a clearing member FCM -- unless you're
9 self-clearing, by the way. And it's potential
10 that somebody could self-clear -- and, by the way,
11 they would not fall within this rule necessarily
12 -- that's another potential exclusion.

13 But to me what's relevant, because here
14 -- this rule is all about avoiding market
15 disruption. And therefore the appropriate party,
16 to me, is the gatekeeper, who is granting that
17 market access. So, in a situation where one
18 executing broker on behalf -- one executing FCM on
19 behalf of multiple customers grants access, they
20 seem to be in a far better position to control
21 that access, than the firms that ultimately are
22 receiving the trades -- this is not, like, 1.73,

1 which effectively is really a credit control.
2 This is really all about disruption. So, I do
3 find that -- you know, I agree, I think it's
4 something that should be clarified when the final
5 rule comes out that, in my view at least, the
6 gatekeepers are the more appropriate party.

7 MR. GRIFFIN: Being cognizant of time,
8 this would be a good point to move on to the last
9 topic that we certainly wanted to raise today,
10 which was the question of self-trading. And this
11 has been an area where it's certainly gotten a
12 great deal of focus from a number of parties, and,
13 really, there are a couple of questions I think
14 that have come up that would be helpful to discuss
15 here.

16 First, the way that self-trading is
17 proposed in the rule: Does it define the
18 population of trades appropriately, first of all?
19 And, second, is there enough flexibility in terms
20 of implementing the self-trade prevention tools at
21 the DCM level and how that may go about?

22 So, Bryan, if you want to jump in.

1 MR. DURKIN: First of all, compliments
2 to all of you in terms of the discussion that
3 we've had over the last few years on this very
4 topic and how it's informed the definition of how
5 this would apply. You've recognized that there
6 are legitimate situations where there may be
7 transactions occurring within the same firm for
8 the same proprietary account opposite each other,
9 and you laid out, you know, how that would be
10 permissible or allowable with a certain level of
11 reporting obligations and whatnot. And I think
12 that's a big advancement and cannot compliment the
13 Commission enough for making that recognition.

14 Now, assuming that that occurs and, you
15 know, we stick to that criteria, when you remove
16 those transactions from our calculation and how
17 we've reviewed it just having taken a particular
18 day in February where this was called out in terms
19 of the level of self-matches, it would be down to
20 a fraction of one percent, a very small fraction
21 of one percent of activity.

22 And, you know, we're really happy to

1 share that information with you. I think you'd
2 find it interesting, and it's just to kind of
3 frame out, you know, what, in terms of possible
4 disruptive practices, are we talking about here if
5 we're acknowledging now that, you know, there is a
6 reasonable basis for certain types of these
7 transactions to be occurring with the caveats that
8 have been outlined, to what end, then, are we
9 trying to address a problem? Or how big is that
10 problem? And so we'll articulate that again in
11 our comment in greater detail and specificity, but
12 in terms of how the DCMs' protocols are to be
13 applied, you know, again, we're going to be asking
14 for some more guidance from the Commission in
15 terms of what the expectations are under this rule
16 and ensuring that the protocols that we've put
17 forth effectively comport with your expectations.
18 But, again, I think we have to really focus on
19 what is the problem here that we're trying to
20 solve, and the universe of what this is being now
21 applied to is a very, very small fraction of
22 activity.

1 MR. GRIFFIN: Sebastian, if you'd like
2 to maybe speak briefly on the intent behind the
3 rule, how it was structured, and some of the
4 thinking that went into those points.

5 MR. SCHOTT: Sure. Let's see, is my mic
6 working now? Yes? Okay, good.

7 So, from the staff perspective, the
8 approach here was, again, a little bit like our
9 pre-trade risk controls, and we thought we were
10 being flexible, but we have a mechanism around
11 reporting, and the mechanism around reporting is
12 designed as a counterbalance.

13 So, as you mentioned, Bryan, there's the
14 premise that there are certain activities,
15 self-trading, that when it has characteristics
16 about independent decision-makers and so forth,
17 that that's permissible.

18 Now, having made sort of that statement
19 and proposing to codify it in rules in effect,
20 we're also looking to make sure that that latitude
21 isn't abused through a measure of transparency
22 that says, it's happening, that's good, now let's

1 identify how much of the self-trade, how much of
2 it is happening? And so I think that's the
3 primary desire: To acknowledge it, to permission
4 it, but to be transparent about how much of it is
5 happening.

6 MR. DURKIN: There's one other aspect
7 that we're going to be seeking some clarity under
8 the requirement where I believe it makes a
9 reference to transactions that are under common
10 control, and this would apply to those types of
11 transactions, which had us a bit perplexed because
12 we would look at those types of transactions as
13 cross orders or crossing of trades, and, you know,
14 we have facilities for those types of transactions
15 to be permissible, and so we're going to be
16 seeking some greater clarity on what the intent
17 was there. Again, the driver was orders for
18 accounts under common control but are for
19 different beneficial account owners. So, I mean,
20 it's not what we would typically have put under a
21 definition of self-trading.

22 MR. GRIFFIN: Okay, we are about out of

1 time on Panel I. Before we close it, I just want
2 to check -- Chris?

3 MR. HEHMEYER: Thank you. Can I go back
4 to the bigger issue of the registrants for just a
5 moment? And that is just a little perspective to
6 some of those that maybe are newer to the
7 industry.

8 When the NFA was created in the early
9 '80s, it created the categories of floor broker
10 and floor trader for purposes of registering the
11 floor brokers and the floor traders while trying
12 to avoid duplicative regulations with the
13 exchanges, because they were already regulated by
14 the exchanges. And so we went over -- we, floor
15 brokers and floor traders -- went over and got our
16 fingerprints at the NFA, and that was all we heard
17 of it for 30 years. And so it functioned pretty
18 well, because you had these people in the system
19 and had data on them and the exchanges regulated
20 them.

21 Then, it was somewhat my fault that this
22 came back up under the swaps regulation

1 discussion, because those of us in the trading
2 business kind of thought, you know, if we register
3 as floor traders and only trade cleared swaps, if
4 we get registered as floor traders, maybe that
5 would work and function roughly as the way it used
6 to work. And it then became a bigger thing, and
7 so there's this awful application -- I went to the
8 NFA and said: Could you handle this thing of
9 floor traders? And they said: Yeah, it'd be a
10 little difficult because they're individuals and
11 not companies but we could make it happen; there's
12 only a limited number of them. And so I said:
13 Sure, we could do it. And so it ended up that the
14 Commission came up with this set of rules for the
15 floor traders, which now needs to be tweaked. So,
16 there's this really cumbersome term, "floor
17 trader," for these automated traders. And I'm
18 somewhat guilty of contributing to that.

19 Having said that, the challenge I think
20 for you all as this goes forward is this
21 difference between a member of the NFA and a
22 registrant of the NFA, because a member has much

1 greater responsibilities, has to file an annual
2 report, has to be there for regular audits. Its
3 books and records will get audited.

4 A registrant doesn't have that
5 responsibility. And so here you're going to have
6 the issue of the prop trading firms and the
7 exchanges' rules again where we don't want to be
8 duplicative with what the exchanges cover, and
9 these professionals that have a lot of these
10 systems and rules and best practices already in
11 place and certainly could abide by those
12 Commission rules if they come down -- that they
13 have to abide by a set of rules that are to go
14 with new releases of algorithms and things like
15 that -- software releases -- which is important.

16 It's the software releases oftentimes
17 that, in my opinion, where some of the danger
18 comes. And so those need to be laid out. The
19 professional firms I think are certainly willing
20 to do that and welcome because it's safe and
21 secure.

22 The bigger issue is if it's broad, do

1 you have 4,000 registrants or 5,000 registrants
2 out there who might be a farmer that uses an ISV,
3 and so that will be the trickier part. All of
4 those people being registrants with the NFA may be
5 good for the NFA business, but I'm not sure if
6 that, from a public policy standpoint, is where
7 you want to go. So, that's -- I just offer that
8 as possibly part of the challenge of trying to get
9 this right. It's somewhat nuanced.

10 Thank you.

11 MR. GRIFFIN: Thank you, Chris. Unless
12 any Commissioners have any questions, comments?
13 Great. Thank you, Sebastian, Marilee, Mark for
14 joining us this morning. We're going to take a
15 very short 15-minute break, and by "15," we're
16 going to stick to 15 minutes so we can jump right
17 into Panel II. Thank you.

18 (Recess)

19 MR. GRIFFIN: Thank you. I now would
20 like to welcome our second panel, which will focus
21 on swap data standardization and harmonization.
22 Joining us on the panel are Dan Bucsa and Richard

1 Mo from the Commission's Division of Market
2 Oversight, and Srinivas Bangarbale from the
3 Commissioner's Office of Data and Technology. We
4 also invited representatives from the four swap
5 data repositories to join us: Marisol Collazo
6 from DTCC is, of course, with us as a TAC member,
7 and joining her as panelists are Derek Kleinbauer
8 from Bloomberg, Jonathan Thursby from CME, and
9 Bruce Tupper from ICE.

10 Dan?

11 MR. BUCSA: Thanks, Ward. First off,
12 thank you, Chairman and Commissioners, for
13 reinvigorating the TAC; members of the TAC for
14 participating; and Ward for organizing today's
15 activities. As other colleagues probably
16 mentioned earlier, any comments that I make today
17 are my views and my views only. They don't
18 represent the Chairman, Commissioners, or any
19 other staff at the Commission.

20 The second panel is not for staff to
21 brief you on the history of reporting or where the
22 future might take us. Instead, we wanted to share

1 our thinking and provide some background on the
2 draft technical specifications in order to help
3 frame the questions we asked for the pending
4 comment letters. As a reminder, that comment
5 period has been extended to March 7th for all of
6 you drafting letters. More importantly, staff
7 also wishes to take a step back and have industry
8 take the lead and advise us by panelists sharing
9 their expertise rather than the other way around.

10 It is well documented why and how
11 entities interpret regulations differently and
12 created new reporting templates with distinct data
13 fields and formats. The agency has been focused
14 on improving data and worked with a lot of you --
15 SDRs, reporting counterparties, industry
16 organizations -- throughout the evolution of swaps
17 data. We appreciate that cooperation and plan to
18 continue to rely on that dialogue.

19 Swaps data has come a long way since the
20 inception of reporting, especially considering
21 that there was limited transparency for the market
22 and regulators before Dodd- Frank. Today we have

1 a better understanding of what is happening in the
2 swaps markets than in the past.

3 Staff distributed this Request for
4 Comment to continue the work of improving the
5 data, as well as our other initiatives such as the
6 cleared swap reporting rulemaking. This is just
7 one step in an iterative process to resolve the
8 inconsistencies in how different SDRs and market
9 participants report swaps.

10 To be clear, the Request for Comment is
11 not a Commission action and doesn't change any
12 regulations or reporting requirements. It is not
13 intended to stimulate discussion on existing or
14 future regulations at this time. Instead, the
15 goal is to garner technical feedback from a data
16 perspective on the prioritized list of data
17 elements whether their definitions, formats, and
18 allowable values are accurate.

19 In particular, we're not attempting to
20 limit the different economic terms that could
21 constitute a swap. On the contrary, we are simply
22 searching for more robust reporting so the same

1 element is being reported consistently and
2 transmitted to the CFTC under a common approach.
3 The Request for Comment aims to better understand
4 if the definition is not clear, the format not
5 possible, or the allowable values not inclusive
6 enough to represent swap transactions.

7 At this time, staff chose to focus on
8 credit, interest rate, and FX swaps since those
9 asset classes are much more standardized than
10 others, such as commodity swaps, for example.
11 There's no one-size-fits-all approach that works
12 for reporting. The terms of swap transactions can
13 vary greatly based on the risks one wants to gain
14 exposure to or limit by hedging. The prioritized
15 data elements listed are driven by use cases
16 identified by staff across all divisions of the
17 Commission in order to help promote our regulatory
18 mandates.

19 Wherever possible, an existing data
20 standard was used. In instances where a data
21 element did not exist in another reporting regime
22 or the options available did not fit the needs of

1 the use case, a new draft technical specification
2 was created.

3 Staff conducted its initial review based
4 on data actually contained in the SDRs, FpML and
5 FIX messaging standards, known SEC reporting
6 regulations, and ESMA reporting requirements. We
7 also heavily leveraged the international
8 harmonization work going on, such as by groups
9 like CPMI-IOSCO. The Office of Data and
10 Technology is co-leading some of those efforts,
11 and my colleague, Srini, will take the lead on
12 detailing some of that work.

13 MR. BANGARBALE: Thank you, Dan, and
14 again my comments are mine only and they do not
15 reflect necessarily the views of the Commission,
16 the Commissioners, or other staff of the
17 Commission.

18 I would like to take a couple of minutes
19 to talk about the background in the international
20 work and how the international work that the CFTC
21 has been co-leading corresponds and works with the
22 staff work that's being done here.

1 In September 2014, the Financial
2 Stability Board published a report on aggregation
3 of global swaps data for regulators, and they
4 conducted a feasibility study. The CFTC co-led
5 that effort. And that study recommended several
6 things.

7 One was the development of standards for
8 data elements, which different regulatory regimes
9 had different standards for form and manner.

10 The second one was development of key
11 identifiers like the LEI, the UPI for products,
12 and USI or UTI for transactions. The LEI was well
13 formed by then, so not a whole lot of further work
14 was necessary, and the Commission has been an
15 early adopter of the LEI standard.

16 As far as the development of data
17 standards for other data elements and USI and UPI
18 or UTI and UPI, the Commission has been leading
19 the CPMI-IOSCO work on developing these standards.
20 The CPMI-IOSCO formed this group in December of
21 2014 quickly following the publication of this
22 report to handle these data elements.

1 So far, the work has proceeded on all
2 three fronts.

3 On the data elements side, the group has
4 published the first consultative document, and the
5 comment period has closed but the group is
6 considering comments and is working on more data
7 elements. On UTI, the group has again published a
8 consultative document, has received comments, and
9 is expected to issue final guidance by late spring
10 this year. On UPI, the group has published one
11 consultative document and is expected to follow
12 with one more consultative document by the end of
13 the year.

14 The FSB has again taken charge of
15 putting together a governance mechanism and an
16 implementation plan for UTI and UPI. So, based on
17 these, our document that we published as specs
18 does not address UPI and UTI, because we intend to
19 fully leverage all the international work that's
20 going on in these areas. And since we co-lead
21 this work, we are very much involved in it, and in
22 fact two weeks ago we had an industry workshop

1 here. A number of you actually participated in
2 that workshop to provide CPMI-IOSCO and the
3 workgroup with your views on all the consultative
4 documents that have been published by the
5 CPMI-IOSCO workgroup.

6 On the data element side, the focus of
7 the CPMI-IOSCO workgroup is on global data
8 aggregation for systemic risk purposes. But the
9 CFTC's remit goes beyond it.

10 As Dan talked about a number of use
11 cases, we have a number of regulatory use cases,
12 so our list of data elements is, by necessity,
13 larger. There will be overlap. We are
14 overlapping, and we are leveraging as much of the
15 work of the CPMI-IOSCO that we can put into our
16 specs. But there will be data elements that we
17 will address that will go beyond what CPMI-IOSCO
18 will address.

19 So, with that in mind, we also, as Dan
20 said, looked at the work done by ESMA on EMIR and
21 the regs by SEC and other documents available like
22 the industry bodies. And we believe that staff

1 has spent a lot of effort and research into many
2 of the technical and data standards aspect to come
3 up with the draft spec that we have put out for
4 comment.

5 Of course, you know, part of the process
6 in the comment is to learn more about anything
7 that we might have missed or any other aspects we
8 should take into consideration, so the comment
9 period is still open, and I would obviously
10 encourage everyone to, you know, send in your
11 comments with respect to the document we put out.

12 Thank you.

13 MR. BUCSA: Thanks, Srini. The comments
14 that we do hope to receive will inform any
15 subsequent decision-making by providing insight on
16 how SDRs can transmit the data in a consistent
17 manner. We want this to happen regardless of who
18 is executing the transaction or which SDR has been
19 utilized. We hope to continue to consult with
20 industry now and in the future, and we place
21 utmost importance on this.

22 That's why we think the TAC should

1 contemplate the reestablishment of the Data
2 Standardization Subcommittee. It would provide a
3 more permanent means for the experts in the space
4 to have these conversations, share best practices,
5 and collaborate with staff on how to deal with
6 this complicated dataset.

7 Today, for this panel, we're going to
8 talk about four of the themes from the Request for
9 Comment: Reporting of events, particularly
10 allocations and compressions; order data and
11 package transactions; pricing information; and
12 notional amounts. Of course, as time allows we'll
13 talk about other themes as well.

14 Thank you again for your attendance.
15 Looking forward to the discussion, and turn it
16 back over to Ward to lead the conversation.

17 MR. GRIFFIN: Thank you, Dan; Srini. As
18 Dan mentioned, today's discussion is going to
19 focus on four of the themes from the Request for
20 Comment. We have asked TAC members as well as our
21 invited SDR panelists to co-lead each of these
22 themes, and we're going to address them in order.

1 And then, finally, before we wrap the panel, we
2 will discuss briefly the potential for
3 reestablishing the Data Standardization
4 Subcommittee and solicit the TAC members' views
5 with respect to that.

6 Why don't we dive right into the first
7 theme, reporting of events. Handling -- or, say,
8 co-leading -- that discussion will be Jonathan
9 Thursby from CME; Marisol Collazo from DTCC; and
10 Supurna, who's on the phone, I hope, from
11 BlackRock. Supurna, you there?

12 MS. VEDBRAT: Yes, I am. Can you hear
13 me?

14 MR. GRIFFIN: Yes, we can, thank you.

15 MS. COLLAZO: Okay, so thank you for the
16 opportunity to present to this Committee today on
17 what I would consider a very important topic as it
18 relates to regulatory transparency in the OTC
19 derivatives market.

20 First I'd like to say I applaud the
21 effort of the Commission to tackle this issue and
22 to address it from a technical specifications

1 approach and solicit comments. I'm encouraged to
2 hear that in taking forward this approach that you
3 are looking at CPMI-IOSCO data harmonization work,
4 because we think that's very important from a
5 global perspective, and I'm looking forward to
6 opening up this dialog with my co-panelists here
7 representing other SDRs.

8 Before I go into the reporting of
9 events, I'd like to set some context around data
10 quality that I think will drive the four points as
11 it relates to events pricing, notional and --
12 missing one. What am I missing? This -- yes,
13 thank you.

14 So, DTCC -- we've been looking closely
15 at data quality since commencing our global trade
16 repository services back in 2012. Just to set
17 some context, we are now covering nine
18 jurisdictions globally across U.S., Canada,
19 Europe, and Asia. And what this allowed us to do
20 is it positioned us quite well to look across the
21 datasets and understand where the issues lie both
22 from jurisdictional level -- for example, under

1 the CFTC regulations -- as well as compared to
2 regulations across the globe.

3 In that vein, we have really looked to
4 take a very proactive approach on addressing data
5 quality issues that we have seen, and we have been
6 working closely with market participants, market
7 providers, SEFs, clearing houses, as well as
8 regulators to identify what is the root cause of
9 the poor data quality in certain areas. And, in
10 fact, we've been very engaged with Dan Bucsa and
11 his team in providing the results of our effort --
12 whether it be through heat maps, through root
13 cause analysis and recommendations -- and also
14 actively participating in the CPMI-IOSCO Data
15 Harmonization Working Group.

16 So, I just want to show a little bit of
17 what we have learned and how we have evolved our
18 own thinking around data quality. You know, there
19 are a few components. When we first embarked on
20 this exercise, we thought about sort of the
21 traditional standards that, you know, you can
22 Google search and read what does data quality

1 mean, and there are many white papers on this,
2 and, you know, right away two key terms that come
3 up are "completeness" and "accuracy."

4 Well, we looked a little further into
5 exactly how do you achieve accuracy in particular,
6 and so there are two points that I want to raise
7 here. One is around validating the content of the
8 data and doing so in a way where you're applying
9 business rules to the data that's being provided.
10 So, we think that's really important in terms of
11 how we look at the technical specifications. What
12 are the business rules that are going to lead to a
13 reliable piece of information?

14 I would note that, based on discussions
15 we've had with staff and our own read, we think
16 there are some changes that need to happen under
17 Part 49 rules that enable the SDRs to apply those
18 business rule validations and have the authority
19 to either perform inception management or
20 potentially reject the trade, and, you know, the
21 reporting entity has to try again.

22 So, you know, the other -- the second

1 part of this is what I would call data integrity.
2 When I speak about the data integrity, what I'm
3 really speaking about is the reliability of the
4 content being provided. The reliability
5 increases, we believe at least, when it is tied to
6 existing processes.

7 For example, if a field is reported as
8 part of an electronic confirmation process and the
9 value is provided by that confirmation provider,
10 then it's going to have a high reliability rating.
11 And we see this play out quite strongly on CDS and
12 interest rate swaps where it is a market where you
13 do have a high percentage of trades being
14 electronically confirmed.

15 The same is also true for cleared swaps
16 as it relates to fields that are being captured
17 for the purpose of either clearing or confirmation
18 where these fields are required to be reported in
19 terms of information that's being asked for that
20 doesn't exist in existing market conventions or in
21 practices or whether data needs to be transformed,
22 values added, or potentially where we have a

1 redundant set of data fields. So, you know, the
2 illogical sequence of having two or more fields in
3 the same trade record that can contradict each
4 other is what I mean there.

5 The danger here is that it then starts
6 to fall further and further away from existing
7 operational process or market structure, and there
8 is where we're really seeing the data quality
9 decline. And so I don't think that the measure of
10 data quality is poor across the board. There have
11 been improvements. Our analysis has shown cases
12 of, you know, 38 percent on data quality up to 85
13 percent on certain fields. So, we are seeing
14 improvements, but where we're really I think still
15 quite struggling is on what I'd call sort of the
16 outside the parameters of where the existing
17 operational process is.

18 So, with that lens I'm going to turn to
19 reporting of events, and then I'll open it up as
20 well to my co-panelists to add their comments to
21 it.

22 In thinking about reporting of events, I

1 considered three aspects:

2 One is: does a recommendation advance
3 the data quality, and can the information be
4 relied upon? So, essentially that data integrity
5 test.

6 Two: are there global implications that
7 need to be considered? Sounds like Srini has
8 tackled some of that, so I'd like to explore that
9 a little bit more.

10 And three: is the information readily
11 available or accessible to make execution of such
12 proposed standard executable and can we act on
13 that?

14 So, starting with the first, and then
15 looking at the definition around event type in the
16 specification, when we look at the data quality
17 aspect, we think event types in the proposed
18 specification is over 30 values or 30 values that
19 are provided there. We think there is a much more
20 narrow definition. We think that's too broad.

21 Traditionally, event types really
22 reflect price-forming changes as it relates to the

1 opening or closing of a transaction -- for
2 example, a new trade, new execution, novation, or
3 terminating a trade. These are all price- forming
4 events; whereas, when you look at middleware
5 providers, what they are really doing is
6 performing actions on those events. And so the
7 remainder of what we saw in the technical
8 specification beyond those three we believe are
9 much more applicable to actions. And these are
10 really actions that are applied on a new trade, a
11 novation, or a termination for the purpose of --
12 typically for position calculations, settlement
13 activity, or confirmation processing.

14 I think this is a very important
15 distinction, because the danger here is that we
16 are trying to fit into an event-type definition,
17 and this includes the compression and allocation
18 point, the behaviors, and the actions that occur
19 within market providers for other purposes. And
20 I'm concerned, in terms of advancing data quality,
21 that we're going to -- even in the place of a
22 standard, we're not going to get highly reliable

1 data, because it doesn't presently exist in that
2 infrastructure. And the result is going to be,
3 you know, a lot of, I think, cost here in terms of
4 passing that information through, but the
5 likelihood of the data quality in our opinion is
6 still going to be poor.

7 You know, the other application is the
8 global consideration, and we think that event type
9 is an important field for systemic risk and
10 certainly for the need for data aggregation, so
11 I'm encouraged to hear that that is something that
12 is being looked at alongside of the other data
13 elements workstream from CPMI-IOSCO. My caution
14 here would be that there is full alignment, and
15 that is worked through -- because I understand
16 that's still work in progress -- and I would be
17 very concerned about the Commission moving in
18 advance of CPMI-IOSCO having really fed it through
19 all of these scenarios and really collecting
20 industry feedback on that.

21 The last point -- is the information
22 readily available? I think, for the reasons I've

1 already stated, we don't think they are, and we
2 would propose instead that the focus here be on
3 really narrowing what is the objective, you know?
4 So, we look at alternatives, because we do
5 understand that there is a need to have a better
6 understanding, and we believe that the objective
7 here is what the Commission is looking to seek --
8 and happy to be sort of educated on that in terms
9 of these use cases -- audit trail, being able to
10 follow a trade from execution through its life.

11 There are other alternatives that can be
12 explored such as linking trades when it relates to
13 compression between the predecessor and the
14 successor identifiers -- trade identifiers-- you
15 know, and that would satisfy the audit
16 traceability. There are other values as well
17 reported in that trade record that would identify
18 that the submitter of that data is a compression
19 provider. So, that is another data element that
20 has a high degree of accuracy and would enable the
21 Commission to understand that it's a compression
22 trade and one of the linking identifiers to that

1 compression.

2 What then remains is the question of the
3 reason for the compression. Multi, bilateral, or
4 blending are the three examples in the
5 specification. As it relates to the reason, I'd
6 like to better understand, in terms of use cases,
7 what added value the Commission is deriving for
8 that. We think that collecting such information
9 again would be very difficult, and we're concerned
10 about the degree of accuracy that as a swap data
11 repository we would see in terms of that field
12 being populated.

13 So, those are my comments. Thank you
14 for giving me the opportunity to present on that,
15 and I'd like to turn it over to perhaps Bruce, if
16 you want to pick up.

17 MR. TUPPER: My name is Bruce Tupper. I
18 manage ICE's global repository business.
19 Appreciate the opportunity to speak on today's TAC
20 panel. Thank you.

21 I think before we dive into the very
22 specific questions that are posed by the draft

1 specifications, I think it is important to just
2 kind of take a step back and look at the data
3 quality in what the Commission receives today.
4 With the sort of standing up a creation of SDRs,
5 there was very little coordination on the output
6 amongst repositories to the Commission, for which
7 I know there have been public statements in that
8 regard. So, if we kind of look back to 2012, all
9 of us were busy working with our individual
10 customer bases, trying to stand up our own
11 technology and connect customers to us and make
12 sure that they could fulfill their reporting
13 obligation.

14 As part of that process, there was very
15 limited guidance or coordination amongst the
16 repositories on what the outputs to the Commission
17 would look like and, more importantly, what are
18 the methodologies and standardization of these
19 fields and how do we aggregate those and report
20 them as a collection? And as Marisol mentioned,
21 it's more than just saying I have a field.
22 There's a life cycle event. How do we communicate

1 that to you, and how do we each do that in a
2 uniform manner?

3 I think it's important to look at
4 efforts that the Commission's made and also
5 compare that to other reporting jurisdictions.
6 I've had the unique ability with ICE to also
7 manage other jurisdictions, and what I can say is
8 that I think the Commission's done a very good job
9 with collecting a dataset that's manageable and
10 one that relates to the swaps markets. In other
11 jurisdictions, there was a very broad expansion of
12 data, and what it's led to is these very large
13 sets of data that are unmanageable -- for example,
14 dual-sided reporting and the inclusion of orders.
15 So, I really -- I strongly believe that the
16 Commission got it right in the early days with
17 single-sided reporting and also just focusing on
18 transactions.

19 With that being said, I think we also
20 have to look at harmonization and the benefits of
21 that, and I'm very encouraged to hear that there
22 is consideration to restart that group or under a

1 new subgroup that Dan had mentioned. I think that
2 would be very beneficial. And I think the next
3 goal is to work with the data fields we have and
4 understand how those are to be standardized or
5 validated and also given to the Commission in a
6 uniform manner amongst all four SDRs. The end
7 result is that the staff will be able to aggregate
8 the data, process it, and then use it and have
9 useful information, and I think that's the big
10 challenge today.

11 So, those are kind of my high-level
12 remarks. I know I was asked to also prepare some
13 remarks on price data reporting and no-shows, Dan.
14 I don't know if you want to do that now, or if I'm
15 changing the agenda. You tell me.

16 MR. BUCSA: I think we jumped around a
17 bit prematurely, so we can hold off on this.

18 MR. TUPPER: Fine.

19 MR. BUCSA: Thank you.

20 MR. THURSBY: Hello. My name is
21 Jonathan Thursby. I'm from CME Group. I manage
22 CME's global trade repository business. I'm

1 thankful for the opportunity to sit on this panel
2 and talk about data quality and data improvement
3 efforts. I won't repeat a lot of the fine
4 comments from Marisol and Bruce but would like to
5 lend support to a couple of the notions,
6 particular the concept of engaging in the
7 international standards work that I know this
8 Commission has been active in doing. I think
9 we're seeing a lot of positive developments,
10 particularly in the space of certain data elements
11 -- UPI, UTI. I would also add in other
12 international standard-setting efforts around LEI
13 and the hierarchical rollup that are also
14 happening, and I think that we're seeing great
15 momentum and a lot of coordination around that.

16 Srini remarked about the event that
17 occurred here -- the workshop that occurred a
18 couple of weeks ago, and I think that's evidence
19 of the positive inertia that we're seeing. And I
20 think that we can be a beneficiary of that, and I
21 think following those timelines rather than
22 perhaps getting in front of those might be our

1 best course to ensure that the work that does
2 occur at both the SDR level as well as the
3 reporting participant level is in line with the
4 international standards so that the cycles that
5 are spent can be hopefully multi-purposed,
6 particularly for organizations that have reporting
7 obligations in multiple jurisdictions.

8 I think ultimately when we get to the
9 desire to see data transferred across
10 jurisdictions and be compiled together to give a
11 broader picture, following those international
12 standards is going to be our best course there.
13 And I also would support the idea that we resume
14 the data harmonization efforts that were
15 previously led by ODT.

16 We had done that initially around credit
17 markets. I think that resulted in cleaner data,
18 and note that that happened within the SDRs
19 without impacting the reporting participants. And
20 I think that we had seen nice progress there.
21 There was work for a second phase. There was
22 engagement -- in fact, the SDRs had come out here

1 to D.C. And had done sessions on that. That work
2 did get paused. It wasn't resumed, so I would put
3 a vote in for resuming that, extending it to the
4 other asset classes, and seeing how far we can get
5 within the SDR community, particularly taking
6 inspiration from the work that's happening by the
7 international standard-setters, and let's see what
8 that results in prior to turning to the market
9 participants and seeking the entirety of the
10 marketplace to take action on the data that
11 they're reporting in.

12 And then finally I would just make a
13 remark along with harmonization efforts to just
14 see what we've had at times, but I think we can do
15 more of, which is greater collaboration amongst
16 the SDRs and the Commission staff to look at ways
17 to improve, particularly with things around
18 looking at technical standards and other elements
19 that could be potentially imposed on recording
20 participants to have that work done in advance in
21 collaboration with the SDRs, I think is going to
22 give us our best outcome.

1 And with that, I guess I will ask the
2 question again, Dan, did we want to turn into the
3 first theme?

4 MR. GRIFFIN: Actually, Dan, why don't I
5 -- since we kind of jumped around just a little
6 bit -- Derek, not to put you on the spot, but if
7 you want to maybe chime in a bit from kind of that
8 higher-level perspective from Bloomberg's
9 standpoint to kind of set the table a little bit
10 for the broader discussion. And then after that,
11 Supurna, perhaps if you'd like to jump in and
12 target in on the discussion of events.

13 MS. VEDBRAT: That would be great.

14 MR. KLEINBAUER: So, Derek Kleinbauer,
15 product manager for Bloomberg Swap Data
16 Repository.

17 Thank you for the opportunity to join
18 today's TAC. I definitely look forward to a very
19 healthy discussion.

20 BSDR supports the efforts by the CFTC to
21 harmonize swap data in an effort to resolve
22 reporting challenges present in the market. We

1 intend to file a comment letter on the draft
2 technical specs for certain data elements. As we
3 look to introduce these additional reporting
4 fields, and I don't want to hop around again, but
5 we are aware that for instances of reporting
6 package transactions or compression events, I
7 think a common theme that we're going to touch on
8 today is the ability to link these transactions.
9 Whether we have bifurcated reporting styles of MAT
10 legs versus packages being executed on a platform
11 or away from a platform, being able to properly
12 assess that risk is going to be critical. And in
13 order to do that, I think having the linking
14 abilities is going to be key.

15 I would also say, you know, to the
16 extent that we can leverage in certain fields here
17 information that is already being reported
18 upstream, say, by a swap execution facility.
19 There are some elements on the order data side
20 where the swap execution facilities are reporting
21 elements to their trade surveillance. I think we
22 could probably do a lot of leveraging there to

1 ensure that the fields are not only consistent to
2 Marisol's point and Jonathan and Bruce's points,
3 but to make sure the information is going to the
4 correct location and what the intent of that
5 information is -- whether it's to identify
6 concentration of risk or trade manipulation, does
7 that sit with SDR reporting, or does it sit with
8 the SEF reporting? So, I think that's going to be
9 critical.

10 But not go further beyond the agenda. I
11 think we can probably leave it there and jump
12 right into the reporting of events.

13 MS. VEDBRAT: This is Supurna VedBrat
14 from BlackRock, and I'm not -- I'm going to try
15 not to repeat what people already heard, and I'm
16 going to talk about reporting of events looking at
17 it from three different angles.

18 One is, like, the usability just from a
19 practitioner's standpoint as we trade. We want to
20 make sure that any of you feel that we introduce
21 as much as possible. They can systematically be
22 provided, you know, whether it's at the SEF level

1 or what have you.

2 The second is accessibility of data, and
3 we need to be able to have access to the data
4 that's reported either, you know, to help with
5 analytics that the Commission can build upon in
6 order to get the complete life cycle of the trade.

7 And then the third element of it is on
8 linkage, because if you look at reporting of
9 events that are outlined for discussion on
10 compression and allocation, when a buy side firm
11 is participating in any of these trade execution
12 methodologies, it is very possible that the
13 initial trade (inaudible) indicates of an
14 allocation, what we would do is block trade it,
15 and then that block would be allocated. But the
16 block trade is executed on a SEF, and depending on
17 what SDR -- what SDR the SEF is using as the
18 reporting entity, you know, it could be different
19 from the entity that the CCP is using.

20 For example, if you traded a trade on
21 Tradeweb -- a block trade on Tradeweb -- and then
22 we allocated it to the CME because it was a CME

1 swap, you won't have the full life cycle of that
2 trade in one SDR. And for that -- in order to be
3 able to understand, like, the complete trade,
4 whether it's, like, from a surveillance
5 perspective or a market risk perspective, it is
6 very important that that data is accessible and
7 the Commission is able to build the analytics on
8 top of that data and be able to follow the swap
9 completely.

10 You know, from a linkage perspective,
11 one of the suggestions that we would like to make
12 is perhaps giving the client or the market
13 participant the ability to select which SDR they
14 would like their trades to be reported to, because
15 by providing that type of ability, you could
16 potentially report the complete life cycle of the
17 trade to a single SDR, which would make it much
18 more accessible and easier to be able to do any
19 type of analysis.

20 I think in the current proposal there
21 are certain fields that we can benefit from. I
22 think we also have to be careful with the number

1 of event types, and in certain situations you may
2 have multiple events that may apply to a
3 particular swap or, you know, with a unique swap
4 identifier.

5 And then the other component of it to
6 consider is there are going to be certain event
7 types that you do at time of trade. So, for
8 example, when you're trading a block and you're
9 allocating, a time of trade you know that you're
10 going to be allocating those trades, so it's --
11 and we can define that event type when we're
12 trading. For a trading strategy such as
13 compression, which you know, for purposes of risk
14 management, it's considered to be much more a
15 post-trade event.

16 You don't know when the initial trade
17 was done, if that trade was going to be part of a
18 compression or not. So, we also have to think
19 through, as these event types occur in the life
20 cycle of the swap, at what point do we include
21 them, and when we include them, is there a method
22 by which we can translate or transmit that

1 information both downstream and upstream, because
2 I think in the current environment today, the data
3 is flowing forward, which actually helps the
4 integrity of the data. But if you start to
5 include additional events that are happening on
6 the swap, that type of information may need to be
7 transmitted backwards.

8 MR. GRIFFIN: Thank you, Supurna. I
9 want to open it up to the broader membership if
10 anyone would like to chime in. Pierre?

11 MR. LAMY: Yes. Pierre Lamy, Goldman
12 Sachs. And I would also like to point out that I
13 also have been working on the FpML standard for
14 many years, and I currently chair the FpML
15 Standards Committee.

16 So, when I look at the proposal for the
17 list of events that are being proposed, what
18 strikes me, as Marisol pointed out, is those
19 events are very, very detailed and go well beyond
20 what is currently used on the marketplace. I know
21 as part of FpML, we have standardized the way to
22 report and to describe events. We do not go to

1 this level of granularity, and even within Goldman
2 Sachs, the way we frame events, we also have a
3 shorter list of events, because we don't think
4 that we need to go beyond that.

5 So, I think I would echo what Marisol
6 pointed out, which is as part of that (inaudible)
7 recommendations, a number of firms would struggle
8 to implement this very detailed set of events.
9 And that would compound the issue that we're
10 currently seeing as part of the quality of that
11 reporting.

12 And I think when I look at the proposed
13 consultation, it strikes me that there are two
14 elements. There is trying to normalize a set of
15 data which is currently reported and another set
16 of elements is introducing further data elements
17 for reporting. And I think I would be -- what I
18 would suggest is (inaudible) the information that
19 we currently report -- and I will talk later on
20 today about validating the data that we would
21 currently report -- before going to a further step
22 and significantly enlarging the set of data points

1 that we look to collect, because unless those are
2 completely indispensable, the risk is you will
3 compound the problem of data quality by going
4 through such approach.

5 MR. LEVY: Thanks. Okay, I'm just going
6 to hit on the two specific areas of compression
7 and allocations. I agree with a lot of the
8 comments already made, and for those that don't
9 know, we sit, as the other side of coin, to some
10 degree for many of the SDR activities that goes on
11 at DTCC, and we're a major provider of the data in
12 on behalf of many of the end users.

13 You know, there may be rules that are
14 already on the books that aren't really being
15 looked at or enforced as much. We definitely see
16 the data quality issues on trades that are part of
17 other processes versus trades that are just put in
18 as part of a reporting, and the quality is
19 definitely higher. Just to validate what Marisol
20 was talking about, we see that from our side.

21 But there's also maybe an element of
22 functionality being out there, or ready in

1 providers like ourselves and others, that is just
2 being underutilized and could be. We would agree
3 that the granularity of the information that is
4 looking to be provided is a bit too much, but we
5 do applaud the attempt to get to that detail. But
6 we do think it needs to be brought up a level.

7 The fact that a compression is bilateral
8 or multilateral may be interesting. I don't quite
9 understand why that would be relevant from a
10 reporting perspective as much as it's part of a
11 compression, because often compression trades,
12 whether they're new or terminations, are not
13 economic events. So, at a minimum, it's important
14 to identify that trade as different, not
15 necessarily to identify how granular you need to
16 be in describing that difference, so just saying
17 it's part of a compression may be enough there.

18 The other thing that we have done that
19 is used to varying degrees is this idea of a bulk
20 processing ID where there is some bulk event,
21 credit events, or compression events, particularly
22 compression here, where you can say not only is

1 that a compression event at the trade level, but
2 it's also part of the bigger event. And again,
3 just to validate what Marisol said, the bilaterals
4 that get done off of third-party platforms are
5 very tough. The data quality is not great, and
6 people tend not to provide it even when we can
7 take it, and then we therefore can't send it
8 downstream; whereas those provided by the
9 third-party venues for doing compressions, whether
10 they're compression engines specifically or
11 clearing houses, tend to result in better data.

12 So, again, just came off of what Marisol
13 was going through.

14 On the allocation side, it's somewhat
15 similar. You know, we have the ability to call up
16 a block, to define a block USI for an asset
17 manager trading with a counterparty. We can then
18 take an allocation-level USI at the fund level to
19 a counterparty. We can maintain those linkages
20 and report the block as essentially the former
21 real identifier, whereas the allocated trade is
22 related to that identifier.

1 So, again, we are not the only ones in
2 this market with some of this functionality. Some
3 is embedded in other middleware, in other SEFs.
4 We do think that there's a range of functionality
5 that's available that will make the data better
6 just by using some of the kit that's already
7 available on the shelf.

8 Admittedly, people have not necessarily
9 tried to optimize reporting as much as just say
10 that they've reported. And I now think we're
11 probably into the mode more of optimization; and,
12 to Pierre's point, maybe the focus should be more
13 on optimizing where we are but at a minimum, walk
14 cautiously into adding numerous fields at a
15 granular level. That doesn't necessarily add a
16 ton of value to the industry until we figure out
17 how to create some value from what we already
18 have. We do believe that some fields need to be
19 added. We just see the pattern of, if four is
20 good then maybe twenty is better. Just because
21 that granularity may be true; it just may not be
22 relevant.

1 MR. GRIFFIN: Commissioner Giancarlo.

2 COMMISSIONER GIANCARLO: Thank you.

3 Brad, I found that very interesting. You've
4 referred to functionality and perhaps -- I don't
5 want to use a word you didn't use -- but expertise
6 that you have that might be underutilized. Do you
7 feel that perhaps we haven't done enough to reach
8 out to some of the expertise that's available or
9 some of the market granular understanding that's
10 available to inform our process?

11 MR. LEVY: Yes, I think there's a bit of
12 that. We'll talk a bit more about some of the
13 work we've done about trying to provide the CFTC
14 with information about what is happening up and
15 downstream.

16 We have a clear view a lot of what
17 happens once a trade is done and beyond. Upstream
18 is a little more challenging. We'll talk a little
19 about order data, maybe being married with that.
20 It's not necessarily that we should have that nor
21 should it be in the SDR, but somehow it may need
22 to be linked. And, again, we're going to pick up

1 on that thread in the next theme. But I don't
2 know if it's people knowingly not doing something
3 as much as just the usual -- if it's not screaming
4 broken right now, it tends not to get the
5 attention.

6 This is definitely something we all want
7 to get through and make it better in terms of the
8 data being reported in a less costly way and the
9 data being usable, more importantly, and we just
10 think it's -- really, people coming around to that
11 now, given people are able to take a bit of a
12 breath and maybe optimize what's already out
13 there, which is really where our concern is, where
14 we won't do that if we pile a bunch more onto what
15 already exists. And some of what is being asked
16 to be added could be very relevant and very real.

17 But as we all know, priorities and
18 resources are stretched, and if there is a bunch
19 of new requirements, it's going to be tough to
20 optimize what we already have on the table.

21 COMMISSIONER GIANCARLO: It raises a
22 concern I have, and I'd like to see if it

1 resonates with members of the Committee in that, a
2 question as to whether we really have the right
3 people around the table, whether we're going about
4 this in the right way. There's an excellent piece
5 in today's Wall Street Journal on the really just
6 groundbreaking work that's being done in big data
7 -- everything from consumer retail but all the way
8 over to health care and public policy and social
9 networking; and the science is just really
10 breathtaking in its scope. And there are centers
11 of excellence in this in places like Google and
12 Amazon and others, and I just wonder whether we
13 are really bringing this to this very important
14 task. There's no question that getting this type
15 of visibility into our trading markets, especially
16 the swaps trading market, in the wake of the
17 financial crisis is vitally important. I just
18 wonder whether a primarily regulatory-driven
19 effort -- and I don't mean to be flippant, but a
20 government that's struggled to build websites,
21 whether we have the expertise to build a big data
22 analysis capability or whether we ought to be

1 looking to commercial centers of excellence and to
2 market participants in a broader way to get this
3 right.

4 MS. VEDBRAT: Commissioner, this is
5 Supurna. You know, when I made reference to the
6 analytics, it was exactly like the point that
7 you're making. We have a decent set of data, and
8 if we're able to actually build the right
9 analytics on top of that data, which is
10 essentially a sense of big data, it may help the
11 Commission with some of its end goals, because
12 right now the fragmentation of data -- and to
13 Brad's point on, like, all the prophesies not
14 being, you know, used to the maximum as such is
15 causing some data integrity issues -- putting
16 those two pieces together -- and I think we have
17 the expertise within the TAC members and the
18 broader community to be able to help with some of
19 those analytics.

20 MS. FUHRER: I'd like to make a point on
21 this topic as well.

22 On the plane on the way here I actually

1 read the same article and was intrigued by it, but
2 in my view there really is a difference between
3 the science of big data and the type of granular
4 detailed information that we're talking about over
5 here. And I think both of them play a part, but I
6 think we need to be very clear that we understand
7 what the different expectations are between the
8 work that we're talking about here, which can be
9 used in reporting, trade surveillance, et cetera,
10 where when we go back, as the speakers were
11 talking about, we're looking for data integrity,
12 quality, making sure that it's very (inaudible),
13 and, you know, I can go on and on about the types
14 of disciplines we need to have around the data to
15 make sure that it's usable and the conclusions
16 that you come to are accurate.

17 The way I view big data -- and I have
18 spoken on big data at different conferences in the
19 past -- is -- and if you read the article in the
20 Wall Street Journal carefully, it's more about
21 trend analysis, causality, inferences, and so on,
22 but not necessarily a cause-and-effect type of

1 thing. So, you could say that people who tend to
2 buy a certain number of things may also go and see
3 these movies or whatever. I'm just using, you
4 know, things that are outside our purview on
5 purpose. And it's a different type of conclusion,
6 an important one but a different type of
7 conclusion than I think we're talking about now.

8 So, to address the question: Should we
9 broaden our view on data to include big data
10 analysis? I think it's something we should talk
11 about, but I would caution the Commission that we
12 need to be very, very clear as to what our
13 expectation is if we do include big data and big
14 data kinds of science and big data analytics.

15 MR. GRIFFIN: I believe we had Steve and
16 then Pierre. And we've got a few more coming.

17 MR. JOACHIM: We have -- FINRA has about
18 35 years of experience in the equity business of
19 gathering, collecting, and analyzing data for
20 regulatory purposes; the fixed-income business
21 about 14 years. We've gone through many of the
22 pains that you're going through today. So, we

1 understand and feel some of the pain and problems
2 and difficulties you've got. But let me first
3 address the big data issue, and I'll come back to
4 that. Because we are actively investing very
5 heavily in big data environments.

6 There's a process that has to take
7 place, and I would applaud you and encourage you
8 to think about big data analytics in the long term
9 rather than the short term.

10 I think as Evelyn talked about before,
11 some of these analytics are just beginning to
12 mature, but getting your data structured in a way
13 that you can analyze it effectively to use these
14 tools, stored efficiently, as we move to big data
15 and storage data, storage environments, we found
16 incredibly dramatic improvements in terms of cost
17 and analytic speed that you can achieve by using
18 some of these new tools, even in their infancy
19 today. So, I don't think it's too early to begin
20 to look at these issues, study them, understand
21 them. And, using external advice as well as
22 internal advice is a powerful thing. And I offer

1 this in terms of going forward is, we're always
2 happy to offer our good offices to help as you
3 think through that in any way we can, with your
4 staff, and share our lessons learned.

5 But I absolutely agree with what Evelyn
6 also said, which was that the data collection
7 process itself is not really a big data issue.
8 It's a kind of roll your sleeves, get in the
9 ground, get in the guts of the organizations, and
10 work this thing through very carefully. It takes
11 many years and takes time to get this data
12 accurate, complete, and reliable; and some of the
13 issues you're dealing are issues that are
14 relatively common as you go through the process.
15 But much of the advice that people have talked
16 about today -- I don't want to repeat it all -- we
17 think are very powerful tools. Keep things simple
18 to start with. And settling -- and I do this all
19 this time internally because I'm on the data
20 ingestion side of the business in the creation of
21 the database at FINRA, but our examination and
22 rule enforcement people always want more.

1 And getting the right balance is very
2 important at the right time, so everybody is ready
3 to perform, because you have to get -- what you
4 get in, you have to be able to rely on. It has to
5 be accurate, complete, and timely. And to do that
6 requires, at least in our experience, a real-time
7 exercise of cleaning the data, validating it,
8 ensuring it -- not just on the sender side but on
9 the receiver side -- with an active dialog between
10 the parties to ensure that the information is
11 being done accurately and completely as close to
12 real time as possible, and then a historical
13 analysis on top of that to ensure that the data
14 looks consistent and is fair. And then you should
15 combine that with some kind of an examination
16 routine to ensure that everybody's reporting,
17 because one thing we found over time: No matter
18 what the rules say, there's always some people who
19 forgot, and we always, even 14 years later on the
20 TRACE side, we still periodically find buckets of
21 business that should be reported under TRACE rules
22 that are not today. So, very important to do

1 that.

2 The validation process is critical.
3 Thinking through the linkages, though, is really
4 an art. We have spent many years working and
5 refining through the process of linking equity
6 orders to each element of the trade execution
7 process as that's gotten more complex, as the
8 business in the equity world has moved from being
9 purely exchange driven to being over the counter
10 and exchange driven.

11 Over-the-counter and exchange executions
12 that require mobilization of lots of the data
13 across many reporting venues, which is not unlike
14 what you're doing with the SDR world, and thinking
15 through those linkages and actively working
16 through that process is a complex, detail-
17 oriented process that requires a great deal of
18 dialogue amongst all the parties but also with the
19 regulatory view of what needs to be linked and how
20 it has to be done. Some of that can be done by
21 machines without human interaction; some of it
22 requires coding and analysis up front.

1 What we do in the equity business and
2 fixed income business isn't directly a linkage
3 here; it's lessons to learn. There are things you
4 can extract from our processes that we're more
5 than happy to share with you and work with you to
6 -- and then we've done some of that already, so we
7 would offer our good offices to continue to help
8 with that process. And we think, quite frankly,
9 as you talk through ensuring you have integrity
10 across global jurisdictions, in keeping those
11 linkages tight as you think about instruments,
12 it's important to think across -- especially in
13 the package instruments where you're talking about
14 the underlying linkages, people shouldn't have to
15 report these transactions in multiple venues in
16 multiple ways. We should find ways as regulators
17 to be able to link across our environments so that
18 the data can be reported once and reported once in
19 one comprehensive way that allows us to link
20 across those environments, and that requires a
21 tremendous amount of coordination and effort. But
22 there probably are ways where we can do that more

1 effectively and efficiently than we do today. So,
2 I want to encourage you to continue to do that.

3 With that, I could probably talk for
4 another hour, but I won't do that. But thank you.

5 MR. GRIFFIN: Pierre, I believe you're
6 next and then Bruce and Jonathan.

7 MR. LAMY: Thank you. I would like to
8 echo what Commissioner Giancarlo was asking, which
9 is: Does the CFTC sufficiently leverage what
10 exists already out in the marketplace or what is
11 being developed?

12 I would like to comment on the specific
13 question of data standardization, because I think
14 the reason we are discussing these draft technical
15 specifications is because -- the reason we have
16 all those data quality problems is because there
17 is not sufficient data standardization. So, there
18 are definitely some topics - reporting of package
19 transactions, we have noticed a few times -- on
20 which there is a need for further data
21 standardization.

22 But to a large extent, there is already

1 a very significant level of data standardization
2 that exists in the marketplace and is not
3 sufficiently leveraged as part of these, and what
4 I see is, and what I'm being concerned about is,
5 the risk in which we will see specific regulators
6 developing their own definition and their own way
7 in which they want to see the data reported
8 despite the fact that there is definitely, under
9 CPMI-IOSCO, a trend to try to normalize the data.

10 We still see those efforts being done,
11 and I've been, once again, working for many years
12 in developing the FpML data standard among which
13 there is a large number of market participants.
14 It takes a lot of work to develop those standards.
15 And developing yet another way of doing things --
16 it's not the most productive way. What we should
17 rather do is look into leveraging the standards
18 and adjusting the governance of the standards if
19 need be, because, speaking for FpML, we are very
20 keen and we're very open to the idea of adjusting
21 the governance of the FpML standard to reflect and
22 to adjust as a reality of usage by regulators. It

1 is just -- and we think this is the right way to
2 go, because those standards reflect the current
3 usage in the marketplace.

4 MR. TUPPER: I think in regard to the
5 concept of big data, we look at the size of data
6 that all the repositories consume, and it's a fair
7 amount.

8 But I don't know if I would quite
9 categorize it as a big data issue. What I would
10 say is, as a repository, we struggle at times to
11 understand what is it the Commission wants to do
12 with the data and how can we best provide it.
13 That is, we're very, very familiar with all the
14 rules, and I understand all the work flows and how
15 data should be sent to us. But what is very
16 opaque, at least to me, is when I send data to the
17 Commission, what is being done with that and how
18 can I best help you facilitate your oversight
19 duties. And without understanding that, it's very
20 difficult, and each of us in the early days -- we
21 took these sets of fields, and without guidance we
22 created our own standards and validations around

1 it. Not to say who was right or wrong, but we
2 were left to do that, and obviously there are
3 three different sets.

4 We were able to harmonize our sets, I
5 would say in a field of short order, with CDS,
6 which has a high degree of standardization. Fine.
7 So, we've proven that we could do this in a small
8 set of data, but what we need to understand better
9 is: How do you want to consume it, and what are
10 you going to do with it? That will drive the --
11 we talked a lot about, without getting specific,
12 various workflows -- package trades, you know,
13 valuation reporting. I don't want to get into
14 those details, but understanding that better will
15 allow us to build the messages and the collection
16 of fields to facilitate that reporting. And I
17 think, really, that's what's going to help correct
18 today's problem.

19 MR. THURSBY: I am going to attempt to
20 maybe tie together a response to a couple of
21 themes that were brought up about linking -- maybe
22 leveraging better under leveraged standards that

1 are already existing today -- by way of talking
2 about the SDR rules amendments for clearer swaps
3 reporting. I want to start off by first
4 acknowledging and complementing the Commission for
5 understanding the two different market structures
6 that really exist. The original rule set really
7 was a one size fits all and I think there clearly
8 are different workflows with different market
9 participants engaging in that and what I would say
10 though is that I would encourage that the outcome
11 of that be in line with the proposals and the
12 comments provided by CME both during this
13 iteration as well as prior iterations on the
14 topic, whereby the mirror act of the submission of
15 the swap for clearing solves for the act of
16 reporting and in extension to have the DCO perform
17 reporting on the alpha side of an
18 intended-to-be-cleared swap. The outcome of that
19 is that you have all of the relevant data in a
20 single data repository. You move from a situation
21 of having hundreds or potentially even a thousand
22 reporters down to say less than five and that is

1 immediately going to create the standardizations
2 that exist within clearing organizations. That is
3 going to create a homogenous data set there, as a
4 large percentage of each of the driven markets are
5 already cleared and more is moving in that
6 direction. That's going to be a big boost towards
7 data quality that exists and that is going to, I
8 think, really better the overall goals which is
9 having data that is standardized that is coming
10 in, and I think the path to that is readily
11 available and actionable. So I would encourage a
12 relook at that direction and that path.

13 MR. GRIFFIN: Marisol?

14 MS. COLLAZO: So wow big data. I would
15 certainly echo that the task we're looking to do
16 really involves much more I would say
17 collaboration and one of the comments that came
18 out today is resurrecting or instituting this sub-
19 working group. This is about -- it requires a
20 high level of discipline and focus around looking
21 at the data that is already collected. As SDRs we
22 obviously have a lot of knowledge about the data

1 that we're receiving. In some cases we can look
2 across and see where there are global
3 harmonization opportunities utilizing the data
4 provided already. That has to from our
5 perspective be the key jumping off point. So
6 perhaps in parallel the Commission should also
7 look at big data and start to consider that. But
8 to solve for the issues today, if we had more
9 frequent communication with staff, really focus on
10 perhaps a narrow set of the use cases that were
11 being explored and see what does the data tell us?
12 Internally within DTCC, that's how we started.
13 You have to simplify the problem. If you start to
14 look at all the possible permutations and take
15 purely an academic approach, it is going to be too
16 disconnected, and so the very simple approach we
17 took is what problem we're trying to solve for and
18 we had to collect the data and start to look at
19 that. So my recommendation here is that, with the
20 people that are both with the Commission as well
21 as with the people that we can provide from an SDR
22 perspective, we can solve for this. And as stated

1 by both Bruce and Jonathan, we actually did for
2 CDS, for a very narrow set. In many cases we
3 actually asked the CFTC to let us do the work and
4 present back our proposals based on the analysis
5 that we saw and where we could come to a common
6 understating so it is absolutely solvable. It
7 just requires what I would view as a bit more
8 collaboration and more frequency in terms of
9 getting together, understanding the use cases and
10 really diving into the data.

11 COMMISSIONER GIANCARLO: Did we accept
12 your offer?

13 MS. CALLAZO: Again I hope so. I hear
14 that that is a proposal in terms of next steps in
15 creating a subcommittee so not having heard too
16 much content about that, I think that would be
17 certainly very welcomed -- certainly by ourselves
18 -- and this is kind of a recipe for what we can do
19 going forward.

20 MR. MCDONALD: I totally agree with
21 that. I think, with all due respect, I don't
22 think this is a big data program. I think that it

1 is actually fairly simplistic. I think that, to a
2 large extent, most of the analytics today exist to
3 be able to look at the data we deal with TRACE and
4 FINRA data and all the rest of that, and this is
5 really a data quality problem for me and I
6 actually think that around the table or in the
7 room there are pretty much all the people needed
8 to solve this problem and just to echo Bruce's
9 point I think if we understand as a group better
10 what it is you're trying to do with the data I
11 think the group is going to be better placed to be
12 able factor the data in a way that is more usable
13 and we are certainly supportive of participating
14 in that and helping solve this problem which I
15 think at the end of the day is just about data
16 quality and just the right people getting in a
17 room together.

18 MR. TERRY: Hey Ward this is Marshall
19 Terry on the phone. Sorry I couldn't make it
20 today.

21 Can you hear me?

22 MR. GRIFFIN: We can hear you.

1 MR. TERRY: So just one thing I think
2 that is interesting here -- and I agree with
3 everything that has been said -- but as a small
4 hedge fund manager up in New York -- I'm the COO
5 of the firm -- I would caution that the folks you
6 need in the room are not just the DTCC's and such.
7 I think you need some of the folks that we connect
8 through, whether it is the admins or what have
9 you, because I do know one of the things we
10 struggle with as a small manager is trying to
11 figure out how to afford all these initiatives and
12 I agree this isn't a big data management issue --
13 this is data management in and of itself. And it
14 is a very expensive proposition, I think, for
15 smaller managers and folks in general. So I would
16 caution -- I applaud the idea of having these
17 subgroups, but I might suggest if they're not in
18 the room, that you broaden the offer to some of
19 the folks that we rely on to interface with the
20 likes of DTCC and Bloomberg and what have you.
21 Meaning the fund admins or what have you, because
22 they struggle mightily to try to connect all these

1 different end solutions. I think they can give
2 you some insight on the upstream issues they have
3 with folks like myself who are working with more
4 limited budgets to try to meet these requirements.
5 So it is just an observation from where we sit.

6 MR. GRIFFIN: Thank you Marshall.
7 Bryan, and after Bryan, I think we may want to --
8 I know we're cognizant of time here and we had a
9 few themes we wanted to try and get through. I
10 know some of the co-leads had put some work in so,
11 I wanted to make sure we try to cover some of that
12 ground.

13 MR. DURKIN: Yeah we just want to be on
14 record to support the resurrection of the data
15 harmonization committee as well. You guys were
16 able to tackle a really difficult process getting
17 out of the gate by bringing all the SDRs together,
18 working with the Commission staff and in this
19 committee, they were able to solve a lot of
20 complexities very quickly and people were
21 extremely excited about the level of engagement
22 and collaboration that was going both ways with

1 CFTC staff and the SDR representation to getting
2 the problem solved. And so in line with Marisol
3 as well as Bruce and Jonathan to get that
4 committee resurrected, I think it will help solve
5 a lot of these issues.

6 MR. HEHMEYER: Just one quick comment by
7 way of -- I know it is different -- by way of some
8 perspective though, if ICE or CME walks into our
9 shop tomorrow and wants all of our data from three
10 years ago it better be perfect, or they fine the
11 bejesus out of us.

12 MR. GRIFFIN: Thanks, Chris. So I know
13 we've covered a lot of ground here and we've
14 skipped around a little bit, but I would like to
15 try and refocus on the 25 or so minutes we have
16 left on some of the other themes that we had
17 discussed previously -- and Derek and Brad, I
18 don't know if you want to take up and discuss
19 anything on the order data and packages.

20 MR. LEVY: Yes sure and I think some of
21 the themes are going to be consistent. These are
22 just specific discussions around order data and

1 package transactions so I will kick that off. We
2 don't have a place in the order data side of
3 things as much, given what we do is more at the
4 trader or immediately after and then down stream,
5 but it is definitely relevant as we've been asked
6 to provide certain information about what we see
7 based on our flow and then how to marry that with
8 what may be happening up stream. One thing at
9 least just to separate the two topics on the order
10 data side, one element that has been proposed is
11 this idea of price discovery mechanism and there
12 is a number of fields that have been suggested.
13 Again it looks like an example of all of these do
14 technically exist potentially in some situations
15 or maybe rarely where there are ideas that could
16 come about. But when you really think about it,
17 what is the purpose of getting 10 or 12 different
18 methods of price discovery and differentiating
19 between RFQ versus RFS versus a limit order book
20 versus a central limit order book. I think there
21 is a category called permitted transaction which
22 maybe is a catch all for things that don't fall

1 into the other categories. But again it seems like
2 maybe there is something there where the good
3 being the enemy of the great -- or the great being
4 the enemy of the good -- and can we get some level
5 of information so that it is clear that maybe
6 things are moving to a more automated, centralized
7 environment versus a non-automated centralized
8 environment. There is also the element of voice
9 trading and again the laws are what they are in
10 terms of what is permitted. It does seem like
11 there is some information that the regulators and
12 the Commission itself is trying to get to, to
13 understand how is the market evolving which we do
14 think it is important to understand how that
15 market is evolving. The question is, is that
16 really part of the regulatory requirements or just
17 part of an understanding, trying to get an
18 understanding of how the market is evolving. So I
19 think just that idea of order data maybe zeroing
20 in a bit on the price discovery mechanism and
21 other views from others here that may have a view
22 on whether it is too broad, too deep, too soon and

1 maybe what kind of information might be valuable
2 for the market as a whole and the regulators
3 within it. So I don't know if anybody around the
4 table, it's more people I would imagine that are
5 involved in the execution space. I know this is a
6 data -- more of an SDR -- discussion, but there is
7 definitely a desire that we see, especially based
8 on the proposal, to get not just that at trade
9 down stream but a lot of the information that
10 happened that created that trade or that got to
11 the point of doing that trade, which again we
12 don't see as a platform but we do understand the
13 desire, we're just trying to figure out where is
14 it really placed in terms of what is driving it
15 from an outcome perspective, from a regulatory
16 perspective. I don't know if anybody has any
17 specific points on order, information specifically
18 or the price discovery mechanisms that have at
19 least been suggested in the request for comment.

20 MR. GRIFFIN: Dan if you want to jump in
21 there.

22 MR. BUCSA: And, just to be clear to

1 frame the scope of that part of the document, it
2 is only for executed transactions done on
3 facility, was the limit to that order information,
4 just to help guide the conversation going forward.

5 MR. LEVY: Yes, I understand. I guess
6 our view would be it still seems a bit granular
7 for just what is really the goal of the
8 regulators. Do they want to understand truly the
9 difference between a central limit order book
10 order and a limit order book order. I understand
11 that the desire may be to move more electronic or
12 less, or maybe to have more anonymized trading
13 then disclosed trading. The question is how
14 granular do you want to go in the reporting
15 requirements to get to that level of detail or do
16 you want to utilize other mechanisms to understand
17 that trend.

18 MR. THURSBY: And maybe just a take
19 from a slightly higher level, to maybe ask the
20 question, is it necessary or appropriate to
21 collect that order information within the SDR. Is
22 that not something that is already made available

1 through the regulatory oversights of SEF and DCMs,
2 and is it not already available through a lot of
3 the audit trail information?

4 MR. KLEINBAUER: Just looking through
5 the order data and obviously having a part in
6 Bloomberg SEF -- to echo Jonathan's point, a lot
7 of this information is provided today by either
8 SEFs or DCMs to their trade surveillance. So, it
9 is not necessarily a matter of that information
10 not being made available. It is what is the
11 proper destination for that -- is it the SDR or is
12 it another form of oversight? So perhaps a
13 further discussion with multiple SEFs and DCMs
14 would be a good starting point.

15 MR. LEVY: So I think one of the topics
16 also in this theme that is probably going to get a
17 bit more attention is the package transactions.
18 This is something that has been a big discussion
19 as part of packages. Some products are
20 technically included in the regulations and some
21 instruments within a package that may or may not
22 be included in a regulatory framework do impact

1 the economics of the trade. We have spent a lot
2 of time on this ourselves because it is important
3 to be able to identify these trades and we'll look
4 to do that at times. I would say in general the
5 CPMI-IOSCO idea that you really look at that
6 individual instrument level to really define a
7 part of a transaction, then with the idea that
8 there is some ability to indicate that this is
9 part of a larger transaction and maybe even having
10 an identifier somehow for that larger transaction.
11 Again is it important that all of that is
12 completely disclosed, clear, and everybody can add
13 all of those elements up and get to an ultimate
14 price, we're not sure. We think it is a big lift
15 and maybe even a bit of an overreach from a
16 regulatory perspective. But we think at least the
17 most important thing is to say those are two
18 apples that you could compare, that's an orange.
19 At a minimum you should look at that differently.
20 You may not be able to judge the color, the weight
21 and everything about that orange but at least you
22 know you can't just compare it to those other two

1 outright transactions. This is probably relevant
2 for the compression discussion as well as how the
3 market understands when it hits the tape, what is
4 the value of that instrument? Other markets have
5 dealt with this where it is effectively uneconomic
6 trades or trades that are off market and somehow
7 indicate just to the world that just warning this
8 is a bit different and over time we believe that
9 that difference can be more understood. Maybe
10 that is where big data comes in, where people are
11 looking at lots of disparate information and
12 trying to understand trends as opposed to it's a
13 regulatory requirement. I do think there is a
14 place for big data and it is not in swap data
15 reporting as much as financial systemic risk and
16 how swap data reporting fits into that puzzle,
17 different discussion. But the idea that packages
18 can be defined just at the package level and then
19 fully disclosed at every level up to the price or
20 down at that instrument level or a bit of both.
21 So our view is more at the instrument level with a
22 wrapper to at least indicate that these are linked

1 and again we've from a platform perspective, in
2 working with the industry, have been developing
3 that level of functionality to make it clear at
4 least that something is a package. So I'll just
5 open it up there. I think others have more views
6 on this topic.

7 MR. LEWIS: Just a very quick
8 substantive point. Obviously the major use
9 besides the CFTC is transaction cost analysis for
10 all the things we're saying and I would urge the
11 Commission -- in prioritizing, improving, in terms
12 of the quality of the data and the usability of
13 the data -- obviously to focus on pricing, but
14 moreover to the extent that other prospective
15 deadlines slip -- and I'm thinking particularly of
16 package trades -- I would then accelerate the
17 importance of addressing the data piece. Because
18 I think that, to some extent, the data piece
19 solves some of the problems that are trying to be
20 addressed by mandating different execution
21 systems, the MAT-ing and other things. So to the
22 extent, like I say, the package trade requirement

1 may slip, fine. But that would argue I think for
2 accelerating even in a unilateral U.S. basis,
3 requiring meaningful price discovery by which I
4 mean, actually, a usable price so guys can figure
5 out if they're getting hosed or not. That would
6 solve a lot of the problem.

7 MR. GRIFFIN: Jonathan.

8 MR. THURSBY: To answer maybe more
9 specifically to the question that was posed, in
10 the case of packages around identifying the
11 package transaction. So in the case of the
12 packages submitted as the component legs, we feel
13 that the package or the strategy ID field that is
14 proposed by the Commission is sufficient to link
15 the components together. For packages that are
16 submitted as one economic transaction, we believe
17 to expect the product strategy ID field to be left
18 blank and then the USI to be utilized. And with
19 this, we -- Brad, I think along with your point --
20 recommended an ID field -- like a package trade
21 indicator field -- be useful to enabling to see
22 whether or not it is executed as a package or if

1 it is done as a single economic transaction. With
2 respect to pricing, it was unclear to us whether
3 the Commission thought that there would be
4 interplay between the price field and the package
5 trade price field. Should reporting parties be
6 filling out one or both? So that was unclear to
7 us.

8 MR. BUSCA: So to answer your last
9 question Jonathan, the way to think about it and
10 maybe how people could formulate their comments is
11 if we're talking about a package and it's traded
12 on a spread where there is some basis to be done,
13 what is the right way for the Commission to
14 understand either what was the spread that was
15 exchanged or what were the strikes of the
16 different legs and what is the best way to
17 represent that in the data, is probably how you
18 want to consider the letter.

19 MR. GRIFFIN: Any additional comments?
20 Anyone on the phone?

21 MR. BUSCA: Just before we move on --
22 for real time tape and the public dissemination

1 purposes for all the SDRs, if there is a package
2 swap that hits the tape, there is no identifier
3 indicator for people to look at currently that it
4 is one, correct?

5 MR. KLEINBAUER: Right, so we do have
6 the ability to link transactions but in terms of
7 being able to flag those in a public
8 dissemination, I think that is probably where we
9 get the most questions from market participants is
10 seeing something hit the tape that looks off
11 market to Brad's earlier point, that is in fact
12 part of a larger transaction. So making sure that
13 we can publically disseminate that not to
14 introduce noise I think is going to be pretty
15 critical.

16 MS. COLLAZO: Yes, so two things, not
17 having the part 43 rules with me, I do think that
18 the field -- so part 43 is quite enumerated in
19 terms of what we can disseminate on the real time
20 price -- I don't believe that that is a field.
21 The one area of caution is before we consider
22 adding it as a field, let's make sure the data

1 that is coming in is of high quality because the
2 worst thing we can do is put that out there and it
3 doesn't signal the right message. So, agree that
4 it does produce a somewhat illogical result
5 because it looks like an off market trade and we
6 should look at it but we should have a baking-in
7 period where we see that field come in, that we
8 see the quality that is coming through, and then
9 subsequent to that, that becomes a field that gets
10 added to the real time tape. I think we have to
11 use a lot of caution in terms of what fields we
12 add to real time and that we're not
13 misrepresenting information that could yield some
14 other unintended consequences.

15 MR. GRIFFIN: Great. Now might be a
16 good time to transition to our next theme, which
17 is reporting of pricing data. Pierre, would you
18 kick us off?

19 MR. LAMY: I will try to go swiftly
20 through this short presentation, so as to leave
21 room for discussion. So as part of the proposed
22 specification, the Commission staff proposed to

1 normalize price information through four fields,
2 which is the four spreads, the price, the price
3 type and the price currency. In relation to that
4 proposed specification the question I'm being
5 asked about, do we need the additional data
6 elements, these are derived from knowable values,
7 should we have differences across asset classes,
8 and also the question of how should we involve the
9 case of post-pricing trade swaps. In order to
10 comment on that, I would like to start by what is
11 the current state of affairs as it relates to
12 reporting of data. And if you could move to the
13 next slide, CFTC Part 43 which was issued in 2012
14 actually normalized and specified the way price
15 should be reported through the price notation and
16 the additional price notation fields. I will not
17 go through the full definition. I would just like
18 to point out that the as part of those definition
19 for price notation, it specified that the format
20 in which pricing characteristics is real time
21 reported to the public should be the format
22 commonly stored by market participants for each

1 particular market or contract. So as we looked
2 into complying with Part 43 rule on the market
3 participant side, we thought that what we should
4 do is look to document and normalize the way the
5 market practice would fit into the reporting of
6 price notation and additional price notations,
7 because our concern was if we would not develop a
8 standard approach for reporting and not bring the
9 price information into those two fields we could
10 be a little bit inconsistent across market
11 participants. So, under ISDA, what we developed
12 at the time, and I was involved as part of that,
13 is a very detailed documentation, asset class by
14 asset class, as to for each of the type of trades,
15 how should we map the value into price notation,
16 additional price notation. If you look at the
17 next slide, this is just a snippet from a credit
18 derivatives product into for each of the
19 transaction types -- and this is just the subset
20 of the transaction types -- with the comment that
21 those transaction types we should report the
22 spread in basis points, in this case it's --

1 percent of notional amount, et cetera. So that
2 has been very thoroughly documented and at that
3 time was shared with, of course, the Commission.
4 An example of what developed, et cetera. So if we
5 looked into where do we stand now with respect to
6 the quality of the data that is being reported and
7 DTCC worked with us to just take three months of
8 data and see for a very small snippet of
9 information on credit derivatives, is to what is
10 the quality of the data with respect to that
11 standard that was issued at the time and very
12 interesting to see it is very uneven. If you look
13 at CMBX it is 12 percent consistent with the
14 standard when iTRAXX Europe is 90 percent. So if
15 we stand back at this point in time the question
16 is -- is that the data standard? Because the data
17 standard was issued at the time and was worked out
18 or is the question of first endorsing the standard
19 which goes back to the question of the Commission
20 leveraging market participants in the work that is
21 being done. And number two, is validating against
22 the standard and that is really for me the essence

1 of the recommendation, is on this specific topic
2 of price reporting, the issue is not
3 standardization because the standard was developed
4 at the time and a very specific standard. The
5 issue is endorsing the standard, number one, and
6 number two is validating against the standard. We
7 already have a standard. And I believe very
8 interestingly, the standard was not based on
9 specifically applying what has been ruled by the
10 CFTC at the time. The second point as it relates
11 to my other point is swap price, post-execution,
12 is one of the questions that has been asked as
13 part of this consultation, is we think that the
14 reports should be postponed until such time that
15 the price is known, because reporting a
16 transaction without a price is not meaningful and
17 could also expose information about investment
18 strategy that is being pursued by the investor and
19 by the market participants, so we would be better
20 off postponing the reporting of this transaction
21 until such time that the price is known.

22 MR. GRIFFIN: Gary, if you wouldn't mind

1 advancing to the last slide -- I don't know if
2 folks in the audience saw the recommendations.
3 Perfect. Paul would you like to chime in?

4 MR. CHOU: Thanks. I have some comments
5 prepared about price reporting and the nature of
6 price reporting and what I hope to show is that
7 we're kind of going through this process right
8 now. So a lot of the kind of issues for data
9 standardization and how to represent complex
10 trades, whether packaged or more exotic, are
11 directly starting to affect us as we're starting
12 to integrate at LedgerX. We're a recent SEF and
13 DCO applicant so this issue of price reporting is
14 top of mind for us as we're designing all the
15 infrastructure, doing the testing and things of
16 that nature and seeing the kinds of products that
17 we can now list with the kind of data fields that
18 we have. So I appreciate the opportunity to kind
19 of share some of these stories here. LedgerX's
20 goal, to give you context, is to be the platform
21 to list, trade, and clear options and derivatives
22 of Bitcoin. There are some nuances to that, in

1 that Bitcoin derivatives can look very different
2 than traditional derivatives. Some of them can
3 look similar but a lot of the unique properties of
4 our asset class, as I'll show you, can make the
5 design much more important and also therefore the
6 reporting that much more important, just to get
7 the transparency around a lot of these things.
8 I'm not going to go too much into Bitcoin,
9 Blockchain and things of that -- there is a whole
10 panel after this and we're kind of short on time,
11 but there are a lot of unique asset classes that
12 have caused us as a SEF and a DCO to have to
13 design a lot of things from the ground up. One of
14 the lessons we've learned and internalized is that
15 even a lot of these minor details have dramatic
16 implications for the contracts that we can
17 feasibly list or even think about designing
18 without having to go through a lot of headaches
19 and working through a lot of these data fields and
20 the various SDRs that we have approached and are
21 in the process of integrating with. Setting
22 standards for existing instruments with multiyear

1 or multi-decade histories is difficult as it is.
2 Our space, the instruments are much more different
3 in nature and that applies to data fields as well.
4 So one really good example that I use to
5 illustrate this internally is that even simple
6 constraints like the precision of the field that
7 we have to report and how many decimal places it
8 has to be can have many unintended consequences.
9 So this is very germane for our asset class
10 because it is sort of widely known that the total
11 supply in producible Bitcoin is about 21 million
12 dollars. What people don't often know is that an
13 individual Bitcoin can be divided evenly into one
14 hundred million parts. So you can have one
15 one-hundred millionth of a Bitcoin. So right off
16 the bat if we have certain precisions and
17 decimal-point requirements, we will be so far off,
18 order magnitude-wise, right from the values that
19 we're discussing today. So this is of course not
20 the case in U.S. dollars and kind of a whole lot
21 of other markets are used to enjoying, but it is
22 something that we have to think about a lot as it

1 reflects on the Blockchain essentially. One other
2 thing to note is that Bitcoin's precision is not
3 fixed so the precision can be increased over time
4 and I in fact we fully expect it to do so if the
5 market cap continues to grow. So now all of a
6 sudden we're talking about a moving target that we
7 have to hit for a data standard that is very vital
8 to our contract. Reporting infrastructure for us
9 is interesting as we built our SEF and DCO from
10 the ground up because it is not in isolation. It
11 is not just a piece of software that talks to our
12 SDR. It is a critical part of everything else we
13 do, especially as we are a SEF and DCO combined.
14 So there are a lot of things that are blocked if
15 we cannot comply with the reporting standard. One
16 example that our CTO has spent a lot of time
17 looking at is the Embargo Rule. So we are unable
18 to broadcast trades and especially the prices and
19 the formats associated with them to our clients
20 until we have "transmitted" the data to the SDR.
21 Now the problem is, transmission and transmittal
22 has not been really well defined. So we don't

1 know when we're building software from scratch, so
2 we see at a very granular level, does it mean that
3 a piece of line of code is before another, or does
4 it mean that we create the right data structure
5 for the SDR, or is it after we make a best efforts
6 approach to try to transmit that data over the
7 public internet? So there are a lot of questions
8 around that. And for our SEF -- this kind of goes
9 to the market structure -- we actually expect the
10 vast majority of our volumes to be on the limit
11 order book. And in fact, we expect a lot of
12 automated traders to be providing liquidity. This
13 is sort of the nature of the differences in
14 marketplaces. A lot of the players in Bitcoin
15 are, by nature, technical. It is a little hard to
16 understand, and so they tend to be inclined toward
17 that style of trading. So things like the Embargo
18 Rule that can introduce hundreds of milliseconds
19 that might not be relevant for SEFs that are doing
20 transaction volumes in a very different market are
21 extremely relevant to us and in fact will make us
22 right off the bat very uncompetitive in a lot of

1 ways that our customers have talked to us about.
2 So there have been a few issues faced here that
3 the asset class for the reporting standards are
4 still in total flux and that filters down directly
5 to us. My new details of the finalized
6 regulations can have really material business
7 implications for us as well and I'll add one final
8 thing which I think is a subtle point. The
9 benefits to kind of getting data standardization
10 right are not just improving data usability and
11 reducing the cost for SDR but it also impacts SEFs
12 and ourselves that want to design very new and
13 exotic looking products with very different terms
14 because it makes it difficult. So more and more
15 what we're finding here at LedgerX as we design a
16 whole suite of derivatives that are based on this
17 new asset class, is that more and more of our time
18 is being spent on the SDR part. Now before
19 starting LedgerX two years ago I never would have
20 imagined that 30 to 50 percent of our engineering
21 time would be involved in SDR integrations and
22 trying to figure out how fields should work

1 together. Especially as a DCO there are a lot
2 interesting things for us. Our DCO has reporting
3 requirements that are very different than our SDR.
4 The DCO is not subject to the Embargo Rule so we
5 have a little mismatch there. And then just the
6 inconsistencies between the integrations with the
7 STRs end up having to have what I would call short
8 cuts that are not sustainable if the data
9 standardization is done because they'll no longer
10 be necessary essentially. So I think LedgerX has
11 a fairly unique perspective having built our
12 exchange infrastructure from scratch and working
13 with many SDRs. I'd really like to make it
14 cleaner sooner than later because a lot of these
15 hacks are very time consuming to build into the
16 system and will hopefully just be unnecessary one
17 day. So if any SDR has sort of a question as to
18 what we've kind of been working on and what we're
19 spending time on, I'd love to hear from it as
20 well.

21 MR. GRIFFIN: Thank you. We are cutting
22 it awfully close, but Brad, please.

1 MR. LEVY: Yes I'll go really quickly.
2 I just want to make a point that we use the word
3 standard a lot here which is valid. A standard
4 without adoption is not a standard so I actually
5 think we should start calling things something
6 different when they're actually not adopted
7 because it can't be a standard unless it is
8 adopted. But I think if you just page back one
9 and I'm always trying to get to cause and effect
10 in having been a part of a lot of the
11 standardization and creation of these products
12 myself -- it looks very correlated to where people
13 care where there is PNL and where there is people
14 physically doing the business. So the iTRAXX CDX
15 world has much more option because there is a lot
16 more people and there is more business to be done
17 there in the last five years. If you look at EM
18 it is a little bit off the radar but it kind of
19 falls into that, and if you look at CMBX and IOS
20 it falls off the cliff because that business has
21 been really struggling. So again it gets back to
22 that point that you won't implement a standard

1 without the implementation of a standard or you
2 won't get to a standard with the implementation.
3 And if you don't have the people and the will from
4 a commercial perspective to move to a new standard
5 or a standard then to me this data just says to me
6 there is probably not enough people or money to be
7 made in that business to put the effort in to get
8 that up from 12 percent or much higher if you look
9 at what is going on in say the commercial mortgage
10 industry. For me I would say the cause of that is
11 just the fact that people don't care about those
12 products as opposed to the standards not being
13 right.

14 MR. GRIFFIN: Thank you Brad. Let's see
15 if the Commissioners have any final comments or
16 questions. I'm afraid we will not get to our
17 fourth theme -- the reporting of notional amounts
18 -- but I would like to very much thank our
19 panelists both from the Commission and from the
20 SDRs on what has been a very, very robust
21 conversation here. I would like to request that
22 everyone please be back by 2:00. We want to make

1 sure that we're able to start the final panel on
2 time so that folks can make their planes and
3 trains and so on and so forth. For those
4 panelists and TAC members that will be joining us
5 upstairs, please just congregate outside the front
6 door here, thank you.

7 (Whereupon, at 1:17 p.m., a
8 luncheon recess was taken)

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1 AFTERNOON SESSION

2 (2:02 pm)

3 MR. GRIFFIN: Thank you. For our final
4 panel, we will focus our discussion on Blockchain
5 and the development of distributed ledger
6 technology, with a particular focus on the
7 derivatives markets, how such emerging technology
8 may be applied to the derivatives markets, and
9 what the ramifications may be to such innovation,
10 be it to product development, market structure or
11 regulatory concerns. We are pleased to welcome as
12 panelists Sandra Ro from CME Group, Brad Levy from
13 MarkitSERV, Robert Sams from Clearmatics, and
14 James Slazas from ConsenSys. We have asked each
15 of the panelists to make a brief presentation
16 after which we are hoping to engage in a robust
17 discussion. Sandra, would you like to get us
18 started?

19 MS. RO: Hi. Thank you very much, Ward,
20 and thank you for having us here today. I'm going
21 to start off and just do a very quick primer, just
22 in case there are those who are not quite as

1 familiar with what people bound around as
2 Blockchain. I think it is one of the most
3 overused words these days and I think it is pretty
4 much in the press now everyday if not every other
5 day. So, Blockchain itself. It is the
6 distributed ledger and the supporting protocols
7 underneath it, which constitutes the Blockchain.
8 I think most people know the Blockchain is part of
9 Bitcoin, and it being the public Blockchain. This
10 technology I think has really captured people's
11 imaginations and also financial services, because
12 they hope and the view that it has the ability to
13 offer and facilitate significant cost reduction,
14 acceleration of processes including payments,
15 settlements and clearing. I think there are views
16 that this technology in its form could actually
17 help to speed up many things that are going on in
18 the financial world which are still very manual
19 and considered slow. We'll debate that today. But
20 in its truest sense -- the Blockchain -- how does
21 it work? Let me just walk you through that very
22 quickly. There is a block and there is a chain.

1 Every completed block is added to the Blockchain
2 in a linear, chronological order. With every
3 block -- and this is in particular referencing the
4 Bitcoin Blockchain -- with a hash that is from the
5 previous block. So all of these blocks are in
6 order. So imagine it is like bank transactions
7 that are cataloged, confirmed and then put into a
8 block in order. And since the protocol -- the
9 Bitcoin protocol, in particular -- was launched in
10 2009, there is a record of every transaction that
11 has ever existed. Now imagine that for any other
12 asset class we talk about, it is pretty amazing
13 actually. So the Blockchain itself is a string of
14 these transactions strung together and confirmed
15 in a Blockchain. So let's talk about some of the
16 benefits. Some of the benefits that people talk
17 about is the fact that you've got a distributed
18 system, its interoperability, its global payment
19 network especially with respect to Bitcoin, it's
20 auditable, immutable, it's transparent and for the
21 most part, it's open source. I'm not going to go
22 through every single one of these columns, but

1 basically what has evolved in the last couple of
2 years is it started off with a public Blockchain
3 of which Bitcoin is the most famous but there are
4 others including Ethereum -- and James will be
5 speaking particularly about Ethereum and smart
6 contracts on Ethereum -- so I'll let him do that.
7 There is also an evolution now that some purists
8 disagree with, which is private Blockchains. So
9 these are permissioned, trusted private
10 Blockchains which take a different form and their
11 consensus protocols are different. They may take
12 lots of different elements. Often they may not be
13 open source so they're proprietary. Financial
14 services, I think, if you hear about all the
15 consortium that are being formed, I think there is
16 still a lot of debate as to whether it should be
17 open source, it should be private proprietary, and
18 this evolution will play out in 2016. There is a
19 lot of building going on, there is a lot of
20 experimentation going on, and there are still
21 question marks around which is the best model.
22 Today it is not clear. Risks to Blockchain

1 adoption. If we're going to wear the cynical hat,
2 I think there's some things we should consider.
3 Industry today has spent a lot of money building
4 infrastructure that works, is robust, is scalable
5 -- so I think there is a question to be asked --
6 because I actually personally think there is a lot
7 of great potential for this technology -- but the
8 question is, so what? There are a lot of use
9 cases out there that people apply to Blockchain
10 and say this is going to change everything and
11 this is going to make everything better. Well is
12 it really? I think the so what factor is what we
13 start asking this year. Not every use case makes
14 sense. To me we've got to start parsing down what
15 is actually possible with this technology and it's
16 going to take a number of years. This is not
17 about an overnight determination of which use
18 cases work or not and it is good that the world is
19 looking at experimenting this year. I think 2016,
20 2017, we will start figuring out what this is good
21 for and what this is not good for. I think that's
22 going to be just as critical. Technology issues,

1 non- scalability, use cases not being relevant,
2 security concerns, transaction anonymity versus
3 privacy -- I think those are all concerns right
4 now. Industry standards and harmonization -- that
5 is another major issue because part of the beauty
6 of this technology is the network effect. It is
7 not like typical industry behavior which is I'm
8 going to build something proprietary and hope
9 everyone comes and buys it. This doesn't work
10 that way. If you're not in the network and you
11 don't get enough people in the network, you won't
12 derive the true benefits of this. And then
13 obviously regulatory hurdles and making sure that
14 the regulations and the legal framework work
15 across global jurisdictions.

16 MR. LEVY: Thanks and I'll give a brief
17 presentation as well -- just a couple of pages.
18 I'm going to try to move it along quickly to
19 ensure that we have other time for both the
20 panelists and the discussion. So I'm going to
21 start off with a bit about what's important as far
22 as we see it -- the key components, implications

1 for derivatives which is obviously why we're here,
2 and then a bit on path to adoption, some similar
3 points to Sandra but some different. So this is
4 generic and the next page I'll try to bring it
5 down a little bit to something more specific to
6 the industry. We use the word natively here very
7 specifically because assets that start out as
8 digital are different and can more easily be
9 digitized up stream and down stream and can be
10 transported. Ultimately on the next page you'll
11 see that's not the way our world will necessarily
12 work where things will start out as a natively
13 digital asset on a chain represented as a block.
14 But just the idea that native digital assets could
15 exist and that just questions things being issued
16 for example initially on the chain and then
17 starting from there. Then you get into the idea
18 of smart contracts, which the chain exists and the
19 smartness really allows actions to be taken on the
20 chain and that is something that is a bit newer,
21 as part of Ethereum -- again, you'll see some of
22 that today -- and is definitely a step up from

1 where the Bitcoin Blockchain network exists. And
2 then ultimately getting down to bigger shared
3 repositories and this is not centralized data as
4 much as data that is accessible by all that need
5 to access it at the moment they need it. So it is
6 a little complicated to talk about something that
7 is shared but not centralized but that is really
8 the point. These are the key components that we
9 see. We do think that if things are issued on the
10 chain it will be easier. If they're not and there
11 is this idea that you have to take it from its
12 former form into a digitized form, there is just a
13 bit of a hurdle there. And then there's also
14 scenarios as the industry ramps on certain use
15 cases that things may be able to start out on the
16 block but due to some limitations and
17 functionality, et cetera, maybe they need to be
18 off ramped depending on where the industry is in
19 terms of the evolution. So that's the more
20 general view and just to take it down more
21 specifically to the industry. So what we're
22 trying to figure out is a lot of what we discussed

1 today, which is the why, and then get into the
2 what, but we do believe that Blockchain technology
3 generally can immediately reduce some operational
4 risks and costs, begin then to get into some
5 balance sheet and then ultimately maybe even
6 market risk and liquidity. But just to take these
7 in order -- if you think about digitizing an
8 asset, which we spent probably the better part of
9 15 or 20 years as an industry doing things like
10 that, like putting swaps in a database and
11 transporting that information on an API using
12 FPML, that has been a long process. But clearly
13 the process of doing that has enabled a lot of
14 operational efficiency, and then the question is
15 can Blockchain take it even up a level further by
16 creating less centralized infrastructure that
17 everybody has to maintain or integrate with and
18 somehow be able to get people the information they
19 need at the time they need it. This really
20 combines the idea that there's a digital asset
21 with the idea of a smart contract that you can
22 manage events around it. Then you get into the

1 second area which starts to get into things like
2 balance sheet and collateral management now.
3 These may ultimately have the impact of increasing
4 liquidity, et cetera, but we think that there are
5 scenarios and value to getting to a point where
6 things like collateral can be managed more
7 effectively and balance sheets can be managed more
8 effectively without necessarily changing what
9 liquidity looks like but creating a lot of value
10 beyond operational risk reduction or operational
11 cost reduction. And then in the long road, we
12 used the word securitization where these assets,
13 if they live in this form just like they used to
14 in paper, and you can wrap them together and
15 create something where they all exist within it,
16 there is this idea of bundling these and
17 ultimately using this as a tool to get to higher
18 liquidity -- or transparency, liquidity, less
19 friction in the market -- we believe from a market
20 perspective that that is possible. We also
21 believe that there is somewhat of a natural order
22 to going after these three elements. Operational

1 risk, balance sheet risk and market risk -- and
2 the word risk here I'm using more liberally, it's
3 not just necessarily about risks but cost as well
4 or just efficiency outright. So we do see the
5 spectrum of operational reduction, balance sheet
6 reduction and then hopefully that will have the
7 result in the long run of increasing liquidity in
8 the markets overall. And we think it's possible,
9 but again, the right order is critical, but we do
10 think each step provides some value. But at the
11 same time to Sandra's point on timing, we can't
12 rush to the end game. There is no big game
13 changer ecosystem that's been built overnight on
14 one technology. The analogy I like to use is,
15 iPhone would be irrelevant without the internet.
16 Apple didn't invent the internet but they
17 certainly have stitched it together and taken
18 advantage of building out the ecosystem, and we
19 think Blockchain will evolve in a similar way and
20 a similar timeframe -- i.e., many years not months
21 -- but we do think we'll see gains in the short
22 run. The path to adoption -- and again some of

1 the same points that Sandra made -- network costs
2 -- just because Blockchain exists doesn't mean it
3 is better or will be less costly and there is
4 always the conundrum of wanting to move to a
5 better place or a new place but having to invest
6 to get there and we don't think Blockchain is any
7 different. It is not a silver bullet. We think
8 it is real and valuable, but the questions are how
9 do we get there without blowing up the costs or
10 knowing that we're eventually going to get to a
11 lower cost? One thing that has been talked about
12 a bit in the markets and even here with Sandra's
13 introduction -- this idea of trust. The Bitcoin
14 network is based on the fact that everybody wants
15 to remain anonymous forever and never know who
16 anybody is other than they performed a function
17 that the platform network agrees with. We don't
18 think that that's necessarily the model that our
19 industry will adopt. Identity will be key. We do
20 think that the idea of private networks that are
21 gated where you don't necessarily know who
22 everybody in it is but they're all validated and

1 should be in that network. There is a big KYC
2 element that is part of this discussion as well
3 that could either be injected into the Blockchain
4 workflow or Blockchain can actually aid in KYC
5 itself. And then the last area -- regulation and
6 compliance -- this is one where we do think that
7 the regulators need to be a bit careful not to go
8 too far in saying this can solve all of our
9 problems but also not throttle the innovation, and
10 really look at more objectives as I guess
11 prescriptive, and that certainly seems to be the
12 mode here for the most part and we think that
13 suits Blockchain well. The fact that the TAC is
14 having this panel and is considering a broader
15 discussion around this over time is great and then
16 some of the regulators including the CFTC and in
17 Europe are really engaged and really helping lead
18 the way as opposed to react or just be a part of
19 the industry. At the bottom there's just a few
20 things that we cite as areas that we're focused on
21 when we say smart derivatives - contracts -- it is
22 a bit more focused on credit for us specifically.

1 We're doing some work in the syndicated loan
2 space. And then there is a few other things
3 there, including what we're thinking about in KYC
4 in terms of real use cases. We're still a bit in
5 a put it up on the wall and see what sticks.
6 We're not doing that in a vacuum -- we're doing
7 that in partnership with many in the industry,
8 whether it is providers like ourselves, Blockchain
9 providers specifically, or the end users as well.
10 The one point I'll leave you with on this deck, is
11 there is no way to make progress in Blockchain
12 without industry collaboration. I think again
13 this is a forum that just oozes that. Even if you
14 think about the words that are used in this space
15 -- shared, peer to peer, distributed -- it all
16 assumes some level of collaboration. And then we
17 actually think open source is going to have a very
18 big role in this space, probably more so than any
19 other initiative in our industry, maybe ever. And
20 there is already some initiatives going on there
21 that we're pretty excited about, and we think the
22 idea of open source plus proprietary -- or open

1 source used more proprietarily -- will be the
2 right model, and there's things like the Linux
3 Foundation and others that are starting to spin up
4 real efforts there. It's not a normal, natural
5 state for our industry to get together and think
6 about contributing code. If you think about our
7 first panel on AT, that was the opposite of that
8 discussion for good reason, but this is one where
9 we're going to have to take a bit of a leap that
10 some of this stuff just needs to exist in the
11 public domain, and we all just need to compete
12 beyond that. And I'll leave it to Robert now to
13 continue.

14 MR. SAMS: Thank you Brad. I'd like to
15 talk about a few things. One, just to cover some
16 issues of terminology, because I think it confuses
17 a lot of people because it is new. Then I want to
18 skip to just some general observations about the
19 technology. And then conclude with some
20 discussion about how the technology may be applied
21 to the OTC derivatives market and some of the
22 policy implications that there could be. About

1 the terminology I mean it is popular today to
2 speak of Blockchain technology in the context of
3 financial markets and in particular its
4 applicability to post-trade. This is often
5 qualified as permissioned Blockchain technology,
6 to make clear that the consensus model is based on
7 authenticated and legally accountable validating
8 nodes, and to distinguish it from Blockchains like
9 Bitcoin or Ethereum which are based on models of
10 permissionless consensus. Today I'll instead use
11 the phrase distributed ledger technology -- or DLT
12 -- in place of permissioned Blockchain. It's not
13 that there's anything wrong with the phrase
14 permissioned Blockchain -- it's just that neither
15 the property of collating transactions into
16 blocks, nor the property of chaining those blocks
17 together via cryptographic hash, are essential to
18 creating an immutable and distributed ledger, so
19 the terminology is a little bit question begging
20 about the implementation details. I also think it
21 helps to demystify the technology by making it
22 clear that what we're really doing is finding

1 powerful new applications by combining
2 technologies that are actually well established
3 and well understood -- namely, public key
4 signature, cryptographic hash functions,
5 virtualization, distributed consensus algorithms,
6 and peer to peer networking protocols. Now DLT is
7 a network where every node on the network has a
8 local copy of the global state of the ledger. And
9 a consensus algorithm ensures that each node's
10 local copy is the same as every other node's local
11 copy, which is why we can refer to the collection
12 of separate ledgers as a single shared ledger.
13 Today every financial institution maintains its
14 own system of ledgers, so in today's financial
15 system it is also fair to say that ledgers of
16 ownership and obligations are already distributed.
17 But in today's system, consensus on the global
18 state of who owes what or who owes what to whom is
19 obtained by many iterations of reconciliation,
20 which is usually labor intensive, expensive and
21 slow. So distributed ledger technology works
22 differently. The way it works is we can think of

1 it in two steps. Each node on the network first
2 takes a set of settlement instructions, applies
3 them to the current state of the ledger, and
4 returns a new ledger state. And then secondly,
5 each of the nodes on that ledger follow a
6 consensus algorithm and come to an agreement with
7 each other on the new state of the ledgers that
8 each of them computed independently. Now there
9 has been a lot of discussion about how this second
10 aspect of distributed ledger technology can

11 improve post-trade. If you replace reconciliation
12 with a consensus algorithm, you can obtain
13 substantial operational efficiencies through
14 automation while reducing the time interval
15 between trade and settlement, which releases
16 capital and reduces counterparty risk. However,
17 this narrative -- which has been described many
18 times -- this narrative about the benefits of
19 replacing reconciliation with consensus algorithm
20 is silent on the first aspect of distributed
21 ledger technology, which raises an important
22 question. At what point in the post- trade life

1 cycle is an instruction generated and passed to
2 distributed ledger technology. The post- trade
3 life cycle is complicated. It varies from market
4 to market and there are many processes in between
5 the contractual event represented by a trade
6 confirmation and the proprietary event of a
7 trade's settlement. If distributed ledger
8 technology comes only at the end of the life
9 cycle, then some other technology or technologies
10 are automating the post-trade process up until
11 that point. But given that the legal validity of
12 a ledger entry makes reference to every step in
13 the life cycle, distributed ledger technology
14 could end up turning a distributed industry-wide
15 golden record into an intermediated technology
16 service even if distributed ledger technology is
17 itself a technology commons. This could have the
18 rather paradoxical consequence of actually
19 concentrating rather than decentralizing
20 post-trade intermediation. On the other hand, if
21 DLT is introduced at the beginning and encompasses
22 the entire post-trade life cycle, then there is a

1 very different implication. Post-trade automation
2 can be achieved through what we describe as
3 decentralized clearing networks, or DCNs. DCNs
4 are light weight consortium entities whose members
5 are the nodes on the network and consist of the
6 main participants in the market that the DCN
7 clears. In principle this model can eliminate
8 third party intermediation entirely, replacing it
9 with a platform model, one that enables third
10 party service provision but the platform itself is
11 governed by DCN members rather than a third party
12 intermediary. The market therefore owns the
13 plumbing. Some DLT architectures like those
14 derived from the Ethereum code base lend
15 themselves to this second scenario because they
16 are based on a model where the ledger state
17 transition is general purpose computation and are
18 therefore capable of expressing the complex
19 business logic involved in processing the post-
20 trade life cycle. These architectures I'll
21 describe as programmable distributed ledgers, or
22 PDLs. Other architectures, like those adapting

1 Bitcoin's UTXO model, are much more likely to fit
2 into the first scenario for the simple reason that
3 these architectures cannot by themselves implement
4 the complexities of post-trade processes in their
5 model of limited purpose ledger state transition.
6 Moving on to the OTC derivatives market and some
7 of the implications of some of these observations
8 for that. I think one of the domains for the DCN
9 model --

10 Decentralized clearing network model --
11 is most compelling is in the OTC derivatives
12 market where we believe that programmable
13 distributed ledgers are not only potentially
14 transformative new infrastructure for the
15 bilateral uncleared OTC market but also perhaps an
16 alternative to central counterparties themselves
17 or CCPs. One of the most interesting aspects of
18 PDLs is that it challenges our background
19 assumptions about what functions can only be
20 performed through centralized intermediation.
21 Consider the following functions performed by a
22 CCP. Performing contract valuation, settling

1 variation margin payments, calculating initial
2 margin, custody of initial margin and other loss
3 absorbing capital, novation and netting, and
4 managing closeout on counterparty default.
5 Clearmatics is currently working on proving how
6 all of these functions can be performed on a DCN
7 that is by a membership governed network instead
8 of a CCP. At their core, derivatives contracts
9 are legal agreements with fully computable terms.
10 They are quite literally algorithms described in
11 the legalese of IMAs, CSAs, and contract
12 specifications. Ignoring for the moment the role
13 that CCPs play in assuming the performance of a
14 derivatives contract to both sides of a trade,
15 what CCPs in affect do is standardize and automate
16 the aforementioned clearing function by
17 centralizing the computations in the CCPs
18 technology silo. The solution is sensible when
19 the alternative is that the counterparts to a
20 trade perform the computations independently.
21 This is because until recently there has been no
22 obvious means of definitively reconciling

1 complicated computations performed independently
2 by two or more parties. Valuation disputes in the
3 bilateral market are but one example of this
4 difficulty. But we now have a model for
5 performing computations collectively and come into
6 consensus on the correct results. With a
7 programmable distributed ledger there is not only
8 a golden record of collateral and variation margin
9 movements but also a golden record of all the
10 computations involved in those movements.
11 Everything is available on the ledger with machine
12 readable auditability. We believe that one of the
13 profound implications of this technology will be
14 the transformation and revival of the OTC
15 marketplace that are more transparent alternatives
16 to markets with centralized post-trade
17 intermediation. The function that a CCP performs
18 that cannot be replaced by a DCN is that of
19 guaranteeing both sides of a trade. It remains an
20 unanswered question whether this impressive
21 concentration of counter party risk at CCPs
22 mitigates or amplifies systemic risks. But now

1 that the technology is providing practical means
2 of unbundling the many functions performed by a
3 CCP, it is perhaps worth revisiting the question.
4 Another potential risk factor that the OTC
5 derivatives market is the legal nature of the
6 contractual agreements themselves, which are
7 agreements that provide legal recourse against the
8 defaulting counterpart's balance sheet. This is
9 arguably a statutory innovation by the Commodity
10 Futures Modernization Act of 2000, which does run
11 contrary to a long standing Anglo Saxon common law
12 principle that contracts for difference are not
13 enforceable in a court of law. Therefore another
14 question that we believe is worth exploring is
15 whether there should be an alternative legal
16 wrapper around DCN's computational contracts where
17 it is not based on ISDA documentation at all.
18 Instead it could be based on documentation that
19 binds the counterparts of the trade to the output
20 of the program implanting the derivatives deal on
21 the DCN's programmable distributed ledger with
22 recourses against defaulting counterpart limited

1 only to the collateral posted. In the long tail
2 scenario, where loss absorbent capital is
3 exhausted, it amounts to variation margin hair
4 cutting. Such a scheme in many ways resembles the
5 membership model of a 19th century exchange. We
6 at Clearmatics are committed to developing
7 programmable distributed ledger solutions that
8 decentralize financial intermediation and would
9 welcome the opportunity to open a dialogue with
10 regulators to explore how this might be
11 accomplished and in particular we would very much
12 like to explore how Title 7 of Dodd-Frank might
13 accommodate a DCN model of clearing, thank you.

14 MR. SLAZAS: Hi, thank you and thank you
15 to the committee to be able to present a
16 Blockchain solution and application. I'm just
17 going to go fairly quickly through it and it is
18 really basically going from where we had been
19 discussing a little bit of Bitcoin to the Ethereum
20 Blockchain. There's several different Blockchains
21 out there. The Ethereum Blockchain basically
22 allows that transfer of value that Bitcoin does as

1 well as programming applications within the
2 Blockchain. There are a few different parts I
3 just want to highlight. We're going to talk about
4 a couple of different core components that can be
5 built upon each other and basically construct all
6 different types of solutions for financial
7 institutions. So some highlights that will come
8 out will be having identity, reputation and
9 persona; the idea of oracles giving pricing and
10 reputation feeds within the Blockchain; an ability
11 to be able to have a transparency -- or basically
12 an accounting system where you could have triple
13 entry accounting; as well as the ability to use
14 smart contracts throughout the whole process of
15 different applications. So to set up what is on
16 the screen, it is basically two counterparties
17 have discussed to enter into a transaction. They
18 have agreed to all the different terms, collateral
19 requirements and things of that nature. So this
20 could just be in the form of a bank talking to a
21 hedge fund. So the first thing is the trader is
22 going to enter in their password into their wallet

1 which is going to hold all of these different
2 types of public and private keys and different
3 attributes. What I mean by that is, again,
4 Bitcoin holds just a value where in a wallet such
5 as on the Ethereum Blockchain it has different
6 attributes. So it might be, has the individual or
7 counterparty been KYC verified, what type of
8 trading entity are they, and things of that
9 nature. So as a trader, basically just logging in
10 the Blockchain is basically as you can see from
11 the public address that this counterparty is on
12 the Blockchain, so it is part of that identity
13 system. Given that it is a bank, it has been KYC
14 verified, of course. One of the first parts for
15 looking at the smart contracts would be this
16 counterparty has been given a designation of SD,
17 or swap dealer. These are all different parts
18 where an attribute not just that value, can be put
19 into smart contracts. So this is a way to help
20 maybe facilitate some of that data gathering that
21 you're going through for the swap data
22 repositories and things like that. The other

1 value that we have here is a little bit more after
2 an ecosystem has been built, it is basically a
3 reputation value. So it could be looked at as a
4 scoring that a bank might use for calculating the
5 credit risk and then being able to apply
6 collateral requirements for counterparties. So as
7 I said this is just the trader entering in the
8 swap details. First, the counterparty on the
9 phone had given a public address which is what
10 I've entered in here, and we're first just seeing
11 has this counterparty been verified, as well as
12 what type of standing or what kind of entity are
13 they. And so as you see here, one, they are in
14 the system, so we know that they are a valid
15 counter party. FEU's basically stands for
16 Financial End User, or the type of counterparty.
17 It could have been a swap dealer or hedging
18 organization or some other type of counterparty.
19 Again we have this reputation score. Now I'm
20 going to enter in a couple of quick terms so we're
21 going to make it a 10 million dollar total return
22 swap, we're just going to make it last for 4

1 minutes, it will be long Microsoft, short gold.
2 And what we would do here is basically again you
3 can utilize smart contracts to be able to see if
4 the trader was able to trade in these types of
5 assets. This could also be earmarked within the
6 system given that there is different requirements
7 for the different types of asset classes and
8 sensitivity. This again can be incorporated
9 within the tracking of the system. Down here at
10 the bottom we have different areas where a smart
11 contract could be created where the swap
12 documentation may say it has different types of
13 terms -- you know, trading days, how it can be
14 terminated. What we've chosen to highlight is
15 just an example where if there is a downgrade in
16 the reputation of the counterparty then there is
17 going to be additional collateral required. The
18 one part I do want to highlight here is this
19 notion of basically an asset trading account.
20 We're all familiar with collateral as encumbered
21 escrow type of collateralized account. Here it is
22 just a freely traded account and what we're going

1 to do is we're going to utilize that account to be
2 pushed and pulled collateral as the market
3 changes. That would be based off of the pricing
4 of the securities or in this case the reputation
5 of the counterparty as well. So all I'm doing is
6 just publishing those terms to the Blockchain and
7 so we can just see that we have a 10 million
8 dollar total return swap. We see that the
9 collateral has not been funded yet. We also see
10 that each counterparty has a trading account of
11 two and a half million dollars and three million
12 dollars. And what we're going to do is we're just
13 going to go through the typical process for
14 executing a swap transaction. All of this is
15 obviously just a POC so it's not built out to have
16 multiple transactions or multiple collaterals, but
17 again it is just to be able to show you a little
18 bit of what can be done with the Blockchain. So,
19 in the first part is that, as the trader, we need
20 to fund the account. So we're going to encumber
21 basically collateral. So the trading account --
22 again, that could be the credit risk allocated to

1 a specific trader, it could be utilized from a
2 bank to push or enhance traders to want to trade
3 on one end of the curve versus another. Here what
4 we've just done is we've funded the collateral
5 account. Obviously there is a tremendous amount
6 of documentation. I'm not sure if we'll be able
7 to add this in here. But basically the Blockchain
8 is not very efficient in holding large amounts of
9 data so when we have standardized type of
10 documentation like the ISDA or CSA, what we
11 typically do is we'll use something called IPFS,
12 or Interplanetary File System. You can look at it
13 similar to your Dropbox, except that you can't
14 change the name or any of the documentation. And
15 this long string of numbers and letters here is
16 basically a hash that is put onto the Blockchain
17 so that again there is no way to be able to change
18 documentation that is associated with a specific
19 transaction. Finally we're going to sign the
20 agreement. Again this is all within one interface
21 -- this could be going to the credit department,
22 could be legal reviews it prior -- and this is

1 just again all of this is being put on top of the
2 Blockchain. So you have this transparency and
3 immutability. So there isn't a way to be able to
4 change any of the terms that go in here.
5 Obviously things can be revised but there's always
6 going to be a log of being able to see what has
7 been put on the Blockchain. From a regulatory
8 standpoint of course this gives a very easy to be
9 able to create a dashboard that gives complete
10 transparency of all the different types of
11 transactions -- swaps -- that are being entered
12 into, what kinds of collateral is being associated
13 with it. Different items that need to be
14 analyzed. So again now for demo purposes this is
15 just going to the other counter party. They're
16 going to see the same type of terms and reply
17 going through the same process -- funding the
18 account, reviewing the documentation, and then
19 entering into the transaction. Now that that's
20 gone through, we have this notion of triple entry
21 accounting, and basically what this is it's a
22 confirmation on the Blockchain -- a confirmation

1 goes to each counterparty and then a confirmation
2 on the Blockchain that can be referenced
3 indefinitely. This can help again from a
4 transparency standpoint and from an auditing and
5 regulatory standpoint. So what we have here now
6 is the transaction is ongoing. Up top you just
7 have the prices and here that's what I meant by
8 the oracle. You're going to have organizations --
9 they may either be centralized similar to the
10 Bloombergs and Reuters of the world, or it might
11 be a much more decentralized fashion. These are
12 just utilized for obviously being able to price
13 the assets. If there is a way that you have some
14 type of listed or some type of way of being able
15 to give a pricing on the underlying, then we're
16 able to track what is the value of this swap
17 transaction. So as you'll notice, every few
18 seconds you'll see a black logo that pops up and
19 that's basically a rebalancing. So every time
20 that the prices are moving we're having a pull or
21 push from the trading account into the escrowed
22 collateral account, both of these standing on the

1 Blockchain. This becomes very powerful.
2 Obviously from a tracking in a back office
3 scenario, this is automatically happening and if
4 you can just imagine having the initial and then
5 maintenance level margins, now you can have a
6 level that is basically rebalanced in real time.
7 There isn't the delay of having someone call and
8 say you need to deliver assets because your
9 account is down. It also becomes a very -- much
10 more -- efficient use of capital. Less capital is
11 having to be tied up in a collateral account, as
12 well as from a financial institutions risk
13 standpoint it also reduces their risk. They're
14 able to basically grab collateral as soon as
15 needed given market fluctuations. We have here
16 one of the smart contracts has been initiated
17 where there was a down grade in my counterparty.
18 So it went from 79 down to 74, and so immediately
19 there was a pull of additional collateral from the
20 trading account into that collateralized account,
21 shoring up, given a change in a counterparty's
22 creditworthiness. Again, given that it is a

1 freely traded account, yes, it could be depleted
2 or moved after the trade is initiated and again
3 all that means is then we're back to where we are
4 today of people having to be on the phone saying
5 you need to deliver collateral. You can easily
6 put smart contracts in there to encourage
7 counterparties to keep collateral or keep funds in
8 there just because you would say well we'll give
9 you a reduced rate if you have additional funds in
10 your trading account. This is just as quick as I
11 could go through of what the transaction is. What
12 we've looked at are basically just what is
13 identity, how you could use the reputation using
14 the Blockchain from the transparency side of
15 things, and the ability and really a way for
16 regulators and financial institutions to be able
17 to track what these transactions are utilizing the
18 Blockchain. Thank you.

19 MR. GRIFFIN: That's great. Thank you.
20 Why don't we open it up to the committee if anyone
21 has questions they'd like to lob? Thoughts?

22 MS. VEDBRAT: This is Sapurna. I have a

1 question on this last section of the collateral
2 management piece. What do you think would be the
3 main concerns from an industry standpoint of
4 moving to a much more efficient way of managing or
5 moving collateral?

6 MR. SLAZAS: I would say that I think
7 the -- probably one of the most important issues
8 to be able to address would be the digitization of
9 the assets. We are obviously going through an
10 inflection point right now where we have this
11 legacy world and we have the potential use of the
12 Blockchain. So there is definitely going to be a
13 need for being able to digitize legacy assets so
14 that they can come on and off the Blockchain
15 easily. If not there would be some type of
16 arbitrage opportunity to be able to -- or a
17 limitation of what an asset's value would be if we
18 could not have it go back and forth easily. And
19 from that standpoint I think that utilizing
20 something -- having that kind of functionality
21 would enable a tremendous amount of basically cost
22 savings and risk reduction by being able to have

1 that movement.

2 MS. RO: From a technology standpoint
3 that's absolutely correct but I think one of the
4 big hurdles that we need to figure out how to
5 marry is the fact that if you tokenize collateral,
6 what happens in the event of a default or a
7 bankruptcy? What regimes would cover these
8 tokenized assets and if they're in transit from
9 one jurisdiction to another, do these tokenized
10 assets become recognized under law? There is a
11 lot of, I think, advances happening on the
12 technology side which is natural, being way ahead
13 of legal and regulatory framework. So agree we
14 definitely need to be looking at digitization of
15 collateral and assets but we need to figure out
16 also how we work with regulators and the legal
17 framework to make sure that these things are
18 recognized.

19 MR. LEVY: Yes, just to add a little bit
20 on that, that's a really important point and when
21 we look at the timeframe for this to really get
22 adoption across the board the technical side is a

1 hurdle but it is probably the least meaningful
2 hurdle. The legal framework has to be understood
3 and then around that the regulations need to
4 happen so there are definitely -- I don't think
5 they're edge cases but there are cases that you
6 have to figure out because a lot of what we talk
7 about is solving for those default events, et
8 cetera, as opposed to when things are happening in
9 the normal course. In the normal course obviously
10 these things don't matter as much but everybody is
11 going to do that what if analysis. I'll introduce
12 -- I know we've talked pretty technically at times
13 today across the board here, but I think what was
14 said is that idea of the digitization of the asset
15 is critical as early in the process as you can.
16 To the extent that it's not, you make it digital
17 or need to off ramp it, that is really important.
18 But there is this idea that there are apps that
19 are basically written above the Blockchain that
20 have the smartness of the contract in it where
21 events can either be prewired in or can be more
22 easily instructed when necessary, and to Suprun's

1 question, there is quite a bit of efficiency from
2 the idea of these smart contracts -- not just the
3 Blockchain -- but the idea that you can deliver
4 these fairly small apps that sit in and around
5 those chains to really drive the events. Those
6 are things that will take time; we'll probably
7 have to go after them bit by bit or several by
8 several. That is not unique to how Blockchain
9 technology is developing in our space or being
10 talked about -- the idea of micro services, API's
11 that interact with each other and more modular
12 apps that leverage all of this is the way that
13 technology is just being delivered and Blockchain
14 is just another version of that. Where -- and
15 again to the point -- you don't want to overload
16 the network with a lot of data that's not
17 necessary and have to ship that around all over
18 the place because one of the issues with the
19 Bitcoin network itself is its scalability and one
20 of the things that we have to solve for is making
21 sure that things can happen fast and for things to
22 happen fast obviously the technology itself needs

1 to carry the load -- it should carry and the core
2 Blockchain technology as stated and we understand
3 this is not really fit for that. So the question
4 is how many events and technology do you weave
5 around that versus putting on the chain directly
6 and that will be a big part of the technical
7 debate as well as the legal regulatory because
8 these things have to manifest somewhere to give
9 people comfort that it is being done properly in
10 any event including defaults.

11 MR. GRIFFIN: Cliff and then Steve.

12 MR. LEWIS: Just a couple of points. I
13 was wondering if this would be a sensible session
14 or not because the talk to ticket ratio as they
15 said on the floor was very high on Bitcoin and
16 distributed ledger stuff and this was very, very
17 impressive thinking. But just to come back to a
18 couple of points -- and I think it's particularly
19 related to what Brad was just talking to and how
20 important it is and how heartening that the
21 Commission is interested in this. Because the
22 impediments to -- I think it is a mistake to start

1 focusing too narrowly on the technology or even on
2 proof of concepts which you can dummy up pretty
3 quickly. The question is to sort of go back to
4 what's within the Commission's gift and begin to
5 identify and sort of using this as a metaphor --
6 really, it's the distributive ledger, it's that
7 concept of a different model than the existing
8 clearing model which is really what this is about.
9 And of course because of regulatory changes some
10 of which you guys have fought the good fight on
11 and had, as President Carter said, an incomplete
12 success on, the industry is faced with a huge
13 challenge in terms of the cost of clearing. And
14 in particular the cost of clearing that's imposed
15 on end users -- so the most innocent participants
16 in the market are the ones that are facing the
17 biggest challenge. And as you listen to the
18 description of the Blockchain model, I think it
19 becomes pretty obvious immediately where there
20 would be serious cost savings to the extent that
21 that clearing model has to change to be more of a
22 direct clearing model. Rather than having

1 intermediaries who because of capital costs are
2 going to be ill-suited to provide efficient
3 services, how do you begin to facilitate an
4 alternate model? I think what's been just
5 described here as you go back to basically things
6 that as you can tell the clearinghouses are
7 already thinking about, you have some avenues that
8 the Commission could be thinking about proactively
9 -- and I gather you're doing that -- whereby
10 relatively small adjustments to some of the
11 regulatory requirements, it may be possible to
12 facilitate new mechanics for the system -- in
13 particular the mechanics of pays and collects, the
14 mechanics of the way collateral gets moved -- that
15 may make it easier to go to a more direct clearing
16 model, which pretty clearly is going to be the
17 future because the cost of paying the balance
18 sheet charges for, in effect, better credits than
19 the banks to access risk management tools, is
20 probably unsustainable in the long term. So this
21 again I think is a terrific way not only from a
22 technology standpoint but really in the classic

1 Christensen sense of a really disruptive
2 technology, technology in the sense of business
3 solution for the biggest challenge that I think
4 the industry is going to have which is how do you
5 continue to use things like futures even though it
6 is going to get a lot more expensive as all of
7 these new changes come on stream.

8 MR. JOACHIM: I think some of my
9 questions are kind of in line with what Cliff is
10 talking about but maybe a little bit more
11 practical. I'd be curious to hear from you if you
12 thought through the implementation issues of doing
13 something like this. It sounds to me like when I
14 listen to the description of what you're talking
15 about it's a zero sum game. Either everybody's on
16 the network or everybody is off the environment.
17 What happens if you're in an environment where
18 some counterparties are on and some counter
19 parties are off -- how do you kept those
20 environments in sync? How do you really create an
21 orderly transition to a disruptive technology like
22 this in a way that the risks of that transition

1 don't overwhelm the benefits that you might
2 achieve in the long term, so pay a high rent or a
3 high risk for many years while you do that
4 transition while 10 years down the road you might
5 get some value out of it?

6 MR. SLAZAS: I would say not that it's a
7 zero sum game -- there's definitely much more
8 efficiencies that are gained as the ecosystem gets
9 fully built out -- but when we talk about smart
10 contracts, and those are part of the Blockchain,
11 there is a little bit of an incongruence I think.
12 You can just imagine there are efficiencies
13 internally that an institution could gain without
14 incorporating with other banks at all, and at
15 ConsenSys we work with a lot of different
16 financial institutions from an internal
17 standpoint, a consortium and public viewpoint.
18 And so what I would say is it's probably more of a
19 -- institutions are going through their learning
20 phase and their experimental phase right now and
21 so they can gain, definitely, abilities within
22 their institution. I think by having the dialogue

1 open with several, that we can incorporate a lot
2 of different types of efficiencies. I think we
3 spoke about KYC for a single institution -- that
4 might not garner as much benefits as if there was
5 a consortium of different intuitions. In the
6 example that I was going over, that could just be
7 a way for one institution to interact with other
8 counter parties of their own -- so, disregard
9 maybe that reputation side, because the credit
10 department has already gone through that -- but
11 could transact with each one of those
12 counterparties from an efficiency standpoint.
13 They may say, again, it may be run by the dollars
14 and said we'll offer out the same swap five, ten
15 basis points cheaper because if you're going to
16 utilize this system. Or some institutions may say
17 you have to do this if you're going to transact
18 with me. So I think it's going to be a growing
19 process. I don't think we're going to have a date
20 that going to just say we're just turning on
21 everything and now we're all a part of the system.
22 But it will be, what I envision, a multitude of

1 many different types of Blockchains, private,
2 consortium, one to one, and public.

3 MR. SAMS: If I could respond to that as
4 well, Steve. Yeah, I mean you don't trade with
5 yourself you trade with counterparts and that
6 naturally means that there is a network effect and
7 you're right, the value of a decentralized
8 clearing network is proportional to the amount of
9 usage. But that's not really any different from a
10 clearing house or a CCP. And the level of
11 complexity that's involved in setting up something
12 like this is pretty similar to the level of
13 complexity in setting up a clearinghouse or a CCP
14 -- you need to have a critical mass of usage for
15 it to be worthwhile. Two things I want to say.
16 One is that this technology is about -- the
17 implementation of it is going to be incremental.
18 We're not talking about everybody getting on a
19 single network. There will be a myriad of
20 networks and it will be important that the
21 industry encourages interoperability between them
22 in order to gain the benefits. But it's quite

1 possible to take some markets that have a
2 relatively small number of participants and
3 implement this technology live first and gradually
4 move to larger and larger markets. But there are
5 also quite powerful reasons why the industry would
6 want to put the effort into going down a route
7 like this. These are largely because of the
8 networked nature of post-trade and clearing, if
9 you take a particular derivatives contract, for
10 example, there is a natural monopoly in clearing
11 something like that and the natural monopoly is
12 carved along the domains of whatever the netting
13 set is and the risk modeling. And obviously if
14 you have an intermediary in the middle a natural
15 monopoly plus an intermediary is problematic for
16 the industry. There are competition concerns and
17 to have an alternative of being able to perform
18 the functions of a clearinghouse without having to
19 concentrate that natural monopoly in a commercial
20 entity is a pretty powerful incentive for putting
21 in the effort to try to do this.

22 MR. GRIFFIN: First we'll go to Marisol,

1 Evelyn and then Larry.

2 MS. COLLAZO: Thanks. So there was
3 certainly interesting points raised. I just
4 mentioned that from the DTCC perspective we're
5 certainly looking at this Blockchain technology as
6 well and we actually recently issued a white paper
7 around what perspective we take on this and
8 certainly from a financial transactions
9 perspective, what and how Blockchain can be used.
10 Very much the discussion around disruptive
11 technology, we tend to think it's more of an
12 emerging technology around how financial
13 transactions can be processed. As I think was
14 already mentioned, lots of focus on technology but
15 there are common themes here that we need to be
16 cautious as we proceed, which is, you still have
17 need for standards because of this network effect.
18 You need to ensure that -- looking at the demo --
19 that the smart contract and the terms of the
20 contract are agreed by the community. You also
21 need to have governance around those standards and
22 around sort of that network effect. There are

1 also other sort of considerations here that at the
2 heart of it, what is the problem that we're trying
3 to solve for with the use of the technology and so
4 in thinking about that, you have to break it down
5 into its parts -- we think, at least -- in terms
6 of are we solving for identity information, so
7 client onboarding, KYC, things of that sort. Our
8 thinking here is this is pretty sensitive non-
9 public information and it is not the right place
10 to start just yet and there may be an opportunity,
11 but given this is what we see as the most highly
12 sensitive and most prone to cyber attacks, not the
13 best place to start. However there may be other
14 opportunities, such as master information around
15 securities as an example. There we do think that
16 that has an opportunity to look at a decentralized
17 processing. One of the key things I would caution
18 as the Commission is thinking about what role
19 Blockchain may play and certainly what would be
20 the regulatory lens which you want to apply on
21 this. It's thinking about where are the
22 opportunities in terms of what problem are we

1 trying to solve for -- is it about getting closer
2 to settlement? So we certainly know we have the
3 goals of moving to T plus 2 settlement -- what are
4 the enablers to doing those types of things, as
5 another example? Collateral -- yes, another
6 example. So there are areas where I think the use
7 of this technology could serve to solve some
8 problems and create some efficiencies, but we need
9 to make sure that in thinking about kind of the
10 full process and where we're looking to go, that
11 we start with the question of what problem are we
12 solving for -- is it really yielding the
13 efficiencies that the market needs; in some cases
14 it may have already hit a level of maturity in
15 terms of efficiency. Yet another case is the
16 opportunities may present itself so I do think it
17 is much more nuanced in looking at the specifics
18 of the problem that we're looking to address.

19 MS. FUHRER: Thank you. First of all
20 I'd like to thank you all for the conversation
21 around the Blockchain. I've been thinking about
22 these issues for quite a while and was very much

1 looking forward to this conversation and I do have
2 a question that I kind of want to throw out to
3 everybody for conversation. One of the things I
4 can't stop thinking about is, is there any
5 confluence between this morning's conversation and
6 this conversation. And what I'm thinking about
7 besides the use cases -- and I agree with
8 everything that Marisol and the others have said
9 -- implicit in my mind -- and I'm curious if
10 people agree or disagree -- is that in order to
11 effectively build distributed ledgers, implicitly
12 we have a high degree of standardization in place,
13 and not only a high degree of standardization, we
14 have a high degree of commonality. Everybody on
15 the network is seeing the same information. This
16 transparency to all the node members. And when I
17 think about -- coming from Promontory -- about the
18 regulatory implication is, can we make that
19 information available on a real time basis to the
20 regulators without having to go through the
21 permutations of different kinds of reporting and
22 then the regulators could do with the information

1 what they want to do with the information. So I
2 have less of a commentary to make --

3 I just wanted to share some of the
4 things I've been grappling with and I'm curious as
5 to what other members of the TAC and the
6 Commission think on that.

7 MR. LEVY: Yes just one specific point
8 on that. We think about the regulators as a node
9 as opposed to there are nodes and they're
10 overseeing the nodes. They themselves become part
11 of the network and have their own permissioning
12 based on whatever rights they're supposed to have
13 as a regulator. In the normal market structure
14 there is a market, there are participants, and the
15 regulators regulate the participants and the
16 market. That doesn't change, other than the fact
17 that they're in the network this time more
18 directly or that is physically possible. With
19 encryption and keys and tokenization, you can give
20 them access to the information they need when they
21 want it, more on demand, and weave that into the
22 whole concept of smart contracts and the chain

1 itself. So it is different than the way a lot of
2 think about regulators where they are outside of
3 the network and looking at it from the top -- we
4 think of them as a node, with just -- arguably,
5 most of the time, will have super access, and that
6 may scare a lot of people, but that is --
7 (Interruption) --

8 Well, I don't know your trading
9 capabilities at the panel, but it's probably read
10 only. But yes, you can go very far on that.
11 There are even times when maybe regulators need to
12 take actions in markets, which I think they've
13 done from time to time, and maybe they go from a
14 read only node to a I'm buying equities today
15 node. Maybe that doesn't happen in this country
16 as much, but it happens. So, we think of them
17 differently than a typical regulatory framework,
18 which is why we think the engagement directly from
19 the regulators is different this time because they
20 are actually a participant in the network in our
21 view more than just a regulator of it.

22 MS. FUHRER: Thank you.

1 MR. GRIFFIN: James, do you want to jump
2 in?

3 MR. SLAZAS: Sure, and yes, again, I
4 agree with Brad and I don't want to go too
5 technical. There's a fairly unique structure that
6 we look at when we're applying these types of
7 transactions where we see Blockchains where it
8 would be one to one counterparty Blockchains with
9 the regulator as a third node. So I know that
10 we've only been talking about where it might be
11 this multitude of different nodes, and everybody
12 is on the system that does give transparency so
13 people can all see what your trades are and my
14 trades are. That is not as beneficial as
15 potentially putting a Blockchain between you and I
16 and then regulators have another node, but then
17 again there is a consortium where all this
18 information is then shared on a consortium
19 Blockchain as well.

20 MS. FUHRER: Right.

21 MR. SLAZAS: Maybe a more technical
22 conversation but absolutely -- the idea is it

1 feels like having a type of dashboard for
2 addressing systemic risks and different types of
3 issues that could come up -- it can get very --
4 that's part of the infrastructure and the
5 ecosystem.

6 MS. FUHRER: Thank you.

7 MS. RO: I mean I can attest from a CME
8 Group perspective -- the few industry consortiums
9 that we are a member of, there is very much the
10 inclusion of regulatory bodies to be at least --
11 in the very least, an observer status in the
12 network or further to that, having additional
13 powers inside of the network. But this
14 consideration spans globally -- it's not just
15 about US regulators but it would include obviously
16 UK, Europe and Asia regulators as appropriate.

17 MS. FUHRER: Thank you.

18 MR. GRIFFIN: Larry?

19 MR. TABB: My issues are, you know, how
20 do you -- can you -- separate the settlement
21 process from the transacting process or from the
22 contract process? The issue I seem to have is

1 when you start shortening the settlement cycle to
2 such a short period of time, cash really doesn't
3 become a significant issue because you have a
4 balance of cash generally hanging around. But
5 margin and securities -- they are rehypothecated,
6 they're lent out, and how do you get them back,
7 and how do you make sure you're not short? And
8 even with cash, there is a lot of times, there are
9 payments going out in the morning and the cash
10 coming in in the afternoon, and how do you manage
11 that float in between? And if all that stuff
12 happens in real time or happens so close together
13 you wind up with all sorts of other problems, so
14 if I'm a long-only --

15 Getting into the securities side, not
16 where you guys are -- but if I'm a long-only and
17 settlement is like in three minutes or real time
18 basically and I've lent my securities out, I've
19 got to actually get them back before I actually
20 trade which means that I've got to call all my
21 borrows in and let everybody know who's borrowed
22 my stock that I'm going to be selling it. I'm

1 exposing the world to what I'm going to do
2 beforehand, which is like not going to ever
3 happen. There are some real challenges on the
4 collateral side. Rich, I'm sure you understand
5 that pretty well.

6 MR. SAMS: Can I jump in on that? I
7 mean I think you are absolutely right and there
8 has been a lot of discussion around, well, the
9 Blockchain can radically reduce settlement times.
10 Some people say the trade is settlement, that
11 trade and settlement become the same thing and
12 most of these ideas are ill-considered because the
13 difference between trade and settlement serves a
14 lot of different functions -- one of them is the
15 liquidity in settling a trade. A trade is a
16 contractual event settlement is when assets
17 actually change hands. And one of the ways the
18 liquidity works in the market is having a buffer
19 between the two where there is a netting process
20 that takes place between the interval of trade and
21 settlement. And if you have this real time gross
22 settlement model in every market, you wouldn't

1 have any netting and if you don't have any netting
2 you're basically in a situation where in order to
3 buy the asset you need to sell the asset first.
4 It is ridiculous. So netting serves a very, very
5 useful function in the market in terms of
6 liquidity. It serves a useful function in the
7 market in terms of reducing counterparty risk
8 because your settlement risk is based on a net
9 rather than a gross basis. So what I foresee is
10 that the trade settlement interval will shrink.
11 How much it shrinks will differ from market to
12 market. There won't be a standard distinction
13 between the two and the optimal interval between
14 trade and settlement for a particular market is
15 going to be a balancing of two offsetting factors.
16 The positive factor of reducing counterparty risk
17 and capital usage by reducing the window on the
18 one hand, and on the other hand, the reduction in
19 trade compression that happens when the settlement
20 window is very narrow and what that optimum is is
21 going to differ from market to market. So it will
22 shrink but it is certainly not going to go to

1 zero.

2 MR. GORELICK: Thank you and thanks for
3 your panel discussion. I found it very
4 interesting and informative. My question for all
5 of the panelists gets back to something that
6 Sandra said at the beginning, which is the
7 scalability concern. There have been some widely
8 publicized scalability issues with the Bitcoin
9 Blockchain that were going to be addressed in
10 various ways. How do you see the technology
11 scaling to markets in which there are millions of
12 transactions a day and the need to continually
13 build that Blockchain indefinitely?

14 MR. SLAZAS: Sure, and I can speak, I
15 would say mainly to the Ethereum Blockchain as
16 well as the consortium Blockchains that are run
17 off of Ethereum. One is, the foundation itself
18 has been working on the scaling issue where right
19 now we have a proof of work similar to the Bitcoin
20 Blockchain. There will also be a couple different
21 technical sides of things but a proof of stake and
22 a sharding of addresses to increase the

1 scalability. The goal is for that to be released
2 9 months to 18 months from now. From a consortium
3 or private Blockchain, there the scalability issue
4 really doesn't come into question. There you can
5 have a scalability; we're working from more of a
6 credit card processing and commercial banking
7 aspect, where it is hundreds of thousands of
8 transactions per minute type of thing. So it
9 really would be dependent on what is the
10 framework, what is the marketplace that we're
11 looking at for that scalability issue.

12 MR. SAMS: I think it is important to
13 draw the distinction between these public
14 Blockchains and this so called permissioned or
15 governed Blockchains, because the reason why
16 scalability is so hard in public Blockchains like
17 Bitcoin and Ethereum is because you have to build
18 them in such a way to mitigate against the risk of
19 what's called a civil attack. Because anybody can
20 be part of the validation set -- they're
21 anonymous. So you have to raise the cost of
22 participating in that network as a way of

1 preventing a single party from taking a
2 significant proportion of the consensus process
3 over. In a permissioned Blockchain, you don't
4 have to mitigate against that simple attack so
5 already without some of the innovations that
6 Ethereum is working on around sharding and some
7 other techniques -- even without those innovations
8 we can achieve some fairly high level of
9 through-put and scalability with permissioned
10 networks already. And it gets down to details
11 about which consensus algorithm you use, what
12 networking typology do you need, can the nodes be
13 collocated in one geographical location or do they
14 need to be geographically dispersed? But they are
15 all imminently solvable problems in the
16 permissioned context.

17 MR. GRIFFIN: Mr. Chairman.

18 CHAIRMAN MASSAD: Thanks. Well let me
19 thank you all for the presentations which have
20 been very, very interesting. I want to follow up
21 on a couple of comments that have been made --
22 Marisol and others -- about what's the problem

1 we're trying to solve, and Sandra I think kicked
2 it off by sort of raising the so what question.
3 There was an article I read and probably a lot of
4 people in this room read a while back in The
5 Economist that talked about this and talked about
6 the potential application of this technology and
7 situations like the lack of a centralized land
8 registry in a third world country. We're
9 obviously in a very different place which is,
10 we've got an industry that already has incredibly
11 sophisticated technology, lots of digital records,
12 and even to the settlement time, I think Larry
13 properly pointed out that it may not be a
14 technological barrier that's keeping, say,
15 securities settlement at least at T+3 -- it may be
16 market participant preferences for doing that. So
17 Cliff raised the question on, well, maybe this is
18 a path to a direct clearing model, which I think
19 is an interesting idea and so let me ask you two
20 questions. Because I think as a Commission, I
21 think all of us -- I think I can speak for my
22 fellow Commissioners -- in saying we want to make

1 sure we're at least not standing in the way of new
2 technological developments and potentially
3 encouraging technological developments that can be
4 beneficial. So if we were to have this session
5 two years from now, what would you be pointing to
6 as the applications of this technology? What do
7 you think you would be pointing to as the things
8 we would then be talking about as the advances?
9 And maybe they wouldn't even be specifically in
10 derivatives -- maybe they'd have to do with KYC
11 issues or AML issues. But more specifically then,
12 what then -- in thinking about that and thinking
13 about where you see the development taking place
14 -- are there particular things we as a Commission
15 should be thinking about in terms of our own rule
16 set or in terms of what we do that can at least
17 ensure we're not standing in the way, and maybe
18 even we're encouraging things?

19 MR. SLAZAS: So what do I want in two
20 years?

21 CHAIRMAN MASSAD: Five, if you want --
22 if that's easier.

1 MR. SLAZAS: I think, coming from the
2 premise of, I look at a lot of the over the
3 counter market as the area to first be addressed.
4 And not that I'm glad the CME and everyone else is
5 obviously working on this because it does make
6 sense. But from the over the counter side of
7 things, what I would envision is a dashboard for
8 yourselves that you would be able to, if you had
9 different parameters, from the earlier panels
10 today, being able to have that access and that
11 kind of data in any type of real time fashion,
12 where not just that trade is the settlement type
13 of conversation, but the transparency and the
14 immutability of all those transactions I think is
15 extremely cornerstone to this. We haven't really
16 defined it too much, but even the security that
17 the Blockchain does bring to the ecosystem,
18 obviously we would be talking about a lot of very
19 sensitive data. I think that in just a few short
20 years that we would be able to provide some type
21 of mechanism where you have a window into that
22 space and I think it can be done in parallel to

1 what is being done currently off the Blockchain.
2 And I think that that might just be another window
3 for you to see where that market risk is. From a
4 building out standpoint, I know that many of the
5 financial institutions are looking at how do I
6 address this KYC issue, how do I address my
7 collateral and different issues how can I move
8 money around either internally or through
9 different trade finance situations. But I think
10 that the derivative and over the counter landscape
11 -- definitely we'll have a lot more clarity in
12 what our risk exposures are.

13 MR. SAMS: Yeah, a couple of -- I
14 outlined in my beginning talk this concept of a
15 decentralized clearing network, and what we
16 sincerely believe can be accomplished within the
17 next couple of years is an alternative way of
18 clearing an over the counter market that doesn't
19 have a central counterpart. One of the things
20 that we would like to be able to explore with the
21 CFTC is whether a DCN would be considered a
22 designated clearing organization under Dodd-Frank

1 or whether the products that a DCN clears would
2 fall into an exempt category from central
3 clearing. To have a process or a format whereby
4 we could communicate with the regulators in
5 considerable detail about what the mechanics of a
6 DCN would look like and enumerate a lot of open
7 questions regarding the regulatory framework and
8 be able to get some clarity on that before
9 significant capital expenditures put into
10 attempting to build something like this. I'd say
11 lastly the OTC clearing topic is obviously a very
12 topical one -- controversial across a number of
13 dimensions -- and I think it is encouraging that
14 the regulators are looking at the technology
15 today. I think it will be very helpful if the
16 technology can actually start to help inform some
17 of the debates that currently take place
18 independently and that don't make reference to the
19 technology at all. Because I do think the
20 technology has some very enabling properties that
21 could be quite decisive in some of the regulatory
22 debates that are taking place in the OTC

1 landscape, both over here and in Europe and the
2 UK.

3 MS. RO: I'd like to take a very
4 practical situation that I heard recently where
5 CFTC asks our market reg for some data information
6 regarding transactions that have occurred. We
7 have one half of that so we have to go out to our
8 FCMs and ask them for the other parts of the
9 information, make the phone calls, takes them a
10 week or two to get their various departments
11 together, collate all that information, gets back
12 to our market reg team, and then they have to
13 review and obviously send that back to you. Why
14 does it take two to three weeks? To me that is
15 astonishing. Not because anyone is doing anything
16 wrong, but that information is just in different
17 places and it is siloed. This technology can
18 actually help mitigate that. Whether it needs to
19 be real time or not, it doesn't really matter. I
20 think the point is two to three weeks to get your
21 information is too long. I think that is probably
22 an extreme example but there is technology today

1 to actually make it far better and I think if we
2 can have that in a couple of years' time, we'll
3 have a better marketplace because that visibility
4 and transparency will be there.

5 MR. LEVY: Just the way we think about
6 the timing and just back to my presentation of it
7 -- one to three years, we'll think they're be real
8 ops efficiency and ops risk reduction through
9 chains plus event in data management, and that's a
10 little bit of the point that I think Sandra just
11 made. There are real gains that we can make in
12 the next three. We think in the two to five year
13 timeframe that's where collateral could be
14 impacted more so on just the operational side and
15 then maybe over time on the actual balance sheet
16 side. And then in that five to ten year
17 timeframe, that's where we could see some real
18 impact on liquidity, but we think that is the
19 order and the rough timeframe, and if you look at
20 other big disruptions or big technologies whether
21 it is PC, the Internet, mobile -- it all takes
22 about 10 to 15 years to make a true impact, front

1 to back. But we think there could be real impact
2 -- not front to back, but in pieces of the process
3 in the next couple of years. But not too much
4 before that.

5 CHAIRMAN MASSAD: And in terms of our
6 role in that, again, without having to look out 10
7 years, because that is a little long, but in the
8 shorter term, in terms of the things that we
9 should be considering or at least engaging on, are
10 there particular things --

11 MR. LEVY: I think it's a little bit of
12 what are the problems we have today and can
13 Blockchain help solve them more quickly than what
14 we're doing today. I think that's maybe a bit too
15 glib or simple but I do think it is about, let's
16 not take a technology in search of a problem --
17 let's look at the problem and say can this
18 technology help us. I also believe there is
19 something real to the crowd sourcing of
20 engineering solutions as opposed to looking at a
21 few entities to ramp up their scale to Rick's
22 point earlier -- I think it is going to be

1 different this time. The exchanges or we or a big
2 bank is not going to solve the scalability issue
3 -- it is going to be solved by the industry more
4 collaboratively -- a big piece of that will be
5 through the open source engineering efforts.

6 MR. GRIFFIN: Marisol, then Paul. If I
7 could just remind everyone we are running short on
8 time, so if we could keep our comments relatively
9 brief, thanks.

10 MS. COLLAZO: I'll be very brief. I
11 think one area to look at, Chairman Massad, is
12 going to be in terms of the technology being put
13 in place. Often the question is where does the
14 data reside? Where is the database? A lot of the
15 regulations tend to focus on that, just generally
16 speaking, so I think that could be a potential
17 area, in terms of being an enabler of this type of
18 technology that that is a limitation as the
19 technology emerges.

20 MR. CHOU: So we sort of discussed
21 Blockchains and smart contracts. I'm sort of
22 interested in some of the other complimentary

1 services that are needed like oracles, for
2 example. CME, for example, with the brand name, I
3 wondered if you guys ever considered leveraging
4 your brand name to actually start broadcasting
5 prices as an oracle, as a service? For both your
6 own chains and any around the world. I think that
7 would have some interesting regulatory
8 implications.

9 MS. RO: That's a very interesting
10 point. I think we're looking at a lot of
11 different areas right now. I have to say, that is
12 one that is a little bit lower down the food chain
13 in terms of discussion but I appreciate you saying
14 that, because actually that makes a lot of sense.

15 MR. LEVY: Yes, we think oracles are
16 going to be an important element because there is
17 going to be so many chains, side chains and assets
18 around those chains. Something needs to organize
19 that a bit more than certainly what goes on in the
20 Bitcoin space today.

21 MR. GRIFFIN: Gary?

22 MR. DEWAAL: To the Chairman's question,

1 something Sharon said at the beginning of the day,
2 talking about when we got out of law school in the
3 eighties, and I was remembering a story. I was in
4 law school at the time in the early eighties, I
5 was talking to a grad student who was an
6 engineering student, and I asked him what he was
7 working on, and he said he was working on a new
8 technology called asynchronous transfer mode which
9 I still remember now and I said what is that.
10 Remember this is the day of just the mainframe
11 computers and he said it allows one computer to
12 talk to another computer. And I thought to
13 myself, why would anybody need that? And now I
14 look around the room here it's rainy outside, I
15 imagine most of you are using the computing power
16 of one of these to call a series of cabs to be
17 outside in the rain to take you to the airport. A
18 whole series of computers talking to one another
19 35 years later, so sometimes it's just not even
20 possible to envision what new breaking technology
21 will lead to, but the critically important thing
22 is that we allow it to develop and it not be

1 strangled at birth. And I think we're at the
2 birth now of the Blockchain. I think it is
3 vitally important that we as regulators take
4 account of what we're hearing here and look at our
5 regulations and see to what extent do they favor
6 an old model of data recording and ledgering, and
7 whether we need to take some affirmative steps to
8 loosen that up so that this very important
9 technology can develop and lead to whatever it is
10 going to lead to. But it will lead to some things
11 as technology always does and I for one am excited
12 to see how it will develop.

13 MR. LEVY: Commissioner, if I could just
14 -- I think by cab, you mean Uber, is that right?

15 COMMISSIONER BOWEN: I just want to
16 thank the committee for the great work. I learned
17 so much today and I have lots of great takeaways
18 including the fact that we shouldn't be overly
19 prescriptive and should look at sort of trading
20 activities to make sure we're capturing the right
21 people. The staff has done a great job on the
22 swap data harmonization and it is clear we need to

1 do more work in that area and I clearly support
2 reconstituting the working group that did such
3 great work before. Blockchain, as a regulator, I
4 just need to be mindful of what it means to be a
5 node on the Blockchain.

6 MR. GRIFFIN: Any further comments?
7 Wonderful.

8 CHAIRMAN MASSAD: Thanks, everyone, once
9 again.

10 MR. GRIFFIN: Sandra, Brad, Robert,
11 James -- thank you for helping to lead a very good
12 discussion here today. Before we adjourn, I just
13 want to thank all of the TAC members, both for
14 your contributions and for participating again
15 with the last minute rescheduling, courtesy of the
16 blizzard and so on and so forth. And we really do
17 appreciate your attendance and participation.
18 Also a very special thank you to our outstanding
19 staff, both for their assistance in organizing
20 this meeting as well as all of the behind the
21 scenes logistics, everything you don't see, the
22 folks who are behind this glass pane back here --

1 they really helped to make this happen, so thank
2 you. As well of course, all the contributions of
3 our CFTC panelists earlier in the day. With that,
4 this meeting is now adjourned. Thank you.

5 (Whereupon, at 3:35 p.m., the
6 PROCEEDINGS were adjourned.)

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